

Impacting Lives





Annual Report 2018

Vision

To be the most innovative, customer centric and responsible bank in Pakistan



Mission

Our mission is to be a world class bank providing innovative financial services to our customers through a motivated team of professionals, supported by the latest technology, whilst maintaining high ethical standards, creating value for all our stakeholders, and contributing to the society through responsible and sustainable development.

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JS BANK

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Company Information

Board of Directors

Mr. Suleman Lalani
Chairman

Mr. Adil Matcheswala
Non-Executive Director

Mr. Ashraf Nawabi
Non-Executive Director

Mr. G.M. Sikander
Independent Non-Executive Director

Mr. Kalim-ur-Rahman
Non-Executive Director

Mr. Munawar Alam Siddiqui
Non-Executive Director

Ms. Nargis Ghaloo
Independent Non-Executive Director

Mr. Shahab Anwar Khawaja
Independent Non-Executive Director

Mr. Basir Shamsie
President & CEO

Audit Committee

Mr. Shahab Anwar Khawaja
Chairman

Mr. Adil Matcheswala
Member

Mr. G.M. Sikander
Member

Mr. Munawar Alam Siddiqui
Member

Human Resource, Remuneration & Nomination Committee

Mr. G.M. Sikander
Chairman

Ms. Nargis Ghaloo
Member

Mr. Basir Shamsie
Member

Risk Management Committee

Mr. Ashraf Nawabi
Chairman

Mr. Kalim-ur-Rahman
Member

Mr. Basir Shamsie
Member

Board IT Committee

Mr. Adil Matcheswala
Chairman

Mr. Kalim-ur-Rahman
Member

Ms. Nargis Ghaloo
Member

Mr. Suleman Lalani
Member

Mr. Basir Shamsie
Member

Chief Financial Officer

Mr. Muhammad Yousuf Amanullah

Company Secretary

Mr. Ashraf Shahzad

Auditors

EY Ford Rhodes, Chartered Accountants
(Member firm of Ernst & Young Global Limited)

Legal Advisors

Bawaney & Partners
Haidermota BNR
Liaquat Merchant Associates

Share Registrar

Central Depository Company of Pakistan Limited
CDC House, 99 – B, Block 'B',
S.M.C.H.S., Main Shahra-e-Faisal, Karachi.

Registered office

JS Bank Limited
Shaheen Commercial Complex
Dr. Ziauddin Ahmed Road
P.O. Box 4847 Karachi-74200, Pakistan
UAN: +92 21 111 JS Bank (572-265)
0800-011-22
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Directors' Profile

Mr. Suleman Lalani

Chairman

Mr. Suleman Lalani joined Jahangir Siddiqui & Co. Ltd. ("JSCL") on March 1, 2012 as Chief Executive Officer. Prior to joining JSCL he was Executive Director Finance & Operations and Company Secretary of JS Investments Limited where he served as CFO and Company Secretary for seven years.

Mr. Lalani started his career with JSCL in 1992 where he worked for over eight years. In year 2000 he was promoted to the position of Chief Operating Officer of Jahangir Siddiqui Investment Bank Limited, a subsidiary of JSCL. In January 2002 he joined The First MicroFinance Bank Limited as its Chief Financial Officer and Company Secretary. Mr. Lalani is a Fellow member of the Institute of Chartered Accountants of Pakistan and has over 25 years of experience in the financial services sector. He has also completed the Board Development Series Certificate Program conducted by the Pakistan Institute of Corporate Governance.

Other Directorships:

- Jahangir Siddiqui & Co. Ltd.
- JS Investment Ltd.
- Future Trust.
- Al-Abbas Sugar Mills Ltd.
- Quality Energy Solutions (Private) Ltd.
- Khairpur Solar Power (Private) Ltd.

Mr. Adil Matcheswala

Non-Executive Director

Mr. Adil Matcheswala is the CEO and founding Director of Speed (Private) Limited, a retail and distribution company that is incorporated in Pakistan. The Company's portfolio includes numerous leading international brands such as Nike, Adidas, Tag Heuer, Charles & Keith, Pedro and Timex.

He started his professional career in the financial services industry in 1992 and until 2002 was the Head of the Equity Sales Division of Jahangir Siddiqui & Co. Ltd. (formerly Bear Stearns Jahangir Siddiqui Limited).

He has previously served as the Chairman of the Board and Chairman of the Audit Committee of JS Global Capital Ltd. as well as a Director of BSJS Balanced Fund Ltd.

Mr. Matcheswala graduated from Brown University with an A.B. in Economics.

Mr. Ashraf Nawabi

Non-Executive Director

Mr. Ashraf Nawabi is a seasoned banker, working in United Arab Emirates since 1967. He has worked in United Bank Limited/BCCI, as CEO for their Middle East Regions. Presently he is working as an Advisor in Emirates NBD Bank PSC which is largest Commercial Bank in the Middle East & Africa.

Mr. Nawabi is also a Board Member of Alliance Insurance P.S.C Dubai. He is also on the Board of JS Bank Limited, Pakistan. He was also the Board member of Union National Bank Abu Dhabi, the third largest Bank of U.A.E. for almost ten years. Apart from this he is the CEO/Director of First Jamia Services Limited Lahore.

Mr. Nawabi, in coordination with the Dubai ruling family members and businessmen established International School of Choueifat in Lahore in 1991. This school is one of its kind in the entire subcontinent, imparting high quality education to students for entry into leading Universities of Europe America. Further branches of International School of Choueifat are planned to be opened in different cities of Pakistan in next 2 to 3 years.

On his own, with an upto date personal contribution of almost PKR. 200 million he has established KPSS school in Chakwal, specifically to impart quality education to under privileged children of the area. This school has current enrolment of 400 pupils which will gradually increase to 1500 students in next 2 years. To accommodate increase in students, substantial expansion is underway to increase the capacity of the school.

Global institutions, Pakistani corporates businessmen and individuals from Pakistan and abroad continue to donate substantial amounts for this noble cause.

Further schools are also planned to be opened in less developed areas, starting next year.

Mr. G.M. Sikander

Independent Non-Executive Director

Mr. G.M. Sikander has been a career civil servant having served the Government of Pakistan in various capacities for 39 years. He retired as Federal Secretary of the Housing and Works Division.

He has served as Assistant Commissioner and Deputy Commissioner in various districts of Punjab

and contributed significantly towards social sector development. While serving as Deputy Commissioner of Kasur he single handedly established a public school on self-help basis which has now become a Degree College with almost 5,000 students.

Mr. Sikander has previously served as Secretary to the Government of the Punjab and (KPK) provinces and headed the departments of Services, Establishment, Information & Tourism, Housing & Physical Planning, Baitul Maal, Social Security and Cooperatives. He also served as Principal Secretary to five Chief Ministers in the Punjab for a record period of nearly 10 years.

After retirement, he serves as a Director and Chairman of the Audit Committee and was on the Board of Directors of National Fertilizer Marketing Limited. He is also a Trustee of the Hamza Foundation in Lahore which is a foundation dedicated to supporting and educating deaf and mute students and a Life Trustee of the Marafie Foundation Pakistan which is engaged in the development of public health and education sectors in Gilgit-Baltistan.

Mr. Sikander received his M.A. in Political Science from Punjab University and completed a Diploma in Development Administration from the University of Birmingham. He has also completed the Advanced National Management Course from the former Pakistan Administrative Staff College Lahore and a special course in Development Administration from The National Institute of Public Administration. Furthermore, he also holds the Director's Certification from the Institute of Chartered Accountants of Pakistan (ICAP).

Mr. Kalim-ur-Rahman

Non-Executive Director

Mr. Kalim-ur-Rahman was formerly President & CEO of JS Bank Limited from 2010 to 2013.

He is a seasoned banker with 50 years of experience in both international and domestic banking. He has served in various leading international and domestic banks, including Grindlays Bank PLC in the UK and Pakistan, Middle East Bank Ltd. in the UAE and Pakistan as General Manager - South Asia, Emirates Investment Bank in the UAE as General Manager. Mr. Rahman has also served as President and CEO of Askari Commercial Bank in Pakistan.

Mr. Rahman did his Senior Cambridge from Burn Hall School, Abbottabad and B.Sc. (Hons) from Government College, Lahore. He has achieved a first class academic career throughout, and his name is inscribed on the College Roll of Honor. He is a Fellow of the Institute of Bankers in Pakistan as well as the Institute of Chartered Secretaries and Managers, Pakistan. He holds the Director's certification from (PICG) as well as the Institute of Directors, UK.

Mr. Munawar Alam Siddiqui

Non-Executive Director

Mr. Munawar Alam Siddiqui, retired as an Air Commodore from the Pakistan Air Force (PAF) in 2003. His last post was Assistant Chief of Air Staff (Administration) at Pakistan Air Force Headquarters. For his meritorious services to the PAF, he was awarded Tamgha-e-Imtiaz (Military) and Sitara-e-Imtiaz (Military).

He was commissioned in the GD (P) Branch of the Pakistan Air Force in 1974. He is a qualified flying instructor and has flown over 8000 hours on different aircraft types including C-130, Boeing and Dassault aircraft. He has served as a WVIP and Presidential Pilot during his tenure of service and has held various key command and staff appointments in the PAF. He served as Director of Air Transport at Air Headquarters from 1996 to 1998 and commanded an operational air force base with over 8,500 personnel from 2000 to 2002.

Presently Mr. Siddiqui is Advisor to JS Investments Limited and was Chairman of JS Investments Limited from 2004 to 2013. Currently he is the Chairman of Peregrine Aviation (Pvt.) Limited and serves as a director on the boards of Jahangir Siddiqui & Co. Limited and JS Bank Limited.

As part of his social commitment, he works as a director on the boards of Fakhr-e-Imdad Foundation, Karachi Education Initiative, Karachi School for Business & Leadership and Karigar Training Institute. He is also a Trustee of the Cardiovascular Foundation.

Mr. Siddiqui holds a B.Sc. (Honours) in War Studies from Karachi University, a B.Sc. Avionics from Peshawar University, an M. Sc. in Defence and Strategic Studies from Quaid-e-Azam University and an M.Sc. in Strategic Studies from Karachi University. He is also an alumnus of the National Defence University.

Ms. Nargis Ghaloo

Independent Non-Executive Director

Ms. Nargis Ghaloo is an independent non-executive director of the Bank. She is a retired senior civil servant having served the Government of Pakistan in various capacities for 36 years. She retired as the Managing Director, of the Public Procurement Regulatory Authority, Government of Pakistan. Ms. Ghaloo was Chairperson of State Life Insurance Corporation of Pakistan, Pakistan's largest life insurer, from 2014 to 2016. She is also the Chairperson of Alpha Insurance Company Limited.

Ms. Ghaloo joined the Civil Services of Pakistan in 1982, has many years of professional experience serving in senior management positions with provincial as well as federal government departments in diversified fields such as public sector management, administration, financial, judicial, health, insurance and planning.

Ms. Ghaloo did her Masters in English from University of Sindh in 1981 and is a Certified Director from The Pakistan Institute of Corporate Governance (PICG) and also holds a Certificate in Company Direction from Institute of Directors, UK.

Mr. Shahab Anwar Khawaja

Independent Non-Executive Director

Mr. Shahab Anwar Khawaja is a retired senior civil servant and served the Government of Pakistan in various capacities for 36 years. He retired as Federal Secretary to Government of Pakistan.

As Secretary Privatisation, he supervised the privatisation program of public sector enterprises in the country. Earlier he served as Secretary Ministry of Industries and Production. After retirement, he served as CEO of the Competiveness Support Fund - a joint venture of Government of Pakistan & USAID.

Previously, Mr. Khawaja served as CEO of Small and Medium Enterprises Development Authority (SMEDA), where he managed all Federal Government support initiatives to the SME sector of the economy. During these years a number of developments were achieved to help SME growth especially for higher value addition through the acquisition of improved technology.

Mr. Khawaja has represented Pakistan in a number of international seminars, conferences and in various UNDP, UNHCR and UNFPA Board meetings. He has also served on number of corporate boards including SME Bank and Pak Libya Investment Company.

His last engagement was in the private sector where he headed the Fertilizer Manufacturers Pakistan Advisory Council as its Executive Director from 2012 to 2015.

Mr. Khawaja holds a Master of Science degree in Chemistry and holds a Post Graduate Diploma in Development Administration from Birmingham University, UK.

Mr. Basir Shamsie

President & CEO

Mr. Basir Shamsie is President & CEO of JS Bank Limited.

Mr. Shamsie has received his Bachelors in Business Administration from University of Texas at Austin. He has also completed the Program for Leadership Development from Harvard Business School.

Mr. Shamsie joined Bear Stearns Jahangir Siddiqui & Co. in 1994 in the Money and Bond Markets business. His particular expertise is in Treasury and Investment Banking and he is credited with over 60 capital market deals, many of which have been landmark transactions for Pakistan.

He was part of the core team responsible for acquisition of American Express Bank's Pakistan operations in 2006 and its merger into JS Bank Ltd. Mr. Shamsie has since been associated with JS Bank in various senior roles such as Group Head of Treasury, Wholesale & International Banking which he held till May of 2017. His last assignment was Deputy CEO, JS Bank.

He also serves as Chairman, JS Investment Limited and has previously served as Chairman, JS Global and Director of JS Bank.

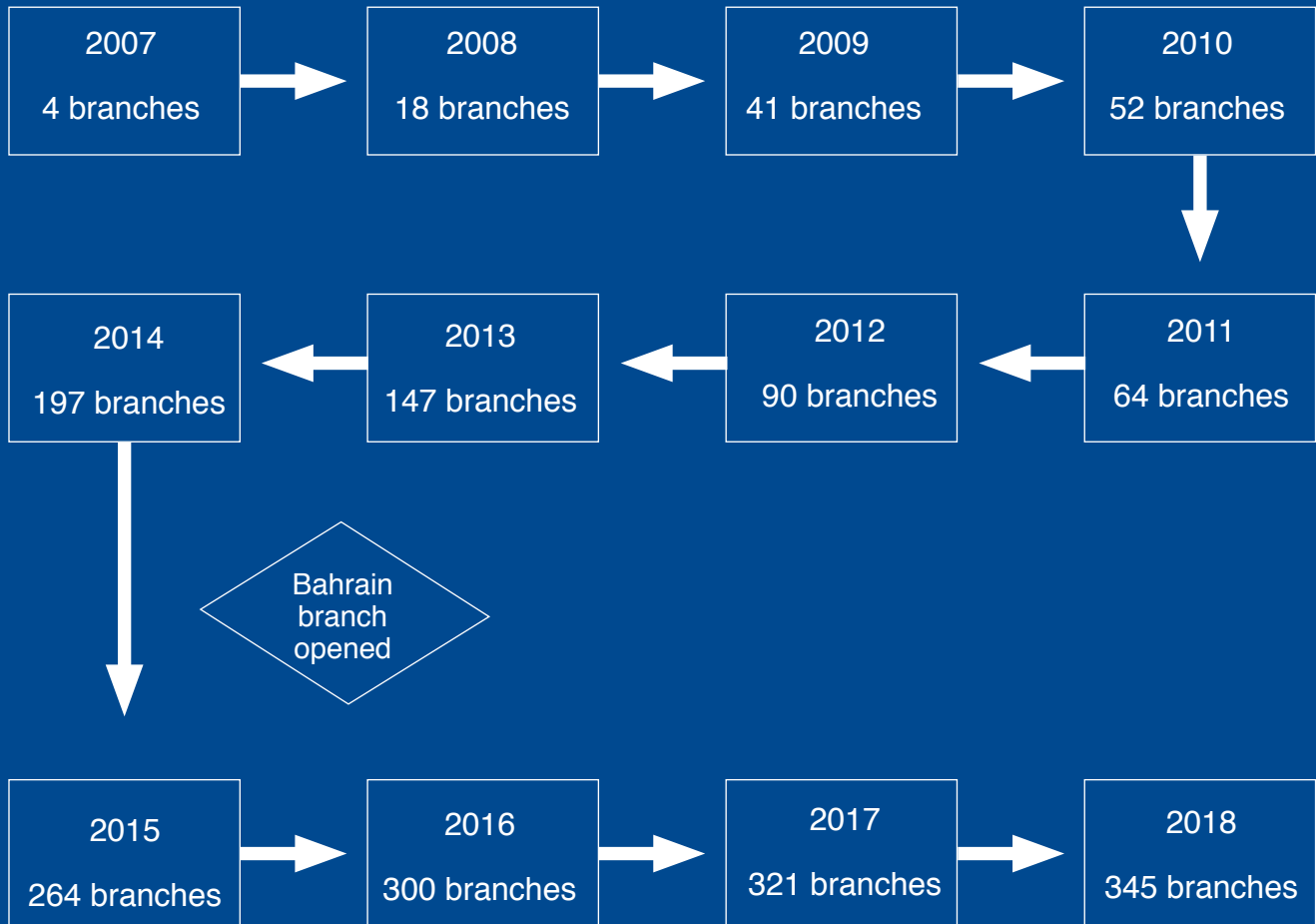
Growing Livelihoods



JS Bank's partnership with Nestlé Pakistan Limited has facilitated numerous dairy farmers associated with the company in purchasing livestock and enhancing their business. We also work with Nestlé Pakistan Limited to train these farmers in the latest farming techniques.

Our Bank at a Glance

JS Bank is one of the fastest growing banks in Pakistan. At the end of 2018, we had 345 branches in 172 cities of Pakistan with 1 international branch in Bahrain.



Corporate Social Responsibility

As a responsible corporate citizen, JS Bank strives to support Environmental, Social and Governance (ESG) initiatives for economic growth, social progress and environmental protection. JS Bank carries out major philanthropic activities in partnership with the Mahvash and Jahangir Siddiqui Foundation (MJSF) and Future Trust. The Bank provides financial and human resources to both organizations.

| Categories | Key Initiatives |
|-----------------------------------|---|
| Promoting Sustainable Ventures | <ul style="list-style-type: none"> Conference of the Parties (COP24) Participating in Climate Finance Tree Plantation Solar Energy Financing for Homes Solar Tubewell JS Smart Roshni Solarizing Branches Green Office Managed Printing USAID: Clean Energy |
| Supporting Communities | <ul style="list-style-type: none"> Partnerships under Prime Minister Youth Business Loan program Nestle and Engro SEED Ventures PMYBL - Entrepreneurship for Students |
| | <ul style="list-style-type: none"> Acumen School Development Finance Iftaar for the Unprivileged Financing Micro Lenders |
| Gender Equality | <ul style="list-style-type: none"> Women's Action Forum |
| Investing in Employee Development | <ul style="list-style-type: none"> Management Trainee Program 2018 Learning and Organizational Development Mission Innovation Growth and Diversity Employee Snapshots |

Environmental and Social Engagements

As a responsible corporate citizen, JS Bank views Environmental, Social & Governance (ESG) matters as important to business. These pages consolidate and summarize the most important aspects of the work that has been done, reflects our commitment to transparency and in dispensing our fiduciary responsibility to our shareholders.

We have chosen to focus on the issues that we consider important to our stakeholders, on which we can have an impact and those that create economic value. We are committed to providing our stakeholders with information on how we are using our resources and capabilities to contribute towards a better and more prosperous Pakistan.

Sustainable and Environmental Development:

Conference of the Parties (COP24)

JS Bank in its continued efforts to promote youth development and tackle climate change, sponsored two delegates to the Conference of the Parties (COP24) a meeting of the governing body on the United Nations Framework Convention on Climate Change (UNFCCC).

Under this platform, countries from around the world meet to advance the aims of the Paris Agreement on climate change and achieve progress on its implementation guidelines. The United Nations Climate Change Conferences are yearly conferences held in the framework of the United Nations Framework Convention on Climate Change (UNFCCC).



JS Bank Delegates Safee Ul Haq and Sonia Madad at the Conference of the Parties (COP24) in regards to the UN Convention on Climate Change

The two students travelled to Katowice, Poland for COP 24 along with hundreds of youth delegates from around the world to participate in the annual climate conference. These youth delegates act as influencers and leaders of change in years to come while such events help them build their networks and contribute to the global climate change dialogue.

Participating in Climate Finance

JS Bank has become Pakistan's first financial institution to have completed its accreditation application for the Green Climate Fund. The Fund is a unique global platform that aims to provide facilities to private sector corporations in emerging economies for limiting or reducing greenhouse gas (GHG) emissions through investments in low-emission and climate-resilient programs.

As an accredited entity, JS Bank will be able to apply for funding of up to USD 250 million per project. Currently, the Fund has 102 active projects worldwide and has a pledged total of USD 10.3 Billion. JS Bank can also mobilize additional funds from private sector investors to support action on climate change. In addition to opening new paths of local and international funding, the Bank can partner in contributions to climate adaptation and mitigation financing in Pakistan. This approval was based on JS Bank meeting GCF's stringent criteria including fiduciary standards, environmental and social safeguards a gender plan specialized capacities in driving climate action.

With the approval of its accreditation application, JS Bank stands alongside global banking institutions such as MUFG, HSBC, Deutsche Bank and Credit Agricole.

Tree Plantation

For Pakistan's Independence Day celebrations this year, JS Bank conducted a Tree Plantation Drive in collaboration with WWF Pakistan for making a cleaner and greener Pakistan. As part of the drive 20,000 trees were planted throughout Pakistan on August 14.



JS Bank celebrated Independence Day by planting 20,000 trees throughout Pakistan

Solar Energy Financing for Homes

In 2018, JS Bank continued to build up the portfolio of JS GharApna Solar Panel Financing Solutions for increasing usage and awareness of alternate energy resources for residential customers. JS GharApna Solar Panel Financing offers a comprehensive subsidized solution for financing residential solar panel systems for reducing environmental impact.

To increase the pace of availability of the solar panel financing, JS Bank formed alliances with over 20 Alternate Energy Development Board (AEDB) certified energy partners for enabling net metering through local electricity distributing companies, resulting in net savings in the monthly utility bills of customers.

Solar Tubewell

Under the ambit of JS Zarkhez, JS Bank introduced Solar Tubewell Financing facility that enables farmers to purchase solar tubewell for their farms - enabling cost effective water extraction while reducing energy usage. By joining hands, JS Bank and its energy partners seek to develop a framework for growth of shared values that will assist residential, agricultural and commercial endeavors.

Solarizing Branches

JS Bank continues to add to the number of branches operating on on-site solar power generation. It was one of the first banks to have its branches operating on solar power in a bid to incorporate energy efficiency and renewable energy initiatives so that the branches function efficiently while reducing operational costs. By the end of 2018, JS Bank had 104 branches operating on solar power.

JS Smart Roshni

Designed to reduce dependency of Small and Medium Enterprises (SMEs) on the electrical grid, JS Smart Roshni allows customers to avail financing of up to PKR 10 Million at a minimal mark-up. Using renewable energy, JS Bank clients can reduce electricity costs, and protect the environment by utilizing non-polluting power generation sources. This reflects our commitment towards the use of alternate and renewable energy and in reducing their costs, grid dependence and consequently carbon footprint, for creating more sustainable future environments. By partnering with its energy partners, JS Bank aims to expand the commercial solar market by lowering the up-front investment. With easy and low-cost financing solutions provided by JS Bank, we can enable customers across Pakistan to avail solar power generation solutions with financing support.



JS Bank collaborated with Hardon Solar as an initiative of JS Smart Roshni - solar power generation solutions

Green Office

The Green Office Initiative is an Environmental Management System developed by WWF specifically for offices. JS Bank is now in its third year of being a certified Green Office and is the only commercial bank in Pakistan to be certified.

Every year as a part of the certification process, WWF Pakistan undertakes a comprehensive audit to check all the processes and procedures adopted by JS Bank for energy conservation and waste management at its Head Office. The Bank continues to successfully meet all the requirements set by WWF. The Green Office Initiative also educates employees to be better and responsible citizens and understand their civic and environmental responsibilities.

Managed Printing

A collaborative inter-departmental effort has led to reducing paper consumption across JS Bank's Head office. Starting in 2018, printer usage was recorded through a centralized software to help monitor paper consumption and equipment maintenance. This has not only decreased the Bank's carbon footprint but also resulted in approximately PKR 7.0 million in savings.

USAID: Clean Energy



JS Bank is in its second year of collaborating with USAID to create a sustainable and efficient renewable energy environment by allowing small scale energy projects access to long term financing options. This is in line with JS Bank's strategy to engage with stakeholders that range from non-profits to government bodies to multilateral organizations. This allows mutual support in improving sustainability performance while allowing us to deepen our expertise in this matter.

Supporting Communities:

PMYBL:

The Bank has undertaken several partnerships under the Prime Minister's Youth Business Loan (PMYBL) to promote socio-economic growth in Pakistan. These include:



Nestle and Engro

JS Bank believes that sustainable development of agriculture will allow Pakistan to achieve food and nutrition security. The Bank has partnered with Nestle Pakistan and Engro Foods under the Prime Minister's Youth Business Loan Program to extending financing support for under privileged individuals. These loans enable farmers to purchase livestock and/or expand their operations resulting in increased production as well as an upswing in their socio-economic standing.

SEED Ventures

JS Bank has joined hands with Social, Entrepreneurship and Equity Development (SEED), for extension of loans for entrepreneurs under the Prime Minister's Youth Business Loan (PMYBL) program. SEED, an enterprise development organization, striving to overcome social challenges, collaborates with JS Bank for financing projects that have capacity building, knowledge enhancement, employment generation, financial inclusion and economic and social empowerment as a mandate. With the provision of knowledge and best practices by SEED, the two organizations aim to help these businesses accelerate, optimize their potential and develop the required skill set for sustainable growth. It is hoped that all these initiatives would promote economic growth and create opportunities for sustainable development across Pakistan.

PMYBL – Entrepreneurship for Students

To facilitate entrepreneurial activities in Pakistan, JS Bank has joined hands with Shaheed Zulfiqar Ali Bhutto Institute of Science & Technology (SZABIST), a leading educational institution to support graduating students in their quest for becoming potential entrepreneurs by availing the JS Prime Minister Youth Business Loan (PMYBL) scheme. This facility comes at highly subsidized mark-up rate and is available for both the current students and alumni of the university. It is expected that this would boost the entrepreneurial spirit among aspiring entrepreneurs through much-needed financial support.

Acumen

The Acumen Pakistan Fellows Program is a one-year leadership development program designed to build the next generation of social leaders able to transform society for a better and more inclusive world. JS Bank is one of the leading supporters of the Acumen Pakistan Fellows Program since 2013.

Over the course of a year, 20 extraordinary individuals take part in a rigorous program where they receive the tools, training and space to innovate new ideas, accelerate their impact, and build a strong network of social leaders from across their region and around the world.

There have been 109 Acumen Pakistan Fellows since the program started in 2013. They work in diverse fields ranging from education and health to energy and women's empowerment.



JS Bank and MJSF support the Acumen Fellows Program

Some of the work that Acumen Fellows do:

- **EnMass Energy:** A renewable energy startup that harnesses biomass from smallholder farmers to generate power for off-grid clients in Punjab.
- **Islampur Cottage Industries Association:** A company which works to eliminate the system of bonded labor in Pakistan's cottage industry.
- **Sindh Mass Transit Authority:** A government department working on large-scale projects including the Karachi Circular Railway and the metro bus service.
- **MILVIK Pakistan, a subsidiary of MILVIK AB:** A global leader in micro-insurance and mobile health which provides health care to more than 300,000 patients in Pakistan.

School Development Finance

JS Bank, through JS School Development Finance, offers educational institutions with financing of up to PKR 50 million to fulfill all their financial and non-financial needs. This product aims to enhance the quality of education with the most professional faculty & providing access to education to children across Pakistan.

Iftaar for the Unprivileged

JS Bank in collaboration with its charitable partner, Mahvash & Jahangir Siddiqui Foundation (MJSF) organized Iftars for underprivileged people in 21 cities nationwide during Ramazan. Moving beyond commercial considerations, JS Bank strives to serve the community in which it operates, through continual social responsibility initiatives. As part of these efforts the Bank has arranged Iftars for disadvantaged individuals on an annual basis since 2013, resulting in half a million meals served in total.

Financing Micro Lenders

JS Bank has been one of the most active lenders to the microfinance sector in Pakistan and is playing its role to increase financial inclusion in the country. We have financed prominent institutions like PMIC, NRSP Bank, NRSP Programme, KASHF Foundation, Mobilink Microfinance, Khushali Bank, FINCA just to name some. The microfinance sector not only helps curb poverty by providing banking services to un-banked customers but also provide adequate training and capacity building workshops to low income earners in order to fight poverty while strengthening livelihoods.

Gender Equality:

Women's Action Forum

Launched on International Women's Day in March 2018, the Forum aims to create a platform for women to discuss and strategize solutions for workplace related matters at JS Bank. It seeks to empower female employees to build their careers within the Bank, exchange ideas, identify barriers to advancement and create meaningful change. Its objectives are:

- Help grow, attract and retain successful women throughout JS Bank
- Connecting employees to promote progress and gender inclusion

In addition, internal communication platforms allow female team members to share input and feedback with management colleagues.

Investing in Employee Development

Management Trainee Program 2018

Continuing its success of hiring dynamic, talented individuals to serve in the management cadre, JS Bank undertook its Management Trainee (MT) program in 2018 for the second time. The purpose of this program is to equip new team members with the skills, judgement and know-how to become effective and responsible managers. The MT program equips individuals with a holistic picture of the Bank and the industry while working on high-priority projects for the firm. MTs at JS Bank get the opportunity to collaborate with senior executives and benefit from their mentorship while putting them on a leadership track after which they are incorporated into the workforce at the Bank and placed in various departments.



Management Trainee Program of JS Bank, batch of 2018.

Learning and Organizational Development

JS Bank is in relentless pursuit of building a high-quality human talent pool. Retaining key talent means motivating and developing team members by imparting knowledge and skills to keep them abreast of the latest developments in their fields.

JS Bank Learning academy started in October of 2016 with the sole purpose of driving the Bank forward by training human capital. In 2018, 494 on-site trainings were organized which were taken part in by 21,987 employees while 21 mobile learning programs were also arranged. 198,856 man-hours of training were conducted using e-learning, mobile learning and in-house training .

The major initiatives by L&OD in 2018 were:

- Learning Management System (LMS) was rolled out in April 2018 to aid e-learning amongst employees. The LMS app was launched in August 2018 making JS Bank the first bank in Pakistan to have a dedicated mobile learning app.
- Learning Need Assessment (LNA) was conducted in 2018 to create accurate, appropriate and engaging training material, evaluations, and assessments in order to ensure training curriculum addresses identified needs of the Bank

Mission Innovation

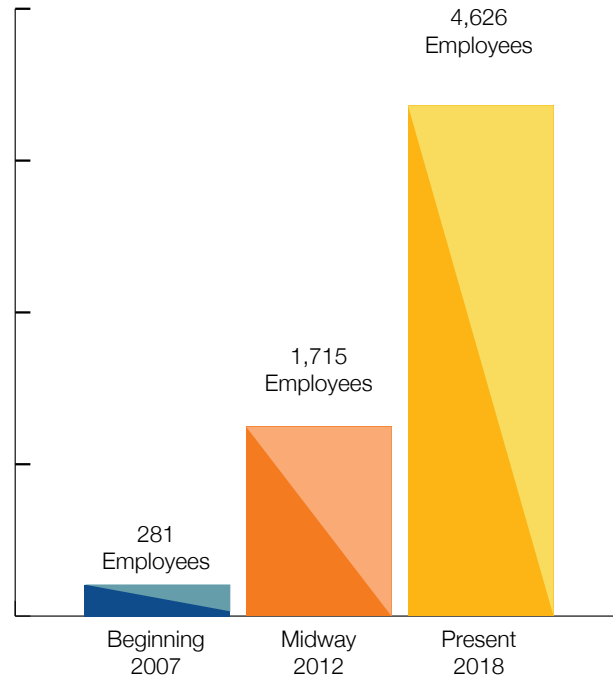
As an internal initiative to bring in innovative and implementable ideas, 'Mission Innovation' was launched in September 2018. To foster a culture of innovation, an Innovation Committee has been formed where the committee members work as coaches and mentors to the first batch of Management Trainees (MTs) to not only come up with innovative ideas but also facilitate them through-out the process. Given a relatively fresh outlook, it is hoped that the MTs will be successful in creating a culture of innovation within the Bank. The MTs were assigned projects for a duration of one month during which they performed a detailed analysis and review of the problem statement. They then submitted a project feasibility and design document to the management which shall select and declare the best project. This project shall then be taken up for implementation within the Bank.



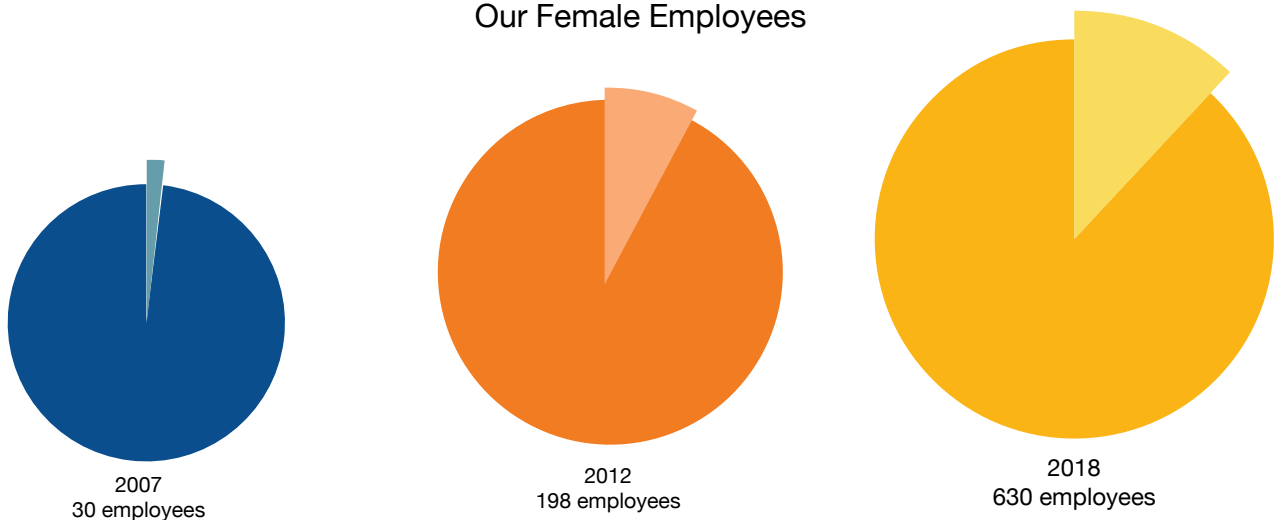
Basir Shamsie - President & CEO speaking at the event "Mission Innovation".

Growth and Diversity

Our Employees



Our Female Employees



Employee Snapshots

Imtiaz Bukhari

Business Head North

JS Bank has seen unprecedented growth across Pakistan in a short span of time. This has been made possible primarily due to the loyalty and trust of our customer base and the concerted growth-oriented efforts of our team members. Our corporate ethos is to provide customers with innovative and cost effective financial products through our branch network and digital solutions.

Eraj Riaz

Management Trainee

The positive environment of JS Bank enabled me to explore my potential to the fullest. Being a part of the first management trainee batch, I got insight into both corporate and retail banking. My current portfolio is lending products including JS GoldFinance which was rebranded through a 360 degree marketing plan where I was also part of the execution team. The kind of exposure that JS Bank gave me as a fresh graduate is something that I have never heard of any other organization giving its newly hired employees and this is only because JS Bank trusts its employees and believes in empowering them.

Sidrah Nadeem

Head of Treasury Sales

I joined the bank as the Head of Fixed Income Sales, responsible for all trading between Institutional and Retail Counters. In 2018, I was honored to be appointed as the Chief Diversity Officer for the Women's Action Forum. This platform was created to bridge the gap between the Bank and our female staff by empowering them to raise their opinions and concerns. In addition, I got the opportunity to be the Secretary to the Employee Provident and Gratuity Funds. I am thankful to the bank for providing me opportunities within and outside my scope of work as they have helped me grow personally and professionally.

Ahmer Qureshi

Head of Digital Transformation

Right from day I joined, I knew that the strategic, cultural and innovative values of the leadership team at JS Bank would make this journey exciting yet challenging. For me, employee engagement is at the top of the pyramid, when assessing the culture and values of any employer. JS Bank surpasses those expectations and is continually progressing in the right direction. Our Strategic Digital Roadmap gives us direction and motivation to be the most digitally advanced bank, not only in Pakistan but globally.

Stakeholder Engagement

| Stakeholders | Engagement with JS Bank |
|-----------------------|--|
| Shareholders | We engage with shareholders in several ways including annual and quarterly financial reports, annual general meetings (AGMs) with shareholders and through online presence such as our website and on social media. |
| Regulators | Our principal regulator is the State Bank of Pakistan (SBP). JS Bank is committed to meeting its regulatory compliance obligations in an effective manner and fulfilling the regulators' expectations in this regard. For this purpose, the Bank has a well-structured and comprehensive Compliance Program in place and ensures its effective implementation. The Bank is in constant contact with SBP and is committed to providing them with comprehensive, factual and transparent information in a timely manner. There is on-going communication between the management of the two institutions. The regulator is provided with full access to the Bank's records and information in line with the regulatory framework, and the Bank pro-actively seeks SBP's input regarding any direction, support or information that is required. Our other regulators are Securities and Exchange Commission of Pakistan (SECP) and Pakistan Stock Exchange (PSX) and we are also complying with their directives. |
| Clients and Customers | Customer feedback is solicited through various forums for evaluation and performance improvement. The Bank's Complaint Handling Policy and Grievance Redressal Mechanism ensures that complaints are resolved in a timely & fair manner and the recurrence of complaints is prevented where possible. Customers have the option of registering their complaints at JS Bank's branches, 24/7 phone banking center, its website, via email and post mail. The bank undertakes awareness communication through SMS, email and social media on a on-going basis. |
| Communities | We are committed to the communities where we are present. From providing meals during the Holy Month of Ramadan to sponsoring social and cultural events to making sure that we live in a cleaner and greener country. JS Bank is an active participant in ensuring that we are responsible community members and global citizens. |

Notice of Thirteenth Annual General Meeting

Notice is hereby given that the Thirteenth Annual General Meeting of the shareholders of JS Bank Limited (the "Bank") will be held on Thursday, March 28, 2019 at 9:30 a.m. Sapphire Hall, Ramada Karachi Creek, Zulfiqar Street 1, D.H.A. Phase VIII, Karachi, to transact the following business:

ORDINARY BUSINESS:

- i. To receive, consider and adopt the Annual Audited Standalone and Consolidated Financial Statements of the Bank for the year ended December 31, 2018 together with the Directors' and Auditors' Reports thereon.
- ii. To appoint Bank's Auditors and fix their remuneration. Audit Committee and the Board of Directors have recommended the appointment of the retiring auditors, Messrs EY Ford Rhodes, Chartered Accountants, (a member firm of Ernst & Young Global Limited) who being eligible have offered themselves for re-appointment.
- iii. To consider and approve final cash dividend on matured preference shares @ 12% p.a. (i.e. PKR 1.20 per preference share) for the period from January 1, 2018 to February 18, 2018 subject to deduction of income tax, to the holders of Preference Shares as on February 18, 2018 pro-rated for the year ended December 31, 2018, as recommended by the Board of Directors.
- iv. To elect eight (8) directors as fixed by the Board of the Bank under section 159(1) of the Companies Act, 2017 for three years commencing from March 29, 2019. The names of retiring directors, who are eligible to offer themselves for re-election, are as follows:

| | |
|-----------------------------|---------------------------|
| Mr. Suleman Lalani | Mr. Adil Matcheswala |
| Mr. Ashraf Nawabi | Mr. G.M. Sikander |
| Mr. Kalim-ur-Rahmen | Mr. Munawar Alam Siddiqui |
| Ms. Nargis Ali Akber Ghaloo | Mr. Shahab Anwar Khawaja |

SPECIAL BUSINESS:

- v. To consider and if thought fit, approve the conversion of Additional Tier-I ("ADT-I"), rated, privately placed/ listed (at the option and discretion of the Bank, pursuant to the Privately Placed Debt Securities' Listing Regulations), unsecured, subordinated, perpetual and non-cumulative Term Finance Certificates ("TFCs") of PKR 2,500 Million (two thousand five hundred million) of JS Bank Limited (the "Bank") into common shares if (i) directed by State Bank of Pakistan ("SBP") on the occurrence of a point of non-viability as determined by SBP, or (ii) upon the occurrence of a pre-specified trigger point pursuant to Basel III Capital Instructions of SBP, or (iii) due to any inability to exercise the Lock-in Clause or Non-Cumulative features of TFCs, on such terms and conditions as may be determined by SBP, subject to a maximum of 329,595,476/- (three hundred twenty nine million five hundred ninety five thousand four hundred seventy six) additional ordinary shares to be issued, and which ordinary shares shall be issued other than by way of rights in accordance with section. 83(1)(b) of the Companies Act, 2017.

The resolutions to be passed by the members as Special Resolutions are as under:

"RESOLVED THAT with respect to the Additional Tier-I capital raised by JS Bank Limited (the "Bank") in the amount of up to PKR 2,500,000,000/- (Pak Rupees Two Billion Five Hundred Million) in the form of rated, privately placed / listed, unsecured, subordinated, perpetual and non-cumulative Term Finance Certificates ("TFCs") as approved by the Board of Directors on November 8, 2018, and in accordance with the directions under the 'Instructions for Basel III Implementation in Pakistan' ("Basel III Regulations") issued by the State Bank of Pakistan ("SBP"), the TFCs may be converted into ordinary shares of the Bank (i) if so directed by SBP on the occurrence of a point of non-viability as determined by SBP, at a price equivalent to the market value of the shares of the Bank on the date of trigger of the point of non-viability as declared by SBP, or (ii) upon the occurrence of a pre-specified trigger point pursuant to Basel III Capital Instructions, at a price equivalent to the market value of the shares of the Bank on the date of occurrence of the pre-specified trigger point, or (iii) due to any inability to exercise the lock-in clause or

non-cumulative features of the TFCs, on such terms and conditions as may be determined by SBP, in accordance with the applicable rules and regulations of SBP (collectively the "Conversion Events"), which ordinary shares shall be issued other than by way of rights in accordance with s. 83(1)(b) of the Companies Act, 2017."

"FURTHER RESOLVED that the issuance of such shares upon the occurrence of any of the Conversion Events shall be subject to a cap of 329,595,476/- (three hundred twenty nine million five hundred ninety five thousand four hundred seventy six) additional ordinary shares to be issued and shall further be subject to approval of the Securities and Exchange Commission of Pakistan in accordance with s. 83(1)(b) of the Companies Act, 2017."

"FURTHER RESOLVED that any two of the President & CEO, Deputy CEO, Chief Financial Officer and Company Secretary of the Bank (the "Authorized Representative"), be and are hereby authorized to take all steps necessary, ancillary, and incidental to the above-mentioned resolutions, as and when required, and are further authorized to sign, execute, and deliver all necessary documents, agreements, and letters on behalf of the Bank, as may be deemed appropriate and as may be required for the purposes above-mentioned."

Karachi: March 7, 2019

By Order of the Board
Ashraf Shahzad
Company Secretary

Notes:

- a. Share transfer books of the Bank will remain closed from March 21, 2019 to March 27, 2019 (both days inclusive). Transfers received in order at Bank's Independent Share Registrar, Central Depository Company of Pakistan Limited, CDC House, Shahra-e-Faisal, Karachi at the close of business on March 20, 2019 will be treated in time for purpose of attending and vote at the Meeting.
- b. A member of the Bank entitled to attend, and vote may appoint another member as his/her proxy to attend and vote instead of him/her.
- c. Proxies must be received at the Registered Office of the Bank not later than 48 hours before the time of the Meeting.
- d. Beneficial owners of the shares registered in the name of Central Depository Company of Pakistan (CDC) and/or their proxies will have to follow the following guidelines as laid down by the Securities and Exchange Commission of Pakistan:

For Attending the Meeting

- In case of Individuals, the account holder and/or sub-account holder whose registration details are uploaded as per the CDC Regulations, shall authenticate his/her identity by showing his/her original CNIC or original Passport along with Participant ID number and the account number at the time of attending the Meeting.
- In case of corporate entity, the Board's resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.

For Appointing Proxies

- In case of individuals, the account holder and/or sub-account holder whose registration details are uploaded as per the CDC Regulations, shall submit the proxy form as per above requirements.
- The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be mentioned on the form.
- Attested copies of the CNIC or the passport of beneficial owners and the proxy shall be furnished with the proxy form.

- The proxy shall produce his original CNIC or original passport at the time of the Meeting.
 - In case of corporate entity, the Board's resolution / power of attorney with specimen signature shall be furnished (unless it has been provided earlier) along with proxy form to the Bank.
 - Shareholders are requested to notify immediately for any change in their address to the Bank Registrar.
- e. Any person seeking to contest the election, whether retiring Director or otherwise, must file with the Company at its Registered Office the following documents not later than fourteen (14) days before the date of the meeting:
- The intention to offer himself/herself for the election of Directors in terms of Section 159(3) of the Companies Act, 2017 along with (a) consent on Form 28 (Consent to act as a Director) under Section 167 of the Companies Act, 2017; (b) a declaration under clause (3) of the Listed Companies (Code of Corporate Governance) Regulations 2017 that he/she is not serving as a director in more than five (5) listed companies (including JS Bank Limited and excluding the listed subsidiaries of listed holding companies); and (c) a declaration that he/she is not ineligible to become a director in terms of Section 153 of the Companies Act, 2017 or under any circular/directive of the State Bank of Pakistan or any other applicable laws and regulations.
 - Person contesting as Independent Director shall also submit a declaration that he/she qualifies the criteria of eligibility and independence notified under the Companies Act, 2017 and rules and regulations issued thereunder.
 - Duly filled proforma for Fit and Proper Test and Questionnaire in the prescribed form along with an affidavit, recent photograph and copy of attested CNIC/passport to meet the requirement of State Bank of Pakistan's Prudential Regulation G-1 and Fit and Proper Test for Appointment of Directors. Elected director shall remain subject to the fit and proper test approval of the State Bank.
- f. Shareholders are requested to notify immediately for any change in their address.

Notice to Shareholders who have not provided CNIC:

The Companies (Distribution of Dividends) Regulations, 2017 requires that the dividend warrants should bear the Identification Number which includes: (i) in the case of a registered shareholder or an authorized person, the Computerized National Identity Card Numbers (CNIC); (ii) in the case of a minor, child registration number or juvenile card number; and (iii) in the case of corporate shareholders registration number or national tax number. The Identification Number of the shareholders is, therefore, mandatory for the issuance of dividend warrants and in the absence of such information, payment of dividend may be withheld in terms of the Companies (Distribution of Dividends) Regulations, 2017. Therefore, the shareholders who have not yet provided their Identification Numbers advised to provide their Identification Numbers (if not already provided) directly to our Independent Share Registrar at the address given herein above without any further delay.

Placement of Financial Statements

The Bank has placed the annual Audited Financial Statements for the year ended December 31 2018, along with the Auditors and Directors Reports on its website: www.jsbl.com.

Mandate for E-DIVIDENDS for shareholders

Under the provisions of Section 242 of the Companies Act, 2017, it is mandatory for a listed Company to pay cash dividend to its shareholders only through electronic mode directly into bank account designated by the entitled shareholders. In order to receive dividends directly into their bank account, shareholders are requested to fill in Electronic Credit Mandate Form available on Company's website and send it duly signed along with a copy of CNIC to the Registrar of the Company M/s. Central Depository Company of Pakistan Limited, CDC House, Shakra-e-Faisal, Karachi in case of physical shares. In case shares are held in CDC then Electronic Credit Mandate Form must be submitted directly to shareholder's broker/participant/CDC account services.

Deduction of Income Tax from Dividend at Revised Rates

Pursuant to the provisions of the Finance Act deduction of income tax from dividend payments shall be made on the basis of filers and non-filers as follows:

| S. no | Nature of Shareholders | Rate of deduction |
|-------|---------------------------------|-------------------|
| 1 | Filers of Income Tax Return | 15% |
| 2 | Non-Filers of Income Tax Return | 20% |

Income Tax will be deducted on the basis of Active Tax Payers List posted on the Federal Board of Revenue website.

Members seeking exemption from deduction of income tax or are eligible for deduction at a reduced rate are requested to submit a valid tax certificate or necessary documentary evidence, as the case may be.

E-Voting

Pursuant to SECP S.R.O. No. 43(I)/2016 dated January 22, 2016, members can also exercise their right to vote through e-voting by giving their consent in writing at least 10 days before the date of meeting to the Bank on the appointment by the Intermediary as a Proxy.

Provision of Video Link Facility

Shareholders may participate in the meeting via video-link facility. If the Bank receives a demand (at least 7 days before the date of meeting) from shareholder(s) holding an aggregate 10% or more shareholding residing in any other city, to participate in the meeting through video link, the Company will arrange video link facility in that city.

Shareholders, who wish to participate through video-link facility, are requested to fill in 'Video Link Facility Form' available at Bank's website and send a duly signed copy to the Registered Address of the Company.

Distribution of Annual Report

The audited financial statements of the Bank for the year ended December 31, 2018 have been made available on the Company's website (<http://www.jsbl.com/>) in addition to annual and quarterly financial statements for the prior years.

Further, Annual Report of the Bank for the year ended December 31, 2018 is dispatched to the shareholders through CD. However, if a shareholder, in addition, requests for hard copy of Annual Audited Financial Statements, the same shall be provided free of cost within seven days of receipt of such request. For convenience of shareholders, a "Standard Request Form for provision of Annual Audited Accounts" has also been made available on the Bank's website (<http://www.jsbl.com/>).

Statement Under Section 134(3) of the Companies Act, 2017

This statement sets out the material facts pertaining to the special business to be transacted at the Annual General Meeting of JS Bank Limited (the "Bank") to be held on March 28, 2019.

Conversion of Additional Tier - I ("ADT-I") Term Finance Certificates of PKR 2,500 million into common shares

The Bank on December 31, 2018 issued ADT-I eligible, rated, privately placed/listed (at the option and discretion of the Bank, pursuant to the Privately Placed Debt Securities' Listing Regulations), unsecured, subordinated, perpetual and non-cumulative Term Finance Certificates ("TFCs") of PKR 2,500 million as ADT-I Capital. Basel III regulations as implemented vide SBP's Circular BPRD Circular No. 06 dated August 15, 2013 ("SBP Circular"), which prescribes

a loss absorption feature for ADT-I capital instruments pursuant to which the TFCs will be converted into ordinary shares of the Bank at the Point of Non-Viability (“PONV”) trigger event or at the breach of Common Equity Tier-1 (CET-1) trigger event as defined in the Basel III regulations. In accordance with the requirements of the SBP Circular, the Bank has agreed with the SBP for the issuance of maximum 329,595,476 shares against subject ADT-I in case of the occurrence of a conversion event as per the terms of the TFCs and SBP Circular (“Conversion Events”).

In light of the above contemplated Conversion Events, the Bank is required to obtain all approvals (in advance) for the issuance of such additional shares, however, it may be noted that issuance of such additional shares shall further be subject to approval of the Securities and Exchange Commission of Pakistan in accordance with section 83(1)(b) of the Companies Act, 2017.

The information required to be annexed to the notice is set out below:

| | |
|--|--|
| Name and brief profile of the banks/financial institutions to whom such shares are proposed to be issued | The shares will be issued to the TFC ADT-1 holders (at that time) |
| Price at which the proposed shares will be issued | The price of the shares shall be issued at the market value of the shares of the Bank, on the relevant date |
| Purpose of the issue of shares other than right, utilization of the proceeds of the issue and benefits to the Bank and its shareholders with necessary details | To convert the outstanding TFC ADT1 amount (in whole or part) into shares of the Bank, as per the directions of the SBP. |
| Existing shareholding of the banks / financial institutions to whom the proposed shares will be issued | Not Applicable |
| Total shareholding of the banks / financial institutions after the proposed issue of shares | Not Applicable |
| Whether the banks/financial institutions have provided written consent for purchase of such shares | The terms of the Trust Deed for the TFC ADT 1 Issue contain the details regarding such conversion. |
| Justification as to why proposed shares are to be issued otherwise than rights and not as rights shares | This is in accordance with the requirements of the SBP vide its Circular No. 6 of Banking Policy and Regulation Department dated August 15, 2013 and further directions of SBP in this matter. |
| Justification, with details of the latest available market price and break-up value per share, if such price differs from par value. | Not Applicable |
| Details of the average market price during the last 3 (three) months and 6 (six) months preceding the board announcement as well as the latest available market price. | Not Applicable |

The shares issued will rank pari passu in all respects with the existing shares of the Bank. The issue of shares other than by way of rights is subject to approval from the Securities and Exchange Commission of Pakistan.

None of the director, whether directly or indirectly, is interested in the special resolution except to the extent of their shareholding in the bank.

Statement under Regulation 4 (2) of the Companies (Investment in Associated Companies or Associated Undertaking) Regulation, 2012

The Bank in its Annual General Meeting held on March 29, 2017 had approved long term equity investments of up to PKR 675 million in ordinary shares of each of the following associated companies of the Bank. The resolution is valid for a period of three years commencing from March 29, 2017.

| S.No | Name of Company | Total Investment approved upto PKR | Amount of Investment till Dec. 31, 2018 PKR | Reasons for not making complete investment in the specified time | Material change in Financial Statement of Associated Companies |
|------|----------------------------|------------------------------------|---|--|--|
| 1 | EFU Life Assurance Ltd | 675 million | 252,147,024 | Time remaining | No |
| 2 | EFU General Insurance Ltd. | 675 million | 507,848,496 | Time remaining | No |

Ensuring Quality Farming



JS Bank's partnership with Engro Foods Limited has empowered farmers across Punjab and Sindh to obtain financing for livestock and enhancing milk production at the lowest markup rates and in the most convenient manner possible.

Financial Highlights

Six Years' Horizontal Analysis

| | 6 Years CAGR | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
|---|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| PKR Millions | | | | | | | |
| Statement of Financial Position | | | | | | | |
| Assets | | | | | | | |
| Cash and balances with treasury banks | 36% | 32,111 | 17,334 | 15,509 | 11,159 | 9,041 | 7,774 |
| Balances with other banks | -3% | 969 | 1,034 | 753 | 584 | 412 | 515 |
| Lendings to financial institutions | -11% | 1,937 | 3,116 | 11,334 | 3,581 | 11,080 | 21,586 |
| Investments - net | 21% | 148,690 | 169,612 | 133,727 | 116,030 | 84,258 | 42,679 |
| Advances - net | 52% | 251,991 | 184,140 | 93,794 | 76,666 | 62,433 | 33,763 |
| Operating fixed assets | 18% | 8,415 | 7,113 | 5,837 | 4,574 | 3,767 | 3,628 |
| Deferred tax assets - net | -14% | 287 | - | - | - | - | 884 |
| Other assets | 47% | 12,354 | 9,131 | 6,490 | 5,882 | 5,726 | 1,942 |
| Total Assets | 33% | 456,754 | 391,479 | 267,444 | 218,476 | 176,717 | 112,770 |
| Liabilities | | | | | | | |
| Bills payable | 30% | 3,520 | 3,824 | 2,544 | 1,609 | 1,380 | 1,415 |
| Borrowings | 51% | 96,559 | 64,557 | 10,320 | 54,638 | 50,538 | 20,151 |
| Deposits and other accounts | 31% | 321,413 | 290,078 | 226,099 | 141,840 | 108,740 | 80,916 |
| Sub-ordinated loans | 0% | 7,497 | 4,999 | 3,000 | - | - | - |
| Deferred tax liabilities | 0% | - | 797 | 1,205 | 1,695 | 445 | - |
| Other liabilities | 49% | 12,148 | 10,555 | 7,626 | 2,724 | 2,535 | 1,354 |
| Total Liabilities | 35% | 441,137 | 374,810 | 250,794 | 202,508 | 163,637 | 103,836 |
| Net Assets | 10% | 15,617 | 16,669 | 16,650 | 15,968 | 13,080 | 8,934 |
| Represented by: | | | | | | | |
| Share capital | 3% | 12,975 | 10,725 | 10,725 | 10,725 | 10,725 | 10,725 |
| Discount on issue of shares | 5% | (2,855) | (2,105) | (2,105) | (2,105) | (2,105) | (2,105) |
| Preference shares | 0% | - | 1,500 | 1,500 | 1,500 | 1,500 | - |
| Reserves | 40% | 1,712 | 1,541 | 1,334 | 919 | 514 | 302 |
| Accumulated profits / (losses) | 0% | 4,821 | 4,519 | 3,973 | 2,529 | 1,071 | 218 |
| Surplus / (deficit) on revaluation of assets - net of tax | 0% | (1,036) | 490 | 1,223 | 2,401 | 1,376 | (205) |
| Total Equity | 10% | 15,617 | 16,669 | 16,650 | 15,968 | 13,080 | 8,934 |
| Profit & Loss Account | | | | | | | |
| Mark-up / return / interest earned | 31% | 29,997 | 20,381 | 15,081 | 15,328 | 11,113 | 6,850 |
| Fee, commission and brokerage income | 29% | 2,669 | 2,124 | 1,427 | 1,124 | 835 | 652 |
| Gain on sale of securities - net | 0% | (1,434) | 1,236 | 2,965 | 1,799 | 1,514 | 339 |
| Income from dealing in foreign currencies | 22% | 688 | 357 | 313 | 288 | 272 | 269 |
| Dividend income | -6% | 109 | 167 | 98 | 85 | 135 | 378 |
| Other Income | 16% | 109 | 169 | 59 | (6) | (165) | 40 |
| Total Gross Income | 27% | 32,138 | 24,434 | 19,942 | 18,618 | 13,704 | 8,528 |
| Mark-up / return / interest expensed | 33% | 21,188 | 14,139 | 9,353 | 9,738 | 7,259 | 4,525 |
| Provision/ (reversal) against non-performing loans and advances | -2% | 406 | 203 | (64) | 675 | 658 | 430 |
| Provision / (reversal) of diminution in value of investments | 0% | (220) | 123 | 415 | 141 | 161 | 23 |
| Non-mark-up / interest expenses | 25% | 9,859 | 8,347 | 6,848 | 4,890 | 4,017 | 3,049 |
| Total Operating Expenses | 29% | 31,233 | 22,812 | 16,552 | 15,444 | 12,095 | 8,026 |
| Profit Before Taxation | -1% | 905 | 1,621 | 3,390 | 3,174 | 1,608 | 501 |
| Taxation | 4% | 342 | 647 | 1,313 | 1,148 | 548 | 150 |
| Profit After Taxation | -4% | 562 | 973 | 2,077 | 2,026 | 1,060 | 351 |

Six Years' Vertical Analysis

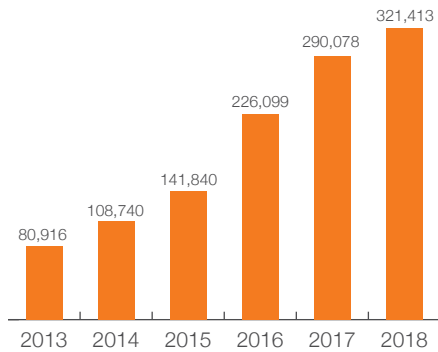
| | 2018 | % | 2017 | % | 2016 | % | 2015 | % | 2014 | % | 2013 | % |
|---|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|
| PKR Millions | | | | | | | | | | | | |
| Statement of Financial Position | | | | | | | | | | | | |
| Assets | | | | | | | | | | | | |
| Cash and balances with treasury banks | 32,111 | 7% | 17,334 | 4% | 15,509 | 6% | 11,159 | 5% | 9,041 | 5% | 7,774 | 7% |
| Balances with other banks | 969 | 0% | 1,034 | 0% | 753 | 0% | 584 | 0% | 412 | 0% | 515 | 0% |
| Lendings to financial institutions | 1,937 | 0% | 3,116 | 1% | 11,334 | 4% | 3,581 | 2% | 11,080 | 6% | 21,586 | 19% |
| Investments - net | 148,690 | 33% | 169,612 | 43% | 133,727 | 50% | 116,030 | 53% | 84,258 | 48% | 42,679 | 38% |
| Advances - net | 251,991 | 55% | 184,140 | 47% | 93,794 | 35% | 76,666 | 35% | 62,433 | 35% | 33,763 | 30% |
| Operating fixed assets | 8,415 | 2% | 7,113 | 2% | 5,837 | 2% | 4,574 | 2% | 3,767 | 2% | 3,628 | 3% |
| Deferred tax assets - net | 287 | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 884 | 1% |
| Other assets | 12,354 | 3% | 9,131 | 2% | 6,490 | 2% | 5,882 | 3% | 5,726 | 3% | 1,942 | 2% |
| Total Assets | 456,754 | 100% | 391,479 | 100% | 267,444 | 100% | 218,476 | 100% | 176,717 | 100% | 112,770 | 100% |
| Liabilities | | | | | | | | | | | | |
| Bills payable | 3,520 | 1% | 3,824 | 1% | 2,544 | 1% | 1,609 | 1% | 1,380 | 1% | 1,415 | 1% |
| Borrowings | 96,559 | 21% | 64,557 | 16% | 10,320 | 4% | 54,638 | 25% | 50,538 | 29% | 20,151 | 18% |
| Deposits and other accounts | 321,413 | 70% | 290,078 | 74% | 226,099 | 85% | 141,840 | 65% | 108,740 | 62% | 80,916 | 72% |
| Sub-ordinated loans | 7,497 | 2% | 4,999 | 1% | 3,000 | 1% | - | 0% | - | 0% | - | 0% |
| Deferred tax liabilities | - | 0% | 797 | 0% | 1,205 | 0% | 1,695 | 1% | 445 | 0% | - | 0% |
| Other liabilities | 12,148 | 3% | 10,555 | 3% | 7,626 | 3% | 2,724 | 1% | 2,535 | 1% | 1,354 | 1% |
| Total Liabilities | 441,137 | 97% | 374,810 | 96% | 250,794 | 94% | 202,508 | 93% | 163,637 | 93% | 103,836 | 92% |
| Net Assets | 15,617 | 3% | 16,669 | 4% | 16,650 | 6% | 15,968 | 7% | 13,080 | 7% | 8,934 | 8% |
| Represented by: | | | | | | | | | | | | |
| Share capital | 12,975 | 3% | 10,725 | 3% | 10,725 | 4% | 10,725 | 5% | 10,725 | 6% | 10,725 | 10% |
| Discount on issue of shares | (2,855) | -1% | (2,105) | -1% | (2,105) | -1% | (2,105) | -1% | (2,105) | -1% | (2,105) | -2% |
| Preference shares | - | 0% | 1,500 | 0% | 1,500 | 1% | 1,500 | 1% | 1,500 | 1% | - | - |
| Reserves | 1,712 | 0% | 1,541 | 0% | 1,334 | 1% | 919 | 0% | 514 | 0% | 302 | 0% |
| Accumulated profits / (losses) | 4,821 | 1% | 4,519 | 1% | 3,973 | 2% | 2,529 | 1% | 1,071 | 1% | 218 | 0% |
| Surplus / (deficit) on revaluation of assets - net of tax | (1,036) | 0% | 490 | 0% | 1,223 | 0% | 2,401 | 1% | 1,376 | 1% | (205) | -0% |
| Total Equity | 15,617 | 3% | 16,669 | 4% | 16,650 | 6% | 15,968 | 7% | 13,080 | 7% | 8,934 | 8% |
| Profit & Loss Account | | | | | | | | | | | | |
| Mark-up / return / interest earned | 29,997 | 93% | 20,381 | 83% | 15,081 | 76% | 15,328 | 82% | 11,113 | 81% | 6,850 | 80% |
| Fee, commission and brokerage income | 2,669 | 8% | 2,124 | 9% | 1,427 | 7% | 1,124 | 6% | 835 | 6% | 652 | 8% |
| Gain on sale of securities - net | (1,434) | -4% | 1,236 | 5% | 2,965 | 15% | 1,799 | 10% | 1,514 | 11% | 339 | 4% |
| Income from dealing in foreign currencies | 688 | 2% | 357 | 1% | 313 | 2% | 288 | 2% | 272 | 2% | 269 | 3% |
| Dividend income | 109 | 0% | 167 | 1% | 98 | 0% | 85 | 0% | 135 | 1% | 378 | 4% |
| Other Income | 109 | 0% | 169 | 1% | 59 | 0% | (6) | -0% | (165) | -1% | 40 | 0% |
| Total Gross Income | 32,138 | 100% | 24,434 | 100% | 19,942 | 100% | 18,618 | 100% | 13,704 | 100% | 8,528 | 100% |
| Mark-up / return / interest expensed | 21,188 | 66% | 14,139 | 58% | 9,353 | 47% | 9,738 | 52% | 7,259 | 53% | 4,525 | 53% |
| Provision/ (reversal) against non-performing loans and advances | 406 | 1% | 203 | 1% | (64) | -0% | 675 | 4% | 658 | 5% | 430 | 5% |
| Provision / (reversal) of diminution in value of investments | (220) | -1% | 123 | 1% | 415 | 2% | 141 | 1% | 161 | 1% | 23 | 0% |
| Non-mark-up / interest expenses | 9,859 | 31% | 8,347 | 34% | 6,848 | 34% | 4,890 | 26% | 4,017 | 29% | 3,049 | 36% |
| Total Operating Expenses | 31,233 | 97% | 22,812 | 93% | 16,552 | 83% | 15,444 | 83% | 12,095 | 88% | 8,026 | 94% |
| Profit Before Taxation | 905 | 3% | 1,621 | 7% | 3,390 | 17% | 3,174 | 17% | 1,608 | 12% | 501 | 6% |
| Taxation | 342 | 1% | 647 | 3% | 1,313 | 7% | 1,148 | 6% | 548 | 4% | 150 | 2% |
| Profit After Taxation | 562 | 2% | 973 | 4% | 2,077 | 10% | 2,026 | 11% | 1,060 | 8% | 351 | 4% |

Financial Information

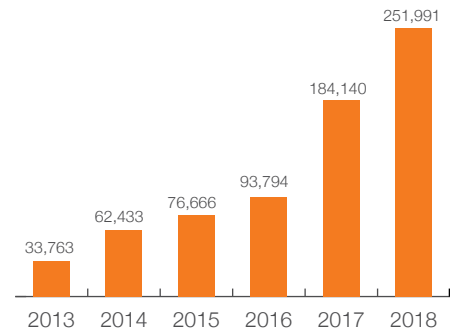
Balance Sheet

PKR Million

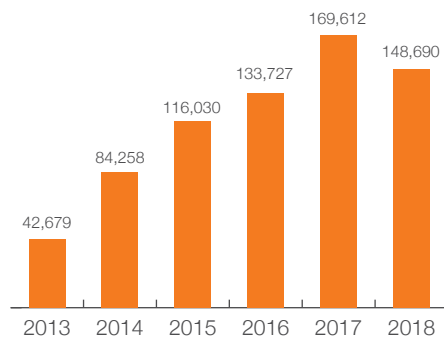
Deposits - CAGR 31%



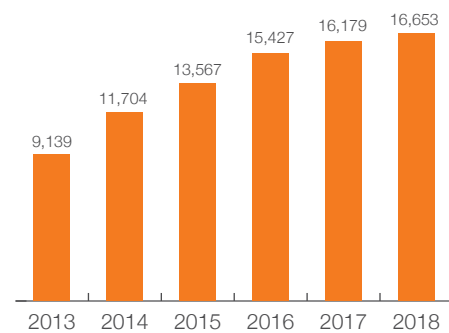
Advances - CAGR 52%



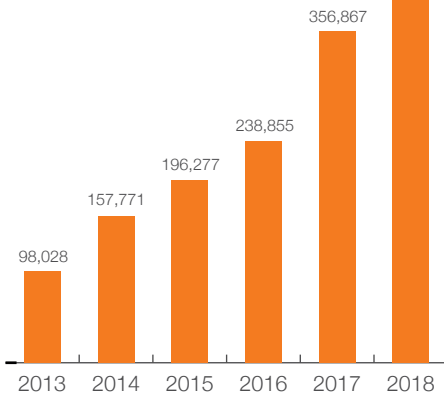
Investments - CAGR 21%



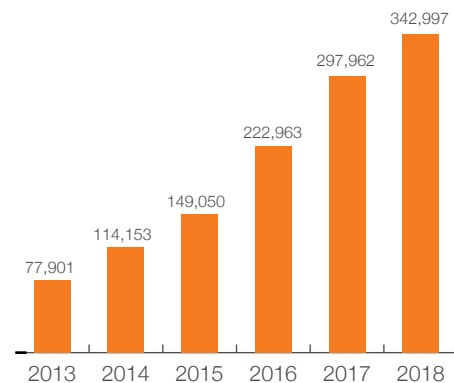
Shareholders Equity - CAGR 11%



Earning Assets - CAGR 34%

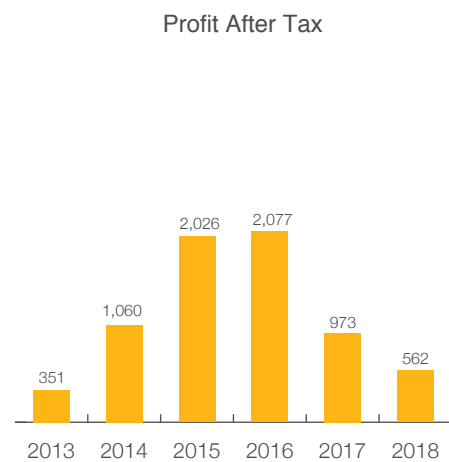
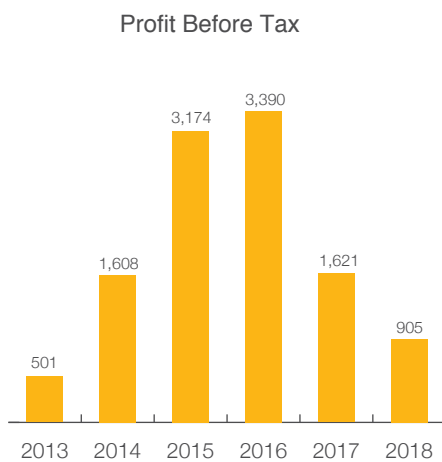
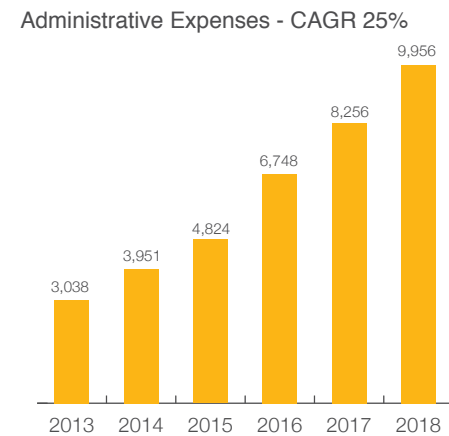
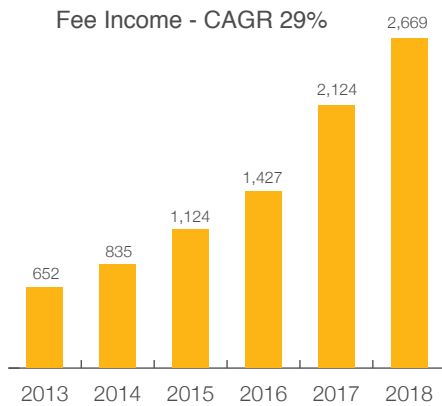
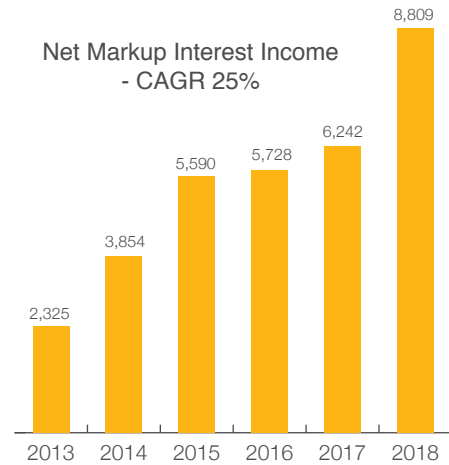
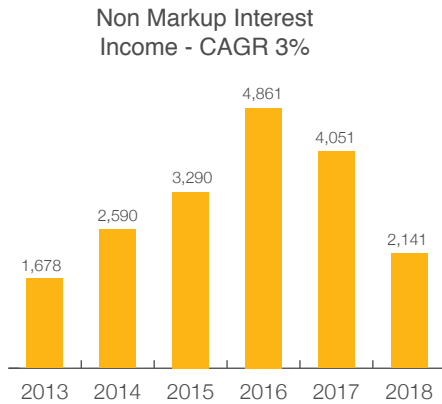


Trade Volumes - CAGR 31%



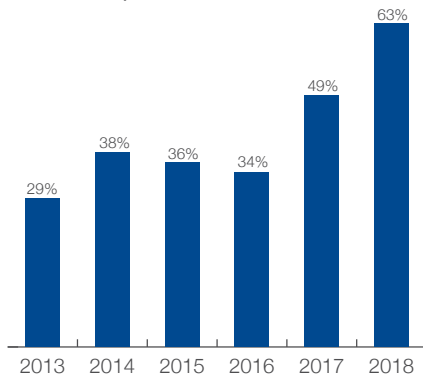
Profit and Loss Account

PKR Million

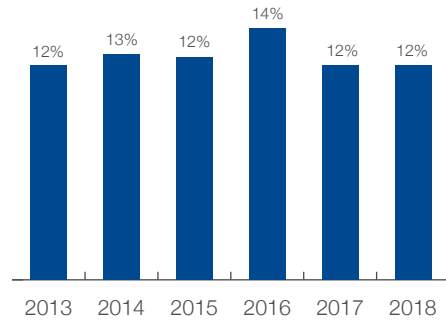


Ratios Analysis

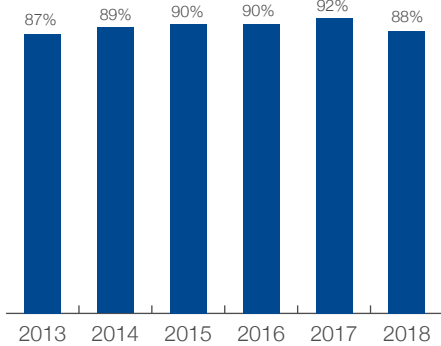
Advances to Deposits Ratio (ADR)
as per SBP



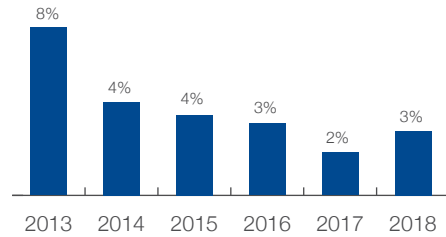
Capital Adequacy Ratio (CAR)



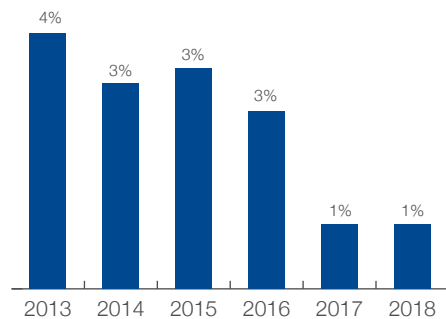
Earning Assets to Total Assets



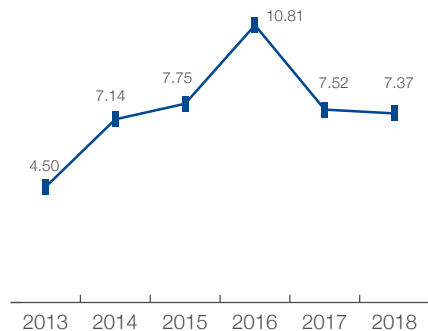
Infection Ratio
(Non performing loans / Gross Advances)



Provisions / Gross Advances



Market Value per share as of December 31,
Rupees





Broadening Horizons



JS Bank's partnership with Shaheed Zulfiqar Ali Bhutto Institute of Science & Technology (SZABIST) is the first partnership that extends business financing directly to university students, thereby helping them build a stronger future for themselves and for Pakistan.

Chairmans' Message

It is with great pleasure that I share that 2018 was yet another milestone year for JS Bank. In a short span of 12 years, we have grown from the smallest and newest entrant in the banking industry to a strong, stable and profitable financial institution.

During the year, we launched our first Perpetual Term Finance Certificate. The Bank was also the leading distributor of mutual funds, the second largest partner to the Prime Minister Youth Business Loans (PMYBL) program and the third principal Small Medium Enterprises (SME) lender in the financial sector. We continued to follow a conscious strategy of financial digitization to further the State Bank of Pakistan's (SBP's) vision of growing financial accessibility.

Continuing to exceed stakeholder expectations in terms of performance, product offerings and service delivery; the Bank entered into multiple partnerships to provide affordable and effective financial solutions while becoming an integral part of the lives of the people it serves.

