



ZEPHYR
TEXTILES LIMITED

Zephyr Textiles Limited

Accounts For The Half Year Ended
December 31, 2017

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Company Information

BOARD OF DIRECTORS:	Mr. Mussaid Hanif Mr. Burhan Muhammad Khan Mr. Arbab Muhammad Khan Ms. Tehniyat Mussaid Ms. Sabah Burhan Ms. Sarah Mussaid Ms. Nuzhat Kamran	CEO
AUDIT COMMITTEE:	Ms. Nuzhat Kamran Mr. Arbab Muhammad Khan Ms. Tehniyat Mussaid	Chairperson/Member Member Member
CHIEF FINANCIAL OFFICER:	Mr. Naveed Aleem	
COMPANY SECRETARY:	Mr. Abdul Jabbar	
AUDITORS:	Azhar Zafar & Company	Chartered Accountants
LEGAL ADVISOR:	Cornelius Lane & Mufti Advocate and Solicitors Nawa-e-Waqt House, 4 Shahrah-e-Fatima Jinnah, Lahore - 54000, Pakistan	
BANKERS TO THE COMPANY:	Habib Bank Limited Allied Bank Limited Askari Bank Limited United Bank Limited Habib Metropolitan Bank Limited Bank Al Habib Limited	National Bank of Pakistan MCB Bank Limited The Bank Of Punjab Faysal Bank Limited Meezan Bank Limited Silk Bank Limited
MILLS:	1 km, Balloki Bhai Pheru Road Bhai Pheru. Phone : 0494 - 512007-9, 513103-5 Fax : 0494 - 512011 63 km, Gulshan Adda, Jumber Khurd, District Kasur.	(Weaving unit & Power plant) (Towel Unit)
REGISTERED & HEAD OFFICE:	3rd Floor, IEP Building, 97 B/D-I, Gulberg III, Lahore E-mail: info@zephyr.com.pk Website: www.zephyr.com.pk Phone : 042 35782905 - 15 Fax : 042 35753202	

Directors' Report to the Members

The Directors of Zephyr Textiles Limited are pleased to present the Reviewed interim financial statements for the half year ended December 31, 2017. These interim financial statements are presented in accordance with the requirements of the Companies Ordinance, 1984.

Operating and Financial Results

During the first half year ended December 31, 2017, the Company earned a gross profit of PKR 156.871 million on sales of PKR 1,673.743 million compared to gross profit of PKR 172.681 million on sales of PKR 1,711.231 million for the corresponding period of previous financial year. During the period under review, the Company recorded a net Loss of loss of PKR 27.139 million compared to net profit of PKR 28.447 million in the corresponding period.

Financial Highlights	Half year ended		Increase/ (Decrease) %
	2017	December 31, 2016	
Sales - net	1,673,742,805	1,711,231,167	(2.19)
Gross Profit	156,871,438	172,681,192	(9.16)
Profit/(loss) before tax	(13,164,651)	39,221,407	(133.56)
Profit/(loss) after tax	(27,139,240)	28,447,100	(195.40)
Gross Profit (%)	9.37%	10.09%	(7.12)
Profit/(loss) after tax (%)	(1.62)%	1.66%	(197.54)
Earnings/(loss) per share (Rs.)	(0.46)	0.48	(195.40)

Textile market continues to operate under recessionary global environment. Consequently, the Company recorded a decrease of 2.19% in revenues in the period under review as compared to the corresponding period last year. The gross margin also decreased by 9.16% due to higher costs. The main reasons of cost escalations are increase in yarn, wages and energy costs and higher depreciation due to installation of new and advance machinery. Increase in minimum turnover tax has also deteriorated the profit after tax. The main reason of net loss of PKR 27.139 million is notional financial expense of PKR 36.29 million charged in first quarter of current financial year. The operational net profit would be PKR 9.16 million for the period under review in absence of above notional financial expense. This accounting treatment is made according to IFRS 7 due to winding up of markup free loan. The actual finance cost is PKR 57.82 million in the period under review as compared to PKR 61.93 million in corresponding period.

Future Outlook

Historically, the first six months have always been depressed in our sales cycle and next six months show better results. The finished stock has piled up due to slow business and seasonality, which will be dispatched in the quarter ending March 31, 2018. The Company foresee about PKR 2.5 billion revenue in last six months of current financial year.