In terms of direction and support, we remain indebted to the State Bank for guiding the responsible growth of the nation's banking sector. The course charted by the central bank over the years has greatly facilitated the progress of the Bank and allowed us to serve our customers in an effective and effectual manner.

Our credentials have been reaffirmed by the market with short-term credit rating standing at A1+, the highest benchmark attainable. Long-term credit rating stands at AA-. We are the first commercial bank in Pakistan to have been accredited by the Green Climate Fund (GCF), a global platform which assists development of practices to counter climate change. This is an important step in our efforts to work with public and private sector institutions to achieve positive social and environmental outcomes and a return on investment.

Here I would recognize the contribution of our Board of Directors which comprises of individuals with a diverse and wide-ranging mix of skills, experiences and knowledge. Cognizant of its responsibility towards the Bank's stakeholders, the Board continually reviews financial and operational soundness, governance, internal controls and significant policies as per regulatory requirements. Further, Sub-Committees were constituted with a prescribed mandate and respective terms of reference. The performance of the Board, its Committees and individual directors is evaluated annually in compliance with the Code of Corporate Governance and the Companies Act, 2017.

We are well positioned to continue to grow in the years ahead. Our experienced leadership can navigate the Bank's course in challenging times and has the acumen to seek out new opportunities for profitability and growth. Most of all, I would like to express heartfelt gratitude to our internal team members who have demonstrated a high level of integrity and commitment in their performance.

It is our uncompromising focus on our vision to be the most innovative, customer centric and responsible bank in Pakistan which defines us, and which will take us forward.

I look forward to your continued support as well as a year of new challenges and opportunities.

Sincerely,

Suleman Lalani

Karachi: March 7, 2019

Directors' Report

We are pleased to present the thirteenth Annual Report of JS Bank Limited ("JSBL") along with the audited accounts and auditors' report for the year ended December 31, 2018.

The Economy

The year 2018 saw Pakistan face significant economic challenges such as a mediocre growth rate, high fiscal and current account deficits, and low levels of foreign exchange reserves. A looming balance-of-payments crisis caused by exports lagging expectations and an import bill, a third made up of payments for oil, expanding uncomfortably raised the country's current account deficit to over 5 percent of GDP. Like other emerging economies, the Pakistani Rupee (PKR) came under heavy pressure with multiple devaluations taking place from its previous levels. Headline inflation picked up towards the end of the year, remaining above 6% and well above the 2017 average of 4%, with the country's loose fiscal policy and rapidly growing domestic credit being one of the primary reasons. SBP's foreign exchange reserves plunged to USD 7.2 billion by the end of 2018, while total foreign exchange reserves stood at USD 13.8 billion. The Pakistani stock market never recovered from its low of 2017 further adding to the precarious situation. Then there was the resurfacing of the circular debt which could only be resolved by reducing energy subsidies, raising energy taxes and recapitalizing state entities.

However, not all news was negative. A depreciation of the rupee to boost exports, interest rate increases to stem inflation, large increase in gas tariffs closer to cost recovery levels, and the proposed increase in electricity tariffs were all steps looked upon positively by lenders. The drop in oil prices from a high of USD 87 per barrel to hover around USD 60 per barrel continued to support demand and economic activity not only in Pakistan but globally. The inflow of Chinese investments under CPEC continued to help growth and was predicted to further improve the country's growth potential. The country has also become more open for business, jumping 11 places on the World Bank's Ease of Doing Business Index. A growing interest for investment in the country from across the globe in recent months shows the world's confidence in a re-emerging Pakistan.

Banking Sector Review

SBP continued the monetary tightening cycle during the last quarter of 2018 as it increased the 'Policy Rate' by a further 150 basis points, taking the total increase during 2018 to 425 basis points. Signs of inflationary pressures had prompted SBP to raise the policy rate in five out of six monetary policy statements of the year. With this increase, the policy rate reached a four year high of 10%. Banking spreads moved upwards recently, however weighted average banking spreads during the first eleven months of 2018 clocking in at 4.87% and marking a decline of 8 basis points year-on-year (YoY). During 2018, SBP data reported an 8% YoY increase in the banking deposits, reaching PKR 13,176 billion. Deposits growth remained relatively sluggish, remaining well below the average growth rate since 2008 of 13.2%. During the same period, advances depicted a 13-year high growth rate of 21% YoY, reaching PKR 7,888 billion and taking the Advances-to-Deposit Ratio (ADR) for the industry up to 59%. One of the key drivers to the high loan growth was the 18% YoY increase in private sector credit off-take. With Non-Performing Loans (NPLs) for the industry standing at PKR 679 billion as of December 2018, infection ratio for the industry remained in single-digits at 9%. Investments, however, decreased by 11% YoY to PKR 7,583 billion as the sector witnessed investment maturities and relatively thin participation in government paper auctions during the year. Resultantly, the Investment-to-Deposit Ratio (IDR) slid down to 57%.

Financial Performance

Despite an increase in the operating expenses incurred on launching new initiatives and a realized loss on PIB portfolio, the Bank posted reasonably good results for 2018 as summarized below:

| | 2018 | 2017 |
|----------------------------------|--------|--------|
| Profit Before Tax – PKR million | 905 | 1,621 |
| Profit After Tax – PKR million | 562 | 973 |
| Earnings Per Share (Basic) – PKR | 0.30 | 0.74 |
| Return on Avg. Assets (ROAA) | 0.13% | 0.30% |
| Return on Avg. Equity (ROAE) | 3.48% | 5.84% |
| Capital Adequacy Ratio (CAR) | 12.01% | 11.95% |
| Advances to Deposits Ratio (ADR) | 78.40% | 63.48% |

Summarized financial data for the last six years is given below:

| PKR 'Million' | | | | | | |
|----------------------|---------|---------|---------|---------|---------|---------|
| Particulars | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
| Deposits | 321,413 | 290,078 | 226,099 | 141,840 | 108,740 | 80,916 |
| Equity | 15,617 | 16,669 | 16,650 | 15,968 | 13,080 | 8,934 |
| Total Assets | 456,754 | 391,479 | 264,700 | 218,476 | 176,717 | 112,770 |
| Investments-Net | 148,690 | 169,612 | 133,727 | 116,030 | 84,258 | 42,679 |
| Advances- Net | 251,991 | 184,140 | 93,794 | 76,666 | 62,433 | 33,762 |
| Gross Mark-up Income | 29,997 | 20,381 | 15,081 | 15,328 | 11,113 | 6,850 |
| Net Mark-up Income | 8,809 | 6,242 | 5,728 | 5,590 | 3,854 | 2,325 |
| Non-Mark-up Income | 2,141 | 4,051 | 4,861 | 3,290 | 2,590 | 1,678 |
| Profit Before Tax | 905 | 1,621 | 3,390 | 3,174 | 1,608 | 501 |
| Profit After Tax | 562 | 973 | 2,077 | 2,026 | 1,060 | 351 |
| Branches | 342 | 323 | 307 | 277 | 238 | 211 |
| Employees | 5,127 | 4,998 | 4,163 | 2,946 | 2,442 | 2,082 |

Earnings per Share (EPS)

The EPS for the year ended December 31, 2018 is PKR 0.30 per share as compared to EPS of PKR 0.74 per share in 2017.

Capital Adequacy

As at December 31, 2018, JS Bank's Capital Adequacy Ratio (CAR) stood at 12.01% as compared to 11.95% in 2017. Minimum required CAR (including Capital Conservation Buffer) as prescribed by SBP is 11.90%.

Business Overview

JS Bank continued with its journey of growth in terms of market share, backed by a diversified fee business, aggressive deposit mobilization and prudent growth in advances. The Bank's focus on enabling and identifying customer needs through innovative product offerings, alliances and digital service delivery channels is stronger than ever. Customer accessibility was strengthened through expansion in branch network, digital channels and branchless banking solutions to provide customers an efficient and satisfying banking experience.

Deposits

JS Bank remained focused on core deposit mobilization, particularly targeting growth in low cost deposits (Current and Savings Accounts – CASA). Despite challenging economic conditions, the Bank was able to close 2018 with deposits of PKR 321 billion, a growth of 10.7% over 2017, exceeding industry growth levels by around 3%.

In order to address the growing needs of the customers, the Bank has undertaken several initiatives to strengthen its product menu by improving on existing products and enhancing service quality. The Bank continued to expand its deposit relationships in several segments including business banking, employee banking, cash management, corporate deposits and technology-based solutions.

Advances

On the assets side, there was increased focus on prudent expansion in advances with a holistic product range designed around customer needs. Overall, net advances grew by 36.9% to PKR 252 billion, with diversified growth in corporate, commercial, SME and consumer banking.

In addition to traditional lending segments, the Bank enhanced its focus on the SME landscape through a relationship lending model, operating through several SME hub branches. Furthermore, the secured consumer lending volumes remained strong through 2018, despite tougher economic conditions towards the end of the year. The leasing business has also developed a healthy portfolio catering to all industrial sectors of the economy. Increasingly, the SME, consumer banking and leasing businesses are focused on sustainable and profitable growth, through a healthy & steadily increasing book through 2019.

The Bank grew its Prime Minister's Youth Business Loans (PMYBL) portfolio by forming multiple alliances with Pakistan's leading businesses in order to promote self-employment within their value chains. JS Bank exceeded its SBP-assigned agriculture credit targets with a clean portfolio, paving the way for sustainable expansion in the coming years. The Bank continued to develop its gold finance portfolio, backed by the fastest loan approval timelines in the industry, and extended the proposition to its agri-based customers.

Fee Business

The Bank is making concerted efforts to optimize the revenue mix between interest and fee-based income. The Bank has increased its focus on cross selling various fee-based products to new and existing customers along with growing traditional fee income streams.

The Investment Banking Group (IBG) business increase progressively during CY18, successfully arranging a host of debt capital market transactions and closing syndication/bilateral facilities across hospitality, aviation, telecommunications, power, oil & gas and microfinance sectors. The Bank undertook the role of 'Bankers to the Issue' in several IPOs and rights issue transactions followed by the successful closure of 2018 via arrangement of JSBL's Additional Tier-I Capital Term Finance Certificates (TFCs) of PKR 2,500 million.

Trade business has remained a key growth area for the Bank where teams were focused on maximizing trade business reciprocity vis-a-vis advances. Resultantly, JSBL grew its trade volumes by PKR 45 billion, an increase of 15.1%, and expanded its correspondent banks network to 90 countries.

The Bank strengthened its payments business by introducing cash management solutions for its medium and large customers, offering a complete range of payments and collections backed by a state-of-the-art online cash management portal. Alongside, digital banking solutions are set to be introduced to keep pace with the rapid innovation in payments and the broader transformation in systems enabled by digital technologies.

The Bank considerably enhanced its wealth management cross-sell business with 981% growth in mutual funds, becoming one of the largest mutual fund distributors in 2018, backed by a 52% growth in bancassurance along with significant expansion in product range and fee income.

JSBL continued its aggressive growth in the home remittances business, where the Bank grew transactions by 63%, with an expanded digitally-connected global partner network, and an increasing base of satisfied beneficiaries utilizing our services in Pakistan.

Sustainable Finance

JSBL has completed its application to be accredited by the Green Climate Fund (GCF), making it the first commercial bank from Pakistan and South Asia to have completed its accreditation application. Once approved, the accreditation will allow JSBL to be an on-lender for projects with a value of USD 50 – 250 million and with environmental and social ratings of B (business activities with potential limited adverse environmental or social risks and/or impacts). JSBL is also aligned with SBP's Green Banking Guidelines and is set to introduce environmental risk assessment and management into its lending practices.

Service Management and Fair Treatment of Customers

JS Bank is committed to providing its customers with the highest level of service quality and satisfaction and has therefore set-up an independent Service Management and Business Conduct function that oversees service quality, phone banking, problem resolution and the fair treatment of customers.

A total of 17,571 complaints were received by the Bank in 2018 and the average time taken to resolve these complaints was 3 working days. Our Complaint Handling Policy and Grievance Redressal Mechanism ensures that complaints are resolved in a timely manner and recurrence of complaints is prevented where possible. Customers have the option of registering their complaints at our branches, phone banking center, JS Bank's website and via email. Complaint management process is kept as transparent as possible through registration, acknowledgement, interim response where applicable, resolution and root cause analysis of recurring complaints. Customers are also given the option of contacting the Banking Mohtasib office in case they are dissatisfied with the response received from the Bank.

To create enhanced visibility of its complaint handling function, JS Bank has incorporated awareness messages in several customer communications such as account statements, ATM screens, and letters. For increased accessibility of the recourse mechanism for the customers, JSBL has made the information available on social media and has also sent SMS messages to its customers every quarter.

Fair Treatment of Customers is an integral part of our corporate culture. The Bank has institutionalized a Consumer Protection Framework. Our priority is to keep customer benefits in mind while designing, selling and managing products and services, without any discrimination. Our focus is to maintain fairness in our customer dealings, clarity in communication, develop a service culture and design an effective grievance handling mechanism. We also focus on financial literacy of our customers, for promoting responsible conduct and informed financial decisions by consumers, through our Consumer Education and Financial Literacy Program.

Risk Management

The Board is committed to adopting the best risk management practices in letter and spirit. To maintain effective risk management practices, the Bank follows an appropriate risk management framework according

to the regulatory directives issued by SBP and other related guidelines under the Basel II / III framework. In this regard, JSBL has a comprehensive set of risk management policies, practices and procedures which enable the Bank to take into consideration, in an appropriate manner, all major kinds of risks including credit, market, liquidity, operational and IT security.

The overall risk management framework of the Bank is under the supervision of the Board of Directors (BoD)/ Board Risk Management Committee (BRMC) while the operational level day-to-day functioning is carried out by the senior management of the Bank. In order to develop a holistic integrated risk management approach, a dedicated and independent Credit & Risk Management Group, is in place to manage various aspects of risk management in the Bank. To formalize and strengthen the risk management approach within the Bank, the following significant policies were developed / reviewed and approved by the Board:

- Credit Policy
- Collateral Management Policy
- Market Risk Management Policy
- Operational Risk Management Framework
- Liquidity Risk Management Policy
- Business Continuity Policy

BRMC keeps an eye on the overall risk profile of the Bank. The Integrated Risk Management Committee (IRMC) and Assets & Liabilities Committee (ALCO) of the management operate within an established framework in order to monitor the Bank's activities and maintain the risk level within predefined limits, meeting on a regular basis to review market developments and the level of financial risk exposure of the Bank.

Market risk measurement, monitoring and management reporting is done on a regular basis. The Market Risk Unit supported by the Treasury Middle Office is involved in daily monitoring of all related financial risk exposures in the form of interest rate risk, equity exposure risk, currency or foreign exchange risk, cross border or country risk, financial institutions (FI) exposure risks and liquidity risk. The Bank is in the process of upgrading its system capabilities and plans to implement Temenos Insight Risk Intelligence Solutions providing analytical capabilities for regulatory capital, market analytics and asset & liability management in the coming years.

Operational risk management function also maintains the business continuity policy and facilitates the annual testing of mission-critical systems and services that may be disrupted due to any eventuality or disaster. The Bank has also developed a new Disaster Recovery (DR) site to ensure maximum availability of system and services to customers and partners for critical (time sensitive) and support functions.

Credit risk management is an ongoing process. The overall credit policy and the credit risk management guidelines are issued by the Board of Directors. In this regard, a Central Credit Committee (CCC) is entrusted with the responsibility of monitoring credit risk in the Bank. CCC meets regularly to actively supervise credit risk across the lending portfolio. In order to maintain a healthy growth of the credit portfolio, the Bank's Credit Risk Management processes are consistently upgraded and improved to meet future challenges. Further, in order to bolster credit risk management monitoring activities, a Credit Risk Monitoring Unit is in place for regular portfolio monitoring, formulating and implementing credit risk management tools including setting up of industry, geographic and sectorial limits, and devising credit risk quantification / statistical techniques to meet SBP and Basel II/III requirements.

The management of risks and uncertainties associated with problem credits requires a different and more intense approach than normal management. In this regard, a Special Asset Management Unit is in place following SBP's regulatory guidelines to focus on remedial management issues, take ownership of classified portfolio for effective management and to determine the work-out modes for settlements, as stipulated in the Remedial Management Policy of the Bank.

In terms of information security, the Information Security and IT Risk Management Unit facilitates risk identification, assessment and monitoring of IT and information security-specific risks across the bank. To further improve the information security footprint, database encryption, Advance Threat Protection and Privileged Access Management systems are under implementation.

On capital management side, the Bank's practices ensure that it has sufficient capital to cover the risks associated with its activities. It is the prime objective of the Bank's capital management to ensure that the Bank complies with all regulatory capital requirements and at the same time maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

Learning and Organizational Development

The Bank is committed to attract, select, develop, and retain a high performing and diverse work force. In 2018 the Bank enrolled 4003 employees in various training programs and 21,595 man-days of training were completed. The Bank successfully leveraged learning by allowing employees to access training programs on the Bank provided Learning Management System app. The Management Trainees & Operations Officers onboarded in 2017 were trained and rotated in various departments before being placed in a permanent role. New batches of management trainees, operations officers and trainee officers for different functions have been recruited and are under orientation / training phase.

Statement on Internal Controls

JS Bank places the utmost emphasis on establishing stringent controls across all its operations. It is the JS Bank places the utmost emphasis on establishing stringent controls across all its operations. It is the cornerstone of the Bank's policies to adhere to the best industry practices, ethical standards and regulatory requirements. In this context, the Board of Directors has promulgated policies that provide for assessing the overall effectiveness of the internal control environment. It is the responsibility of senior management to evolve systems and procedures that ensure overall comprehensive controls in the light of Board of Directors guidelines.

Internal controls are intended to provide a reasonable measure of assurance regarding the effectiveness and efficiency of the Bank's operations, reliability of financial information and compliance with applicable laws and regulations. However, it is acknowledged that the systems put in place can only provide reasonable but not absolute assurances against material misstatement or loss since they are designed to manage, rather than eliminate, the risk of unforeseen loss in seeking to achieve the business objectives.

To ensure effective management of risk, the governance structure of internal control functions at JS Bank consists of three levels of defense. The first line of defense is the business itself which owns its risks, including its operational risk and is responsible for its management. The second line of defense is the oversight provided by the risk management and control functions who identify and assess risks impacting existing and new business initiatives, coordinate risk mitigation with risk specialists and business and then report and escalate it to the Risk Management Function for appropriate corrective measures. The last line of defense is an independent and effective Internal Audit Function which reviews the effectiveness and adequacy of internal controls and continues to monitor compliance with policies and procedures.

The Board of Directors is regularly kept up to date about the state of compliance through the Board Audit Committee. As a priority, all significant and material findings of the internal and external auditors and regulators are addressed by the management ensuring that appropriate corrective actions have been implemented. Adequate systems are in place to minimize repetition of mistakes and strengthen the control environment. In addition, the Compliance Function is performing its due role to ensure regulatory compliance across the Bank.

JS Bank diligently follows SBP's Guidelines on Internal Controls to evaluate the effectiveness of the overall set of internal controls including financial reporting controls. A detailed documentation of bank-wide processes and controls has been completed. Furthermore, the Bank has developed a comprehensive management

testing and reporting framework for ensuring operating effectiveness of key controls and has significantly addressed the identified design improvement opportunities.

Upon satisfactory completion of the Internal Control over Financial Reporting (ICFR) Roadmap, SBP granted exemption to the Bank in August 2016 from the submission of a Long Form Report (LFR) by external auditors. Annual assessment report for December 31, 2018 on efficacy of ICFR shall henceforth be submitted to SBP duly approved by the Board Audit Committee.

The management considers that the internal control system presently existing is adequate, implemented effectively and continuously monitored. This statement is also hereby endorsed by the Board of Directors. The management will endeavor to continue enhancing its coverage and compliance with the SBP guidelines on Internal Controls and thereby strengthening its control environment on an ongoing basis.

Corporate and Financial Reporting Framework

The Directors confirm compliance with the Corporate and Financial Reporting Framework of the Securities & Exchange Commission of Pakistan Code of Corporate Governance for the following:

- The financial statements prepared by the management present fairly the state of affairs of the Bank, the results of its operations, cash flow statement and statement of changes in equity.
- Proper books of accounts of the Bank have been maintained.
- Accounting policies as stated in the notes to the accounts have been consistently applied in the preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards as applicable in Pakistan have been followed in preparation of the financial statements.
- The system of internal controls is sound in design and has been effectively implemented and monitored.
- There are no doubts about the Bank's ability as a going concern.
- There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- The details of outstanding statutory payments, if any, have been adequately disclosed in the financial statements.
- Outstanding statutory payments on account of taxes, duties, levies and charges have been fully disclosed in the financial statements.

Holding Company

Jahangir Siddiqui & Co. Limited, listed on the Pakistan Stock Exchange Limited, is the holding company of JS Bank Limited, owning 75.02% of the ordinary shares.

Subsidiary Companies

JS Global Capital Limited and JS Investments Limited are subsidiaries of JS Bank with shareholdings of 67.16% and 65.16% respectively. Performance of these companies has been reviewed under the consolidated Directors' Report.

Directors Remuneration

The remuneration of directors is fixed by the Board of Directors in accordance with applicable laws. The remuneration for attending meetings of the Board and/or Board Committees is within the scale as is reasonably determined by the Board of Directors, provided that Executive Director shall not be paid any remuneration for attending Board/Board Sub Committees meetings.

Attendance of Directors in the Board meetings

Five meetings of the Board of Directors were held during the year 2018. The attendance of directors at Board Meetings was as follows:

| Name of Director | Eligible to attend | Meetings attended |
|--------------------------------------|--------------------|-------------------|
| Mr. Suleman Lalani* | 2 | 2 |
| Mr. Adil Matcheswala | 5 | 5 |
| Mr. Ashraf Nawabi | 5 | 4 |
| Mr. G.M Sikandar | 5 | 5 |
| Mr. Kalim-ur-Rahman | 5 | 5 |
| Mr. Munawar Alam Siddiqui | 5 | 5 |
| Ms. Nargis Ghaloo | 5 | 5 |
| Mr. Shahab A. Khawaja | 5 | 5 |
| Mr. Basir Shamsie**, President & CEO | 3 | 3 |
| Mr. Ali Jehangir Siddiqui* | 2 | 1 |
| Mr. Khalid Imran** | 2 | 2 |

The attendance of directors at Board Sub-Committees meetings was as follows:

| Name of Director | Audit Committee | | Risk Committee | | HR Committee | | IT Committee | |
|--------------------------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|
| | Eligible to attend | Meetings attended | Eligible to attend | Meetings attended | Eligible to attend | Meetings attended | Eligible to attend | Meetings attended |
| Mr. Suleman Lalani* | - | - | - | - | - | - | 1 | 1 |
| Mr. Adil Matcheswala | 4 | 4 | - | - | - | - | 3 | 3 |
| Mr. Ashraf Nawabi | - | - | 4 | 3 | - | - | - | - |
| Mr. G.M Sikandar | 4 | 4 | - | - | 2 | 2 | - | - |
| Mr. Kalim-ur-Rahman | - | - | 4 | 4 | - | - | 3 | 3 |
| Mr. Munawar Alam Siddiqui | - | - | 4 | 4 | - | - | - | - |
| Ms. Nargis Ghaloo | - | - | - | - | 2 | 2 | 3 | 3 |
| Mr. Shahab A. Khawaja | 4 | 4 | - | - | - | - | - | - |
| Mr. Basir Shamsie**, President & CEO | - | - | 2 | 2 | - | - | 3 | 3 |
| Mr. Ali Jehangir Siddiqui* | - | - | - | - | 1 | 1 | - | - |
| Mr. Khalid Imran** | - | - | 2 | 2 | - | - | - | - |

*Mr. Ali Jehangir Siddiqui resigned as Director and Mr. Suleman Lalani appointed as Director on casual vacancy w.e.f. October 1, 2018.

**Mr. Basir Shamsie is appointed as President & CEO in place of Mr. Khalid Imran w.e.f. July 16, 2018.

Pattern of Shareholding

The pattern of shareholding at the close of December 31, 2018 as required u/s 227(f) of the Companies Act, 2017 is given on page number 308.

Corporate & Social Responsibility

Statement of Corporate & Social Responsibility is disclosed in Annual Report.

Credit Ratings

The Pakistan Credit Rating Agency Limited (PACRA) has maintained the long term rating of the Bank at 'AA' (Double A Minus) and the short-term rating of "A1+" (A One Plus) which is the highest possible short-term rating.

Dividend to Preference Shareholders

The Bank on February 19, 2014 issued 150 million un-listed, convertible, irredeemable, perpetual, non-cumulative preference shares at a par value of PKR 10 each with a fixed return of 12% per annum for a period of four years. The preference shares were redeemed and converted into ordinary shares of the Bank at a price of PKR 6.67 per share (a discount to face value of PKR 3.33 per share) on February 19, 2018. The distribution of dividend to preference shareholders is non-obligatory and non-cumulative and will be allowed only if the Bank has earned sufficient profit in the current year to pay dividend and is in compliance with all the regulatory capital and provisioning requirements.

Since all the conditions for payment of dividend are complied with, therefore the Board of Directors has recommended for the shareholders' approval at 13th Annual General Meeting payment of dividend of 12% to the preference shareholders for the period from January 1, 2018 to February 18, 2018, to the holders of Preference Shares as on February 18, 2018 pro-rated for the year ended December 31, 2018.

No dividend is being paid on ordinary shares for the year 2018.

Employee Benefit Schemes

JS Bank operates a Staff Provident Fund (the Fund) and funded Gratuity Scheme (the Scheme) covering all its permanent employees.

The contribution made toward the Fund during the year 2018 is PKR 177 million (2017 PKR 137 million). Un-audited balance as at December 31, 2018 of the Fund was PKR 1,428 million (2017: PKR 1,042 million).

The contribution to be made to the Scheme is PKR 102 million for 2018 (2017: PKR 175 million). The un-audited balance of the assets of the Scheme as at December 31, 2018 was PKR 570 million (2017: PKR 377 million).

Auditors

The current auditors, EY Ford Rhodes Chartered Accountants (a member firm of Ernst & Young Global Limited), being retired offered themselves for reappointment.

They have confirmed that the firm is fully compliant with the International Federation of Accountants' Guidelines of Code of Ethics, as adopted by Institute of Chartered Accountants of Pakistan (ICAP) and have satisfactory rating under Quality Control Review Program of the ICAP.

On the recommendation of the Board Audit Committee, the Board of Directors recommends the appointment of EY Ford Rhodes Chartered Accountants for the year ending December 31, 2019 at the upcoming Annual General Meeting of the Bank.

Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017

The requirements of the Listed Companies (Code of Corporate Governance) Regulations, 2017 set out by SECP have been adopted by the Bank and have duly complied with. A Statement to this effect is annexed with the report.

Events after the Date of Statement of Financial Position

There have not been any material events that occurred subsequent to the date of the Statement of Financial Position that require adjustments to the enclosed financial statements.

Acknowledgements

On behalf of JS Bank, we would like to express our gratitude to our customers and stakeholders for their patronage. We would also like to thank the Ministry of Finance, the State Bank of Pakistan (SBP), the Securities & Exchange Commission of Pakistan (SECP) and other regulatory authorities for their guidance and support to our Bank. Finally, we extend our appreciation to the management team and staff for their persistent commitment to working together as a winning team.

For and on behalf of the Board,

Basir Shamsie
President & CEO

Suleman Lalani
Chairman

March 5, 2019

آڈیٹرز (Auditors)

موجودہ آڈیٹرز EY Ford Rhodes, Chartered Accountants (Ernst & Young Global Limited کے ممبر)، نے ریٹائرڈ ہونے کے بعد دوبارہ تقرر کے لیے خود کو پیش کیا ہے۔

انہوں نے تصدیق کی ہے کہ فرم انٹرنیشنل فیڈریشن آف اکاؤنٹنٹس کے اخلاقی کوڈ کی ہدایات کے مطابق ہے، جسے انسٹیٹیوٹ آف چارٹرڈ اکاؤنٹنٹس آف پاکستان (ICAP) Institute of Chartered Accountants of Pakistan سے لیا گیا ہے اور ICAP کے تحت ان کا کوالٹی کنٹرول ریویو پروگرام اطمینان بخش ہے۔

بورڈ آڈٹ کمیٹی کی تجویز پر بورڈ آف ڈائریکٹرز نے 31 دسمبر 2019 کو ختم ہونے والے سال کے لیے بینک کے سالانہ اجلاس عام کی میٹنگ میں ای آئی فورڈ روڈز چارٹرڈ اکاؤنٹنٹس (EY Ford Rhodes Chartered Accountants) کی تقرری کی تجویز دی ہے۔

درج فہرست کمپنیوں (کارپوریٹ گورننس کے قوانین) کے قواعد 2017 سے ہم آہنگی

(Compliance with the Listed Companies (Code of Corporate) Regulations 2017)

سیکیورٹیز اور ایکسچینج کمیشن آف پاکستان (SECP) کی جانب سے تیار کردہ لسٹڈ کمپنیوں کے قواعد و ضوابط (کارپوریٹ گورننس کے قوانین) کی ضروریات کو بینک نے اپنایا اور اس کے مطابق عمل کیا۔ اس سلسلے میں ایک اسٹیٹمنٹ، رپورٹ کے ساتھ منسلک ہے۔

فنانشل پوزیشن کی اسٹیٹمنٹ کی تاریخ کے بعد کے ایونٹس (Events after the Date of Statement of Financial Position)

فنانشل پوزیشن کی اسٹیٹمنٹ کی تاریخ کے بعد سے کوئی اہم واقعات نہیں ہوئے جس کے تحت منسلک فنانشل اسٹیٹمنٹ میں کسی قسم کی درستگی طلب ہوتی۔

اظہار تشکر (Acknowledgements)

جے ایس بینک کی جانب سے ہم اپنے صارفین اور اسٹیک ہولڈرز کے تعاون پر دل سے ان کے شکر گزار ہیں۔ ہم منسٹری آف فنانس، اسٹیٹ بینک آف پاکستان، سیکیورٹیز اور ایکسچینج کمیشن آف پاکستان اور دیگر ریگولیٹری اداروں کا بینک کو تعاون فراہم کرنے کے لیے بھی ممنون ہیں۔ آخر میں، ہم انتظامیہ اور جانفشانی کے ساتھ ایک ٹیم کے طور پر کام کرنے والے ملازمین کی انھک محنت پر ان کو بھی خراج تحسین پیش کرتے ہیں۔

منجانب بورڈ

سلیمان لالانی

چیئرمین

باصر شمس

پریزیڈنٹ اور سی ای او

5 مارچ 2019

کریڈٹ ریٹنگ (Credit Ratings)

پاکستان کریڈٹ ریٹنگ ایجنسی لمیٹڈ (PACRA) نے بینک کو "AA-" (ڈبل اے مائنس) کی طویل المدتی ریٹنگ اور سب سے بہتر ممکنہ قلیل المدتی ریٹنگ "A1+" (اے ون پلس) تفویض کی ہے۔

ترجیحی شیئر ہولڈرز میں ڈیویڈنڈ کی تقسیم (Dividend to Preference Shareholders)

بینک نے 19 فروری، 2014 کو چار سال کی مدت کے لیے 12% فکسڈ ریٹرن کے ساتھ 10 روپے مالیت کے 150 ملین اِن لسٹڈ، ناقابل تبدیل، ناقابل وصول، دائمی، غیر مجموعی ترجیحی شیئرز کا اجراء کیا۔ چار سال کے بعد یہ ترجیحی شیئرز بینک کے عام شیئرز میں تبدیل ہو جائیں گے، جس کی قیمت فی شیئر 6.67 پاکستانی روپے ہوگی (فی شیئر 3.33 پاکستانی روپے کی رعایت کے ساتھ)۔ ترجیحی شیئر ہولڈرز میں ڈیویڈنڈ کی تقسیم غیر واجب اور غیر مجموعی ہے اور یہ صرف اُس صورت میں دیئے جائیں گے اگر بینک نے ڈیویڈنڈ کے ادائیگی کی مدت میں اس سال کافی منافع کمایا ہو اور تمام تر ریگولیٹری کیپٹل اور ضروریات کی فراہمی سے مطابقت رکھتا ہو۔

چونکہ ڈیویڈنڈ کی ادائیگی کیلئے تمام شرائط کی تعمیل کی گئی ہے لہذا بورڈ آف ڈائریکٹرز نے 13 ویں سالانہ اجلاس عام میں 31 دسمبر 2018 کو ختم ہونے والے سال کے لیے ترجیحی شیئر ہولڈرز کو یکم جنوری 2018 سے لے کر 18 فروری 2018 تک ڈیویڈنڈ کی ادائیگی کو 12% کے شیئر ہولڈرز کی منظوری کی تجویز دی ہے۔

سال 2018 کے لیے عام شیئرز کی ادائیگی پر کوئی ڈیویڈنڈ نہیں دیا جا رہا ہے۔

ایمپلائے بھٹیفنس اسکیم (Employee Benefit Schemes)

جے ایس بینک اپنے تمام مستقل ملازمین کو اسٹاف پروویڈنڈ فنڈ (فنڈ) اور فنڈز گریجویٹ اسکیم (اسکیم) فراہم کرتا ہے۔

سال 2018 میں فنڈ کے لیے 177 ملین روپے جاری کی گئی (2017 میں یہ رقم 137 ملین روپے تھی)۔ 31 دسمبر 2018 تک فنڈ کا غیر آڈٹ شدہ بیلنس 1,428 ملین روپے تھا (سال 2017 میں یہ رقم 1,042 ملین روپے تھی)۔

سال 2018 میں اسکیم کے لیے 102 ملین روپے کی رقم جاری کی گئی (2017 میں یہ رقم 175 ملین روپے تھی)۔ 31 دسمبر 2018 تک اسکیم کے اثاثوں کا غیر آڈٹ شدہ بیلنس 570 ملین روپے تھا (2017 میں یہ رقم 377 ملین روپے تھی)۔

بورڈ کی ذیلی کمیٹی کے اجلاس میں ڈائریکٹرز کی حاضری کچھ یوں رہی۔

| آئی ٹی کمیٹی | | ایچ آر کمیٹی | | رسک کمیٹی | | آڈٹ کمیٹی | | ڈائریکٹر کا نام |
|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|--|
| اجلاس میں شرکت | شرکت کی اہلیت | اجلاس میں شرکت | شرکت کی اہلیت | اجلاس میں شرکت | شرکت کی اہلیت | اجلاس میں شرکت | شرکت کی اہلیت | |
| 1 | 1 | - | - | - | - | - | - | جناب سلیمان لالانی* |
| 3 | 3 | - | - | - | - | 4 | 4 | جناب عادل ماچس والا |
| - | - | - | - | 3 | 4 | - | - | جناب اشرف نوابی |
| - | - | 2 | 2 | - | - | 4 | 4 | جناب جی ایم سکند |
| 3 | 3 | - | - | 4 | 4 | - | - | جناب کلیم الرحمان |
| - | - | - | - | 4 | 4 | - | - | جناب منور عالم صدیقی |
| 3 | 3 | 2 | 2 | - | - | - | - | محترمہ زگس علی اکبر گھلو |
| - | - | - | - | - | - | 4 | 4 | جناب شہاب اے خواجہ |
| 3 | 3 | - | - | 2 | 2 | - | - | جناب باصر سٹشی،** پریزیڈنٹ اور سی ای او |
| - | - | 1 | 1 | - | - | - | - | جناب علی جہانگیر صدیقی* |
| - | - | - | - | 2 | 2 | - | - | جناب خالد عمران** |

* جناب علی جہانگیر صدیقی ڈائریکٹر کے عہدے سے مستعفی ہوئے اور جناب سلیمان لالانی خالی اسامی پر ڈائریکٹر مقرر ہوئے جو عہدہ اکتوبر 2018 منوثر ہے۔

** جناب باصر سٹشی کا جناب خالد عمران کی جگہ پر پریزیڈنٹ اور سی ای او کے عہدے پر تقرر ہوا جو جولائی 2018 سے منوثر ہے۔

شیر ہولڈنگ کا پیٹرن (Pattern of Shareholding)

31 دسمبر 2018 کے اختتام پر کمپنیز ایکٹ 2017 کی شق (f) 227 کے تحت درکار شیر ہولڈنگ کا پیٹرن صفحہ نمبر 308 پر دیا گیا ہے۔

کارپوریٹ اور سوشل ریسپانسیبلٹی (Corporate and Social Responsibility)

کارپوریٹ اور سوشل ریسپانسیبلٹی اسٹیٹمنٹ سالانہ رپورٹ میں شامل ہے۔

ہولڈنگ کمپنی (Holding Company)

پاکستان اسٹاک ایکسچینج میں درج جہانگیر صدیقی اینڈ کولمبیٹڈ، جے ایس بینک لمیٹڈ کی ہولڈنگ کمپنی ہے جو %75.02 عام شیئرز کی مالک ہے۔

سیبڈری کمپنیز (Subsidiary Companies)

جے ایس گلوبل کپیٹل لمیٹڈ اور جے ایس انویسٹمنٹ لمیٹڈ، %67.16 اور %65.16 شیئرز بالترتیب کے ساتھ جے ایس بینک کی ذیلی کمپنیز ہیں۔ ان کمپنیوں کی کارکردگی کا جائزہ مشترکہ ڈائریکٹرز کی رپورٹ میں لیا گیا ہے۔

ڈائریکٹرز کا مشاہرہ (Directors Remuneration)

ڈائریکٹرز کا مشاہرہ قابل اطلاق قوانین کی مطابقت سے بورڈ آف ڈائریکٹرز کی جانب سے مقرر کیا گیا ہے۔ کمپنی کے بورڈ یا کمیٹی کے اجلاسوں میں شرکت کیلئے مشاہرہ ایک پیمانے میں رہتے ہوئے بورڈ کی طرف سے معقول طور پر معین کیا جاتا ہے۔ اس کے مطابق کمپنی کے بورڈ اور کمیٹی مینٹنگز میں شرکت کرنے پر ایگزیکٹو ڈائریکٹرز کسی قسم کے مشاہرے کے حقدار نہیں ہونگے۔

بورڈ مینٹنگز میں ڈائریکٹرز کی حاضری (Attendance of Directors in the Board Meetings)

سال 2018 کے دوران بورڈ آف ڈائریکٹرز کے پانچ اجلاس منعقد ہوئے۔ ان اجلاسوں میں ڈائریکٹرز کی حاضری کچھ یوں رہی۔

| ڈائریکٹرز کا نام | شرکت کی اہلیت | اجلاس میں شرکت |
|--|---------------|----------------|
| جناب سلیمان لالانی * | 2 | 2 |
| جناب عادل ماچس والا | 5 | 5 |
| جناب اشرف نوابی | 5 | 4 |
| جناب جی ایم سکندر | 5 | 5 |
| جناب کلیم الرحمان | 5 | 5 |
| جناب منور عالم صدیقی | 5 | 5 |
| محترمہ نرگس علی اکبر گھلو | 5 | 5 |
| جناب شہاب اے خواجہ | 5 | 5 |
| جناب باصر شمشی **، پریزیڈنٹ اور سی ای او | 3 | 3 |
| جناب علی جہانگیر صدیقی * | 2 | 1 |
| جناب خالد عمران ** | 2 | 2 |

JS بینک فنانشل رپورٹنگ کنٹرولر سمیت انٹرنل کنٹرولز کے مجموعی سیٹ کی موثریت کا اندازہ لگانے کے لیے اسٹیٹ بینک آف پاکستان (SBP) کے انٹرنل کنٹرول سے متعلقہ رہنما اصولوں پر سختی سے عمل کر رہا ہے۔ کنٹرول ڈیزائن کی خامیوں کا مجموعی تجزیہ اور نشاندہی کی گئی خامیوں کی بحالی کے منصوبے کے تحت ڈیولپمنٹ سمیت بینک کے وسیع تر عمل اور نظام سے متعلقہ ایک تفصیلی دستاویز بھی مکمل کی گئی ہے۔ اس کے علاوہ، بینک نے اہم کنٹرولز کی موثر آپریشننگ کو یقینی بنانے کے لیے ایک جامع مینجمنٹ ٹیسٹنگ اور رپورٹنگ فریم ورک بنایا ہے اور ڈیزائن میں نشاندہی کیے گئے بہتری کے مواقعوں کے لیے بھرپور اقدامات کئے ہیں۔

انٹرنل کنٹرولز اور فنانشل رپورٹنگ (ICFR) روڈ میپ کی اطمینان بخش تکمیل پر، ایس بی پی (اسٹیٹ بینک آف پاکستان) نے اگست 2016 میں بینک کو بیرونی آڈیٹرز کی جانب سے لاگ فارم رپورٹ (LFR) جمع کروانے میں چھوٹ دی تھی۔ ICFR کے کارگر ہونے سے متعلق 31 دسمبر 2018 کی سالانہ تشخیصی رپورٹ اب بورڈ آڈٹ کمیٹی میں جمع کروادی جائے گی۔

انتظامیہ کا خیال ہے کہ موجودہ انٹرنل کنٹرول موزوں ہے، موثر طریقے سے لاگو ہوتا ہے اور مسلسل نگرانی کرتا ہے۔ اس بیان کو یہاں پر بورڈ آڈیٹرز کی جانب سے بھی منظور کیا جاتا ہے۔ مینجمنٹ، انٹرنل کنٹرولز سے متعلقہ ایس بی پی کی گائیڈ لائنز کے مطابق اپنی کوریج اور کمپلائنس میں بہتری کے لیے کوشش کرتی رہے گی اور اس طرح اس کا انتظامی ماحول مسلسل بنیادوں پر مزید مضبوط ہوگا۔

کارپوریٹ اور فنانشل رپورٹنگ فریم ورک (Corporate and Financial Reporting Framework)

کارپوریٹ اور فنانشل رپورٹنگ فریم ورک برائے سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان کوڈ آف کارپوریٹ گورننس کی تعمیل کے لیے ڈائریکٹر مندرجہ ذیل کی منظوری دیتے ہیں۔

- انتظامیہ کی جانب سے تیار شدہ فنانشل اسٹیٹمنٹ، بینک کے معاملات، اس کے آپریشنز کے نتائج، کیش فلوا اسٹیٹمنٹ اور ایکویٹی میں تبدیلی کا بیان واضح طور پر پیش ہے۔
- بینک کے اکاؤنٹس کی کتابوں کو برقرار رکھا گیا ہے۔
- اکاؤنٹس کے نوٹ میں بیان کردہ اکاؤنٹنگ پالیسیز، فنانشل اسٹیٹمنٹ کی تیاری میں باقاعدگی سے لاگو کیے گئے ہیں اور اکاؤنٹنگ کا تخمینہ معقول اور قابل اعتماد فیصلے پر مبنی ہے۔
- فنانشل اسٹیٹمنٹ کی تیاری میں پاکستان میں قابل اطلاق اکاؤنٹنگ بین الاقوامی معیارات کی پیروی کی گئی ہے۔
- انٹرنل کنٹرولر کا نظام اچھی طرح ڈیزائن کیا گیا ہے اور اسے موثر طریقے سے لاگو کیا گیا ہے اور موثر طریقے سے ہی اس کی نگرانی کی جا رہی ہے۔
- موجودہ مسائل سے نمٹنے کے لیے بینک کی صلاحیت پر کوئی شک نہیں ہے۔
- موجودہ قواعد و ضوابط کی تفصیلات کے تحت کارپوریٹ گورننس کے بہترین طریقوں میں کوئی مادی اختلاف نہیں ہے۔
- فنانشل اسٹیٹمنٹ میں واجب الادا قانونی ادائیگیوں کی تفصیلات، اگر کوئی ہے تو اسے مناسب طور پر افشاں کیا گیا ہے۔
- ٹیکسز، ڈیویڈنڈ، واجبات، اور تبدیلیوں کی مد میں بقایا واجب الادا قانونی ادائیگیوں کو فنانشل اسٹیٹمنٹ میں مکمل طور پر ظاہر کیا گیا ہے۔

لرننگ اور آرگنائزیشنل ڈیولپمنٹ (Learning and Organizational Development)

بینک نئی تقرری، اعلیٰ کارکردگی کے حامل متنوع عملے کو مستحکم کرنے اور اسے مزید بہتر بنانے کے لیے پُر عزم ہے۔ 2018 میں بینک نے مختلف ٹریننگ پروگرامز میں 4003 ایمپلائز کا اندراج کیا اور 21,595 دنوں میں ٹریننگ مکمل ہوئی۔ بینک نے فراہم کردہ لرننگ مینجمنٹ سسٹم ایپ کے ذریعے ایمپلائز کو ٹریننگ پروگرامز تک رسائی کی اجازت دے کر کامیابی حاصل کی۔ 2017 میں زیر انتظام مینجمنٹ ٹرینیز اور آپریشنز آفیسرز کو مستقل عہدوں پر مقرر کرنے سے پہلے مختلف محکموں میں تربیت دی گئی تھی۔ مینجمنٹ ٹرینیز، آپریشنز آفیسرز اور ٹرینی آفیسرز کو مختلف فنکشنز کے لیے نئے پیمانے میں بھرتی کر لیا گیا ہے جو ابھی ٹریننگ کے مرحلے میں ہیں۔

اسٹیٹمنٹ برائے انٹرنل کنٹرولز (Statement on Internal Controls)

JS بینک نے اپنے تمام آپریشنز میں سخت کنٹرول قائم کرنے پر انتہائی زور دیا ہے۔ بینک کی پالیسیز کی بنیاد یہ ہے کہ وہ بہترین طریقوں، اخلاقی معیارات اور ریگولیٹری کی ضروریات پر عملدرآمد کرے۔ اسی تناظر میں بورڈ آف ڈائریکٹرز نے ایسے قوانین بنائے ہیں جو انٹرنل کنٹرول ماحول کی مجموعی موثریت کو جانچنے کا انتظام کرتے ہیں۔ یہ سنئیر مینجمنٹ کی ذمہ داری ہے کہ وہ نظام اور طریقہ کار کو فروغ دے جو بورڈ آف ڈائریکٹرز کے رہنما اصولوں کی روشنی میں تمام ترجائع کنٹرولز کو یقینی بنائے۔

انٹرنل کنٹرولز کا مقصد بینک کے آپریشنز، مالی معلومات کا اعتبار ہونا اور قابل اطلاق قوانین اور قواعد و ضوابط کی تعمیل کے موثر اور کارگر ہونے کو یقینی بنانے کے لیے مناسب اقدامات کرتا ہے۔ تاہم اس بات کو تسلیم کیا جاتا ہے کہ نافذ کیا گیا نظام نقصان یا مواد کی غلط بیانی کے سلسلے میں حتمی کے بجائے مناسب یقین دہانی فراہم بیان کر سکتا ہے بلکہ یہ (نظام) کاروباری مقاصد کے حصول میں غیر متوقع نقصان کے خطرات کو ختم کرنے کے بجائے اس سے نمٹنے کے لیے بنائے گئے ہیں۔

خطرے سے نمٹنے کے انتظام کو موثر بنانے کے لیے انتظامیہ نے JS بینک میں سہ درجہ حفاظتی انٹرنل کنٹرول فنکشنز کو انتظامی شکل میں ڈھالا ہے۔ پہلی حفاظتی صورت یہ ہے کہ کاروبار اپنے خطرات کو اپناتا ہو جس میں آپریشنل رسک اور مینجمنٹ کی ذمہ داری شامل ہے۔ دوسری حفاظتی صورت رسک مینجمنٹ اور کنٹرول فنکشنز کی جانب سے مہیا کی گئی نگرانی ہے جو موجودہ اور نئی کاروباری سرگرمیوں پر اثر انداز ہونے والے خطرات اور اقدامات کی نشاندہی کرتا ہے، خطرے سے متعلق ماہرین اور کاروباری اداروں کے ساتھ خطرے کی کمی کو دور کر کے اس کی رپورٹ کرے اور مزید اصلاحات کے لیے اسے رسک مینجمنٹ فنکشن کے پاس بڑھاتا ہے۔ آخری حفاظتی صورت ایک آزاد اور موثر انٹرنل آڈٹ فنکشن ہے جو اس کی تاثیر اور انٹرنل کنٹرول کا جائزہ لیتا ہے اور پالیسیوں اور اس کے طریقہ کار کی تعمیل کی مسلسل نگرانی کرتا ہے۔

بورڈ آف ڈائریکٹرز کو باقاعدہ طور پر بورڈ آڈٹ کمیٹی کی جانب سے آگاہ رکھا جاتا ہے۔ بطور ترمیم، اس بات کی یقین دہانی کے لیے کہ مناسب اصلاحاتی اقدامات درست لاگو کیے گئے ہیں، انتظامیہ کو اندرونی اور بیرونی آڈیٹرز، قواعد و ضوابط سے آگاہ کیا جاتا ہے۔ غلطیوں کی تکرار سے بچنے اور کنٹرول کے ماحول کو مزید بہتر بنانے کے لیے ایک مناسب نظام مرتب کیا گیا ہے۔ اس کے ساتھ ہی، کمپلائنس فنکشن بینک کے قواعد و ضوابط کے نظام اور کمپلائنس کی یقین دہانی کرتے ہوئے اہم کردار ادا کر رہا ہے۔

آپریٹنل رسک منیجمنٹ فنکشن بزنس کے تسلسل کی پالیسی کو بھی برقرار رکھتا ہے اور مشن کریٹیکل سسٹم کی سالانہ جانچ اور سروسز کے کسی بھی حادثے کے باعث غیر فعال ہونے کی صورت میں ان کی جانچ میں بھی معاونت فراہم کرتا ہے جو اتفاقی یا حادثاتی طور پر غیر فعال ہو سکتی ہیں۔ بینک نے اہم (غیر موثر اوقات) اور فنکشنز کی معاونت کے لیے اپنے کسٹمرز اور پارٹنرز کو سسٹم اور سروسز کی زیادہ سے زیادہ دستیابی کو یقینی بنانے کے لیے نیا ڈس آسٹر ریکوری (DR) سائٹ تشکیل دیا ہے۔

کریڈٹ رسک منیجمنٹ ایک بدستور جاری رہنے والا پروسس ہے۔ مجموعی کریڈٹ پالیسی اور کریڈٹ رسک منیجمنٹ کی رہنما ہدایات بورڈ آف ڈائریکٹرز کی جانب سے جاری کی جاتی ہیں۔ اس سلسلے میں سینٹرل کریڈٹ کمیٹی (CCC) کو بینک میں کریڈٹ رسک کی نگرانی کی ذمہ داری سونپی گئی ہے۔ سینٹرل کمیٹی کریڈٹ کمیٹی قرض دینے سے متعلق پورٹ فولیو کے کریڈٹ رسک کی بھرپور نگرانی کے لیے باقاعدگی سے میٹنگ کا انعقاد کرتی ہے۔ کریڈٹ پورٹ فولیو کے بھرپور فروغ کو برقرار رکھنے کے لیے بینک کے کریڈٹ رسک منیجمنٹ پروسس کو مستقل طور پر فروغ دیا جا رہا ہے اور مستقبل میں چیلنجز سے نبرد آزما ہونے کے لیے اس میں مزید بہتری لائی جا رہی ہے۔ مزید یہ کہ کریڈٹ رسک منیجمنٹ سے متعلق سرگرمیوں میں معاونت کے لیے کریڈٹ رسک مانیٹرنگ یونٹ بنایا گیا ہے تاکہ کریڈٹ رسک منیجمنٹ ٹولز کو ترتیب دیا جائے اور اس پر عمل درآمد کیا جائے جو صنعت، جغرافیائی اور سیکٹورل حدود اور رسک کی جانچ/اسٹیٹ بینک آف پاکستان اور Basel II/III کی درکار ضروریات کو پورا کرنے کے لیے شاریاتی تکنیک کے استعمال پر ہوتا ہے۔

قرضوں کے مسائل سے متعلق خطرات اور غیر یقینی صورتحال کا انتظام عمومی انتظام کے مقابلے میں مختلف اور زیادہ توجہ طلب حیثیت رکھتا ہے۔ اس سلسلے میں ایک اسپیشل ایسٹ منیجمنٹ (SAM) یونٹ تشکیل دیا گیا ہے جو اسٹیٹ بینک آف پاکستان کی تو امد و ضوابط کی رہنما ہدایات پر عمل پیرا ہو کر تدارکی انتظامی معاملات اور اعلیٰ انتظام کے لیے مخصوص پورٹ فولیو کی ملکیت کے حصول پر اپنی توجہ مرکوز کرتا ہے اور تفسیر کے لیے حل کے موثر طریقہ کار کی جانچ کرتا ہے جیسے کہ بینک کی تدارکی انتظامی پالیسی میں وضاحت کی گئی ہے۔

انفارمیشن سیکورٹی کی مد میں انفارمیشن سیکورٹی اور IT رسک کی منیجمنٹ یونٹ بینک میں خطرات کی نشاندہی، آئی ٹی کی جانچ اور نگرانی اور معلومات کے تحفظ سے متعلق مخصوص خطرات کی نشاندہی کرتا ہے۔ معلومات کے تحفظ، ڈیٹا بیس انکرپشن قبل از وقت خطرے کی نشاندہی اور پریوینٹو ایسٹ منیجمنٹ سسٹم میں مزید بہتری لائی جا رہی ہے اور اس سلسلے میں اقدامات بھی زیر عمل ہیں۔

سرمائے کے انتظام کے حوالے سے بینک کا کاروباری ضابطہ عمل اس بات کو یقینی بناتا ہے کہ بینک ایک خاطر خواہ سرمایہ رکھتا ہے اور کاروباری سرگرمیوں سے متعلق خطرات سے باآسانی نمٹ سکتا ہے۔ بینک کے سرمائے کے انتظام کا اہم مقصد اس بات کو یقینی بنانا ہے کہ بینک سرمائے سے متعلق تمام ضروری تو امد و ضوابط پر عمل پیرا ہوتا ہے اور اس کے علاوہ ایک مستحکم کریڈٹ ریٹنگ برقرار رکھنے کے ساتھ سرمائے کا اعلیٰ تناسب بھی برقرار رکھتا ہے تاکہ کاروبار کی مزید توسیع ہو اور حصص یافتگان کے سرمائے کی ویلیو میں زیادہ سے زیادہ اضافہ ہو۔

رِسک مینجمنٹ (Risk Management)

بورڈ کا یہ عزم ہے کہ وہ خطرات سے نمٹنے کے بہتر انتظامی طریقہ کار کو تمام قواعد و ضوابط کے ساتھ بروئے کار لائے۔ ایک موثر رِسک مینجمنٹ کے طریقہ کار کو برقرار رکھنے کے لیے بینک اسٹیٹ بینک آف پاکستان کے قواعد و ضوابط کی جاری کردہ ہدایات اور دیگر Basel II / III فریم ورک کی متعلقہ ہدایات کے تحت ایک موثر رِسک مینجمنٹ فریم ورک پر عمل کرتا ہے۔ اس سلسلے میں بینک نے خطرات سے نمٹنے کی ایک انتہائی جامع حکمت عملی پر مبنی طریقہ کار ترتیب دیا ہے جن کی مدد سے بینک کو تمام بڑی نوعیت کے خطرات جن میں کریڈٹ، مارکیٹ اور لکویڈیٹی، آپریشنل اور آئی ٹی سیکورٹی شامل ہیں، پر بہتر طور پر زیرِ غور لانے کا موقع ملتا ہے۔

بینک کا مجموعی رِسک مینجمنٹ فریم ورک بورڈ آف ڈائریکٹرز / بورڈ رِسک مینجمنٹ کمیٹی کے زیرِ نگرماں ہے جبکہ آپریشنل لیول کے روزمرہ امور بینک کی اعلیٰ انتظامیہ کے زیرِ اہتمام ہیں۔ ہولسک انگریڈ رِسک مینجمنٹ کو مزید بہتر بنانے کے لیے ایک مخصوص اور آزاد کریڈٹ اینڈ رِسک مینجمنٹ گروپ، جس میں متنوع تجربہ رکھنے والے ماہرین شامل ہیں، بینک میں رِسک مینجمنٹ کے متعدد پہلوؤں کے نظم و نسق کے لیے موجود ہے۔ بینک کے اندر رِسک مینجمنٹ کو باضابطہ بنانے اور اسے مستحکم کرنے کے لیے درج ذیل حکمت عملی ترتیب دی گئی ہے جس کی منظوری بورڈ نے دے دی ہے۔

- کریڈٹ پالیسی
- کو لیٹرل انتظامی پالیسی
- مارکیٹ رِسک مینجمنٹ پالیسی
- آپریشن رِسک مینجمنٹ فریم ورک
- لکویڈیٹی رِسک مینجمنٹ پالیسی
- بزنس کے تسلسل کی پالیسی

BRMC بینک کی مجموعی رِسک پروفائل کی نگرانی رکھتی ہے۔ مینجمنٹ کی انٹیگر ویڈ رِسک مینجمنٹ کمیٹی (IRMC) اور اثاثوں اور واجبات کی کمیٹی (ALCO) ایک قائم شدہ فریم ورک کے اندر فعال ہے تاکہ بینک کی سرگرمیوں کی نگرانی کی جائے اور واضح کردہ حدود کے اندر خطرے کی سطح کو کم رکھا جائے اور روزانہ کی بنیاد پر میٹنگ کا انعقاد کر کے مارکیٹ ڈیولپمنٹ اور بینک کے لیے مالی خطرات کا جائزہ لیا جائے۔

مارکیٹ رِسک کا اندازہ، نگرانی اور انتظامی رپورٹنگ روزمرہ کی بنیاد پر کی جاتی ہے۔ مارکیٹ رِسک یونٹ ٹریڈری ڈیل آفس کی معاونت سے اسٹرنسٹ ریٹ رِسک، ایکویٹی ایکسپوزر رِسک، کرنسی یا غیر ملکی زرمبادلہ کے خطرات، کراس بورڈ ری ایکٹری رِسک، مالیاتی اداروں اور لکویڈیٹی رِسک کی صورت میں تمام متعلقہ مالی خطرات کی روزمرہ نگرانی کرتا ہے۔ بینک اپنے سسٹم کو مزید بہتر اور مستحکم بنا رہا ہے اور آنے والے سالوں میں ریگولیٹری کمیٹی، مارکیٹ تجزیات اور اثاثوں اور واجبات کے انتظام کے حوالے سے انتظام کی فراہمی اور ٹیموں انسائٹ رِسک انیلیجمنٹ سلوشنز پر عمل درآمد کا منصوبہ بھی رکھتا ہے۔

ایشیاء میں پہلا کمرشل بینک بننے کا اعزاز حاصل کیا ہے۔ درخواست منظور ہونے کے بعد JS بینک لمیٹڈ کو یہ اجازت حاصل ہے کہ وہ ماحولیاتی اور سوشل ینٹنگز B (کاروباری سرگرمیوں کو محدود ماحولیاتی یا سوشل رسک / یا اثرات) کے ساتھ 250-50 ملین ڈالر کی مالیت کے پروڈیکٹس قرض دہندہ کی حیثیت سے دے سکتا ہے۔ JS بینک لمیٹڈ SBP اسٹیٹ بینک آف پاکستان کی جانب سے فراہم کردہ گرین بینکنگ کی ہدایات کے ساتھ بھی وابستہ ہے اور لینڈنگ پریکٹسز میں ماحولیاتی رسک کے تعین اور انتظام کو متعارف کروا رہا ہے۔

سروس مینجمنٹ اور کسٹمرز کے لیے شفاف طریقہ عمل (Service Management and Fair Treatment of Customers)

JS بینک کا یہ عزم ہے کہ وہ اپنے کسٹمرز کو اعلیٰ معیار کی حامل اور اطمینان بخش خدمات کی فراہمی کرے اور اسی لیے اُس نے ایک آزاد سروس مینجمنٹ اور بزنس کنڈکٹ فنکشن تشکیل دیا ہے جو سروس کے معیار، فون بینکنگ، کسٹمر کے مسائل کے حل اور ان کے ساتھ شفاف طریقہ عمل کی نگرانی کرتا ہے۔

2018 میں بینک کی جانب سے کل 17,571 شکایات موصول ہوئیں اور ان شکایات کو حل کرنے کے لیے اوسطاً 3 کاروباری ایام کا وقت لیا گیا۔ بینک کی شکایات کے تصفیے کی پالیسی اور گریڈ ریسل میکنزم اس بات کو یقینی بناتا ہے کہ شکایات کا بروقت تصفیہ کیا جائے اور ایسی شکایات کو دوبارہ نہ ہونے سے جہاں تک ممکن ہو روکا جائے۔ کسٹمرز کے پاس یہ اختیار ہے کہ وہ اپنی شکایات ہماری برانچز، فون بینکنگ سینٹر، JS بینک کی ویب سائٹ یا ای میل کے ذریعے کر سکتا / کر سکتی ہے۔ شکایات کی مینجمنٹ کا مرحلہ ممکنہ طور پر شفاف رکھا گیا ہے اور اس میں شکایات کا اندراج، اعتراف، درمیانی مدت میں شکایت کے تصفیے کا رد عمل، جہاں بھی قابل اطلاق ہو شکایت کا حل اور ان شکایات کے دوبارہ رونما ہونے کے بنیادی اسباب کا تجزیہ شامل ہے۔ کسٹمرز کو یہ اختیار بھی حاصل ہے کہ بینک کی جانب سے شکایت کے بعد غیر اطمینان بخش جواب موصول ہونے کی صورت میں وہ بینکنگ محتسب کے آفس سے بھی رابطہ کر سکتے ہیں۔

JS بینک نے اپنی شکایت ہینڈلنگ فنکشن کو واضح طور پر نمایاں کرنے کے لیے متعدد کسٹمر کمیونیکیشنز میں آگاہی میسجز جیسے کہ اکاؤنٹ اسٹیٹمنٹس، ای ٹی ایم اسکریمز، لیٹرز کا آغاز کیا ہے۔ کسٹمرز کے لیے ری کورس میکنزم کی بڑھتی ہوئی رسائی کے لیے معلومات JS بینک لمیٹڈ کی طرف سے سوشل میڈیا پر دستیاب ہیں اور اس کے علاوہ ہر سہ ماہی پریکٹسز کو ایس ایم ایس بھی بھیجے گئے ہیں۔

کسٹمرز کے لیے شفاف طریقہ عمل ہمارے کارپوریٹ کلچر کا ایک لازمی جزو ہے۔ بینک نے "کنز یومرز پریکٹیشن فریم ورک" کو ادارے کی شکل میں منظم کیا ہے۔ پروڈکٹس اور سروسز کے انتظام، ان کی ڈیزائننگ اور فروخت کے دوران ہم ترجیحاً کسٹمر کے مفاد کو بلا امتیاز اپنڈ ہن میں رکھتے ہیں۔ ہماری خاص توجہ کسٹمر ڈیلنگ میں شفافیت کو برقرار رکھنے، کمیونیکیشن میں وضاحت، سروس کلچر کو بڑھانے اور ایک موثر گریونسیہ ہینڈلنگ میکنزم کے ڈیزائن پر مرکوز ہے۔ ہم کنز یومرز ایجوکیشن اور فنانشل لٹریسی پروگرام کے ذریعے مالیاتی طور پر کسٹمر کی آگاہی اور معلومات کے لیے اپنی توجہ مرکوز رکھتے ہیں تاکہ ہم کنز یومرز کے مالی فیصلوں سے آگاہی حاصل کر سکیں اور ذمے دار انداز سلوب کو اپنائیں۔

فیس پر مبنی کاروبار (Fee Business)

بینک انٹرسٹ اور فیس کی مد میں حاصل ہونے والی آمدنی کے اضافے کے لیے مسلسل کوشاں ہے۔ بینک کی حسب معمول فیس کی رواں آمدنی میں اضافے کے لیے بینک نے اپنے موجودہ اور نئے کسٹمرز کو فیس کی بنیاد پر متعدد پروڈکٹس کی فروخت پر اپنی توجہ مرکوز رکھی ہے۔

2018 کے دوران انویسٹمنٹ بینکنگ گروپ (IBG) نے کاروبار میں بتدریج اضافہ کیا ہے جس میں کامیابی کے ساتھ اُس نے قرض دہندہ کی حیثیت سے مارکیٹ میں لین دین کے آغاز اور دو طرفہ سہولت کے طور پر کلوزنگ سینڈیکیشن / بلڈیٹریل فیسلٹیز (bilateral facilities)، ایوی ایشن، ذرائع مواصلات، بجلی، تیل اور گیس اور مائیکرو فنانس سیکٹرز کا انتظام کیا۔ بینک نے "بینکلز کے معاملات" پر متعدد بار آئی پی او (IPOs) میں اہم کردار ادا کیا اور 2,500 ملین پاکستانی روپے کی جے ایس بینک لمیٹڈ JSBL کی ایڈیشنل ٹائیر-1 کیپٹل ٹرم فنانس سٹرٹیفکیٹس (TFCs) کے ذریعے اس کے حقوق کے معاملات 2018 کے آخر تک کامیابی کے ساتھ مکمل کیے۔

تجارتی کاروبار (Trade Finance) بینک کی ترقی کے لیے انتہائی اہم رہا ہے جس کے تحت تجارتی کاروبار کو قرضوں کے تبادلے کے ذریعے توسیع دینے کے لیے ٹیموں نے توجہ مرکوز کی۔ اس کے نتیجے میں JS بینک نے اپنے تجارتی کاروباری حجم میں 45 بلین روپے کا اضافہ کیا جو کہ کل 15.1% اضافہ ہے اور 90 ممالک میں اپنا بینکنگ نیٹ ورک تشکیل دے چکا ہے۔

بینک نے اپنے میڈیم اور بڑے کسٹمرز کے لیے کیش مینجمنٹ سلوشنز کو متعارف کرا کے اپنے مینجمنٹ برنس کو مستحکم کیا ہے جس میں بینک نے انتہائی جدید آن لائن کیش مینجمنٹ پورٹل کی معاونت سے ادائیگی اور رقم جمع کرنے کی مکمل ریچ پیش کی ہے۔ اس کے ساتھ ساتھ ڈیجیٹل ٹیکنالوجی کی مدد سے ادائیگیوں میں تیزی سے آنے والی جدت اور سسٹم میں بڑی تبدیلیوں کے تقاضوں کو پورا کرنے کے لیے ڈیجیٹل بینکنگ سلوشنز متعارف کروائے جا رہے ہیں۔

2018 میں میوچل فنڈز ڈسٹری بیوٹریٹے ہوئے بینک نے پروڈکٹ ریج اور فیس کی بنیاد پر آمدنی میں زبردست توسیع کے ساتھ ویلتھ مینجمنٹ کراس سیل برنس میں 981% باہمی فنڈز کے ساتھ اضافہ حاصل کیا، جس میں اُس نے 52% بینک انشورنس کے ساتھ پروڈکٹ ریج اور فی آمدنی کے ساتھ اضافہ بھی حاصل کیا۔

JS بینک لمیٹڈ نے ملکی سطح پر ترسیلات زر کے کاروبار میں اپنی جارحانہ ترقی کو جاری رکھا، جہاں سے بینک ڈیجیٹل گلوبل نیٹ ورک پارٹنرز کے ساتھ 63% ٹرانزیکشن کو بڑھا رہا ہے اور پاکستان میں ہماری خدمات سے فائدہ حاصل کرنے والے مطمئن کسٹمرز کے لیے مزید مضبوط بنیاد قائم کر رہا ہے۔

مالیاتی استحکام (Sustainable Finance)

JS بینک نے گرین کلائمنٹ فنڈ (GCF) کی جانب سے درخواست سے کی مکمل طور پر تصدیق کروائی ہے اور درخواست کی تصدیق کے بعد پاکستان اور ساؤتھ

کی پیشکش، اشتراک اور ڈیجیٹل ڈیوری سروس چینلز پہلے سے زیادہ مضبوط ہیں جس کے ذریعے کسٹمرز کی ضرورت کو پہچاننا اور پورا کرنا بینک کی حکمت عملی کی اہم بنیاد بن گیا ہے۔ کسٹمر کو بینکنگ کا موثر اور اطمینان بخش تجربہ فراہم کرنے کے لیے برانچ نیٹ ورک میں اضافے، ڈیجیٹل چینلز اور برانچ لیس بینکنگ کے حل کے ذریعے کسٹمر کی رسائی کو مزید بہتر اور آسان بنایا گیا ہے۔

ڈپازٹس (Deposits)

JS بینک ڈپازٹس میں اضافے پر بھرپور توجہ دے رہا ہے اور اس کا بنیادی ہدف کم قیمت ڈپازٹس (کرنٹ اور سیونگز اکاؤنٹس - CASA) میں اضافہ ہے۔ معیشت کو درپیش چیلنجز کے باوجود 2018 کے اختتام پر بینک کے ڈپازٹس 321 بلین تھے، جو 2017 کے مقابلے میں 10.7% اضافہ ظاہر کرتا ہے۔ جو کہ 3% انڈسٹری کی ترقی کی سطح کے مطابق ہے۔

کسٹمرز کی بڑھتی ہوئی ضروریات کو حل کرنے کے لیے، بینک نے موجودہ پروڈکٹس اور سروس کے معیار کو بہتر بناتے ہوئے پروڈکٹ میڈیو کو مزید مضبوط کرنے کے لیے کئی اقدامات کا ذمہ اٹھایا ہے۔ بینک نے کئی شعبوں بشمول بزنس اکاؤنٹ، ایمپلائئی بینکنگ، کیش مینجمنٹ، ڈپازٹس کے حصول اور ٹیکنالوجی پر مبنی سلاشز میں اضافہ جاری رکھا۔

ایڈوانسز (Advances)

انٹالوں کے حوالے سے کسٹمر کی ضرورت کو مد نظر رکھتے ہوئے تیار کی گئی پروڈکٹس کی جامع رینج کے ذریعے ایڈوانسز میں محتاط اضافے پر خاص توجہ دی گئی۔ کارپوریٹ، کمرشل ایس ایم ای (SME) اور کنزیومر بینکنگ میں متنوع اضافے کے ساتھ ایڈوانسز میں مجموعی طور پر 36.9% پاکستانی روپے 252 بلین ہیں۔

اس کے علاوہ روایتی قرضہ جات کے شعبوں میں بینک نے کئی مخصوص ایس ایم ای (SME) برانچز پر مبنی قرضوں کے مثالی تعلقات کی ذریعے ایس ایم ای کے دائرہ کار پر مزید اضافہ کیا۔ مزید برآں، سال 2018 کے اختتام میں سیکورڈ کنزیومر قرضوں کے حجم میں بھی معقول اضافہ ہوا۔ معیشت کے تمام انڈسٹریل سیکٹرز کی ضروریات پوری کرنے کے لیے لیزنگ بزنس کا بھی ایک متنوع پورٹ فولیو تیار کیا گیا ہے۔ ایس ایم ای (SME) تدریجی طور پر کنزیومر بینکنگ اور لیزنگ بزنس کو پائیدار بنانے اور منافع بخش ترقی کے اضافے پر 2019 میں مضبوط اور مستحکم طور پر بڑھانے میں اپنی توجہ مرکوز رکھے ہوئے ہے۔

بینک نے اپنی ویلیو چین کے اندر ذاتی کاروبار کے فروغ کے لیے پاکستان کے ممتاز کاروبار کے ساتھ متعدد اشتراک کے ذریعے پرائم منسٹر بزنس پوتھ لون (PMYBL) کی پورٹ فولیو میں توسیع کی ہے۔ JS بینک اسٹیٹ بینک آف پاکستان کی جانب سے تفویض کردہ کریڈٹ اہداف سے شفاف پورٹ فولیو کے ساتھ تجاویز کر چکا ہے جس سے آنے والے سالوں میں ایک مستحکم اضافہ ہوگا۔ بینک نے اپنے گولڈ فنانس پورٹ فولیو میں مسلسل اضافہ کیا ہے، اس کے ساتھ ساتھ اپنے ایگری۔ بیسڈ کسٹمرز میں مزید اضافہ کیا ہے۔

گزشتہ 6 سالوں کی مالیاتی تفصیلات کا خلاصہ مندرجہ ذیل ہے:

| ملین پاکستانی روپے | | | | | | |
|--------------------|---------|---------|---------|---------|---------|--------------------|
| 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | مندرجات |
| 80,916 | 108,740 | 141,840 | 226,099 | 290,078 | 321,413 | ڈپازٹس |
| 8,934 | 13,080 | 15,968 | 16,650 | 16,669 | 15,617 | ایکویٹی |
| 112,770 | 176,717 | 218,476 | 264,700 | 391,479 | 456,754 | مجموعی اثاثے |
| 42,679 | 84,258 | 116,030 | 133,727 | 169,612 | 148,690 | انویسٹمنٹس۔ خالص |
| 33,762 | 62,433 | 76,666 | 93,794 | 184,140 | 251,991 | ایڈوانسز۔ خالص |
| 6850 | 11,113 | 15,328 | 15,081 | 20,381 | 29,997 | مارک آپ خام آمدنی |
| 2,325 | 3,854 | 5,590 | 5,728 | 6,242 | 8,809 | خالص مارک آپ آمدنی |
| 1,678 | 2,590 | 3,290 | 4,861 | 4,051 | 2,141 | نان مارک آپ آمدنی |
| 501 | 1,608 | 3,174 | 3,390 | 1,621 | 905 | منافع قبل از ٹیکس |
| 351 | 1,060 | 2,026 | 2,077 | 973 | 562 | منافع بعد از ٹیکس |
| 211 | 238 | 277 | 307 | 323 | 342 | برانچز |
| 2,082 | 2,442 | 2,946 | 4,163 | 4,998 | 5,127 | ملازمین |

فی حصص منافع (Earnings Per Share)

2018 کے فی حصص منافع 0.30 روپے کے مقابلے میں 31 دسمبر 2018 کو ختم ہونے والے سال کا 2017 میں فی حصص منافع 0.74 روپے تھا۔

کفایت سرمایہ (Capital Adequacy)

2017 کی JS بینک کی شرح کفایت (CAR) 11.95% کے مقابلے میں 31 دسمبر 2018 کو 12.01% تھی۔ اسٹیٹ بینک آف پاکستان کی جانب سے تجویز کردہ کم از کم درکار شرح کفایت سرمایہ (بشمول کیپیٹل کنزرویشن بفر) 11.90% تھی۔

کاروباری جائزہ (Business Overview)

JS بینک نے متنوع فیس بزنس، ڈپازٹ کی جارحانہ تنظیم اور ایڈوانسز میں محتاط اضافے کی مدد سے مارکیٹ حصص میں غیر معمولی اضافہ جاری رکھا۔ جدید پروڈکٹس

ساتھ پالیسی ریٹ ان چار سالوں میں موجودہ حد سے مزید 10 فیصد بڑھا۔ حال ہی میں بینکنگ کی وسعت میں مزید اضافہ ہوتا رہا ہے، تاہم 2018 کے پہلے گیارہ ماہ کے دوران بینکنگ کی اوسط قدر میں 4.87% اضافہ ہوا اور سال بہ سال 8 بنیادی پوائنٹس کی کمی ہوئی۔ 2018 کے دوران اسٹیٹ بینک آف پاکستان کے بتائے گئے اعداد و شمار کے مطابق بینکنگ کے ذخائر میں 8% اضافے کی رپورٹ پیش کی ہے یہ اضافہ پاکستانی 13,176 بلین روپے کی سطح پر پہنچا ہے جبکہ ڈپازٹس کی شرح میں کمی برقرار رہی، 2008 سے افزائش کی شرح مستقل 13.2% کی سطح پر رہی ہے۔

اسی عرصے کے دوران advances depicted نے 13 سالہ ترقی کی شرح میں سال بہ سال 21% اضافہ حاصل کر کے، 7,888 بلین پاکستانی روپے کی سطح پر پہنچا اور ایڈوانس ٹو ڈپازٹ ریٹو (ADR) کو انڈسٹری میں 59% تک رکھا۔ اعلیٰ قرضوں میں اضافہ کرنے والے اہم ڈرائیورز میں سے ایک نجی شعبے کے کریڈٹ آف روٹ میں سال بہ سال 18% اضافہ ہوا۔ دسمبر 2018 میں نان پرفارمنگ لونز (NPLs) انڈسٹری 679 بلین پاکستانی روپے پر منجمد رہی۔ انڈسٹری کے لیے انفیکشن ریٹو (infection ratio) تناسب 9% کے سنگل ڈیجٹ پر قائم رہا، تاہم سال بہ سال 11% سرمایہ کاری میں، 7,583 بلین پاکستانی روپے کی مشاہداتی سرمایہ کاری اور کمزور شراکت داری سال کے دوران سرکاری دستاویزات کی نیلامیوں اور اس حصہ میں سرکاری پائیداری کا جائزہ لیا گیا جس کے نتیجے میں مجموعی سرمایہ کاری سے ڈپازٹ ریٹو (IDR) 57% تک گر گیا۔

مالیاتی کارکردگی (Financial Performance)

نئے اقدامات کے آغاز کی وجہ سے آپریٹنگ اخراجات میں اضافے کے ساتھ PIB پورٹ فولیو پر نقصان کے باوجود بینک نے 2018 میں بھر پور نتائج حاصل کیے جن کا خلاصہ مندرجہ ذیل ہے:

| 2017 | 2018 | |
|--------|--------|-------------------------------|
| 1,621 | 905 | منافع قبل از ٹیکس - ملین روپے |
| 973 | 562 | منافع بعد از ٹیکس - ملین روپے |
| 0.74 | 0.30 | فی حصص آمدنی (پیسک) روپے |
| 0.30% | 0.13% | اوسط اثاثوں پر ریٹرن |
| 5.84 | 3.48% | اوسط ایکویٹی پر ریٹرن |
| 11.95% | 12.01% | کپیٹل ایڈیکوئسی ریٹو |
| 63.48% | 78.40% | ایڈوانس ٹو ڈپازٹ ریٹو |

ڈائریکٹرز رپورٹ

ہم انتہائی مسرت کے ساتھ 31 دسمبر 2018 کو ختم ہونے والے سال کے لیے JS بینک لمیٹڈ ("JSBL") کی تیرہویں سالانہ رپورٹ جمع آڈٹ شدہ اکاؤنٹس اور آڈیٹرز رپورٹ پیش کر رہے ہیں۔

معیشت (The Economy)

سال 2018 میں پاکستان نے اہم معاشی چیلنجز کا سامنا کیا جن میں اوسط افزائش کی شرح، اعلیٰ مالیاتی سطح پر کرنٹ اکاؤنٹ میں خسارے کا سامنا اور زرمبادلہ کے ذخائر کی سطح میں کمی اور فارن ایکسچینج کے واجبات کی وصولی میں کمی شامل ہیں۔ ادائیگیوں کے بڑھتے ہوئے بحران کی وجہ سے بڑھتی ہوئی برآمدات کا پیچھے رہ جانا اور درآمدی بل پر عملدرآمد نہ ہونا، تیل کی پے منٹس کے حوالے سے تیسرے فریق کا شامل ہونا، یہ وہ تمام مسائل ہیں جن کی وجہ سے غیر معمولی طور پر ملک کے کرنٹ اکاؤنٹ کے خسارے میں 5 فیصد سے زائد جی ڈی پی کا اضافہ ہوا۔ دیگر ابھرتی ہوئی معیشتوں کی طرح، پاکستانی روپیہ بھی اس شدید دباؤ سے سخت متاثر ہوا اور اس کی قدر میں بھی خاطر خواہ کمی آئی جس کی وجہ سے وہ اپنے گزشتہ مقام تک دوبارہ نہ پہنچ سکا۔ جبکہ بقایا 6% سے زائد کی شرح اور 2017 کی اوسط شرح کے 4% کے ساتھ ساتھ کمزور مالیاتی پالیسی اور تیزی سے بڑھتا ہوا ملکی کریڈٹ اس خسارے کی ابتدائی وجوہات میں سے ایک ہیں۔ اسٹیٹ بینک آف پاکستان کے غیر ملکی ذخائر سال 2018 کے اختتام تک 7.2 بلین ڈالرز تک پہنچ گئے جبکہ مجموعی طور پر غیر ملکی کرنسی کے ذخائر 13.8 بلین ڈالرز پر پہنچے۔ پاکستانی اسٹاک ایکسچینج 2017 کے خسارے سے مزید شراکت کی وجہ سے شاید اس خطرناک صورتحال سے اتنی آسانی سے نہ نکل پاتا۔ اس کے بعد اب صرف سرکلر قرضوں (Circular Debt) کی بحالی درکار تھی جس کے لیے توانائی کی سبسڈی میں کمی کرنا، توانائی کے ٹیکسز کو بڑھانا اور ریاستی اداروں کو بحال کرنا شامل تھا۔

بہر حال، تمام خبریں خسارے کی نہیں تھیں۔ برآمدات کو فروغ دینے کے لیے روپیہ کا استحصال، افراط زر کی شرح میں اضافے کے ساتھ شرح سود میں اضافہ، گیس کے نرخ نامے میں بڑے اضافے کی قیمت وصولی کی سطح کے قریب ترین ہے، اور بجلی کے نرخ نامے میں مجوزہ اضافے کو قرض دہندہ کی طرف سے مثبت انداز میں دیکھا گیا ہے۔ تیل کی گرتی قیمتیں 87 ڈالرنی بیرل سے 60 ڈالرنی بیرل کے ساتھ بوقت ضرورت گردش کرتی رہی ہیں جبکہ یہ اقتصادی صورتحال نہ صرف پاکستان میں بلکہ عالمی سطح پر بھی دیکھنے میں آئی۔ CPEC کے ذریعے چائنہ سے آنے والی سرمایہ کاری آگے بڑھنے میں مددگار ثابت ہوئی ہے اور پہلے سے کی گئی پیش گوئی کے مطابق ملکی ترقی میں مزید اضافے کا باعث بھی بن سکتی ہے۔ ملک میں کاروباری سطح پر مزید وسعت دیکھنے میں آئی ہے، ورلڈ بینک کے تعاون کے ساتھ 11 مختلف مقامات پر کاروباری انڈیکس میں کام کرنے میں آسانی ہوئی ہے۔ دنیا بھر میں حالیہ مہینوں کی مجموعی کارکردگی کے پیش نظر کاروباری سطح پر سرمایہ کاری اور کاروباری افراد کی دلچسپی میں مزید اضافہ ہوا ہے، جس سے ایک بار پھر دنیا بھر کے کاروباری افراد کا پاکستان پر بھروسہ اور اعتماد نظر آ رہا ہے۔

شعبہ بینکاری کا جائزہ (Banking Sector Review)

2018 کی آخری سہ ماہی میں اسٹیٹ بینک آف پاکستان نے مالیاتی سروے (Monetary Tightening Cycle) کا اجراء کیا جس میں اسٹیٹ بینک آف پاکستان نے "پالیسی ریٹ" کے ذریعے 150 بنیادی پوائنٹس بڑھائے جس میں مجموعی طور پر سال 2018 کے درمیان 425 بنیادی پوائنٹس کا اضافہ نظر آیا۔ افراط زر میں دباؤ کی صورت نے اسٹیٹ بینک آف پاکستان کو 4 سے 6 ماہ کی مانیٹری پالیسی اسٹیٹمنٹس کو بڑھانے میں حوصلہ افزائی کی تھی، اس اضافے کے

Captains of the Future



JS Bank's partnership with Careem Networks has transformed the lives of more than 3,500 families of Careem Captains across Pakistan. The partnership makes it possible for individuals to avail flexible car financing solutions and drive towards a brighter future.



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To the members of JS Bank Limited

Review Report on Statement of Compliance contained in the Listed Companies (Code of Corporate Governance) Regulations, 2017

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 (the Regulations) prepared by the Board of Directors of JS Bank Limited (the Bank) for the year ended 31 December 2018 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Bank. Our responsibility is to review, whether the statement of compliance reflects the status of the Bank's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is a limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Regulations.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Regulations requires the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions and also ensure compliance with the requirements of Section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to assess and determine the Bank's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Regulations as applicable to the Bank for the year ended 31 December 2018.

Chartered Accountants

Date: 05 March 2019

Place: Karachi

Statement of Compliance Listed Companies (Code of Corporate Governance) Regulations, 2017

Name of company: JS Bank Limited (the 'Bank')
Year ended: December 31, 2018

The Bank has complied with the requirements of the Regulations in the following manner:

1. The total number of directors are nine as per following:
 - a. Male: Eight (Including CEO)
 - b. Female: One
2. The composition of board is as follows:

| Category | Names |
|-------------------------|--|
| Independent Directors | Mr. G.M Sikander |
| | Ms. Nargis Ali Akbar Ghaloo |
| | Mr. Shahab Anwar Khawaja |
| Non-Executive Directors | Mr. Suleman Lalani* - Chairman |
| | Mr. Ashraf Nawabi |
| | Mr. Adil Matcheswala |
| | Mr. Kalim-ur-Rahman |
| | Mr. Munawar Alam Siddiqui |
| Executive Director | Mr. Basir Shamsie - President & CEO (Non-elected deemed director) |

*Joined as a director on October 1, 2018 (i.e. the date when approval from State Bank of Pakistan was received) in place of Mr. Ali Jehangir Siddiqui.

3. The directors have confirmed that none of them is serving as a director on more than five listed companies, including this Bank (excluding the listed subsidiaries of listed holding companies where applicable).
4. The Bank has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Bank along with its supporting policies and procedures.
5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Bank. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
6. All the powers of the board have been duly exercised and decisions on relevant matters have been taken by board/shareholders as empowered by the relevant provisions of the Companies Act, 2017 (Act) and these Regulations.
7. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of board.

8. The board of directors has a policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
9. Seven directors have completed Directors' Training Program and two directors of the Bank are exempted from the requirement of Directors' Training Program.
10. No new appointment of CFO, Company Secretary and Head of Internal Audit has been made during the financial year. The Board has approved their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
11. CFO and CEO duly endorsed the financial statements before approval of the board.
12. The board has formed committees comprising of members given below:

a) Audit Committee:

| | |
|---------------------------|----------|
| Mr. Shahab Anwar Khawaja | Chairman |
| Mr. Adil Matcheswala | Member |
| Mr. G.M. Sikander | Member |
| Mr. Munawar Alam Siddiqui | Member |

b) HR Remuneration & Nomination Committee:

| | |
|-------------------|----------|
| Mr. G.M. Sikander | Chairman |
| Ms. Nargis Ghaloo | Member |
| Mr. Basir Shamsie | Member |

c) Risk Management Committee :

| | |
|---------------------|----------|
| Mr. Ashraf Nawabi | Chairman |
| Mr. Kalim ur Rahman | Member |
| Mr. Basir Shamsie | Member |

d) IT Committee:

| | |
|----------------------|----------|
| Mr. Adil Matcheswala | Chairman |
| Mr. Kalim ur Rahman | Member |
| Ms. Nargis Ghaloo | Member |
| Mr. Suleman Lalani | Member |
| Mr. Basir Shamsie | Member |

13. The terms of reference of the aforesaid committees have been formed, documented and advised to committee for compliance.

14. The frequency of meetings of the committee was as per following:

| Committees | Meetings held during the year |
|--|-------------------------------|
| Audit Committee | Four |
| HR Remuneration & Nomination Committee | Two |
| Risk Management Committee | Four |
| IT Committee | Three |

15. The Board has set up an effective internal audit function comprising of suitably qualified and experienced persons for the purposes and are conversant with the policies and procedures of the Bank.
16. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP and registered with Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Bank and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
18. We confirm that all other requirements of the Regulations have been complied with.

For and behalf of the Board

Basir Shamsie
President & CEO

Suleman Lalani
Chairman

Karachi: March 5, 2019



Green Office, Greener World



As responsible citizens of Pakistan, we have a duty to clean and protect our surroundings. Doing its part, JS Bank has partnered with the World Wildlife Fund for a sustainable future through implementation of the Green Office initiative to reduce energy, paper and other waste at its Head Office. We have also collaborated with WWF to plant 20,000 trees for a Greener Pakistan.

Unconsolidated

Financial Statements



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INDEPENDENT AUDITOR'S REPORT

To the members of JS Bank Limited

Report on the Audit of the Financial Statements

Opinion

We have audited the annexed unconsolidated financial statements of **JS Bank Limited** (the Bank), which comprise the unconsolidated statement of financial position as at **31 December 2018**, and the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flows statement for the year then ended, along with unaudited certified returns received from the branches except 20 branches which have been audited by us and notes to the financial statements, including a summary of significant accounting policies and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, unconsolidated statement of changes in equity and unconsolidated cash flow statement together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan, and give the information required by the Banking Companies Ordinance, 1962 and the Companies Act, 2017(XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at 31 December 2018 and of the profit, other comprehensive income, the changes in equity and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:

| Key audit matters | How the matter was addressed in our audit |
|---|--|
| <p>1. Provision against non-performing credit exposure</p> <p>The Bank's credit portfolios include loans and advances, and non-funded credit facilities. The credit portfolio is spread across various domestic branches and overseas operation.</p> <p>As per the Bank's accounting policy (refer note 4.7.1 to the financial statements), the Bank determines provisions against non-performing financing exposures in accordance with the requirements of Prudential Regulations of State Bank of Pakistan (SBP) in respect of potential credit losses in the portfolio. The Prudential Regulations require specific provisioning against loan losses on the basis of an age based criteria which should be supplemented by a subjective evaluation of Bank's credit portfolio. The determination of loan loss provision against certain vulnerable corporate financing, therefore, involve use of management judgment, on a case to case basis, taking into account factors such as the economic and business conditions, borrowers repayment behaviors and realisability of collateral held by the Bank.</p> <p>In view of the significance of this area in terms of its impact on the financial statements and the level of involvement of management's judgment, we identified adequacy and completeness of loan loss provision as a significant area of audit judgment and a key audit matter.</p> | <p>We applied a range of audit procedures including the following:</p> <ul style="list-style-type: none"> - We tested Bank's compliance of Prudential Regulations relating to the identification and classification of non-performing loans into various categories including an analysis of downgrading of the classified loans and declassification from non-performing to regular. - We re-computed on test basis, the provision calculated by the Bank, to check compliance with the Prudential Regulations. We also reviewed, on a sample basis, the underlying independent valuations of the collaterals used against the outstanding exposures to calculate the amount of provision. - We also tested internal controls over the approval, recording and monitoring of loans and advances. In addition, we selected a representative sample of borrowers from the financing portfolios and other loans kept by the Bank in the watch list category and performed credit assessments. Our procedures includes review of credit documentation, repayment trends and ageing reports, borrowers financial statements to assess its financial condition, collateral held by the Bank and litigation status, if any. - We also reviewed the adequacy of disclosures made in the accompanying financial statements regarding non-performing loans and provisions in terms of the requirements of Prudential Regulation and applicable reporting framework. |

| Key audit matters | How the matter was addressed in our audit |
|--|--|
| <p>2. Impairment testing of goodwill allocated to a cash generating unit</p> <p>As of the balance sheet date the Goodwill amounting to Rs. 1,463.624 million represents 0.32% of the total assets. Goodwill impairment testing of cash generating units ('CGUs') relies on estimates of value-in-use based on estimated future cash flows which involve used of various assumptions taking into account the factors such as economic and business conditions of the industry and environment in which entity operates. Due to the uncertainty of forecasting and discounting future cash flows, this is deemed significant risk.</p> | <p>We applied a range of audit procedures to address the risk as identified above including the following:</p> <ul style="list-style-type: none"> - We assessed the reasonableness of cash flow projections and compared key inputs, such as discount rates and growth rates, to externally available industry, economic and financial data and the Bank's own historical data and performance. - We evaluated the assumptions, on which the valuation is based, are realistic and consistent with: <ul style="list-style-type: none"> - the general economic environment, the economic environment of the specific industry, existing market information and the entity's economic circumstances - assumptions made in prior periods the risks associated with cash flows, including the potential variability in the amount and timing of the cash flows and the related effect on the discount rate. - We also assessed whether the financial statements disclosures of application of judgement in estimating CGU cash flows and the sensitivity of the results of those estimates adequately reflects the risk associated with goodwill impairment. - We used our own valuation specialists to test the assumptions used in valuation. |
| <p>3. Assessment of contingencies</p> <p>As disclosed in note 34.2 to the accompanying financial statements, the Bank's tax assessments are under consideration at different forums of the tax authorities and/or are subject matter of court proceedings. Consequently, settlement of these assessments may take considerable amount of time. For unsettled tax positions, although the management takes into account precedent and the advice of experts, there is a risk that the final outcome may significant differ from the estimates accounted for by the Bank. Since the assessment process is complex and requires careful consideration and judgment, we identified this area as a key audit matter.</p> | <p>We performed audit procedures on the completeness and accuracy of the amounts recognized as current and deferred tax.</p> <p>The audit team was supported by tax specialists in testing the tax positions and evaluating the assumptions used by the management.</p> <p>In our audit of the uncertain tax positions, we considered the correspondence with the relevant tax authorities, the appropriateness of management's assumptions and estimates in relation to uncertain tax positions, evaluated those assumptions and considering the advice management received from its tax advisor to support the accounting for the uncertain tax positions in accordance with applicable framework.</p> <p>We also assessed the adequacy of the Bank's disclosure in the financial statements in respect of tax and uncertain tax positions.</p> |

| Key audit matters | How the matter was addressed in our audit |
|--|--|
| 4. Revision in the presentation and disclosures requirements of the financial statements | |
| <p>As referred to in notes 4.1.1 and 4.1.2 to the financial statements, State bank of Pakistan (SBP) vide its BPRD circular no. 02 of 2018, (the circular) revised the statutory forms of the annual financial statements of banks effective from the year ended 31 December 2018.</p> <p>The revised statutory financial reporting framework as applicable to the Bank, prescribes the presentation format, nature and content of disclosures in relation to various elements of the financial statements.</p> <p>The above changes and enhancements in the financial statements are considered important and a key audit matter because of the volume and significance of the changes in the financial statements resulting from the transition to the new reporting requirements.</p> | <p>We assessed the procedures applied by the management for identification of the changes required in the financial statements due to the application of the revised forms for the preparation of such financial statements.</p> <p>We also evaluated the sources of information used by the management for the preparation of the financial statements disclosures and the internal consistency of the disclosures with other elements thereof.</p> <p>We considered the adequacy and appropriateness of the additional disclosures and changes in the presentation of the financial statements based on the requirements of the statutory forms.</p> |

Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the consolidated and unconsolidated financial statements and our auditors' reports thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and the Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of directors are responsible for overseeing the Bank's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

1. Based on our audit, we further report that in our opinion:
 - a) proper books of account have been kept by the Bank as required by the Companies Act, 2017 (XIX of 2017) and the returns referred above from the branches have been found adequate for the purpose of our audit;
 - b) the statement of financial position, the profit or loss account, the statement of comprehensive income, statement of changes in equity and statement of cash flow (together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 and the Companies Act, 2017(XIX of 2017) and are in agreement with the books of account and returns;
 - c) investments made, expenditure incurred and guarantees extended during the year were in accordance with the objects and powers of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank; and
 - d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.
2. We confirm that for the purpose of our audit we have covered more than sixty per cent of the total loans and advances of the Bank.

The engagement partner on the audit resulting in this independent auditor's report is Shaikh Ahmed Salman.



Chartered Accountants

Place: Karachi

Date: 05 March 2019

Unconsolidated Statement of Financial Position

As at December 31, 2018

| 2018 | 2017 | 2016 | | 2018 | 2017 | 2016 | |
|--------------------------------------|------------------|------------------|---|----------------------------|--------------------|--------------------|--------------------|
| ----- US Dollars in '000 ----- | | | | ----- Rupees in '000 ----- | | | |
| (Restated) | (Restated) | | Note | (Restated) | (Restated) | | |
| ASSETS | | | | | | | |
| 231,243 | 124,828 | 111,686 | Cash and balances with treasury banks | 5 | 32,110,840 | 17,333,788 | 15,508,968 |
| 6,975 | 7,448 | 5,421 | Balances with other banks - net | 6 | 968,575 | 1,034,266 | 752,710 |
| 13,952 | 22,441 | 81,624 | Lendings to financial institutions - net | 7 | 1,937,347 | 3,116,199 | 11,334,414 |
| 1,070,776 | 1,221,441 | 963,019 | Investments - net | 8 | 148,689,974 | 169,611,558 | 133,726,610 |
| 1,814,687 | 1,326,063 | 675,449 | Advances - net | 9 | 251,990,918 | 184,139,582 | 93,794,134 |
| 44,975 | 36,981 | 29,124 | Fixed assets | 10 | 6,245,328 | 5,135,309 | 4,044,154 |
| 15,626 | 14,241 | 12,912 | Intangible assets | 11 | 2,169,877 | 1,977,512 | 1,793,027 |
| 2,067 | - | - | Deferred tax assets - net | 12 | 287,062 | - | - |
| 88,967 | 65,756 | 46,736 | Other assets - net | 13 | 12,354,155 | 9,131,035 | 6,489,877 |
| 3,289,268 | 2,819,199 | 1,925,971 | | | 456,754,076 | 391,479,249 | 267,443,894 |
| LIABILITIES | | | | | | | |
| 25,348 | 27,540 | 18,321 | Bills payable | 14 | 3,519,924 | 3,824,278 | 2,544,028 |
| 695,357 | 464,901 | 74,319 | Borrowings | 15 | 96,558,663 | 64,557,043 | 10,320,047 |
| 2,314,625 | 2,088,964 | 1,628,229 | Deposits and other accounts | 16 | 321,413,263 | 290,077,566 | 226,098,931 |
| - | - | - | Liabilities against assets subject to finance lease | | - | - | - |
| 53,987 | 35,998 | 21,604 | Subordinated debt | 17 | 7,496,800 | 4,998,800 | 3,000,000 |
| - | 5,738 | 8,680 | Deferred tax liabilities - net | 12 | - | 796,803 | 1,205,362 |
| 87,487 | 76,015 | 54,917 | Other liabilities | 18 | 12,148,400 | 10,555,430 | 7,626,001 |
| 3,176,804 | 2,699,156 | 1,806,070 | | | 441,137,050 | 374,809,920 | 250,794,369 |
| 112,464 | 120,043 | 119,901 | NET ASSETS | | 15,617,026 | 16,669,329 | 16,649,525 |
| REPRESENTED BY | | | | | | | |
| 72,873 | 62,071 | 62,071 | Share capital - net | 19 | 10,119,242 | 8,619,242 | 8,619,242 |
| - | 10,802 | 10,802 | Preference shares | 20 | - | 1,500,000 | 1,500,000 |
| 12,330 | 11,097 | 9,608 | Reserves | | 1,712,171 | 1,540,988 | 1,334,122 |
| (7,458) | 3,531 | 8,806 | (Deficit) / surplus on revaluation of assets - net of tax | 21 | (1,035,589) | 490,279 | 1,222,820 |
| 34,719 | 32,542 | 28,614 | Unappropriated profit | | 4,821,202 | 4,518,820 | 3,973,341 |
| 112,464 | 120,043 | 119,901 | | | 15,617,026 | 16,669,329 | 16,649,525 |
| CONTINGENCIES AND COMMITMENTS | | | | | | | |
| | | | | | | | |
| 22 | | | | | | | |

The annexed notes from 1 to 51 and annexure I form an integral part of these unconsolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Unconsolidated Profit and Loss Account

For the year ended December 31, 2018

| 2018 | 2017 | | Note | 2018 | 2017 |
|--|---------------|--|------|----------------------------|-------------------|
| ---- US Dollars in '000 ---- | | | | ----- Rupees in '000 ----- | |
| 216,021 | 146,773 | Mark-up / return / interest earned | 24 | 29,997,028 | 20,381,171 |
| 152,581 | 101,822 | Mark-up / return / interest expensed | 25 | 21,187,732 | 14,139,220 |
| <u>63,440</u> | <u>44,951</u> | Net mark-up / interest income | | <u>8,809,296</u> | <u>6,241,951</u> |
| NON MARK-UP / INTEREST INCOME | | | | | |
| 19,220 | 15,298 | Fee and commission income | 26 | 2,668,923 | 2,124,308 |
| 787 | 1,202 | Dividend income | | 109,243 | 166,858 |
| 3,760 | 2,573 | Foreign exchange income | | 522,181 | 357,347 |
| 1,192 | 675 | Income from derivatives - net | 27 | 165,561 | 93,711 |
| (10,327) | 8,884 | (Loss) / gain on securities - net | 28 | (1,434,034) | 1,233,675 |
| 785 | 543 | Other income - net | 29 | 108,964 | 75,441 |
| <u>15,417</u> | <u>29,175</u> | Total non mark-up / interest income | | <u>2,140,838</u> | <u>4,051,340</u> |
| <u>78,857</u> | <u>74,126</u> | Total Income | | <u>10,950,134</u> | <u>10,293,291</u> |
| NON MARK-UP / INTEREST EXPENSES | | | | | |
| 71,698 | 59,457 | Operating expenses | 30 | 9,956,060 | 8,256,335 |
| (1,193) | 233 | Workers' Welfare Fund | 31 | (165,674) | 32,411 |
| 117 | 96 | Other charges | 32 | 16,203 | 13,330 |
| <u>70,622</u> | <u>59,786</u> | Total non mark-up / interest expenses | | <u>9,806,589</u> | <u>8,302,076</u> |
| 8,235 | 14,340 | Profit before provisions | | 1,143,545 | 1,991,215 |
| 1,720 | 2,669 | Provisions and write offs - net | 33 | 238,788 | 370,651 |
| - | - | Extraordinary / unusual items | | - | - |
| <u>6,515</u> | <u>11,671</u> | PROFIT BEFORE TAXATION | | <u>904,757</u> | <u>1,620,564</u> |
| (2,466) | (4,662) | Taxation | 34 | (342,419) | (647,415) |
| <u>4,049</u> | <u>7,009</u> | PROFIT AFTER TAXATION | | <u>562,338</u> | <u>973,149</u> |
| ----- US Dollar ----- | | | | ----- Rupee ----- | |
| <u>0.002</u> | <u>0.005</u> | Basic earnings per share | 35 | <u>0.30</u> | <u>0.74</u> |

The annexed notes from 1 to 51 and annexure I form an integral part of these unconsolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Unconsolidated Statement of Comprehensive Income

For the year ended December 31, 2018

| 2018 ---- US Dollars in '000 ---- (Restated) | 2017 (Restated) | | 2018 ----- Rupees in '000 ----- (Restated) | 2017 (Restated) |
|--|--------------------|---|--|--------------------|
| 4,049 | 7,009 | Profit after taxation for the year | 562,338 | 973,149 |
| | | Other comprehensive income | | |
| | | Items that may be reclassified to profit or loss account in subsequent periods: | | |
| 423 | 88 | Effect of translation of net investment in foreign operations | 58,715 | 12,236 |
| (15,557) | (8,780) | Movement in deficit on revaluation of investments - net of tax | (2,160,313) | (1,219,262) |
| 421 | - | Movement in general provision under IFRS 9 - net of tax | 58,510 | - |
| (15,136) | (8,780) | | (2,101,803) | (1,219,262) |
| (14,713) | (8,692) | | (2,043,088) | (1,207,026) |
| | | Items that will not be reclassified to profit or loss account in subsequent periods: | | |
| 127 | (400) | Remeasurement gain / (loss) on defined benefit obligations - net of tax | 17,590 | (55,602) |
| 4,270 | 3,427 | Movement in surplus on revaluation of operating fixed assets - net of tax | 592,943 | 475,887 |
| (15) | 96 | Movement in (deficit) / surplus on revaluation of non-banking assets - net of tax | (2,086) | 13,396 |
| 4,382 | 3,123 | | 608,447 | 433,681 |
| (6,282) | 1,440 | Total comprehensive (loss) / income | (872,303) | 199,804 |

The annexed notes from 1 to 51 and annexure I form an integral part of these unconsolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Unconsolidated Statement of Changes in Equity

For the year ended December 31, 2018

| | Share capital | Preference shares | Reserves | | Surplus/(Deficit) on revaluation of | | | Unappropriated profit | Total |
|--|----------------------------|-------------------|---------------------|------------------------------|-------------------------------------|--------------|--------------------|-----------------------|-------------|
| | | | Statutory reserve * | Exchange translation reserve | Investments | Fixed Assets | Non Banking Assets | | |
| | ----- Rupees in '000 ----- | | | | | | | | |
| Balance as at December 31, 2016 | 8,619,242 | 1,500,000 | 1,334,139 | (17) | - | - | - | 3,973,341 | 15,426,705 |
| Effect of retrospective changes in accounting policies | | | | | | | | | |
| Reclassification of surplus to equity (note 4.1.1) | - | - | - | - | 1,140,952 | - | 81,868 | - | 1,222,820 |
| Balance as at December 31, 2016 (restated) | 8,619,242 | 1,500,000 | 1,334,139 | (17) | 1,140,952 | - | 81,868 | 3,973,341 | 16,649,525 |
| Profit after taxation | - | - | - | - | - | - | - | 973,149 | 973,149 |
| Other comprehensive (loss) / income - net of tax | - | - | - | 12,236 | (1,219,262) | 475,887 | 13,396 | (55,602) | (773,345) |
| | - | - | - | 12,236 | (1,219,262) | 475,887 | 13,396 | 917,547 | 199,804 |
| Transfer to statutory reserve | - | - | 194,630 | - | - | - | - | (194,630) | - |
| Transfer from surplus on revaluation of assets to unappropriated profit - net of tax | | | | | | | | | |
| Fixed assets | - | - | - | - | - | (2,348) | - | 2,348 | - |
| Non-banking assets acquired in satisfaction of claims | - | - | - | - | - | - | (214) | 214 | - |
| Transaction with owners recorded directly in equity | | | | | | | | | |
| Preference dividend for the year ended December 31, 2016 @ 12% p.a | - | - | - | - | - | - | - | (180,000) | (180,000) |
| Balance as at December 31, 2017 (restated) | 8,619,242 | 1,500,000 | 1,528,769 | 12,219 | (78,310) | 473,539 | 95,050 | 4,518,820 | 16,669,329 |
| Profit after taxation | - | - | - | - | - | - | - | 562,338 | 562,338 |
| Other comprehensive income / (loss) - net of tax | - | - | - | 58,715 | (2,101,803) | 592,943 | (2,086) | 17,590 | (1,434,641) |
| | - | - | - | 58,715 | (2,101,803) | 592,943 | (2,086) | 579,928 | (872,303) |
| Transfer to statutory reserve | - | - | 112,468 | - | - | - | - | (112,468) | - |
| Transfer from surplus on revaluation of assets to unappropriated profit - net of tax | | | | | | | | | |
| Fixed assets | - | - | - | - | - | (14,816) | - | 14,816 | - |
| Non-banking assets acquired in satisfaction of claims | - | - | - | - | - | - | (106) | 106 | - |
| Transaction with owners recorded directly in equity | | | | | | | | | |
| Issuance of ordinary shares on conversion of preference shares during the year (note 19) | 2,250,000 | - | - | - | - | - | - | - | 2,250,000 |
| Discount on issue of ordinary shares during the year (note 19) | (750,000) | - | - | - | - | - | - | - | (750,000) |
| | 1,500,000 | - | - | - | - | - | - | - | 1,500,000 |
| Preference shares cancelled on conversion into ordinary shares during the year (note 20) | - | (1,500,000) | - | - | - | - | - | - | (1,500,000) |
| Preference dividend for the year ended December 31, 2017 @ 12% p.a | - | - | - | - | - | - | - | (180,000) | (180,000) |
| Balance as at December 31, 2018 | 10,119,242 | - | 1,641,237 | 70,934 | (2,180,113) | 1,051,666 | 92,858 | 4,821,202 | 15,617,026 |

*This represents reserve created under Section 21(i)(a) of the Banking Companies Ordinance, 1962.

The annexed notes from 1 to 51 and annexure I form an integral part of these unconsolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Unconsolidated Cash Flow Statement

For the year ended December 31, 2018

| 2018 | 2017 | | Note | 2018 | 2017 |
|---|------------|--|--------|----------------------------|---------------------|
| --- US Dollars in '000 --- | (Restated) | | | ----- Rupees in '000 ----- | (Restated) |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | |
| 6,515 | 11,671 | Profit before taxation | | 904,757 | 1,620,564 |
| (787) | (1,202) | Less: Dividend income | | (109,243) | (166,858) |
| 5,728 | 10,469 | | | 795,514 | 1,453,706 |
| Adjustments | | | | | |
| 4,951 | 4,218 | Depreciation | 10.2 | 687,568 | 585,785 |
| 4 | 9 | Depreciation on non-banking assets | 13.4.1 | 573 | 1,300 |
| 512 | 436 | Amortisation of intangible assets | 11 | 71,069 | 60,556 |
| 933 | 645 | Charge for defined benefit plan | 38.5 | 129,556 | 89,576 |
| | | Unrealised loss on revaluation of investments classified as held-for-trading - net | | 12,906 | 2,488 |
| 93 | 18 | Provisions and write offs - net | | 238,788 | 370,651 |
| 1,720 | 2,669 | (Reversal) / provision for Workers' Welfare Fund | 31 | (165,674) | 32,411 |
| (1,193) | 233 | Unrealised gain on revaluation of derivative instruments - net | 27 | (219,248) | (66,026) |
| (1,579) | (475) | Gain on sale of fixed assets - net | 29 | (108,964) | (75,441) |
| (785) | (543) | | | 646,574 | 1,001,300 |
| 4,656 | 7,210 | | | 1,442,088 | 2,455,006 |
| 10,384 | 17,679 | | | | |
| (Increase) / decrease in operating assets | | | | | |
| 8,458 | 59,183 | Lendings to financial institutions | | 1,174,540 | 8,218,215 |
| (238,311) | 412,545 | Held-for-trading securities | | (33,092,268) | 57,286,846 |
| (491,627) | (652,074) | Advances | | (68,268,318) | (90,548,262) |
| (16,813) | (19,353) | Other assets (excluding advance taxation) | | (2,334,715) | (2,687,414) |
| (738,293) | (199,699) | | | (102,520,761) | (27,730,615) |
| Increase / (decrease) in operating liabilities | | | | | |
| (2,192) | 9,220 | Bills payable | | (304,354) | 1,280,250 |
| 228,277 | 389,441 | Borrowings | | 31,698,987 | 54,078,528 |
| 225,661 | 460,736 | Deposits | | 31,335,697 | 63,978,635 |
| 13,188 | 20,929 | Other liabilities | | 1,831,268 | 2,906,234 |
| 464,934 | 880,326 | | | 64,561,598 | 122,243,647 |
| (273,359) | 680,627 | | | (37,959,163) | 94,513,032 |
| (1,261) | (852) | Gratuity paid | | (175,118) | (118,308) |
| (7,715) | (3,925) | Income tax paid | | (1,071,290) | (545,087) |
| (271,951) | 693,529 | Net cash (used in) / flows from operating activities | | (37,763,483) | 96,304,643 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | |
| 376,026 | (387,252) | Net investments in available-for-sale securities | | 52,215,746 | (53,774,616) |
| (9,495) | (298,127) | Net investments in held-to-maturity securities | | (1,318,447) | (41,398,485) |
| 787 | 1,202 | Dividend income received | | 109,243 | 166,858 |
| (7,948) | (8,197) | Investments in fixed assets | | (1,103,720) | (1,138,239) |
| (1,897) | (1,092) | Investments in intangible assets | | (263,434) | (151,590) |
| 1,125 | 780 | Proceeds from sale of fixed assets | | 156,235 | 108,301 |
| 423 | 88 | Effect of translation of net investment in foreign branches | | 58,715 | 12,236 |
| 359,021 | (692,598) | Net cash flows / (used in) from investing activities | | 49,854,338 | (96,175,535) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | | |
| 17,989 | 14,394 | Subordinated debt | | 2,498,000 | 1,998,800 |
| (1,296) | (1,296) | Dividend paid on preference shares | | (180,000) | (180,000) |
| 16,693 | 13,098 | Net cash flows from financing activities | | 2,318,000 | 1,818,800 |
| 103,763 | 14,029 | Increase in cash and cash equivalents | | 14,408,855 | 1,947,908 |
| 130,843 | 116,814 | Cash and cash equivalents at beginning of the year | | 18,169,058 | 16,221,150 |
| 234,606 | 130,843 | Cash and cash equivalents at end of the year | 36 | 32,577,913 | 18,169,058 |

The annexed notes from 1 to 51 and annexure I form an integral part of these unconsolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

1. STATUS AND NATURE OF BUSINESS

1.1 JS Bank Limited (the Bank / JSBL) is a banking company incorporated in Pakistan as a public limited company on March 15, 2006. The Bank is a subsidiary company of Jahangir Siddiqui & Co. Ltd. (JSCL) and its shares are listed on Pakistan Stock Exchange Limited (PSX). The Bank commenced its banking operations on December 30, 2006 and its registered office is situated at Shaheen Commercial Complex, Dr. Ziauddin Ahmed Road, Karachi.

The Bank is a scheduled bank, engaged in commercial banking and related services as described in the Banking Companies Ordinance, 1962 and is operating through 344 (December 31, 2017: 322) branches / sub-branches in Pakistan and one wholesale banking branch in Bahrain (December 31, 2017: one). The Pakistan Credit Rating Agency Limited (PACRA) has assigned the long-term entity rating of the Bank to AA- (Double A Minus) whereas short-term rating is maintained at 'A1+' (A One Plus), which is the highest possible short-term rating. The ratings denote a very low expectation of credit risk and indicate very strong capacity for timely payment of financial commitments.

1.2 Jahangir Siddiqui Investment Bank Limited, JSIBL, (formerly Citicorp Investment Bank Limited which was acquired by JSCL on February 01, 1999), and its holding company, JSCL, entered into a Framework Agreement with American Express Bank Limited, New York (AMEX) on November 10, 2005 for acquisition of its American Express Bank Limited - Pakistan Branches, (AEBL). Consequently, a new banking company, JSBL was incorporated on March 15, 2006 and a restricted Banking License was issued by the State Bank of Pakistan (SBP) on May 23, 2006.

A Transfer Agreement was executed on June 24, 2006 between JSIBL and JSBL for the transfer of entire business and undertaking of JSIBL to JSBL and a separate Transfer Agreement was also executed on June 24, 2006, between AMEX and JSBL for the transfer of AEBL's commercial banking business in Pakistan with all assets and liabilities (other than certain excluded assets and liabilities) (AEBL business). The shareholders of JSIBL and JSBL in their respective extra ordinary general meetings held on July 31, 2006 approved a Scheme of Amalgamation (the Scheme) under Section 48 of the Banking Companies Ordinance, 1962. The Scheme was initially approved by the Securities and Exchange Commission of Pakistan vide its letter No. SC/NBFC(J)-R/JSIBL/2006/517 dated September 28, 2006. Subsequently, the Scheme was sanctioned by the SBP vide its order dated December 02, 2006 and, in accordance therewith, the effective date of amalgamation was fixed at December 30, 2006.

2. BASIS OF PRESENTATION

2.1 Statement Of Compliance

These unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. These comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962;
- Provisions of and directives issued under the Companies Act, 2017; and
- Directives issued by the SBP and the Securities & Exchange Commission of Pakistan (SECP) from time to time.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017, or the directives issued by the SBP and the SECP differ with the requirements of IFRS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies vide BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' on banks vide its notification S.R.O 411(I)/2008 dated April 28, 2008. However, investments have been classified and valued in accordance with the requirements prescribed by the State Bank of Pakistan through various circulars. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated financial statements.

IFRS10 "Consolidated Financial Statements" was made applicable from period beginning on or after January 01, 2015 vide S.R.O 633(I)/2014 dated July 10, 2014 by SECP. However, SECP has directed that the requirements of consolidation under section 237 of the Companies Ordinance 1984 and IFRS-10 "Consolidated Financial Statements" are not applicable in case of investment by companies in mutual funds established under trust structure, through S.R.O 56(I) /2016 dated January 28, 2016. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated financial statements.

Through SRO 1007(I)/2017, dated October 4, 2017, the SECP had notified IFRS 9, replacing the International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" with effect from reporting periods starting July 1, 2018. However, through S.R.O. 229 (I)/2019 dated February 14, 2019, the SECP has deferred the applicability of the IFRS 9 for all companies required to prepare their financial statements in accordance with the requirements of IFRS for reporting period/year ending on or after June 30, 2019 (earlier application is permitted).

- 2.2 These unconsolidated financial statements represents separate financial statements of the Bank in which the investments in subsidiaries and associates are stated at cost are accounted for on the basis of direct equity interest rather than on the basis of reported results.
- 2.3 These unconsolidated financial statements are presented in Pakistani Rupee, which is the Bank's functional and presentation currency.
- 2.4 The US Dollar amounts shown on the statement of financial position, profit and loss account, statement of comprehensive income and cash flow statement are stated as additional information solely for the convenience of readers and have not been subject to audit by the external auditors. For the purpose of conversion to US Dollars, the rate of Rs. 138.8619 to 1 US Dollar has been used for 2018 and 2017 as it was the prevalent rate as on December 31, 2018.
- 2.5 The amounts are rounded off to the nearest thousand rupees except as stated otherwise.
- 2.6 Standards, interpretations of and amendments to published approved accounting standards that are effective in the current year.

There are certain new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on or after January 1, 2018 but are considered not to be relevant or do not have any significant effect on the Bank's operations and therefore not detailed in these unconsolidated financial statements.

- 2.7 Standards, interpretations of and amendments to published approved accounting standards that are not yet effective

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after January 01, 2019:

| Standard, Interpretation or Amendment | Effective date (annual periods beginning on or after) |
|--|---|
| IFRS 3 - Definition of a Business (Amendments) | January 01, 2020 |
| IFRS 9 – Financial Instruments: Classification and Measurement | July 01, 2018 |
| IFRS 9 – Prepayment Features with Negative Compensation - (Amendments) | January 01, 2019 |
| IFRS 10 Consolidated Financial Statements and IAS 28 Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment) | Not yet finalized |
| IFRS 15 – Revenue from Contracts with Customers | July 01, 2018 |
| IFRS 16 – Leases | January 01, 2019 |
| IFRIC 23 – Uncertainty over Income Tax Treatments | January 01, 2019 |
| IAS 1/ IAS 8 – Definition of Material – Amendments to IAS 1 and IAS 8 | January 01, 2020 |
| IAS 19 – Plan Amendment, Curtailment or Settlement (Amendments) | January 01, 2019 |
| IAS 28 – Long-term Interests in Associates and Joint Ventures – (Amendments) | January 01, 2019 |

The above standards, amendments and interpretations are not expected to have any material impact on the Bank's financial statements in the period of initial application, other than IFRS 9 and IFRS 16. With regard to IFRS 9, the Bank considers that as the Prudential Regulations and other SBP directives currently provide the accounting framework for the measurement and valuation of investments and provision against non performing loans and advances, the implementation of IFRS 9 may require changes in the regulatory regime. Therefore, the Bank expects that the SBP would issue suitable guidance and instruction on the application of IFRS 9 for the banking sector of Pakistan (also see note 4.1.2 for IFRS 9 impact on Bank's Bahrain Branch). With regard to IFRS 16, the Bank is currently evaluating the impact of application of IFRS 16 on its financial statements.

There are certain new and amended standards and interpretations that are mandatory for the Bank's accounting periods beginning on or after January 1, 2018 but are considered not to be relevant or do not have any significant effect on the Bank's operations and are therefore not detailed in these financial statements.

In addition to the above standards and amendments, improvements to various accounting standards have also been issued by the IASB in December 2017. Such improvements are generally effective for accounting periods beginning on or after 01 January 2019. The Bank expects that such improvements to the standards will not have any impact on the Bank's financial statements in the period of initial application.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

| Standard | IASB Effective date (annual periods beginning on or after) |
|--|--|
| IFRS 14 – Regulatory Deferral Accounts | January 01, 2016 |
| IFRS 17 – Insurance Contracts | January 01, 2021 |

2.8 Critical Accounting Estimates And Key Sources of Estimation Uncertainty

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions in accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

The areas where various assumptions and estimates are significant to the Bank's financial statements or where judgment was exercised in application of accounting policies are as follows:

i) Classification of investments

- In classifying investments as 'held-for-trading' the Bank has determined securities which are acquired with an intention to trade by taking advantage of short-term market / interest rate movements and are to be sold within 90 days of acquisition.
- In classifying investments as 'held-to-maturity' the Bank follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity.
- The investments which are not classified as 'held-for-trading' or 'held-to-maturity' are classified as 'available-for-sale'.

ii) Provision against non performing loans and advances

The Bank reviews its loan portfolio to assess amount of non-performing loans and advances and provision required there-against. While assessing this requirement various factors including the delinquency in the account, financial position of the borrowers, the value of securities and the requirements of the Prudential Regulations are considered. For portfolio impairment / provision on consumer advances, the Bank follows requirements set out in Prudential Regulations.

iii) Impairment on investments

The Bank determines that investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in securities price. In addition, impairment may be appropriate when there is an evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

iv) Income taxes

In making the estimates for income taxes currently payable by the Bank, the management considers the current income tax laws and the decisions of appellate authorities on certain issues in the past. In making the provision for deferred taxes, estimates of the Bank's future taxable profits are taken into account.

v) Fair value of derivatives

The fair value of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest rates in effect at the balance sheet date and the contracted rates.

vi) Depreciation of fixed assets and amortization of intangible assets

In making estimates of the depreciation / amortisation method, the management uses a method which reflects the pattern in which economic benefits are expected to be consumed by the Bank. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the underlying assets, the method is changed to reflect the change in pattern. Such change is accounted for as change in accounting estimates in accordance with International Accounting Standard - 8, "Accounting Policies, Changes in Accounting Estimates and Errors".

vii) Defined benefits plans and other benefits

Liability is determined on the basis of actuarial advice using the Projected Unit Credit Method.

viii) Impairment of investment in subsidiaries

In assessing its investment in subsidiaries for impairment, the Bank determines if there is any objective evidence that investment may be impaired. Impairment loss is recognised as a difference between carrying amount of the investment and its recoverable amount which is determined as higher of value-in-use and fair value less cost to sell.

ix) Impairment of Goodwill

Impairment testing involves a number of judgmental areas which are subject to inherent significant uncertainty, including the preparation of cash flow forecasts for periods that are beyond the normal requirements of management reporting and the assessment of the discount rate appropriate to the business. The carrying amount of goodwill at the balance sheet date was Rs.1,464 million. The detailed assumptions underlying impairment testing of goodwill are given in note 12.3.1 to these unconsolidated financial statements.

3. BASIS OF MEASUREMENT

These unconsolidated financial statements have been prepared under the historical cost convention except for:

- Certain classes of fixed assets and non-banking assets acquired in satisfaction of claims which are stated at revalued amounts less accumulated depreciation.
- Investments classified as held-for-trading and available-for-sale and derivative financial instruments, which are measured at fair value.
- Net obligations in respect of defined benefit schemes which are carried at their present values.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these unconsolidated financial statements are consistent with those of previous financial year except as disclosed below in note 4.1.

4.1 Changes in accounting policies

4.1.1 Change in reporting format

These unconsolidated financial statements have been prepared on the format prescribed by SBP under Second Schedule of the Banking Companies Ordinance, 1962 as defined Section 34 of the said Ordinance. During the year SBP has revised the format vide BPRD Circular No. 02 dated January 25, 2018. Accordingly, the Bank has prepared these financial statements on the new format prescribed by the State Bank of Pakistan. The adoption of new format contains recognition requirements, reclassification of comparative information and additional disclosures and accordingly a third statement of financial position as at the beginning of the preceding period (i.e. December 31, 2016) has been presented in accordance with the requirements of International Accounting Standard 1 – Presentation of Financial Statements. The amended format also introduced certain new disclosures and has resulted in the following significant changes:

- Acceptances amounting to Rs 3,217.002 million (2017: Rs 3,170.373 million, 2016: Rs 2,743.401 million) which were previously shown as part of contingencies and commitments are now recognised on unconsolidated statement of financial position both as assets and liabilities. They are included in other assets (note 13) and other liabilities (note 18);
- Intangibles (note 11) amounting to Rs 2,169.877 million (2017: Rs 1,977.512 million, 2016: Rs 1,793.027 million) which were previously shown as part of fixed assets (note 10) are now shown separately on the unconsolidated statement of financial position;

4.1.2 Surplus / Deficit on Revaluation of Fixed Assets

The Companies Ordinance, 1984 (the repealed Ordinance) was repealed through the enactment of the Companies Act, 2017 on May 30, 2017. However, as directed by the Securities and Exchange Commission of Pakistan vide circular number 23 dated October 4, 2017, the financial reporting requirements of the Companies Act, 2017 were only made applicable for reporting periods starting from January 1, 2018.

The repealed Ordinance specified the accounting treatment for the surplus on revaluation on fixed assets, wherein, a deficit arising on revaluation of a particular property was to be adjusted against the total balance in the surplus account or, if no surplus existed, was to be charged to the profit and loss account as an impairment of the asset. However, the Companies Act, 2017 removed the specific provisions allowing the above treatment and hence, a deficit arising on revaluation of a particular property is now to be accounted for in accordance with IAS 16, which requires that such deficit is to be taken to the profit and loss account as an impairment.

Consequently, the Bank has changed its policy for accounting for a deficit arising on revaluation of fixed assets and, accordingly any surplus/deficit arising on revaluation of owned property is accounted for at individual assets level. The above change in accounting policy did not have any effect on these unconsolidated financial statements.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

4.1.3 Adoption of IFRS 9 - 'Financial Instrument'

Expected Credit Losses - IFRS 9

As per the accounting policy of the Bank, provision against balances with other banks, lending to financial institutions, investments, advances and off-balance sheet obligations of the Bank's Bahrain operations is made as per the requirements of the respective regulatory regimes in which the branch operates. During the current year, provision requirement under IFRS 9, Financial Instruments: Classification and Measurement, became applicable for Bank's Bahrain operations. Under this accounting standard, provision against balances with other banks, lending to financial institutions, investments and advances is determined under the expected credit loss model whereas previously, it was determined under the incurred loss model. Accordingly, in respect of that branch, the Bank has changed its accounting policy and has followed the requirements of IFRS 9 while determining the requirements for recording provision against these financial assets.

As permitted by the transitional provisions of IFRS 9, the Bank elected not to restate comparative figures. Any adjustments to the carrying amounts of financial assets and liabilities at the date of transition were recognised in the profit and loss account of the current year.

The financial effects due to the adoption of IFRS 9 by the Bahrain branch on these unconsolidated financial statements are as follows:

| | | 2018 | | |
|---|------|----------------------------|---|---------------------------------------|
| | | Profit and loss account | Statement of comprehensive income | Statement of financial position |
| | Note | ----- | Rupees in '000 | ----- |
| General provision - under IFRS-9 | | | | |
| Balances with other banks | 6 | 111 | 16 | 127 |
| Lendings to financial institutions | 7 | 3,782 | 530 | 4,312 |
| Investments | 8 | 78,952 | 11,063 | 90,015 |
| Advances | 9 | 9,425 | 1,321 | 10,746 |
| | | <u>92,270</u> | <u>12,930</u> | <u>105,200</u> |

4.2 Cash and cash equivalents

Cash and cash equivalents represent cash and balances with treasury banks and balances with other banks net of any overdrawn nostro accounts.

4.3 Lendings to / borrowings from financial institutions

The Bank enters into transactions of lendings to / borrowings from financial institutions at contracted rates for a specified period of time. These are recorded as under:

(a) Sale under repurchase obligation

Securities sold subject to a repurchase agreement (repo) are retained in the financial statements as investments and liability to counter party is included in borrowings. The difference in sale and repurchase value is accrued over the period of the contract and recorded as an expense using effective interest rate method.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

(b) Other lendings

Other lendings include term lendings and unsecured lendings to financial institutions. These are stated net of provision. Mark-up on such lendings is charged to profit and loss account on a time proportionate basis using effective interest rate method except mark-up on impaired/delinquent lendings, which are recognized on receipt basis in accordance with the requirements of the Prudential Regulations of the SBP.

(c) Purchase under resale obligation

Securities purchased under agreement to resell (reverse repo) are not included in statement of financial position as the Bank does not obtain control over the securities. Amount paid under these agreements is included in lendings to financial institutions or advances as appropriate. The difference between the contracted price and resale price is amortised over the period of the contract and recorded as income using effective interest method.

(d) Other borrowings

Other borrowings include borrowings from the SBP and unsecured call borrowings which are recorded at the proceeds received. Mark-up paid on such borrowings is charged to the profit and loss account over the period of borrowings on time proportionate basis using effective interest method.

4.4 Investments

4.4.1 Initial recognition and measurement

4.4.1.1 The Management determines the appropriate classification of its investments at the time of purchase in held-for-trading, available-for-sale or held-to-maturity as per SBP guidelines vide BSD circular No. 10 of 2004 dated July 13, 2004. These are initially recognised at cost, being the fair value of the consideration given plus, in the case of investments not held-for-trading, directly attributable acquisition costs.

(a) Held-for-trading

These are securities which are either acquired for generating profit from short-term fluctuations in market prices, interest rate movements, dealer's margin or are securities included in a portfolio in which a pattern of short-term profit taking exists. These securities are carried at fair value with any related gain or loss being recognized in profit and loss account.

(b) Held-to-maturity

These are securities with fixed or determinable payments and fixed maturities that are held with the intention and ability to hold till maturity. Investments classified as held-to-maturity are carried at amortised cost.

(c) Available-for-sale

These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are initially recognised at cost, being the fair value of the consideration given including the acquisition cost. These securities are carried at fair value with any related surplus or deficit on revaluation shall be taken to other comprehensive income.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

4.4.1.2 Associates

Associate is an entity over which the Bank has significant influence but not control. Investment in associate is carried at cost less accumulated impairment losses, if any.

4.4.1.3 Subsidiaries

Subsidiary is an entity over which the Bank has control. Investment in subsidiary is carried at cost less accumulated impairment losses, if any.

4.4.1.4 Regular way contracts

All 'regular way' purchases and sales of financial assets are recognised on the trade date, i.e. the date on which commitment to purchase / sale is made by the Bank. Regular way purchases or sales of financial assets are those, the contract for which requires delivery of assets within the time frame generally established by regulation or convention in the market place.

4.4.1.5 Premium or discount on acquisition of investments

Premium or discount on acquisition of investments is capitalised and amortised through the profit and loss account using effective yield over the remaining period of the investment.

4.4.2 Subsequent measurement

In accordance with the requirements of the State Bank of Pakistan, SBP, quoted securities other than those classified as 'held-to-maturity' and investment in associates and subsidiaries, are subsequently remeasured on portfolio basis i.e. in case of Government securities at PKRV rates whereas in case of other securities at market value. Investments classified as 'held-to-maturity' are carried at amortised cost using the effective interest method (less impairment, if any).

Further, in accordance with the requirements of the SBP, gain or loss on revaluation of the Bank's held-for-trading investments is taken to the profit and loss account. In case of investments classified as available-for-sale, surplus or deficit is taken directly to equity. The surplus or deficit arising on these securities is taken to the profit and loss account when actually realised upon disposal.

Unquoted equity securities, excluding investment in subsidiaries and associates are valued at lower of cost and the break-up value in accordance with the requirements of the Prudential Regulations issued by the SBP. Break-up value of equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investment in subsidiaries and associates are carried at cost, less accumulated impairment losses, if any.

4.4.3 Impairment / diminution in the value of securities

Impairment loss in respect of quoted equity securities classified as available for sale, associates, subsidiaries and held to maturity is recognised based on management's assessment of objective evidence of impairment as a result of one or more events that may have an impact on the estimated future cash flows of the investments. Objective evidence that the cost may not be recovered, in addition to qualitative impairment criteria, includes a significant or prolonged decline in the fair value below average cost. A decline to be considered as:

- Significant if the fair value is below the weighted average cost by more than 30 percent.
- Prolonged if the fair value is below the weighted average cost for a period of more than one year.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

(a) Available-for-sale

If an available-for-sale of equity security is impaired, the cumulative loss that had been recognised in equity, shall be reclassified from equity to profit or loss as a reclassification adjustment even though the financial asset has not been derecognised, any further declines in the fair value at subsequent reporting dates are recognised as impairments. Therefore, at each reporting period, for an equity security that was determined to be impaired, additional impairments are recognised for the difference between the fair value and the original cost basis, less any previously recognised impairment.

If, in subsequent period, impairment losses recognised in profit or loss for an investment in an equity instrument classified as available for sale shall not be reversed through profit or loss except in case of derecognition.

(b) Held to maturity, Subsidiaries and Associates

Impairment losses are incurred if, and only if, there is objective evidence of impairment after initial recognition of the investment. The impairment loss is recognised in the profit and loss account. If, in a subsequent period, any indication that an impairment loss recognised in prior periods no longer exist or may have decreased, the impairment loss shall be reversed, with the amount of the reversal recognised in profit or loss.

(c) Debt Securities

PTCs, TFCs, Sukuk and other debt securities will be classified on the valuation date on the basis of default in their repayment in line with the criteria prescribed for classification of medium and long-term facilities in accordance with the requirements of the Prudential Regulations issued by the SBP.

4.5 Financial instruments

4.5.1 Financial assets and financial liabilities

Financial assets and financial liabilities are recognized at the time when the Bank becomes party to the contractual provision of the instrument. Financial assets are de-recognized when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognized when obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liability is recognized in the profit and loss account at the time of de-recognition. The particular recognition and subsequent measurement method for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

4.5.2 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the date on which the derivative contract is entered into and are subsequently re-measured at fair value using valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to the profit and loss account.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

4.6 Off-setting of financial assets and financial liabilities

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Bank intends either to settle the assets and liabilities on a net basis or to realise the assets and to settle the liabilities simultaneously. Income and expenses arising from such assets and liabilities are accordingly offset.

4.7 Advances

4.7.1 Loan and advances

Advances are stated net of general and specific provisions. General and specific provisions against funded loans are determined in accordance with the requirements of the Prudential Regulations issued by the SBP and charged to the profit and loss account. Advances are written off when there are no realistic prospects of recovery.

4.7.2 Finance lease receivables

Leases, where the bank transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance leases. A receivable is recognised at an amount equal to the present value of the lease payment including any guaranteed residual value, if any. Net investment in finance lease is included in loans and advances to customers.

4.8 Fixed assets

4.8.1 Property and equipment

Operating fixed assets except office premises are shown at historical cost less accumulated depreciation and accumulated impairment losses, if any. Historical cost includes expenditures that are directly attributable to the acquisition of the items. Office premises (which includes leasehold land and buildings) are stated at revalued amount less accumulated depreciation and impairment loss, if any.

Depreciation is calculated and charged to profit and loss account using the straight-line method so as to write down the cost of the assets to their residual values over their estimated useful lives at the rates given in [note 10](#). A full month's depreciation is charged from the month in which assets are brought into use and no depreciation is charged for the month in which the disposal is made. The residual values, useful lives and depreciation methods are reviewed and changes, if any, are treated as change in accounting estimates, annually.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. The carrying amount of the replaced part is de-recognised. All other repairs and maintenance are charged to the profit and loss account during the period in which they are incurred.

An item of property and equipment is de-recognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset is recognised in the profit and loss account in the year the asset is de-recognised.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

4.8.2 Surplus / deficit on revaluation of fixed assets

The surplus arising on revaluation is credited to other comprehensive income. However, the increase shall be recognised in profit or loss to the extent that it reverses a revaluation decrease of the same asset previously recognised in profit and loss account.

The deficit arising on a particular property as a result of a revaluation is recognised in profit and loss account as an impairment. However, the decrease to be recognised in other comprehensive income to the extent of any credit balance existing in the revaluation surplus in respect of that asset.

Depreciation on buildings which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account; and an amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets Account" to unappropriated profit through Statement of Changes in Equity to record realization of surplus to the extent of the incremental depreciation charge for the year.

Gains or losses on disposal of assets are included in the profit and loss account currently, except that the related surplus on revaluation of fixed assets (net of deferred tax) is transferred directly to equity.

4.8.3 Capital work-in-progress

Capital work-in-progress is stated at cost less impairment losses, if any. These are transferred to specified assets as and when assets are available for use.

4.9 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and impairment, if any. Intangible assets are amortised from the month when the assets are available for use, using the straight line method, whereby the cost of the intangible asset is amortised over its estimated useful life over which economic benefits are expected to flow to the Bank. The useful life and amortisation method are reviewed and adjusted, if appropriate, annually.

Intangible assets having an indefinite useful life are carried at cost less any impairment in value and are not amortised. Intangible assets having an indefinite useful life are reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

4.10 Non-banking assets acquired in satisfaction of claims

4.10.1 Non-banking assets acquired in satisfaction of claims under Debt Property Swap (DPS) transactions, against the loans in category of loss, are initially carried at cost and subsequently at revalued amounts at each year-end date of the statement of financial position, being the fair value at the date of revaluation less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any. The valuation of properties acquired under this head is conducted regularly, so as to ensure that their net carrying value does not materially differ from their fair value.

All direct cost including legal fees, valuation and transfer costs of acquiring title to property shall be expensed when incurred through profit and loss account.

Subsequent costs are included in the asset's carrying amounts only when it is probable that future benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other subsequent costs including repair and maintenance are charged to the profit and loss account as and when incurred.

Notes to the Unconsolidated Financial Statements

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Depreciation on assets acquired in satisfaction of claims is charged to the profit and loss account in line with the depreciation charged on operating fixed assets.

Any reductions in non-performing loans and corresponding reductions in provisions held against non-performing loans, as a result of the recognition of such assets, are disclosed separately in the notes to these unconsolidated financial statements.

These assets are generally intended for sale. Gains and losses realised on the sale of such assets are disclosed separately from gains and losses realised on the sale of operating fixed assets in the notes to these consolidated financial statements. If such asset is subsequently used by the Bank for its own operations, the asset, along with any related surplus, is transferred to operating fixed assets.

4.10.2 Surplus / deficit on revaluation of non banking assets

Revaluation of non-banking assets acquired in satisfaction of claims under Debt Property Swap (DPS) transactions is carried out under criterias given in regulations for DPS issued by State Bank of Pakistan vide BPRD Circular 01 dated January 01, 2016 i.e. valuation of property shall be done on individual property basis, whereas accounting treatment of revaluation is accounted for in accordance with applicable financial reporting standards i.e. International Accounting Standard (IAS) 16 as referred in note no. 4.8.2.

Furthermore, revaluation surplus on such assets shall not be admissible for calculating Bank's Capital Adequacy Ratio and exposure limits under the Prudential Regulations. However, the surplus can be adjusted upon realization of sale proceeds.

4.11 Impairment

At each balance sheet date, the Bank reviews the carrying amounts of its assets (other than investment and deferred tax asset) to determine whether there is an indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of the impairment loss, if any. Recoverable amount is the higher of net selling price (being fair value less cost to sell) and value-in-use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the assets is reduced to its recoverable amount. Impairment losses are recognised as an expense in profit and loss account immediately.

Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of the amount which would have been determined had there been no impairment. Reversal of impairment loss is recognized as income.

4.12 Deposits

Deposits are initially recorded at the amount of proceeds received. Mark-up accrued on deposits is recognized as part of other liabilities and is accrued to the profit and loss account on time proportion basis.

4.13 Subordinated loans

Subordinated loans are recorded at the amount of proceeds received. Mark-up accrued on subordinated loans is recognised separately as part of other liabilities and is charged to the profit and loss account over the period on an accrual basis.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

4.14 Taxation

4.14.1 Current

The charge for current taxation is based on taxable income at the current rate of taxation after taking into account applicable tax credit, rebates and exemptions available, if any, or minimum tax on turnover, whichever is higher. The charge for current tax also includes adjustments, where considered necessary, relating to prior years arising from assessments made during the year.

4.14.2 Deferred

Deferred tax is recognised using the balance sheet liability method on all temporary differences arising between tax bases of assets and liabilities and their carrying amounts appearing in the financial statements. Deferred tax liability is recognized on taxable temporary differences. Deferred tax asset is recognised for all deductible temporary differences and carry forward of unused tax losses, if any only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realised.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences are expected to reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited to the profit and loss account.

Deferred tax, if any, on revaluation of investments is recognised as an adjustment to surplus / (deficit) arising on revaluation in accordance with the requirements of IAS-12 "Income Taxes".

4.15 Provisions

Provisions are recognised when the Bank has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Provision against identified non-funded losses is recognised when intimated and reasonable certainty exists for the Bank to settle the obligation. The loss is charged to profit and loss account net of expected recovery.

4.16 Staff retirement benefits

4.16.1 Defined contribution plan

The Bank has established a provident fund scheme for all permanent employees effective from January 01, 2007. Equal monthly contributions are made, both by the Bank and the employees, to the fund at the rate of 10 percent of basic salary which has been revised to 7.1 percent with effect from July 01, 2015 due to change in salary structure. Contribution by the Bank is charged to profit and loss account.

4.16.2 Defined benefit plan

The Bank operates an approved funded gratuity scheme covering all its eligible employees who have completed minimum qualifying period. An actuarial valuation of defined benefit scheme is conducted at the end of every year or on occurrence of any significant change. The most recent valuation in this regard was carried out as at December 31, 2018, using the projected unit credit actuarial valuation method. Under this method cost of providing for gratuity is charged to profit and loss account so as to spread the cost over the service lives of the employees in accordance with the actuarial valuation. Past-service costs are recognised immediately in profit and loss account and actuarial gains and losses are recognised immediately in other comprehensive income.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

4.17 Revenue recognition

Revenue is recognized to the extent that economic benefits will flow to the Bank and the revenue can be reliably measured. These are recognized as follows:

- Advances and investments

Mark-up income / interest / profit on performing advances and debt securities is recognized on a time proportion basis as per the terms of the contract.

Mark-up income / interest / profit on non-performing advances and debt securities is recognized on a receipt basis in accordance with the requirements of the Prudential Regulations issued by the State Bank of Pakistan.

Interest / returns / mark-up income/ profit on rescheduled / restructured advances and debt securities are recognised as permitted by the State Bank of Pakistan or by the regulatory authorities of the countries where the Bank operates, except where, in the opinion of the management, it would not be prudent to do so.

Premium or discount on acquisition of debt investments is capitalised and amortised through the profit and loss account over the remaining maturity of the debt security using the effective yield method.

- Lease financing

Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (defined as the excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease.

Unrealised finance income in respect of non-performing lease finance is held in suspense account, where necessary, in accordance with the requirements of the Prudential Regulations issued by the SBP.

Gains / losses on termination of lease contracts, documentation charges, front-end fees and other lease income are recognized as income on receipt basis.

- Non Mark-up / interest income

Commission is recognised as income at the time of affecting the transaction to which it relates. Fees are recognised when earned.

Financial advisory fee is recognised when the right to receive the fee is established.

Dividend income from investments is recognised when the Bank's right to receive the dividend is established.

4.18 Dividend and appropriation to reserves

Dividend and appropriation to reserves, except for statutory reserves, are recognised in the financial statements in the periods in which these are approved.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

4.19 Foreign currencies

4.19.1 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Bank operates. The financial statements are presented in Pakistani Rupees, which is the Bank's functional and presentation currency.

4.19.2 Transactions and balances

Transactions in foreign currencies are translated into Pakistani rupees at the exchange rates prevailing on the transaction date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

Forward contracts relating to foreign currency deposits are valued at forward rates applicable to the respective maturities of the relevant foreign exchange contract. The forward cover received / paid on forward purchase contracts relating to foreign currency deposits are realised / charged directly to profit and loss account.

4.19.3 Foreign operations

Assets and liabilities of foreign operations are translated into rupees at the exchange rate prevailing at the reporting date. The results of foreign operations are translated at average rate of exchange for the year.

4.19.4 Translation gains and losses

Translation gains and losses arising on revaluations of net investment in foreign operations are taken to Exchange Translation Reserve in the statement of comprehensive income. These are recognised in the profit and loss account on disposal.

4.19.5 Commitments

Commitments for outstanding forward foreign exchange contracts disclosed in these financial statements are translated at contracted rates. Contingent liabilities/commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the rates of exchange ruling on the balance sheet date.

4.20 Goodwill

Goodwill acquired in a business combination before July 01, 2009 is initially measured at cost, being the excess of the cost of the business combination over the Bank's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities acquired. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Bank's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the acquirer are assigned to those units or groups of units.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

4.21 Earnings per share

The Bank presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period / year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

4.22 Segment reporting

A segment is a distinguishable component of the Bank that is subject to risks and rewards that are different from those of other segments. A business segment is one that is engaged either in providing certain products or services, whereas a geographical segment is one engaged in providing certain products or services within a particular economic environment.

Segment information is presented as per the Bank's functional structure and the guidance given under International Financial Reporting Standard (IFRS) 8. For management purposes, the Bank has been organised into five operating segments based on products and services, as follows:

4.22.1 Business segments

Corporate finance

This includes investment banking activities such as mergers and acquisitions, underwriting, privatization, securitization, Initial Public Offers (IPOs), specialised financial advice and trading and secondary private placements.

Trading and sales

This segment undertakes the Bank's treasury, money market and capital market activities.

Retail banking

Retail banking provides services to small borrowers i.e. consumers, small and medium enterprises (SMEs) and agricultural sector. It includes loans, deposits and other transactions with retail customers.

Commercial banking

This includes loans, deposits and other transactions with corporate customers.

Payment and settlement

This includes activities such as payment and collections, fund transfer, clearing and settlement etc.

The Executive Management Committee (ManCom) monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profits or losses and is measured consistently with operating profits or losses in the unconsolidated financial statements.

Interest income is reported net as management primarily relies on net interest revenue as a performance measure, along with the gross income and expense.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

Transfer prices between operating segments are based on the Bank's internal pricing framework.

4.22.2 Geographical segment

The Bank operates with 344 (December 31, 2017: 322) branches / sub-branches in Pakistan region and one wholesale banking branch in Bahrain (December 31, 2017: one).

4.23 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Bank in statement of financial position.

| | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- Rupees in '000 ----- |
|---|------|------------------------------------|------------------------------------|
| 5. CASH AND BALANCES WITH TREASURY BANKS | | | |
| In hand | | | |
| Local currency | | 4,415,520 | 4,067,249 |
| Foreign currencies | | 488,292 | 659,116 |
| | | <u>4,903,812</u> | <u>4,726,365</u> |
| With State Bank of Pakistan in: | | | |
| Local currency current account | 5.1 | 22,166,628 | 8,594,102 |
| Foreign currency current account - non remunerative | 5.2 | 785,958 | 615,576 |
| Foreign currency deposit accounts - remunerative | 5.3 | 2,409,442 | 1,890,381 |
| | | <u>25,362,028</u> | <u>11,100,059</u> |
| With National Bank of Pakistan in: | | | |
| Local currency current accounts | | 1,839,396 | 1,506,393 |
| National Prize Bonds | | 5,604 | 971 |
| | | <u>32,110,840</u> | <u>17,333,788</u> |

5.1 These include local currency current accounts maintained with SBP as per the requirements of Section 22 of the Banking Companies Ordinance, 1962.

5.2 As per BSD Circular No. 9 dated December 03, 2007, cash reserve of 5% is required it be maintained with the State Bank of Pakistan in deposits held under the New Foreign Currency Accounts Scheme (FE-25 deposits).

5.3 This represents deposit accounts maintained with SBP under the requirements of BSD Circular No. 14 dated June 21, 2008 and mandatory reserve maintained to facilitate collection and settlement of foreign currency accounts under FE-25, as prescribed by the SBP, carrying a mark-up rate 1.5% (2017: 0.56%) as per specific circular issued by SBP at year end.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|--|------|------------------------------------|------------------|
| 6. BALANCES WITH OTHER BANKS - NET | | | |
| In Pakistan | | | |
| In current accounts | | 124,962 | 65,187 |
| In deposit accounts | | 67 | 68 |
| | | <u>125,029</u> | <u>65,255</u> |
| Outside Pakistan | | | |
| In current accounts | | 733,889 | 780,092 |
| In deposit accounts | 6.1 | 109,784 | 188,919 |
| | | <u>843,673</u> | <u>969,011</u> |
| | | <u>968,702</u> | <u>1,034,266</u> |
| Less: General provision under IFRS 9 | 6.2 | (127) | - |
| Balances with other banks - net of provision | | <u>968,575</u> | <u>1,034,266</u> |

6.1 This represents deposit accounts / term placements outside Pakistan, carrying mark-up rate ranging between 1% to 2% p.a (2017: 0% to 1%).

6.2 This represents general provision held on adoption of IFRS 9 by Bahrain branch of the Bank (see note 4.1.3).

| | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|--|------|------------------------------------|------------------|
| 7. LENDINGS TO FINANCIAL INSTITUTIONS - NET | | | |
| Call money lendings | 7.2 | 1,758,917 | 3,003,443 |
| Due against bills re-discounting | 7.3 | 182,742 | 112,756 |
| | | <u>1,941,659</u> | <u>3,116,199</u> |
| Less: General provision under IFRS 9 | 7.4 | (4,312) | - |
| Lending to Financial Institutions - net of provision | | <u>1,937,347</u> | <u>3,116,199</u> |

7.1 Particulars of lendings

| | | |
|-----------------------|------------------|------------------|
| In foreign currencies | <u>1,937,347</u> | <u>3,116,199</u> |
|-----------------------|------------------|------------------|

7.2 These represent unsecured call money lendings to financial institutions carrying interest at the rates ranging from 2.85% to 8.06% (2017: 1.38% to 6.93%) per annum. These will mature between January 02, 2019 and September 23, 2019 (January 02, 2018 and June 07, 2018).

7.3 This represents the obligation of the foreign corresponding banks on the discounting of foreign documentary bills purchased by the Bank on discount. This will mature on April 25, 2019 (2017: January 02, 2018 and June 18, 2018) and carry interest at the rates of 4.7% per annum (2017: 3.75% to 4.29%).