The Company's strategy to focus on value-added products has started bearing fruits. Summer season sales during 3rd and 4th quarter will bring higher contribution margin. Further, the recent investments in BMR to optimize the product quality and quantity has geared up to boost export sales of towels. We are quite hopeful to achieve 10 percent sales growth in exports to be eligible for extra 3 percent rebate offered in the textile policy for year under review. This is a long awaited and good step taken by the Government which will definitely help the industry to improve. The Government also must resolve the issues such as timely release of stuck up sales tax refunds, release of technology up-gradation fund (TUF) and supply of cost effective and uninterrupted supply of power and gas.

Acknowledgement

The management would like to place on record its appreciation for the support of Board of Directors, regulatory authorities, shareholders, customers, financial institutions and hard work of the staff and workers.

For and on behalf of the Board of Directors


Mussaid Hanif
Chief Executive


Burhan Muhammad Khan
Director

Auditors' Report to the Members On Review of Condensed Interim Financial Information

Introduction

We have reviewed the accompanying condensed interim balance sheet of ZEPHYR TEXTILES LIMITED ("the Company") as at December 31, 2017 and the related condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the half year then ended (herein after referred to as "interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review. The figures of the condensed interim statement of comprehensive income for the quarters ended December 31, 2017 and December 31, 2016 have not been reviewed and we do not express a conclusion on them as we are required to review only the cumulative figures for the half year ended December 31, 2017.

Scope of Review

We conducted our review in accordance with international standard on review engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with international standards on auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended December 31, 2017 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

CHARTERED ACCOUNTANTS

Engagement Partner: Zafar Iqbal

Date: February 21, 2018

Lahore

Condensed interim balance sheet

As at December 31, 2017 (Un-Audited)

	Note	Un-Audited December 31, 2017 (Rupees)	Audited June 30, 2017 (Rupees)
EQUITY AND LIABILITIES			
Equity			
Share capital	6	594,287,290	594,287,290
Unappropriated profit		451,993,120	468,969,188
		1,046,280,410	1,063,256,478
Revaluation reserve		323,409,702	333,572,878
		1,369,690,112	1,396,829,356
Liabilities			
Long term financing - secured	7	476,614,251	544,321,882
Employee benefits	8	85,136,381	76,456,869
Deferred tax liabilities		143,198,057	148,670,532
Non current liabilities		704,948,689	769,449,283
Trade and other payables	9	501,383,073	382,401,627
Short-term borrowings - secured		1,029,031,163	981,619,285
Current portion of long term borrowings		181,572,064	199,697,028
Current liabilities		1,711,986,300	1,563,717,940
Contingencies and commitments	10	-	-
Total liabilities		3,786,625,101	3,729,996,579
Assets			
Property plant & equipment	11	1,955,086,943	1,995,529,987
Capital work in progress		17,201,128	9,701,776
Long term advances and deposits		22,298,601	19,287,201
Non-current assets		1,994,586,672	2,024,518,964
Stores, spares and loose tools		115,378,213	134,868,942
Stock in trade		1,032,204,646	904,898,922
Trade debts		330,129,136	350,241,847
Loans and advances	12	37,590,079	33,280,476
Trade deposits, prepayments & other receivables	13	264,346,191	230,618,619
Short term investments	14	2,301,155	1,680,189
Cash and bank balances		10,089,009	49,888,620
Current assets		1,792,038,429	1,705,477,615
Total assets		3,786,625,101	3,729,996,579

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.


CHIEF EXECUTIVE


CHIEF FINANCIAL OFFICER


DIRECTOR

Condensed interim statement of comprehensive income

For the half year ended December 31, 2017 (Un-Audited)