7.4 This represents general provision held on adoption of IFRS 9 by Bahrain branch of the Bank (see note 4.1.3).

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | | | | 2017 | | | |
|--------------------------------------|--------------------------|-----------------------------|------------------------|--------------------|--------------------------|-----------------------------|------------------------|--------------------|
| | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value |
| ----- Rupees in '000 ----- | | | | | | | | |
| 8. INVESTMENTS - net | | | | | | | | |
| 8.1 Investments by type | | | | | | | | |
| Held-for-trading securities | | | | | | | | |
| Federal Government Securities | 41,381,420 | - | (12,906) | 41,368,514 | 8,471,639 | - | (2,488) | 8,469,151 |
| Available-for-sale securities | | | | | | | | |
| Federal Government Securities | 55,434,989 | - | (2,893,867) | 52,541,122 | 108,465,119 | - | (542,648) | 107,922,471 |
| Shares | 3,141,015 | (478,346) | (94,766) | 2,567,903 | 3,829,052 | (642,994) | 371,514 | 3,557,572 |
| Non Government Debt Securities | 1,898,582 | (373,594) | 606 | 1,525,594 | 2,388,918 | (397,204) | - | 1,991,714 |
| Foreign Securities | 6,326,797 | - | (456,009) | 5,870,788 | 4,334,040 | (31,653) | 50,657 | 4,353,044 |
| | 66,801,383 | (851,940) | (3,444,036) | 62,505,407 | 119,017,129 | (1,071,851) | (120,477) | 117,824,801 |
| Held-to-maturity securities | | | | | | | | |
| Federal Government Securities | 42,716,932 | - | - | 42,716,932 | 41,398,485 | - | - | 41,398,485 |
| Associates | 180,000 | - | - | 180,000 | - | - | - | - |
| Subsidiaries | 1,919,121 | - | - | 1,919,121 | 1,919,121 | - | - | 1,919,121 |
| Total Investments | 152,998,856 | (851,940) | (3,456,942) | 148,689,974 | 170,806,374 | (1,071,851) | (122,965) | 169,611,558 |

8.1.1 Investments include certain approved / government securities which are held by the Bank to comply with the Statutory Liquidity Requirement determined on the basis of the Bank's demand and time liabilities as set out under section 29 of the Banking Companies Ordinance, 1962.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 | | | | 2017 | | | |
|--|---------|-----------------------|--------------------------|---------------------|--------------------|-----------------------|--------------------------|---------------------|--------------------|
| | | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value |
| 8.2 Investments by segments: | | | | | | | | | |
| Held-for-trading securities | | | | | | | | | |
| Federal Government Securities | | | | | | | | | |
| Market Treasury Bills | 8.4.1 | 41,376,995 | - | (12,844) | 41,364,151 | 7,761,767 | - | (214) | 7,761,553 |
| Pakistan Investment Bonds | 8.4.1 | 4,425 | - | (62) | 4,363 | 709,872 | - | (2,274) | 707,598 |
| | | 41,381,420 | - | (12,906) | 41,368,514 | 8,471,639 | - | (2,488) | 8,469,151 |
| Available-for-sale securities | | | | | | | | | |
| Federal Government Securities: | | | | | | | | | |
| Market Treasury Bills | 8.5.1 | 3,010,920 | - | (13) | 3,010,907 | 14,492,697 | - | 15 | 14,492,712 |
| Pakistan Investment Bonds | 8.5.1 | 52,424,069 | - | (2,893,854) | 49,530,215 | 93,972,422 | - | (542,663) | 93,429,759 |
| | | 55,434,989 | - | (2,893,867) | 52,541,122 | 108,465,119 | - | (542,648) | 107,922,471 |
| Shares: | | | | | | | | | |
| Listed Companies | | | | | | | | | |
| Ordinary shares | 8.5.2 | 2,993,426 | (341,757) | (94,766) | 2,556,903 | 3,681,463 | (506,405) | 371,514 | 3,546,572 |
| Preference shares | 8.5.2 | 136,589 | (136,589) | - | - | 136,589 | (136,589) | - | - |
| Unlisted Companies | | | | | | | | | |
| Ordinary shares | 8.5.2 | 11,000 | - | - | 11,000 | 11,000 | - | - | 11,000 |
| | | 3,141,015 | (478,346) | (94,766) | 2,567,903 | 3,829,052 | (642,994) | 371,514 | 3,557,572 |
| Non Government Debt Securities | | | | | | | | | |
| Listed | | | | | | | | | |
| Term Finance Certificates | 8.5.3.1 | 308,727 | (158,712) | (15) | 150,000 | 182,322 | (182,322) | - | - |
| Sukuk Certificates | 8.5.3.2 | 529,000 | - | 621 | 529,621 | - | - | - | - |
| Unlisted | | | | | | | | | |
| Term Finance Certificates | 8.5.3.3 | 779,188 | (214,882) | - | 564,306 | 575,596 | (214,882) | - | 360,714 |
| Sukuk Certificates | 8.5.3.4 | 281,667 | - | - | 281,667 | 1,631,000 | - | - | 1,631,000 |
| | | 1,898,582 | (373,594) | 606 | 1,525,594 | 2,388,918 | (397,204) | - | 1,991,714 |
| Foreign Securities | | | | | | | | | |
| Government Debt Securities | 8.5.4.1 | 3,434,089 | - | (202,645) | 3,231,444 | 656,413 | - | 18,715 | 675,128 |
| Non Government Debt Securities | 8.5.4.2 | 2,890,302 | - | (253,364) | 2,636,938 | 3,675,221 | (31,653) | 31,942 | 3,675,510 |
| Ordinary shares | 8.5.2 | 2,406 | - | - | 2,406 | 2,406 | - | - | 2,406 |
| | | 6,326,797 | - | (456,009) | 5,870,788 | 4,334,040 | (31,653) | 50,657 | 4,353,044 |
| Held-to-maturity securities | | | | | | | | | |
| Federal Government Securities: | | | | | | | | | |
| Pakistan Investment Bonds | 8.6.1 | 42,716,932 | - | - | 42,716,932 | 41,398,485 | - | - | 41,398,485 |
| Associates | | | | | | | | | |
| Omar Jibran Engineering Industries Limited | 8.7 | 180,000 | - | - | 180,000 | - | - | - | - |
| Subsidiaries | | | | | | | | | |
| JS Global Capital Limited | 8.7 | 1,357,929 | - | - | 1,357,929 | 1,357,929 | - | - | 1,357,929 |
| JS Investments Limited | 8.7 | 561,192 | - | - | 561,192 | 561,192 | - | - | 561,192 |
| | | 1,919,121 | - | - | 1,919,121 | 1,919,121 | - | - | 1,919,121 |
| Total Investments | | 152,998,856 | (851,940) | (3,456,942) | 148,689,974 | 170,806,374 | (1,071,851) | (122,965) | 169,611,558 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | | 2017 | |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
| | Cost | Market value | Cost | Market value |
| ----- Rupees in '000 ----- | | | | |
| 8.2.1 Investments given as collateral | | | | |
| Held-for-trading securities | | | | |
| Federal Government Securities | | | | |
| Market Treasury Bills | 19,927,891 | 19,922,073 | 926,032 | 926,018 |
| Pakistan Investment Bonds | 4,123 | 4,066 | - | - |
| | <u>19,932,014</u> | <u>19,926,139</u> | <u>926,032</u> | <u>926,018</u> |
| Available-for-sale securities | | | | |
| Federal Government Securities: | | | | |
| Market Treasury Bills | - | - | 2,991,504 | 2,991,645 |
| Pakistan Investment Bonds | 49,667,336 | 46,935,112 | 39,372,049 | 39,151,006 |
| | <u>49,667,336</u> | <u>46,935,112</u> | <u>42,363,553</u> | <u>42,142,651</u> |
| Foreign Debt Securities | | | | |
| Government Debt Securities | 771,742 | 750,640 | 1,750,950 | 1,754,151 |
| Non Government Debt Securities | 1,896,806 | 1,779,204 | 680,982 | 703,200 |
| | <u>2,668,548</u> | <u>2,529,844</u> | <u>2,431,932</u> | <u>2,457,351</u> |
| | <u><u>72,267,898</u></u> | <u><u>69,391,095</u></u> | <u><u>45,721,517</u></u> | <u><u>45,526,020</u></u> |

| | 2018 | | 2017 | |
|---|----------------------------|--|-----------------------|-------------------------|
| | ----- Rupees in '000 ----- | | | |
| 8.3 Provision for diminution in value of investments | | | | |
| 8.3.1 Opening balance | | | 1,071,851 | 948,820 |
| Charge for the year | | | 30,032 | 506,405 |
| Reversals for the year | | | (23,610) | - |
| Reversal on disposals | | | (226,333) | (383,374) |
| (Charge) / reversals | | | <u>(219,911)</u> | <u>123,031</u> |
| Closing Balance | | | <u><u>851,940</u></u> | <u><u>1,071,851</u></u> |

| | 2018 | | 2017 | |
|--|----------------|----------------|----------------|----------------|
| | NPI | Provision | NPI | Provision |
| ----- Rupees in '000 ----- | | | | |
| 8.3.2 Particulars of provision against debt securities Category of classification | | | | |
| Domestic | | | | |
| Other assets especially mentioned | - | - | - | - |
| Substandard | - | - | - | - |
| Doubtful | - | - | - | - |
| Loss | 373,594 | 373,594 | 450,731 | 428,857 |
| | <u>373,594</u> | <u>373,594</u> | <u>450,731</u> | <u>428,857</u> |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

8.4 Quality of Held for Trading Securities

Details regarding quality of Held for Trading (HFT) securities are as follows:

| | | 2018 | | 2017 | | |
|---------|--|----------------------------|-------------------|------------------|------------------|------|
| | | Cost | Market value | Cost | Market value | |
| 8.4.1 | Federal Government Securities (Government guaranteed) | ----- Rupees in '000 ----- | | | | Note |
| | Market Treasury Bills | 41,376,995 | 41,364,151 | 7,761,767 | 7,761,553 | |
| | Pakistan Investment Bonds | 4,425 | 4,363 | 709,872 | 707,598 | |
| 8.4.1.1 | | <u>41,381,420</u> | <u>41,368,514</u> | <u>8,471,639</u> | <u>8,469,151</u> | |

8.4.1.1 Principal terms of investment in Federal Government Securities

| Name of investment | Note | Maturity | Redemption | Coupon |
|---------------------------|---------|------------------------------------|-------------|-------------|
| Market treasury bills | 8.4.1.2 | January 03, 2019 to April 11, 2019 | On maturity | On maturity |
| Pakistan investment bonds | 8.4.1.3 | July 19, 2022 | On maturity | Half yearly |

8.4.1.2 Market Treasury Bills are for the period of three to six months. The effective rates of profit on Market Treasury Bills range from 8.82% to 10.30% per annum (2017: 5.96% to 6.03% per annum).

8.4.1.3 Pakistan Investment Bonds (PIBs) is for the period of ten years. The rates of profit is 11.80% per annum (2017: 7.67% per annum).

8.5 Quality of Available for Sale Securities

Details regarding quality of Available for Sale (AFS) securities are as follows:

| | | 2018 | | 2017 | | |
|---------|--|----------------------------|-------------------|--------------------|--------------------|------|
| | | Cost | Market value | Cost | Market value | |
| 8.5.1 | Federal Government Securities - Government guaranteed | ----- Rupees in '000 ----- | | | | Note |
| | Market Treasury Bills | 3,010,920 | 3,010,907 | 14,492,697 | 14,492,712 | |
| | Pakistan Investment Bonds | 52,424,069 | 49,530,215 | 93,972,422 | 93,429,759 | |
| 8.5.1.1 | | <u>55,434,989</u> | <u>52,541,122</u> | <u>108,465,119</u> | <u>107,922,471</u> | |

8.5.1.1 Principal terms of investment in Federal Government Securities

| Name of investment | Note | Maturity | Redemption | Coupon |
|---------------------------|---------|------------------------------------|-------------|-------------|
| Market treasury bills | 8.5.1.2 | January 03, 2019 | On maturity | On maturity |
| Pakistan investment bonds | 8.5.1.3 | July 17, 2019 to December 29, 2026 | On maturity | Half yearly |

8.5.1.2 Market Treasury Bills are for the period of three months. The effective rate of profit on Market Treasury Bills is 10.20% per annum (2017: 5.91% to 6.10% per annum).

8.5.1.3 Pakistan Investment Bonds (PIBs) are for the period of three to twenty years. The rates of profit ranging from 6.30% to 10.42% per annum (2017: 6.02% to 10.42% per annum).

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| Rating | Industry Sector | Number of Shares | | 2018 | | 2017 | | | |
|---|-----------------|-------------------------------|--------------------------|----------------------------|--------------|---------|--------------|------------------|--------|
| | | 2018 | 2017 | Cost | Market value | Cost | Market value | | |
| | | ----- Numbers ----- | | ----- Rupees in '000 ----- | | | | | |
| 8.5.2 Shares | | | | | | | | | |
| Listed Companies | | | | | | | | | |
| Ordinary shares | | | | | | | | | |
| - Amreli Steels Limited | A | Engineering | 4,302,200 | 761,200 | 283,707 | 205,989 | 71,244 | 70,533 | |
| - National Foods Limited | AA- | Food & Personal Care Products | 470,940 | 265,900 | 127,291 | 92,069 | 95,885 | 86,194 | |
| - Matco Foods Limited | A- | Food & Personal Care Products | 514,000 | - | 14,900 | 14,274 | - | - | |
| - Shifa International Hospitals | Unrated | Miscellaneous | 264,300 | 118,700 | 68,273 | 54,557 | 35,720 | 35,610 | |
| - Power Cement Limited (note 8.5.2.1) | A- | Cement | 33,002,500 | 33,602,500 | 600,167 | 258,410 | 611,078 | 293,686 | |
| - D.G. Khan Cement Limited (note 8.5.2.1) | AA- | Cement | - | 1,759,500 | - | - | 424,293 | 235,280 | |
| - Fauji Fertilizer Company Limited | AA | Fertilizer | - | 2,510,100 | - | - | 246,261 | 198,574 | |
| - Pakistan State Oil Limited | AA | Oil & Gas Marketing Companies | - | 1,125,360 | - | - | 433,401 | 329,854 | |
| Investment in related parties | | | | | | | | | |
| - EFU General Insurance Limited | AA+ | Insurance | 4,077,375 | 3,943,875 | 507,848 | 407,738 | 488,978 | 603,018 | |
| - EFU Life Assurance Limited | AA+ | Insurance | 1,196,300 | 982,000 | 252,148 | 272,661 | 190,595 | 248,927 | |
| - Sitara Chemical Industries Limited | A+ | Chemical | 1,790,250 | 1,651,250 | 548,781 | 537,075 | 493,697 | 496,993 | |
| - TRG Pakistan Limited | Unrated | Technology & Communication | 32,023,760 | 32,023,760 | 590,311 | 714,130 | 590,311 | 947,903 | |
| | | | | 2,993,426 | | | | 2,556,903 | |
| | | | | 3,681,463 | | | | 3,546,572 | |
| Preference Shares | | | | | | | | | |
| Agritech Limited (note 8.5.2.2 & 8.5.2.4) | Unrated | Chemical | 4,823,746 | 4,823,746 | 48,236 | - | 48,236 | - | |
| Chenab Limited (note 8.5.2.3 & 8.5.2.4) | Unrated | Textile Composite | 12,357,000 | 12,357,000 | 88,353 | - | 88,353 | - | |
| | | | | 136,589 | | | | - | |
| Unlisted Companies | | | | | | | | | |
| Ordinary shares | | | | | | | | | |
| ISE Towers REIT Management Limited (formerly Islamabad Stock Exchange Limited) (note 8.5.2.5) | * 14.09 | 12.13 | Mr. Aftab Ahmad Chaudhry | 1,213,841 | 1,213,841 | 11,000 | 17,106 | 11,000 | 14,725 |
| Foreign securities | | | | | | | | | |
| Ordinary shares | | | | | | | | | |
| Society for Worldwide Interbank Financial Telecommunication (SWIFT) (note 8.5.2.6) | ** 672,911 | 495,821 | Mr. Gottfried Leibbrandt | 6 | 6 | 2,406 | 4,037 | 2,406 | 2,975 |

* Based on audited accounts as of June 30, 2018

** Based on audited accounts as of December 31, 2017

- 8.5.2.1** The Bank has recognized impairment loss on Power Cement Limited and D.G. Khan Cement Limited of Rs.341.757 million (2017: Rs.317.392 million) and Rs.Nil (2017: Rs.189.013 million) respectively due to significant / prolong decline in the fair value of these securities.
- 8.5.2.2** These are non-voting cumulative preference shares, carrying preference dividend @ 10% p.a and are convertible into ordinary shares at the option of the Bank after five years from the date of issuance i.e. February 2012. The investee company also has the option to redeem these preference shares plus any unpaid dividend in full or in part, within ninety days after expiry of each anniversary of the issue date. The Bank has recognised full impairment on these shares amounting to Rs. 48.236 million (2017: Rs.48.236 million) due to weak financial position of the company.
- 8.5.2.3** These are cumulative preference shares, carrying preference dividend @ 9.25% p.a and are redeemable in part after four years from the date of issuance i.e. August 2008. The investee company also has an option to redeem, in part, cumulative preference shares after August 2008. The Bank has recognized full impairment on these shares amounting to Rs. 88.353 million (2017: Rs.88.353 million) due to weak financial position of the company.
- 8.5.2.4** Surplus arising due to re-measurement of these shares to the market value has not been recognized as the management believes that the market value may not be realized while selling them in open market.
- 8.5.2.5** In accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012 (the Act), the Bank has received 3,034,603 shares of Rs.10 each including trading right entitlement certificate (TREC) of the Islamabad Stock Exchange (ISE), in lieu of its Membership Card held by the Bank. Further, upon integration of Islamabad Stock Exchange under the "ISE Scheme of Integration" in 2016 TRE Certificates holders of ISE have been issued 1,213,841 shares of "ISE Towers REIT Management Limited".
- 8.5.2.6** The Bank qualified as a member based on the financial contribution to SWIFT for network-based services. The Bank has made an investment as per the requirements of By-Laws of SWIFT, under the Share Re-allocation Process, as a result becoming entitled to invest in for six shares. The participation is mandatory to avail the desired network-based services for financial message transmission for cross-border payments and receipt. Further, the share re-allocation occurs every three years and will result in either an increase, decrease, or a status quo in individual shareholding.

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| 8.5.3 Non Government Debt Securities | Cost | |
|--------------------------------------|----------------------------|------------------|
| | 2018 | 2017 |
| | ----- Rupees in '000 ----- | |
| Listed | | |
| AAA | 529,000 | - |
| A | 150,015 | - |
| Unrated | 158,712 | 182,322 |
| | 837,727 | 182,322 |
| Unlisted | | |
| AAA | 214,286 | 966,714 |
| AA+, AA, AA- | 340,020 | 280,000 |
| A+, A, A- | 291,667 | 745,000 |
| Unrated | 214,882 | 214,882 |
| | 1,060,855 | 2,206,596 |
| | 1,898,582 | 2,388,918 |

| 8.5.3.1 Term finance certificates - listed * | Number of certificates | | Rating | | 2018 | | 2017 | |
|--|------------------------|--------|---------|---------|----------------------------|----------------|----------------|--------------|
| | 2018 | 2017 | 2018 | 2017 | Cost | Market value | Cost | Market value |
| | ---- Numbers ---- | | | | ----- Rupees in '000 ----- | | | |
| Worldcall Telecom Limited (note 8.5.3.1.2) | 90,650 | 90,650 | Unrated | Unrated | 158,712 | - | 182,322 | - |
| Soneri Bank Limited | 30,000 | - | A | - | 150,015 | 150,000 | - | - |
| | | | | | 308,727 | 150,000 | 182,322 | - |

* Secured and have a face value of Rs.5,000 each unless specified otherwise.

8.5.3.1.1 Other particulars of listed term finance certificates are as follows:

| Name of the company | Repayment frequency | Profit rate per annum | Maturity date |
|---------------------------|---------------------|-----------------------------------|-------------------|
| Worldcall Telecom Limited | Semi-annually | 6 Month KIBOR ask rate plus 1.60% | October 15, 2021 |
| Soneri Bank Limited | Semi-annually | 6 Month KIBOR ask rate plus 2.00% | December 06, 2028 |

8.5.3.1.2 Due to weak financial position of the company the Bank has recognised full impairment loss on these term finance certificates.

| 8.5.3.2 Sukuk certificates - listed | Number of certificates | | Rating | | 2018 | | 2017 | |
|-------------------------------------|------------------------|------|--------|------|----------------------------|----------------|----------|--------------|
| | 2018 | 2017 | 2018 | 2017 | Cost | Market value | Cost | Market value |
| | ---- Numbers ---- | | | | ----- Rupees in '000 ----- | | | |
| Byco Petroleum Pakistan Limited | 5,290 | - | AAA | - | 529,000 | 529,621 | - | - |
| | | | | | 529,000 | 529,621 | - | - |

8.5.3.2.1 Other particulars of unlisted sukuk certificates are as follows:

| Name of the company | Repayment frequency | Profit rate per annum | Maturity date |
|--|---------------------|-----------------------------------|------------------|
| Byco Petroleum Pakistan Limited (Chief Executive: Mr. Amir Abbassciy) | Quarterly | 3 Month KIBOR ask rate plus 1.05% | January 18, 2022 |

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| | Number of certificates | | Rating | | Face value per certificate | Cost | |
|--|------------------------|---------|---------|---------|----------------------------|----------------------|----------------|
| | 2018 | 2017 | 2018 | 2017 | | 2018 | 2017 |
| | ---- Numbers ---- | | | | ---- Rupees ---- | ---- Rupees '000---- | |
| 8.5.3.3 Term finance certificates - unlisted | | | | | | | |
| Azgard Nine Limited - related party (note 8.5.3.3.1) | 29,998 | 29,998 | Unrated | Unrated | 5,000 | 65,022 | 65,022 |
| Agritech Limited (note 8.5.3.3.1) | 30,000 | 30,000 | Unrated | Unrated | 5,000 | 149,860 | 149,860 |
| Pakistan Water & Power Development Authority (WAPDA) | 100,000 | 100,000 | AAA | AAA | 5,000 | 214,286 | 285,714 |
| Bank Al Habib Limited | 40,000 | - | AA- | - | 5,000 | 200,020 | - |
| Khushhali Microfinance Bank Limited | 1,500 | - | A | - | 100,000 | 150,000 | - |
| NRSP Microfinance Bank Limited | - | 60,000 | A | A | 5,000 | - | 75,000 |
| | | | | | | <u>779,188</u> | <u>575,596</u> |

8.5.3.3.1 Due to weak financial position of the company the Bank has recognised full impairment loss on these term finance certificates.

8.5.3.3.2 Other particulars of unlisted term finance certificates are as follows:

| Name of the company | Repayment | Profit rate per annum | Maturity date |
|---|---------------|------------------------------------|--------------------|
| Azgard Nine Limited - related party (Chief Executive: Mr. Ahmed H. Shaikh) | Semi-annually | 6 Month KIBOR ask rate plus 1.75%. | December 04, 2017 |
| Agritech Limited (Chief Executive: Mr. Faisal Muzammil) | Semi-annually | 6 Month KIBOR ask rate plus 1.75%. | November 29, 2019 |
| Pakistan Water & Power Development Authority (WAPDA) (Chairman: Lieutenant General Muzammil Hussain (Retd.)) | Semi-annually | 6 Month KIBOR ask rate plus 1.00%. | September 27, 2021 |
| Bank AL Habib Limited (Chief Executive: Mr. Mansoor Ali Khan) | Semi-annually | 6 Month KIBOR ask rate plus 1.50%. | December 20, 2027 |
| Khushhali Microfinance Bank Limited (President & CEO: Mr. Ghalib Nishtar) | Semi-annually | 6 Month KIBOR ask rate plus 2.05%. | March 19, 2026 |

| | Number of certificates | | Rating | | Face value per certificate | Cost | |
|--|------------------------|--------|--------|------|----------------------------|----------------------|------------------|
| | 2018 | 2017 | 2018 | 2017 | | 2018 | 2017 |
| | ---- Numbers ---- | | | | ---- Rupees ---- | ---- Rupees '000---- | |
| 8.5.3.4 Sukuk certificates - unlisted | | | | | | | |
| Engro Fertilizers Limited | 80,000 | 80,000 | AA | AA- | 3,500 | 140,000 | 280,000 |
| Ghani Gases Limited | 2,000 | 2,000 | A | A | 87,500 | 141,667 | 175,000 |
| Byco Oil Pakistan Limited | - | 6,810 | - | AAA | 100,000 | - | 681,000 |
| AGP Limited | - | 5,500 | - | A | 90,000 | - | 495,000 |
| | | | | | | <u>281,667</u> | <u>1,631,000</u> |

8.5.3.4.1 Other particulars of unlisted sukuk certificates are as follows:

| Name of the company | Repayment | Profit rate per annum | Maturity date |
|---|---------------|------------------------------------|-------------------|
| Engro Fertilizers Limited (President & CEO: Mr. Ghias Khan) | Semi-annually | 6 Month KIBOR ask rate plus 1.75%. | July 09, 2019 |
| Ghani Gases Limited (Chief Executive: Mr. Atique Ahmad Khan) | Quarterly | 3 Month KIBOR ask rate plus 1.00%. | February 03, 2023 |

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8.5.4 Foreign Securities

| Name of Bond | Rating | | Coupon rate per annum | Date of Maturity | 2018 | | 2017 | |
|---|--------|------|-----------------------|--------------------|----------------------------|------------------|------------------|------------------|
| | 2018 | 2017 | | | Cost | Market Value | Cost | Market Value |
| 8.5.4.1 Government debt securities | | | % | | ----- Rupees in '000 ----- | | | |
| Arab Republic of Egypt | B | - | 4.75% | April 16, 2026 | 191,725 | 172,415 | - | - |
| Islamic Republic of Pakistan | B | - | 8.25% | September 30, 2025 | 439,712 | 417,536 | - | - |
| Islamic Republic of Pakistan The 3rd Pakistan International Sukuk Company Limited | B | - | 8.25% | April 15, 2024 | 435,814 | 419,831 | - | - |
| Republic of Kenya | B- | - | 5.50% | October 13, 2021 | 346,386 | 334,348 | - | - |
| Saudi International Bond | B+ | - | 6.88% | June 24, 2024 | 288,956 | 260,463 | - | - |
| Arab Republic of Egypt | A+ | - | 2.38% | October 26, 2021 | 405,743 | 401,218 | - | - |
| Islamic Republic of Pakistan | B | - | 5.58% | February 21, 2023 | 420,198 | 394,315 | - | - |
| Arab Republic of Egypt | B | B | 6.88% | December 5, 2027 | 336,731 | 314,491 | 55,209 | 55,354 |
| Arab Republic of Egypt | B | B | 7.50% | January 31, 2027 | 294,142 | 264,732 | 235,088 | 243,892 |
| Saudi International Bond | B | B | 5.88% | June 11, 2025 | 274,682 | 252,095 | 218,116 | 222,727 |
| Republic of Kazakhstan | - | A+ | 2.88% | March 4, 2023 | - | - | 30,639 | 30,271 |
| | - | BBB | 5.13% | July 21, 2025 | - | - | 117,360 | 122,883 |
| | | | | | <u>3,434,089</u> | <u>3,231,444</u> | <u>656,412</u> | <u>675,127</u> |
| 8.5.4.2 Non Government debt securities | | | | | | | | |
| Türkiye Garanti Bankasi | B+ | - | 5.25% | September 13, 2022 | 284,844 | 261,280 | - | - |
| Petrobras Global Finance | Ba2 | - | 6.25% | March 17, 2024 | 144,790 | 140,653 | - | - |
| Türkiye Vakıflar Bankasi | B+ | - | 5.75% | January 30, 2023 | 277,211 | 243,428 | - | - |
| Türkiye Is Bankasi A.S | B+ | BB+ | 5.50% | April 21, 2022 | 630,283 | 563,822 | 389,917 | 389,799 |
| Türkiye Is Bankasi A.S | B+ | BB+ | 5.38% | October 6, 2021 | 69,257 | 63,234 | 55,025 | 55,655 |
| Türkiye Is Bankasi A.S | B+ | BB+ | 6.13% | April 25, 2024 | 281,758 | 233,480 | 224,545 | 222,519 |
| State Oil Company of the Azerbaijan | BB+ | BB+ | 4.75% | March 13, 2023 | 139,506 | 138,343 | 148,044 | 151,830 |
| Export Credit Bank of Turkey | BB- | BB+ | 5.38% | October 24, 2023 | 137,180 | 126,166 | 108,844 | 111,566 |
| PTA Bank | Baa3 | Baa3 | 5.38% | March 14, 2022 | 141,063 | 137,297 | 112,662 | 115,171 |
| Akbank Tas | B1 | BB+ | 5.00% | October 24, 2022 | 210,725 | 194,783 | 168,014 | 166,663 |
| Petrobras Global Finance | Ba2 | BB | 7.38% | January 17, 2027 | 148,456 | 143,160 | 118,759 | 121,354 |
| Türkiye Garanti Bankasi A.S | BB- | BBB- | 5.88% | March 16, 2023 | 144,603 | 130,854 | 115,941 | 114,418 |
| African Export - Import Bank | Baa1 | Baa1 | 4.13% | June 20, 2024 | 280,626 | 260,438 | 223,514 | 222,592 |
| Gazprom via Gaz Capital SA | - | BBB- | 4.25% | April 6, 2024 | - | - | 153,547 | 154,245 |
| Banco BTG Pactual S.A. | - | Ba3 | 4.00% | January 16, 2020 | - | - | 65,010 | 65,551 |
| DIB Sukuk Ltd. | - | A | 3.66% | February 14, 2022 | - | - | 23,519 | 23,723 |
| BOS Funding Ltd. | - | BBB+ | 4.23% | March 7, 2022 | - | - | 110,492 | 112,055 |
| Türkiye Garanti Bankasi A.S | - | BBB- | 5.25% | September 13, 2022 | - | - | 227,874 | 225,090 |
| African Export - Import Bank | - | Baa1 | 4.00% | May 24, 2021 | - | - | 232,521 | 235,918 |
| Rosneft International Finance DAC | - | Ba1 | 4.20% | March 6, 2022 | - | - | 178,092 | 178,227 |
| Russian Federation | - | BBB- | 4.25% | June 23, 2027 | - | - | 110,417 | 113,698 |
| Deutches Bank AG | - | BBB+ | 3.38% | May 12, 2021 | - | - | 138,943 | 140,275 |
| CBD (Cayman) Ltd. | - | A- | 4.00% | November 17, 2020 | - | - | 224,056 | 226,086 |
| Türkiye Is Bankasi A.S | - | BB+ | 5.50% | April 21, 2019 | - | - | 111,381 | 112,458 |
| Akbank Tas | - | BB+ | 4.00% | January 24, 2020 | - | - | 54,883 | 55,327 |
| Türkiye Garanti Bankasi A.S | - | BBB- | 4.75% | October 17, 2019 | - | - | 55,623 | 56,017 |
| Türkiye Halk Bankasi A.S | - | BB+ | 3.88% | February 5, 2020 | - | - | 68,761 | 65,894 |
| Bankpozitif Kredi Ve Kalkinma Bankasi A.S | - | BBB- | 5.00% | February 7, 2018 | - | - | 115,938 | 115,816 |
| Samarco Mineracao SA | - | CC | 5.38% | September 26, 2024 | - | - | 53,527 | 37,696 |
| Abu Dhabi National Energy Company PJSC | - | A3 | 3.63% | June 22, 2021 | - | - | 30,181 | 30,717 |
| Bankpozitif Kredi Ve Kalkinma Bankasi A.S | - | BBB- | 5.00% | February 7, 2018 | - | - | 55,191 | 55,150 |
| | | | | | <u>2,890,302</u> | <u>2,636,938</u> | <u>3,675,221</u> | <u>3,675,510</u> |

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8.6 Quality of Held to Maturity Securities

Details regarding quality of Held to Maturity (HTM) securities are as follows:

| | Cost | |
|--|----------------------------|-------------------|
| | 2018 | 2017 |
| | ----- Rupees in '000 ----- | |
| 8.6.1 Federal Government Securities - Government guaranteed | | |
| Pakistan Investment Bonds | <u>42,716,932</u> | <u>41,398,485</u> |

8.6.1.1 Principal terms of investment in Federal Government Securities

| Security type | Maturity | Redemption | Coupon |
|---------------------------|-------------------------------------|-------------|-------------|
| Pakistan investment bonds | April 21, 2019 to December 29, 2026 | On maturity | Half yearly |

8.6.1.2 Pakistan Investment Bonds (PIBs) having maturity of three to fifteen years. The rates of profits ranging from 6.21% to 11.95% per annum (2017: 6.21% to 8.02% per annum). The market value of securities as at December 31, 2018 amounted Rs. 39,836.881 million (2017: Rs. 41,033.889 million)

8.7 Investment in subsidiary and associated companies

| Note | Rating | | Number of shares -- Numbers -- | Percentage holding | | Cost | |
|--|--------|------|-----------------------------------|--------------------|--------|----------------------------|------------------|
| | 2018 | 2017 | | 2018 | 2017 | 2018 | 2017 |
| | | | | | | ----- Rupees in '000 ----- | |
| Subsidiary companies | | | | | | | |
| JS Global Capital Limited | AA | AA | 25,525,169 | 67.16% | 67.16% | 1,357,929 | 1,357,929 |
| JS Investments Limited | 8.7.1 | A+ | 52,236,978 | 65.16% | 65.16% | 561,192 | 561,192 |
| | | | | | | <u>1,919,121</u> | <u>1,919,121</u> |
| Associated company | | | | | | | |
| Omar Jibran Engineering Industries Limited | 8.7.2 | AA | 7,200,000 | 9.60% | - | <u>180,000</u> | - |

8.7.1 The Bank also controls JS ABAMCO Commodities Limited (JSACL) indirectly through its subsidiary JS Investments Limited which has 100% holding in JSACL.

8.7.2 During the year, the Bank has invested in the shares of an associated company, a public unlisted company. The Bank has classified the investment as an associate on account of its significant influence over the investee company.

8.7.3 All subsidiaries and associated companies are incorporated in Pakistan.

Notes to the Unconsolidated Financial Statements

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8.7.4 The following is summarised audited financial information before inter-company eliminations with other companies in the group.

| | Subsidiary companies | | | | Associated company | |
|---|-----------------------------|-------------------|------------------------|-------------------|--|-----------------|
| | JS Global Capital Limited | | JS Investments Limited | | Omar Jibrán Engineering Industries Limited | |
| | December 31, 2018 | December 31, 2017 | December 31, 2018 | December 31, 2017 | June 30, 2018 | June 30, 2017 |
| | ----- Rupees' in '000 ----- | | | | | |
| Total income / sales | 757,765 | 891,228 | 432,700 | 386,380 | 2,241,353 | 1,973,770 |
| Profit after tax | 25,637 | 85,530 | 41,728 | 32,216 | 129,548 | 121,463 |
| Other comprehensive (loss) / income | (18,653) | (39,616) | (236,053) | (412,483) | - | 125,460 |
| Total assets | 4,840,047 | 3,762,455 | 2,435,726 | 2,599,123 | 2,886,438 | 2,478,058 |
| Total liabilities | 2,231,646 | 1,161,038 | 285,049 | 254,122 | 1,508,899 | 1,565,522 |
| Net assets | 2,608,401 | 2,601,417 | 2,150,677 | 2,345,001 | 1,377,539 | 912,536 |
| Cash flow from / (used in) operating activities | 612,827 | 461,787 | (51,761) | (99,084) | (83,651) | 108,876 |
| Cash flow (used in) / from investing activities | (719,825) | 168,986 | 63,019 | 143,566 | (149,197) | (218,478) |
| Cash flow from / (used in) financing activities | 69 | 5 | (3,779) | (40,092) | 364,445 | 84,811 |
| Net increase / (decrease) in cash and cash equivalents | (106,929) | 630,778 | 7,479 | 4,390 | 131,597 | (24,791) |

| | Note | Performing | | Non Performing | | Total | |
|---|-------|-----------------------------|-------------|----------------|-------------|-------------|-------------|
| | | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | | ----- Rupees' in '000 ----- | | | | | |
| 9.1 ADVANCES - net | | | | | | | |
| Loans, cash credits, running finances, etc. | 9.1 | 232,162,303 | 171,861,756 | 8,309,467 | 3,257,997 | 240,471,770 | 175,119,753 |
| Bills discounted and purchased | | 14,675,443 | 11,759,142 | - | - | 14,675,443 | 11,759,142 |
| Advances - gross | | 246,837,746 | 183,620,898 | 8,309,467 | 3,257,997 | 255,147,213 | 186,878,895 |
| Provision against advances | | | | | | | |
| General | | (155,661) | (100,353) | - | - | (155,661) | (100,353) |
| General provision - under IFRS-9 | 9.4.3 | (10,746) | - | - | - | (10,746) | - |
| Specific | 9.4 | - | - | (2,989,888) | (2,638,960) | (2,989,888) | (2,638,960) |
| | | (166,407) | (100,353) | (2,989,888) | (2,638,960) | (3,156,295) | (2,739,313) |
| Advances - net of provision | | 246,671,339 | 183,520,545 | 5,319,579 | 619,037 | 251,990,918 | 184,139,582 |

| | 2018 | | | | 2017 | | | |
|--|----------------------------|---|-----------------|-------------|-------------------------|---|-----------------|-------------|
| | Not later than one year | Later than one and less than five years | Over five years | Total | Not later than one year | Later than one and less than five years | Over five years | Total |
| | ----- Rupees in '000 ----- | | | | | | | |
| 9.1 Particulars of net investment in finance lease | | | | | | | | |
| Lease rentals receivable | 7,137,126 | 9,082,944 | 138,766 | 16,358,836 | 5,222,208 | 6,584,317 | - | 11,806,525 |
| Guaranteed residual value | 1,008,255 | 3,552,926 | 7,138 | 4,568,319 | 412,388 | 2,911,823 | - | 3,324,211 |
| Minimum lease payments | 8,145,381 | 12,635,870 | 145,904 | 20,927,155 | 5,634,596 | 9,496,140 | - | 15,130,736 |
| Finance charges for future periods | (1,246,019) | (1,229,811) | (5,144) | (2,480,974) | (776,285) | (573,117) | - | (1,349,402) |
| Present value of minimum lease payments | 6,899,362 | 11,406,059 | 140,760 | 18,446,181 | 4,858,311 | 8,923,023 | - | 13,781,334 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| 9.2 Particulars of advances (gross) | 2018 | 2017 |
|-------------------------------------|----------------------------|--------------------|
| | ----- Rupees in '000 ----- | |
| In local currency | 247,577,883 | 180,504,654 |
| In foreign currency | <u>7,569,331</u> | <u>6,374,241</u> |
| | <u>255,147,214</u> | <u>186,878,895</u> |

9.3 Advances include Rs.8,309.467 million (2017: Rs.3,257.997 million) which have been placed under non-performing status as detailed below:

| Category of Classification | 2018 | | 2017 | |
|-----------------------------------|----------------------------|------------------|----------------------|------------------|
| | Non Performing Loans | Provision | Non Performing Loans | Provision |
| | ----- Rupees in '000 ----- | | | |
| Domestic | | | | |
| Other Assets Especially Mentioned | 231,430 | - | 5,222 | - |
| Substandard | 1,488,616 | 83,945 | 336,818 | 44,307 |
| Doubtful | 3,189,709 | 146,592 | 131,328 | 7,333 |
| Loss | 3,399,712 | 2,759,351 | 2,784,629 | 2,587,320 |
| Total | <u>8,309,467</u> | <u>2,989,888</u> | <u>3,257,997</u> | <u>2,638,960</u> |

9.4 Particulars of provision against advances

| | 2018 | | | | 2017 | | | |
|---|----------------------------|----------------|----------------------------------|------------------|------------------|----------------|----------------------------------|------------------|
| | Specific | General | General provision - under IFRS-9 | Total | Specific | General | General provision - under IFRS-9 | Total |
| Note | ----- Rupees in '000 ----- | | | | | | | |
| Opening balance | 2,638,960 | 100,353 | - | 2,739,313 | 2,618,353 | 40,988 | - | 2,659,341 |
| Exchange adjustments | - | - | 1,321 | 1,321 | - | - | - | - |
| Charge for the year | 422,994 | 55,308 | 9,425 | 487,727 | 178,071 | 59,365 | - | 237,436 |
| Reversals | (72,066) | - | - | (72,066) | (34,622) | - | - | (34,622) |
| | 350,928 | 55,308 | 9,425 | 415,661 | 143,449 | 59,365 | - | 202,814 |
| Amount written off from the opening balance | 9.5 | - | - | - | (122,842) | - | - | (122,842) |
| Closing balance | <u>2,989,888</u> | <u>155,661</u> | <u>10,746</u> | <u>3,156,295</u> | <u>2,638,960</u> | <u>100,353</u> | <u>-</u> | <u>2,739,313</u> |

9.4.1 Particulars of provision against advances

| | 2018 | | | 2017 | | |
|---------------------|----------------------------|----------------|------------------|------------------|----------------|------------------|
| | Specific | General | Total | Specific | General | Total |
| | ----- Rupees in '000 ----- | | | | | |
| In local currency | 2,989,888 | 155,661 | 3,145,549 | 2,638,960 | 100,353 | 2,739,313 |
| In foreign currency | - | 10,746 | 10,746 | - | - | - |
| | <u>2,989,888</u> | <u>166,407</u> | <u>3,156,295</u> | <u>2,638,960</u> | <u>100,353</u> | <u>2,739,313</u> |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

9.4.2 The general provision is maintained to create general reserves against following advances portfolios in accordance with the prudential regulations issued by State Bank of Pakistan as follows:

| | 2018 | 2017 | 2018 | 2017 |
|--------------------|-------------------------|------|---------------------|------|
| | Secured portfolio | | Unsecured portfolio | |
| | ----- Percentages ----- | | | |
| Consumer financing | 1% | 1% | 4% | 4% |
| Housing finance | 0.5% | 0.5% | - | - |

9.4.3 This represents general provision held on adoption of IFRS 9 by Bahrain branch of the Bank (see note 4.1.3).

9.4.4 The State Bank of Pakistan through various circulars has allowed benefit of the forced sale value (FSV) of Plant and Machinery under charge, pledged stock and mortgaged residential, commercial and industrial properties (land and building only) held as collateral against non-performing loans (NPLs) for a maximum of five years from the date of classification. As at December 31, 2018, the Bank has availed cumulative benefit of FSV of Rs.1,057.604 million (2017: Rs.295.536 million) under the directives of the SBP. Had the benefit not been taken the unappropriated profit after tax would have reduced by Rs.687.443 million (2017: Rs.192.098 million). Further, as required by the SBP directives, this unappropriated profit will not be available for distribution as dividend or other appropriations.

| 9.5 Particulars of Write Offs: | 2018 | 2017 |
|---|----------------------------|---------|
| | ----- Rupees in '000 ----- | |
| 9.5.1 Against provisions | - | 122,842 |
| Directly charged to profit and loss account | - | - |
| | ----- | ----- |
| | - | 122,842 |
| 9.5.2 Write offs of Rs.500,000 and above - Domestic | - | 122,703 |
| Write offs of below Rs.500,000 | - | 139 |
| | ----- | ----- |
| | - | 122,842 |

9.5.3 In 2017, the Board of Directors in their meeting held on April 27, 2017 authorised the Bank to write-off the fully provided non-performing loans amounting to Rs. 122.842 million. These loans are written-off as a book entry without prejudice to the Bank's right of recovery against the customers.

10. FIXED ASSETS

| | | 2018 | 2017 |
|--|------|----------------------------|-----------|
| | Note | ----- Rupees in '000 ----- | |
| Capital work-in-progress | 10.1 | 162,193 | 177,383 |
| Property and equipment | 10.2 | 6,083,135 | 4,957,926 |
| | | ----- | ----- |
| | | 6,245,328 | 5,135,309 |
| 10.1 Capital work-in-progress | | | |
| Civil works | | 133,928 | 110,247 |
| Advance for purchase of furniture and fixtures | | 4,479 | 290 |
| Advance for purchase of vehicles | | 14,182 | 59,190 |
| Advance for purchase of equipment | | 9,604 | 7,656 |
| | | ----- | ----- |
| | | 162,193 | 177,383 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

10.2 Property and equipment

| | 2018 | | | | | | |
|--|------------------|-----------------------------|-------------------------|-----------------------|---|----------------|------------------|
| | Leasehold land | Building on lease hold land | Lease hold improvements | Furniture and fixture | Electrical, office and computer equipment | Vehicles | Total |
| | Rupees in '000 | | | | | | |
| At January 1, 2018 | | | | | | | |
| Cost / Revalued amount | 1,089,566 | 1,462,426 | 1,169,409 | 485,001 | 2,489,307 | 866,091 | 7,561,800 |
| Accumulated depreciation | - | (112,743) | (537,810) | (243,329) | (1,370,954) | (339,038) | (2,603,874) |
| Net book value | <u>1,089,566</u> | <u>1,349,683</u> | <u>631,599</u> | <u>241,672</u> | <u>1,118,353</u> | <u>527,053</u> | <u>4,957,926</u> |
| Year ended December 2018 | | | | | | | |
| Opening net book value | 1,089,566 | 1,349,683 | 631,599 | 241,672 | 1,118,353 | 527,053 | 4,957,926 |
| Additions | 50,000 | 13,510 | 186,211 | 70,664 | 393,963 | 382,576 | 1,096,924 |
| Movement in surplus on assets revalued during the year | 317,723 | 420,204 | - | - | - | - | 737,927 |
| Adjustments in surplus | - | 3,210 | - | - | - | - | 3,210 |
| Disposals - cost | - | - | (71,906) | (9,606) | (38,275) | (185,176) | (304,963) |
| Depreciation on disposal | - | - | 61,990 | 8,005 | 32,499 | 155,198 | 257,692 |
| Depreciation charge | - | (52,781) | (114,537) | (51,167) | (322,447) | (146,636) | (687,568) |
| Exchange rate adjustments - cost | - | - | 5,045 | 1,514 | 1,058 | 868 | 8,485 |
| Exchange rate adjustments - accumulated | - | - | (1,091) | (385) | (376) | (227) | (2,079) |
| Other adjustments - cost | - | 21,253 | (3,685) | - | 24 | - | 17,592 |
| Other adjustments - accumulated | - | (2,053) | - | - | 42 | - | (2,011) |
| Closing net book value | <u>1,457,289</u> | <u>1,753,026</u> | <u>693,626</u> | <u>260,697</u> | <u>1,184,841</u> | <u>733,656</u> | <u>6,083,135</u> |
| At December 31, 2018 | | | | | | | |
| Cost / Revalued amount | 1,457,289 | 1,920,603 | 1,285,074 | 547,573 | 2,846,077 | 1,064,359 | 9,120,975 |
| Accumulated depreciation | - | (167,577) | (591,448) | (286,876) | (1,661,236) | (330,703) | (3,037,840) |
| Net book value | <u>1,457,289</u> | <u>1,753,026</u> | <u>693,626</u> | <u>260,697</u> | <u>1,184,841</u> | <u>733,656</u> | <u>6,083,135</u> |
| Rate of depreciation (percentage) | - | 1.01 - 4.78 | 10 | 12.5 | 12.5 - 33.3 | 20 | |
| | 2017 | | | | | | |
| | Leasehold land | Building on lease hold land | Lease hold improvements | Furniture and fixture | Electrical, office and computer equipment | Vehicles | Total |
| | Rupees in '000 | | | | | | |
| At January 1, 2016 | | | | | | | |
| Cost / Revalued amount | 927,051 | 961,646 | 1,006,748 | 401,974 | 1,993,739 | 692,965 | 5,984,123 |
| Accumulated depreciation | - | (86,465) | (440,030) | (196,454) | (1,106,184) | (313,505) | (2,142,638) |
| Net book value | <u>927,051</u> | <u>875,181</u> | <u>566,718</u> | <u>205,520</u> | <u>887,555</u> | <u>379,460</u> | <u>3,841,485</u> |
| Year ended December 2017 | | | | | | | |
| Opening net book value | 927,051 | 875,181 | 566,718 | 205,520 | 887,555 | 379,460 | 3,841,485 |
| Additions | - | 510 | 162,661 | 83,732 | 512,410 | 312,871 | 1,072,184 |
| Movement in surplus on assets revalued during the year | 124,654 | 540,358 | - | - | - | - | 665,012 |
| Disposals - cost | - | - | - | (1,015) | (17,059) | (139,922) | (157,996) |
| Depreciation on disposal | - | - | - | 717 | 14,981 | 109,125 | 124,823 |
| Depreciation charge | - | (26,132) | (97,780) | (47,542) | (279,703) | (134,628) | (585,785) |
| Exchange rate adjustments - cost | - | 1,078 | - | 310 | 217 | 177 | 1,782 |
| Exchange rate adjustments - accumulated | - | (146) | - | (50) | (48) | (30) | (274) |
| Other adjustments / transfers | 37,861 | (41,166) | - | 260 | 169 | 147 | 1,508 |
| Closing net book value | <u>1,089,566</u> | <u>1,349,683</u> | <u>631,599</u> | <u>241,672</u> | <u>1,118,353</u> | <u>527,053</u> | <u>4,957,926</u> |
| At December 31, 2017 | | | | | | | |
| Cost / Revalued amount | 1,089,566 | 1,462,426 | 1,169,409 | 485,001 | 2,489,307 | 866,091 | 7,561,800 |
| Accumulated depreciation | - | (112,743) | (537,810) | (243,329) | (1,370,954) | (339,038) | (2,603,874) |
| Net book value | <u>1,089,566</u> | <u>1,349,683</u> | <u>631,599</u> | <u>241,672</u> | <u>1,118,353</u> | <u>527,053</u> | <u>4,957,926</u> |
| Rate of depreciation (percentage) | - | 1.01 - 4.78 | 10 | 12.5 | 12.5 - 33.3 | 20 | |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | | Carrying value | |
|---------------|--|----------------------------|------------------|
| | | 2018 | 2017 |
| | | ----- Rupees in '000 ----- | |
| 10.2.1 | Temporarily idle property and equipment | | |
| | Leasehold land | 837,731 | 747,231 |
| | Building on lease hold land | 508,897 | 309,662 |
| | | <u>1,346,628</u> | <u>1,056,893</u> |
| 10.2.2 | Fully depreciated property and equipment still in use | | |
| | Lease hold improvements | 155,841 | - |
| | Furniture and fixture | 113,313 | 44,426 |
| | Electrical, office and computer equipment | 828,290 | 485,400 |
| | Vehicles | 26,677 | 10,023 |
| | | <u>1,124,121</u> | <u>539,849</u> |
| 10.2.3 | The details of disposals of assets to related parties are given in Annexure I of these unconsolidated financial statements. | | |
| 10.2.4 | The properties of the Bank are revalued by independent professional valutors as at December 31, 2017 and December 31, 2018. During the year, the revaluation was carried out by M/s. Tristar International Consultants (Pvt) Limited on the basis of professional assessment of present market values and resulted in an increase in surplus by Rs. 741.138 million. The total surplus arising against revaluation of fixed assets as at December 31, 2018 amounts to Rs. 1,379.744 million. | | |
| | Had there been no revaluation, the carrying value of revalued land and building on land as at December 31, 2018 would have been lower by Rs.442.377 million and Rs.937.366 million respectively, and net surplus on revaluation of fixed assets, deferred tax liability and incremental depreciation expense would have been lower by Rs. 1,051.665 million, Rs. 328.078 million and Rs. 22.794 million respectively. | | |
| 11. | INTANGIBLE ASSETS | | |
| | | 2018 | 2017 |
| | | ----- Rupees in '000 ----- | |
| | | | |
| | Capital work-in-progress | 75,760 | 118,590 |
| | Computer software and goodwill | 2,094,117 | 1,858,922 |
| | | <u>2,169,877</u> | <u>1,977,512</u> |
| 11.1 | Capital work-in-progress | | |
| | Advance for purchase software | <u>75,760</u> | <u>118,590</u> |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | | |
|--|-------------------|------------------|------------------|
| | Computer software | Goodwill | Total |
| | Rupees in '000 | | |
| 11.2 Computer software and goodwill | | | |
| At January 1, 2018 | | | |
| Cost | 673,321 | 1,463,624 | 2,136,945 |
| Accumulated amortisation and impairment | (278,023) | - | (278,023) |
| Net book value | <u>395,298</u> | <u>1,463,624</u> | <u>1,858,922</u> |
| Year ended December 2018 | | | |
| Opening net book value | 395,298 | 1,463,624 | 1,858,922 |
| Additions: | | | |
| - directly purchased | 305,240 | - | 305,240 |
| Amortisation charge | (71,069) | - | (71,069) |
| Exchange rate adjustments - cost | 1,311 | - | 1,311 |
| Exchange rate adjustments - accumulated | (287) | - | (287) |
| | <u>1,024</u> | <u>-</u> | <u>1,024</u> |
| Closing net book value | <u>630,493</u> | <u>1,463,624</u> | <u>2,094,117</u> |
| At December 31, 2018 | | | |
| Cost | 979,872 | 1,463,624 | 2,443,496 |
| Accumulated amortisation and impairment | (349,379) | - | (349,379) |
| Net book value | <u>630,493</u> | <u>1,463,624</u> | <u>2,094,117</u> |
| Rate of amortisation (percentage) | <u>10</u> | | |
| Useful life | <u>10</u> | See note 11.5 | |
| | | | |
| | 2017 | | |
| | Computer software | Goodwill | Total |
| | Rupees in '000 | | |
| At January 1, 2017 | | | |
| Cost | 521,692 | 1,463,624 | 1,985,316 |
| Accumulated amortisation and impairment | (217,428) | - | (217,428) |
| Net book value | <u>304,264</u> | <u>1,463,624</u> | <u>1,767,888</u> |
| Year ended December 2017 | | | |
| Opening net book value | 304,264 | 1,463,624 | 1,767,888 |
| Additions: | | | |
| - directly purchased | 151,360 | - | 151,360 |
| Amortisation charge | (60,556) | - | (60,556) |
| Exchange rate adjustments - cost | 269 | - | 269 |
| Exchange rate adjustments - accumulated | (39) | - | (39) |
| | <u>230</u> | <u>-</u> | <u>230</u> |
| Closing net book value | <u>395,298</u> | <u>1,463,624</u> | <u>1,858,922</u> |
| At December 31, 2017 | | | |
| Cost | 673,321 | 1,463,624 | 2,136,945 |
| Accumulated amortisation and impairment | (278,023) | - | (278,023) |
| Net book value | <u>395,298</u> | <u>1,463,624</u> | <u>1,858,922</u> |
| Rate of amortisation (percentage) | <u>10</u> | | |
| Useful life | <u>10</u> | See note 11.5 | |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|--|----------------------------|----------|
| | ----- Rupees in '000 ----- | |
| 11.3 Fully amortized computer software still in use | <u>100,938</u> | <u>-</u> |
| 11.4 For impairment testing, goodwill has been allocated to 'Trading and Sales' Segment as Cash Generating Unit (CGU), which is also a reportable segment. | | |
| 11.5 Key assumptions used in value in use calculation | | |

The recoverable amount of the CGU has been determined based on value in use calculation, using cash flow projections based on business plan approved by the Board of Directors of the Bank covering a five year period. The discount rates applied to cash flows beyond five years are extrapolated using a terminal growth rate. The following rates are used by the Bank.

| | 2018 | 2017 |
|----------------------|-------------|-------|
| | Percentages | |
| Discount rate | 28.13 | 19.33 |
| Terminal growth rate | 10.00 | 10.00 |

The calculation of value in use is most sensitive to following assumptions:

a) Interest margins

Interest margins are based on prevailing industry trends and anticipated market conditions.

b) Discount rates

Discount rates reflect management estimates of the rate of return required for each business and are calculated after taking into account the prevailing risk free rate, industry risk and business risk. Discount rates are calculated by using cost of equity of the Bank.

c) Key business assumptions

The assumptions are important as they represent management assessment of how the unit's position might change over the projected period. Based on the expansion plans, management expects aggressive growth in advances, investments and deposits during the projected periods and thereafter stabilisation in line with industry trends.

Management believes that any significant change in key assumptions, on which CGU's recoverable amount is based, may impact the carrying amount to further exceed its recoverable amount. Value in use calculation of the CGU are sensitive to changes in assumptions for interest rate spreads, Non Funded Income (NFI), long term growth rates and discount rates.

d) Sensitivity to changes in assumption

The estimated recoverable amount of the 'Trading and Sales' CGU exceeds its carrying amount by approximately Rs.144.5 million. Management has identified two key assumptions for which there could be a reasonably possible change that could cause the carrying amount to exceed the recoverable amount. The following table shows the amount that these two assumptions are required to change individually in order for the estimated recoverable amount to be equal to the carrying amount.

| | Changes required for carrying amount to equal recoverable amount (%) | |
|------------------------|--|--------|
| | 2018 | 2017 |
| - Discount rate | 0.21 | 1.02 |
| - Terminal growth rate | (0.30) | (1.49) |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

12. DEFERRED TAX ASSETS / (LIABILITIES) - NET

| | | | | 2018 | | | |
|---|--------------------|-----------------|------------------|--------------------|-----------------|---------------|---------------|
| | | | | Balance as at | Recognised in | Recognised | Balance as at |
| | | | | January 01, | profit and loss | in other | December 31, |
| | | | | 2018 | account | comprehensive | 2018 |
| | | | | Rupees in '000 | | | |
| Deferred tax debits arising from: | | | | | | | |
| Provision against investments | 57,149 | - | - | 57,149 | | | |
| Provision against loans and advances | 3,523 | 30,755 | - | 34,278 | | | |
| Provision against other assets | 15,682 | 108,396 | - | 124,078 | | | |
| General provision under IFRS-9 (note 4.1.3) | - | 36,820 | - | 36,820 | | | |
| Intangible other than Goodwill | 1,997 | 249 | - | 2,246 | | | |
| Unrealised loss on revaluation of investments classified as held for trading | 871 | 3,646 | - | 4,517 | | | |
| Deficit on revaluation of investments classified assets as available for sale | 42,167 | - | 1,131,740 | 1,173,907 | | | |
| Reversal for Workers' Welfare Fund | 26,145 | (26,145) | - | - | | | |
| | <u>147,534</u> | <u>153,721</u> | <u>1,131,740</u> | <u>1,432,995</u> | | | |
| Deferred tax credits arising due to: | | | | | | | |
| Fixed assets | (216,790) | (9,065) | - | (225,855) | | | |
| Goodwill | (512,268) | - | - | (512,268) | | | |
| Surplus on revaluation of operating fixed assets | (187,861) | 7,978 | (148,196) | (328,079) | | | |
| Surplus on revaluation of non-banking assets acquired in satisfaction of claims | (2,191) | 57 | 1,124 | (1,010) | | | |
| Unrealized gain on revaluation of derivative instruments | (25,227) | (53,494) | - | (78,721) | | | |
| | <u>(944,337)</u> | <u>(54,524)</u> | <u>(147,072)</u> | <u>(1,145,933)</u> | | | |
| | <u>(796,803)</u> | <u>99,197</u> | <u>984,668</u> | <u>287,062</u> | | | |
| 2017 | | | | | | | |
| | | | | Balance as at | Recognised in | Recognised | Balance as at |
| | | | | January 01, | profit and loss | in other | December 31, |
| | | | | 2017 | account | comprehensive | 2017 |
| | | | | Rupees in '000 | | | |
| Deferred tax debits arising from: | | | | | | | |
| Provision against investments | 57,149 | - | - | 57,149 | | | |
| Provision against loans and advances | 16,092 | (12,569) | - | 3,523 | | | |
| Provision against other assets | - | 15,682 | - | 15,682 | | | |
| Intangible other than Goodwill | - | 1,997 | - | 1,997 | | | |
| Unrealised loss on revaluation of investments classified as held for trading | 454 | 417 | - | 871 | | | |
| Deficit / (surplus) on revaluation of investments classified assets as available for sale | (614,359) | - | 656,526 | 42,167 | | | |
| Provision for Workers' Welfare Fund | 26,145 | - | - | 26,145 | | | |
| | <u>(514,519)</u> | <u>5,527</u> | <u>656,526</u> | <u>147,534</u> | | | |
| Deferred tax credits arising due to: | | | | | | | |
| Operating fixed assets | (184,050) | (32,740) | - | (216,790) | | | |
| Goodwill | (512,268) | - | - | (512,268) | | | |
| Surplus on revaluation of operating fixed assets | - | 1,264 | (189,125) | (187,861) | | | |
| Surplus on revaluation of non-banking assets acquired in satisfaction of claims | (2,307) | 116 | - | (2,191) | | | |
| Unrealized loss / (gain) on revaluation of derivative instruments | 7,782 | (33,009) | - | (25,227) | | | |
| | <u>(690,843)</u> | <u>(64,369)</u> | <u>(189,125)</u> | <u>(944,337)</u> | | | |
| | <u>(1,205,362)</u> | <u>(58,842)</u> | <u>467,401</u> | <u>(796,803)</u> | | | |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| 13. OTHER ASSETS - NET | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|---|------|------------------------------------|------------------|
| Income/ Mark-up accrued in local currency - net | 13.1 | 5,586,015 | 4,054,291 |
| Income/ Mark-up accrued in foreign currency | | 133,707 | 67,337 |
| Advances, deposits, advance rent and other prepayments | | 535,055 | 473,329 |
| Acceptances | | 3,217,002 | 3,170,373 |
| Taxation (payments less provision) | | 936,133 | 315,931 |
| Receivable against bancassurance/ bancatakaful | 13.2 | 75,056 | 89,727 |
| Stationery and stamps in hand | | 18,536 | 13,212 |
| Receivable from other banks in respect of remittance | 13.3 | 283,469 | 202,282 |
| Non-banking assets acquired in satisfaction of claims | 13.4 | 91,421 | 106,097 |
| Mark to market gain on derivative instruments | 23.2 | 224,916 | 72,078 |
| Advance for subscription of TFC - unsecured | 13.5 | 845,917 | 133,333 |
| ATM settlement account | | 195,927 | 226,827 |
| Others | 13.6 | 132,992 | 164,643 |
| | | <u>12,276,146</u> | <u>9,089,460</u> |
| Less: Provision held against other assets | 13.6 | (15,860) | (55,667) |
| Other assets (net of provisions) | | <u>12,260,286</u> | <u>9,033,793</u> |
| Surplus on revaluation of non-banking assets acquired in satisfaction of claims | | <u>93,869</u> | <u>97,242</u> |
| | | <u>12,354,155</u> | <u>9,131,035</u> |

13.1 This includes an amount of Rs.73.825 million (2017: Rs.25.199 million) due from related parties.

13.2 This includes an amount of Rs.74.935 million (2016: Rs.74.240 million) due from related parties.

13.3 This includes an amount of Rs.232.239 million (2017: Rs.136.391 million) receivable from State Bank of Pakistan in respect of home remittance services provided by the Bank.

| 13.4 Market value of non-banking assets acquired in satisfaction of claims | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|--|------|------------------------------------|----------------|
| | | <u>185,290</u> | <u>203,339</u> |

13.4.1 Movement of Non banking assets acquired in satisfaction of claims at market value:

| | | | |
|---|--------|----------------|----------------|
| As at January 01 | | 203,339 | 175,808 |
| Revaluation surplus arise during the year - net | | - | 13,395 |
| Addition during the year | 13.4.3 | 1,295 | 15,436 |
| Transferred to fixed assets during the year | 13.4.4 | (18,771) | - |
| Depreciation during the year | | (573) | (1,300) |
| | | <u>185,290</u> | <u>203,339</u> |

13.4.2 Non-banking assets acquired in satisfaction of claims are carried at revalued amount according to the requirements of the 'Regulation for Debt Property Swap' (the regulations) issued by SBP vide the BPRD Circular No. 1 of 2016, dated January 01, 2016.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

Non-banking assets acquired in satisfaction of claims have been revalued by independent professional valuers as at December 31, 2018 and resulted no change is observed in valuations of these assets with respect to last year. The revaluation was carried out by M/s. Tristar International Consultants Pvt Ltd., bfa (Pvt) Ltd. and Engineering Pakistan International (Pvt) Limited. on the basis of professional assessment of present market values.

Had there been no revaluation, the carrying value of non-banking assets acquired in satisfaction of claims would have been lower by Rs.96.869 million (2017: Rs.97.242 million), and surplus on revaluation of assets net, deferred tax liability and depreciation expense would have been lower by Rs.92.858 million (2017: Rs.95.050 million), Rs.1,011 million (2017: Rs.2.192 million) and Rs.0.163 million (2017: Rs.0.329 million) respectively.

| | 2018 | 2017 |
|-----------------------------|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| Written down value | | |
| Lease hold land | 88,640 | 88,640 |
| Building on lease hold land | 2,781 | 17,457 |
| | <u>91,421</u> | <u>106,097</u> |

13.4.3 During the year the Bank incurred additional cost which is capitalized in the carrying value of non banking assets.

13.4.4 During the year, the Bank has utilized a building for its own operations and transferred the asset, along with related surplus, to fixed assets.

13.5 This represents advance against subscription of Term Finance Certificates - unsecured.

| Name of the company | Agreement date | Frequency | Profit rate per annum | 2018 | 2017 |
|-----------------------------|------------------|---------------|-------------------------------|----------------------------|----------------|
| | | | | ----- Rupees in '000 ----- | |
| | | | | Cost | |
| FINCA Microfinance Bank Ltd | November 2, 2017 | Quarterly | Three months KIBOR + 1.5% p.a | 133,333 | 133,333 |
| Pakistan Services Ltd. | March 14, 2018 | Semi annually | Six months KIBOR + 1% p.a | 712,584 | - |
| | | | | <u>845,917</u> | <u>133,333</u> |

13.6 Movement in provision held against other assets

| | 2018 | 2017 |
|--|----------------------------|------|
| | ----- Rupees in '000 ----- | |

| | | |
|-------------------------|---------------|---------------|
| Opening balance | 55,667 | 10,861 |
| Charge for the year | 2,561 | 44,806 |
| Reversal for the year | (42,368) | - |
| Net charge for the year | (39,807) | 44,806 |
| Closing balance | <u>15,860</u> | <u>55,667</u> |

14. BILLS PAYABLE

| | | |
|------------------|------------------|------------------|
| In Pakistan | 3,326,595 | 3,669,463 |
| Outside Pakistan | 193,329 | 154,815 |
| | <u>3,519,924</u> | <u>3,824,278</u> |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| 15. BORROWINGS | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|--|--------|------------------------------------|-------------------|
| Secured | | | |
| Borrowings from State Bank of Pakistan under: | | | |
| Export Refinancing Scheme (ERF) | 15.2.1 | 15,329,309 | 10,970,007 |
| Long-Term Finance Facility (LTFF) | 15.2.2 | 1,055,928 | 1,390,366 |
| Financing Facility for Storage of Agricultural Produce (FFSAP) | 15.2.3 | 121,922 | 69,365 |
| Repurchase agreement borrowings | 15.2.4 | 12,609,714 | 20,146,040 |
| | | <u>29,116,873</u> | <u>32,575,778</u> |
| Borrowing from financial institutions | | | |
| Repurchase agreement borrowings | 15.2.5 | 57,228,252 | 24,655,991 |
| Total secured | | <u>86,345,125</u> | <u>57,231,769</u> |
| Unsecured | | | |
| Call borrowings | 15.2.6 | 8,323,290 | 5,637,284 |
| Due against bills re-discounting | 15.2.7 | 1,388,619 | 1,488,994 |
| Overdrawn nostro accounts | | 501,629 | 198,996 |
| Total unsecured | | <u>10,213,538</u> | <u>7,325,274</u> |
| | | <u>96,558,663</u> | <u>64,557,043</u> |
| 15.1 Particulars of borrowings | | | |
| In local currency | | 89,413,109 | 59,291,448 |
| In foreign currencies | | 7,145,554 | 5,265,595 |
| | | <u>96,558,663</u> | <u>64,557,043</u> |

- 15.2.1** The Bank has entered into agreement with the State Bank of Pakistan (SBP) for extending export finance to customers. As per the terms of the agreement, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of finances by directly debiting the current account maintained by the Bank with SBP. These borrowings are repayable on a quarterly basis and to be matured between January 02, 2019 and February 08, 2027 (2017: January 09, 2018 and June 26, 2018). These carry mark-up at the rate from 1.00% to 4.50%% (2017: 1% to 2%) per annum.
- 15.2.2** These borrowings have been obtained from the SBP for providing financing facilities to exporters for adoption of new technologies and modernization of their plant and machinery. These borrowings will mature between November 30, 2020 and November 30, 2028 (2017: August 25, 2019 and October 18, 2027). These carry mark-up at rates ranging from 2% to 3.50% (2017: 3.5% to 6.0%) per annum.
- 15.2.3** These borrowings have been obtained from SBP under "Financing Facility for Storage of Agricultural Produce (FFSAP)" to encourage Private Sector to establish Silos, Warehouses and Cold Storages. These borrowings will mature between May 09, 2020 and July 23, 2025 (2017: May 09, 2020 and July 31, 2024) and carry mark-up at the rate ranging from 2% to 2.50%% (2017: 2% to 2.50%) per annum.
- 15.2.4** This represents borrowing against Market Treasury Bills and Pakistan Investment Bonds (2017: Pakistan Investment Bonds) carrying mark-up at the rate of 10.18% (2017: 5.78%) per annum and will mature on January 04, 2019 (2017: January 05, 2018). The cost and market value of securities given as collateral of amounting to Rs. 12,609.714 million (2017: Rs. 20,280.717 million) and Rs. 12,634.148 million (2017: Rs. 20,147.804 million) respectively.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

15.2.5 This represents borrowing against Market Treasury Bills, Pakistan Investment Bonds, Bai Muajjal and Foreign Currency Bonds (2017: Market Treasury Bills, Pakistan Investment Bonds and Foreign Currency Bonds) carrying mark-up at the rates ranging from 3.30% to 10.40% (2017: 2.30% to 6.20%) per annum and will mature between January 02, 2019 and April 19, 2019 (2017: January 02, 2018 and March 20, 2018). The cost and market value of securities given as collateral of amounting to Rs. 59,633.750 million (2017: Rs. 25,440.800 million) and Rs. 56,756.947 million (2017: Rs. 25,378.216 million) respectively.

15.2.6 These represent call money borrowings from financial institutions which will mature between January 02, 2019 and February 28, 2019 (2017: January 02, 2018 and January 29, 2018), carrying interest at the rates ranging from 0.90% to 10.30% (2017: 1.10% to 5.8%) per annum.

15.2.7 This represents obligation to the foreign corresponding banks on the discounting of foreign documentary bills purchased by the Bank on discount. These will mature on March 06, 2019 (2017: January 19, 2018 to March 05, 2019) and carry interest at the rate of 4.22% (2017: 1.65% to 4.22%) per annum.

16. DEPOSITS AND OTHER ACCOUNTS

| | 2018 | | | 2017 | | |
|-------------------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|--------------------|
| | In Local Currency | In Foreign Currencies | Total | In Local Currency | In Foreign Currencies | Total |
| ----- Rupees in '000 ----- | | | | | | |
| Customers | | | | | | |
| Current deposits | 71,824,038 | 5,321,812 | 77,145,850 | 65,363,744 | 4,833,362 | 70,197,106 |
| Savings deposits | 61,444,549 | 2,576,579 | 64,021,128 | 45,163,103 | 2,103,313 | 47,266,416 |
| Term deposits | 118,807,475 | 11,430,120 | 130,237,595 | 126,867,634 | 5,034,788 | 131,902,422 |
| Margin accounts | 3,566,455 | 4,937 | 3,571,392 | 3,964,564 | 2,640 | 3,967,204 |
| | <u>255,642,517</u> | <u>19,333,448</u> | <u>274,975,965</u> | <u>241,359,045</u> | <u>11,974,103</u> | <u>253,333,148</u> |
| Financial Institutions | | | | | | |
| Current deposits | 860,111 | - | 860,111 | 1,018,523 | 1,424 | 1,019,947 |
| Savings deposits | 27,428,098 | - | 27,428,098 | 14,392,345 | - | 14,392,345 |
| Term deposits | 16,608,212 | 1,540,877 | 18,149,089 | 20,152,318 | 1,179,808 | 21,332,126 |
| | <u>44,896,421</u> | <u>1,540,877</u> | <u>46,437,298</u> | <u>35,563,186</u> | <u>1,181,232</u> | <u>36,744,418</u> |
| | <u>300,538,938</u> | <u>20,874,325</u> | <u>321,413,263</u> | <u>276,922,231</u> | <u>13,155,335</u> | <u>290,077,566</u> |

2018 2017
----- Rupees in '000 -----

16.1 Composition of deposits

| | | |
|---------------------------------------|--------------------|--------------------|
| - Individuals | 111,596,311 | 91,031,086 |
| - Government (Federal and Provincial) | 56,875,882 | 53,752,028 |
| - Public Sector Entities | 11,242,328 | 15,891,124 |
| - Banking Companies | 8,541,316 | 5,224,882 |
| - Non-Banking Financial Institutions | 33,406,690 | 23,804,834 |
| - Private Sector | 99,750,736 | 100,373,612 |
| | <u>321,413,263</u> | <u>290,077,566</u> |

16.2 This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 49,947.659 million (2017: Rs.74,669.395 million).

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| 17. SUBORDINATED DEBT | Note | 2018 | 2017 |
|--|------|----------------------------|------------------|
| | | ----- Rupees in '000 ----- | |
| Term Finance Certificates - First Issue | 17.1 | 2,997,600 | 2,998,800 |
| Term Finance Certificates - Second Issue | 17.2 | 1,999,200 | 2,000,000 |
| Term Finance Certificates - Third Issue | 17.3 | 2,500,000 | - |
| | | <u>7,496,800</u> | <u>4,998,800</u> |

17.1 In 2016, the Bank has issued Rs.3 billion of rated, privately placed, unsecured and subordinated term finance certificates ("TFCs" or "the Issue") as an instrument of redeemable capital under Section 120 of the Companies Ordinance, 1984 and as outlined by State Bank of Pakistan, SBP, under the BPRD circular No. 06 dated August 15, 2013 and Basel III guidelines. Summary of terms and conditions of the Issue are:

| | |
|-------------------------|--|
| Purpose: | To contribute toward the Bank's Tier II Capital for complying with the Capital Adequacy Ratio requirement and to utilize the funds in the Bank's business operations as permitted by its Memorandum & Articles of Association. |
| Issue date | December 14, 2016 |
| Tenor: | Up to Seven years from the Issue date. |
| Maturity Date: | December 14, 2023 |
| Rating | A + (Single A Plus) |
| Profit Rate: | Floating rate of return at Base rate + 1.4 percent per annum; Base rate is defined as the average six months KIBOR prevailing on the Base Rate setting date. The Base Rate will be set for the first time on the last working day prior to the Issue Date and subsequently on the immediately preceding business day before the start of each six monthly period |
| Profit payment: | Semi-annual |
| Redemption: | The instrument is structured to redeem 0.24% of the Issue amount during the first six years after the Issue date and the remaining Issue amount of 99.76% in two equal semi-annual installments of 49.88% each in the last year. |
| Security: | The Issue is unsecured and subordinated as to payment of Principal and profit to all other indebtedness of the Bank. |
| Call Option: | Exercisable in part or in full on or after the 10th redemption, subject to SBP's approval. |
| Lock-in-clause: | Principal and profit will be payable subject to compliance with MCR or CAR set by SBP. |
| Loss absorbency clause: | Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rule vide BPRD Circular # 6 of 2013 dated August 15, 2013, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank and/or have them immediately written off (either partially or in full). Number of shares to be issued to TFC holders at the time of conversion will be equal to the 'Outstanding Face Value of the TFCs' divided by market value per share of the Bank's common share on the date of trigger as declared by SBP of the non-viability event as declared by SBP, subject to a cap of 467,836,257 shares. |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

17.2 In 2017, the Bank has issued Rs.2 billion of rated, privately placed and listed (listing in process), unsecured and subordinated term finance certificates ("TFCs" or "the Issue") as an instrument of redeemable capital under Section 66 of the Companies Act, 2017 and as outlined by State Bank of Pakistan, SBP, under the BPRD circular No. 06 dated August 15, 2013 and Basel III guidelines. Summary of terms and conditions of the Issue are:

| | |
|-------------------------|--|
| Purpose: | To contribute toward the Bank's Tier II Capital for complying with the capital adequacy requirement and to utilize the funds in the Bank's business operations as permitted by its Memorandum & Articles of Association. |
| Issue date | December 29, 2017 |
| Tenor: | Up to Seven years from the Issue date. |
| Maturity Date: | December 29, 2024 |
| Rating | A + (Single A Plus) |
| Profit Rate: | Floating rate of return at Base rate + 1.4 percent per annum; Base rate is defined as the average six months KIBOR prevailing on the Base Rate setting date. The Base Rate will be set for the first time on the last working day prior to the Issue Date and subsequently on the immediately preceding business day before the start of each six monthly period |
| Profit payment: | Semi-annual |
| Redemption: | The instrument is structured to redeem 0.24% of the Issue amount during the first six years after the Issue date and the remaining Issue amount of 99.76% in two equal semi-annual installments of 49.88% each in the last year. |
| Security: | The Issue is unsecured and subordinated as to payment of Principal and profit to all other indebtedness of the Bank. |
| Call Option: | Exercisable in part or in full on or after the 10th redemption, with prior approval of SBP. |
| Lock-in-clause: | Principal and profit will be payable subject to compliance with MCR or CAR set by SBP. |
| Loss absorbency clause: | Upon the occurrence of a Point of Non-Viability event as defined under SBP BPRD Circular # 6 of 2013 dated August 15, 2013, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank and/or have them immediately written off (either partially or in full). Number of shares to be issued to TFC holders at the time of conversion will be equal to the 'Outstanding Face Value of the TFCs' divided by market value per share of the Bank's common share on the date of trigger of Point of Non-Viability (PONV) as declared by SBP, subject to a cap of 319,982,544 shares. |

17.3 During the current year, the Bank has issued Rs.2.5 billion of rated, privately placed and listed (listing in process), unsecured, subordinated, perpetual and non-cumulative term finance certificates ("TFCs" or "the Issue") as an instrument of redeemable capital under Section 66(1) of the Companies Act, 2017 and as outlined by State Bank of Pakistan, SBP, under the BPRD circular No. 06 dated August 15, 2013 (the "Circular") and Basel III guidelines. Summary of terms and conditions of the Issue are:

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | |
|---------------------------|---|
| Purpose: | To contribute toward the Bank's Tier I Capital for complying with the capital adequacy requirement and to utilize the funds in the Bank's business operations as permitted by its Memorandum & Articles of Association. |
| Issue date | December 31, 2018 |
| Maturity date: | Perpetual |
| Rating | A (Single A) |
| Profit Rate: | Floating rate of return at Base rate + 2.25 percent per annum; Base rate is defined as the average six months KIBOR prevailing on the Base Rate setting date. The Base Rate will be set for the first time on the last working day prior to the Issue Date and subsequently on the immediately preceding business day before the start of each six monthly period. |
| Profit payment frequency: | Semi-annually on a non-cumulative basis |
| Redemption: | Not applicable |
| Security: | The Issue is unsecured and subordinated as to payment of Principal and profit to all other claims except common shares. |
| Call Option: | Exercisable in part or in full at a par value on or after five years from the issue date, with prior approval of SBP. The Bank shall not exercise the call option unless the called instrument is replaced with capital of same or better quality. |
| Lock-in-clause: | Payment of profit will be made from current year's earning and subject to compliance with MCR or CAR set by SBP. |

Loss absorbency clause:

| | |
|-------------------------------|--|
| Pre-Specified Trigger ("PST") | <p>Upon the occurrence of a Pre-Specified Trigger as defined under SBP BPRD Circular # 6 of 2013 dated August 15, 2013,, which stipulates that if an Issuer's Common Equity Tier 1 ("CET 1") ratio falls to or below 6.625% of Risk Weighted Assets ("RWA"), the Issuer will have full discretion to determine the amount of TFCs to be permanently converted into common shares or written off, subject to SBP regulations / instructions, and the cap specified below. The Bank will be able to exercise this discretion subject to:</p> <ul style="list-style-type: none">- If and when Bank's CET 1 reaches the loss absorption trigger point, the aggregate amount of Additional Tier-1 capital to be converted must at least be the amount sufficient to immediately return the CET 1 ratio to above 6.625% of total RWA (if possible);- The converted amount should not exceed the amount needed to bring the CET 1 ratio to 8.5% of RWA (i.e. minimum CET 1 of 6.0% plus capital conservation buffer of 2.5%); and <p>In case, conversion of Additional Tier-1 capital Instrument is not possible following</p> <ul style="list-style-type: none">- the trigger event, the amount of the Instrument must be written off in the accounts resulting in increase in CET 1 of the Issuer. |
|-------------------------------|--|

Notes to the Unconsolidated Financial Statements

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Point of Non-Viability (“PONV”) Upon the occurrence of a Point of Non-Viability event as defined under SBP BPRD Circular # 6 of 2013 dated August 15, 2013, which stipulates that SBP may, at its option, fully and permanently convert the TFCs into common shares of the Issuer and / or have them immediately written off (either partially or in full). Number of shares to be issued to TFC holders at the time of conversion will be equal to the ‘Outstanding Value of the TFCs’ divided by market value per share of the Issuer’s common / ordinary share on the date of the PONV trigger event as declared by SBP, subject to the cap specified below:

The PONV trigger event is the earlier of:

- A decision made by SBP that a conversion or temporary / permanent write-off is necessary without which the Issuer would become non-viable;
- The decision to make a public sector injection of capital, or equivalent support, without which the Issuer would have become non-viable, as determined by SBP; and
- The maximum number of shares to be issued to TFC holders at the Pre-Specified Trigger and / or Point of Non Viability (or otherwise as directed by SBP) will be subject to a specified cap of 329,595,476 ordinary shares, or such other number as may be agreed to in consultation with SBP.

| | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|---|--------|------------------------------------|-------------------|
| 18. OTHER LIABILITIES | | | |
| Mark-up / return / interest payable in local currency | 18.1 | 2,638,441 | 2,096,404 |
| Mark-up / return / interest payable in foreign currency | | 107,641 | 47,076 |
| Accrued expenses | 18.2 | 575,943 | 694,761 |
| Acceptances | | 3,217,002 | 3,170,373 |
| Unclaimed dividends | | 4,214 | 4,207 |
| Payable in respect of defined benefit obligation - net | 38.5 | 102,494 | 175,118 |
| Government duties | | 159,236 | 115,517 |
| Donation payable | 30.2.1 | 14,500 | 32,000 |
| Lease key money deposit | | 4,568,145 | 3,320,317 |
| Workers' Welfare Fund | 18.3 | 72,712 | 238,385 |
| Payable against remittance | | 442,811 | 361,808 |
| Visa debit card payable | | 80,202 | 148,650 |
| Retention money payable | | 35,053 | 29,245 |
| Others | | 130,006 | 121,569 |
| | | <u>12,148,400</u> | <u>10,555,430</u> |

18.1 Included herein is a sum of Rs.43.305 million (2017: Rs.72.114 million) payable to related parties.

18.2 Included herein is a sum of Rs.1.907 million (2017: Rs.1.907 million) payable to subsidiary companies.

18.3 The Honorable Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, declaring the insertion of amendments under the Workers' Welfare Ordinance, 1971, introduced in the Finance Act, 2008 pertaining to Federal WWF as unlawful for the reason that the WWF is not in the nature of tax and therefore, could not be introduced through money bill under the Constitution and restored the position prior to the amendments of Finance Acts of 2006 and 2008. The Federal Board of Revenue has filed a petition in the SCP against the said judgment, which is pending for hearing.

Notes to the Unconsolidated Financial Statements

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In view of the above developments regarding the applicability of federal WWF on Banks, the Bank sought a legal opinion to conclude on the reversal of Federal WWF charge, where the Bank's legal advisor of the view that review petition of FBR is unlikely to succeed as the banks do not fall into definition of Industrial Undertaking and thus, not liable to pay federal WWF. Therefore, based on legal advice, the Bank has decided to reverse the charge of Federal WWF of Rs. 74.702 million which was held at 2% of higher of profit before tax as per these unconsolidated financial statements or taxable income as per the income tax return, whichever is higher up to financial year 2014.

Further, as a consequence of the 18th amendment to the Constitution, levy for the WWF was also introduced by the Government of Sindh through the Sindh WWF Act, 2014, the Act. As per the Act, Banks are liable to pay SWWF. The Bank has challenged the issue of jurisdiction claimed by Sindh Revenue Board before the Honorable High Court of Sindh (the Court) through Constitutional Petition 1546/2017 i.e. the Act will be applied to trans-provincial companies to the extent that the obligation under the provincial law is to make distribution only to the proportionate profit of Sindh Province. The Court has restrained the Sindh Revenue Board to collect / recover Sindh Worker Welfare Fund till the next date of hearing.

During the year, the Bank reassessed the SWWF provision which was previously held on the entire operating results of the Bank (including other provinces, part of Pakistan, AJK and Bahrain Operations) and based on the above legal status and also based on the legal opinion, is of the view that the Bank will only liable to SWWF to the extent to its operations within Sindh and accordingly, have reversed the provision relating to operations outside Sindh (on best possible estimation) to the extent of Rs.98.210 million.

19. SHARE CAPITAL - NET

19.1 Authorised capital

| 2018 | 2017 | | 2018 | 2017 |
|----------------------|----------------------|-------------------------------|-------------------|-------------------|
| ----- | ----- | | ----- | ----- |
| Number of shares | | Note | Rupees in '000 | |
| <u>2,350,000,000</u> | <u>1,850,000,000</u> | Ordinary shares of Rs.10 each | <u>23,500,000</u> | <u>18,500,000</u> |
| | | 19.1.1 | | |

19.1.1 During the year, after having SBP approval vide its letter No. 'BPRD/LD-01/602-AM&AoA/16933/2018-8446', the shareholders of the Bank in their Annual General Meeting held on March 07, 2018 increased its authorised capital by Rs.5 billion, divided into 500 million ordinary shares of Rs.10 each.

19.2 Issued, subscribed and paid-up capital - net

| 2018 | 2017 | | 2018 | 2017 |
|----------------------|----------------------|--------------------------|--------------------|--------------------|
| ----- | ----- | | ----- | ----- |
| Number of shares | | Note | Rupees in '000 | |
| <u>763,558,965</u> | <u>538,558,965</u> | Ordinary shares | <u>7,635,590</u> | <u>5,385,590</u> |
| | | Fully paid in cash | | |
| | | Issued for consideration | | |
| | | other than cash | | |
| <u>533,905,297</u> | <u>533,905,297</u> | | <u>5,339,053</u> | <u>5,339,053</u> |
| <u>1,297,464,262</u> | <u>1,072,464,262</u> | | <u>12,974,643</u> | <u>10,724,643</u> |
| | | Less: Discount on | | |
| | | issue of shares | | |
| <u>-</u> | <u>-</u> | 19.3 | <u>(2,855,401)</u> | <u>(2,105,401)</u> |
| <u>1,297,464,262</u> | <u>1,072,464,262</u> | | <u>10,119,242</u> | <u>8,619,242</u> |

Notes to the Unconsolidated Financial Statements

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19.3 On February 19, 2018, issued, subscribed and paid-up capital of the Bank has also increased by Rs. 2,250 million divided into 225 million ordinary shares of Rs. 10 each. The increase was on account of conversion of unlisted preference shares of Rs. 1,500 million divided into 150 million shares of Rs. 10 each at a conversion ratio of 1:1.5 (i.e. for every one preference share one and half ordinary shares were issued). The ordinary shares are issued at Rs. 6.67 per share i.e. at a discount of Rs. 3.33 per share as per the approvals of Securities and Exchange Commission of Pakistan vide its letter No. EMD/CI/102/2010 dated December 19, 2013 and State Bank of Pakistan vide its letter No. BPRD/BA&CA/649/19755/2013 dated December 30, 2013.

19.4 As at December 31, 2018, Jahangir Siddiqui & Co. Ltd. (the parent company) held 973,307,324 (December 31, 2017: 755,245,007) ordinary shares of Rs.10 each i.e. 75.02% holding (December 31, 2017: 70.42%).

20. PREFERENCE SHARES

20.1 Authorised capital

| 2018 | 2017 | | Note | 2018 | 2017 |
|--------------------|-------------|---|------|----------------------------|-----------|
| Number of shares | | | | ----- Rupees in '000 ----- | |
| <u>150,000,000</u> | 150,000,000 | Convertible preference shares of Rs.10 each | | <u>1,500,000</u> | 1,500,000 |

20.2 Issued, subscribed and paid-up capital

| | | | | | |
|----------|--------------------|-----------------|------|----------|------------------|
| <u>-</u> | <u>150,000,000</u> | Issued for cash | 19.3 | <u>-</u> | <u>1,500,000</u> |
|----------|--------------------|-----------------|------|----------|------------------|

21. (DEFICIT) / SURPLUS ON REVALUATION OF ASSETS - NET OF TAX

| | Note | 2018 | 2017 |
|--|------------|----------------------------|------------------|
| | | ----- Rupees in '000 ----- | |
| (Deficit) / surplus on revaluation of: | | | |
| Available-for-sale securities | 8.1 & 21.1 | (3,354,020) | (120,477) |
| Fixed assets | 21.2 | 1,379,744 | 661,400 |
| Non-banking assets acquired in satisfaction of claims | 21.3 | 93,869 | 97,242 |
| | | <u>(1,880,407)</u> | 638,165 |
| Deferred tax on (deficit) / surplus on revaluation of: | | | |
| Available-for-sale securities | | 1,173,907 | 42,167 |
| Fixed assets | | (328,078) | (187,861) |
| Non-banking assets acquired in satisfaction of claims | | (1,011) | (2,192) |
| | | <u>844,818</u> | <u>(147,886)</u> |
| | | <u>(1,035,589)</u> | <u>490,279</u> |

21.1 This includes general provision under IFRS 9 of Rs. 95.015 million (2017: nil) as disclosed in note 4.1.3

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|---|--------|------------------------------------|-------------|
| 21.2 Fixed assets | | | |
| Surplus on revaluation as at January 01 | | 661,400 | - |
| Recognised during the year - net | | 741,138 | 665,012 |
| | | 1,402,538 | 665,012 |
| Less: Transferred to unappropriated profit: | | | |
| Incremental depreciation during the year | | (14,816) | (2,348) |
| Related deferred tax liability | | (7,978) | (1,264) |
| | | (22,794) | (3,612) |
| Surplus on revaluation as at December 31 | | 1,379,744 | 661,400 |
| Less: Related deferred tax liability on: | | | |
| Surplus on revaluation as at January 01 | | (187,861) | - |
| Recognised / transfered during the year | | (148,195) | (189,125) |
| Transferred to profit and loss account on account of incremental depreciation | | 7,978 | 1,264 |
| | | (328,078) | (187,861) |
| | | 1,051,666 | 473,539 |
| 21.3 Non-banking assets acquired In satisfaction of claims | | | |
| Surplus on revaluation as at January 01 | | 97,242 | 84,175 |
| (Transferred) / recognized during the year | | (3,210) | 13,396 |
| | | 94,032 | 97,571 |
| Less: Transferred to unappropriated profit: | | | |
| Incremental depreciation during the year | | (106) | (214) |
| Related deferred tax liability | | (57) | (115) |
| | | (163) | (329) |
| Surplus on revaluation as at December 31 | | 93,869 | 97,242 |
| Less: Related deferred tax liability on: | | | |
| Surplus on revaluation as at January 01 | | (2,192) | (2,307) |
| Transferred during the year | | 1,124 | - |
| Transferred to profit and loss account on account of incremental depreciation | | 57 | 115 |
| | | (1,011) | (2,192) |
| | | 92,858 | 95,050 |
| 22. CONTINGENCIES AND COMMITMENTS | | | |
| Guarantees | 22.1 | 41,116,520 | 45,019,600 |
| Commitments | 22.2 | 58,341,132 | 59,787,146 |
| | | 99,457,652 | 104,806,746 |
| 22.1 Guarantees: | | | |
| Financial guarantees | | 3,552,003 | 4,680,143 |
| Performance guarantees | | 19,549,043 | 18,094,043 |
| Other guarantees | | 18,015,474 | 22,245,414 |
| | 22.1.1 | 41,116,520 | 45,019,600 |
| 22.1.1 | | | |
| Included herein the outstanding guarantees of Rs.19.201 million (2017: Rs.31.454 million) of related parties. | | | |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- Rupees in '000 ----- |
|-------------|---|------------------------------------|------------------------------------|
| 22.2 | Commitments: | | |
| | Documentary credits and short-term trade-related transactions | | |
| | - letters of credit | 22.2.1 14,957,752 | 18,387,725 |
| | Commitments in respect of: | | |
| | - Forward foreign exchange contracts | 22.2.2 34,627,442 | 11,649,460 |
| | - Forward government securities transactions | 22.2.3 1,703,671 | 1,611,883 |
| | - Interest rate swaps (notional principal) | 22.2.4 3,992,763 | 4,223,400 |
| | - Options (notional principal) | 22.2.4 2,631,433 | 2,421,402 |
| | - Forward lending | 22.2.5 284,137 | 21,398,301 |
| | Commitments for acquisition of: | | |
| | - Fixed assets | 22.2.6 143,934 | 94,975 |
| | | <u>58,341,132</u> | <u>59,787,146</u> |
| 22.2.1 | Included herein the outstanding letter of credits of Rs.44.016 million (2017: Rs.44.016 million) of related parties. | | |
| 22.2.2 | Commitments in respect of forward foreign exchange contracts | | |
| | Purchase | 21,521,180 | 6,689,099 |
| | Sale | 13,106,262 | 4,960,361 |
| | | <u>34,627,442</u> | <u>11,649,460</u> |
| | The Bank utilises foreign exchange instruments to meet the needs of its customers and as part of its asset and liability management activity to hedge its own exposure to currency risk. At year end, all foreign exchange contracts have a remaining maturity of less than one year. | | |
| 22.2.3 | Commitments in respect of forward government securities | | |
| | Purchase | 209,471 | 1,496,072 |
| | Sale | 1,494,200 | 115,811 |
| | | <u>1,703,671</u> | <u>1,611,883</u> |
| 22.2.4 | Commitments in respect of: | | |
| | Interest rate swaps (notional principal) | 3,992,763 | 4,223,400 |
| | Options (notional principal) | 2,631,433 | 2,421,402 |
| | | <u>6,624,196</u> | <u>6,644,802</u> |
| 22.2.5 | Commitments in respect of forward lending | | |
| | Undrawn formal standby facilities, credit lines and other commitments to lend | 284,137 | 21,398,301 |
| 22.2.5.1 | These represent commitments that are irrevocable because they cannot be withdrawn at the discretion of the bank without the risk of incurring significant penalty or expense. | | |
| 22.2.6 | Commitments for acquisition of fixed assets | <u>143,934</u> | <u>94,975</u> |
| 22.2.7 | Tax related contingencies are disclosed in notes 34.2 to 34.5. | | |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

23 Derivative Instruments

Derivative instruments, such as Forward Exchange Contracts, Interest Rate Swaps, Interest Rate Swaps and Options, are forward transactions that provide market making opportunities / hedge against the adverse movement of interest and exchange rates. Derivatives business also provides risk solutions for the existing and potential customers of the Bank.

The Bank has entered into a Cross Currency Swap transaction with its customer on back-to-back basis with an Authorized Derivative Dealer (ADD) without carrying any open position in its books. Specific approvals for the transactions have been granted by State Bank of Pakistan. Policies in line with SBP instructions have been formulated and are operative.

The Bank has also entered into Foreign Currency & Commodity Options from its Wholesale Banking Branch Bahrain for market making activities.

These transactions cover the aspects of both market making and hedging. The risk management related to derivative is disclosed in note 47 to the financial statements.

Accounting policies in respect of derivative financial instruments are described in note 4.5.2.

23.1 Product analysis

| | 2018 | | | | | | | |
|----------------------------------|---------------------|----------------|--------------------|----------------|----------------------------|----------------|--------------------|----------------|
| | Interest Rate Swaps | | Options | | Forward exchange contracts | | Forward securities | |
| | Notional principal | Mark to market | Notional principal | Mark to Market | Notional principal | Mark to Market | Notional principal | Mark to Market |
| ----- Rupees in '000 ----- | | | | | | | | |
| With Banks for | | | | | | | | |
| Hedging | 3,992,763 | 16,931 | - | - | - | - | - | - |
| Market making | - | - | 2,631,433 | (3,652) | 34,627,442 | 211,933 | 1,703,671 | (296) |
| With FIs other than banks | | | | | | | | |
| Hedging | - | - | - | - | - | - | - | - |
| Market making | - | - | - | - | - | - | - | - |
| Total | | | | | | | | |
| Hedging | 3,992,763 | 16,931 | - | - | - | - | - | - |
| Market making | - | - | 2,631,433 | (3,652) | 34,627,442 | 211,933 | 1,703,671 | (296) |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | | | | | | |
|----------------------------------|---------------------|----------------|--------------------|----------------|----------------------------|----------------|--------------------|----------------|
| | Interest Rate Swaps | | Options | | Forward exchange contracts | | Forward securities | |
| | Notional principal | Mark to market | Notional principal | Mark to Market | Notional principal | Mark to Market | Notional principal | Mark to Market |
| ----- Rupees in '000 ----- | | | | | | | | |
| With Banks for | | | | | | | | |
| Hedging | 4,223,400 | 6,118 | - | - | - | - | - | - |
| Market making | - | - | 2,421,402 | 4,874 | 11,649,458 | 61,523 | 1,611,882 | (437) |
| With FIs other than banks | | | | | | | | |
| Hedging | - | - | - | - | - | - | - | - |
| Market making | - | - | - | - | - | - | - | - |
| Total | | | | | | | | |
| Hedging | 4,223,400 | 6,118 | - | - | - | - | - | - |
| Market making | - | - | 2,421,402 | 4,874 | 11,649,458 | 61,523 | 1,611,882 | (437) |

At the exchange rate prevailing at the end of the reporting period.

23.2 Maturity analysis

| Remaining maturity of Contracts | Number of contracts | Notional principal | 2018 | | |
|---------------------------------|---------------------|--------------------|----------------|------------------|----------------|
| | | | Mark to market | | Net |
| | | | Positive | Negative | |
| ----- Rupees in '000 ----- | | | | | |
| Upto 1 month | 123 | 16,831,971 | 178,009 | (71,065) | 106,944 |
| 1 to 3 months | 61 | 10,868,070 | 179,595 | (72,610) | 106,985 |
| 3 to 6 months | 54 | 10,257,016 | 99,766 | (120,138) | (20,372) |
| 6 months to 1 year | 20 | 3,171,089 | 32,045 | (16,145) | 15,900 |
| 1 to 2 years | - | - | - | - | - |
| 2 to 3 years | 4 | 1,827,163 | 67,492 | (52,033) | 15,459 |
| 3 to 5 years | - | - | - | - | - |
| 5 to 10 years | - | - | - | - | - |
| Above 10 years | - | - | - | - | - |
| | 262 | 42,955,309 | 556,907 | (331,991) | 224,916 |
| ----- Rupees in '000 ----- | | | | | |
| Remaining maturity of Contracts | Number of contracts | Notional principal | 2017 | | |
| | | | Mark to market | | Net |
| | | | Positive | Negative | |
| ----- Rupees in '000 ----- | | | | | |
| Upto 1 month | 101 | 9,074,420 | 112,801 | (75,269) | 37,532 |
| 1 to 3 months | 56 | 2,537,559 | 10,865 | (26,079) | (15,214) |
| 3 to 6 months | 37 | 1,253,820 | 31,561 | (1,977) | 29,584 |
| 6 months to 1 year | 25 | 3,026,643 | 25,272 | (11,063) | 14,209 |
| 1 to 2 years | 2 | 831,200 | 32,563 | (30,458) | 2,105 |
| 2 to 3 years | - | - | - | - | - |
| 3 to 5 years | 4 | 3,182,500 | 96,426 | (92,565) | 3,862 |
| 5 to 10 years | - | - | - | - | - |
| Above 10 years | - | - | - | - | - |
| | 225 | 19,906,142 | 309,488 | (237,411) | 72,078 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|--|------|------------------------------------|-------------------|
| 24. MARK-UP / RETURN / INTEREST EARNED | | | |
| On: | | | |
| Loans and advances | | 19,657,396 | 10,007,332 |
| Investments | | 10,071,454 | 10,117,763 |
| Lendings to financial institutions | | 111,081 | 78,244 |
| Balance with banks | | 20,120 | 3,613 |
| Securities purchased under resale agreements | | 136,977 | 174,219 |
| | | <u>29,997,028</u> | <u>20,381,171</u> |
| 25. MARK-UP / RETURN / INTEREST EXPENSED | | | |
| Deposits | | 15,098,769 | 11,775,496 |
| Borrowings | 25.1 | 705,007 | 401,137 |
| Securities sold under repurchase agreements | | 4,975,964 | 1,734,670 |
| Sub-ordinated loans | | 407,992 | 227,917 |
| | | <u>21,187,732</u> | <u>14,139,220</u> |
| 25.1 Borrowings | | | |
| Export Refinancing Scheme (ERF) | | 260,801 | 140,359 |
| Long-Term Finance Facility (LTFF) | | 12,606 | 24,727 |
| Financing Facility for Storage of Agricultural Produce (FFSAP) | | 2,249 | 1,897 |
| Other short term borrowings | | 429,351 | 234,154 |
| | | <u>705,007</u> | <u>401,137</u> |
| 26. FEE AND COMMISSION INCOME | | | |
| Branch banking customer fees | | 176,703 | 104,457 |
| Consumer finance related fees | | 32,640 | 37,195 |
| Card related fees (debit and credit cards) | | 291,035 | 238,038 |
| Credit related fees | | 239,166 | 78,841 |
| Investment banking fees | | 335,639 | 462,802 |
| Commission on trade | | 468,623 | 372,540 |
| Commission on guarantees | | 313,685 | 322,626 |
| Commission on cash management | | 4,423 | 2,747 |
| Commission on remittances including home remittances | 26.1 | 116,004 | 57,523 |
| Commission on bancassurance | | 188,040 | 164,861 |
| Commission on distribution of mutual funds | | 183,824 | 296 |
| Commission on online Services | | 157,052 | 147,642 |
| Postage & Courier income | | 13,890 | 12,078 |
| Rebate income | | 144,081 | 111,978 |
| Rebate on primary dealership | | 4,118 | 9,096 |
| Others | | - | 1,588 |
| | | <u>2,668,923</u> | <u>2,124,308</u> |

26.1 This includes Rs.66.003 million (2017: Rs.33.462 million) in respect of commission income from home remittance services provided by the Bank. The amount is earned from State Bank of Pakistan at the rate of Saudi Riyal 20 (2017: Saudi Riyal 20) per transaction over USD 200 (2017: USD 200) and is shared between the Bank and various exchange companies as per terms of agreement with them.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|--|------|------------------------------------|------------------|
| 27. INCOME FROM DERIVATIVE INSTRUMENTS | | | |
| Realised | | | |
| Options | | 9,392 | - |
| Forward foreign exchange contracts | | (63,079) | 27,685 |
| | | <u>(53,687)</u> | <u>27,685</u> |
| Unrealised | | | |
| Interest rate swaps | | 10,815 | 66 |
| Options | | (3,204) | 4,874 |
| Forward foreign exchange contracts | | 211,933 | 61,524 |
| Forward government securities | | (296) | (438) |
| | | <u>219,248</u> | <u>66,026</u> |
| | | <u>165,561</u> | <u>93,711</u> |
| 28. (LOSS) / GAIN ON SALE OF SECURITIES - NET | | | |
| Realised | 28.1 | (1,421,128) | 1,236,163 |
| Unrealised - held for trading | | (12,906) | (2,488) |
| | | <u>(1,434,034)</u> | <u>1,233,675</u> |
| 28.1 Realised gain on: | | | |
| Federal government securities | | | |
| Market treasury bills | | (15,587) | 6,677 |
| Pakistan investment bonds | | (1,042,947) | 132,137 |
| Ijara sukuk certificates | | 572 | 2,074 |
| Shares | | | |
| Listed companies | | (325,660) | 312,492 |
| Unlisted companies | | - | 599,215 |
| Non Government Debt Securities | | | |
| Term finance certificates | | - | (108) |
| Mutual fund units | | 1,367 | (4,119) |
| Foreign currency bonds | | (42,838) | 187,795 |
| Sukuk certificates | | 3,965 | - |
| | | <u>(1,421,128)</u> | <u>1,236,163</u> |
| 29. OTHER INCOME - NET | | | |
| Gain on sale of operating fixed assets - net | | <u>108,964</u> | <u>75,441</u> |
| 29.1 | | | |
| This includes loss amounting of Rs. 0.862 million (2017: Rs. Nil) incurred due to transfer of furniture and electrical equipment at free of cost to Mr. Khalid Imran, Ex president of Bank, as approved in Board meeting dated April 25, 2018. | | | |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| 30. OPERATING EXPENSES | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|---|------|------------------------------------|------------------|
| Total compensation expense | 30.1 | 4,886,572 | 3,712,228 |
| Property expense | | | |
| Rent & taxes | | 1,061,698 | 947,021 |
| Insurance | | 8,144 | 8,584 |
| Utilities cost | | 263,416 | 213,733 |
| Security (including guards) | | 353,030 | 300,754 |
| Repair & maintenance (including janitorial charges) | | 229,620 | 166,337 |
| Depreciation | | 218,486 | 171,454 |
| Depreciation on non banking assets | | 573 | 1,300 |
| | | 2,134,967 | 1,809,183 |
| Information technology expenses | | | |
| Software maintenance | | 125,023 | 113,309 |
| Hardware maintenance | | 189,412 | 90,628 |
| Depreciation | | 141,947 | 118,563 |
| Amortisation | | 71,069 | 60,556 |
| Network charges | | 104,620 | 75,996 |
| | | 632,071 | 459,052 |
| Other operating expenses | | | |
| Directors' fees and allowances | | 14,450 | 13,000 |
| Legal & professional charges | | 59,126 | 57,184 |
| Insurance | | 162,723 | 107,400 |
| Outsourced services costs | 37.1 | 123,375 | 457,337 |
| Travelling & conveyance | | 91,168 | 88,504 |
| NIFT clearing charges | | 35,228 | 32,329 |
| Depreciation | | 327,135 | 295,768 |
| Training & development | | 39,075 | 50,707 |
| Postage & courier charges | | 72,422 | 56,832 |
| Communication | | 95,557 | 50,462 |
| Stationery & printing | | 212,657 | 188,120 |
| Marketing, advertisement & publicity | | 362,558 | 307,461 |
| Donations | 30.2 | 21,244 | 32,000 |
| Auditors Remuneration | 30.3 | 17,444 | 11,560 |
| Staff Auto fuel & maintenance | | 156,270 | 137,268 |
| Bank Charges | | 47,996 | 33,755 |
| Stamp Duty | | 27,698 | 25,373 |
| Online verification charges | | 19,573 | 15,669 |
| Brokerage, fee and commission | | 47,599 | 66,439 |
| Card related fees (debit and credit cards) | | 6,683 | 5,561 |
| CDC and other charges | | 5,692 | 4,763 |
| Consultancy fee | | 61,887 | 64,020 |
| Deposit protection corporation | | 59,736 | - |
| Entertainment expenses | | 58,764 | 58,630 |
| Fee and Subscription | | 58,205 | 35,834 |
| Employees social security | | 7,147 | 4,020 |
| Generator fuel & maintenance | | 79,162 | 54,931 |
| Others | | 31,876 | 20,945 |
| | | 2,302,450 | 2,275,872 |
| | | 9,956,060 | 8,256,335 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| 30.1 Total compensation expense | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- Rupees in '000 ----- |
|---|--------|------------------------------------|------------------------------------|
| Fees and Allowances etc. | | 158,260 | 114,116 |
| Managerial Remuneration | | | |
| i) Fixed | | 3,329,747 | 2,535,774 |
| ii) Variable | | | |
| of which; | | | |
| a) Cash Bonus / Awards etc. | 30.1.1 | 394,289 | 409,796 |
| b) Commission | | 289,877 | 113,085 |
| Charge for defined benefit plan | | 129,556 | 89,576 |
| Contribution to defined contribution plan | | 177,360 | 137,059 |
| Leaving indemnity | | 2,313 | 1,804 |
| Medical | | 324,835 | 248,630 |
| Conveyance | | 13,706 | 8,016 |
| Insurance staff | | 66,629 | 54,372 |
| | | <u>4,886,572</u> | <u>3,712,228</u> |

30.1.1 The Bank operates a short term employee benefit scheme which includes cash awards / special bonus for all employees. Under this scheme, the bonus for all employees, including the Chief Executive Officer (CEO) is determined on the basis of employees' evaluation and the Bank's performance during the year.

| 30.2 Donations | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- Rupees in '000 ----- |
|--|--------|------------------------------------|------------------------------------|
| Future Trust | 30.2.1 | 14,500 | 32,000 |
| The Supreme Court of Pakistan and The Prime Minister of Pakistan Diamer-Bhasha And Mohmand Dams Fund | | 6,744 | - |
| | | <u>21,244</u> | <u>32,000</u> |

30.2.1 This represents donation to a related party, wherein below mentioned persons are trustees. The registered office of the donee is located at 7th Floor, The Forum, Block 9, Clifton, Karachi.

- Mr. Suleman Lalani, Chairman of the Bank and the Chief Executive Officer of Jahangir Siddiqui and Co. Ltd. (the parent company)
- Mr. Ali Raza Siddiqui, Director of the parent company
- Mr. Kalim-ur-Rehman, Director of the Bank and the parent company
- Mr. Hasan Shahid, Director Finance & Company Secretary of the parent company
- Mr. Najmulul Hoda Khan, Chief Financial Officer of the parent company
- Mr. Tariq Hussain Bhati, Head of Money Market and Forex of JS Global Capital Limited, the subsidiary company

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|--|--------|------------------------------------|----------------|
| 30.3 Auditors' remuneration | | | |
| Audit fee - Pakistan | | 1,631 | 1,450 |
| Audit fee - Bahrain | | 1,131 | 2,030 |
| Half-yearly review | | 563 | 500 |
| Special certification and sundry advisory services | | 11,373 | 5,910 |
| Taxation services | | 180 | 190 |
| Out of pocket expenses and sales tax on services | | 2,566 | 1,480 |
| | 30.3.1 | <u>17,444</u> | <u>11,560</u> |
| 30.3.1 Geographical analysis | | | |
| Pakistan | | 13,175 | 7,575 |
| Bahrain | | 4,269 | 3,985 |
| | | <u>17,444</u> | <u>11,560</u> |
| 31. WORKERS' WELFARE FUND | | | |
| Sindh Workers' Welfare Fund | | | |
| Charge during the year | 31.1 | 7,238 | 32,411 |
| Reversal of prior years | 18.3 | (98,210) | - |
| | | <u>(90,972)</u> | 32,411 |
| Reversal of Federal Workers' Welfare Fund | 18.3 | (74,702) | - |
| | | <u>(165,674)</u> | <u>32,411</u> |
| 31.1 Provision held at 2% of the higher of profit before tax or taxable income to the extent of operations carried out under Sindh Workers' Welfare Act, 2014. | | | |
| 32. OTHER CHARGES | Note | 2018 ----- Rupees in '000 ----- | 2017 |
| Penalties imposed by State Bank of Pakistan | | 14,748 | 12,833 |
| Others | | 1,455 | 497 |
| | | <u>16,203</u> | <u>13,330</u> |
| 33. PROVISIONS AND WRITE OFFS - NET | | | |
| (Reversals) / provisions for diminution in value of investments | | (219,911) | 123,031 |
| Provisions against loans & advances - specific | | 350,928 | 143,449 |
| Provisions against loans & advances - general | | 55,308 | 59,365 |
| Other (reversals) / provisions | | (39,807) | 44,806 |
| General provision - under IFRS-9 | 4.1.3 | 92,270 | - |
| | 33.1 | <u>238,788</u> | <u>370,651</u> |
| 33.1 The SBP vide its letter no. OSED/ SEU-26/026(01)/4617/19 dated February 27, 2019 advised the Bank to make provision of Rs.792.327 million against certain classified loans, investments and other assets, in a phased manner spreading equally (i.e. Rs.264.109 million each) over three reporting periods of December 31, 2018, March 31, 2019 and June 30, 2019. | | | |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| 34. TAXATION | 2018 | 2017 |
|---|----------------------------|------------------|
| | ----- Rupees in '000 ----- | |
| Current | (440,917) | (515,275) |
| Prior years | (699) | (73,298) |
| Deferred | 99,197 | (58,842) |
| | <u>(342,419)</u> | <u>(647,415)</u> |
| 34.1 Relationship between income tax expense and accounting profit | | |
| Profit before taxation | <u>904,757</u> | <u>1,620,564</u> |
| Tax on income @ 35% (2016: 35%) | (316,665) | (567,197) |
| Effect of permanent differences | (5,162) | (4,947) |
| Effects of prior year deferred taxation | 12,876 | 35,945 |
| Effects of prior year current taxation | (33,468) | (111,216) |
| Tax charge for the year | <u>(342,419)</u> | <u>(647,415)</u> |
| 34.2 Income Tax | | |

The income tax returns filed under Section 114 of the Income Tax Ordinance, 2001 for the tax years 2007 through 2018. These returns filed were deemed to have been assessed in terms the provisions prevailing under income tax laws as applicable in Pakistan. However, the Officers of Inland Revenue Services (OIR) conducted the proceedings for making certain amendments in the deemed assessments for tax years 2008 to 2015. This was done by taking recourse of conducting tax audit or alternatively a direct amendment in the assessment contending that certain matters in the deemed assessments were not admissible as not conforming to the law and prejudiced the interest of revenue.

Based on the amended assessments in tax year 2008 to tax year 2015, the department had made certain dis-allowances of expenses and tax deductible claims besides creating minimum tax and Workers' Welfare Fund liabilities in the tax years 2010, 2011 & 2012 and tax years 2009, 2012 & 2013 respectively.

In respect of WWF, the Supreme Court of Pakistan has held in Judgement, PLD 2017 SC 28, that the amendments made in the WWF Ordinance through Finance Act, 2006 and 2008 were illegal and without lawful authority i.e. the banks do not fall into definition of Industrial Undertaking and thus, not liable to pay WWF. Therefore based on this, the Bank's contention is mandated and it is likely that its pending appeals in this will be decided favorably. The Bank has obtained appeal effect orders of respective years except 2013 and resultantly no demand is payable in this respect.

As a consequence of introduction of Sindh Workers' Welfare Fund Act, the Bank is required to pay WWF to Sindh Revenue Board effective from tax year 2015. The Bank has filed petition before the Honourable High Court of Sindh to contest applicability of SWWF in its case who has granted stay against recovery of SWWF from the Bank. The Bank has recognised full provision to the extend of Sindh Province refer note 18.3.

In respect of minimum tax, the Commissioner Inland Revenue-Appeals (the CIR) has the not accepted the Bank's contentions of gross loss position and also decided that non-mark-up income is the fall in the definition of turnover including capital gains and dividend income. As result the demand of Rs. 38.907 million has been payable. The Bank has contesting the matter in further appeals before Appellate Tribunal Inland Revenue (ATIR) which are pending for hearing.

Notes to the Unconsolidated Financial Statements

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For tax year 2008-2015, the Bank has not accepted the amendments of Rs. 5.322 billion and have filed appeals before the Commissioner Inland Revenue-Appeals (the CIRA).

CIRA has admitted the contention of the Bank in case of tax year 2008 that the amended order is barred by time and decided that any addition made in impugned order is annulled and not required to be further adjudicated. However, the department has filed an appeal against the decision of CIRA in ATIR where it is pending for hearing and decision.

With regard to appeals filed for tax year 2009 to 2014, the CIRA has decided the appeals accepting the Bank's contentions in respect of significant issues, and in 2015, not in favor of the Bank even on issues decided in favor in prior years. Whereas disallowance of amortization claim of goodwill have been decided in favor of department in all tax years. However, the Bank and the tax department are contesting the matters in further appeals before Appellate Tribunal Inland Revenue (ATIR) which are pending for hearing.

During the year, the tax department has passed appeal effect/rectification orders and allowed deleted and set-aside issues in the light of CIR(A) orders for tax year 2008 to 2014. As a result of these orders, the Bank's taxable losses has increased to Rs. 3.464 billion and reduced the demand of Rs. 1.212 billion in relevant tax years after adjustment of these losses.

Further for the tax year 2013, the ATIR has decided appeal filed by tax department in respect of calculating the amount of provisions against advances as allowable under Rule 1(c) of Seventh Schedule to the Income Tax Ordinance, 2001 and has maintained the CIRA decision that the allowability of provision for advances to be calculated at 1% of gross amount of advances as against the tax department contention that the same is to be calculated on net advances after deducting the amount of provisions created and allowed against advances.

The matter of allowability of amortization relating to goodwill is contentious issue, therefore based on the opinion of lawyer there are arguments available to contend that goodwill on merger is a tax claimable deduction. Especially in the recent decision given by the High Court of Sindh in the case of merger of other bank in Pakistan where the court has ruled favorably that goodwill generated in merger is 'intangible' and amortization relating to goodwill is allowable deduction.

The Bank has not been accepting levy of Super Tax and has been contesting the matter in high court and other appellate forums. However, the Bank has recognised full provision in these unconsolidated financial statements against this levy after amendments made through finance act 2016 to 2018. Further, the Finance Supplementary (Second Amendment) Bill, 2019 issued dated January 23, 2019, has not yet been enacted, therefore, Super tax provision in respect of tax year 2018 of Rs. 55.505 million will be recognised once the Bill will be assented by President of Pakistan.

The management of Bank is confident that the appeals filed on various forums in respect of the above matters will be decided in the Bank's favor and accordingly no demand for payment would arise.

34.3 Withholding tax monitoring

Withholding tax monitoring was initiated against the Bank for tax year 2014-2018. Orders in respect of tax years 2014, 2015 and 2017 has been passed against which appeals have been filed before the CIR(A). CIR(A) has reminded back the matters for rectification in respect of tax years 2014 and 2015 against which rectified orders has been passed and demands have been rectified. Appeal for tax year 2017 has been heard and reserved for order. In respect of tax year 2018, proceedings are pending.

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For the year ended December 31, 2018

34.4 Sales tax

The Bank as a registered person under Sindh Sales Tax on Services Act, 2011 has been issued a Sales Tax Order from the Sindh Revenue Board (SRB) creating a demand of Rs.48.838 million (besides Rs.4.440 million is charged as penalty) against the Bank for allegedly non-payment of Sindh sales tax on certain 'presumed non-taxable services / incomes' amounting to Rs.277.488 million for the tax periods from July 2011 to December 2013. The issue is common amongst the banking industry. An appeal was filed by the Bank before Commissioner SRB (Appeals) which has been decided in favor of the tax department except tax imposed on FX gain on Western Union remittance. The Bank and tax department have filed appeals before Appellate Tribunal which are pending for hearing.

The management of Bank is confident that the appeals filed in respect of the above matter will be decided in the Bank's favor and accordingly no demand for payment would arise.

34.5 Azad Jammu & Kashmir Operations

The Bank has commenced operations in Azad Jammu & Kashmir from tax year 2009 and has filed returns for the tax years 2009 to 2018 with the tax authorities of such region. The Commissioner has issued notices for amendment of assessment under section 122 of the Income Tax Ordinance, 2001 (as adopted in AJK Region) for the tax year 2011 to 2017. All assessments orders are rectified and no additional demand has been raised.

| 35. BASIC EARNINGS PER SHARE | Note | 2018 | 2017 |
|---|------|----------------------------|----------------------|
| | | ----- Rupees in '000 ----- | |
| Profit after taxation for the year - attributable to ordinary equity holders of the Bank | | 562,338 | 973,149 |
| Preference dividend paid for the year December 31, 2017 @ 12% p.a (2016: @ 12% p.a.) | 35.1 | (180,000) | (180,000) |
| Profit after taxation for the year - attributable to ordinary equity holders of the Bank for basic earnings | | <u>382,338</u> | <u>793,149</u> |
| | | ----- Numbers ----- | |
| Weighted average number of outstanding ordinary shares during the year for basic earnings | | <u>1,267,258,783</u> | <u>1,072,464,262</u> |
| Basic earnings per share | | <u>0.30</u> | <u>0.74</u> |

35.1 The shareholders of the Bank in their meeting held on March 29, 2018 approved non-cumulative preference dividend of Rs.180 million (2017: Rs.180 million) for the preference shareholders. Since it was not recognised as a liability at reporting period as of December 31, 2017 due to non-adjusting event in accordance with International Accounting Standard - IAS 10 "Events after the Reporting Period", the basic earnings per share of the current period has been adjusted accordingly.

35.2 Diluted earnings per share increases when taking the convertible preference shares into account, therefore the convertible preference shares are anti-dilutive and are excluded from the weighted average number of ordinary shares for the purpose of diluted earnings per share.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 | 2017 |
|--|---|----------------------------|--------------------------|
| | | ----- Rupees in '000 ----- | |
| 36. CASH AND CASH EQUIVALENTS | | | |
| Cash and balances with treasury banks | 5 | 32,110,840 | 17,333,788 |
| Balances with other banks | 6 | 968,702 | 1,034,266 |
| Overdrawn nostro accounts | 15 | (501,629) | (198,996) |
| | | <u>32,577,913</u> | <u>18,169,058</u> |
| Less - General provision under IFRS - 9 | 4.1.3 | (127) | - |
| | | <u><u>32,577,786</u></u> | <u><u>18,169,058</u></u> |
| 37. STAFF STRENGTH | | | |
| Permanent | | 3,528 | 3,099 |
| On Bank's contract | | 1,148 | 1,421 |
| Bank's own staff strength at the end of the year | | <u>4,676</u> | <u>4,520</u> |
| Third party contract (other guards and janitorial) | | 451 | 478 |
| | | <u><u>5,127</u></u> | <u><u>4,998</u></u> |
| 37.1 Geographical segment analysis | | | |
| Pakistan | | 5,121 | 4,992 |
| Bahrain | | 6 | 6 |
| | | <u><u>5,127</u></u> | <u><u>4,998</u></u> |
| 38. DEFINED BENEFIT PLAN | | | |
| 38.1 General description | | | |
| <p>The Bank operates a recognized gratuity fund for all employees who opted for this scheme introduced by the management with effect from January 01, 2007.</p> <p>The defined benefit is administered by a separate fund that is legally separate from the Bank. The plan is governed by the trust deed dated September 01, 2007. The trustees of the gratuity fund are composed of representatives from employers. The trustees of the gratuity fund are required by the trust deed to act in the interest of the fund and of all relevant stakeholders in the scheme, i.e. active employees, inactive employees, retirees and employers. The trustees of the gratuity fund are responsible for the investment policy with regard to the assets of the fund.</p> | | | |
| 38.2 | <p>The plan in Pakistan typically exposes the Bank to actuarial risks such as: salary risk, discount rate risk, mortality risk and investment risk defined as follow:</p> <ul style="list-style-type: none"> - Salary increase risk: This is a risk to the Bank, because the benefits are based on the final salary, if the final salary is higher it will impacts the liability accordingly. - Discount rate risk The discount rate is based on the yield on government bonds. If the market yield of bonds varies, the discount rate would vary in the same manner and would affect the present value of obligation and fair value of assets. - Withdrawal risk: This is the risk that actual withdrawals experience is different than expected and will impact the obligation accordingly. | | |

Notes to the Unconsolidated Financial Statements

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- **Longevity Risk**

This is the risk that actual lifetime of retirees is longer than expectation. The risk is measured at plan level over the entire population.

- **WInvestment risk**

This is the risk that the assets are under-performing and are not sufficient to meet the liabilities.

- **Maturity profile**

The weighted average duration of the defined benefit obligation works out to 11 years.

38.3 Number of employees under the schemes

The number of employees covered under defined benefit scheme (gratuity fund) is 3,522 (2017: 3,095).

38.4 Principal actuarial assumptions

Principal actuarial assumptions at the end of the reporting period expressed as weighted averages. The actuarial valuations were carried out on December 31, 2018 based on the Projected Unit Credit Method, using the following significant assumptions:

| | | 2018 | 2017 |
|--|-----------|---------------------------------------|---------------------------------------|
| Valuation discount rate for year end obligation | per annum | 13.75% | 9.50% |
| Valuation discount rate for interest cost for the year | per annum | 9.50% | 8.00% |
| Expected return on plan assets | per annum | 13.75% | 9.50% |
| Future salary increase rate | | | |
| - upto three years | per annum | 10.50% | 10.50% |
| - more than three years | per annum | 13.75% | 10.50% |
| Effective duration of the discounted future cash flows | years | 11 | 11 |
| Normal retirement age | years | 60 | 60 |
| Withdrawal rates | | Moderate | Moderate |
| Mortality rates | | SLIC 2001- 2005, Setback 1 Year | SLIC 2001- 2005, Setback 1 Year |

Notes to the Unconsolidated Financial Statements

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38.5 Movement in defined benefit obligations, fair value of plan assets and their components

| | Defined benefit obligations | | Fair value of plan assets | | Net defined benefit liability / (asset) | |
|---|-----------------------------|----------------|---------------------------|-----------------|---|------------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | ----- Rupees in '000 ----- | | | | | |
| Balance as at January 01 | 548,530 | 367,635 | 373,412 | 249,327 | 175,118 | 118,308 |
| Included in profit or loss | | | | | | |
| Current service cost | 119,060 | 84,931 | - | - | 119,060 | 84,931 |
| Past service cost | 2,525 | | | | 2,525 | - |
| Interest cost / income | 51,168 | 29,076 | 43,197 | 24,431 | 7,971 | 4,645 |
| | 172,753 | 114,007 | 43,197 | 24,431 | 129,556 | 89,576 |
| Included in other comprehensive income | | | | | | |
| Actuarial gains / losses arising from: | | | | | | |
| - financial assumptions | (127,462) | 611 | (25,329) | (10,273) | (102,133) | 10,884 |
| - experience adjustments | 75,071 | 74,658 | - | - | 75,071 | 74,658 |
| | (52,391) | 75,269 | (25,329) | (10,273) | (27,062) | 85,542 |
| Other movements | | | | | | |
| Contribution made during the year | - | - | 175,118 | 118,308 | (175,118) | (118,308) |
| Benefits paid during the year | (16,939) | (6,182) | (16,939) | (6,182) | - | - |
| Benefits payable during the year | (2,891) | (2,199) | (2,891) | (2,199) | - | - |
| | (19,830) | (8,381) | 155,288 | 109,927 | (175,118) | (118,308) |
| Balance as at December 31 | 649,062 | 548,530 | 546,568 | 373,412 | 102,494 | 175,118 |

38.6 The composition of the plan assets at the end of the reporting period for each category, are as follows:

| | Note | Cost | | Fair value of plan assets | | | |
|---------------------------|--------|----------------------------|----------------|---------------------------|----------------|------------------------|-------------|
| | | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | | ----- Rupees in '000 ----- | | | | ----- Percentage ----- | |
| Cash and cash equivalents | | 245,411 | 9,146 | 245,411 | 9,146 | 44.7% | 2.4% |
| Debt securities | 38.6.1 | 315,000 | 368,046 | 304,063 | 366,465 | 55.3% | 97.6% |
| | | 560,411 | 377,192 | 549,474 | 375,611 | 100% | 100% |

38.6.1 This represents investments held in Pakistan Investment Bonds (PIBs) and Term Finance Certificates (TFCs). The fair values of these securities are determined based on quoted market prices in active markets.

38.7 Maturity profile

38.7.1 Expected maturity analysis of undiscounted defined benefit obligation (benefit payments) for the gratuity fund is as follows:

| | Up to one year | Over 1-2 years | Over 2- 5 years | Over 6-10 years | Over 10 and above years | Total |
|--|----------------------------|----------------|-----------------|-----------------|-------------------------|-------------------|
| | ----- Rupees in '000 ----- | | | | | |
| Balance as at December 31, 2018 | 27,055 | 38,929 | 184,327 | 848,062 | 18,055,928 | 19,154,301 |
| Balance as at December 31, 2017 | 17,411 | 21,450 | 130,589 | 469,756 | 9,092,944 | 9,732,150 |

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38.8 Sensitivity analysis

38.8.1 Significant actuarial assumptions for the determination of the defined obligation are discount rate, and expected rate of salary increase. The sensitivity analysis below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant:

| Particulars | Rate | Present value of | Fair value of | Net defined |
|----------------------------|------------------------------------|----------------------------|---------------|-------------------|
| | | defined benefit obligation | plan assets | benefit liability |
| ----- Rupees in '000 ----- | | | | |
| Current results | - | 649,062 | 546,568 | 102,494 |
| Discount rate | | | | |
| 1% Increase | 14.75% | 590,606 | 546,568 | 44,038 |
| 1% Decrease | 12.75% | 716,238 | 546,568 | 169,670 |
| Salary Rate | | | | |
| 1% Increase | 14.75% | 717,386 | 546,568 | 170,818 |
| 1% Decrease | 12.75% | 588,581 | 546,568 | 42,013 |
| Withdrawal rate | | | | |
| 10% Increase | Moderate + one year | 632,272 | 546,568 | 85,704 |
| 10% Decrease | Moderate - one year | 667,335 | 546,568 | 120,767 |
| Mortality rate | | | | |
| One year age set back | Adjusted SLIC 2001-2005 - one year | 648,733 | 546,568 | 102,165 |
| One year age set forward | Adjusted SLIC 2001-2005 + one year | 649,413 | 546,568 | 102,845 |

Furthermore in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as applied in calculating the defined benefit obligation liability recognised in this unconsolidated statement of financial position.

38.9 Experience Adjustments

The re-measurement gains / losses arise due to actual experience varying from the actuarial assumptions for the year.

| Particulars | 2018 | 2017 | 2016 | 2015 | 2014 |
|---|----------------------------|----------------|----------------|---------------|---------------|
| | ----- Rupees in '000 ----- | | | | |
| Defined benefit obligation | 649,062 | 550,729 | 367,635 | 235,572 | 154,368 |
| Fair value of plan assets | (546,568) | (375,611) | (249,327) | (171,567) | (133,019) |
| Net defined benefit liability | <u>102,494</u> | <u>175,118</u> | <u>118,308</u> | <u>64,005</u> | <u>21,349</u> |
| Re-measurement loss / (gain) on obligation | (52,391) | 75,269 | 56,598 | 12,774 | 3,493 |
| Re-measurement loss / (gain) on plan assets | 25,329 | 10,273 | 393 | (3,104) | 3,655 |
| Other comprehensive income | <u>(27,062)</u> | <u>85,542</u> | <u>56,991</u> | <u>9,670</u> | <u>7,148</u> |

Notes to the Unconsolidated Financial Statements

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- 38.10** The average duration of the payment of benefit obligation at December 31, 2018 is within one year.
- 38.11** The Bank contributes to the gratuity fund as per actuarial's expected charge for the next financial year. Based on actuarial advice and management estimates, the charge in respect of defined benefit obligation for the next one year works out to be Rs.132.323 million. The amount of re-measurements to be recognised in other comprehensive income for year ending December 31, 2018 will be worked out as at the next valuation.

39. DEFINED CONTRIBUTION PLAN

The Bank operates a contributory provident fund for all permanent employees. The employer and employee both contribute 7.1% of the basic salaries (2017: 7.1% of the basic salaries) to the funded scheme every month. Number of employees covered under this plan are 2,726 (2017: 2,481). During the year, employees made a contribution of Rs.177.359 million (2017: Rs.137.05 million) to the fund. The Bank has also made a contribution of equal amount to the fund.

40. COMPENSATION OF DIRECTORS AND EXECUTIVES

- 40.1** The aggregate amount charged in the financial statements for the year in respect of the remuneration and benefits to the President and Chief Executive Officer, Directors and Executives are as follows:

| | 2018 | | | | |
|---|--------------------|----------------|--------------------|--------------------------------|---------------------|
| | Directors | | President / CEO | Key Management Personnel | Other Executives |
| Chairman | Non- Executives | Rupees in '000 | | | |
| Fees and Allowances etc. | 600 | 13,850 | - | - | - |
| Managerial Remuneration | | | | | |
| i) Fixed | - | - | 38,331 | 234,960 | 1,158,103 |
| ii) Total Variable | | | | | |
| of which | | | | | |
| a) Cash Bonus / Awards | - | - | 25,000 | 86,025 | 164,245 |
| b) Bonus & Awards in Shares | - | - | - | - | - |
| Charge for defined benefit plan | - | - | 1,621 | 12,920 | 63,798 |
| Contribution to defined contribution plan | - | - | 4,185 | 21,689 | 110,461 |
| Rent & house maintenance | - | - | - | - | - |
| Utilities | - | - | - | - | - |
| Medical | - | - | 3,833 | 23,496 | 115,810 |
| Conveyance | - | - | 442 | 9,505 | 117,064 |
| Others * | - | - | 183 | 808 | 4,566 |
| Total | 600 | 13,850 | 73,595 | 389,403 | 1,734,047 |
| Number of persons | 1 | 7 | 1 | 27 | 502 |

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| | 2017 | | | | |
|---|----------------------------|--------------------|--------------------|--------------------------------|---------------------|
| | Directors Chairman | Non- Executives | President / CEO | Key Management Personnel | Other Executives |
| | ----- Rupees in '000 ----- | | | | |
| Fees and Allowances etc. Managerial Remuneration | 1,450 | 11,550 | - | - | - |
| i) Fixed | - | - | 19,636 | 178,748 | 887,120 |
| ii) Total Variable of which | | | | | |
| a) Cash Bonus / Awards | - | - | 20,000 | 91,150 | 163,280 |
| b) Bonus & Awards in Shares | - | - | - | - | - |
| Charge for defined benefit plan | - | - | - | 9,502 | 50,160 |
| Contribution to defined contribution plan | - | - | - | 10,810 | 57,087 |
| Rent & house maintenance | - | - | - | - | - |
| Utilities | - | - | - | - | - |
| Medical | - | - | 1,964 | 17,875 | 88,712 |
| Conveyance | - | - | - | 6,437 | 77,341 |
| Others * | - | - | 26 | 896 | 4,168 |
| Total | 1,450 | 11,550 | 41,626 | 315,418 | 1,327,868 |
| Number of persons | 1 | 7 | 1 | 20 | 379 |

40.1.1 During the year, Mr. Basir Shamsie is appointed as President & Chief Executive Officer of the Bank in place of Mr. Khalid Imran w.e.f. July 16, 2018. The Board has approved his remuneration and terms and conditions of employment.

The SBP, vide its BPRD Circular No. 01 January 25, 2017, issued "Guidelines and Disclosures on Governance and Remuneration Practices". Certain disclosure related to remuneration of Directors and management of the Bank were required to be presented in the financial statements in terms of such guidelines. Accordingly, revised format of the financial statement issued by the SBP incorporates such disclosure requirements. However, SBP through its circular number BPRD/R&PD/2018/17232 dated August 08, 2018 deferred the reporting of such disclosures till December 31, 2019. Therefore, the management has reported the remuneration disclosures in these unconsolidated financial statements in accordance with previous disclosure requirements of the SBP.

The Companies Act, 2017 has changed the definition of Executives from individuals with an annual basic salary exceeding Rs.0.500 million to individuals with an annual basic salary exceeding Rs 1.200 million. Pursuant to this change in definition, the comparative figures for executives have been restated.

The Chief Executive Officer (CEO) and certain Executives are provided with free club memberships. The CEO is also provided with free use of Bank maintained cars in accordance with their entitlement.

All Executives, including the CEO of the Bank, are also entitled to certain short term employee benefits which are disclosed in note 30.1 to these unconsolidated financial statements.

Notes to the Unconsolidated Financial Statements

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| | | 2018 | | | | |
|--|---------------------------|------------------|---|---------------------------|---------------|-------------------|
| | | Board Committees | | | | |
| | Board Meetings | Audit Committee | Human Resource, Remuneration & Nomination Committee | Risk Management Committee | I.T Committee | Total Amount Paid |
| ----- Rupees in '000 ----- | | | | | | |
| 40.2 Meeting Fees and Allowances Paid | | | | | | |
| | Name of Director | | | | | |
| 1 | Mr. Ali Jehangir Siddiqui | 500 | - | 100 | - | 100 |
| 2 | Mr. Adil Matcheswala | 1,500 | 400 | - | - | 700 |
| 3 | Mr. Ashraf Nawabi | 1,250 | - | - | 300 | 300 |
| 4 | Mr. G.M. Sikander | 1,500 | 400 | 200 | - | 600 |
| 5 | Mr. Kalim-ur-Rahman | 1,500 | - | - | 400 | 700 |
| 6 | Mr. Munawar Alam Siddiqui | 1,500 | - | - | 400 | 400 |
| 7 | Ms. Nargis Ghaloo | 1,500 | - | 200 | - | 500 |
| 8 | Mr. Shahab Anwar Khawaja | 1,500 | 400 | - | - | 400 |
| | Total amount paid | 10,750 | 1,200 | 500 | 1,100 | 3,700 |

| | | 2017 | | | | |
|---|---------------------------|------------------|---|---------------------------|-------------------|--------------|
| | | Board Committees | | | | |
| | Board Meetings | Audit Committee | Human Resource, Remuneration & Nomination Committee | Risk Management Committee | Total Amount Paid | |
| ----- Rupees in '000 ----- | | | | | | |
| Meeting Fees and Allowances Paid | | | | | | |
| | Name of Director | | | | | |
| 1 | Mr. Ali Jehangir Siddiqui | 1,250 | - | 200 | - | 200 |
| 2 | Mr. Adil Matcheswala | 1,250 | 400 | - | - | 400 |
| 3 | Mr. Ashraf Nawabi | 1,250 | - | - | 400 | 400 |
| 4 | Mr. G.M. Sikander | 1,250 | 400 | 200 | - | 600 |
| 5 | Mr. Kalim-ur-Rahman | 1,250 | - | - | 400 | 400 |
| 6 | Mr. Munawar Alam Siddiqui | 1,250 | - | - | 400 | 400 |
| 7 | Ms. Nargis Ghaloo | 1,250 | - | 200 | - | 200 |
| 8 | Mr. Shahab Anwar Khawaja | 1,250 | 400 | - | - | 400 |
| | Total amount paid | 10,000 | 1,200 | 600 | 1,200 | 3,000 |

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41. FAIR VALUE OF FINANCIAL INSTRUMENTS

IFRS 13 "Fair Value Measurement" defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to absence of current and active market for assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Bank's accounting policy as stated in note 4.5.1 to these unconsolidated financial statements.

The repricing profile, effective rates and maturity are stated in note 46.2.5 and 46.3 respectively, to these financial statements.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature or in the case of customer loans and deposits are frequently repriced.

Fair value hierarchy

IFRS 13 requires the Bank to classify fair value measurement using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has following levels:

- Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.
- Level 2:** Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3:** Unobservable inputs for the asset or liability.

41.1 Valuation techniques used in determination of fair values within level 2

| Item | Valuation approach and input used |
|---|---|
| Units of mutual funds | Fair values of investments in units of mutual funds are determined based on redemption prices disclosed at the Mutual Funds Association of Pakistan (MUFAP) as at the close of the business days. |
| Shares of listed companies | Fair values of investments in listed equity securities are valued on the basis of closing quoted market prices available at the Pakistan Stock Exchange. |
| Pakistan Investment Bonds / Market Treasury Bills | Fair values of Pakistan Investment Bonds and Market Treasury Bills are derived using PKRV rates (Reuters page). |

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| | |
|-------------------------------------|--|
| Term Finance Certificates and Bonds | Investments in debt securities (comprising Term Finance Certificates, Bonds and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the SECP. |
| Derivatives | The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant underlying parameters including foreign currencies involved, interest rates, yield curves, volatilities, contracts duration, etc. |

41.2 Valuation techniques used in determination of fair values within level 3

| | |
|---|---|
| Fixed assets - Land and building | Fixed assets and Non-banking assets under satisfaction of claims are carried at revalued amounts determined by professional valuers (level 3 measurement) based on their assessment of the market values as disclosed in note 10 and 13 respectively. The valuations are conducted by the valuation experts appointed by the Bank which are also on the panel of State Bank of Pakistan. The valuation experts used a market based approach to arrive at the fair value of the Bank's properties. The market approach used prices and other relevant information generated by market transactions involving identical or comparable or similar properties. These values are adjusted to reflect the current condition of the properties. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty, accordingly a qualitative disclosure of sensitivity has not been presented in these financial statements. |
| Non-banking assets under satisfaction of claims | |

41.3 The Bank's policy is to recognise transfers into and out of the different fair value hierarchy levels at the date the event or change in circumstances that caused the transfer occurred. There were no transfers between levels 1 and 2 during the year.

41.4 The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | | | |
|--|-----------|-------------|-----------|-------------|
| | Level 1 | Level 2 | Level 3 | Total |
| ----- Rupees in '000 ----- | | | | |
| <u>On balance sheet financial instruments</u> | | | | |
| Financial assets classified as 'held-for-trading securities' | | | | |
| Financial assets - measured at fair value | | | | |
| <u>Investments</u> | | | | |
| Federal Government Securities | - | 41,368,514 | - | 41,368,514 |
| Financial assets classified as 'available-for-sale securities' | | | | |
| Financial assets - measured at fair value | | | | |
| <u>Investments</u> | | | | |
| Federal Government Securities | - | 52,541,122 | - | 52,541,122 |
| Shares | 2,556,903 | - | - | 2,556,903 |
| Non Government Debt Securities | - | 679,621 | - | 679,621 |
| Foreign Securities | - | 5,868,382 | - | 5,868,382 |
| | 2,556,903 | 59,089,125 | - | 61,646,028 |
| Financial assets - disclosed but not measured at fair value | | | | |
| <u>Investments</u> | | | | |
| Federal Government Securities | - | 39,836,881 | - | 39,836,881 |
| | 2,556,903 | 140,294,520 | - | 142,851,423 |
| <u>Non-Financial Assets</u> | | | | |
| Revalued fixed assets | - | - | 1,371,977 | 1,371,977 |
| Non-banking assets acquired in satisfaction of claims | - | - | 185,290 | 185,290 |
| | - | - | 1,557,267 | 1,557,267 |
| <u>Off balance sheet financial instruments</u> | | | | |
| Commitments in respect of: | | | | |
| <u>Forward foreign exchange contracts</u> | | | | |
| Purchase | - | 21,946,624 | - | 21,946,624 |
| Sale | - | 13,319,774 | - | 13,319,774 |
| <u>Forward government securities</u> | | | | |
| Purchase | - | 209,530 | - | 209,530 |
| Sale | - | 1,494,554 | - | 1,494,554 |
| <u>Derivative instruments</u> | | | | |
| Cross currency swaps (notional principal) | - | 5,254,792 | - | 5,254,792 |
| Options (notional principal) | - | 2,627,781 | - | 2,627,781 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | | Total |
|---|------------------|--------------------|------------------|--------------------|
| | Level 1 | Level 2 | Level 3 | |
| ----- Rupees in '000 ----- | | | | |
| On balance sheet financial instruments | | | | |
| Financial assets classified as 'held-for-trading securities' | | | | |
| Financial assets - measured at fair value | | | | |
| Investments | | | | |
| Federal Government Securities | - | 8,469,151 | - | 8,469,151 |
| Financial assets classified as 'available-for-sale securities' | | | | |
| Financial assets - measured at fair value | | | | |
| Investments | | | | |
| Federal Government Securities | - | 107,922,471 | - | 107,922,471 |
| Shares | 3,546,572 | - | - | 3,546,572 |
| Foreign Securities | - | 4,350,638 | - | 4,350,638 |
| | <u>3,546,572</u> | <u>112,273,109</u> | <u>-</u> | <u>115,819,681</u> |
| Financial assets - disclosed but not measured at fair value | | | | |
| Investments | | | | |
| Federal Government Securities | - | 41,033,889 | - | 41,033,889 |
| | <u>3,546,572</u> | <u>161,776,149</u> | <u>-</u> | <u>165,322,721</u> |
| Non-Financial Assets | | | | |
| Revalued fixed assets | - | - | 2,439,249 | 2,439,249 |
| Non-banking assets acquired in satisfaction of claims | - | - | 203,339 | 203,339 |
| | <u>-</u> | <u>-</u> | <u>2,642,588</u> | <u>2,642,588</u> |
| Off balance sheet financial instruments | | | | |
| Commitments in respect of; | | | | |
| Forward exchange contracts | | | | |
| Purchase | - | 6,851,332 | - | 6,851,332 |
| Sale | - | 5,061,071 | - | 5,061,071 |
| Forward government securities | | | | |
| Purchase | - | 1,495,823 | - | 1,495,823 |
| Sale | - | 116,000 | - | 116,000 |
| Derivative Instruments | | | | |
| Cross currency swaps (notional principal) | - | 4,489,958 | - | 4,489,958 |
| Options (notional principal) | - | 2,426,276 | - | 2,426,276 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

42. SEGMENT INFORMATION

42.1 Segment Details with respect to Business Activities

| | 2018 | | | | | Total |
|---|-------------------|--------------------|--------------------|--------------------|-------------------|--------------------|
| | Corporate Finance | Trading and Sales" | Retail Banking | Commercial Banking | Others | |
| ----- Rupees in '000 ----- | | | | | | |
| Profit & Loss | | | | | | |
| Net mark-up/return/profit | - | 4,594,203 | (3,613,379) | 7,828,472 | - | 8,809,296 |
| Inter segment revenue - net | - | (5,978,814) | 10,459,169 | (4,480,355) | - | - |
| Non mark-up / return / interest income | 335,946 | (544,403) | 1,526,940 | 713,390 | 108,965 | 2,140,838 |
| Total Income | 335,946 | (1,929,014) | 8,372,730 | 4,061,507 | 108,965 | 10,950,134 |
| Segment direct expenses | 111,513 | 172,382 | 5,010,617 | 1,414,121 | 389,851 | 7,098,484 |
| Inter segment expense allocation | - | 232,680 | 1,106,741 | 1,368,684 | - | 2,708,105 |
| Total expenses | 111,513 | 405,062 | 6,117,358 | 2,782,805 | 389,851 | 9,806,589 |
| Provisions | - | (11,844) | 92,534 | 197,904 | (39,806) | 238,788 |
| Profit before tax | 224,433 | (2,322,232) | 2,162,838 | 1,080,798 | (241,080) | 904,757 |
| Balance Sheet | | | | | | |
| Cash & Bank balances | - | 26,330,603 | 6,748,812 | - | - | 33,079,415 |
| Investments | - | 148,689,974 | - | - | - | 148,689,974 |
| Net inter segment lending | - | - | 142,567,445 | - | 6,556,733 | 149,124,178 |
| Lendings to financial institutions | - | 1,937,347 | - | - | - | 1,937,347 |
| Advances - performing | - | - | 93,802,563 | 155,702,540 | - | 249,505,103 |
| Advances - non-performing | - | - | 1,647,085 | 3,995,026 | - | 5,642,111 |
| Advances - (Provisions)/reversals - Net | - | - | (527,295) | (2,629,001) | - | (3,156,296) |
| | - | - | 94,922,353 | 157,068,565 | - | 251,990,918 |
| Others | - | 2,622,494 | 1,707,032 | 2,587,220 | 14,139,676 | 21,056,422 |
| Total Assets | - | 179,580,418 | 245,945,642 | 159,655,785 | 20,696,409 | 605,878,254 |
| Borrowings | - | 80,051,504 | 4,290,751 | 12,216,408 | - | 96,558,663 |
| Subordinated debt | - | 7,496,800 | - | - | - | 7,496,800 |
| Deposits & other accounts | - | - | 232,859,517 | 88,553,746 | - | 321,413,263 |
| Net inter segment borrowing | - | 91,475,842 | - | 57,648,336 | - | 149,124,178 |
| Others | - | 556,272 | 8,795,374 | 1,237,295 | 5,079,383 | 15,668,324 |
| Total liabilities | - | 179,580,418 | 245,945,642 | 159,655,785 | 5,079,383 | 590,261,228 |
| Equity | - | - | - | - | 15,617,026 | 15,617,026 |
| Total Equity & liabilities | - | 179,580,418 | 245,945,642 | 159,655,785 | 20,696,409 | 605,878,254 |
| Contingencies & Commitments | - | 43,239,446 | 34,959,767 | 21,114,506 | 143,933 | 99,457,652 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | | | | Total |
|---|-------------------|--------------------|--------------------|--------------------|-------------------|--------------------|
| | Corporate Finance | Trading and Sales" | Retail Banking | Commercial Banking | Others | |
| ----- Rupees in '000 ----- | | | | | | |
| Profit & Loss | | | | | | |
| Net mark-up/return/profit | - | 8,301,107 | (3,689,532) | 1,630,376 | - | 6,241,951 |
| Inter segment revenue - net | - | (8,720,051) | 8,416,392 | 303,659 | - | - |
| Non mark-up / return / interest income | 460,281 | 1,752,498 | 1,176,590 | 586,845 | 75,126 | 4,051,340 |
| Total Income | 460,281 | 1,333,554 | 5,903,450 | 2,520,880 | 75,126 | 10,293,291 |
| Segment direct expenses | 96,476 | 136,188 | 4,281,203 | 1,098,780 | 529,218 | 6,141,865 |
| Inter segment expense allocation | - | 214,061 | 844,951 | 1,101,199 | - | 2,160,211 |
| Total expenses | 96,476 | 350,249 | 5,126,154 | 2,199,979 | 529,218 | 8,302,076 |
| Provisions | - | 295,621 | 6,111 | 24,113 | 44,806 | 370,651 |
| Profit before tax | 363,805 | 687,684 | 771,185 | 296,788 | (498,898) | 1,620,564 |
| Balance Sheet | | | | | | |
| Cash & Bank balances | - | 12,134,325 | 6,233,729 | - | - | 18,368,054 |
| Investments | - | 169,611,558 | - | - | - | 169,611,558 |
| Net inter segment lending | - | - | 142,645,510 | - | 10,605,290 | 153,250,800 |
| Lendings to financial institutions | - | 3,116,199 | - | - | - | 3,116,199 |
| Advances - performing | - | - | 77,310,353 | 106,310,545 | - | 183,620,898 |
| Advances - non-performing | - | - | 613,448 | 2,644,549 | - | 3,257,997 |
| Advances - (Provisions)/reversals - Net | - | - | (384,240) | (2,355,073) | - | (2,739,313) |
| | - | - | 77,539,561 | 106,600,021 | - | 184,139,582 |
| Others | - | 2,510,844 | 927,867 | 855,763 | 11,949,382 | 16,243,856 |
| Total Assets | - | 187,372,926 | 227,346,667 | 107,455,784 | 22,554,672 | 544,730,049 |
| Borrowings | - | 52,127,305 | 3,311,398 | 9,118,340 | - | 64,557,043 |
| Subordinated debt | - | 4,998,800 | - | - | - | 4,998,800 |
| Deposits & other accounts | - | - | 216,128,764 | 73,948,802 | - | 290,077,566 |
| Net inter segment borrowing | - | 130,116,158 | - | 23,134,642 | - | 153,250,800 |
| Others | - | 130,663 | 7,906,506 | 1,253,998 | 5,885,344 | 15,176,511 |
| Total liabilities | - | 187,372,926 | 227,346,667 | 107,455,784 | 5,885,343 | 528,060,720 |
| Equity | - | - | - | - | 16,669,329 | 16,669,329 |
| Total Equity & liabilities | - | 187,372,926 | 227,346,667 | 107,455,784 | 22,554,672 | 544,730,049 |
| Contingencies & Commitments | - | 19,906,145 | 37,821,703 | 25,585,623 | - | 83,313,471 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

42.2 Segment details with respect to geographical locations

| | 2018 | | |
|---|----------------------------|-------------------|--------------------|
| | Pakistan | Bahrain | Total |
| | ----- Rupees in '000 ----- | | |
| Profit & Loss | | | |
| Net mark-up/return/profit | 8,588,720 | 220,576 | 8,809,296 |
| Inter segment revenue - net | - | - | - |
| Non mark-up / return / interest income | 2,120,745 | 20,093 | 2,140,838 |
| Total Income | 10,709,465 | 240,669 | 10,950,134 |
| Segment direct expenses | 6,977,034 | 121,450 | 7,098,484 |
| Inter segment expense allocation | 2,708,105 | - | 2,708,105 |
| Total expenses | 9,685,139 | 121,450 | 9,806,589 |
| Provisions | 174,802 | 63,986 | 238,788 |
| Profit before tax | 849,524 | 55,233 | 904,757 |
| Balance Sheet | | | |
| Cash & Bank balances | 32,764,181 | 315,234 | 33,079,415 |
| Investments | 143,082,032 | 5,607,942 | 148,689,974 |
| Net inter segment lending | 147,036,382 | 2,087,796 | 149,124,178 |
| Lendings to financial institutions | - | 1,937,347 | 1,937,347 |
| Advances - performing | 247,631,460 | 1,873,643 | 249,505,103 |
| Advances - non-performing | 5,642,111 | - | 5,642,111 |
| Advances - (Provisions)/reversals - Net | (3,156,296) | - | (3,156,296) |
| | 250,117,275 | 1,873,643 | 251,990,918 |
| Others | 20,894,399 | 162,023 | 21,056,422 |
| Total Assets | 593,894,269 | 11,983,985 | 605,878,254 |
| Borrowings | 89,602,007 | 6,956,656 | 96,558,663 |
| Subordinated debt | 7,496,800 | - | 7,496,800 |
| Deposits & other accounts | 316,958,104 | 4,455,159 | 321,413,263 |
| Net inter segment borrowing | 148,853,466 | 270,712 | 149,124,178 |
| Others | 15,275,055 | 393,268 | 15,668,323 |
| Total liabilities | 578,185,432 | 12,075,795 | 590,261,227 |
| Equity | 15,708,837 | (91,810) | 15,617,027 |
| Total Equity & liabilities | 593,894,269 | 11,983,985 | 605,878,254 |
| Contingencies & Commitments | 96,788,490 | 2,669,162 | 99,457,652 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | |
|---|----------------------------|------------------|--------------------|
| | Commercial Banking | Bahrain | Total |
| Profit & Loss | ----- Rupees in '000 ----- | | |
| Net mark-up/return/profit | 6,082,865 | 159,086 | 6,241,951 |
| Inter segment revenue - net | - | - | - |
| Non mark-up / return / interest income | 3,864,310 | 187,030 | 4,051,340 |
| Total Income | 9,947,175 | 346,116 | 10,293,291 |
| Segment direct expenses | 6,040,116 | 101,749 | 6,141,865 |
| Inter segment expense allocation | 2,160,211 | - | 2,160,211 |
| Total expenses | 8,200,327 | 101,749 | 8,302,076 |
| Provisions | 370,651 | - | 370,651 |
| Profit before tax | 1,376,197 | 244,367 | 1,620,564 |
| Balance Sheet | | | |
| Cash & Bank balances | 18,028,337 | 339,717 | 18,368,054 |
| Investments | 166,567,515 | 3,044,043 | 169,611,558 |
| Net inter segment lending | 153,250,800 | - | 153,250,800 |
| Lendings to financial institutions | - | 3,116,199 | 3,116,199 |
| Advances - performing | 182,917,964 | 702,934 | 183,620,898 |
| Advances - non-performing | 3,257,997 | - | 3,257,997 |
| Advances - (Provisions)/reversals - Net | (2,739,313) | - | (2,739,313) |
| | 183,436,648 | 702,934 | 184,139,582 |
| Others | 16,127,863 | 115,993 | 16,243,856 |
| Total Assets | 537,411,163 | 7,318,886 | 544,730,049 |
| Borrowings | 59,478,457 | 5,078,586 | 64,557,043 |
| Subordinated debt | 4,998,800 | - | 4,998,800 |
| Deposits & other accounts | 289,301,932 | 775,634 | 290,077,566 |
| Net inter segment borrowing | 152,372,058 | 878,742 | 153,250,800 |
| Others | 15,110,042 | 66,469 | 15,176,511 |
| Total liabilities | 521,261,289 | 6,799,431 | 528,060,720 |
| Equity | 16,149,874 | 519,455 | 16,669,329 |
| Total Equity & liabilities | 537,411,163 | 7,318,886 | 544,730,049 |
| Contingencies & Commitments | 79,929,064 | 3,384,407 | 83,313,471 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

43. TRUST ACTIVITIES

The Bank is not engaged in any significant trust activities.

44. RELATED PARTY TRANSACTIONS

The Bank has related party relationship with its associates; parent; subsidiaries; companies having common directors, companies in which parent holds more than 20% shares, employee benefit plans, and its key management personnel (including their associates). The details of investments in subsidiaries and associates are stated in note 8.7 to these unconsolidated financial statements.