Note	Un-Audited For half year ended December 31,		Un-Audited For quarter ended December 31,	
	2017	2016	2017	2016
	(Rupees)		(Rupees)	
Sales - net	1,673,742,805	1,711,231,167	845,175,728	872,080,676
Cost of sales	15 1,516,871,367	1,538,549,975	770,001,740	779,450,124
Gross profit	156,871,438	172,681,192	75,173,988	92,630,552
Other income	373,958	1,050,356	239,187	716,553
Distribution cost	39,808,035	36,726,911	18,684,796	19,907,865
Administrative expenses	34,324,834	32,935,945	17,286,104	15,308,688
Other expenses	2,167,861	2,915,466	1,820,606	1,989,815
	76,300,730	72,578,322	37,791,506	37,206,368
Finance costs	94,109,317	61,931,819	26,901,268	29,371,404
Profit/(Loss) for the period before taxation	(13,164,651)	39,221,407	10,720,401	26,769,333
Income tax expense	13,974,589	10,774,307	6,907,379	5,428,833
Profit/(Loss) for the period after taxation	(27,139,240)	28,447,100	3,813,022	21,340,500
Other comprehensive income:				
Other comprehensive income, net of tax	-	-	-	-
Total comprehensive income	(27,139,240)	28,447,100	3,813,022	21,340,500
Earning per share - basic & diluted	(0.46)	0.48	0.06	0.36

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.


 CHIEF EXECUTIVE


 CHIEF FINANCIAL OFFICER


 DIRECTOR

Condensed interim cash flow statement

For the half year ended December 31, 2017 (Un-Audited)

	Note	2017	Un-Audited For half year ended December 31, 2016 (Rupees)
Net cash from operating activities	16	94,551,336	96,829,750
Cash flow from investing activities			
Long term advances and deposits		(3,011,400)	(434,698)
Capital Gains/(Loss), Income/(Loss) from Investments and Dividends		(341,789)	24,905
Acquisition of property, plant and equipment		(49,750,179)	(97,061,162)
Net cash flow from investing activities		(53,103,368)	(97,470,955)
Cash flow from financing activities			
Availed/repayment of short term borrowings		47,411,878	73,984,600
Repayment of long term loans		(128,659,457)	(108,399,416)
Net cash flow from financing activities		(81,247,579)	(34,414,816)
Net increase in cash and cash equivalents		(39,799,611)	(35,056,021)
Cash and cash equivalents at the beginning of the period		49,888,620	64,785,019
Cash and cash equivalents at the end of the period		10,089,009	29,728,998

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.


CHIEF EXECUTIVE


CHIEF FINANCIAL OFFICER


DIRECTOR

Condensed statement of changes in equity

For the half year ended December 31, 2017 (Un-Audited)

	Share Capital (Rupees)	Accumulated (Loss) /Profit (Rupees)	Total (Rupees)
Balance as at June 30, 2016 - Audited	594,287,290	369,712,295	963,999,585
Total comprehensive income for the period	-	28,447,100	28,447,100
Transfer from revaluation reserve on disposal of property, plant & equipment	-	-	-
Prior year adjustment	-	18,967	18,967
Current period incremental depreciation - net of tax	-	11,960,790	11,960,790
Balance as at December 31, 2016 - Un-audited	594,287,290	410,139,152	1,004,426,442
Balance as at June 30, 2017 - Audited	594,287,290	468,969,188	1,063,256,478
Total comprehensive income for the period	-	(27,139,240)	(27,139,240)
Prior year adjustments	-	-	-
Current period incremental depreciation - net of tax	-	10,163,172	10,163,172
Balance as at December 31, 2017 - Un-audited	594,287,290	451,993,120	1,046,280,410

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.


 CHIEF EXECUTIVE


 CHIEF FINANCIAL OFFICER


 DIRECTOR

Notes to the condensed interim financial information

For the half year ended December 31, 2017 (Un-Audited)

1 STATUS AND ACTIVITIES

Zephyr Textiles Limited ("the Company") was incorporated in Pakistan on February 26, 1999 as a private limited company under the Companies Ordinance, 1984. Subsequently on October 04, 2004 it was converted into a public limited company and its shares are quoted in Pakistan Stock Exchange Limited (PSX). The Company is principally engaged in the manufacturing, dying and trading of woven cloth which also includes towels.

The registered office of the Company is situated at 3rd Floor, IEP Building, 97 B/D-1, Gulberg III, Lahore, Punjab and the manufacturing facilities are located at Bhai Pheru and Jumber.

2 BASIS OF PREPARATION

This condensed interim financial information is un-audited but subject to limited scope review by the statutory auditors and is being submitted to shareholders as required by section 245 of the Companies Ordinance, 1984. This condensed interim financial information of the Company for the half year ended December 31, 2017 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information should be read in conjunction with the audited annual published financial statements of the Company for the year ended June 30, 2017.