Contributions to the accounts in respect of staff retirement benefits are made in accordance with terms of the contribution plans. Remuneration of the key management personnel are in accordance with the terms of their employment. Other transactions are carried out as per agreed terms.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these unconsolidated financial statements are as follows:

| | As at December 31, 2018 (Audited) | | | | | As at December 31, 2017 (Audited) | | | | | | |
|--|-----------------------------------|-----------|--------------------------|--------------|------------|-----------------------------------|--------|-----------|--------------------------|--------------|------------|-----------------------|
| | Parent | Directors | Key management personnel | Subsidiaries | Associates | Other related parties | Parent | Directors | Key management personnel | Subsidiaries | Associates | Other related parties |
| (Rupees in '000) | | | | | | | | | | | | |
| Lendings to financial institutions | | | | | | | | | | | | |
| Opening balance | - | - | - | - | - | - | - | - | - | - | - | - |
| Addition during the year | - | - | - | - | - | 1,100,000 | - | - | - | - | - | - |
| Repaid during the year | - | - | - | - | - | (1,100,000) | - | - | - | - | - | - |
| Transfer in / (out) - net | - | - | - | - | - | - | - | - | - | - | - | - |
| Closing balance | - | - | - | - | - | - | - | - | - | - | - | - |
| Investments | | | | | | | | | | | | |
| Opening balance | - | - | - | 1,919,121 | - | 1,828,603 | - | - | - | 1,919,121 | - | 1,879,582 |
| Investment made during the period / year | - | - | - | - | 180,000 | 989,767 | - | - | - | - | - | 544,175 |
| Investment redeemed / disposed off during the year | - | - | - | - | (854,260) | - | - | - | - | - | - | (595,154) |
| Transfer in / (out) - net | - | - | - | - | - | - | - | - | - | - | - | - |
| Closing balance | - | - | - | 1,919,121 | 180,000 | 1,964,110 | - | - | - | 1,919,121 | - | 1,828,603 |
| Provision for diminution in value of investments | - | - | - | - | - | 65,022 | - | - | - | - | - | 65,022 |
| Advances | | | | | | | | | | | | |
| Opening balance | - | 5,505 | 394,773 | - | - | 2,114,695 | - | 5,883 | 301,543 | - | - | 1,737,578 |
| Addition during the period / year | - | 26,821 | 297,001 | - | - | 6,894,300 | - | 10,711 | 113,917 | 1,600,000 | - | 5,340,108 |
| Repaid during the period / year | - | (25,203) | (259,373) | - | - | (6,351,154) | - | (11,089) | (89,601) | (1,600,000) | - | (4,962,991) |
| Transfer in / (out) - net | - | - | 16,174 | - | - | 163,764 | - | - | 68,914 | - | - | - |
| Closing balance | - | 7,223 | 448,575 | - | - | 2,821,605 | - | 5,505 | 394,773 | - | - | 2,114,695 |
| Provision held against advances | - | - | - | - | - | - | - | - | - | - | - | - |
| Fixed Assets | | | | | | | | | | | | |
| Purchase of Vehicle | - | - | 7,223 | - | - | - | - | - | - | - | - | - |
| Cost of disposal | - | - | 4,546 | - | - | - | - | - | - | - | - | - |
| Accumulated depreciation of disposal | - | - | (3,677) | - | - | - | - | - | - | - | - | - |
| WDV of disposal | - | - | 869 | - | - | - | - | - | - | - | - | - |
| Other Assets | | | | | | | | | | | | |
| Interest mark-up accrued | - | - | 612 | - | - | 72,735 | - | 52 | 428 | - | - | 24,128 |
| Receivable against bancassurance / bancatakalul | - | - | - | - | - | 74,935 | - | - | - | - | - | 74,240 |
| Receivable from staff retirement funds | - | - | - | - | - | - | - | - | - | - | - | - |
| Acceptances | - | - | - | - | - | - | - | - | - | - | - | - |
| Prepaid insurance | - | - | - | - | - | 3,468 | - | - | - | - | - | 4,517 |
| Dividend Receivable | - | - | - | - | - | - | - | - | - | - | - | 8,012 |
| Other receivable | - | - | - | 9,106 | - | - | - | - | - | 7,073 | - | - |
| Provision against other assets | - | - | - | - | - | 2,438 | - | - | - | - | - | 44,806 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | As at December 31, 2018 (Audited) | | | | | As at December 31, 2017 (Audited) | | | | | | |
|---|-----------------------------------|-----------|--------------------------|---------------|------------|-----------------------------------|-------------|-----------|--------------------------|---------------|------------|-----------------------|
| | Parent | Directors | Key management personnel | Subsidiaries | Associates | Other related parties | Parent | Directors | Key management personnel | Subsidiaries | Associates | Other related parties |
| | (Rupees in '000) | | | | | | | | | | | |
| Borrowings | - | - | - | - | - | 4,000,000 | - | - | - | - | - | - |
| Opening balance | - | - | - | - | - | 4,000,000 | - | - | - | - | - | - |
| Borrowings during the period / year | - | - | - | - | - | 280,850,000 | - | - | - | - | - | 110,840,000 |
| Settled during the period / year | - | - | - | - | - | (280,850,000) | - | - | - | - | - | (106,840,000) |
| Closing balance | - | - | - | - | - | 4,000,000 | - | - | - | - | - | 4,000,000 |
| Deposits and other accounts | | | | | | | | | | | | |
| Opening balance | 1,502,578 | 75,080 | 42,502 | 1,719,553 | - | 8,227,301 | 767,243 | 81,911 | 1,094,276 | - | - | 7,930,367 |
| Received during the period / year | 7,208,060 | 397,578 | 1,762,689 | 409,842,869 | - | 160,708,700 | 6,109,040 | 514,558 | 684,957 | 633,323,678 | - | 135,188,188 |
| Withdrawn during the period / year | (8,374,123) | (444,420) | (1,728,031) | (409,949,009) | - | (159,396,796) | (5,373,705) | (521,369) | (687,887) | (632,705,401) | - | (131,892,575) |
| Transfer in / (out) - net | - | 70 | (2,220) | - | - | 113,628 | - | - | 6,955 | - | - | (2,988,679) |
| Closing balance | 336,515 | 28,308 | 74,950 | 1,606,413 | - | 9,652,833 | 1,502,578 | 75,080 | 1,712,553 | - | - | 8,227,301 |
| Subordinated loans | - | - | - | - | - | 389,744 | - | - | - | - | - | 140,000 |
| Other Liabilities | | | | | | | | | | | | |
| Interest / return / mark-up payable on deposits | - | 6 | 333 | 129 | - | 42,582 | - | 58 | 121 | 61 | - | 66,683 |
| Interest / return / mark-up payable on borrowings | - | - | - | - | - | 1,355 | - | - | - | - | - | 1,907 |
| Interest / return / mark-up payable on subordinated loans | - | - | - | - | - | 1,541 | - | - | - | - | - | 88 |
| Acceptances | - | - | - | - | - | - | - | - | - | - | - | - |
| Payable to defined benefit plan | - | - | - | - | - | 102,494 | - | - | - | - | - | 175,118 |
| Others payable | - | - | - | 4,609 | - | - | - | - | 1,907 | - | - | - |
| Represented By | | | | | | | | | | | | |
| Share Capital | 9,733,073 | 17,417 | 900 | - | - | 81,678 | 7,552,450 | 2,005 | - | - | - | 26,090 |
| Preference shares | - | - | - | - | - | - | 1,453,749 | - | - | - | - | - |
| Contingencies and Commitments | | | | | | | | | | | | |
| Letter of guarantee | - | - | - | - | - | 19,201 | - | - | - | - | - | 31,454 |
| Letter of Credit | - | - | - | - | - | 38,440 | - | - | - | - | - | 39,499 |
| Mark-up / return / interest earned | - | 1,113 | 26,412 | - | - | 282,622 | - | 506 | 16,146 | 999 | - | 204,971 |
| Fee and commission income | - | 99 | 240 | 21,000 | - | 404,468 | - | - | 206 | 4,057 | - | 192,457 |
| Dividend income | - | - | - | - | - | 42,661 | - | - | - | 26,118 | - | 78,505 |
| Gain / (loss) on sale of securities - Net | - | - | - | - | - | 1,617 | - | - | - | - | - | 2,018 |
| Other income | - | - | (869) | 7,499 | - | - | - | - | - | 7,593 | - | - |
| Mark-up / return / interest paid | 112,872 | 3,201 | 2,596 | 108,866 | - | 742,792 | 101,339 | 4,366 | 1,216 | 118,350 | - | 647,163 |
| Remuneration paid | - | - | - | - | - | 303,378 | - | - | - | - | - | 315,418 |
| Commission / charges paid | - | - | - | 1,543 | - | - | - | - | - | 2,180 | - | - |
| Preference Dividend Paid | 174,450 | - | 1,479 | - | - | - | 174,450 | - | 1,479 | - | - | - |
| Non-executive directors' fee | - | 14,450 | - | - | - | - | - | 13,000 | - | - | - | - |
| Net charge for defined contribution plans | - | - | - | - | - | 3,329,747 | - | - | - | - | - | 2,535,774 |
| Net charge / (reversal) for defined benefit plans | - | - | - | - | - | - | - | - | - | - | - | - |
| Donation | - | - | - | - | - | - | - | - | - | - | - | - |
| Rental expense | 1,712 | - | - | 6,972 | - | - | 1,524 | - | - | 6,389 | - | - |
| Advisory fee | - | - | - | - | - | 55,500 | - | - | - | - | - | 42,000 |
| Reimbursement of expenses | 6,921 | 1,205 | - | 2,214 | - | - | 6,844 | 3,811 | - | 1,998 | - | 3,892 |
| Other expenses | - | - | - | 786 | - | 1,384 | - | - | - | 1,210 | - | 514 |
| Insurance premium paid | - | - | - | - | - | 306,985 | - | - | - | - | - | 214,754 |
| Insurance claims settled | - | - | - | - | - | 18,314 | - | - | - | - | - | 23,352 |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|---|----------------------------|--------------------|
| | ----- Rupees in '000 ----- | |
| 45 CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS | | |
| Minimum Capital Requirement (MCR): | | |
| Paid-up capital (net of losses) | <u>10,119,242</u> | <u>10,119,242</u> |
| Capital Adequacy Ratio (CAR): | | |
| Eligible Common Equity Tier 1 (CET 1) Capital | <u>13,417,429</u> | 13,042,675 |
| Eligible Additional Tier 1 (ADT 1) Capital | <u>2,500,000</u> | 1,308,088 |
| Total Eligible Tier 1 Capital | <u>15,917,429</u> | 14,350,763 |
| Eligible Tier 2 Capital | <u>4,260,735</u> | 4,592,639 |
| Total Eligible Capital (Tier 1 + Tier 2) | <u>20,178,165</u> | <u>18,943,402</u> |
| Risk Weighted Assets (RWAs): | | |
| Credit Risk | <u>148,172,140</u> | 141,368,006 |
| Market Risk | <u>1,895,587</u> | 2,103,043 |
| Operational Risk | <u>17,914,593</u> | 14,986,654 |
| Total | <u>167,982,320</u> | <u>158,457,703</u> |
| | ----- Percentage ----- | |
| Common Equity Tier 1 Capital Adequacy ratio | <u>7.99%</u> | <u>8.23%</u> |
| Tier 1 Capital Adequacy Ratio | <u>9.48%</u> | <u>9.06%</u> |
| Total Capital Adequacy Ratio | <u>12.01%</u> | <u>11.95%</u> |
| Banks should specify the capital requirements applicable to them including the minimum capital adequacy ratio requirements. | | |
| Banks should also disclose the approach followed by them for determining credit risk, market risk and operational risk exposures in the capital adequacy calculation. | | |
| | 2018 | 2017 |
| | ----- Rupees in '000 ----- | |
| Leverage Ratio (LR): | | |
| Eligible Tier-1 Capital | <u>15,917,429</u> | 14,350,762 |
| Total Exposures | <u>484,967,925</u> | 462,328,540 |
| Leverage Ratio (%) | <u>3.28%</u> | <u>3.10%</u> |
| Liquidity Coverage Ratio (LCR): | | |
| Total High Quality Liquid Assets | <u>55,404,403</u> | 123,802,091 |
| Total Net Cash Outflow | <u>52,473,282</u> | 47,605,907 |
| Liquidity Coverage Ratio (%) | <u>106%</u> | <u>260%</u> |
| Net Stable Funding Ratio (NSFR): | | |
| Total Available Stable Funding | <u>298,222,408</u> | 237,773,400 |
| Total Required Stable Funding | <u>281,407,483</u> | 225,716,392 |
| Net Stable Funding Ratio (%) | <u>106%</u> | <u>105%</u> |

45.1 The link to the full disclosure is available at <https://www.jsbl.com/information/financial-reports/>

46 RISK MANAGEMENT

Risk Management is a discipline at the core of every financial institution and encompasses all the activities that affect its risk profile. At the Bank, it involves identification, measurement, monitoring and controlling risks to ensure that:

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

- a) The individuals who take or manage risks clearly understand it;
- b) The Bank's Risk exposure is within the limits established by Board of Directors (BoD);
- c) Risk taking decisions are in line with the business strategy and objectives set by BoD;
- d) The expected payoffs compensate for the risks taken;
- e) Risk taking decisions are explicit and clear;
- f) Sufficient capital as a buffer is available to take risk; and
- g) Risk management function is independent of risk taking unit.

Bank has a comprehensive set of Risk Management Policies, practices and procedures which enable the Bank to take into consideration, in an appropriate manner, all major kinds of risks mainly credit, market, liquidity, operational and IT security risks. Keeping in view the dynamics of internal and external environment, we regularly review and update our Risk Management policies and procedures in accordance with regulatory environment and international standards.

Risk Management activities remain at the forefront of all activities of the Bank which places the highest priority on conducting its business in a prudent manner in line with the relevant laws and regulatory requirements.

Risk management framework of Bank includes:

- a) Clearly defined risk management policies and procedures covering risk identification, acceptance, measurement, monitoring, reporting and control;
- b) Well constituted organizational structure, defining clearly roles and responsibilities of individuals involved in risk taking as well as managing it. The bank, in addition to risk management functions for various risk categories, has instituted an Integrated Risk Management Committee (IRMC) as well as Central Credit Committee (CCC). IRMC oversees the overall risk management at the bank and provide guidance in setting strategic targets as well as concentration limits and monitor progress related to earnings growth, keeping in view the capital constraints and also adhere to the concentration limits. The IRMC monitors the strategic target and aggregate limits at the Business Group level and concentration limits (by industry, geography, size, tenor) so that one category of assets or dimension of risk cannot materially harm the performance of the Bank. Whereas, Central Credit Committee (CCC) is entrusted with the responsibility of monitoring lending risk profile of the bank. CCC meets regularly to actively supervise credit risk across its lending portfolio.
- c) An effective management information system that ensures flow of information from operational level to top management and a system to address any exceptions observed; and
- d) A mechanism to ensure an ongoing review of systems, policies and procedures for risk management and procedures to adopt changes.

While the overall responsibility of risk management rests with the BoD, it is the duty of Senior Management to devise risk management strategy by setting up well defined policies and procedures for mitigating / controlling risks, duly approved by the Board.

Giving due consideration to the above, the Bank has put in place the following hierarchy of Risk Management:

- Board Risk Management Committee (BRMC);

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- Integrated Risk Management Committee (IRMC) which comprises of the President / Chief Executive Officer (CEO), Deputy CEO, Group Head Credit & Risk Management, Chief Financial Officer, Group Head Corporate & Retail Banking, Group Head Operations and Head of Compliance.
- Asset - Liability Committee which comprises of the President / Chief Executive Officer (CEO), Deputy CEO, Treasurer, Group Head Risk Management, Other Business Heads.
- Central Credit Committee comprising of the President / CEO, Deputy CEO, Chief Risk Officer, Head of Credit Risk, Chief Financial Officer, Country Head Branch Banking Operations and Head of Operational and Environmental Risk
- Operational Risk Steering Committee which comprises of the Group Head, Credit & Risk Management, Head of Operations, Head of Information Technology and Head of Compliance.
- Risk Management Group (RMG), a dedicated and independent set-up that comprises of Regional Credit Heads, Heads of Market & Liquidity Risks, Operational Risk and Treasury Middle Office.

RMG is managed by Chief Risk Officer to supervise the following Divisions:

- a) Credit Risk Management (CRM) covering Corporate / Commercial and Retail Banking Risks
- b) Operational Risk Management
- c) Market Risk Management (MRM)
- d) Treasury Middle Office
- e) Basel II / III Implementation Unit
- f) Credit Administration Department
- g) Special Assets Management (SAM)
- h) information Security
- i) Consumer Risk
- j) Agriculture Credit

The Bank's RMG generates the requisite risk reporting for the different tiers of management. These are also subjected to internal audit review.

Risk Matrix / Categories

Bank, in common with other banks, generates its revenues by accepting Country, Credit, Liquidity, Interest Rate Risk in the Banking Book, Market, Operational and other risks. Effective management of these risks is the decisive factor in the Bank's profitability.

Risk Appetite

The Bank's risk appetite is reflected in its endeavours to maintain a favourable credit rating and encompasses the following:

- The business strategy
- The expectations of stakeholders at different time horizons

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- The characteristics of the risk-bearing entities
- The nature and characteristics of the risks undertaken
- The possible spread of risk situations across organizational units, assets-at-risk, and future time horizons.

Risk appetite drives business activity. It combines anticipations in risk and profitability with management preferences to control capital and resource allocation, as well as the distribution of exposure across activities and portfolios.

Bank's hedging strategy is embedded in its risk management practices for addressing material categories of risk.

46.1 Credit Risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. Credit risk is managed in terms of credit policies, approved by the BoD and regulations issued by the SBP. The bank is exposed to credit risk on loans and advances, fund placements with financial institutions and certain investments.

Credit risk management is an ongoing process. The overall credit policy and the credit risk instructions are issued by the Board of Directors. In this regards, a Central Credit Committee (CCC) is entrusted with the responsibility of monitoring lending risk profile of the bank. In order to maintain healthy growth of the credit portfolio, the Bank's Credit Risk Management processes are consistently upgraded and improved to meet future challenges.

The Bank's strategy is to minimise credit risk through product, geography, industry and customer diversification. Credit limits are established for all counter-parties after a careful assessment of their credit worthiness. An effective credit granting procedure, which requires pre-sanction evaluation of credit proposal, adequacy of security and pre-disbursement examination of charge documents is in place and managed by Risk Management Group (RMG) & Credit Administration Department (CAD). The Bank maintains a sound portfolio diversified in nature to counter the risk of credit concentration and further confines risk through diversification of its assets by geographical and industrial sector. For managing impaired assets in the portfolio, the Bank follows the Prudential Regulations and Risk Management guidelines issued by SBP and the Remedial Management Policy approved by the Board.

46.1.2 Credit risk: Standardised approach

The Bank has adopted the Standardised Approach of Basel II for risk weighing its Credit Risk Exposures.

The following table illustrates the approved External Credit Assessment Institutions (ECAIs) whose ratings are being utilised by the Bank with respect to material categories of exposures:

| Exposures | JCR-VIS | PACRA | MOODY'S | FITCH | S&P |
|--------------------------|---------|-------|---------|-------|-----|
| Corporate | ✓ | ✓ | - | - | - |
| Banks | ✓ | ✓ | ✓ | ✓ | ✓ |
| SME's (retail exposures) | ✓ | ✓ | - | - | - |
| Sovereigns | ✓ | ✓ | ✓ | ✓ | ✓ |
| Securitisations | N/A | N/A | N/A | N/A | N/A |
| Others (specify) | N/A | N/A | N/A | N/A | N/A |

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The Bank has used Issue Specific Ratings for rating / risk weighing Issue Specific Exposures and Entity Ratings for rating / risk weighing claims against specific counterparties. Both short and long term ratings have been used to rate corresponding short and long term exposures. For this purpose, Mapping Grid provided by SBP as given below:

Long - Term Ratings Grades Mapping

| SBP Rating Grade | PACRA | JCR-VIS | Fitch | Moody's | S&P | ECA Scores |
|------------------|-------------------------|-------------------------|-------------------------|--------------------------|-------------------------|------------|
| 1 | AAA AA+ AA AA- | AAA AA+ AA AA- | AAA AA+ AA AA- | Aaa Aa1 Aa2 Aa3 | AAA AA+ AA AA- | 1 |
| 2 | A+ A A- | A+ A A- | A+ A A- | A1 A2 A3 | A+ A A- | 2 |
| 3 | BBB+ BBB BBB- | BBB+ BBB BBB- | BBB+ BBB BBB- | Baa1 Baa2 Baa3 | BBB+ BBB BBB- | 3 |
| 4 | BB+ BB BB- | BB+ BB BB- | BB+ BB BB- | Ba1 Ba2 Ba3 | BB+ BB BB- | 4 |
| 5 | B+ B B- | B+ B B- | B+ B B- | B1 B2 B3 | B+ B B- | 5,6 |
| 6 | CCC+ and below | CCC+ and below | CCC+ and below | Caa1 and below | CCC+ and below | 7 |

Short - Term Ratings Grades Mapping

| SBP | PACRA | JCR-VIS | Fitch | Moody's | S&P |
|-----|--------|---------|--------|---------|-----------|
| S1 | A-1 | A-1 | F-1 | P-1 | A-1+, A-1 |
| S2 | A-2 | A-2 | F-2 | P-2 | A-2 |
| S3 | A-3 | A-3 | F-3 | P-3 | A-3 |
| S4 | Others | Others | Others | Others | Others |

46.1.3 Policies and processes for collateral valuation and management as regards Basel II;

For Credit Risk Mitigation purposes the Bank uses only the eligible collaterals under Comprehensive Approach of Credit Risk Mitigation under Standardised Approach as prescribed by SBP under Circular No. 8 of 2006, which includes Cash and Cash Equivalent Securities including Government Securities (like Cash Margins, Lien on Bank Accounts, Foreign Deposit Receipts, Term Deposit Receipts, Pledge of Defense Saving Certificates, Regular Income Certificates, Special Saving Certificates, T-Bills and Pakistan Investment Bonds etc.) and Shares Listed on the Main Index.

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Under Bank's policy all collaterals are subject to periodic valuations to monitor the adequacy of margins held. Shares / Marketable securities are valued by the Bank on daily basis to calculate the Drawing Power (DP). In case of any shortfall in the requisite margins, the DP is adjusted to the appropriate level and the business units are informed to take appropriate action as per the agreement with the customer.

| | Gross lendings | | Non-performing lendings | | Provision held | |
|--|----------------------------|------------------|-------------------------|----------|----------------|----------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| 46.1.4 Lendings to financial institutions | ----- Rupees in '000 ----- | | | | | |
| Credit risk by public / private sector | | | | | | |
| Public/ Government | - | - | - | - | - | - |
| Private | 1,941,659 | 3,116,199 | - | - | (4,312) | - |
| | <u>1,941,659</u> | <u>3,116,199</u> | <u>-</u> | <u>-</u> | <u>(4,312)</u> | <u>-</u> |

| | Gross investments | | Non-performing investments | | Provision held | |
|---|----------------------------|------------------|----------------------------|----------------|----------------|----------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| 46.1.5 Investment in debt securities | ----- Rupees in '000 ----- | | | | | |
| Credit risk by industry sector | | | | | | |
| Textile | 65,022 | 65,022 | 65,022 | 65,022 | 65,022 | 65,022 |
| Chemical and pharmaceuticals | 149,860 | 149,860 | 149,860 | 149,860 | 149,860 | 149,860 |
| Power (electricity), gas, water, sanitary | 355,953 | 460,714 | - | - | - | - |
| Refinery | 529,621 | 681,000 | - | - | - | - |
| Fertilizer | 140,000 | 280,000 | - | - | - | - |
| Pharmaceuticals | - | 495,000 | - | - | - | - |
| Transport, storage and communication | 158,712 | 182,322 | 158,712 | 182,322 | 158,712 | 182,322 |
| Financial | 500,020 | 75,000 | - | - | - | - |
| Others | 5,868,382 | 4,382,291 | - | 53,527 | - | 31,653 |
| | <u>7,767,570</u> | <u>6,771,209</u> | <u>373,594</u> | <u>450,731</u> | <u>373,594</u> | <u>428,857</u> |

| | Gross investments | | Non-performing investments | | Provision held | |
|---|----------------------------|------------------|----------------------------|----------------|----------------|----------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | ----- Rupees in '000 ----- | | | | | |
| Credit risk by public / private sector | | | | | | |
| Public/ Government | 3,231,444 | 675,128 | - | - | - | - |
| Private | 4,536,126 | 6,096,081 | 373,594 | 450,731 | 373,594 | 428,857 |
| | <u>7,767,570</u> | <u>6,771,209</u> | <u>373,594</u> | <u>450,731</u> | <u>373,594</u> | <u>428,857</u> |

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| | Gross advances | | Non-performing advances | | Provision held | |
|---|--------------------|--------------------|-------------------------|------------------|------------------|------------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| ----- Rupees in '000 ----- | | | | | | |
| 46.1.6 Advances | | | | | | |
| Credit risk by industry sector | | | | | | |
| Agri finance | 4,260,641 | 2,584,965 | 73,275 | - | 824 | - |
| Automobile and transportation equipment | 4,582,078 | 3,599,906 | 114,367 | 74,875 | 61,832 | 61,875 |
| Brokerage | 4,846,099 | 2,681,932 | 156,801 | 167,596 | 156,801 | 167,596 |
| Cement | 1,606,779 | 209,356 | - | - | - | - |
| Chemical | 3,037,111 | 2,365,522 | 324,584 | - | - | - |
| Construction | 4,960,152 | 3,711,869 | - | - | - | - |
| Electronics and electrical appliances | 260,812 | 301,375 | - | - | - | - |
| Engineering, IT and other services | 5,591,012 | 4,639,050 | 27,598 | 21,683 | 2,600 | 16,857 |
| Fertilizer | 3,811,120 | 3,206,664 | 1,348,383 | 1,260,418 | 1,348,943 | 1,260,418 |
| Financial | 2,194,635 | 3,005,047 | - | - | - | - |
| Food / confectionery / beverages | 34,546,699 | 36,076,698 | 119,192 | 134,370 | 60,727 | 79,968 |
| Individuals | 32,991,120 | 20,136,724 | 658,355 | 364,142 | 122,619 | 75,397 |
| Insurance and security | 169,843 | 159,353 | - | - | - | - |
| Metal and steel | 10,075,944 | 6,477,004 | 840,334 | 154,067 | 42,426 | 23,161 |
| Mining and quarrying | 56,973 | 57,529 | - | - | - | - |
| Paper / board / furniture | 1,462,601 | 1,125,618 | 8,000 | - | - | - |
| Petroleum, oil and gas | 4,530,087 | 3,837,523 | 32,559 | - | 21,357 | - |
| Pharmaceuticals | 5,300,071 | 4,836,857 | - | - | - | - |
| Plastic | 2,128,861 | 1,898,580 | - | - | - | - |
| Power and water | 26,446,393 | 12,940,341 | - | 21,448 | - | 21,448 |
| Real estate | 2,305,823 | 1,767,479 | 1,300,000 | - | - | - |
| Shipbreaking | 1,950,437 | 4,166,705 | 963,164 | 157,926 | 157,926 | 125,658 |
| Storage | 57,734 | 114,685 | - | - | - | - |
| Sugar | 2,894,493 | 2,176,604 | 200,000 | 200,000 | 200,000 | 200,000 |
| Tele-communication | 2,474,279 | 1,239,201 | - | - | - | - |
| Textile | | | | | | |
| Composite | 8,543,776 | 5,418,311 | 324,114 | 315,665 | 302,781 | 304,153 |
| Ginning | 1,669,933 | 1,310,409 | 48,949 | 29,999 | 3,270 | - |
| Spinning | 7,657,631 | 7,977,933 | 278,441 | 278,441 | 278,441 | 278,441 |
| Weaving | 10,360,474 | 8,600,624 | 46,650 | 3,500 | - | - |
| | 28,231,814 | 23,307,277 | 698,154 | 627,605 | 584,492 | 582,594 |
| Transportation services | 44,020,624 | 24,214,240 | 21,341 | 22,928 | 18,901 | 17,681 |
| Trust and non-profit organisations | 478,904 | 361,330 | - | - | - | - |
| Tyre | 313,531 | 278,180 | - | - | - | - |
| Wholesale and retail trade | 13,490,993 | 11,037,390 | 81,463 | 14,360 | 14,255 | 6,307 |
| Others | 6,169,550 | 4,363,891 | 199,022 | 36,579 | 60,251 | - |
| | 255,148,213 | 186,878,895 | 7,166,592 | 3,257,997 | 2,853,954 | 2,638,960 |
| ----- Rupees in '000 ----- | | | | | | |
| | Gross advances | | Non-performing advances | | Provision held | |
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| Credit risk by public / private sector | | | | | | |
| Public/ Government | 59,571,898 | 37,342,990 | - | - | - | - |
| Private | 195,576,315 | 149,535,905 | 7,166,592 | 3,257,997 | 2,853,954 | 2,638,960 |
| | 255,148,213 | 186,878,895 | 7,166,592 | 3,257,997 | 2,853,954 | 2,638,960 |

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| | Contingencies and commitments | |
|---|-------------------------------|--------------------|
| | 2018 | 2017 |
| | ----- Rupees in '000 ----- | |
| 46.1.7 Credit risk by industry sector | | |
| Agri finance | - | - |
| Automobile and transportation equipment | 1,845,619 | 2,280,101 |
| Brokerage | 226,400 | 625,700 |
| Cement | 700,638 | 1,357,619 |
| Chemical | 614,360 | 407,581 |
| Construction | 20,726,673 | 24,628,263 |
| Electronics and electrical appliances | 220,084 | 711,868 |
| Engineering, IT and other services | 5,822,923 | 2,839,870 |
| Fertilizer | 3,469,510 | 2,330,265 |
| Financial | 44,428,613 | 21,638,686 |
| Food / confectionery / beverages | 2,664,450 | 1,791,347 |
| Individuals | 1,496,003 | 2,703,852 |
| Insurance and security | 20,197 | 27,245 |
| Metal and steel | 1,944,885 | 3,220,008 |
| Mining and quarrying | 148,415 | 841,548 |
| Paper / board / furniture | 816,494 | 532,728 |
| Petroleum, oil and gas | 1,243,540 | 419,202 |
| Pharmaceuticals | 664,106 | 542,957 |
| Plastic | 453,318 | 316,014 |
| Power and water | 1,790,608 | 22,626,105 |
| Real estate | 3,000 | 68,352 |
| Shipbreaking | 120,887 | 58,004 |
| Sugar | 43,198 | 56,320 |
| Tele-communication | 128,892 | 494,461 |
| Textile | | |
| Composite | 1,629,969 | 987,212 |
| Ginning | 316,425 | 275,140 |
| Spinning | 1,098,879 | 1,851,397 |
| weaving | 1,280,623 | 959,524 |
| | 4,325,896 | 4,073,273 |
| Trust and non-profit organisations | 5,666 | 13,247 |
| Tyre | 23,010 | 81,506 |
| Wholesale and retail trade | 3,021,803 | 3,840,241 |
| Others | 2,488,464 | 6,280,383 |
| | <u>99,457,652</u> | <u>104,806,746</u> |
| | | |
| | Contingencies and commitments | |
| | 2018 | 2017 |
| | ----- Rupees in '000 ----- | |
| Credit risk by public / private sector | | |
| Public/ Government | - | - |
| Private | 99,457,652 | 104,806,746 |
| | <u>99,457,652</u> | <u>104,806,746</u> |

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46.1.8 Concentration of Advances

The bank top 10 exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 91,153.787 million (2017: Rs. 64,479.401 million) are as following:

| | 2018 | 2017 |
|----------------|----------------------------|-------------------|
| | ----- Rupees in '000 ----- | |
| Funded | 70,831,917 | 44,248,326 |
| Non Funded | 20,321,870 | 20,231,075 |
| Total Exposure | <u>91,153,787</u> | <u>64,479,401</u> |

The sanctioned limits against these top 10 exposures aggregated to Rs 95,322.310 million (2017: 88,532.430 million).

Total funded classified therein

| | Amount | Provision held | Amount | Provision held |
|-------------|----------|----------------|----------|----------------|
| OAEM | - | - | - | - |
| Substandard | - | - | - | - |
| Doubtful | - | - | - | - |
| Loss | - | - | - | - |
| Total | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |

For the purpose of this note, exposure means outstanding funded facilities and utilised non-funded facilities as at the reporting date.

46.1.9 Advances - Province/Region-wise Disbursement & Utilization

| Province/Region | 2018 | | | | | | | |
|--------------------------------|----------------|---------------|---------------|-------------|------------|------------------------|------------|------------|
| | Disbursements | | Utilization | | | | | |
| | Punjab | Sindh | KPK & FATA | Balochistan | Islamabad | AJK & Gilgit-Baltistan | Bahrain | |
| Punjab | 44,031 | 44,031 | - | - | - | - | - | - |
| Sindh | 60,838 | - | 60,838 | - | - | - | - | - |
| KPK including FATA | 901 | - | - | 901 | - | - | - | - |
| Balochistan | 202 | - | - | - | 202 | - | - | - |
| Islamabad | 7,711 | - | - | - | - | 7,711 | - | - |
| AJK including Gilgit-Baltistan | 438 | - | - | - | - | - | 438 | - |
| Bahrain | 949 | - | - | - | - | - | - | 949 |
| Total | <u>115,070</u> | <u>44,031</u> | <u>60,838</u> | <u>901</u> | <u>202</u> | <u>7,711</u> | <u>438</u> | <u>949</u> |

| Province/Region | 2017 | | | | | | | |
|--------------------------------|----------------|---------------|---------------|-------------|-----------|------------------------|------------|--------------|
| | Disbursements | | Utilization | | | | | |
| | Punjab | Sindh | KPK & FATA | Balochistan | Islamabad | AJK & Gilgit-Baltistan | Bahrain | |
| Punjab | 41,191 | 41,191 | - | - | - | - | - | - |
| Sindh | 60,032 | - | 60,032 | - | - | - | - | - |
| KPK including FATA | 336 | - | - | 336 | - | - | - | - |
| Balochistan | 44 | - | - | - | 44 | - | - | - |
| Islamabad | 6,035 | - | - | - | - | 6,035 | - | - |
| AJK including Gilgit-Baltistan | 185 | - | - | - | - | - | 185 | - |
| Bahrain | 2,566 | - | - | - | - | - | - | 2,566 |
| Total | <u>110,389</u> | <u>41,191</u> | <u>60,032</u> | <u>336</u> | <u>44</u> | <u>6,035</u> | <u>185</u> | <u>2,566</u> |

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46.2 Market Risk

Market risk is the risk of loss due to adverse changes in interest rates, foreign exchange rates, equity prices and market conditions. From the perspective of the Bank, market risk comprises of interest rate risk, foreign exchange risk and equity position risk, which the Bank is exposed to in its trading book.

The Bank has an approved market risk policy wherein the governance structure for managing market risk, measurement tools used and the market risk exposure limits have been addressed. The Bank's strategy for managing market risk is to relate the level of risk exposures to their risk appetite and the capital at hand.

The Board of Directors (BoD) and the Asset and Liability Committee (ALCO) are responsible for addressing market risk from a strategic perspective and are assisted by the market risk function in meeting these objectives.

The Market Risk Unit reports directly to Chief Risk Officer and is responsible for ensuring the implementation of market risk policy in line with the Bank's strategy.

Risk reporting undertaken by the market risk function includes:

- a) Portfolio Reports
- b) Limit monitoring reports
- c) Sensitivity analysis ; and
- d) Stress testing of the portfolio

Currently, the Bank is using the market risk standardised approach for the purpose of computing regulatory capital, the details of which are set out above.

46.2.1 Balance sheet split by trading and banking books

| | 2018 | | | 2017 | | |
|---------------------------------------|--------------------|-------------------|--------------------|--------------------|------------------|--------------------|
| | Banking book | Trading book | Total | Banking book | Trading book | Total |
| ----- Rupees in '000 ----- | | | | | | |
| Cash and balances with treasury banks | 32,110,840 | - | 32,110,840 | 17,333,788 | - | 17,333,788 |
| Balances with other banks | 968,575 | - | 968,575 | 1,034,266 | - | 1,034,266 |
| Lendings to financial institutions | 1,937,347 | - | 1,937,347 | 3,116,199 | - | 3,116,199 |
| Investments | 107,321,460 | 41,368,514 | 148,689,974 | 161,142,407 | 8,469,151 | 169,611,558 |
| Advances | 251,990,918 | - | 251,990,918 | 184,139,582 | - | 184,139,582 |
| Fixed assets | 6,245,328 | - | 6,245,328 | 5,253,899 | - | 5,253,899 |
| Intangible assets | 2,169,877 | - | 2,169,877 | 1,858,922 | - | 1,858,922 |
| Deferred tax assets | 287,062 | - | 287,062 | - | - | - |
| Other assets | 12,354,155 | - | 12,354,155 | 9,131,035 | - | 9,131,035 |
| | <u>415,385,562</u> | <u>41,368,514</u> | <u>456,754,076</u> | <u>383,010,098</u> | <u>8,469,151</u> | <u>391,479,249</u> |

46.2.2 Foreign Exchange Risk

Main objective of foreign exchange risk management is to ensure that the foreign exchange exposure of the Bank lies within the defined appetite of the Bank.

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Daily reports are generated to monitor the internal and regulatory limits with respect to the overall foreign currency exposures. The overall net open position, whether short or long has the potential to negatively impact the profit and loss depending upon the direction of movement in foreign exchange rates.

Foreign exchange open and mismatched positions are marked to market on a daily basis.

Currency risk arises where the value of financial instruments changes due to changes in foreign exchange rates. In order to manage currency risk exposure the bank enters into ready / spot, forward and swap transactions with SBP and in the interbank market. The Bank's foreign exchange exposure comprises of forward contracts, foreign currencies cash in hand, balances with banks abroad, foreign placement with SBP and foreign currencies assets and liabilities. The net open position is managed within the statutory limits, as fixed by SBP. Counter parties limit are also fixed to limit risk concentration. Appropriate segregation of duties exists between the front and back office functions while compliance with the net open position limit is independently monitored on an ongoing basis.

| 2018 | | | | |
|----------------------------|-------------|----------------------------|-------------------------------------|------------|
| Assets | Liabilities | Off-balance sheet items | Net foreign currency exposure | |
| ----- Rupees in '000 ----- | | | | |
| Pakistan Rupee | 436,923,627 | 412,740,141 | (8,613,126) | 15,570,360 |
| United States Dollar | 17,831,833 | 24,723,033 | 7,101,304 | 210,104 |
| Great Britain Pound | 740,134 | 2,687,806 | 1,520,893 | (426,779) |
| Euro | 1,054,817 | 873,899 | (226,641) | (45,723) |
| Other currencies | 203,665 | 366,289 | 217,570 | 54,946 |
| | 19,830,449 | 28,651,028 | 8,613,126 | (207,452) |
| | 456,754,076 | 441,391,168 | - | 15,362,908 |
| 2017 | | | | |
| Assets | Liabilities | Off-balance sheet items | Net foreign currency exposure | |
| ----- Rupees in '000 ----- | | | | |
| Pakistan Rupee | 373,307,164 | 356,162,637 | (1,012,388) | 16,132,139 |
| United States Dollar | 16,159,391 | 14,305,112 | (1,405,232) | 449,047 |
| Great Britain Pound | 1,147,121 | 3,735,250 | 2,546,068 | (42,061) |
| Euro | 778,748 | 738,975 | (100,213) | (60,440) |
| Other currencies | 86,825 | 137,143 | (28,235) | (78,553) |
| | 18,172,085 | 18,916,480 | 1,012,388 | 267,993 |
| | 391,479,249 | 375,079,117 | - | 16,400,132 |

Notes to the Unconsolidated Financial Statements

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| | 2018 | | 2017 | |
|--|----------------------------|--------------|--------------|--------------|
| | Banking book | Trading book | Banking book | Trading book |
| | ----- Rupees in '000 ----- | | | |
| Impact of 1% change in foreign exchange rates on | | | | |
| - Profit and loss account | - | (2,075) | - | 2,680 |
| - Other comprehensive income | - | - | - | - |

46.2.3 Equity position Risk

Equity positions in the banking book include Investment in equities that are available-for-sale or held for strategic investment purposes. These investments are generally regarded as riskier relative to fixed income securities owing to the inherent volatility of stock market prices. The Bank mitigates these risks through diversification and capping maximum exposures in a single company, compliance with regulatory requirement, following the guidelines laid down in the Bank's Investment Policy as set by the Board of Directors (BoD). The Bank follows a delivery versus payment settlement system thereby minimizing risk available in relation to settlement risk.

Equity price risk is managed by applying trading limit and scrip-wise and portfolio wise nominal limits.

| | 2018 | | 2017 | |
|---|----------------------------|--------------|--------------|--------------|
| | Banking book | Trading book | Banking book | Trading book |
| | ----- Rupees in '000 ----- | | | |
| Impact of 5% change in equity prices on | | | | |
| - Profit and loss account | - | - | - | - |
| - Other comprehensive income | 127,845 | - | 177,329 | - |

46.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB)-Basel II Specific

Yield/ Interest rate sensitivity position for on-balance sheet instruments is based on the earlier of contractual re-pricing or maturity date and for off-balance sheet instruments is based on settlement date. This also refers to the non-trading market risk. Apart from the gap analysis between the market rate sensitive assets and liabilities as per the table given below, the banks/DFIs are required to disclose as the following also:

- The nature of IRRBB and key assumptions, including assumptions regarding loan repayments and behavior of non-maturity deposits, and frequency of IRRBB measurements.
- The increase (decline) in earnings or economic value (or any other relevant measures used by management) for upward and downward shocks according to management's method for measuring IRRBB, broken down by currencies (if any, and than translated into Rupees).

| | 2018 | | 2017 | |
|--|----------------------------|--------------|--------------|--------------|
| | Banking book | Trading book | Banking book | Trading book |
| | ----- Rupees in '000 ----- | | | |
| Impact of 1% change in interest rates on | | | | |
| - Profit and loss account | (487,440) | 401,571 | (423,640) | 13,781 |
| - Other comprehensive income | 113,353 | - | 30,224 | - |

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46.2.5 Mismatch of interest rate sensitive assets and liabilities

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market interest rates. The Bank is exposed to interest / mark-up rate risk as a result of mismatches or gaps in the amount of interest / mark up based assets and liabilities that mature or re-price in a given period. The Bank manages this risk by matching/re-pricing of assets and liabilities. The assets and liabilities committee (ALCO) of the Bank monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Bank.

| | | 2018 | | | | | | | | | | Non-interest bearing financial instrument |
|---|--------------|---------------|--------------------|--------------------|-------------------------|-------------------|-------------------|-------------------|--------------------|----------------|--------------|---|
| Effective yield interest rate - % | Total | Up to 1 month | Over 1 to 3 months | Over 3 to 6 months | Over 6 months to 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 to 10 years | Above 10 years | | |
| ----- Rupees in '000 ----- | | | | | | | | | | | | |
| On-balance sheet financial instruments | | | | | | | | | | | | |
| Assets | | | | | | | | | | | | |
| | 32,110,840 | 2,409,442 | - | - | - | - | - | - | - | - | - | 29,701,398 |
| Cash and balances with treasury banks | 968,575 | 109,724 | - | - | - | - | - | - | - | - | - | 858,851 |
| Balances with other banks | 1,937,347 | 692,522 | 320,214 | 230,631 | - | - | - | - | - | - | - | - |
| Lendings to financial institutions | 146,770,853 | 43,724,894 | 1,919,780 | 546,051 | 39,019,325 | 16,411,250 | 21,104,693 | 9,825,787 | 3,220,239 | 3,220,239 | 2,750,646 | - |
| Investments | 251,990,918 | 170,044,002 | 36,938,051 | 697,785 | 277,662 | 330,141 | 387,657 | 1,299,998 | 3,305,550 | 3,305,550 | 5,319,579 | - |
| Advances | 11,615,274 | - | - | - | - | - | - | - | - | - | - | 11,615,274 |
| Other assets | 445,393,807 | 216,980,584 | 39,551,811 | 1,474,467 | 39,296,977 | 16,741,391 | 21,492,350 | 11,125,785 | 6,525,789 | 6,525,789 | 50,245,748 | - |
| | 3,519,924 | - | - | - | - | - | - | - | - | - | - | 3,519,924 |
| Bills payable | 96,556,663 | 62,831,449 | 21,953,065 | 133,726 | 7,803 | 29,827 | 216,947 | 963,707 | 898,846 | 898,846 | - | - |
| Borrowings | 321,413,263 | 138,825,036 | 47,897,606 | 5,427,169 | 25,237,070 | 1,187,357 | 265,347 | 210,529 | - | - | 78,005,960 | - |
| Deposits and other accounts | 7,496,800 | - | - | 2,499,000 | - | - | - | - | - | - | - | - |
| Sub-ordinated loans | 12,148,400 | - | - | - | - | - | - | - | - | - | - | 12,148,400 |
| Other liabilities | 441,137,050 | 201,756,465 | 69,850,671 | 38,778,282 | 8,059,895 | 1,217,184 | 482,294 | 1,174,236 | 898,846 | 898,846 | 93,674,284 | - |
| | 4,256,757 | 15,224,099 | (30,298,860) | 3,180,623 | (6,585,428) | 14,052,104 | 21,010,056 | 9,951,549 | 5,625,943 | 5,625,943 | (43,428,536) | - |
| On-balance sheet financial instruments | | | | | | | | | | | | |
| Commitments in respect of forward purchase, currency swaps, options and commitments to extent credits | 23,726,533 | 9,244,215 | 8,427,285 | 743,298 | 530,417 | 727,248 | - | - | - | - | - | - |
| Commitments in respect of forward sale, currency swaps and options contacts | (16,597,344) | (7,427,832) | (2,648,565) | (4,802,946) | (459,317) | (728,248) | - | - | - | - | - | - |
| Off-balance sheet gap | 7,129,189 | 1,816,383 | 5,778,700 | (748,876) | 283,981 | (1,000) | - | - | - | - | - | - |
| Total yield / interest risk sensitivity gap | 17,040,482 | (24,520,160) | 2,431,747 | (6,301,447) | 14,052,104 | 15,523,207 | 21,010,056 | 9,951,549 | 5,625,943 | 5,625,943 | (43,428,536) | - |
| Cumulative yield / interest risk sensitivity gap | 17,040,482 | (7,479,676) | (11,349,377) | (5,047,930) | (11,349,377) | 2,702,727 | 39,235,990 | 49,187,539 | 54,814,482 | 54,814,482 | - | - |

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| Effective yield interest rate - % | 2017 | | | | | | | | | | Non-interest bearing financial instrument | |
|--|----------------|---------------|-------------------------------------|--------------------|-------------------------|-------------------|-------------------|-------------------|--------------------|----------------|---|--------------|
| | Total | Up to 1 month | Over 1 to 3 months | Over 3 to 6 months | Over 6 months to 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 to 10 years | Above 10 years | | |
| | Rupees in '000 | | | | | | | | | | | |
| | 17,333,788 | 1,890,381 | - | - | - | - | - | - | - | - | - | 15,443,407 |
| Cash and balances with treasury banks | 1,034,266 | 188,987 | - | - | - | - | - | - | - | - | - | 845,279 |
| Balances with other banks | 3,116,193 | 1,281,177 | 1,181,464 | 653,558 | - | - | - | - | - | - | - | - |
| Lendings to financial institutions | 167,692,437 | 10,674,489 | 10,828,812 | 2,935,205 | 1,368,048 | 87,647,283 | 17,976,785 | 30,268,133 | 2,433,702 | - | - | 3,559,980 |
| Investments - net | 184,139,582 | 125,640,807 | 17,565,311 | 23,956,131 | 3,363,019 | 4,565,945 | 3,360,475 | 2,390,429 | 925,085 | - | - | 619,037 |
| Advances - net | 8,441,155 | - | - | - | - | - | - | - | - | - | - | 8,441,155 |
| Other assets | 381,757,427 | 139,675,841 | 29,575,587 | 27,544,894 | 4,731,067 | 92,213,228 | 21,337,260 | 32,656,562 | 3,358,787 | 1,753,343 | - | 28,908,858 |
| | 3,824,278 | - | - | - | - | - | - | - | - | - | - | 3,824,278 |
| Bills payable | 64,557,043 | 49,798,126 | 8,092,537 | 5,204,967 | 14,289 | 31,234 | 16,839 | 464,313 | 934,738 | - | - | - |
| Borrowings | 290,077,566 | 103,912,554 | 37,778,647 | 37,710,625 | 32,621,440 | 1,949,163 | 850,207 | 70,674 | - | - | - | 75,184,256 |
| Deposits and other accounts | 4,998,800 | - | - | 4,998,800 | - | - | - | - | - | - | - | - |
| Sub-ordinated loans | 10,555,430 | - | - | - | - | - | - | - | - | - | - | 10,555,430 |
| Other liabilities | 374,013,117 | 153,710,680 | 45,871,184 | 47,914,392 | 32,635,729 | 1,980,397 | 867,046 | 534,987 | 934,738 | - | - | 88,563,964 |
| | 7,744,310 | (14,034,839) | (16,295,597) | (20,369,498) | (27,904,682) | 90,232,851 | 20,470,214 | 32,123,575 | 2,424,049 | 1,753,343 | - | (60,655,106) |
| On-balance sheet financial instruments | 30,348,378 | 4,474,661 | 1,557,991 | 21,879,036 | 888,207 | 752,868 | 530,417 | 265,208 | - | - | - | - |
| Commitments in respect of forward purchase contracts and commitments to extent credits | (9,344,185) | (4,100,495) | (1,187,368) | (58,117) | (2,464,363) | (738,217) | (530,417) | (265,208) | - | - | - | - |
| Commitments in respect of forward exchange contracts - sale | 21,004,193 | 374,166 | 370,623 | 21,820,919 | (1,576,156) | 14,641 | - | - | - | - | - | - |
| Off-balance sheet gap | (13,660,673) | (15,924,974) | (15,924,974) | 1,451,421 | (29,480,818) | 90,247,472 | 20,470,214 | 32,123,575 | 2,424,049 | 1,753,343 | - | (60,655,106) |
| Total yield / interest risk sensitivity gap | (13,660,673) | (29,585,647) | (29,585,647) | (28,134,226) | (57,615,044) | 32,632,428 | 53,102,642 | 85,226,217 | 87,650,266 | 89,403,609 | - | - |
| Cumulative yield / interest risk sensitivity gap | | | | | | | | | | | | |
| | 2018 | 2017 | Rupees in '000 | | | | | | | | | |
| | 456,754,076 | 391,479,249 | Reconciliation to total assets | | | | | | | | | |
| | | | Reconciliation to total liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Investments - net | | | | | | | | | |
| | | | Fixed assets | | | | | | | | | |
| | | | Intangible assets | | | | | | | | | |
| | | | Deferred tax assets - net | | | | | | | | | |
| | | | Other assets | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial liabilities | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Deferred tax liabilities - net | | | | | | | | | |
| | | | Other liabilities | | | | | | | | | |
| | | | Balance as per balance sheet | | | | | | | | | |
| | | | Less: Non financial | | | | | | | | | |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

46.3 Liquidity risk

Liquidity risk is the risk that the Bank will not be able to raise funds to meet its commitments. The Bank's Asset and Liability Committee (ALCO) manages the liquidity position on a continuous basis.

Bank's policy to liquidity management is to maintain adequate liquidity at all times and in all currencies under both normal and stress conditions, to meet our contractual and potential payment obligations without incurring additional and unacceptable cost to the business.

Treasury is responsible for the managing liquidity risk under the guidance of Asset-Liability Committee of the Bank. The Bank's liquidity risk management approach starts at the intraday level (operational liquidity) managing the daily payments queue and factoring in our access to the qualifying securities of State Bank of Pakistan. It then covers tactical liquidity risk management dealing with the access to unsecured funding sources and the liquidity characteristics of our asset inventory (asset liquidity). Finally, the strategic perspective comprises the maturity profile of all assets and liabilities on our statement of financial position.

For monitoring and controlling liquidity risk, the Bank generates a scenario sensitive maturity statement of financial position, and run controlled mismatches that are monitored and discussed by ALCO members regularly. The Bank prepares various types of reports and analysis for assisting ALCO in taking necessary strategic actions for managing liquidity risk in the Bank. These include liquidity ratios, Concentration analysis, Gap reports, Stress testing, Liquidity Coverage ratio & Net Stable Funding Ratio analysis etc.

46.3.1 Maturities of Assets and Liabilities - based on contractual maturity of the assets and liabilities of the Bank

| | | 2018 | | | | | | | | | | | |
|---|-------------|----------------|------------------|-------------------|--------------------|--------------------|--------------------|--------------------|---------------------|----------------------|----------------------|----------------------|----------------------|
| | | Rupees in '000 | | | | | | | | | | | |
| | | Over 1 | Over 1 | Over 14 | Over 1 | Over 2 | Over 3 | Over 6 | Over 9 | Over 1 | Over 2 | Over 3 | Over 5 |
| | | to 7 | to 2 | days to 1 | to 2 | to 3 | to 6 | to 9 | months to 1 | to 2 | to 3 | to 5 | Over 5 |
| | | days | months | month | months | months | months | months | year | years | years | years | years |
| Total | | Up to 1 day | Over 1 to 7 days | Over 7 to 14 days | Over 14 to 21 days | Over 21 to 30 days | Over 30 to 60 days | Over 60 to 90 days | Over 90 to 180 days | Over 180 to 360 days | Over 360 to 540 days | Over 540 to 720 days | Over 720 to 900 days |
| Assets | | | | | | | | | | | | | |
| Cash and balances with treasury banks | 32,110,840 | - | - | - | - | - | - | - | - | - | - | - | - |
| Balances with other banks | 968,575 | - | - | - | - | 683,980 | 320,214 | 230,631 | - | - | - | - | - |
| Lending to financial institutions | 1,937,347 | - | - | 682,522 | - | 1,470,422 | 7,946,886 | 700,493 | 39,068,053 | 16,677,569 | 21,371,032 | 10,262,365 | 5,289,360 |
| Investments | 148,689,974 | 88,676 | 29,193,124 | 13,772,470 | 2,778,494 | 13,326,240 | 15,592,229 | 4,384,676 | 7,375,561 | 29,110,196 | 27,903,133 | 35,955,762 | 9,990,290 |
| Advances | 251,990,918 | 86,557,215 | 1,567,111 | 2,690,285 | 10,548,317 | 202,210 | 402,818 | 611,322 | 364,677 | 886,294 | 688,756 | 371,840 | 2,294,258 |
| Fixed assets | 6,245,328 | 2,400 | 15,611 | 32,600 | 66,852 | 285,690 | 43,165 | 64,536 | 76,129 | 156,892 | 125,146 | 114,330 | 1,464,832 |
| Intangible assets | 2,169,877 | 242 | 1,685 | 3,390 | 90,485 | 21,770 | 48,165 | 64,536 | 76,129 | 156,892 | 125,146 | 114,330 | 1,464,832 |
| Deferred tax assets - net | 287,082 | - | (2,742) | - | (8,814) | 111,629 | 128,277 | 56,961 | 185,793 | 220,647 | 184,934 | 194,088 | (748,359) |
| Other assets | 12,354,155 | 10,903,865 | - | - | (14,331) | 111,629 | 108,108 | 33,252 | 23,085 | 443,945 | 358,535 | 422,454 | 59,881 |
| | 456,754,076 | 130,632,833 | 30,774,799 | 2,796,255 | 21,519,218 | 13,898,655 | 24,542,707 | 6,081,871 | 47,093,308 | 47,505,583 | 50,611,536 | 47,320,819 | 16,350,262 |
| Liabilities | | | | | | | | | | | | | |
| Bills payable | 3,519,924 | - | - | - | - | - | - | - | - | - | - | - | - |
| Borrowings | 96,558,663 | 501,628 | 53,797,467 | 1,081,509 | 2,913,396 | 19,039,670 | 9,423,293 | 133,726 | 7,803 | 29,827 | 216,947 | 963,707 | 898,846 |
| Deposits and other accounts | 321,413,263 | 173,028,148 | 10,500,849 | 11,722,567 | 27,798,853 | 20,088,752 | 24,357,189 | 5,427,169 | 25,237,070 | 1,187,357 | 265,347 | 210,529 | - |
| Sub-ordinated loans | 7,496,600 | (1) | - | - | - | - | 1,000 | - | 1,000 | 2,000 | 2,000 | 2,986,200 | 4,494,601 |
| Liabilities against assets subject to finance lease | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Deferred tax liabilities - net | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other liabilities | 12,143,400 | 7,580,834 | - | - | 97,423 | 164,442 | 261,943 | - | 484,408 | 1,288,951 | 1,203,208 | 1,061,299 | 5,892 |
| | 441,137,660 | 184,660,533 | 64,298,316 | 12,804,076 | 29,227,700 | 39,302,864 | 34,043,425 | 5,560,895 | 25,730,281 | 2,508,135 | 1,687,502 | 5,231,735 | 5,399,339 |
| Net assets | 15,617,026 | (63,997,700) | (33,523,517) | (10,007,821) | (7,708,482) | (23,476,613) | (9,500,718) | 520,976 | 21,363,027 | 44,997,428 | 48,924,034 | 42,089,084 | 12,950,923 |
| Share capital | 10,119,242 | - | - | - | - | - | - | - | - | - | - | - | - |
| Preference Share | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Statutory reserve | 1,712,171 | - | - | - | - | - | - | - | - | - | - | - | - |
| Surplus on revaluation of assets - net | (1,035,589) | - | - | - | - | - | - | - | - | - | - | - | - |
| Unappropriated profit | 4,821,202 | - | - | - | - | - | - | - | - | - | - | - | - |
| | 15,617,026 | - | - | - | - | - | - | - | - | - | - | - | - |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | | | | | | | | | | | | |
|---|-------------|-------------------------|------------------------|-------------------------|-------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-------------------------------|-------------------------|-------------------------|-------------------------|-----------------|
| | Total | Over 1 upto 1 day | Over 1 to 7 days | Over 7 to 14 days | Over 14 days to 1 month | Over 1 to 2 months | Over 2 to 3 months | Over 3 to 6 months | Over 6 to 9 months | Over 9 months to 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 years |
| Assets | | | | | | | | | | | | | | |
| Cash and balances with treasury banks | 17,333,788 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Balances with other banks | 1,034,266 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Lending to financial institutions | 3,116,199 | 563,465 | 187,395 | 70,000 | 717,712 | 187,709 | 993,755 | - | - | - | - | - | - | - |
| Investments | 169,611,568 | - | 187,395 | 70,000 | 10,207,094 | 11,498,232 | 1,969,771 | 2,971,915 | 1,547,973 | 36,711 | 87,494,803 | 18,422,055 | 30,852,766 | 4,352,823 |
| Advances | 184,139,582 | 17,400,100 | 1,798,930 | 3,176,971 | 5,846,130 | 15,224,742 | 16,798,636 | 15,918,817 | 28,638,454 | 15,513,100 | 14,446,258 | 16,178,990 | 24,356,325 | 8,842,159 |
| Fixed assets | 5,135,309 | 1,940 | 13,144 | 26,287 | 56,182 | 289,863 | 169,772 | 340,524 | 388,192 | 472,233 | 711,915 | 535,801 | 328,552 | 1,799,914 |
| Intangible assets | 1,977,512 | 212 | 1,278 | 2,557 | 5,465 | 129,918 | 16,398 | 32,383 | 35,521 | 52,175 | 98,820 | 83,351 | 55,563 | 1,463,871 |
| Deferred tax assets - net | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other assets | 9,131,035 | 7,354,950 | - | - | - | 1,407 | - | - | 51,266 | - | 527,294 | 443,771 | 740,982 | 11,365 |
| | 397,479,249 | 43,125,256 | 2,564,212 | 3,275,815 | 16,832,583 | 27,330,454 | 19,949,739 | 19,917,197 | 30,862,406 | 16,074,219 | 103,279,030 | 35,663,938 | 56,334,208 | 16,470,132 |
| Liabilities | | | | | | | | | | | | | | |
| Bills payable | 3,824,278 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Borrowings | 64,557,043 | 199,317 | 46,581,860 | 1,065,500 | 1,938,449 | 1,609,418 | 6,496,119 | 5,204,967 | 11,544 | 2,745 | 31,234 | 16,839 | 464,313 | 934,738 |
| Deposits and other accounts | 290,077,566 | 136,843,017 | 9,698,666 | 15,984,018 | 15,521,883 | 9,038,095 | 29,788,778 | 37,710,625 | 14,367,219 | 18,254,221 | 1,949,163 | 850,207 | 70,674 | - |
| Sub-ordinated loans | 4,998,800 | - | - | - | - | - | - | 1,000 | - | 1,000 | 2,000 | 2,000 | 4,001 | 4,988,799 |
| Liabilities against assets subject to finance lease | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Deferred tax liabilities - net | 796,803 | 4,829 | 2,117 | 7,148 | 2,513 | 4,207 | 19,444 | - | - | - | - | - | 6,707 | 749,838 |
| Other liabilities | 10,555,430 | 7,235,112 | - | - | 19,012 | - | 51,778 | - | 105,545 | 232,333 | 1,020,464 | 1,290,411 | 610,775 | - |
| | 374,809,920 | 148,106,553 | 56,282,843 | 17,056,666 | 17,481,857 | 10,651,720 | 36,357,119 | 42,916,592 | 14,484,308 | 18,490,299 | 3,002,861 | 2,149,457 | 11,566,470 | 6,673,375 |
| Net assets | 16,669,329 | (104,981,297) | (63,718,431) | (13,780,851) | (648,274) | 16,678,734 | (16,407,380) | (22,999,399) | 16,176,098 | (2,416,080) | 100,276,229 | 33,514,481 | 55,177,738 | 9,796,757 |
| Share capital - net | 8,619,242 | | | | | | | | | | | | | |
| Preference shares | 1,500,000 | | | | | | | | | | | | | |
| Reserves | 1,540,988 | | | | | | | | | | | | | |
| (Deficit) / surplus on revaluation of assets - net of tax | 490,279 | | | | | | | | | | | | | |
| Unappropriated profit | 4,518,820 | | | | | | | | | | | | | |
| | 16,669,329 | | | | | | | | | | | | | |

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

46.3.2 Maturity of assets and liabilities - Based on working prepared by the Asset and Liability Committee (ALCO) of the Bank

2018

| Assets | Total | Rupees in '000 | | | | | | | | | | | |
|---|-------------|----------------|--------------------|--------------------|------------------|-------------------|-------------------|-------------------|--------------------|----------------|---|---|---|
| | | Upto 1 month | Over 1 to 3 months | Over 3 to 6 months | Over 6 to 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 to 10 years | Above 10 years | | | |
| Cash and balances with treasury banks | 32,110,840 | - | - | - | - | - | - | - | - | - | - | - | - |
| Balances with other banks | 968,575 | - | - | - | - | - | - | - | - | - | - | - | - |
| Lendings to financial institutions | 1,937,347 | - | 1,386,502 | 320,214 | 230,631 | - | - | - | - | - | - | - | - |
| Investments | 148,689,974 | 89,677 | 47,284,509 | 7,946,896 | 700,493 | 39,088,063 | 16,677,589 | 21,371,032 | 10,262,365 | 5,289,360 | - | - | - |
| Advances | 251,990,918 | 17,580,121 | 47,380,092 | 37,347,407 | 42,684,231 | 27,839,057 | 29,514,376 | 55,740,509 | 9,324,108 | 4,581,017 | - | - | - |
| Fixed assets | 6,245,328 | 66,910 | 298,642 | 191,652 | 358,990 | 640,416 | 532,886 | 881,008 | 994,758 | 2,285,066 | - | - | - |
| Intangible assets | 2,169,877 | 7,265 | 90,290 | 21,699 | 41,430 | 82,530 | 80,518 | 155,753 | 226,768 | 1,463,624 | - | - | - |
| Deferred tax assets - net | 287,062 | (37,504) | 114,861 | 118,517 | 41,196 | 341,434 | 136,155 | 161,997 | 52,325 | (641,919) | - | - | - |
| Other assets | 12,354,155 | 10,903,885 | - | 109,108 | 33,252 | 23,095 | 443,945 | 358,535 | 422,454 | 59,881 | - | - | - |
| | 456,754,076 | 61,689,769 | 96,549,896 | 46,055,493 | 44,090,223 | 67,994,585 | 47,385,469 | 58,668,834 | 21,282,778 | 13,037,029 | - | - | - |
| Liabilities | | | | | | | | | | | | | |
| Bills payable | 3,519,924 | 3,519,924 | - | - | - | - | - | - | - | - | - | - | - |
| Borrowings | 96,558,663 | 501,629 | 84,382,885 | 9,423,293 | 133,726 | 7,803 | 29,827 | 216,947 | 963,707 | 898,846 | - | - | - |
| Deposits and other accounts | 321,413,263 | 9,297,214 | 99,801,021 | 34,916,968 | 16,182,737 | 40,907,148 | 15,522,433 | 104,575,213 | 210,529 | 210,529 | - | - | - |
| Sub-ordinated loans | 7,496,800 | - | - | 1,000 | - | 1,000 | 2,000 | 2,000 | 2,996,201 | 4,494,599 | - | - | - |
| Liabilities against assets subject to finance lease | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Deferred tax liabilities - net | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other liabilities | 12,148,400 | 7,580,834 | 261,865 | 261,943 | - | 484,408 | 1,288,951 | 1,203,208 | 1,061,299 | 5,892 | - | - | - |
| | 441,137,050 | 20,899,601 | 184,445,771 | 44,603,204 | 16,316,463 | 41,400,359 | 16,843,211 | 105,997,368 | 5,231,736 | 5,399,337 | - | - | - |
| Net assets | 15,617,026 | 40,790,168 | (87,895,875) | 1,452,289 | 27,773,760 | 26,594,226 | 30,542,258 | (47,328,534) | 16,051,042 | 7,637,692 | - | - | - |
| Share capital | 10,119,242 | - | - | - | - | - | - | - | - | - | - | - | - |
| Preference Share | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Statutory reserve | 1,712,171 | - | - | - | - | - | - | - | - | - | - | - | - |
| Surplus on revaluation of assets - net | (1,035,589) | - | - | - | - | - | - | - | - | - | - | - | - |
| Unappropriated profit | 4,821,202 | - | - | - | - | - | - | - | - | - | - | - | - |
| | 15,617,026 | - | - | - | - | - | - | - | - | - | - | - | - |

To identify the behavioural maturities of non-contractual assets and liabilities, the Bank has used the following methodology:

For determining the core portion of non contractual liabilities (non-volatile portion), the bank has used the average method whereby average balance maintained over past five year has been classified as core and has been placed in 'over 3 to 5 years' maturity bucket. Non contractual assets and remaining volatile portion of non contractual liabilities have been stratified in relevant maturity bucket using bucket wise percentages determined by using average volatility in respective period / bucket.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

46.4 Operational risk

The Bank currently uses Basic Indicator Approach to Operational Risk for regulatory capital calculations. We define operational risk as the risk of loss resulting from inadequate or failed internal processes, people and system or from external events. With the evolution of Operational Risk Management into a separate distinct discipline, the Bank's strategy is to further strengthen its risk management system along new industry standards. Accordingly the Bank has set up a separate Operational Risk Management (ORM) Unit. ORM Unit resides within Risk Management Group (RMG). Its responsibility is to implement Operational Risk management tools across the bank for effective measurement and monitoring of operational risk faced by different areas of the Bank.

Bank's operational risk management process involves a structured and uniform approach across the bank. It includes risk identification and assessments, the monitoring of Key Risk Indicators (KRIs) and Risk Control Self-Assessment (RCSA) activities for key operational risks. In order to build a robust operational risk monitoring mechanism, an Operational Risk Steering Committee (ORSC) has been constituted to effectively address operational risk issues.

The bank has implemented a comprehensive "Operational Risk Management Framework" which has also been approved by the Board of Directors. The purpose of bank-wide Operational Risk Management Framework is aimed at laying out clearly defined roles and responsibilities of individuals / units across different functions of the bank that are involved in performing various operational risk management tasks. Operational risk is much more pervasive in a financial institution and every operating unit is exposed to operational risk, regardless of whether it is a business or a support function. This framework has been devised to explain the various building blocks of the operational risk management processes, and their inter-relationships. The framework also captures both qualitative and quantitative guidelines for managing and quantifying operational risks across the Bank.

The ORM Unit conducts operational risk profiling for all major operational areas of the bank and assists various functions of the bank in developing KRIs which are monitored against predefined thresholds. Findings from KRIs are used as predictive indicators of potential operational risks.

Operation risk loss data collection is governed by bank's Transaction in Difficulty (TID) Policy which has been developed and implemented to collate operational losses and near misses in a systematic and organized way.

The bank's Business Continuity (BCP) Policy includes risk management strategies to mitigate inherent risks and prevent interruption of mission critical services caused by disaster events. The resilience of BCP is tested and rehearsed on an annual basis by the bank.

47. DERIVATIVE RISK

The policy guidelines for taking derivative exposures are approved by the Board of Directors (BOD). Bank's Asset & Liability Committee (ALCO) is responsible for reviewing and managing associated risks of the transactions.

The nature, scope and purpose of derivatives business, for trading purposes or hedging purpose and the types of derivative in which they deal.

Notes to the Unconsolidated Financial Statements

For the year ended December 31, 2018

The overall responsibility for offering derivative products and sustaining profitability lies with the Treasurer and in his absence with his delegate. The Market Risk Unit / Treasury Middle Office of the Bank responsible for measurement & monitoring of the market risk exposures, analysis of present and potential risk factors.

The Market Risk Unit also monitors associated Credit, Market and Liquidity Risk in line with Board of Directors approved limit framework. The unit coordinates with the business regarding approvals for derivatives risk limits and produces various reports / analysis for ALCO / BRMC on periodic basis. These reports provide details of outstanding un-hedged positions, profitability and status of compliance with limits. Treasury Operations records derivatives activity in the Bank's books and is responsible for reporting to the SBP.

The derivative transaction such as Cross Currency Swaps carries credit risk which is the risk that a party to a derivative contract will fail to perform its obligation. There are two types of credit risk associated with derivative transactions; 1) settlement, and 2) pre-settlement risk. Bank's Central Credit Committee is responsible for reviewing and managing associated Counterparty Credit Risks of the transaction.

The Bank has entered into a Cross Currency Swap transaction with its customer on back-to-back basis with an Authorized Derivative Dealer (ADD) without carrying any open position in its books. Specific approvals for the transactions have been granted by State Bank of Pakistan. Policies in line with SBP instructions have been formulated and are operative.

The Bank has also entered into Foreign Currency & Commodity Options from its Wholesale Banking Branch Bahrain for market making activities. The Bank can hedge its risk by taking on & off-balance sheet position in interbank market, where available.

48. CUSTOMER SATISFACTION AND FAIR TREATMENT

We are committed to providing its customers with the highest level of service quality and satisfaction and has therefore set-up an independent Service Management and Business Conduct function that oversees service quality, phone banking, problem resolution and the fair treatment of customers.

A total of 17,571 complaints were received by the Bank in 2018 and the average time taken to resolve these complaints was 3 working days. Our Complaint Handling Policy and Grievance Redressal Mechanism ensures that complaints are resolved in a timely manner and recurrence of complaints is prevented where possible. Customers have the option of registering their complaints at our branches, phone banking center, JS Bank's website and via email. Complaint management process is kept as transparent as possible through registration, acknowledgement, interim response where applicable, resolution and root cause analysis of recurring complaints. Customers are also given the option of contacting the Banking Mohtasib office in case they are dissatisfied with the response received from the Bank.

To create enhanced visibility of its complaint handling function, JS Bank has incorporated awareness messages in several customer communications such as account statements, ATM screens, and letters. For increased accessibility of the recourse mechanism for the customers, JSBL has made the information available on social media and has also sent SMS messages to its customers every quarter.

Fair Treatment of Customers is an integral part of our corporate culture. The Bank has institutionalized a Consumer Protection Framework. Our priority is to keep customer benefits in mind while designing, selling and managing products and services, without any discrimination. Our focus is to maintain fairness in our customer dealings, clarity in communication, develop a service culture and design an effective grievance handling mechanism. We also focus on financial literacy of our customers, for promoting responsible conduct and informed financial decisions by consumers, through our Consumer Education and Financial Literacy Program.

49. GENERAL

49.1 These unconsolidated financial statements have been prepared in accordance with the revised format for financial statements of Banks issued by the SBP through BPRD Circular no. 2 dated January 25, 2018 and related clarifications / modifications.

49.2 The figures in the unconsolidated financial statements have been rounded off to the nearest thousand.

50. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors have proposed cash preference dividend of 12% (December 31, 2017: 12%) amounting to Rs. 24.164 million (December 31, 2017: Rs.180 million) in their meeting held on March 05, 2019. This appropriation will be approved in the forth coming Annual General Meeting.

51. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated financial statements were authorised for issue by the Board of Directors of the Bank in their meeting held on March 05, 2019.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Consolidated

Financial Statements

Directors' Report On Consolidated Financial Statement

For the year ended December 31, 2018

On behalf of the Board of Directors, we are pleased to present the Annual Report on the audited consolidated financial statements of JS Bank Limited (the 'Bank) and its subsidiaries and the auditors' report thereon for the year ended December 31, 2018.

Consolidated financial highlights

| | 2018 | 2017 |
|---|---------------|---------|
| | (PKR Million) | |
| Profit before taxation | 1,071 | 1,863 |
| Taxation | (432) | (796) |
| Profit after taxation | 639 | 1,067 |
| Profit attributable to non-controlling interest | (24) | (40) |
| Profit attributable to equity holders of the Bank | 615 | 1,027 |
| Earnings per share - Basic (Rupees) | 0.34 | 0.79 |
| Investments - net | 149,601 | 170,289 |
| Total assets | 460,541 | 394,124 |
| Deposits | 319,807 | 288,365 |
| Shareholders' equity | 18,439 | 19,668 |

Pattern of Shareholding

The pattern of shareholding as at December 31, 2018 is included in the annual report

Subsidiary Companies

JS Global Capital Limited

JS Global Capital Limited is one of the largest securities brokerage and investment banking firms in Pakistan with a leadership position in the domestic capital markets. It is in the business of equity, fixed income, currencies and commodities brokerage and investment banking. It was incorporated in Pakistan on June 28, 2000 and is the successor to the securities business of Jahangir Siddiqui & Co. Ltd. and Bear Stearns Jahangir Siddiqui Limited. JS Bank has 67.16% ownership in the company.

JS Global has a paid up capital of PKR 380 million and shareholder equity of PKR 2,608 million as at December 31, 2018. It is listed on the Pakistan Stock Exchange.

PACRA has assigned long-term and short-term entity ratings to JS Global of "AA" (Double A) and "A1+" (A One plus), respectively. The ratings denote a very low expectation of credit risk emanating from very strong capacity for timely payment of financial commitments.

Summarized results of the company are set out below:

| | PKR Million | |
|-------------------|-----------------------------|-----------------------------|
| Particulars | December 31, 2018 (Audited) | December 31, 2017 (Audited) |
| Profit Before Tax | 99 | 198 |
| Profit After Tax | 26 | 86 |
| EPS (Rupees) | 0.67 | 2.25 |

JS Investments Limited

JS Investments has a paid-up capital of PKR 802 million and shareholder equity of PKR 2,151 million as on December 31, 2018. It is listed on the Pakistan Stock Exchange. JS Bank has 65.16% ownership in the company.

The Company holds a license of an Investment Adviser and Asset Management Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations). In addition, the Company is also a licensed Pension Fund Manager under the Voluntary Pension System Rules 2005, to manage voluntary pension schemes. Recently, JSIL has also acquired the Private Equity and Venture Capital Fund Management Services license from SECP Summarized results of the Company are set out below:

PKR Million

| Particulars | December 31,2018 (Audited) | December 31,2017 (Audited) |
|-------------------|----------------------------|----------------------------|
| Profit before tax | 57 | 68 |
| Profit after tax | 42 | 32 |
| EPS (Rupees) | 0.52 | 0.40 |

JS ABAMCO Commodities Limited (Sub-Subsidiary)

The Company has not yet commenced its commercial operations. The only source of income of the Company is short term investment in Collective Investment Schemes (CIS) and in bank saving account.

Summarized results of the company are set out below:

PKR Million

| Particulars | December 31,2018 (Audited) | December 31,2017 (Audited) |
|-------------------|----------------------------|----------------------------|
| Profit before tax | 3.3 | 2.3 |
| Profit after tax | 2.7 | 2.1 |
| EPS (Rupees) | 0.71 | 0.56 |

For and on behalf of the Board,

Basir Shamsie
President & CEO

Suleman Lalani
Chairman

March 5, 2019

کمپنی کی طرف سے ترتیب دیے گئے مختص کردہ نتائج درج ذیل ہیں۔

| مندرجات (Particulars) | 31 دسمبر 2018 (آڈیٹڈ) | 31 دسمبر 2017 (آڈیٹڈ) |
|-----------------------|-----------------------|-----------------------|
| پرافٹ ٹیکس سے پہلے | 99 | 198 |
| پرافٹ ٹیکس کے بعد | 26 | 86 |
| ای پی ایس (روپے) | 0.67 | 2.25 |

جے ایس انویسٹمنٹ لمیٹڈ (JS Investment Limited)

جے ایس انویسٹمنٹ کا 31 دسمبر 2018 تک ادا شدہ سرمایہ 802 ملین روپے اور ایکویٹی شیئر 802 ملین روپے ہے جو پاکستان اسٹاک ایکسچینج پر درج ہے۔ جے ایس بینک کی کمپنی میں ملکیت %65.16 ہے۔

کمپنی کے پاس PACRA کی جانب سے تفویض کردہ A+/A1 (طویل اور قلیل المدتی) کی کریڈٹ ریٹنگ اور JCR-VIS کی جانب سے تفویض کردہ "AM2 with stable outlook" کی انتظامی کوالٹی ریٹنگ موجود ہے۔

کمپنی انویسٹمنٹ کے مشیر اور اثاثہ جات کی انتظامی کمپنی، جس کے تحت غیر بینکنگ فنانس کمپنیوں (قیام و ضوابط) کے قوانین، 2003 (این بی ایف سی قواعد) اور غیر بینکنگ فنانس کمپنیوں اور مطلع شدہ اداروں کے قوانین، 2008 (این بی ایف سی ضوابط) کے تحت لائسنس کا اختیار رکھتا ہے۔ اس کے علاوہ رضا کارانہ پنشن اسکیم کا نظام چلانے کے لئے، کمپنی رضا کارانہ پنشن نظام (2005) کے قوانین کے تحت لائسنس یافتہ پنشن فنڈ منظم بھی ہے۔

کمپنی کی طرف سے ترتیب دیے گئے مختص کردہ نتائج درج ذیل ہیں

| مندرجات (Particulars) | 31 دسمبر 2018 (آڈیٹڈ) | 31 دسمبر 2017 (آڈیٹڈ) |
|-----------------------|-----------------------|-----------------------|
| پرافٹ ٹیکس سے پہلے | 57 | 68 |
| پرافٹ ٹیکس کے بعد | 42 | 32 |
| ای پی ایس (روپے) | 0.52 | 0.40 |

JS ABAMCO Commodities Limited (Sub-Subsidiary) (سب-سبڈیری)

کمپنی نے ابھی تک اپنے تجارتی آپریشنز کا آغاز نہیں کیا ہے۔ مجموعی سرمایہ کاری کے منصوبوں (CIS) میں مختصر مدت کی سرمایہ کاری اور بینک سیونگ اکاؤنٹ کمپنی کی آمدنی کا واحد ذریعہ ہے۔ کمپنی کی طرف سے ترتیب دیے گئے مختص کردہ نتائج درج ذیل ہیں:

| مندرجات (Particulars) | 31 دسمبر 2018 (آڈیٹڈ) | 31 دسمبر 2017 (آڈیٹڈ) |
|-----------------------|-----------------------|-----------------------|
| پرافٹ ٹیکس سے پہلے | 3.3 | 2.3 |
| پرافٹ ٹیکس کے بعد | 2.7 | 2.1 |
| ای پی ایس (روپے) | 0.71 | 0.56 |

مخائب بورڈ

باصرہ شی

پریزیڈنٹ اور سی ای او

5 مارچ 2019

سلیمان لالانی

چیئر مین

مجموعی فنانشل اسٹیٹمنٹس کی ڈائریکٹرز رپورٹ (Directors' Report on Consolidated Financial Statement)

31 دسمبر 2018 کو ختم ہونے والے سال کے لیے پورے ڈائریکٹرز کی جانب سے، 31 دسمبر 2018 کو ختم ہونے والے سال کے لیے ہم نے ایس بی این لمیٹڈ ("بینک") کی مجموعی آڈٹ شدہ مالیاتی اسٹیٹمنٹس پر سالانہ رپورٹ اور اس کی آڈیٹرز رپورٹ مسرت کے ساتھ پیش کر رہے ہیں۔

مجموعی فنانشل سرخیاں (Consolidated financial highlights)

| 2017 | 2018 | |
|--------------------|---------|---------------------------------------|
| ملین پاکستانی روپے | | |
| 1,863 | 1,071 | ٹیکس سے پہلے پرافٹ |
| (796) | (432) | ٹیکس |
| 1,067 | 639 | ٹیکس کے بعد پرافٹ |
| (40) | (24) | ناقابل ضبط سود سے منسوب پرافٹ |
| 1,027 | 615 | بینک کے ایکویٹی ہولڈرز سے منسوب پرافٹ |
| 0.79 | 0.34 | فی شیئر آمدنی بنیادی (روپے) |
| 170,289 | 149,601 | انویسٹمنٹس |
| 394,124 | 460,541 | کل اثاثہ |
| 288,365 | 319,807 | ڈیبٹس |
| 19,668 | 18,439 | شیئرز ہولڈرز کی ایکویٹی |

شیئر ہولڈنگ کا پیٹرن (Pattern of Shareholding)

31 دسمبر 2018 تک کا شیئر ہولڈنگ کا پیٹرن بھی سالانہ رپورٹ میں شامل ہے۔

سبسڈری کمپنیاں (Subsidiaries Companies)

جے ایس گلوبل کپٹل لمیٹڈ (JS Global Capital Limited)

جے ایس گلوبل کپٹل لمیٹڈ، پاکستان کی ڈومیسٹک کپٹل مارکیٹ میں سیکورٹی بروکر اور انویسٹمنٹ بینکنگ کے اداروں میں ایک رہنما کا درجہ رکھتا ہے۔ یہ ایکویٹی برنس، فکسڈ آمدنی، کرنسی اور اشیاء کی بروکر اور انویسٹمنٹ بینکنگ ہے۔ اس کی تشکیل 28 جون 2000 کو پاکستان میں ہوئی اور یہ جہانگیر صدیقی اینڈ کو اور Bear Stearns جہانگیر صدیقی لمیٹڈ کے سیکورٹی برنس کے جانشین ہیں۔ جے ایس بینک کی کمپنی میں ملکیت 67.16% ہے۔

جے ایس گلوبل کا 31 دسمبر 2018 تک ادا شدہ سرمایہ 380 ملین روپے اور ایکویٹی شیئر 2,608 ملین روپے ہے جو پاکستان اسٹاک ایکسچینج پر درج ہے۔ (PACRA) نے جے ایس گلوبل کے "AA" (ڈبل اے) اور "A1+" (اے ون پلس) کی بالترتیب طویل المدتی اور قلیل المدتی ریٹنگ کو مقرر کیا ہے۔ ریٹنگ نے کریڈٹ کے اس خطرے کی بہت کم امید ظاہر کی ہے جو فنانشل اسٹیٹمنٹس کی بروقت ادائیگی کے لیے شدید گنجائش سے پیدا ہوتا ہے۔



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INDEPENDENT AUDITOR'S REPORT

To the members of JS Bank Limited

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the annexed consolidated financial statements of **JS Bank Limited** (the Bank) and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at **31 December 2018**, and the consolidated profit and loss account, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flows statement for the year then ended, notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the Key audit matters:

| Key audit matters | How the matter was addressed in our audit |
|--|--|
| <p>1. Provision against non-performing credit exposure</p> <p>The Group's credit portfolios include loans and advances, and non-funded credit facilities. The credit portfolio is spread across various domestic branches and overseas operation.</p> <p>As per the Group's accounting policy (refer note 4.7.1 to the financial statements), the Group determines provisions against non-performing financing exposures in accordance with the requirements of Prudential Regulations of State Bank of Pakistan (SBP) in respect of potential credit losses in the portfolio. The Prudential Regulations require specific provisioning against loan losses on the basis of an age based criteria which should be supplemented by a subjective evaluation of Group's credit portfolio. The determination of loan loss provision against certain vulnerable corporate financing, therefore, involve use of management judgment, on a case to case basis, taking into account factors such as the economic and business conditions, borrowers repayment behaviors and realisability of collateral held by the Group.</p> <p>In view of the significance of this area in terms of its impact on the financial statements and the level of involvement of management's judgment, we identified adequacy and completeness of loan loss provision as a significant area of audit judgment and a key audit matter.</p> | <p>We applied a range of audit procedures including the following:</p> <ul style="list-style-type: none"> - We tested Group's compliance of Prudential Regulations relating to the identification and classification of non-performing loans into various categories including an analysis of downgrading of the classified loans and declassification from non-performing to regular. - We re-computed on test basis, the provision calculated by the Group, to check compliance with the Prudential Regulations. We also reviewed, on a sample basis, the underlying independent valuations of the collaterals used against the outstanding exposures to calculate the amount of provision. - We also tested internal controls over the approval, recording and monitoring of loans and advances. In addition, we selected a representative sample of borrowers from the financing portfolios and other loans kept by the Group in the watch list category and performed credit assessments. Our procedures includes review of credit documentation, repayment trends and ageing reports, borrowers financial statements to assess its financial condition, collateral held by the Group and litigation status, if any. - We also reviewed the adequacy of disclosures made in the accompanying financial statements regarding non-performing loans and provisions in terms of the requirements of Prudential Regulation and applicable reporting framework. |

EY

| Key audit matters | How the matter was addressed in our audit |
|--|--|
| <p>2. Impairment testing of goodwill allocated to a cash generating unit</p> <p>As of the balance sheet date the Goodwill amounting to Rs.1,463.624 million represents 0.32% of the total assets. Goodwill impairment testing of cash generating units ('CGUs') relies on estimates of value-in-use based on estimated future cash flows which involve used of various assumptions taking into account the factors such as economic and business conditions of the industry and environment in which entity operates. Due to the uncertainty of forecasting and discounting future cash flows, this is deemed significant risk.</p> | <p>We applied a range of audit procedures to address the risk as identified above including the following:</p> <ul style="list-style-type: none"> - We assessed the reasonableness of cash flow projections and compared key inputs, such as discount rates and growth rates, to externally available industry, economic and financial data and the Group's own historical data and performance. - We evaluated the assumptions, on which the valuation is based, are realistic and consistent with: <ul style="list-style-type: none"> - the general economic environment, the economic environment of the specific industry, existing market information and the entity's economic circumstances. - assumptions made in prior periods the risks associated with cash flows, including the potential variability in the amount and timing of the cash flows and the related effect on the discount rate. - We also assessed whether the financial statements disclosures of application of judgement in estimating CGU cash flows and the sensitivity of the results of those estimates adequately reflects the risk associated with goodwill impairment. - We used our own valuation specialists to test the assumptions used in valuation. |
| <p>3. Assessment of contingencies</p> <p>As disclosed in note 35.2.1 to the accompanying financial statements, the Group's tax assessments are under consideration at different forums of the tax authorities and/or are subject matter of court proceedings. Consequently, settlement of these assessments may take considerable amount of time. For unsettled tax positions, although the management takes into account precedent and the advice of experts, there is a risk that the final outcome may significant differ from the estimates accounted for by the Group. Since the assessment process is complex and requires careful consideration and judgment, we identified this area as a key audit matter.</p> | <p>We performed audit procedures on the completeness and accuracy of the amounts recognized as current and deferred tax. The audit team was supported by tax specialists in testing the tax positions and evaluating the assumptions used by the management. In our audit of the uncertain tax positions, we considered the correspondence with the relevant tax authorities, the appropriateness of management's assumptions and estimates in relation to uncertain tax positions, evaluated those assumptions and considering the advice management received from its tax advisor to support the accounting for the uncertain tax positions in accordance with applicable framework. We also assessed the adequacy of the Group's disclosure in the financial statements in respect of tax and uncertain tax positions.</p> |



| Key audit matters | How the matter was addressed in our audit |
|---|---|
| 4. Preparation of Consolidated Financial Statements under BPRD Circular No. 02 of 2018 | |
| <p>As referred to in notes 4.1.1 and 4.1.2 to the consolidated financial statements, State Bank of Pakistan (SBP) vide its BPRD circular no. 02 of 2018, (the circular) revised the statutory forms of the annual financial statements of Group effective from the year ended 31 December 2018.</p> <p>The revised statutory financial reporting framework as applicable to the Group, prescribes the presentation format, nature and content of disclosures in relation to various elements of the consolidated financial statements.</p> <p>The above changes and enhancements in the consolidated financial statements are considered important and a key audit matter because of the volume and significance of the changes in the consolidated financial statements resulting from the transition to the new reporting requirements.</p> | <ul style="list-style-type: none"> - We assessed the procedures applied by the management for identification of the changes required in the consolidated financial statements due to the application of the revised forms for the preparation of such consolidated financial statements. - We also evaluated the sources of information used by the management for the preparation of the consolidated financial statements disclosures and the internal consistency of the disclosures with other elements thereof. - We considered the adequacy and appropriateness of the additional disclosures and changes in the presentation of the consolidated financial statements based on the requirements of the statutory forms. |

Information Other than the Consolidated and Unconsolidated Financial Statements and Auditors' Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the consolidated and unconsolidated financial statements and our auditors' reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and the Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Group's financial reporting process.

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Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Shaikh Ahmed Salman.



Chartered Accountants

Place: Karachi

Date: 05 March 2019

Consolidated Statement of Financial Position

As at December 31, 2018

| 2018 | 2017 | 2016 | | Note | 2018 | 2017 | 2016 |
|--------------------------------|------------------|------------------|--|------|----------------------------|--------------------|--------------------|
| ----- US Dollars in '000 ----- | | | | | ----- Rupees in '000 ----- | | |
| (Restated) | (Restated) | (Restated) | | | (Restated) | (Restated) | (Restated) |
| ASSETS | | | | | | | |
| 231,245 | 124,830 | 111,688 | Cash and balances with treasury banks | 5 | 32,111,176 | 17,334,111 | 15,509,263 |
| 7,043 | 7,558 | 5,529 | Balances with other banks - net | 6 | 978,024 | 1,049,496 | 767,747 |
| 13,952 | 22,441 | 81,624 | Lendings to financial institutions - net | 7 | 1,937,347 | 3,116,199 | 11,334,414 |
| 1,077,338 | 1,226,318 | 972,469 | Investments - net | 8 | 149,601,215 | 170,288,835 | 135,038,901 |
| 1,816,972 | 1,326,218 | 675,581 | Advances - net | 9 | 252,308,117 | 184,161,175 | 93,812,506 |
| 50,033 | 41,140 | 30,141 | Fixed assets | 10 | 6,947,725 | 5,712,715 | 4,185,376 |
| 15,890 | 13,517 | 13,223 | Intangible assets | 11 | 2,206,512 | 1,876,987 | 1,836,187 |
| 2,945 | - | - | Deferred tax assets - net | 12 | 408,992 | - | - |
| 101,123 | 76,225 | 65,422 | Other assets - net | 13 | 14,042,139 | 10,584,731 | 9,084,598 |
| 3,316,541 | 2,838,247 | 1,955,677 | | | 460,541,247 | 394,124,249 | 271,568,992 |
| LIABILITIES | | | | | | | |
| 25,348 | 27,540 | 18,321 | Bills payable | 14 | 3,519,924 | 3,824,278 | 2,544,028 |
| 695,357 | 464,901 | 74,319 | Borrowings | 15 | 96,558,663 | 64,557,043 | 10,320,047 |
| 2,303,057 | 2,076,632 | 1,620,348 | Deposits and other accounts | 16 | 319,806,852 | 288,365,014 | 225,004,655 |
| | | | Liabilities against assets subject | | | | |
| 334 | 36 | - | to finance lease | 17 | 46,422 | 5,032 | - |
| 53,987 | 35,998 | 21,604 | Subordinated debt | 18 | 7,496,800 | 4,998,800 | 3,000,000 |
| - | 4,947 | 7,798 | Deferred tax liabilities - net | 12 | - | 686,941 | 1,082,885 |
| 105,673 | 86,556 | 70,969 | Other liabilities | 19 | 14,673,767 | 12,019,227 | 9,854,983 |
| 3,183,756 | 2,696,610 | 1,813,359 | | | 442,102,428 | 374,456,335 | 251,806,598 |
| 132,785 | 141,637 | 142,318 | NET ASSETS | | 18,438,819 | 19,667,914 | 19,762,394 |
| REPRESENTED BY | | | | | | | |
| 72,873 | 62,071 | 62,071 | Share capital - net | 20 | 10,119,242 | 8,619,242 | 8,619,242 |
| - | 10,802 | 10,802 | Preference shares | 21 | - | 1,500,000 | 1,500,000 |
| 12,330 | 11,097 | 9,608 | Reserves | | 1,712,170 | 1,540,987 | 1,334,121 |
| | | | (Deficit) / Surplus on revaluation of | | | | |
| (5,923) | 6,306 | 12,528 | assets - net of tax | 22 | (822,532) | 875,648 | 1,739,675 |
| 41,953 | 39,344 | 34,989 | Unappropriated profit | | 5,825,742 | 5,463,357 | 4,858,613 |
| 121,233 | 129,620 | 129,998 | | | 16,834,622 | 17,999,234 | 18,051,651 |
| 11,552 | 12,017 | 12,320 | Non-controlling interest | | 1,604,197 | 1,668,680 | 1,710,743 |
| 132,785 | 141,637 | 142,318 | | | 18,438,819 | 19,667,914 | 19,762,394 |

CONTINGENCIES AND COMMITMENTS

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The annexed notes from 1 to 52 and annexure I form an integral part of these consolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Consolidated Profit and Loss Account

For the year ended December 31, 2018

| 2018 | 2017 | | Note | 2018 | 2017 |
|--|---------------|---------------------------------------|------|----------------------------|-------------------|
| ---- US Dollars in '000 ---- | | | | ----- Rupees in '000 ----- | |
| 216,539 | 147,537 | Mark-up / return / interest earned | 25 | 30,068,981 | 20,487,216 |
| 152,007 | 101,379 | Mark-up / return / interest expensed | 26 | 21,107,974 | 14,077,742 |
| <u>64,532</u> | <u>46,158</u> | Net mark-up / interest income | | <u>8,961,007</u> | <u>6,409,474</u> |
| NON MARK-UP / INTEREST INCOME | | | | | |
| 23,901 | 20,643 | Fee, commission and brokerage income | 27 | 3,318,985 | 2,866,534 |
| 1,406 | 1,813 | Dividend income | | 195,185 | 251,733 |
| 3,761 | 2,573 | Foreign exchange income | | 522,207 | 357,337 |
| 1,512 | 693 | Income from derivatives - net | 28 | 209,996 | 96,220 |
| (9,644) | 9,884 | (Loss) / gain on securities - net | 29 | (1,339,160) | 1,372,483 |
| 48 | - | Share of profit from associate | | 6,674 | - |
| 1,128 | 729 | Other income - net | 30 | 156,632 | 101,206 |
| <u>22,112</u> | <u>36,335</u> | Total non mark-up / interest income | | <u>3,070,519</u> | <u>5,045,513</u> |
| <u>86,644</u> | <u>82,493</u> | Total Income | | <u>12,031,526</u> | <u>11,454,987</u> |
| NON MARK-UP / INTEREST EXPENSES | | | | | |
| 78,846 | 66,316 | Operating expenses | 31 | 10,948,842 | 9,208,732 |
| (1,170) | 272 | Workers' Welfare Fund | 32 | (162,429) | 37,831 |
| 117 | 96 | Other charges | 33 | 16,203 | 13,330 |
| <u>77,793</u> | <u>66,684</u> | Total non mark-up / interest expenses | | <u>10,802,616</u> | <u>9,259,893</u> |
| 8,851 | 15,809 | Profit before provisions | | 1,228,910 | 2,195,094 |
| 1,140 | 2,394 | Provisions and write offs - net | 34 | 158,298 | 332,417 |
| - | - | Extraordinary / unusual items | | - | - |
| <u>7,711</u> | <u>13,415</u> | PROFIT BEFORE TAXATION | | <u>1,070,612</u> | <u>1,862,677</u> |
| (3,108) | (5,731) | Taxation | 35 | (431,577) | (795,791) |
| <u>4,603</u> | <u>7,684</u> | PROFIT AFTER TAXATION | | <u>639,035</u> | <u>1,066,886</u> |
| Attributable to: | | | | | |
| 4,431 | 7,396 | Equity holders of the Bank | | 615,152 | 1,026,839 |
| 172 | 288 | Non-controlling interest | | 23,883 | 40,047 |
| <u>4,603</u> | <u>7,684</u> | | | <u>639,035</u> | <u>1,066,886</u> |
| ----- US Dollar ----- | | | | ----- Rupee ----- | |
| <u>0.002</u> | <u>0.010</u> | Basic earnings per share | 36 | <u>0.34</u> | <u>0.79</u> |

The annexed notes from 1 to 52 and annexure I form an integral part of these consolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Consolidated Statement of Comprehensive Income

For the year ended December 31, 2018

| 2018 ---- US Dollars in '000 ---- (Restated) | 2017 (Restated) | | 2018 ----- Rupees in '000 ----- (Restated) | 2017 (Restated) |
|--|--------------------|--|--|--------------------|
| 4,603 | 7,684 | Profit after tax for the year | 639,035 | 1,066,886 |
| | | Other comprehensive income | | |
| | | Items that may be reclassified to profit and loss account in subsequent periods: | | |
| 423 | 88 | Effect of translation of net investment in foreign operations | 58,715 | 12,236 |
| (17,392) | (11,558) | Movement in deficit on revaluation of investments - net of tax | (2,415,018) | (1,604,933) |
| 421 | - | Movement in general provision under IFRS 9 - net | 58,510 | - |
| (16,971) | (11,558) | | (2,356,508) | (1,604,933) |
| (16,548) | (11,470) | | (2,297,793) | (1,592,697) |
| | | Items that will not be reclassified to profit and loss account in subsequent periods: | | |
| 127 | (400) | Remeasurement gain / (loss) on defined benefit obligations - net of tax | 17,590 | (55,602) |
| 4,270 | 4,807 | Movement in surplus on revaluation of fixed assets - net of tax | 592,943 | 667,502 |
| (15) | 96 | Movement in (deficit) / surplus on revaluation of non-banking assets - net of tax | (2,086) | 13,396 |
| 9 | - | Share of other comprehensive gain of an associate - net of tax | 1,216 | - |
| 4,391 | 4,503 | | 609,663 | 625,296 |
| (7,554) | 717 | Total comprehensive (loss) / income | (1,049,095) | 99,485 |
| | | Attributable to: | | |
| (7,067) | 941 | Equity holders of the Bank | (981,418) | 130,564 |
| (487) | (224) | Non-controlling interest | (67,677) | (31,079) |
| (7,554) | 717 | | (1,049,095) | 99,485 |

The annexed notes from 1 to 52 and annexure I form an integral part of these consolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Consolidated Statement of Changes in Equity

For the year ended December 31, 2018

| | Attributable to shareholders of the Bank | | | | | | | | | | |
|--|--|-------------------|---------------------|----------------------|---------------------------------------|--------------|--------------------|-----------------------|-------------|--------------------------|-------------|
| | Share capital | Preference shares | Reserves | | Surplus / (Deficit) on revaluation of | | | Unappropriated profit | Sub-total | Non-controlling interest | Total |
| | | | Statutory reserve * | Exchange translation | Investments | Fixed assets | Non banking assets | | | | |
| | Rupees in '000 | | | | | | | | | | |
| Balance as at December 31, 2016 | 8,619,242 | 1,500,000 | 1,334,138 | (17) | - | - | - | 4,858,613 | 16,311,976 | 1,434,391 | 17,746,367 |
| Effect of retrospective changes in accounting policies | - | - | - | - | - | - | - | - | - | - | - |
| Reclassification of surplus to equity (note 4.1.1) | - | - | - | - | 1,657,807 | - | 81,868 | - | 1,739,675 | 276,352 | 2,016,027 |
| Balance as at December 31, 2016 (restated) | 8,619,242 | 1,500,000 | 1,334,138 | (17) | 1,657,807 | - | 81,868 | 4,858,613 | 18,051,651 | 1,710,743 | 19,762,394 |
| Profit after taxation | - | - | - | - | - | - | - | 1,026,839 | 1,026,839 | 40,047 | 1,066,886 |
| Other comprehensive income / (loss) net of tax | - | - | - | 12,236 | (1,467,048) | 600,743 | 13,396 | (55,602) | (896,275) | (71,126) | (967,401) |
| | - | - | - | 12,236 | (1,467,048) | 600,743 | 13,396 | 971,237 | 130,564 | (31,079) | 99,485 |
| Transfer to statutory reserve | - | - | 194,630 | - | - | - | - | (194,630) | - | - | - |
| Transfer from surplus on revaluation of assets to unappropriated profit - net of tax | - | - | - | - | - | - | - | - | - | - | - |
| Fixed assets | - | - | - | - | - | (10,904) | - | 7,923 | (2,981) | 2,981 | - |
| Non-banking assets acquired in satisfaction of claims | - | - | - | - | - | - | (214) | 214 | - | - | - |
| Transaction with owners recorded directly in equity | - | - | - | - | - | - | - | - | - | - | - |
| Preference dividend paid for the year ended December 31, 2016 @ 12% p.a. | - | - | - | - | - | - | - | (180,000) | (180,000) | - | (180,000) |
| Dividend paid to non controlling interest for the year ended December 31, 2016 @ Rs.0.5 | - | - | - | - | - | - | - | - | - | (13,965) | (13,965) |
| Balance as at December 31, 2017 (restated) | 8,619,242 | 1,500,000 | 1,528,768 | 12,219 | 190,759 | 589,839 | 95,050 | 5,463,357 | 17,999,234 | 1,668,680 | 19,667,914 |
| Profit after taxation | - | - | - | - | - | - | - | 615,152 | 615,152 | 23,883 | 639,035 |
| Other comprehensive income / (loss) net of tax | - | - | - | 58,715 | (2,264,948) | 592,943 | (2,086) | 18,806 | (1,596,570) | (91,560) | (1,688,130) |
| | - | - | - | 58,715 | (2,264,948) | 592,943 | (2,086) | 633,958 | (981,418) | (67,677) | (1,049,095) |
| Transfer to statutory reserve | - | - | 112,468 | - | - | - | - | (112,468) | - | - | - |
| Transfer from surplus on revaluation of assets to unappropriated profit - net of tax | - | - | - | - | - | - | - | - | - | - | - |
| Fixed assets | - | - | - | - | - | (23,983) | - | 20,789 | (3,194) | 3,194 | - |
| Non-banking assets acquired in satisfaction of claims | - | - | - | - | - | - | (106) | 106 | - | - | - |
| Transaction with owners recorded directly in equity | - | - | - | - | - | - | - | - | - | - | - |
| Issuance of ordinary shares on conversion of preference shares during the period (note 20) | 2,250,000 | - | - | - | - | - | - | - | 2,250,000 | - | 2,250,000 |
| Discount on issue of ordinary shares during the period (note 20) | (750,000) | - | - | - | - | - | - | - | (750,000) | - | (750,000) |
| | 1,500,000 | - | - | - | - | - | - | - | 1,500,000 | - | 1,500,000 |
| Preference shares cancelled on conversion into ordinary shares during the period (note 20) | - | (1,500,000) | - | - | - | - | - | - | (1,500,000) | - | (1,500,000) |
| Preference dividend paid for the year ended December 31, 2017 @ 12% p.a. | - | - | - | - | - | - | - | (180,000) | (180,000) | - | (180,000) |
| Balance as at December 31, 2018 | 10,119,242 | - | 1,641,236 | 70,934 | (2,074,189) | 1,158,799 | 92,858 | 5,825,742 | 16,834,622 | 1,604,197 | 18,438,819 |

* This represents reserve created under Section 21(i)(a) of the Banking Companies Ordinance, 1962.

The annexed notes from 1 to 52 and annexure I form an integral part of these consolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Consolidated Cash Flow Statement

For the year ended December 31, 2018

| 2018 | 2017 | | 2018 | 2017 |
|--------------------------------|------------------|--|----------------------------|----------------------|
| ----- US Dollars in '000 ----- | (Restated) | | ----- Rupees in '000 ----- | (Restated) |
| | | CASH FLOWS FROM OPERATING ACTIVITIES | | |
| 7,711 | 13,415 | Profit before taxation | 1,070,612 | 1,862,677 |
| (1,406) | (1,813) | Less: Dividend income | (195,185) | (251,733) |
| (48) | - | Share of profit from associate | (6,674) | - |
| <u>6,257</u> | <u>11,602</u> | | <u>868,753</u> | <u>1,610,944</u> |
| | | Adjustments: | | |
| 5,385 | 4,634 | Depreciation | 10.2 | 747,791 |
| 4 | 9 | Depreciation on non-banking assets | 13.5.1 | 573 |
| 538 | 463 | Amortisation of intangible assets | 11.2 | 74,660 |
| 933 | 645 | Charge for defined benefit plan | 39.5 | 129,556 |
| | | Unrealised loss on revaluation of investments classified as held-for-trading - net | | 55,773 |
| 402 | 29 | Provisions / write offs - net | | 158,298 |
| 1,140 | 2,394 | (Reversal) / provision for Workers' Welfare Fund | 32 | (162,429) |
| (1,170) | 272 | Unrealised gain on revaluation of derivative instruments | 28 | (219,248) |
| (1,579) | (475) | Finance cost | | 10,441 |
| 75 | 300 | Gain on sale of fixed assets - net | 30 | (121,599) |
| (876) | (548) | | | 673,816 |
| <u>4,852</u> | <u>7,723</u> | | | <u>1,072,343</u> |
| <u>11,109</u> | <u>19,325</u> | | | <u>1,542,569</u> |
| | | (Increase) / decrease in operating assets | | |
| 8,458 | 59,183 | Lendings to financial institutions | | 1,174,540 |
| (242,276) | 414,414 | Held-for-trading securities | | (33,642,907) |
| (493,756) | (652,097) | Advances | | (68,563,924) |
| (18,020) | (10,709) | Other assets (excluding advance taxation) | | (2,502,254) |
| <u>(745,594)</u> | <u>(189,209)</u> | | | <u>(103,534,545)</u> |
| | | Increase / (decrease) in operating liabilities | | |
| (2,192) | 9,220 | Bills payable | | (304,354) |
| 228,277 | 389,441 | Borrowings | | 31,698,987 |
| 226,425 | 456,283 | Deposits and other accounts | | 31,441,838 |
| 20,809 | 14,904 | Other liabilities | | 2,889,593 |
| <u>473,319</u> | <u>869,848</u> | | | <u>65,726,064</u> |
| <u>(272,275)</u> | <u>680,639</u> | | | <u>(37,808,481)</u> |
| (1,261) | (852) | Gratuity paid | | (175,118) |
| (75) | (300) | Financial cost paid | | (10,441) |
| <u>(8,841)</u> | <u>(5,053)</u> | Income tax paid | | <u>(1,227,666)</u> |
| <u>(271,343)</u> | <u>693,759</u> | | | <u>(37,679,137)</u> |
| | | Net cash flows from / (used in) operating activities | | 96,336,425 |
| | | CASH FLOW FROM INVESTING ACTIVITIES | | |
| 378,027 | (387,397) | Net investment in available-for-sale securities | | 52,493,495 |
| (9,495) | (298,127) | Net investment in held-to-maturity securities | | (1,318,447) |
| (1,296) | - | Investment in associated company | | (180,000) |
| 1,392 | 1,756 | Dividend income received | | 193,320 |
| (23) | (8) | Capital repayment of finance lease obligations | | (3,135) |
| (9,007) | (9,075) | Investments in fixed assets | | (1,250,706) |
| (2,911) | (756) | Investments in intangible assets | | (404,185) |
| 423 | 88 | Effect of translation of net investment in foreign branches | | 58,715 |
| 1,261 | 795 | Proceeds from sale of fixed assets | | 175,167 |
| <u>358,371</u> | <u>(692,724)</u> | | | <u>49,764,224</u> |
| | | Net cash flows from / (used in) investing activities | | (96,193,131) |
| | | CASH FLOW FROM FINANCING ACTIVITIES | | |
| (1,296) | (1,296) | Dividend paid on preference shares | | (180,000) |
| 17,989 | 14,394 | Subordinated debt | | 2,498,000 |
| - | (101) | Dividend paid to non controlling interest | | - |
| <u>16,693</u> | <u>12,997</u> | | | <u>2,318,000</u> |
| | | Net cash flows used in financing activities | | 1,804,835 |
| | | Increase in cash and cash equivalents | | 14,403,087 |
| 103,721 | 14,032 | Cash and cash equivalents at beginning of the year | | 18,184,611 |
| 130,957 | 116,925 | Cash and cash equivalents at end of the year | 37 | 32,587,698 |
| <u>234,678</u> | <u>130,957</u> | | | <u>18,184,611</u> |

The annexed notes from 1 to 52 and annexure I form an integral part of these consolidated financial statements.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

1. STATUS AND NATURE OF BUSINESS

1.1 The Group consists of:

1.1.1 Holding Company: JS Bank Limited, Pakistan

JS Bank Limited (the Holding Company / the Bank / JSBL) is a banking company incorporated in Pakistan as a public limited company on March 15, 2006. The Bank is a subsidiary company of Jahangir Siddiqui & Co. Ltd. (JSCL) and its shares are listed on Pakistan Stock Exchange Limited (PSX). The Bank commenced its banking operations on December 30, 2006 and its registered office is situated at Shaheen Commercial Complex, Dr. Ziauddin Ahmed Road, Karachi.

The Holding Company is a scheduled bank, engaged in commercial banking and related services as described in the Banking Companies Ordinance, 1962 and is operating through 344 (December 31, 2017: 322) branches / sub-branches in Pakistan and one wholesale banking branch in Bahrain (December 31, 2017: one). The Pakistan Credit Rating Agency Limited (PACRA) has assigned the long-term entity rating of the Bank to AA- (Double A Minus) whereas short-term rating is maintained at 'A1+' (A One Plus), which is the highest possible short-term rating. The ratings denote a very low expectation of credit risk and indicate very strong capacity for timely payment of financial commitments.

1.1.2 Jahangir Siddiqui Investment Bank Limited, JSIBL, (formerly Citicorp Investment Bank Limited which was acquired by JSCL on February 01, 1999), and its holding company, JSCL, entered into a Framework Agreement with American Express Bank Limited, New York (AMEX) on November 10, 2005 for acquisition of its American Express Bank Limited - Pakistan Branches, (AEBL). Consequently, a new banking company, JSBL was incorporated on March 15, 2006 and a restricted Banking License was issued by the State Bank of Pakistan (SBP) on May 23, 2006.

A Transfer Agreement was executed on June 24, 2006 between JSIBL and JSBL for the transfer of entire business and undertaking of JSIBL to JSBL and a separate Transfer Agreement was also executed on June 24, 2006, between AMEX and JSBL for the transfer of AEBL's commercial banking business in Pakistan with all assets and liabilities (other than certain excluded assets and liabilities) (AEBL business). The shareholders of JSIBL and JSBL in their respective extra ordinary general meetings held on July 31, 2006 approved a Scheme of Amalgamation (the Scheme) under Section 48 of the Banking Companies Ordinance, 1962. The Scheme was initially approved by the Securities and Exchange Commission of Pakistan vide its letter No. SC/NBFC(J)-R/JSIBL/2006/517 dated September 28, 2006. Subsequently, the Scheme was sanctioned by the SBP vide its order dated December 02, 2006 and, in accordance therewith, the effective date of amalgamation was fixed at December 30, 2006.

The ultimate parent of the Group is Jahangir Siddiqui & Co. Ltd. which holds 70.42% shares of the Bank.

1.1.3 Composition of the Group

| | Ownership interest and voting power held by | | | |
|--|---|--------|-----------|--------|
| | 2018 | | 2017 | |
| | The Group | NCI | The Group | NCI |
| Subsidiary | | | | |
| JS Global Capital Limited | 67.16% | 32.84% | 67.16% | 32.84% |
| JS Investment Limited | 65.16% | 34.84% | 65.16% | 34.84% |
| JS ABAMCO Commodities Limited | 65.16% | 34.84% | 65.16% | 34.84% |
| Associates | | | | |
| Omar Jibrán Engineering Industries Limited | 9.60% | - | - | - |

Notes to the Consolidated Financial Statements

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1.1.4 Subsidiary Companies

JS Global Capital Limited (JSGCL)

JS Global Capital Limited, JSGCL, is principally owned by the Bank, holding 67.16% of its equity interest. The Bank acquired effective controlling interest in JSGCL on December 21, 2011 and April 15, 2016 of 51.05% and 16.11% respectively. The ownership interest has increased by 16.11%, without any change in the cost of investment, due to the fact that JSGCL has bought back its 11,993,000 ordinary shares out of its 50 million ordinary shares in 2016. JSGCL is a public listed company incorporated in Pakistan under the repealed Companies Ordinance, 1984. The shares of the JSGCL are listed on Pakistan Stock Exchange (PSX). Further, the JSGCL is a corporate member of PSX and member of Pakistan Mercantile Exchange. The principal business of the JSGCL is to carry out share brokerage, money market, forex and commodity brokerage, advisory and consultancy services. Other activities include investment in a mix of listed and unlisted equity and debt securities and reverse repurchase transactions. The registered office of the JSGCL is situated at 6th floor, Faysal House, Shakra-e-Faisal, Karachi, Pakistan.

JS Investments Limited (JSIL)

JS Investments Limited, JSIL, is principally owned by the Bank, holding 65.16% of its equity interest. The Bank acquired effective controlling interest in JSIL on November 01, 2012 and December 22, 2015 of 52.24% and 12.92% respectively. The ownership interest has increased by 12.92%, without any change in the cost of investment, due to the fact that JSIL has bought back its 19,828,182 ordinary shares out of its 100 million ordinary shares in 2016. JSIL is a public listed company incorporated in Pakistan on February 22, 1995 under the repealed Companies Ordinance, 1984. The shares of the JSIL are listed on the Pakistan Stock Exchange (PSX), formerly since April 24, 2007. The registered office of the JSIL is situated at 7th Floor, The Forum, Khayaban-e-Jami, Clifton, Karachi.

The JSIL has obtained the license of an “Investment Advisor” and “Asset Management Company” (AMC) under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations). In addition, the Company has also obtained registration to act as Pension Fund Manager under the Voluntary Pension System Rules, 2005.

JSIL is an asset management company of the following funds:

Open end funds:

- JS Growth Fund
- JS Value Fund
- Unit Trust of Pakistan
- JS Income Fund
- JS Islamic Fund
- JS Fund of Funds
- JS Islamic Income Fund
- JS Cash Fund
- JS Large Cap Fund
- JS Islamic Hybrid Fund of Funds
- JS Islamic Hybrid Fund of Funds - 2
- JS Islamic Dedicated Equity Fund

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

Pension fund

- JS Pension Savings Fund
- JS Islamic Pension Savings Fund

These funds have been treated as related parties in these consolidated financial statements.

JS ABAMCO Commodities Limited

JS Bank owns JS ABAMCO Commodities Limited, JSACL, indirectly through its subsidiary JS Investment Limited (JSIL) which has 100% holding in JSACL. JSACL was incorporated on September 25, 2007 as a public unlisted company under the repealed Companies Ordinance, 1984 and is a wholly owned subsidiary company of JSIL (a subsidiary of Holding Company). The principal activities of JSACL are to deal and effectuate commodity contracts; to become member of commodity exchange including National Commodity Exchange Limited (NCEL) and to carry on the business as brokers, advisory and consultancy services, dealers and representative of all kinds of commodity contracts and commodity backed securities. The registered office of the Company is situated at 7th Floor, 'The Forum', Khayaban-e-Jami, Clifton, Karachi. The Company has not commenced its commercial operations up to the balance sheet date.

1.1.5 Associated Company

During the year, the Bank has invested in the shares of Omar Jibran Engineering Industries Limited (OJEIL), a public unlisted company. The Bank has classified the investment as an associate on account of its significant influence over the investee company. OJEIL was incorporated on June 25, 1987 in Pakistan as an unquoted public limited company under the repealed Companies Ordinance, 1984. The registered office of the Company is situated at DSU-10, Pakistan Steel Industries Estate Bin Qasim, Karachi. The Company is mainly engaged in the manufacture and sale of automotive parts and armoring of vehicles.

2. BASIS OF PRESENTATION

2.1 These consolidated financial statements represent financial statements of holding company - JS Bank Limited and its subsidiaries. The assets and liabilities of subsidiaries have been consolidated on a line-by-line basis and the investment held by the holding company is eliminated against the corresponding share capital of subsidiaries in these consolidated financial statements.

2.2 Statement of Compliance

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. These comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962;
- Provisions of and directives issued under the Companies Act, 2017; and
- Directives issued by the SBP and the Securities & Exchange Commission of Pakistan (SECP) from time to time.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017, or the directives issued by the SBP and the SECP differ with the requirements of IFRS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for banking companies vide BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' on banks vide its notification S.R.O 411(I)/2008 dated April 28, 2008. However, investments have been classified and valued in accordance with the requirements prescribed by the State Bank of Pakistan through various circulars. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements.

IFRS10 "Consolidated Financial Statements" was made applicable from period beginning on or after January 01, 2015 vide S.R.O 633(I)/2014 dated July 10, 2014 by SECP. However, SECP has directed that the requirements of consolidation under section 228 of the Companies Act, 2017 and IFRS-10 "Consolidated Financial Statements" are not applicable in case of investment by companies in mutual funds established under trust structure, through S.R.O 56(I)/2016 dated January 28, 2016. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements.

Through SRO 1007(I)/2017, dated October 04, 2017, the SECP had notified IFRS 9, replacing the International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" with effect from reporting periods starting July 01, 2018. However, through S.R.O. 229 (I)/2019 dated February 14, 2019, the SECP has deferred the applicability of the IFRS 9 for all companies required to prepare their financial statements in accordance with the requirements of IFRS for reporting period/year ending on or after June 30, 2019 (earlier application is permitted).

2.3 BASIS OF CONSOLIDATION

2.3.1 Subsidiary

- The consolidated financial statements include the financial statements of the Bank (The Holding Company) and its subsidiary companies together - "the Group".
- Subsidiaries are entities controlled by the Group. Control exists when the Group is exposed, or has rights, to variable returns from its investment with investee and has the ability to effect those return through its power over the investee except investment in mutual funds established under trust structure where IFRS 10 'Consolidated Financial Statements' is not applicable in case of investment by companies in mutual funds established under Trust structure.
- These consolidated financial statements incorporate the financial statements of subsidiaries from the date that control commences until the date that control ceases.
- The financial statements of the subsidiary companies are prepared for the same reporting year as the holding company for the purpose of consolidation, using consistent accounting policies.
- The assets, liabilities, income and expenses of subsidiary companies have been consolidated on a line by line basis.
- Non-controlling interests are that part of the net results of operations and of net assets of subsidiaries attributable to interest which are not owned by the holding company.
- Material intra-group balances and transactions are eliminated.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

2.3.2 Associate

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Associates are accounted for using the equity method.

2.3.3 Acquisition of business not under common control

Acquisitions of businesses not under common control are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the bank, liabilities incurred by the bank to the former owners of the acquiree and the equity interests issued by the bank in exchange for control of the acquiree. Acquisition-related costs are recognised in profit and loss account as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value at the acquisition date.

Goodwill on acquisition after July 01, 2009 is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Goodwill acquired in a business combination before July 01, 2009 is initially measured at cost, being the excess of the cost of business combination over the Bank's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities acquired.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the Group's net assets in the event of liquidation is measured at proportionate share of net assets of the acquiree at the date of the acquisition.

2.3.4 Acquisition of business under common control

Acquisition of business under common control are accounted for under 'pooling of interest method'. The assets and liabilities of the combining businesses for the period in which the combination occurs are merged on the date of combination at their respective book values. Appropriate adjustments are made to the book values to reflect application consistent accounting policies in the combining businesses. Any difference between the amount of net assets merged and consideration transferred in form of cash or other assets are adjusted against equity.

Expenditure incurred in relation to the business combination are recognized as expenses in the period in which they are incurred.

2.4 These consolidated financial statements are presented in Pakistani Rupee, which is the Group's functional and presentation currency.

2.5 The US Dollar amounts shown on the statement of financial position, profit and loss account, statement of comprehensive income and cash flow statement are stated as additional information solely for the

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

convenience of readers and have not been subject to audit by the external auditors. For the purpose of conversion to US Dollars, the rate of Rs. 138.8619 to 1 US Dollar has been used for 2018 and 2017 as it was the prevalent rate as on December 31, 2018.

2.6 The amounts are rounded off to the nearest thousand rupees except as stated otherwise.

2.7 **Standards, interpretations of and amendments to published approved accounting standards that are effective in the current year.**

There are certain new and amended standards, interpretations and amendments that are mandatory for the Group's accounting periods beginning on or after January 1, 2018 but are considered not to be relevant or do not have any significant effect on the Group's operations and therefore not detailed in these consolidated financial statements.

2.8 **Standards, interpretations of and amendments to published approved accounting standards that are not yet effective**

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after January 01, 2019:

| Standard, Interpretation or Amendment | Effective date (annual periods beginning on or after) |
|--|--|
| IFRS 3 - Definition of a Business (Amendments) | January 01, 2020 |
| IFRS 9 – Financial Instruments: Classification and Measurement | July 01, 2019 |
| IFRS 9 – Prepayment Features with Negative Compensation - (Amendments) | January 01, 2019 |
| IFRS 10 Consolidated Financial Statements and IAS 28 Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment) | Not yet finalized |
| IFRS 15 – Revenue from Contracts with Customers | July 01, 2019 |
| IFRS 16 – Leases | January 01, 2019 |
| IFRIC 23 – Uncertainty over Income Tax Treatments | January 01, 2019 |
| IAS 1/ IAS 8 – Definition of Material – Amendments to IAS 1 and IAS 8 | January 01, 2020 |
| IAS 19 – Plan Amendment, Curtailment or Settlement (Amendments) | January 01, 2019 |
| IAS 28 – Long-term Interests in Associates and Joint Ventures – (Amendments) | January 01, 2019 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

The above standards, amendments and interpretations are not expected to have any material impact on the Bank's financial statements in the period of initial application, other than IFRS 9 and IFRS 16. With regard to IFRS 9, the Bank considers that as the Prudential Regulations and other SBP directives currently provide the accounting framework for the measurement and valuation of investments and provision against non performing loans and advances, the implementation of IFRS 9 may require changes in the regulatory regime. Therefore, the Bank expects that the SBP would issue suitable guidance and instruction on the application of IFRS 9 for the banking sector of Pakistan (also see note 4.1.2 for IFRS 9 impact on Bank's Bahrain Branch). With regard to IFRS 16, the Bank is currently evaluating the impact of application of IFRS 16 on its financial statements.

There are certain new and amended standards and interpretations that are mandatory for the Group's accounting periods beginning on or after January 01, 2018 but are considered not to be relevant or do not have any significant effect on the Group's operations and are therefore not detailed in these financial statements.

In addition to the above standards and amendments, improvements to various accounting standards have also been issued by the IASB in December 2017. Such improvements are generally effective for accounting periods beginning on or after 01 January 2019. The Group expects that such improvements to the standards will not have any impact on the Group's financial statements in the period of initial application.

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

| Standard | IASB Effective date (annual periods beginning on or after) |
|--|--|
| IFRS 14 – Regulatory Deferral Accounts | January 01, 2016 |
| IFRS 17 – Insurance Contracts | January 01, 2021 |

2.9 Critical Accounting Estimates And Key Sources of Estimation Uncertainty

The preparation of these consolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions in accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

The areas where various assumptions and estimates are significant to the Bank's financial statements or where judgment was exercised in application of accounting policies are as follows:

i) Classification of investments

- In classifying investments as 'held-for-trading' the Bank has determined securities which are acquired with an intention to trade by taking advantage of short-term market / interest rate movements and are to be sold within 90 days of acquisition.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

- In classifying investments as 'held-to-maturity' the Bank follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity.
- The investments which are not classified as 'held-for-trading' or 'held-to-maturity' are classified as 'available-for-sale'.

ii) Provision against non performing loans and advances

The Bank reviews its loan portfolio to assess amount of non-performing loans and advances and provision required there-against. While assessing this requirement various factors including the delinquency in the account, financial position of the borrowers, the value of securities and the requirements of the Prudential Regulations are considered. For portfolio impairment / provision on consumer advances, the Bank follows requirements set out in Prudential Regulations.

iii) Impairment on investments

The Bank determines that investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in securities price. In addition, impairment may be appropriate when there is an evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

iv) Income taxes

In making the estimates for income taxes currently payable by the Bank, the management considers the current income tax laws and the decisions of appellate authorities on certain issues in the past. In making the provision for deferred taxes, estimates of the Bank's future taxable profits are taken into account.

v) Fair value of derivatives

The fair value of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest rates in effect at the balance sheet date and the contracted rates.

vi) Depreciation of fixed assets and amortization of intangible assets

In making estimates of the depreciation / amortisation method, the management uses a method which reflects the pattern in which economic benefits are expected to be consumed by the Bank. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the underlying assets, the method is changed to reflect the change in pattern. Such change is accounted for as change in accounting estimates in accordance with International Accounting Standard - 8, "Accounting Policies, Changes in Accounting Estimates and Errors".

vii) Defined benefits plans and other benefits

Liability is determined on the basis of actuarial advice using the Projected Unit Credit Method.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

viii) Impairment of investment in subsidiaries

In assessing its investment in subsidiaries for impairment, the Bank determines if there is any objective evidence that investment may be impaired. Impairment loss is recognised as a difference between carrying amount of the investment and its recoverable amount which is determined as higher of value-in-use and fair value less cost to sell.

ix) Impairment of Goodwill

Impairment testing involves a number of judgmental areas which are subject to inherent significant uncertainty, including the preparation of cash flow forecasts for periods that are beyond the normal requirements of management reporting and the assessment of the discount rate appropriate to the business. The carrying amount of goodwill at the balance sheet date was Rs.1,464 million. The detailed assumptions underlying impairment testing of goodwill are given in note 12.3.1 to these consolidated financial statements.

3. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention except for:

- Certain classes of fixed assets and non-banking assets acquired in satisfaction of claims which are stated at revalued amounts less accumulated depreciation.
- Investments classified as held-for-trading and available-for-sale and derivative financial instruments, which are measured at fair value.
- Net obligations in respect of defined benefit schemes which are carried at their present values.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are consistent with those of previous financial year except as disclosed below in note 4.1.

4.1 Changes in accounting policies

4.1.1 Change in reporting format

These consolidated financial statements have been prepared on the format prescribed by SBP under Second Schedule of the Banking Companies Ordinance, 1962 as defined in Section 34 of the said Ordinance. During the year SBP has revised the format vide BPRD Circular No. 02 dated January 25, 2018. Accordingly, the Bank has prepared these financial statements on the new format prescribed by the State Bank of Pakistan. The adoption of new format contains recognition requirements, reclassification of comparative information and additional disclosures and accordingly a third statement of financial position as at the beginning of the preceding period (i.e. December 31, 2016) has been presented in accordance with the requirements of International Accounting Standard 1 – Presentation of Financial Statements. The amended format also introduced certain new disclosures and has resulted in the following significant changes:

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

- Acceptances amounting to Rs.3,217.002 million (2017: Rs.3,170.373 million, 2016: Rs.2,743.401 million) which were previously shown as part of contingencies and commitments are now recognised on consolidated statement of financial position both as assets and liabilities. They are included in other assets (note 13) and other liabilities (note 18);
- Intangibles (note 11) amounting to Rs.2,169.877 million (2017: Rs.1,977.512 million, 2016: Rs.1,793.027 million) which were previously shown as part of fixed assets (note 10) are now shown separately on the consolidated statement of financial position;

4.1.2 Surplus / Deficit on Revaluation of Fixed Assets

The Companies Ordinance, 1984 (the repealed Ordinance) was repealed through the enactment of the Companies Act, 2017 on May 30, 2017. However, as directed by the Securities and Exchange Commission of Pakistan vide circular number 23 dated October 04, 2017, the financial reporting requirements of the Companies Act, 2017 were only made applicable for reporting periods starting from January 01, 2018

The repealed Ordinance specified the accounting treatment for the surplus on revaluation on fixed assets, wherein, a deficit arising on revaluation of a particular property was to be adjusted against the total balance in the surplus account or, if no surplus existed, was to be charged to the profit and loss account as an impairment of the asset. However, the Companies Act, 2017 removed the specific provisions allowing the above treatment and hence, a deficit arising on revaluation of a particular property is now to be accounted for in accordance with IAS 16, which requires that such deficit is to be taken to the profit and loss account as an impairment.

Consequently, the Bank has changed its policy for accounting for a deficit arising on revaluation of fixed assets and, accordingly any surplus/deficit arising on revaluation of owned property is accounted for at individual assets level. The above change in accounting policy did not have any effect on these consolidated financial statements.

4.1.3 Adoption of IFRS 9 - Financial Instrument

Expected Credit Losses - IFRS 9

As per the accounting policy of the Bank, provision against balances with other banks, lending to financial institutions, investments, advances and off-balance sheet obligations of the Bank's Bahrain operations is made as per the requirements of the respective regulatory regimes in which the branch operates. During the current year, provision requirement under IFRS 9, Financial Instruments: Classification and Measurement, became applicable for Bank's Bahrain operations. Under this accounting standard, provision against balances with other banks, lending to financial institutions, investments and advances is determined under the expected credit loss model whereas previously, it was determined under the incurred loss model. Accordingly, in respect of that branch, the Bank has changed its accounting policy and has followed the requirements of IFRS 9 while determining the requirements for recording provision against these financial assets.

As permitted by the transitional provisions of IFRS 9, the Bank elected not to restate comparative figures. Any adjustments to the carrying amounts of financial assets and liabilities at the date of transition were recognised in the profit and loss account of the current year.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

The financial effects due to the adoption of IFRS 9 by the Bahrain branch on these consolidated financial statements are as follows:

| | Note | 2018 | | |
|------------------------------------|------|----------------------------|-----------------------------------|---------------------------------|
| | | Profit and loss account | Statement of comprehensive income | Statement of financial position |
| | | ----- Rupees in '000 ----- | | |
| General provision - under IFRS-9 | | | | |
| Balances with other banks | 6 | 111 | 16 | 127 |
| Lendings to financial institutions | 7 | 3,782 | 530 | 4,312 |
| Investments | 8 | 78,952 | 11,063 | 90,015 |
| Advances | 9 | 9,425 | 1,321 | 10,746 |
| | | <u>92,270</u> | <u>12,930</u> | <u>105,200</u> |

4.2 Cash and cash equivalents

Cash and cash equivalents represent cash and balances with treasury banks and balances with other banks net of any overdrawn nostro accounts.

4.3 Lendings to / borrowings from financial institutions

The Group enters into transactions of lendings to / borrowings from financial institutions at contracted rates for a specified period of time. These are recorded as under:

(a) Purchase under resale obligation

Securities purchased under agreement to resell (reverse repo) are not included in statement of financial position as the Bank does not obtain control over the securities. Amount paid under these agreements is included in lendings to financial institutions or advances as appropriate. The difference between the contracted price and resale price is amortised over the period of the contract and recorded as income using effective interest method.

(b) Other lendings

Other lendings include term lendings and unsecured lendings to financial institutions. These are stated net of provision. Mark-up on such lendings is charged to profit and loss account on a time proportionate basis using effective interest rate method except mark-up on impaired/delinquent lendings, which are recognized on receipt basis in accordance with the requirements of the Prudential Regulations of the SBP.

(c) Sale under repurchase obligation

Securities sold subject to a repurchase agreement (repo) are retained in the financial statements as investments and liability to counter party is included in borrowings. The difference in sale and repurchase value is accrued over the period of the contract and recorded as an expense using effective interest rate method.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

(d) Other borrowings

Other borrowings include borrowings from the SBP and unsecured call borrowings which are recorded at the proceeds received. Mark-up paid on such borrowings is charged to the profit and loss account over the period of borrowings on time proportionate basis using effective interest method.

4.4 Investments

4.4.1 Initial recognition and measurement

4.4.1.1 The Management determines the appropriate classification of its investments at the time of purchase in held-for-trading, available-for-sale or held-to-maturity as per SBP guidelines vide BSD circular No. 10 of 2004 dated July 13, 2004. These are initially recognised at cost, being the fair value of the consideration given plus, in the case of investments not held-for-trading, directly attributable acquisition costs.

(a) Held-for-trading

These are securities which are either acquired for generating profit from short-term fluctuations in market prices, interest rate movements, dealer's margin or are securities included in a portfolio in which a pattern of short-term profit taking exists. These securities are carried at fair value with any related gain or loss being recognized in profit and loss account.

(b) Held-to-maturity

These are securities with fixed or determinable payments and fixed maturities that are held with the intention and ability to hold till maturity. Investments classified as held-to-maturity are carried at amortised cost.

(c) Available-for-sale

These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are initially recognised at cost, being the fair value of the consideration given including the acquisition cost. These securities are carried at fair value with any related surplus or deficit on revaluation shall be taken to other comprehensive income.

4.4.1.2 Associates

Associates are all entities over which the Group has significant influence but not control. These are accounted for using the equity method of accounting.

Under the equity method, the investment in associates are initially recognised at cost and the carrying amount of investment is increased or decreased to recognise the investor's share of the post acquisition profits or losses, share of other comprehensive income or loss and share of the post acquisition movement in other reserves. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. However, in case where associates are considered as fully impaired and financial statements are not available these investments are stated at cost less provision.

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For the year ended December 31, 2018

4.4.1.3 Regular way contracts

All 'regular way' purchases and sales of financial assets are recognised on the trade date, i.e. the date on which commitment to purchase / sale is made by the Group. Regular way purchases or sales of financial assets are those, the contract for which requires delivery of assets within the time frame generally established by regulation or convention in the market place.

4.4.1.4 Premium or discount on acquisition of investments

Premium or discount on acquisition of investments is capitalised and amortised through the consolidated profit and loss account using effective yield over the remaining period of the investment.

4.4.2 Subsequent measurement

In accordance with the requirements of the State Bank of Pakistan, SBP, quoted securities other than those classified as 'held-to-maturity' and investment in associates and subsidiaries, are subsequently remeasured on portfolio basis i.e. in case of Government securities at PKRV rates whereas in case of other securities at market value. Investments classified as 'held-to-maturity' are carried at amortised cost using the effective interest method (less impairment, if any).

Further, in accordance with the requirements of the SBP, gain or loss on revaluation of the Group's held-for-trading investments is taken to the profit and loss account. In case of investments classified as available-for-sale, surplus or deficit is taken directly to equity. The surplus or deficit arising on these securities is taken to the profit and loss account when actually realised upon disposal.

Unquoted equity securities, excluding investment in subsidiaries and associates are valued at lower of cost and the break-up value in accordance with the requirements of the Prudential Regulations issued by the SBP. Break-up value of equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investment in subsidiaries and associates are carried at cost, less accumulated impairment losses, if any.

4.4.3 Impairment / diminution in the value of securities

Impairment loss in respect of quoted equity securities classified as available for sale, associates, subsidiaries and held to maturity is recognised based on management's assessment of objective evidence of impairment as a result of one or more events that may have an impact on the estimated future cash flows of the investments. Objective evidence that the cost may not be recovered, in addition to qualitative impairment criteria, includes a significant or prolonged decline in the fair value below average cost. A decline to be considered as:

- Significant if the fair value is below the weighted average cost by more than 30 percent.
- Prolonged if the fair value is below the weighted average cost for a period of more than one year.

(a) Available-for-sale

If an available-for-sale of equity security is impaired, the cumulative loss that had been recognised in equity, shall be reclassified from equity to profit or loss as a reclassification adjustment even though the

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For the year ended December 31, 2018

financial asset has not been derecognised, any further declines in the fair value at subsequent reporting dates are recognised as impairments. Therefore, at each reporting period, for an equity security that was determined to be impaired, additional impairments are recognised for the difference between the fair value and the original cost basis, less any previously recognised impairment.

If, in subsequent period, impairment losses recognised in profit or loss for an investment in an equity instrument classified as available for sale shall not be reversed through profit or loss except in case of derecognition.

(b) Held to maturity, Subsidiaries and Associates

Impairment losses are incurred if, and only if, there is objective evidence of impairment after initial recognition of the investment. The impairment loss is recognised in the profit and loss account. If, in a subsequent period, any indication that an impairment loss recognised in prior periods no longer exist or may have decreased, the impairment loss shall be reversed, with the amount of the reversal recognised in profit or loss.

(c) Debt Securities

PTCs, TFCs, Sukuk and other debt securities will be classified on the valuation date on the basis of default in their repayment in line with the criteria prescribed for classification of medium and long-term facilities in accordance with the requirements of the Prudential Regulations issued by the SBP.

4.5 Financial instruments

4.5.1 Financial assets and financial liabilities

Financial assets and financial liabilities are recognized at the time when the Bank becomes party to the contractual provision of the instrument. Financial assets are de-recognized when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognized when obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liability is recognized in the profit and loss account at the time of de-recognition. The particular recognition and subsequent measurement method for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

4.5.2 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the date on which the derivative contract is entered into and are subsequently re-measured at fair value using valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to the profit and loss account.

4.6 Off-setting of financial assets and financial liabilities

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Group intends either to settle the assets and

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

liabilities on a net basis or to realise the assets and to settle the liabilities simultaneously. Income and expenses arising from such assets and liabilities are accordingly offset.

4.7 Advances

4.7.1 Loan and advances

Advances are stated net of general and specific provisions. General and specific provisions against funded loans are determined in accordance with the requirements of the Prudential Regulations issued by the SBP and charged to the profit and loss account. Advances are written off when there are no realistic prospects of recovery.

4.7.2 Finance lease receivables

Leases, where the bank transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance leases. A receivable is recognised at an amount equal to the present value of the lease payment including any guaranteed residual value, if any. Net investment in finance lease is included in loans and advances to customers.

4.8 Fixed assets

4.8.1 Property and equipment

Fixed assets except office premises are shown at historical cost less accumulated depreciation and accumulated impairment losses, if any. Historical cost includes expenditures that are directly attributable to the acquisition of the items. Office premises (which includes leasehold land and buildings) are stated at revalued amount less accumulated depreciation and impairment loss, if any.

Depreciation is calculated and charged to profit and loss account using the straight-line method so as to write down the cost of the assets to their residual values over their estimated useful lives at the rates given in note 10. A full month's depreciation is charged from the month in which assets are brought into use and no depreciation is charged for the month in which the disposal is made. The residual values, useful lives and depreciation methods are reviewed and changes, if any, are treated as change in accounting estimates, annually.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is de-recognised. All other repairs and maintenance are charged to the profit and loss account during the period in which they are incurred.

An item of property and equipment is de-recognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset is recognised in the profit and loss account in the year the asset is de-recognised.

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For the year ended December 31, 2018

4.8.2 Surplus / deficit on revaluation of fixed assets

The surplus arising on revaluation is credited to other comprehensive income. However, the increase shall be recognised in profit or loss to the extent that it reverses a revaluation decrease of the same asset previously recognised in profit and loss account.

The deficit arising on a particular property as a result of a revaluation is recognised in profit and loss account as an impairment. However, the decrease to be recognised in other comprehensive income to the extent of any credit balance existing in the revaluation surplus in respect of that asset.

Depreciation on buildings which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account; and an amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets Account" to unappropriated profit through Statement of Changes in Equity to record realization of surplus to the extent of the incremental depreciation charge for the year.

Gains or losses on disposal of assets are included in the profit and loss account currently, except that the related surplus on revaluation of fixed assets (net of deferred tax) is transferred directly to equity.

4.8.3 Capital work-in-progress

Capital work-in-progress is stated at cost less impairment losses, if any. These are transferred to specified assets as and when assets are available for use.

4.9 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and impairment, if any. Intangible assets are amortised from the month when the assets are available for use, using the straight line method, whereby the cost of the intangible asset is amortised over its estimated useful life over which economic benefits are expected to flow to the Group. The useful life and amortisation method are reviewed and adjusted, if appropriate, annually.

Intangible assets having an indefinite useful life are carried at cost less any impairment in value and are not amortised. Intangible assets having an indefinite useful life are reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

4.10 Assets subject to finance leases

Assets held under finance leases are initially recorded at the lower of the present value of minimum lease payments under the lease agreements and the fair value of the leased assets. The related obligations under the lease, net of financial charges allocated to future periods, are shown as a liability.

The financial charges are allocated to accounting periods in a manner so as to provide a period rate of interest on the outstanding liability.

4.11 Non-banking assets acquired in satisfaction of claims

4.11.1 Non-banking assets acquired in satisfaction of claims under Debt Property Swap (DPS) transactions,

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For the year ended December 31, 2018

against the loans in category of loss, are initially carried at cost and subsequently at revalued amounts at each year-end date of the statement of financial position, being the fair value at the date of revaluation less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any. The valuation of properties acquired under this head is conducted regularly, so as to ensure that their net carrying value does not materially differ from their fair value.

All direct cost including legal fees, valuation and transfer costs of acquiring title to property shall be expensed when incurred through profit and loss account.

Subsequent costs are included in the assets carrying amounts only when it is probable that future benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other subsequent costs including repair and maintenance are charged to the profit and loss account as and when incurred.

Depreciation on assets acquired in satisfaction of claims is charged to the profit and loss account in line with the depreciation charged on operating fixed assets.

Any reductions in non-performing loans and corresponding reductions in provisions held against non-performing loans, as a result of the recognition of such assets, are disclosed separately in the notes to these unconsolidated financial statements.

These assets are generally intended for sale. Gains and losses realised on the sale of such assets are disclosed separately from gains and losses realised on the sale of fixed assets in the notes to these consolidated financial statements. If such asset is subsequently used by the Bank for its own operations, the asset, along with any related surplus, is transferred to fixed assets.

4.11.2 Surplus / deficit on revaluation of non banking assets

Revaluation of non-banking assets acquired in satisfaction of claims under Debt Property Swap (DPS) transactions are carried out under criteria given in regulations for DPS issued by State Bank of Pakistan vide BPRD Circular 01 dated January 01, 2016 i.e. valuation of property shall be done on individual property basis, whereas accounting treatment of revaluation is accounted for in accordance with applicable financial reporting standards i.e. International Accounting Standard (IAS) 16 as referred in note no. 4.8.2.

Furthermore, revaluation surplus on such assets shall not be admissible for calculating Bank's Capital Adequacy Ratio and exposure limits under the Prudential Regulations. However, the surplus can be adjusted upon realization of sale proceeds.

4.12 Impairment

At each balance sheet date, the Bank reviews the carrying amounts of its assets (other than investment and deferred tax asset) to determine whether there is an indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of the impairment loss, if any. Recoverable amount is the higher of net selling price (being fair value less cost to sell) and value-in-use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the assets is reduced to its recoverable amount. Impairment losses are recognised as an expense in profit and loss account immediately.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of the amount which would have been determined had there been no impairment. Reversal of impairment loss is recognized as income.

4.13 Deposits

Deposits are initially recorded at the amount of proceeds received. Mark-up accrued on deposits is recognized as part of other liabilities and is accrued to the profit and loss account on time proportion basis..

4.14 Subordinated loans

Subordinated loans are recorded at the amount of proceeds received. Mark-up accrued on subordinated loans is recognised separately as part of other liabilities and is charged to the profit and loss account over the period on an accrual basis.

4.15 Taxation

4.15.1 Current

Provision for current taxation is based on taxable income for the year determined in accordance with the prevailing laws for taxation on income. For income covered under final tax regime, taxation is based on applicable tax rate under such regime. The charge for current tax also includes adjustments, where considered necessary, relating to prior years arising from assessments made during the year.

4.15.2 Deferred

Deferred tax is recognised using the balance sheet liability method on all temporary differences arising between tax bases of assets and liabilities and their carrying amounts appearing in the consolidated financial statements. Deferred tax liability is recognized on taxable temporary differences. Deferred tax asset is recognised for all deductible temporary differences and carry forward of unused tax losses, if any only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realised.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences are expected to reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited to the profit and loss account.

Deferred tax, if any, on revaluation of investments is recognised as an adjustment to surplus / (deficit) arising on revaluation in accordance with the requirements of IAS-12 «Income Taxes».

4.16 Provisions

Provisions are recognised when the Group has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

Provision against identified non-funded losses is recognised when intimated and reasonable certainty exists for the Group to settle the obligation. The loss is charged to consolidated profit and loss account net of expected recovery.

4.17 Staff retirement benefits

Defined contribution plan - the Group

The Group has established a provident fund scheme for all its permanent employees in accordance with the trust deed and rules made there under. Equal monthly contributions are made, both by the Group and the employees, to the fund at the rate defined below of basic salary. Contribution by the Group is charged to profit and loss account.

| | |
|--|-------|
| - The Bank (Holding Company) | 7.10% |
| - JS Global Capital Limited (Subsidiary Company) | 7.33% |
| - JS Investment Limited (Subsidiary Company) | 7.33% |

4.17.1 Defined benefit plan as revised (Holding Company)

The Bank operates an approved funded gratuity scheme covering all its eligible employees who have completed minimum qualifying period. An actuarial valuation of defined benefit scheme is conducted at the end of every year or on occurrence of any significant change. The most recent valuation in this regard was carried out as at December 31, 2018, using the projected unit credit actuarial valuation method. Under this method cost of providing for gratuity is charged to profit and loss account so as to spread the cost over the service lives of the employees in accordance with the actuarial valuation. Past-service costs are recognised immediately in profit and loss account and actuarial gains and losses are recognised immediately in other comprehensive income.

4.18 Revenue recognition

Revenue is recognized to the extent that economic benefits will flow to the Group and the revenue can be reliably measured. These are recognized as follows:

- Advances and investments

Mark-up income / interest / profit on performing advances and debt securities is recognized on a time proportion basis as per the terms of the contract.

Mark-up income / interest / profit on non-performing advances and debt securities is recognized on a receipt basis in accordance with the requirements of the Prudential Regulations issued by the State Bank of Pakistan.

Interest / returns / mark-up income / profit on rescheduled / restructured advances and debt securities are recognised as permitted by the State Bank of Pakistan or by the regulatory authorities of the countries where the Bank operates, except where, in the opinion of the management, it would not be prudent to do so.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

Premium or discount on acquisition of debt investments is capitalised and amortised through the profit and loss account over the remaining maturity of the debt security using the effective yield method.

Unrealised interest income in respect of non-performing loans and advances are held in suspense account, where necessary, in accordance with the requirements of the Prudential Regulations issued by the SBP.

- Lease financing

Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (defined as the excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease.

Unrealised finance income in respect of non-performing lease finance is held in suspense account, where necessary, in accordance with the requirements of the Prudential Regulations issued by the SBP.

Gains / losses on termination of lease contracts, documentation charges, front-end fees and other lease income are recognized as income on receipt basis.

- Non Mark-up / interest income

- Commission is recognised as income at the time of affecting the transaction to which it relates. Fees are recognised when earned.
- Financial advisory fee is recognised when the right to receive the fee is established.
- Dividend income from investments is recognised when the Bank's right to receive the dividend is established.

4.19 Dividend and appropriation to reserves

Dividend and appropriation to reserves except for statutory reserves are recognised in the consolidated financial statements in the periods in which these are approved.

4.20 Foreign currencies

4.20.1 Functional and presentation currency

Items included in the consolidated financial statements are measured using the currency of the primary economic environment in which the Group operates. The consolidated financial statements are presented in Pakistani Rupees, which is the Group's functional and presentation currency.

4.20.2 Transactions and balances

Transactions in foreign currencies are translated into Pakistani rupees at the exchange rates prevailing on the transaction date. Foreign exchange gains and losses resulting from the settlement of such transactions

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

Forward contracts relating to foreign currency deposits are valued at forward rates applicable to the respective maturities of the relevant foreign exchange contract. The forward cover received / paid on forward purchase contracts relating to foreign currency deposits are realised / charged directly to profit and loss account.

4.20.2 Foreign operations

Assets and liabilities of foreign operations are translated into rupees at the exchange rate prevailing at the reporting date. The results of foreign operations are translated at average rate of exchange for the year.

4.20.4 Translation gains and losses

Translation gains and losses arising on revaluations of net investment in foreign operations are taken to Exchange Translation Reserve in the statement of comprehensive income. These are recognised in the profit and loss account on disposal.

4.20.5 Commitments

Commitments for outstanding forward foreign exchange contracts disclosed in these consolidated financial statements are translated at contracted rates. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the rates of exchange ruling on the consolidated statement of financial position date.

4.21 Goodwill

Goodwill acquired in a business combination before July 01, 2009 is initially measured at cost, being the excess of the cost of the business combination over the Bank's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities acquired. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Bank's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the acquirer are assigned to those units or groups of units.

4.22 Earnings per share

The Group presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Holding company by the weighted average number of ordinary shares outstanding during the period / year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

4.23 Segment reporting

A segment is a distinguishable component of the Group that is subject to risks and rewards that are different from those of other segments. A business segment is one that is engaged either in providing certain products or services, whereas a geographical segment is one engaged in providing certain products or services within a particular economic environment.

Segment information is presented as per the Group's functional structure and the guidance given under International Financial Reporting Standard (IFRS) 8. For management purposes, the Group has been organised into Seven operating segments based on products and services, as follows:

4.23.1 Business segments

Corporate finance

This includes investment banking activities such as mergers and acquisitions, underwriting, privatization, securitization, Initial Public Offers (IPOs), specialised financial advice and trading and secondary private placements.

Trading and sales

This segment undertakes the Group's treasury, money market and capital market activities.

Retail banking

Retail banking provides services to small borrowers i.e. consumers, small and medium enterprises (SMEs) and agricultural sector. It includes loans, deposits and other transactions with retail customers.

Commercial banking

This includes loans, deposits and other transactions with corporate customers.

Payment and settlement

This includes activities such as payment and collections, fund transfer, clearing and settlement etc.

Brokerage

This includes brokerage commission earned on transactions in capital, money, foreign exchange and commodity markets.

Asset management

This includes fee for services rendered in connection with advisory and management of mutual funds.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|---|----------------------------|-------------------|
| Note | ----- Rupees in '000 ----- | |
| 5. CASH AND BALANCES WITH TREASURY BANKS | | |
| In hand | | |
| Local currency | 4,415,856 | 4,067,572 |
| Foreign currencies | 488,292 | 659,116 |
| | <u>4,904,148</u> | <u>4,726,688</u> |
| With State Bank of Pakistan in: | | |
| Local currency current account | 5.1 22,166,628 | 8,594,102 |
| Foreign currency current account - non remunerative | 5.2 785,958 | 615,576 |
| Foreign currency deposit account - remunerative | 5.3 2,409,442 | 1,890,381 |
| | <u>25,362,028</u> | <u>11,100,059</u> |
| With National Bank of Pakistan in: | | |
| Local currency current accounts | 1,839,396 | 1,506,393 |
| National Prize Bonds | 5,604 | 971 |
| | <u>32,111,176</u> | <u>17,334,111</u> |

5.1 These include local currency current accounts maintained with SBP as per the requirements of Section 22 of the Banking Companies Ordinance, 1962.

5.2 As per BSD Circular No. 9 dated December 03, 2007, cash reserve of 5% is required it be maintained with the State Bank of Pakistan in deposits held under the New Foreign Currency Accounts Scheme (FE-25 deposits).

5.3 This represents deposit accounts maintained with SBP under the requirements of BSD Circular No. 14 dated June 21, 2008 and mandatory reserve maintained to facilitate collection and settlement of foreign currency accounts under FE-25, as prescribed by the SBP, carrying a mark-up rate 1.5% (2017: 0.56%) as per specific circular issued by SBP at year end.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- |
|--|------|------------------------------------|-------------------------|
| 6. BALANCES WITH OTHER BANKS - NET | | | |
| In Pakistan | | | |
| On current accounts | | 130,055 | 68,304 |
| On deposit accounts | 6.1 | 4,423 | 12,181 |
| | | <u>134,478</u> | <u>80,485</u> |
| Outside Pakistan | | | |
| On current accounts | | 733,889 | 780,092 |
| On deposit accounts | 6.2 | 109,784 | 188,919 |
| | | <u>843,673</u> | <u>969,011</u> |
| Less: General provision under IFRS 9 | 6.3 | 978,151 (127) | 1,049,496 - |
| Balances with other banks - net of provision | | <u><u>978,024</u></u> | <u><u>1,049,496</u></u> |

6.1 These carry mark-up at the rate of 0% to 9.6% (2017: 0% to 6.5%) per annum.

6.2 This represents deposit accounts / term placements outside Pakistan, carrying mark-up rate ranging between 1% to 2% (2017: 0% to 1%) per annum.

6.3 This represents general provision held on adoption of IFRS 9 by Bahrain branch of the Bank (see note 4.1.3).

| | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- |
|--|------|------------------------------------|-------------------------|
| 7. LENDINGS TO FINANCIAL INSTITUTIONS - NET | | | |
| Call money lendings | 7.2 | 1,758,917 | 3,003,443 |
| Due against bills re-discounting | 7.3 | 182,742 | 112,756 |
| | | <u>1,941,659</u> | <u>3,116,199</u> |
| Less: General provision under IFRS 9 | 7.4 | (4,312) | - |
| Lending to Financial Institutions - net of provision | | <u><u>1,937,347</u></u> | <u><u>3,116,199</u></u> |

7.1 Particulars of lendings

| | | |
|-----------------------|-------------------------|-------------------------|
| In foreign currencies | <u><u>1,937,347</u></u> | <u><u>3,116,199</u></u> |
|-----------------------|-------------------------|-------------------------|

7.2 These represent unsecured call money lendings to financial institutions carrying interest at the rates ranging from 2.85% to 8.06% (2017: 1.38% to 6.93%) per annum. These will mature between January 02, 2019 and September 23, 2019 (January 02, 2018 and June 07, 2018).