3 ACCOUNTING POLICIES

The accounting policies and methods of computations adopted for the preparation of these condensed interim financial information are the same as those applied in the preparation of the annual published financial statements of the Company for the year ended June 30, 2017.

The new standards, amendments to the approved accounting standards and interpretations that are mandatory for accounting periods beginning on or after July 1, 2017, were either considered not to be relevant to the Company's operations or did not have significant effect on the accounting policies of the Company.

4 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended June 30, 2017.

5 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Company are consistent with those disclosed in the financial statements of the Company for the year ended June 30, 2017.

6 SHARE CAPITAL

Authorized share capital

	Un-audited December 31, 2017 (Rupees)	Audited June 30, 2017 (Rupees)
62,500,000 ordinary shares of Rs. 10 each	625,000,000	625,000,000
Issued, subscribed and paid up share capital		
51,901,483 Ordinary shares of Rs. 10 each fully paid in cash	519,014,830	519,014,830
7,527,246 Ordinary shares of Rs. 10 each issued as fully paid bonus shares	75,272,460	75,272,460
	594,287,290	594,287,290

Notes to the condensed interim financial information

For the half year ended December 31, 2017 (Un-Audited)

7 LONG TERM FINANCING

Facility	Note	Repayment commencement	Mark up	Sanctioned limit (Rs. in million)	Number of installments	Un-audited December 31, 2017 (Rupees)	Audited June 30, 2017 (Rupees)
Demand Finance - II	7.1	October - 17	Interest free	204.379	31 monthly	-	16,104,527
Long Term Finance	7.1	January - 17	SBP + 2.5%	300	20 Quarterly	239,790,996	267,652,500
Subtotal - BOP						239,790,996	283,757,027
Demand Finance - III	7.1 & 7.2	September - 15	3 Month Kibor + 1%	327.502	28 Quarterly	258,027,782	277,087,393
Frozen Markup	7.1 & 7.3	September - 15	Interest free	219.977	28 Quarterly	125,661,261	134,841,147
Subtotal - NBP						383,689,043	411,928,540
Term Finance	7.1 & 7.4	September - 14	3 Month Kibor	145	48 Monthly	34,706,276	48,333,343
Subtotal - MCB (Formerly NIB)						34,706,276	48,333,343
						658,186,315	744,018,910
Current portion						(156,387,404)	(179,303,555)
Overdue portion						(25,184,660)	(20,393,473)
						(181,572,064)	(199,697,028)
						476,614,251	544,321,882

- 7.1 It represents long term financing from commercial banks (stated above) and the amounts claimed by such institutions. Markup is leviable along with installment (except interest free loans) as per schedule stated above. These loans are secured against first ranking pari passu charge over current and fixed assets of the Company executed through the joint pari passu agreement with the lenders of the Company and joint memorandum of deposit of title deeds, equitable mortgage charge on land and personal guarantees of the directors of the Company.
- 7.2 It represents loan from National Bank of Pakistan which has been restructured on terms agreed between the parties.
- 7.3 It represents restructured loan converted from mark up payable on the facilities from National Bank of Pakistan till June 30, 2015.
- 7.4 It represents running finance facility from MCB Bank Limited (Formerly NIB Bank Ltd) converted into term finance facility.

	Un-audited December 31, 2017 (Rupees)	Audited June 30, 2017 (Rupees)
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8 EMPLOYEE BENEFITS

Balance sheet liability at the beginning of the period	76,456,869	66,434,617
Charge for the period	12,593,962	22,753,306
Benefits paid during the period	(3,914,450)	(13,075,116)
Unrecognized actuarial gain	-	344,062
	85,136,381	76,456,869

Notes to the condensed interim financial information

For the half year ended December 31, 2017 (Un-Audited)

	Un-audited December 31, 2017 (Rupees)	Audited June 30, 2017 (Rupees)
9 TRADE AND OTHER PAYABLES		
Creditors	294,540,432	229,083,374
Advances from customers	16,332,116	14,826,737
Accrued liabilities	112,083,888	81,890,762
Accrued mark-up/interest on long term financing	7,689,621	7,371,018
Accrued mark-up/interest on short term borrowings	14,275,780	8,467,695
Income tax withheld	11,244,885	11,605,044
Retention money payable	700,000	700,000
Dividend payable	425,102	425,102
Workers' funds	30,829,407	28,031,895
Bills payable	13,261,842	-
	501,383,073	382,401,627
10 CONTINGENCIES AND COMMITMENTS		
Contingencies		
10.1	The Company has filed a recovery suit against the Punjab Cotton Mills Limited for Rs. 5.107 million along with interest. The execution was filed which is still pending.	
10.2	M/s. M. J. Industries had filed a suit against the Company for declaration of Rs. 0.545 million. The case was dismissed by the Honorable Civil Judge, Lahore. M/s. M. J. Industries had filed an application for the restoration of the suit which was also rejected by the Civil Judge, Lahore. The Company has filed a recovery suit against the M/s M. J. Industries for Rs. 0.545 million. The summons and notices have been issued to the defendant and the case is pending due to non appearance of the defendant before the Honorable Civil Judge, Lahore. The Company is hopeful of settlement of the case in its favor.	
10.3	The Company has filed a recovery suit against the M/s. Amtex Limited for Rs. 2.917 million. The case is decreed in favour of Zephyr Textiles Limited by the Honorable Judge, High Court, Lahore. The case is pending for execution.	
10.4	M/s. Sitara Textiles has filed a suit against the Company for recovery of damages against non performance of contract no. LO417 for supply of fabric. According to legal confirmation status, suit is pending for framing of issues. The Company has filed a suit against M/s. Sitara Textiles Limited for financial loss, cost of sales loss, loss of business and loss due to breach of contract for Rs. 37.680 million. Company is hopeful of settlement of the case in its favor. M/s. Sitara Textiles has filed an other suit against the Company for financial loss and loss due to breach of contract for Rs. 65.724 million. The case is pending before Supreme Court of Pakistan. The Company has again filed an other suit against M/s. Sitara Textiles Limited for financial loss and loss due to breach of contract for Rs. 65.724 million. The case is pending before Supreme Court of Pakistan.	
10.5	The Company has filed suit for recovery of Rs. 34.027 million for unauthorized sale of shares by First Pakistan Limited. The case is pending before Senior Civil Judge Lahore.	
10.6	The Company has filed suit for Recovery along with damages of Rs. 31.350 Millions against M/s Al-Abid Silk Ltd. (Suit No. 494 of 2014) in the Sindh High Court. The case is pending before in the Sindh High Court	

Notes to the condensed interim financial information

For the half year ended December 31, 2017 (Un-Audited)

10.7 The Company has filed a suit against old tenants for vacation of property purchased by the Company situated at Ek Moria Pull Lahore. The matter is pending for adjudication. Certain suits were filed against the Company regarding the said property which are as under:

- Muhammad Sajid (the plaintiff) has filed a suit for permanent injunctions and declaration against interfering the possession of plaintiff property by pretending that the suit property has been purchased by Zephyr Textiles Limited (the defendant) through registered sales deed bearing distavez no. 2775 dated 01-09-2010, whereas the purchased property of the defendant is separate and different from the suit property of the plaintiff. The case is dismissed by the court during the year.

- Sh. Zafar Iqbal v/s. M/s Zephyr Textiles Limited. Sh. Zafar Iqbal has filed a suit for cancellation of registry with respect to the said property purchased by the Company. The case is pending for adjudication.

The Company is hopeful for settlement of the above stated suits in its favor.

10.8 Guarantees issued by various commercial banks, in respect of financial and operational obligations of the Company, to various institutions and corporate bodies aggregate to Rs. 43.508 million (June 30, 2017: Rs. 43.508 million).

10.9 Foreign bills purchased by banks amounting to Rs. 117.346 million (June 30, 2017: Rs. 85.685 million).

Commitments

10.10 Contracts for capital expenditure are Rs. 11.736 million (June 30, 2017: Rs. Nil million).

10.11 Letters of credit other than for capital expenditure are Rs. 38.128 million (June 30, 2017: Rs. 24.482 million).

10.12 Outstanding foreign currency forward contracts of Rs. 732.515 million (June 30, 2017: Rs. 469.467 million).

	Note	Un-audited December 31, 2017 (Rupees)	Audited June 30, 2017 (Rupees)
11	PROPERTY, PLANT AND EQUIPMENT		
		1,995,529,987	1,797,515,632
		1,995,529,987	1,797,515,632
	11.1	42,250,827	427,407,745
	11.2	-	(74,213,545)
		(82,693,871)	(155,179,845)
		1,955,086,943	1,995,529,987
11.1	Cost of additions		
		-	11,198,988
		-	3,072,719
		39,146,647	399,541,855
		307,470	34,500
		2,477,550	5,383,124
		47,010	6,057,181
		272,150	2,119,378
		42,250,827	427,407,745
11.2	Net book value of deletions		
		-	74,213,545
		-	74,213,545

Notes to the condensed interim financial information

For the half year ended December 31, 2017 (Un-Audited)

16	Note	Un-Audited For half year ended December 31,	
		2017	2016
		(Rupees)	
CASH FLOW FROM OPERATING ACTIVITIES			
	(Loss)/Profit for the period before taxation	(13,164,651)	39,221,407
	Adjustments for:		
	- Depreciation	82,693,871	72,856,223
	- Change in fair value of short term investment	440,546	(23,552)
	- Investment income	(98,757)	(1,353)
	- Provision for staff retirement benefits - gratuity	12,593,962	11,720,036
	- Finance cost	94,109,317	61,931,819
		176,574,288	185,704,580
	Changes in:		
	- Stores, spares and loose tools	19,490,729	1,929,891
	- Stock in trade	(127,305,724)	(96,634,312)
	- Trade receivables	20,112,711	129,690,573
	- Loans and advances	(4,309,603)	(6,243,146)
	- Short Term Investments	(620,966)	(23,551)
	- Trade deposits, prepayments & other receivables	(35,237,133)	(7,645,616)
	- Creditors, accrued and other liabilities	112,854,758	(38,117,340)
	Cash generated from operations	161,559,060	168,661,079
	Interest paid	(44,960,972)	(41,420,385)
	Taxes paid	(18,132,302)	(25,188,834)
	Gratuity paid	(3,914,450)	(5,222,110)
		94,551,336	96,829,750

17 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was approved by the Board of Directors and authorized for issue on February 21, 2018.

18 GENERAL

Figures have been rounded off to the nearest Rupee unless otherwise stated.


CHIEF EXECUTIVE


CHIEF FINANCIAL OFFICER


DIRECTOR

ارکان کے لیے ڈائریکٹروں کی رپورٹ

زیر نیکسٹائل لینڈز کے ڈائریکٹرز بمسرت 31 دسمبر، 2017 کو ختم ہونے والے نصف سال کے لئے نظر ثانی شدہ انخیرم مالی گوشوارے کی رپورٹ پیش کرتے ہیں۔ یہ عبوری مالی گوشوارے۔ کمپنی آرڈیننس، 1984 کی ضروریات کے مطابق پیش کئے جاتے ہیں

مالی اور عملی کارکردگی کے نتائج

31 دسمبر، 2017 کو ختم ہونے والے نصف سال کے دوران، کمپنی نے 1,673,743 ملین روپے کی خالص فروخت پر 156,871 ملین کا کل منافع حاصل کیا، جو کے گزشتہ مالی سال کے اسی عرصے کے دوران 1,711,231 ملین روپے کی فروخت پر 172,681 ملین روپے کا کل منافع حاصل کیا تھا۔ جائزے کے تحت اسی مدت میں کمپنی کا خالص منافع 28,447 ملین روپے کے مقابلے میں موجودہ مدت میں 27,139 ملین روپے کا خالص نقصان ریکارڈ کیا۔

مالی اہمیت کی تفصیل		دسمبر 31، نصف سال		فیصد کمی
	2017	2016		
خالص فروخت	1,673,742,805	1,711,231,167	(2.19)	
کل منافع	156,871,438	172,681,192	(9.16)	
ٹیکس سے پہلے منافع / (نقصان)	(13,164,651)	39,221,407	(133.56)	
ٹیکس کے بعد منافع / (نقصان)	(27,139,240)	28,447,100	(195.40)	
کل منافع / (نقصان) فیصد	9.37%	10.09%	(7.12)	
ٹیکس کے بعد منافع / (نقصان) فیصد	(1.62)%	1.66%	(197.54)	
فی حصص آمدنی / (نقصان)	(0.46)	0.48	(195.40)	

نیکسٹائل مارکیٹ عالمی ماحول میں مندی کے تحت جاری ہے۔ نتیجے میں، کمپنی نے گزشتہ سال اسی مدت کے مقابلے میں جائزے کے تحت آمدنی میں 2.19 فیصد کمی کی ریکارڈ کی۔ زیادہ اخراجات کی وجہ سے مجموعی منافع میں 9.16 فیصد کمی ہوئی۔ لاگت میں اضافے کی اہم وجوہات زیادہ فرسودگی نئی مشینری کی تنصیب کی وجہ سے، دھلگے کی شرح میں اضافہ، اجرت اور توانائی کے اخراجات میں اضافہ شامل ہے۔ کم سے کم کاروباری ٹیکس کی شرح میں اضافہ ٹیکس کے بعد منافع بھی خراب ہو گیا ہے۔ 27,139 ملین روپے کے خالص نقصان کی بنیادی وجہ موجودہ مالیاتی سال کی پہلی سہ ماہی میں 36.29 ملین روپے کا ایک روایتی ناگزیر خرچ شامل ہے۔ اوپر اظہار کردہ روایتی ناگزیر خرچ کی غیر موجودگی میں آپریشنل خالص منافع 9.16 ملین روپے ہو گا۔ اکاؤنٹنگ کا یہ طریقہ IFRS 7 کے مطابق مارک اپ منت قرض بنایا گیا ہے۔ اصل فنانس کی لاگت 57.82 ملین روپے ہے، اس کے مقابلے میں اسی مدت میں 61.93 ملین روپے تھی۔

مستقبل کے امکانات

تاریخی طور پر، پہلے چھ مہینے ہمیشہ ہماری سب سے زیادہ سیکل میں متاثر ہو چکے ہیں اور اگلے چھ مہینے بہتر نتائج دکھاتے ہیں۔ سٹ کاروباری اور موسمیاتی وجہ سے تیار اسٹاک بیچ ہے جس کو 31 مارچ، 2018 کو ختم ہونے والی سہ ماہی میں بیچ دیا جائے گا۔ کمپنی کو موجودہ مالی سال کے چھ ماہ میں 2.5 ملین روپے کی آمدنی متوقع ہے

کمپنی کی توجہ قیمت میں اضافی مصنوعات پر مرکوز کرنے کی حکمت عملی بار آور ثابت ہونا شروع ہوئی ہے۔ موسم گرما کی فروخت تیسری اور چوتھائی سہ ماہی کے دوران مجموعی منافع کو بڑھانے کی اس کے علاوہ، بی ایم آر میں حالیہ سرمایہ کاری نے تولیے کی برآمد کی فروخت بڑھانے کے لئے مصنوعات کی معیار اور مقدار کو بہتر کرنے کے لئے تیار کیا ہے۔ نیکسٹائل کی پالیسی میں اس سال کے لئے پیش کی گئی اضافی 3 فیصد چھوٹ کی وجہ سے برآمد کرنے میں ہم 10 فیصد فروخت کی ترقی حاصل کرنے کے لئے بہت امید رکھتے ہیں۔ طویل انتظار کے بعد حکومت کی جانب سے اٹھائے جانے والا اچھا قدم ہے جس سے یقینی طور پر صنعت کو بہتر بنانے میں مدد ملے گی۔ حکومت کو بھی ضروری ہے ان مسائل کو حل کرے جیسے سب سے زیادہ ٹیکس کی رقم کی بروقت واپسی، ٹیکنالوجی اپ گریڈیشن فنڈ (TUF) اور مؤثر لاگت پر بجلی اور گیس کی غیر موثر فراہمی، کی حد سے فرہمی۔

اعتراف

مینجمنٹ بورڈ آف ڈائریکٹرز، ریگولیریٹی، کام، حصص دار، گاہکوں، مالیاتی ادارے اور محنتی عملے اور کارکنوں کی حمایت کے لئے اس کی تعریف ریکارڈ کرنا چاہتے ہیں

لاہور

21 فروری، 2018

Mansoor

محترم مسعود حنیف
چیف ایگزیکٹو

Sheraz

محترم برہان محمد خان
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