7.3 This represents the obligation of the foreign corresponding banks on the discounting of foreign documentary bills purchased by the Bank on discount. This will mature on April 25, 2019 (2017: January 02, 2018 and June 18, 2018) and carry interest at the rates ranging from 4.7% per annum (2017: 3.75% to 4.29%).

7.4 This represents general provision held on adoption of IFRS 9 by Bahrain branch of the Bank (see note 4.1.3).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | | | | 2017 | | | |
|--------------------------------------|--------------------------|-----------------------------|------------------------|--------------------|--------------------------|-----------------------------|------------------------|--------------------|
| | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value |
| ----- Rupees in '000 ----- | | | | | | | | |
| 8. INVESTMENTS - NET | | | | | | | | |
| 8.1 Investments by type | | | | | | | | |
| Held-for-trading securities | | | | | | | | |
| Federal Government Securities | 41,381,420 | - | (12,906) | 41,368,514 | 8,471,639 | - | (2,488) | 8,469,151 |
| Shares | 1,037,824 | - | (44,012) | 993,812 | 326,570 | - | (4,156) | 322,414 |
| Non Government Debt Securities | 133,616 | - | (260) | 133,356 | 69,775 | - | (97) | 69,678 |
| Open end mutual funds | 377,541 | - | 1,404 | 378,945 | 423,465 | - | 2,783 | 426,248 |
| | 42,930,401 | - | (55,774) | 42,874,627 | 9,291,449 | - | (3,958) | 9,287,491 |
| Available-for-sale securities | | | | | | | | |
| Federal Government Securities | 55,434,989 | - | (2,893,867) | 52,541,122 | 108,465,119 | - | (542,648) | 107,922,471 |
| Shares | 3,164,076 | (478,346) | (87,928) | 2,597,802 | 3,852,113 | (642,994) | 397,799 | 3,606,918 |
| Non Government Debt Securities | 2,354,043 | (700,050) | 606 | 1,654,599 | 2,715,374 | (723,660) | - | 1,991,714 |
| Open end mutual funds | 971,353 | (26,023) | 212,125 | 1,157,455 | 1,378,107 | (106,512) | 457,117 | 1,728,712 |
| Foreign Securities | 6,326,797 | - | (456,009) | 5,870,788 | 4,334,040 | (31,653) | 50,657 | 4,353,044 |
| | 68,251,258 | (1,204,419) | (3,225,073) | 63,821,766 | 120,744,753 | (1,504,819) | 362,925 | 119,602,859 |
| Held-to-maturity securities | | | | | | | | |
| Federal Government Securities | 42,716,932 | - | - | 42,716,932 | 41,398,485 | - | - | 41,398,485 |
| Associates | 187,890 | - | - | 187,890 | - | - | - | - |
| Total Investments | 154,086,481 | (1,204,419) | (3,280,847) | 149,601,215 | 171,434,687 | (1,504,819) | 358,967 | 170,288,835 |

8.1.1 Investments include certain approved / government securities which are held by the Bank to comply with the Statutory Liquidity Requirement determined on the basis of the Bank's demand and time liabilities as set out under section 29 of the Banking Companies Ordinance, 1962.

8.1.2 This includes surplus on revaluation of available for sale investments of subsidiaries amounting to Rs.80.378 million (2017: Rs.80.378 million) which represents the pre-acquisition surplus and has been included here only for meeting with requirement of the prescribed format of Banks / DFIs issued by the State Bank of Pakistan.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | | | | 2017 | | | | |
|--|----------------------------|-----------------------------|------------------------|--------------------|--------------------------|-----------------------------|------------------------|-------------------|--------------------|
| | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value | Cost / Amortised cost | Provision for diminution | Surplus / (Deficit) | Carrying Value | |
| 8.2 Investments by segments: | ----- Rupees in '000 ----- | | | | | | | | |
| Held-for-trading securities | | | | | | | | | |
| Federal Government Securities | | | | | | | | | |
| Market Treasury Bills | 8.4.1 | 41,376,995 | - | (12,844) | 41,364,151 | 7,761,767 | - | (214) | 7,761,553 |
| Pakistan Investment Bonds | 8.4.1 | 4,425 | - | (62) | 4,363 | 709,872 | - | (2,274) | 707,598 |
| | | 41,381,420 | - | (12,906) | 41,368,514 | 8,471,639 | - | (2,488) | 8,469,151 |
| Shares: | | | | | | | | | |
| Listed Companies | | | | | | | | | |
| Ordinary shares | 8.4.2 | 1,037,824 | - | (44,012) | 993,812 | 326,570 | - | (4,156) | 322,414 |
| Non Government Debt Securities | | | | | | | | | |
| Listed | | | | | | | | | |
| Term Finance Certificates | 8.4.3.1 | 130,307 | - | (45) | 130,262 | 14,263 | - | 44 | 14,307 |
| Sukuk Certificates | 8.4.3.2 | 3,309 | - | (215) | 3,094 | 55,512 | - | (141) | 55,371 |
| | | 133,616 | - | (260) | 133,356 | 69,775 | - | (97) | 69,678 |
| Open End Mutual Funds | 8.4.4 | 377,541 | - | 1,404 | 378,945 | 423,465 | - | 2,783 | 426,248 |
| Available-for-sale securities | | | | | | | | | |
| Federal Government Securities: | | | | | | | | | |
| Market Treasury Bills | 8.5.1 | 3,010,920 | - | (13) | 3,010,907 | 14,492,697 | - | 15 | 14,492,712 |
| Pakistan Investment Bonds | 8.5.1 | 52,424,069 | - | (2,893,854) | 49,530,215 | 93,972,422 | - | (542,663) | 93,429,759 |
| | | 55,434,989 | - | (2,893,867) | 52,541,122 | 108,465,119 | - | (542,648) | 107,922,471 |
| Shares: | | | | | | | | | |
| Listed Companies | | | | | | | | | |
| Ordinary shares | 8.5.2 | 3,016,487 | (341,757) | (87,928) | 2,586,802 | 3,704,524 | (506,405) | 397,799 | 3,595,918 |
| Preference shares | 8.5.2 | 136,589 | (136,589) | - | - | 136,589 | (136,589) | - | - |
| Unlisted Companies | | | | | | | | | |
| Ordinary shares | 8.5.2 | 11,000 | - | - | 11,000 | 11,000 | - | - | 11,000 |
| | | 3,164,076 | (478,346) | (87,928) | 2,597,802 | 3,852,113 | (642,994) | 397,799 | 3,606,918 |
| Non Government Debt Securities | | | | | | | | | |
| Listed | | | | | | | | | |
| Term Finance Certificates | 8.5.3.1 | 323,727 | (158,712) | (15) | 165,000 | 182,322 | (182,322) | - | - |
| Sukuk Certificates | 8.5.3.2 | 643,005 | - | 621 | 643,626 | - | - | - | - |
| Unlisted | | | | | | | | | |
| Term Finance Certificates | 8.5.3.3 | 1,105,644 | (541,338) | - | 564,306 | 902,052 | (541,338) | - | 360,714 |
| Sukuk Certificates-unlisted | 8.5.3.4 | 281,667 | - | - | 281,667 | 1,631,000 | - | - | 1,631,000 |
| | | 2,354,043 | (700,050) | 606 | 1,654,599 | 2,715,374 | (723,660) | - | 1,991,714 |
| Open End Mutual Funds | 8.5.4 | 971,353 | (26,023) | 212,125 | 1,157,455 | 1,378,107 | (106,512) | 457,117 | 1,728,712 |
| Foreign Securities | | | | | | | | | |
| Government Debt Securities | 8.5.5.1 | 3,434,089 | - | (202,645) | 3,231,444 | 656,413 | - | 18,715 | 675,128 |
| Non Government Debt Securities | 8.5.5.2 | 2,890,302 | - | (253,364) | 2,636,938 | 3,675,221 | (31,653) | 31,942 | 3,675,510 |
| Ordinary shares | 8.5.2 | 2,406 | - | - | 2,406 | 2,406 | - | - | 2,406 |
| | | 6,326,797 | - | (456,009) | 5,870,788 | 4,334,040 | (31,653) | 50,657 | 4,353,044 |
| Held-to-maturity securities | | | | | | | | | |
| Federal Government Securities: | | | | | | | | | |
| Pakistan Investment Bonds | 8.6.1 | 42,716,932 | - | - | 42,716,932 | 41,398,485 | - | - | 41,398,485 |
| Associates | | | | | | | | | |
| Omar Jibran Engineering Industries Limited | 8.7 | 187,890 | - | - | 187,890 | - | - | - | - |
| Total Investments | | 154,086,481 | (1,204,419) | (3,280,847) | 149,601,215 | 171,434,687 | (1,504,819) | 358,967 | 170,288,835 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | | 2017 | |
|---|----------------------------|-------------------|----------------------------|-------------------|
| | Cost | Market value | Cost | Market value |
| | ----- Rupees in '000 ----- | | | |
| 8.2.1 Investments given as collateral | | | | |
| Held-for-trading securities | | | | |
| Federal Government Securities | | | | |
| Market Treasury Bills | 19,927,891 | 19,922,073 | 926,032 | 926,018 |
| Pakistan Investment Bonds | 4,123 | 4,066 | - | - |
| | 19,932,014 | 19,926,139 | 926,032 | 926,018 |
| Available-for-sale securities | | | | |
| Federal Government Securities: | | | | |
| Market Treasury Bills | - | - | 2,991,504 | 2,991,645 |
| Pakistan Investment Bonds | 49,672,011 | 46,939,177 | 39,372,049 | 39,151,006 |
| | 49,672,011 | 46,939,177 | 42,363,553 | 42,142,651 |
| Foreign Securities | | | | |
| Government Debt Securities | 771,742 | 750,640 | 1,750,950 | 1,754,151 |
| Non Government Debt Securities | 1,896,806 | 1,779,204 | 680,982 | 703,200 |
| | 2,668,548 | 2,529,844 | 2,431,932 | 2,457,351 |
| | <u>72,272,573</u> | <u>69,395,160</u> | <u>45,721,517</u> | <u>45,526,020</u> |
| | | | 2018 | 2017 |
| | | | ----- Rupees in '000 ----- | |
| 8.3 Provision for diminution in value of investments | | | | |
| 8.3.1 Opening balance | | | 1,504,819 | 1,420,022 |
| Charge for the year | | | 30,032 | 506,405 |
| Reversals for the year | | | (104,099) | - |
| Reversal on disposals | | | (226,333) | (421,608) |
| (Charge) / reversals | | | (300,400) | 84,797 |
| Closing Balance | | | <u>1,204,419</u> | <u>1,504,819</u> |
| | | | 2018 | 2017 |
| | | | ----- Rupees in '000 ----- | |
| | | | | |
| 8.3.2 Particulars of provision against debt securities | | | | |
| Category of classification | | | | |
| Domestic | | | | |
| Other assets especially mentioned | - | - | - | - |
| Substandard | - | - | - | - |
| Doubtful | - | - | - | - |
| Loss | 700,050 | 700,050 | 777,187 | 755,313 |
| | <u>700,050</u> | <u>700,050</u> | <u>777,187</u> | <u>755,313</u> |
| 8.4 Quality of Held for Trading Securities | | | | |

Details regarding quality of Held for Trading (HFT) securities are as follows

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| 8.4.1 | Federal Government Securities - Government guaranteed | Note | 2018 | | 2017 | |
|-------|---|---------|-------------------|-------------------|------------------|------------------|
| | | | Cost | Market Value | Cost | Market Value |
| | Market Treasury Bills | | 41,376,995 | 41,364,151 | 7,761,767 | 7,761,553 |
| | Pakistan Investment Bonds | | 4,425 | 4,363 | 709,872 | 707,598 |
| | | 8.4.1.1 | <u>41,381,420</u> | <u>41,368,514</u> | <u>8,471,639</u> | <u>8,469,151</u> |

8.4.1.1 Principal terms of investment in Federal Government Securities

| Name of investment | Note | Maturity | Redemption | Coupon |
|---------------------------|---------|------------------------------------|-------------|-------------|
| Market treasury bills | 8.4.1.2 | January 03, 2019 to April 11, 2019 | On maturity | On maturity |
| Pakistan investment bonds | 8.4.1.3 | July 19, 2022 | On maturity | Half yearly |

8.4.1.2 Market Treasury Bills are for the periods of three months, six months and one year. The effective rates of profit on Market Treasury Bills range from 8.82 % to 10.30 % per annum (2017: 5.96% to 6.03% per annum).

8.4.1.3 Pakistan Investment Bonds (PIBs) are for the period of ten years. The rates of profit is 11.80 % per annum (2017: 7.67 % per annum).

| 8.4.2 | Shares | Rating | Industry Sector | Number of Shares | | 2018 | | 2017 | |
|-------|--------|--------|-----------------|---------------------|------|----------------------------|--------------|------|--------------|
| | | | | 2018 | 2017 | Cost | Market value | Cost | Market value |
| | | | | ----- Numbers ----- | | ----- Rupees in '000 ----- | | | |

Listed Companies

Ordinary shares

| | | | | | | | | |
|---|---------|-----------------------------------|-----------|-----------|------------------|----------------|----------------|----------------|
| - Pak Elektron Limited | A+ | Cable & Electrical Goods | 2,849,500 | 1,736,000 | 75,232 | 70,953 | 87,437 | 82,443 |
| - Cherat Cement Company Limited | A | Cement | 86,000 | - | 5,900 | 5,990 | - | - |
| - D.G. Khan Cement Limited | AA- | Cement | 1,033,000 | 118,000 | 89,946 | 82,795 | 14,917 | 15,779 |
| - Fauji Cement Company Limited | Unrated | Cement | 92,000 | 165,500 | 1,904 | 1,926 | 4,132 | 4,139 |
| - Lucky Cement Limited | Unrated | Cement | 8,500 | - | 3,946 | 3,695 | - | - |
| - Maple Leaf Cement Factory Limited | A+ | Cement | 138,500 | 27,000 | 6,068 | 5,630 | 1,915 | 1,848 |
| - Pioneer Cement Limited | A | Cement | 72,000 | - | 3,092 | 3,018 | - | - |
| - Power Cement Limited | A- | Cement | 1,069,000 | - | 8,295 | 8,370 | - | - |
| - Descon Oxychem Limited | A | Chemical | 9,000 | - | 267 | 259 | - | - |
| - Engro Polymer & Chemicals Limited | AA- | Chemical | 62,000 | - | 2,321 | 2,303 | - | - |
| - Lotte Chemical Pakistan Limited | Unrated | Chemical | 111,000 | - | 1,963 | 1,875 | - | - |
| - Askari Bank Limited | AA+ | Commercial Bank | 85,000 | - | 1,981 | 2,033 | - | - |
| - Habib Bank Limited | AAA | Commercial Bank | 745,000 | - | 92,628 | 89,735 | - | - |
| - National Bank of Pakistan Limited | AAA | Commercial Bank | 1,401,000 | 21,500 | 63,087 | 58,884 | 1,045 | 1,044 |
| - The Bank of Punjab | AA | Commercial Bank | 3,988,500 | - | 50,322 | 47,742 | - | - |
| - United Bank Limited | AAA | Commercial Bank | 375,500 | 70,000 | 49,014 | 46,051 | 12,602 | 13,159 |
| - International Steels Limited | A+ | Engineering | 638,000 | 1,000 | 43,445 | 41,961 | 100 | 106 |
| - Engro Corporation Limited | AA+ | Fertilizer | 64,500 | 129,000 | 19,954 | 18,775 | 35,777 | 35,443 |
| - Engro Fertilizer Limited | AA | Fertilizer | 1,187,000 | 163,000 | 85,499 | 81,962 | 10,747 | 11,038 |
| - Fatima Fertilizer Company Limited | AA- | Fertilizer | 3,019,500 | - | 107,046 | 110,121 | - | - |
| - Fauji Fertilizer Company Limited | AA+ | Fertilizer | - | 353,500 | - | - | 27,415 | 27,965 |
| - Engro Foods Limited | Unrated | Food & Personal Care Products | 22,500 | - | 1,906 | 1,794 | - | - |
| - Fauji Foods Limited | Unrated | Food & Personal Care Products | 197,000 | - | 6,142 | 5,965 | - | - |
| - Oil & Gas Development Company Limited | AAA | Oil & Gas Exploration Companies | 324,000 | 239,500 | 42,477 | 41,472 | 39,069 | 38,988 |
| - Pakistan Oilfields Limited | Unrated | Oil & Gas Exploration Companies | 3,000 | - | 1,248 | 1,274 | - | - |
| - Pakistan State Oil Limited | AA | Oil & Gas Marketing Companies | 27,000 | 263,500 | 6,508 | 6,087 | 78,352 | 77,234 |
| - Sui Northern Gas Pipelines Limited | AA- | Oil & Gas Marketing Companies | 1,453,000 | - | 115,146 | 111,983 | - | - |
| - Sui Southern Gas Company Limited | A+ | Oil & Gas Marketing Companies | 962,000 | - | 23,672 | 22,222 | - | - |
| - The Searle Company Limited | Unrated | Pharmaceuticals | 37,000 | - | 8,805 | 9,087 | - | - |
| - Nishat Chunian Limited | A | Power Generation And Distribution | 1,162,000 | - | 60,710 | 56,450 | - | - |
| - Attock Refinery Limited | AA | Refinery | 210,000 | 56,500 | 34,527 | 30,979 | 13,062 | 13,228 |
| - Gul Ahmed Textile Mills Limited | A | Textile Composite | 5,000 | - | 235 | 231 | - | - |
| - Nishat Mills Limited | AA | Textile Composite | 1,000 | - | 133 | 127 | - | - |
| - Unity Foods Limited | Unrated | Vanaspati & Allied Industries | 857,500 | - | 24,405 | 22,063 | - | - |
| | | | | | <u>1,037,824</u> | <u>993,812</u> | <u>326,570</u> | <u>322,414</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | | Cost | |
|--------------|---------------------------------------|--------------------------|---------------|
| | | 2018 | 2017 |
| | | ---- Rupees in '000 ---- | |
| 8.4.3 | Non Government Debt Securities | | |
| | Listed | | |
| | - AA+, AA, AA- | 133,616 | 17,775 |
| | - Unrated | - | 52,000 |
| | | 133,616 | 69,775 |

8.4.3.1 Details of investment in term finance certificates - listed *

| Name of the company | Number of certificates | | Rating | | 2018 | | 2017 | |
|--|------------------------|-------|--------|------|----------------------------|----------------|---------------|---------------|
| | 2018 | 2017 | 2018 | 2017 | Cost | Market value | Cost | Market value |
| | ----- Numbers ----- | | | | ----- Rupees in '000 ----- | | | |
| Jahangir Siddiqui & Co. Limited. - VIII - related party | 6,000 | 6,000 | AA+ | AA+ | 5,307 | 5,262 | 14,263 | 14,307 |
| Bank AL-Habib Limited | 25,000 | - | AA- | - | 125,000 | 125,000 | - | - |
| | | | | | 130,307 | 130,262 | 14,263 | 14,307 |

* Secured and have a face value of Rs.5,000 each unless specified otherwise.

8.4.3.1.1 Other particulars of listed term finance certificates are as follows:

| Name of the company | Repayment frequency | Rate per annum | Maturity date |
|--|---------------------|------------------------------------|----------------|
| Jahangir Siddiqui & Co. Limited. - VIII - related party | Semi-annually | 6 Months KIBOR ask rate plus 1.75% | April 08, 2019 |
| Bank AL-Habib Limited | Semi-annually | 6 Months KIBOR + 1.50% per annum | Perpetual |

8.4.3.2 Sukuk certificates - listed*

| Name of the company | Number of certificates | | Rating | | 2018 | | 2017 | |
|---|------------------------|------|--------|---------|----------------------------|--------------|---------------|---------------|
| | 2018 | 2017 | 2018 | 2017 | Cost | Market value | Cost | Market value |
| | ----- Numbers ----- | | | | ----- Rupees in '000 ----- | | | |
| Engro Corporation Limited - Islamic Rupiya II | 597 | 597 | AA+ | AA+ | 3,309 | 3,094 | 3,512 | 3,371 |
| Dawood Hercules Corporation Limited - Sukuk - I | - | 520 | - | Unrated | - | - | 52,000 | 52,000 |
| | | | | | 3,309 | 3,094 | 55,512 | 55,371 |

8.4.3.2.1 Details of investments in listed sukuk certificate

| Name of the company | Repayment frequency | Rate per annum | Maturity date |
|---|---------------------|----------------|---------------|
| Engro Corporation Limited - Islamic Rupiya II | Per annum | 13.50% | July 10, 2019 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

8.4.4 Open End Mutual Fund

| Name of fund | Number of units | | Rating | | Net asset value per unit Rupees | 2018 | | 2017 | |
|--|---------------------|------------|---------|---------|------------------------------------|--------------------|----------------|----------------------------|----------------|
| | 2018 | 2017 | 2018 | 2017 | | Cost | Market value | Cost | Market value |
| | ----- Numbers ----- | | | | | ----- Rupees ----- | | ----- Rupees in '000 ----- | |
| ABL Cash Fund | - | 21,806,577 | - | AA (f) | - | - | - | 225,000 | 225,000 |
| Investment in related parties | | | | | | | | | |
| JS Cash Fund | 2,358,284 | 418,688 | AA+ (f) | AA (f) | 102.18 | 240,737 | 241,040 | 42,501 | 43,619 |
| JS Income Fund | 924,642 | 552,774 | A+ (f) | A+ (f) | 98.96 | 91,365 | 91,503 | 53,000 | 54,415 |
| JS Islamic Income Fund (Formerly: JS IGSF) | 442,295 | 1,007,964 | AA- (f) | Unrated | 104.91 | 45,439 | 46,401 | 102,964 | 103,214 |
| | | | | | | <u>377,541</u> | <u>378,944</u> | <u>423,465</u> | <u>426,248</u> |

8.5 Quality of Available for Sale Securities

Details regarding quality of Available for Sale (AFS) securities are as follows:

| Note | 2018 | | 2017 | |
|---|----------------------------|-------------------|--------------------|--------------------|
| | Cost | Market Value | Cost | Market Value |
| | ----- Rupees in '000 ----- | | | |
| 8.5.1 Federal Government Securities (Government guaranteed) | | | | |
| Market Treasury Bills | 3,010,920 | 3,010,907 | 14,492,697 | 14,492,712 |
| Pakistan Investment Bonds | 52,424,069 | 49,530,215 | 93,972,422 | 93,429,759 |
| 8.5.1.1 | <u>55,434,989</u> | <u>52,541,122</u> | <u>108,465,119</u> | <u>107,922,471</u> |

8.5.1.1 Principal terms of investment in Federal Government Securities

| Name of investment | Note | Maturity | Redemption | Coupon |
|---------------------------|---------|------------------------------------|-------------|-------------|
| Market treasury bills | 8.5.1.2 | January 03, 2019 | On maturity | On maturity |
| Pakistan investment bonds | 8.5.1.3 | July 17, 2019 to December 29, 2026 | On maturity | Half yearly |

8.5.1.2 Market Treasury Bills is for the periods of three months. The effective rate of profit on Market Treasury Bills is 10.20% per annum (2017: 5.91% to 6.10% per annum).

8.5.1.3 Pakistan Investment Bonds (PIBs) are for the periods of three to twenty years. The rates of profit ranging from 6.30% to 10.42% per annum (2017: 6.02% to 10.42% per annum).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

8.5.2 Shares

| Rating | Industry Sector | Number of Shares | | 2018 | | 2017 | | | | |
|--------------------------------------|---|----------------------------|-------------------------------|----------------------------|--------------|------------------|------------------|------------------|------------------|--------|
| | | 2018 | 2017 | Cost | Market value | Cost | Market value | | | |
| | | ----- Numbers ----- | | ----- Rupees in '000 ----- | | | | | | |
| Listed Companies | | | | | | | | | | |
| - | Amreli Steels Limited | A | Engineering | 4,302,200 | 761,200 | 283,707 | 205,989 | 71,244 | 70,533 | |
| - | National Foods Limited | AA- | Food & Personal Care Products | 470,940 | 265,900 | 127,291 | 92,069 | 95,885 | 86,194 | |
| - | Matco Foods Limited | A- | Food & Personal Care Products | 514,000 | - | 14,900 | 14,274 | - | - | |
| - | Shifa International Hospitals | Unrated | Miscellaneous | 264,300 | 118,700 | 68,273 | 54,557 | 35,720 | 35,610 | |
| - | Power Cement Limited (note 8.5.2.1) | A- | Cement | 33,002,500 | 33,602,500 | 600,167 | 258,410 | 611,078 | 293,686 | |
| - | D.G. Khan Cement Limited (note 8.5.2.1) | Unrated | Cement | - | 1,759,500 | - | - | 424,293 | 235,280 | |
| - | Fauji Fertilizer Company Limited | AA | Fertilizer | - | 2,510,100 | - | - | 246,261 | 198,574 | |
| - | Pakistan State Oil Limited | AA | Oil & Gas Marketing Companies | - | 1,125,360 | - | - | 433,401 | 329,854 | |
| - | Pakistan Stock Exchange Limited (PSXL) (note 8.5.2.2) | Unrated | Investment Company | 2,202,953 | 2,202,953 | 23,061 | 29,899 | 23,061 | 49,346 | |
| Investment in related parties | | | | | | | | | | |
| - | EFU General Insurance Limited | AA+ | Insurance | 4,077,375 | 3,943,875 | 507,848 | 407,738 | 488,978 | 603,018 | |
| - | EFU Life Assurance Limited | AA+ | Insurance | 1,196,300 | 982,000 | 252,148 | 272,661 | 190,595 | 248,927 | |
| - | Sitara Chemical Industries Limited | A+ | Chemical | 1,790,250 | 1,651,250 | 548,781 | 537,075 | 493,697 | 496,993 | |
| - | TRG Pakistan Limited | Unrated | Technology & Communication | 32,023,760 | 32,023,760 | 590,311 | 714,130 | 590,311 | 947,903 | |
| | | | | | | 3,016,487 | 2,586,802 | 3,704,524 | 3,595,918 | |
| Preference Shares | | | | | | | | | | |
| - | Agritech Limited (note 8.5.2.3 & 8.5.2.5) | Unrated | Chemical | 4,823,746 | 4,823,746 | 48,236 | - | 48,236 | - | |
| - | Chenab Limited (note 8.5.2.4 & 8.5.2.5) | Unrated | Textile Composite | 12,357,000 | 12,357,000 | 88,353 | - | 88,353 | - | |
| | | | | | | 136,589 | - | 136,589 | - | |
| Break-up value per share | Name of Chief Executive / Managing Director | Number of shares | | Cost | | Breakup value | | | | |
| | | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | | | |
| | | ----- Rupees in '000 ----- | | | | | | | | |
| Un-listed Companies | | | | | | | | | | |
| Ordinary shares | | | | | | | | | | |
| - | ISE Towers REIT Management Limited (formerly Islamabad Stock Exchange Limited) (note 8.5.2.6) | * 14.09 | 12.13 | Mr. Aftab Ahmad Chaudhry | 1,213,841 | 1,213,841 | 11,000 | 17,106 | 11,000 | 14,725 |
| Foreign securities | | | | | | | | | | |
| Ordinary shares | | | | | | | | | | |
| - | Society for Worldwide Interbank Financial Telecommunication (SWIFT) (note 8.5.2.7) | ** 672,911 | 495,821 | Mr. Gottfried Leibbrandt | 6 | 6 | 2,406 | 4,037 | 2,406 | 2,975 |

* Based on audited accounts as of June 30, 2018

** Based on audited accounts as of December 31, 2017

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

- 8.5.2.1** The Bank has recognized impairment loss on Power Cement Limited and D.G. Khan Cement Limited by Rs.311.725 million (2017: Rs.317.392 million) and Rs.Nil (2017: Rs.189.013 million) respectively due to significant / prolong decline in the fair value of these securities.
- 8.5.2.2** On June 23, 2017 SECP approved PSX's application for listing and thereafter, the shares were successfully listed on June 29, 2017. Accordingly, after that these are carried at market value.
- 8.5.2.3** These are non-voting cumulative preference shares, carrying preference dividend @ 10% p.a and are convertible into ordinary shares at the option of the Bank after five years from the date of issuance i.e. February 2012. The investee company also has the option to redeem these preference shares plus any unpaid dividend in full or in part, within ninety days after expiry of each anniversary of the issue date. The Bank has recognised full impairment on these shares amounting to Rs. 48.236 million (2017: Rs.48.236 million) due to weak financial position of the company.
- 8.5.2.4** These are cumulative preference shares, carrying preference dividend @ 9.25% p.a and are redeemable in part after four years from the date of issuance i.e. August 2008. The investee company also has an option to redeem, in part, cumulative preference shares after August 2008. The Bank has recognized full impairment on these shares amounting to Rs. 88.353 million (2017: Rs.88.353 million) due to weak financial position of the company.
- 8.5.2.5** Surplus arising due to re-measurement of these shares to the market value has not been recognized as the management believes that the market value may not be realized while selling them in open market.
- 8.5.2.6** In accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012 (the Act), the Bank has received 3,034,603 shares of Rs.10 each including trading right entitlement certificate (TREC) of the Islamabad Stock Exchange (ISE), in lieu of its Membership Card held by the Bank. Further, upon integration of Islamabad Stock Exchange under the ISE Scheme of Integration in 2016 TRE Certificates holders of ISE have been issued 1,213,841 shares of ISE Towers REIT Management Limited'.
- 8.5.2.7** The Bank qualified as a member based on the financial contribution to SWIFT for network-based services. The Bank has made an investment as per the requirements of By-Laws of SWIFT, under the Share Re-allocation Process, as a result becoming entitled to invest in for six shares. The participation is mandatory to avail the desired network-based services for financial message transmission for cross-border payments and receipt. Further, the share re-allocation occurs every three years and will result in either an increase, decrease, or a status quo in individual shareholding.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| 8.5.3 Non Government Debt Securities | Cost | |
|--------------------------------------|----------------------------|------------------|
| | 2018 | 2017 |
| | ----- Rupees in '000 ----- | |
| Listed | | |
| AAA | 531,000 | - |
| AA+, AA, AA- | 127,005 | - |
| A+, A, A- | 150,015 | - |
| Unrated | 158,712 | 182,322 |
| | 966,732 | 182,322 |
| Unlisted | | |
| AAA | 355,953 | 460,714 |
| AA+, AA, AA- | 340,020 | 280,000 |
| A+, A, A- | 150,000 | 1,251,000 |
| Unrated | 541,338 | 541,338 |
| | 1,387,311 | 2,533,052 |
| | <u>2,354,043</u> | <u>2,715,374</u> |

| 8.5.3.1 Term finance certificates - listed * | Number of certificates | | Rating | | 2018 | | 2017 | |
|---|------------------------|--------|---------|---------|----------------------------|----------------|----------------|--------------|
| | 2018 | 2017 | 2018 | 2017 | Cost | Market value | Cost | Market value |
| | ---- Numbers ---- | | | | ----- Rupees in '000 ----- | | | |
| Worldcall Telecom Limited (note 8.5.3.1.2) | 90,650 | 90,650 | Unrated | Unrated | 158,712 | - | 182,322 | - |
| Jahangir Siddiqui & Co. Limited. - XI - related party | 3,000 | - | AA+ | - | 15,000 | 15,000 | - | - |
| Soneri Bank Limited | 30,000 | - | A | - | 150,015 | 150,000 | - | - |
| | | | | | <u>323,727</u> | <u>165,000</u> | <u>182,322</u> | <u>-</u> |

* Secured and have a face value of Rs.5,000 each unless specified otherwise.

8.5.3.1.1 Other particulars of listed term finance certificates are as follows:

| Name of the company | Repayment frequency | Profit rate per annum | Maturity date |
|---|---------------------|------------------------------------|-------------------|
| Worldcall Telecom Limited | Semi-annually | 6 Month KIBOR ask rate plus 1.60% | October 15, 2021 |
| Jahangir Siddiqui & Co. Limited. - XI - related party | Semi-annually | 6 Months KIBOR ask rate plus 1.75% | March 6, 2023 |
| Soneri Bank Limited | Semi-annually | 6 Month KIBOR ask rate plus 2.00%. | December 06, 2028 |

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8.5.3.1.2 Due to weak financial position of the company the Bank has recognised full impairment loss on these term finance certificates.

| | Number of certificates | | Rating | | 2018 | | 2017 | |
|--|------------------------|------|--------|------|----------------------------|----------------|------|--------------|
| | 2018 | 2017 | 2018 | 2017 | Cost | Market value | Cost | Market value |
| 8.5.3.2 Sukuk certificates - listed | ---- Numbers ---- | | | | ----- Rupees in '000 ----- | | | |
| Byco Petroleum Pakistan Limited | 5,310 | - | AAA | - | 531,000 | 531,621 | - | - |
| Dawood Hercules Corporation Limited - Sukuk - I | 520 | - | AA | - | 52,000 | 52,000 | - | - |
| Dawood Hercules Corporation Limited - Sukuk - II | 600 | - | AA | - | 60,005 | 60,005 | - | - |
| | | | | | <u>643,005</u> | <u>643,626</u> | - | - |

8.5.3.2.1 Other particulars of listed sukuk certificates are as follows:

| Name of the company | Repayment frequency | Profit rate per annum | Maturity date |
|---|---------------------|------------------------------------|-------------------|
| Byco Petroleum Pakistan Limited (Chief Executive: Mr. Amir Abbassciy) | Quarterly | 3 Month KIBOR ask rate plus 1.05%. | January 18, 2022 |
| Dawood Hercules Corporation Limited - Sukuk - I (Chief Executive: Inam ur Rahman) | Quarterly | 3 month kibar +1.00% | November 16, 2022 |
| Dawood Hercules Corporation Limited - Sukuk - II (Chief Executive: Inam ur Rahman) | Quarterly | 3 month kibar +1.00% | March 01, 2023 |

| | Number of certificates | | Rating | | Face value per certificate | Cost | | |
|---|------------------------|---------|---------|---------|----------------------------|------------------|------------------------|--|
| | 2018 | 2017 | 2018 | 2017 | --- Rupees --- | 2018 | 2017 | |
| 8.5.3.3 Term finance certificates - unlisted, secured | ----- Rupees ----- | | | | --- Rupees --- | | --- Rupees in '000 --- | |
| Azgard Nine Limited - related party (note 8.5.3.3.1) | 29,998 | 29,998 | Unrated | Unrated | 5,000 | 65,022 | 65,022 | |
| Azgard Nine Limited (related party) (privately placed TFCs) (note 8.5.3.3.2) | 12 | 12 | Unrated | Unrated | N/A | 326,456 | 326,456 | |
| Agritech Limited (note 8.5.3.3.1) | 30,000 | 30,000 | Unrated | Unrated | 5,000 | 149,860 | 149,860 | |
| Pakistan Water & Power Development Authority (WAPDA) | 100,000 | 100,000 | AAA | AAA | 5,000 | 214,286 | 285,714 | |
| Bank Al Habib Limited | 40,000 | - | AA- | - | 5,000 | 200,020 | - | |
| Khushhali Microfinance Bank Limited | 1,500 | - | A | - | 100,000 | 150,000 | - | |
| NRSP Microfinance Bank Limited | - | 60,000 | A | A | 5,000 | - | 75,000 | |
| | | | | | | <u>1,105,644</u> | <u>902,052</u> | |

8.5.3.3.1 Due to weak financial position of the company the Bank has recognised full impairment loss on these term finance certificates.

8.5.3.3.2 These PPTFCs are held by JS Global Capital Limited has recognised full provision considering the financial position of the issuer amounting to Rs.326.456 million (2017: Rs.326.456 million).

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

8.5.3.3.3 Other particulars of unlisted term finance certificates are as follows:

| Name of the company | Repayment frequency | Profit rate per annum | Maturity date |
|---|---------------------|--|---|
| Azgard Nine Limited - related party (Chief Executive: Mr. Ahmed H. Shaikh) | Semi-annually | 6 Month KIBOR ask rate plus 1.75% and 11%. | December 04, 2017 and October 19, 2020 |
| Agritech Limited (Chief Executive: Mr. Faisal Muzammil) | Semi-annually | 6 Month KIBOR ask rate plus 1.75%. | November 29, 2019 |
| Pakistan Water & Power Development Authority (WAPDA) (Chairman: Lieutenant General Muzammil Hussain (Retd.)) | Semi-annually | 6 Month KIBOR ask rate plus 1.00%. | September 27, 2021 |
| Bank Al Habib Limited (Chief Executive: Mr. Mansoor Ali Khan) | Semi-annually | 6 Month KIBOR ask rate plus 1.50%. | December 20, 2027 |
| Khushhali Microfinance Bank Limited (President & CEO: Mr. Ghalib Nishtar) | Semi-annually | 6 Month KIBOR ask rate plus 2.05%. | March 19, 2026 |

| | Number of certificates | | Rating | | Face value per certificate | Cost | |
|--|------------------------|--------|--------|------|-------------------------------|----------------------------|------------------|
| | 2018 | 2017 | 2018 | 2017 | | 2018 | 2017 |
| | ----- Numbers ----- | | | | ----- Rupees ----- | ----- Rupees in '000 ----- | |
| 8.5.3.4 Sukuk certificates - unlisted | | | | | | | |
| Engro Fertilizers Limited | 80,000 | 80,000 | AA- | AA- | 3,500 | 140,000 | 280,000 |
| Ghani Gases Limited | 2,000 | 2,000 | AAA | AAA | 87,500 | 141,667 | 175,000 |
| Byco Oil Pakistan Limited | - | 6,810 | A | A | 100,000 | - | 681,000 |
| AGP Limited | - | 5,500 | A | A | 90,000 | - | 495,000 |
| | | | | | | <u>281,667</u> | <u>1,631,000</u> |

8.5.3.4.1 Other particulars of unlisted sukuk certificates are as follows:

| Name of the company | Repayment frequency | Profit rate per annum | Maturity date |
|---|---------------------|------------------------------------|-------------------|
| Engro Fertilizers Limited (President & CEO: Mr. Ghias Khan) | Semi-annually | 6 Month KIBOR ask rate plus 1.75%. | July 09, 2019 |
| Ghani Gases Limited (Chief Executive: Mr. Atique Ahmad Khan) | Quarterly | 3 Month KIBOR ask rate plus 1.00%. | February 03, 2023 |

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8.5.4 Open End Mutual Fund

| Name of fund | Number of units | | Rating | | Net asset value per unit Rupees | 2018 | | 2017 | |
|--|---------------------|-----------|---------|---------|------------------------------------|----------------------------|------------------|------------------|------------------|
| | 2018 | 2017 | 2018 | 2017 | | Cost | Market value | Cost | Market value |
| | ----- Numbers ----- | | | | | ----- Rupees in '000 ----- | | | |
| Related parties (note: 8.5.4.1) | | | | | | | | | |
| JS IAAP2 | 100,000 | 100,000 | Unrated | Unrated | 97.81 | 10,000 | 9,781 | 10,000 | 10,016 |
| JS ICPAP4 | 150,000 | - | | | 100.36 | 15,000 | 15,054 | - | - |
| JS Value Fund | 1,716,379 | 2,565,210 | Unrated | Unrated | 203.56 | 349,798 | 349,386 | 465,731 | 514,145 |
| JS Growth Fund | 1,903,901 | 3,554,958 | Unrated | Unrated | 158.66 | 336,417 | 302,073 | 597,685 | 641,172 |
| JS Fund of Funds | 2,772,987 | 3,441,521 | Unrated | Unrated | 50.86 | 146,286 | 141,034 | 181,553 | 174,244 |
| JS Islamic Pension Savings Fund - Equity | 182,354 | 240,000 | Unrated | Unrated | 415.66 | 18,235 | 101,071 | 24,000 | 108,962 |
| JS Islamic Pension Savings Fund - Debt | 213,852 | 177,761 | Unrated | Unrated | 248.12 | 21,385 | 44,359 | 17,776 | 41,411 |
| JS Islamic Pension Savings Fund - Money Market | 222,303 | 177,463 | Unrated | Unrated | 199.08 | 22,230 | 39,990 | 17,746 | 33,230 |
| JS Pension Savings Fund - Money Market | 177,463 | 222,303 | Unrated | Unrated | 179.89 | 17,746 | 35,329 | 22,230 | 38,029 |
| JS Pension Savings Fund - Debt | 137,349 | 213,852 | Unrated | Unrated | 207.43 | 13,735 | 34,079 | 21,386 | 42,315 |
| JS Pension Savings Fund - Equity | 205,210 | 200,000 | Unrated | Unrated | 554.26 | 20,521 | 85,299 | 20,000 | 125,188 |
| | | | | | | <u>971,353</u> | <u>1,157,455</u> | <u>1,378,107</u> | <u>1,728,712</u> |

8.5.4.1 The Group has recognised impairment on these units amounting to Rs.26.023 million (2017: Rs.106.513).

8.5.5 Foreign Securities

| Name of Bond | Rating | | Coupon rate per annum % | Date of Maturity | 2018 | | 2017 | |
|--------------|--------|------|-------------------------|------------------|----------------------------|--------------|------|--------------|
| | 2018 | 2017 | | | Cost | Market value | Cost | Market value |
| | | | | | ----- Rupees in '000 ----- | | | |

8.5.5.1 Government Debt securities

| | | | | | | | | |
|--|----|-----|-------|--------------------|------------------|------------------|----------------|----------------|
| Arab Republic of Egypt | B | - | 4.75% | April 16, 2026 | 191,725 | 172,415 | - | - |
| Islamic Republic of Pakistan | B | - | 8.25% | September 30, 2025 | 439,712 | 417,536 | - | - |
| Islamic Republic of Pakistan | B | - | 8.25% | April 15, 2024 | 435,814 | 419,831 | - | - |
| The 3rd Pakistan International Sukuk Company Limited | B- | - | 5.50% | October 13, 2021 | 346,386 | 334,348 | - | - |
| Republic of Kenya | B+ | - | 6.88% | June 24, 2024 | 288,956 | 260,463 | - | - |
| Saudi International Bond | A+ | - | 2.38% | October 26, 2021 | 405,743 | 401,218 | - | - |
| Arab Republic of Egypt | B | - | 5.58% | February 21, 2023 | 420,198 | 394,315 | - | - |
| Islamic Republic of Pakistan | B | B | 6.88% | December 5, 2027 | 336,731 | 314,491 | 55,209 | 55,354 |
| Arab Republic of Egypt | B | B | 7.50% | January 31, 2027 | 294,142 | 264,732 | 235,088 | 243,892 |
| Arab Republic of Egypt | B | B | 5.88% | June 11, 2025 | 274,682 | 252,095 | 218,117 | 222,728 |
| Saudi International Bond | - | A+ | 2.88% | March 4, 2023 | - | - | 30,639 | 30,271 |
| Republic of Kazakhstan | - | BBB | 5.13% | July 21, 2025 | - | - | 117,360 | 122,883 |
| | | | | | <u>3,434,089</u> | <u>3,231,444</u> | <u>656,413</u> | <u>675,128</u> |

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| Name of Bond | Rating | | Coupon rate per annum | Date of Maturity | 2018 | | 2017 | |
|---|--------|------|--------------------------|--------------------|------------------|------------------|------------------|------------------|
| | 2018 | 2017 | % | | Cost | Market value | Cost | Market value |
| ----- Rupees in '000 ----- | | | | | | | | |
| 8.5.5.2 Non Government Debt securities | | | | | | | | |
| Türkiye Garanti Bankasi | B+ | - | 5.25% | September 13, 2022 | 284,844 | 261,280 | - | - |
| Petrobras Global Finance | Ba2 | - | 6.25% | March 17, 2024 | 144,790 | 140,653 | - | - |
| Türkiye Vakıflar Bankasi | B+ | - | 5.75% | January 30, 2023 | 277,211 | 243,428 | - | - |
| Türkiye Is Bankasi A.S | B+ | BB+ | 5.50% | April 21, 2022 | 630,283 | 563,822 | 389,917 | 389,799 |
| Türkiye Is Bankasi A.S | B+ | BB+ | 5.38% | October 6, 2021 | 69,257 | 63,234 | 55,025 | 55,655 |
| Türkiye Is Bankasi A.S | B+ | BB+ | 6.13% | April 25, 2024 | 281,758 | 233,480 | 224,545 | 222,519 |
| State Oil Company of the Azerbaijan | BB+ | BB+ | 4.75% | March 13, 2023 | 139,506 | 138,343 | 148,044 | 151,830 |
| Export Credit Bank of Turkey | BB- | BB+ | 5.38% | October 24, 2023 | 137,180 | 126,166 | 108,844 | 111,566 |
| PTA Bank | Baa3 | Baa3 | 5.38% | March 14, 2022 | 141,063 | 137,297 | 112,662 | 115,171 |
| Akbank Tas | B1 | BB+ | 5.00% | October 24, 2022 | 210,725 | 194,783 | 168,014 | 166,663 |
| Petrobras Global Finance | Ba2 | BB | 7.38% | January 17, 2027 | 148,456 | 143,160 | 118,759 | 121,354 |
| Türkiye Garanti Bankasi A.S | BB- | BBB- | 5.88% | March 16, 2023 | 144,603 | 130,854 | 115,941 | 114,418 |
| African Export - Import Bank | Baa1 | Baa1 | 4.13% | June 20, 2024 | 280,626 | 260,438 | 223,514 | 222,592 |
| Gazprom via Gaz Capital SA | - | BBB- | 4.25% | April 6, 2024 | - | - | 153,547 | 154,245 |
| Banco BTG Pactual S.A. | - | Ba3 | 4.00% | January 16, 2020 | - | - | 65,010 | 65,551 |
| DIB Sukuk Ltd. | - | A | 3.66% | February 14, 2022 | - | - | 23,519 | 23,723 |
| BOS Funding Ltd. | - | BBB+ | 4.23% | March 7, 2022 | - | - | 110,492 | 112,055 |
| Türkiye Garanti Bankasi A.S | - | BBB- | 5.25% | September 13, 2022 | - | - | 227,874 | 225,090 |
| African Export - Import Bank | - | Baa1 | 4.00% | May 24, 2021 | - | - | 232,521 | 235,918 |
| Rosneft International Finance DAC | - | Ba1 | 4.20% | March 6, 2022 | - | - | 178,092 | 178,227 |
| Russian Federation | - | BBB- | 4.25% | June 23, 2027 | - | - | 110,417 | 113,698 |
| Deutsches Bank AG | - | BBB+ | 3.38% | May 12, 2021 | - | - | 138,943 | 140,275 |
| CBD (Cayman) Ltd. | - | A- | 4.00% | November 17, 2020 | - | - | 224,056 | 226,086 |
| Türkiye Is Bankasi A.S | - | BB+ | 5.50% | April 21, 2019 | - | - | 111,381 | 112,458 |
| Akbank Tas | - | BB+ | 4.00% | January 24, 2020 | - | - | 54,883 | 55,327 |
| Türkiye Garanti Bankasi A.S | - | BBB- | 4.75% | October 17, 2019 | - | - | 55,623 | 56,017 |
| Türkiye Halk Bankasi A.S | - | BB+ | 3.88% | February 5, 2020 | - | - | 68,761 | 65,894 |
| Bankpozitif Kredi Ve | | | | | | | | |
| Kalkinma Bankasi A.S | - | BBB- | 5.00% | February 7, 2018 | - | - | 115,938 | 115,816 |
| Samarco Mineracao SA | - | CC | 5.38% | September 26, 2024 | - | - | 53,527 | 37,696 |
| Abu Dhabi National Energy | | | | | | | | |
| Company PJSC | - | A3 | 3.63% | June 22, 2021 | - | - | 30,181 | 30,717 |
| Bankpozitif Kredi Ve | | | | | | | | |
| Kalkinma Bankasi A.S | - | BBB- | 5.00% | February 7, 2018 | - | - | 55,191 | 55,150 |
| | | | | | <u>2,890,302</u> | <u>2,636,938</u> | <u>3,675,221</u> | <u>3,675,510</u> |

8.6 Quality of Held to Maturity Securities

Details regarding quality of Held to Maturity (HTM) securities are as follows:

8.6.1 Federal Government Securities - Government guaranteed

Pakistan Investment Bonds

| | | Cost | |
|--------------------------|--|-------------------|-------------------|
| | | 2018 | 2017 |
| ---- Rupees in '000 ---- | | | |
| | | <u>42,716,932</u> | <u>41,398,485</u> |

8.6.1.1 Security type

| Security type | Maturity | Redemption | Coupon |
|---------------------------|-------------------------------------|-------------|-------------|
| Pakistan investment bonds | April 21, 2019 to December 29, 2026 | On maturity | Half yearly |

8.6.1.2 Pakistan Investment Bonds (PIBs) having maturity of three to fifteen years. The rates of profits ranging from 6.21% to 11.95% per annum (2017: 6.21% to 8.02% per annum). The market value of securities as at December 31, 2018 amounted Rs. 39,836.881 million (2017: Rs. 41,033.889 million)

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8.7 Investment in associated company

| Note | Rating | | Number of shares --- Numbers --- | Percentage holding | | Cost | |
|--|--------|------|-------------------------------------|--------------------|------|----------------------------|----------|
| | 2018 | 2017 | | 2018 | 2017 | 2018 | 2017 |
| | | | | | | ----- Rupees in '000 ----- | |
| Omar Jibran Engineering Industries Limited | 8.7.1 | AA | 7,200,000 | 9.60% | - | <u>187,890</u> | <u>-</u> |

8.7.1 During the period, the Bank has invested in the shares of an associated company, a public unlisted company incorporated in Pakistan. The Bank has classified the investment as an associate on account of its significant influence over the investee company.

8.7.2 The following is summarised financial information before inter-company eliminations with other companies in the group:

Associated company

| | Omar Jibran Engineering Industries Limited | |
|---|--|-----------------|
| | June 30, 2018 | June 30, 2017 |
| | ----- Rupees in '000 ----- | |
| Total income / sales | 2,241,353 | 1,973,770 |
| Profit after tax | 129,548 | 121,463 |
| Total comprehensive income | 131,640 | 125,460 |
| Total assets | 2,886,438 | 2,478,058 |
| Total liabilities | 1,508,899 | 1,565,522 |
| Net assets | <u>1,377,539</u> | <u>912,536</u> |
| Cash flow from operating activities | (83,651) | 108,876 |
| Cash flow from investing activities | (149,197) | (218,478) |
| Cash flow from financing activities | 364,445 | 84,811 |
| Net increase / (decrease) in cash and cash equivalents | <u>131,597</u> | <u>(24,791)</u> |

Notes to the Consolidated Financial Statements

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9. ADVANCES - NET

| | Note | Performing | | Non Performing | | Total | |
|---|-------|-------------|-------------|----------------|-------------|-------------|-------------|
| | | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| ----- Rupees in '000 ----- | | | | | | | |
| Loans, cash credits, running finances, etc. | 9.1 | 232,479,502 | 169,861,157 | 8,309,467 | 3,257,997 | 240,788,969 | 173,119,154 |
| Bills discounted and purchased | | 14,675,443 | 13,781,334 | - | - | 14,675,443 | 13,781,334 |
| Advances - gross | | 247,154,945 | 183,642,491 | 8,309,467 | 3,257,997 | 255,464,412 | 186,900,488 |
| Provision against advances | | | | | | | |
| General | | (155,661) | (100,353) | - | - | (155,661) | (100,353) |
| General provision - under IFRS-9 | 9.4.3 | (10,746) | - | - | - | (10,746) | - |
| Specific | | - | - | (2,989,888) | (2,638,960) | (2,989,888) | (2,638,960) |
| | 9.4 | (166,407) | (100,353) | (2,989,888) | (2,638,960) | (3,156,295) | (2,739,313) |
| Advances - net of provision | | 246,988,538 | 183,542,138 | 5,319,579 | 619,037 | 252,308,117 | 184,161,175 |

9.1 Particulars of net investment in finance lease

| | 2018 | | | | 2017 | | | |
|---|-------------------------|---|-----------------|-------------|-------------------------|---|-----------------|-------------|
| | Not later than one year | Later than one and less than five years | Over five years | Total | Not later than one year | Later than one and less than five years | Over five years | Total |
| ----- Rupees in '000 ----- | | | | | | | | |
| Lease rentals receivable | 7,137,126 | 9,082,944 | 138,766 | 16,358,836 | 5,222,208 | 6,584,317 | - | 11,806,525 |
| Guaranteed residual value | 1,008,255 | 3,552,926 | 7,138 | 4,568,319 | 412,388 | 2,911,823 | - | 3,324,211 |
| Minimum lease payments | 8,145,381 | 12,635,870 | 145,904 | 20,927,155 | 5,634,596 | 9,496,140 | - | 15,130,736 |
| Finance charges for future periods | (1,246,019) | (1,229,811) | (5,144) | (2,480,974) | (776,285) | (573,117) | - | (1,349,402) |
| Present value of minimum lease payments | 6,899,362 | 11,406,059 | 140,760 | 18,446,181 | 4,858,311 | 8,923,023 | - | 13,781,334 |

9.2 Particulars of advances (gross)

| | 2018 | 2017 |
|----------------------------|-------------|-------------|
| ----- Rupees in '000 ----- | | |
| In local currency | 247,895,081 | 180,526,247 |
| In foreign currency | 7,569,331 | 6,374,241 |
| | 255,464,412 | 186,900,488 |

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9.3 Advances include Rs.8,309.468 million (2017: Rs.3,257.997 million) which have been placed under non-performing status as detailed below:

| Category of classification | 2018 | | 2017 | |
|-----------------------------------|----------------------------|------------------|----------------------|------------------|
| | Non Performing Loans | Provision | Non Performing Loans | Provision |
| | ----- Rupees in '000 ----- | | | |
| Domestic | | | | |
| Other Assets Especially Mentioned | 231,430 | - | 5,222 | - |
| Substandard | 1,488,616 | 83,945 | 336,818 | 44,307 |
| Doubtful | 3,189,709 | 146,592 | 131,328 | 7,333 |
| Loss | 3,399,713 | 2,759,351 | 2,784,629 | 2,587,320 |
| Total | 8,309,468 | 2,989,888 | 3,257,997 | 2,638,960 |

9.4 Particulars of provision against non-performing advances

| Note | 2018 | | | | 2017 | | | |
|---|----------------------------|----------------|----------------------------------|------------------|------------------|----------------|----------------------------------|------------------|
| | Specific | General | General provision - under IFRS-9 | Total | Specific | General | General provision - under IFRS-9 | Total |
| | ----- Rupees in '000 ----- | | | | | | | |
| Opening balance | 2,638,960 | 100,353 | - | 2,739,313 | 2,618,353 | 40,988 | - | 2,659,341 |
| Exchange adjustments | - | - | 1,321 | 1,321 | - | - | - | - |
| Charge for the year | 422,994 | 55,308 | 9,425 | 487,727 | 178,071 | 59,365 | - | 237,436 |
| Reversals | (72,066) | - | - | (72,066) | (34,622) | - | - | (34,622) |
| | 350,928 | 55,308 | 9,425 | 415,661 | 143,449 | 59,365 | - | 202,814 |
| Amount written off from the opening balance | 9.5 | - | - | - | (122,842) | - | - | (122,842) |
| Closing Balance | <u>2,989,888</u> | <u>155,661</u> | <u>10,746</u> | <u>3,156,295</u> | <u>2,638,960</u> | <u>100,353</u> | <u>-</u> | <u>2,739,313</u> |

9.4.1 Particulars of provision against non-performing advances

| | 2018 | | | 2017 | | |
|---------------------|----------------------------|----------------|------------------|------------------|----------------|------------------|
| | Specific | General | Total | Specific | General | Total |
| | ----- Rupees in '000 ----- | | | | | |
| In local currency | 2,989,888 | 155,661 | 3,145,549 | 2,638,960 | 100,353 | 2,739,313 |
| In foreign currency | - | 10,746 | 10,746 | - | - | - |
| | <u>2,989,888</u> | <u>166,407</u> | <u>3,156,295</u> | <u>2,638,960</u> | <u>100,353</u> | <u>2,739,313</u> |

9.4.2 The general provision is maintained to create general reserves against following advances portfolios in accordance with the prudential regulations issued by State Bank of Pakistan as follows:

| | Secured portfolio | | Unsecured portfolio | |
|--------------------|-------------------------|------|---------------------|------|
| | 2018 | 2017 | 2018 | 2017 |
| | ----- Percentages ----- | | | |
| Consumer financing | 1% | 1% | 4% | 4% |
| Housing finance | 0.5% | 0.5% | - | - |

9.4.3 This represents general provision held on adoption of IFRS 9 by Bahrain branch of the Bank (see note 4.1.3).

Notes to the Consolidated Financial Statements

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9.4.4 The State Bank of Pakistan through various circulars has allowed benefit of the forced sale value (FSV) of Plant and Machinery under charge, pledged stock and mortgaged residential, commercial and industrial properties (land and building only) held as collateral against non-performing loans (NPLs) for a maximum of five years from the date of classification. As at December 31, 2018, the Bank has availed cumulative benefit of FSV of Rs.3,460.232 million (2017: Rs.295.536 million) under the directives of the SBP. Had the benefit not been taken the unappropriated profit after tax would have reduced by Rs.1,057.204 million (2017: Rs.192.098 million). Further, as required by the SBP directives, this unappropriated profit will not be available for distribution as dividend or other appropriations.

| | 2018 | 2017 |
|---|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| 9.5 Particulars of Write Offs: | | |
| 9.5.1 Against provisions | - | 122,842 |
| Directly charged to profit and loss account | - | - |
| | <u>-</u> | <u>122,842</u> |
| 9.5.2 Write offs of Rs.500,000 and above | - | 122,703 |
| Write offs of below Rs.500,000 | - | 139 |
| | <u>-</u> | <u>122,842</u> |

9.5.3 In 2017, the Board of Directors in their meeting held on April 27, 2017 authorised the Bank to write-off the fully provided non-performing loans amounting to Rs.122.842 million. These loans are written-off as a book entry without prejudice to the Bank's right of recovery against the customers.

| | | 2018 | 2017 |
|--|------|----------------------------|------------------|
| | Note | ----- Rupees in '000 ----- | |
| 10. FIXED ASSETS | | | |
| Capital work-in-progress | 10.1 | 439,199 | 315,285 |
| Property and equipment | 10.2 | 6,508,526 | 5,397,430 |
| | | <u>6,947,725</u> | <u>5,712,715</u> |
| 10.1 Capital work-in-progress | | | |
| Civil works | | 388,449 | 125,840 |
| Advance for purchase of furniture and fixtures | | 4,479 | 290 |
| Advance for purchase of vehicles | | 18,175 | 59,190 |
| Advance for purchase of equipment and software | | 28,096 | 129,965 |
| | | <u>439,199</u> | <u>315,285</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

10.2 Property and equipment

2018

| | Leasehold land | Building on free hold land | Building on lease hold land | Lease hold improvements | Furniture and fixture | Electrical, office and computer equipment | Vehicles | Total |
|--|------------------|----------------------------|-----------------------------|-------------------------|-----------------------|---|----------------|------------------|
| ----- Rupees in '000 ----- | | | | | | | | |
| At January 01, 2018 | | | | | | | | |
| Cost / Revalued amount | 1,089,566 | 372,660 | 1,462,426 | 1,172,840 | 542,750 | 2,707,824 | 990,170 | 8,338,236 |
| Accumulated depreciation | - | (66,768) | (112,743) | (541,241) | (283,943) | (1,554,613) | (381,498) | (2,940,806) |
| Net book value | <u>1,089,566</u> | <u>305,892</u> | <u>1,349,683</u> | <u>631,599</u> | <u>258,807</u> | <u>1,153,211</u> | <u>608,672</u> | <u>5,397,430</u> |
| Year ended December 2018 | | | | | | | | |
| Opening net book value | 1,089,566 | 305,892 | 1,349,683 | 631,599 | 258,807 | 1,153,211 | 608,672 | 5,397,430 |
| Additions | 50,000 | - | 13,510 | 186,211 | 74,616 | 411,975 | 413,020 | 1,149,332 |
| Movement in surplus on assets revalued during the year | 317,723 | - | 420,204 | - | - | - | - | 737,927 |
| Adjustments in surplus | - | - | 3,210 | - | - | - | - | 3,210 |
| Disposals - cost | - | - | - | (72,346) | (16,852) | (50,559) | (207,596) | (347,353) |
| Depreciation on disposal | - | - | - | 62,430 | 15,225 | 44,767 | 171,363 | 293,785 |
| Depreciation charge | - | (18,633) | (52,781) | (114,537) | (53,614) | (342,380) | (165,847) | (747,792) |
| Exchange rate adjustments - cost | - | - | - | 5,045 | 1,514 | 1,058 | 868 | 8,485 |
| Exchange rate adjustments - accumulated | - | - | - | (1,091) | (385) | (376) | (227) | (2,079) |
| Other adjustments | - | - | - | 3,954 | 1,129 | 682 | 641 | 6,406 |
| Cost | - | - | 21,253 | (3,685) | - | 24 | - | 17,592 |
| Accumulated | - | - | (2,053) | - | - | 42 | - | (2,011) |
| | - | - | 19,200 | (3,685) | - | 66 | - | 15,581 |
| Closing net book value | <u>1,457,289</u> | <u>287,259</u> | <u>1,753,026</u> | <u>693,626</u> | <u>279,311</u> | <u>1,217,762</u> | <u>820,253</u> | <u>6,508,526</u> |
| At December 31, 2018 | | | | | | | | |
| Cost / Revalued amount | 1,457,289 | 372,660 | 1,920,603 | 1,288,065 | 602,028 | 3,070,322 | 1,196,462 | 9,907,429 |
| Accumulated depreciation | - | (85,401) | (167,577) | (594,439) | (322,717) | (1,852,560) | (376,209) | (3,398,903) |
| Net book value | <u>1,457,289</u> | <u>287,259</u> | <u>1,753,026</u> | <u>693,626</u> | <u>279,311</u> | <u>1,217,762</u> | <u>820,253</u> | <u>6,508,526</u> |
| Rate of depreciation (percentage) | - | - | 1.01 - 4.78 | 10 | 12.5 | 12.5 - 33.3 | 20 | |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| 2017 | | | | | | | | |
|--|----------------------------|-----------------------------|-------------------------|-----------------------|---|-------------|-----------|-------------|
| Leasehold land | Building on free hold land | Building on lease hold land | Lease hold improvements | Furniture and fixture | Electrical, office and computer equipment | Vehicles | Total | |
| ----- Rupees in '000 ----- | | | | | | | | |
| At January 1, 2016 | | | | | | | | |
| Cost / Revalued amount | 927,051 | - | 1,100,277 | 1,010,179 | 451,481 | 2,204,172 | 768,021 | 6,461,181 |
| Accumulated depreciation | - | - | (174,265) | (443,462) | (234,499) | (1,276,170) | (339,974) | (2,468,370) |
| Net book value | 927,051 | - | 926,012 | 566,717 | 216,982 | 928,002 | 428,047 | 3,992,811 |
| Year ended December 2017 | | | | | | | | |
| Opening net book value | 927,051 | - | 926,012 | 566,717 | 216,982 | 928,002 | 428,047 | 3,992,811 |
| Additions | - | - | 510 | 162,661 | 91,975 | 526,691 | 363,859 | 1,145,696 |
| Movement in surplus on assets revalued during the year | 124,654 | - | 814,053 | - | - | - | - | 938,707 |
| Disposals - cost | - | - | - | - | (1,015) | (23,255) | (141,891) | (166,161) |
| Depreciation on disposal | - | - | 313 | - | 717 | 20,974 | 109,986 | 131,990 |
| Depreciation charge | - | - | (44,765) | (97,780) | (50,111) | (299,369) | (151,478) | (643,503) |
| Exchange rate adjustments - cost | - | - | 1,078 | - | 310 | 217 | 177 | 1,782 |
| Exchange rate adjustments - accumulated | - | - | (146) | - | (50) | (48) | (30) | (274) |
| Other adjustments / transfers | 37,861 | - | (41,479) | - | 260 | 169 | 147 | 1,508 |
| Closing net book value | 1,089,566 | - | 1,655,576 | 631,598 | 258,808 | 1,153,212 | 608,670 | 5,397,430 |
| At December 31, 2017 | | | | | | | | |
| Cost / Revalued amount | 1,089,566 | - | 1,874,439 | 1,172,840 | 542,751 | 2,707,825 | 990,166 | 8,377,587 |
| Accumulated depreciation | - | - | (218,863) | (541,242) | (283,943) | (1,554,613) | (381,496) | (2,980,157) |
| Net book value | 1,089,566 | - | 1,655,576 | 631,598 | 258,808 | 1,153,212 | 608,670 | 5,397,430 |
| Rate of depreciation (percentage) | - | - | 1.01 - 4.78 | 10 | 12.5 | 12.5- 33.3 | 20 | |

Carrying value

2018 2017
----- Rupees in '000 -----

10.2.1 Temporarily idle property and equipment

| | | |
|-----------------------------|------------------|------------------|
| Leasehold land | 837,731 | 747,231 |
| Building on lease hold land | 508,897 | 309,662 |
| | <u>1,346,628</u> | <u>1,056,893</u> |

10.2.2 Fully depreciated property and equipment still in use

| | | |
|---|------------------|----------------|
| Lease hold improvements | 155,841 | - |
| Furniture and fixture | 113,313 | 44,426 |
| Electrical, office and computer equipment | 828,290 | 485,400 |
| Vehicles | 26,677 | 10,023 |
| | <u>1,124,121</u> | <u>539,849</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

10.2.3 The details of disposals of assets to related parties are given in Annexure I of these consolidated financial statements.

10.2.4 The properties of the Group are revalued by independent professional valuers as at December 31, 2018. During the year, the revaluation was carried out by M/s. Tristar International Consultants (Pvt) Limited and KG Traders (Private) Limited on the basis of professional assessment of present market values and resulted in an increase in surplus by Rs. 741.138 million. The total surplus arising against revaluation of fixed assets as at December 31, 2018 amounts to Rs. 1,628.992 million.

Had there been no revaluation, the carrying value of revalued land and building on land as at December 31, 2018 would have been lower by Rs.442.377 million and Rs.1,186.614 million respectively, and net surplus on revaluation of fixed assets, deferred tax liability and incremental depreciation expense would have been lower by Rs. 1,225.557 million, Rs. 403.434 million and Rs. 35.017 million respectively.

| 11 | INTANGIBLE ASSETS | 2018 | 2017 |
|------|--------------------------------|----------------------------|------------------|
| | | ----- Rupees in '000 ----- | |
| | Capital work-in-progress | 11.1 86,801 | - |
| | Computer software and goodwill | 11.2 2,119,711 | 1,876,987 |
| | | <u>2,206,512</u> | <u>1,876,987</u> |
| 11.1 | Capital work-in-progress | | |
| | Advance for purchase software | <u>86,801</u> | <u>-</u> |

| 11.2 | INTANGIBLE ASSETS | 2018 | | | | |
|------|---|----------------------------|--------------|----------------|------------------|------------------|
| | | ----- Rupees in '000 ----- | | | | |
| | At January 1, 2018 | | | | | |
| | Cost | 5,727 | 3,500 | 728,348 | 1,463,624 | 2,201,199 |
| | Accumulated amortisation and impairment | - | - | (324,212) | - | (324,212) |
| | Net book value | <u>5,727</u> | <u>3,500</u> | <u>404,136</u> | <u>1,463,624</u> | <u>1,876,987</u> |
| | Year ended December 2018 | | | | | |
| | Opening net book value | 5,727 | 3,500 | 404,136 | 1,463,624 | 1,876,987 |
| | Additions: | | | | | |
| | - directly purchased | - | - | 316,360 | - | 316,360 |
| | Disposals | - | - | - | - | - |
| | Amortisation charge | - | - | (74,660) | - | (74,660) |
| | Exchange rate adjustments - cost | - | - | 1,311 | - | 1,311 |
| | Exchange rate adjustments - accumulated | - | - | (287) | - | (287) |
| | | - | - | 1,024 | - | 1,024 |
| | Other adjustments | - | - | - | - | - |
| | Closing net book value | <u>5,727</u> | <u>3,500</u> | <u>646,860</u> | <u>1,463,624</u> | <u>2,119,711</u> |
| | At December 31, 2018 | | | | | |
| | Cost | 5,727 | 3,500 | 1,046,019 | 1,463,624 | 2,518,870 |
| | Accumulated amortisation and impairment | - | - | (399,159) | - | (399,159) |
| | Net book value | <u>5,727</u> | <u>3,500</u> | <u>646,860</u> | <u>1,463,624</u> | <u>2,119,711</u> |
| | Rate of amortisation (percentage) | - | - | 10% | See note 11.7 | |
| | Useful life | - | - | 10 | | |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | | | |
|---|--|--|-------------------|------------------|------------------|
| | Trading right entitlement certificate (TREC) | Membership card - Pakistan Mercantile Exchange Limited | Computer software | Goodwill | Total |
| | ----- Rupees in '000 ----- | | | | |
| At January 1, 2017 | | | | | |
| Cost | 5,727 | 3,500 | 568,327 | 1,463,624 | 2,041,178 |
| Accumulated amortisation and impairment | - | - | (259,931) | - | (259,931) |
| Net book value | <u>5,727</u> | <u>3,500</u> | <u>308,396</u> | <u>1,463,624</u> | <u>1,781,247</u> |
| Year ended December 2017 | | | | | |
| Opening net book value | 5,727 | 3,500 | 308,396 | 1,463,624 | 1,781,247 |
| Additions: | | | | | |
| - directly purchased | - | - | 159,752 | - | 159,752 |
| Disposals | - | - | - | - | - |
| Amortisation charge | - | - | (64,242) | - | (64,242) |
| Exchange rate adjustments - cost | - | - | 269 | - | 269 |
| Exchange rate adjustments - accumulated | - | - | (39) | - | (39) |
| | - | - | 230 | - | 230 |
| Closing net book value | <u>5,727</u> | <u>3,500</u> | <u>404,136</u> | <u>1,463,624</u> | <u>1,876,987</u> |
| At December 31, 2017 | | | | | |
| Cost | 5,727 | 3,500 | 728,348 | 1,463,624 | 2,201,199 |
| Accumulated amortisation and impairment | - | - | (324,212) | - | (324,212) |
| Net book value | <u>5,727</u> | <u>3,500</u> | <u>404,136</u> | <u>1,463,624</u> | <u>1,876,987</u> |
| Rate of amortisation (percentage) | - | - | 10% | See note 11.7 | |
| Useful life | - | - | 10 | | |

2018 2017
----- Rupees in '000 -----

11.3 Fully amortized computer software still in use

100,938 -

11.4 This represents Trading Right Entitlement Certificate (TREC) received from PSX in accordance with the requirements of the Stock Exchanges (Corporatisation, Demutalization and integration) Act, 2012 (the Act). The company has also received shares of PSX after completion of the demutualisation process.

11.5 This represents membership cards of Pakistan Mercantile Exchange. It has an indefinite useful life and is carried at cost.

11.6 For impairment testing, goodwill has been allocated to 'Trading and Sales' segment as Cash Generating Unit (CGU), which is also a reportable segment.

11.7 Key assumptions used in value in use calculation

The recoverable amount of the CGU has been determined based on value in use calculation, using cash flow projections based on business plan approved by the Board of Directors of the Bank covering a five year period. The discount rates applied to cash flows beyond five years are extrapolated using a terminal growth rate. The following rates are used by the Bank.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|----------------------|-------------|-------|
| | Percentages | |
| Discount rate | 28.13 | 19.33 |
| Terminal growth rate | 10.00 | 10.00 |

The calculation of value in use is most sensitive to following assumptions:

a) Interest margins

Interest margins are based on prevailing industry trends and anticipated market conditions.

b) Discount rates

Discount rates reflect management estimates of the rate of return required for each business and are calculated after taking into account the prevailing risk free rate, industry risk and business risk. Discount rates are calculated by using cost of equity of the Bank.

c) Key business assumptions

The assumptions are important as they represent management assessment of how the unit's position might change over the projected period. Based on the expansion plans, management expects aggressive growth in advances, investments and deposits during the projected periods and thereafter stabilisation in line with industry trends.

Management believes that any significant change in key assumptions, on which CGU's recoverable amount is based, may impact the carrying amount to further exceed its recoverable amount. Value in use calculation of the CGU are sensitive to changes in assumptions for interest rate spreads, Non Funded Income (NFI), long term growth rates and discount rates.

d) Sensitivity to changes in assumption

The estimated recoverable amount of the 'Trading and Sales' CGU exceeds its carrying amount by approximately Rs.144.5 million. Management has identified two key assumptions for which there could be a reasonably possible change that could cause the carrying amount to exceed the recoverable amount. The following table shows the amount that these two assumptions are required to change individually in order for the estimated recoverable amount to be equal to the carrying amount.

| | Changes required for carrying amount to equal recoverable amount (%) | |
|------------------------|--|--------|
| | 2018 | 2017 |
| - Discount rate | 0.21 | 1.02 |
| - Terminal growth rate | (0.30) | (1.49) |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

12. DEFERRED TAX ASSETS / (LIABILITIES) - NET

| | 2018 | | | Balance as at December 31, 2018 |
|---|--------------------------------------|---|---|---------------------------------------|
| | Balance as at January 01, 2018 | Recognised in profit and loss account | Recognised in other comprehensive income | |
| ----- Rupees in '000 ----- | | | | |
| 12.1 Movement in temporary differences during the year: | | | | |
| Deferred tax debits arising from: | | | | |
| Provision against investments | 57,149 | - | - | 57,149 |
| Provision against loans and advances | 124,518 | 22,689 | - | 147,207 |
| Provision against other assets | 63,725 | 107,286 | - | 171,011 |
| General provision under IFRS-9 | - | 36,820 | - | 36,820 |
| Intangible other than Goodwill | 1,997 | 238 | - | 2,235 |
| Unrealised (loss) / gain on revaluation of investments classified as held for trading | 620 | 3,356 | - | 3,976 |
| Surplus / (deficit) on revaluation of investments classified assets as available for sale | 46,941 | - | 1,141,474 | 1,188,415 |
| Provision for donation | 197 | (11) | - | 186 |
| Provision for workers' welfare fund | 46,332 | (29,218) | - | 17,114 |
| | <u>341,479</u> | <u>141,160</u> | <u>1,141,474</u> | <u>1,624,113</u> |
| Deferred tax credits arising due to: | | | | |
| Operating fixed assets | (222,460) | (10,271) | - | (232,731) |
| Goodwill | (512,268) | - | - | (512,268) |
| Surplus on revaluation of operating fixed assets | (266,274) | 24,079 | (148,196) | (390,391) |
| Surplus on revaluation of non-banking assets acquired in satisfaction of claims | (2,191) | 57 | 1,124 | (1,010) |
| Unrealized (loss) / gain on revaluation of derivative financial instruments | (25,227) | (53,494) | - | (78,721) |
| | <u>(1,028,420)</u> | <u>(39,629)</u> | <u>(147,072)</u> | <u>(1,215,121)</u> |
| | <u>(686,941)</u> | <u>101,531</u> | <u>994,402</u> | <u>408,992</u> |

12.1.1 JS Investments limited, the subsidiary, has not recognised deferred tax asset of Rs. 28.575 million on account of carried forward tax losses in accordance with its accounting policy.

| | 2017 | | | Balance as at December 31, 2017 |
|---|--------------------------------------|---|---|---------------------------------------|
| | Balance as at January 01, 2017 | Recognised in profit and loss account | Recognised in other comprehensive income | |
| ----- Rupees in '000 ----- | | | | |
| Deferred tax debits arising from: | | | | |
| Provision against investments | 57,149 | - | - | 57,149 |
| Provision against loans and advances | 137,558 | (13,040) | - | 124,518 |
| Provision against other assets | 30,541 | 33,184 | - | 63,725 |
| Intangible Other than Goodwill | - | 1,997 | - | 1,997 |
| Unrealised (loss) / gain on revaluation of investments classified as held for trading | (215) | 835 | - | 620 |
| Surplus / (Deficit) on revaluation of investments classified assets as available for sale | (656,497) | 262 | 703,176 | 46,941 |
| Provision for donation | 1,222 | (1,025) | - | 197 |
| Provision for Workers' Welfare Fund | 45,935 | 397 | - | 46,332 |
| | <u>(384,307)</u> | <u>22,610</u> | <u>703,176</u> | <u>341,479</u> |
| Deferred tax credits arising due to: | | | | |
| Operating fixed assets | (191,785) | (30,675) | - | (222,460) |
| Goodwill | (512,268) | - | - | (512,268) |
| Surplus on revaluation of operating fixed assets | - | 4,926 | (271,200) | (266,274) |
| Surplus on revaluation of non-banking assets acquired in satisfaction of claims | (2,307) | 116 | - | (2,191) |
| Unrealized (loss) / gain on revaluation of derivative financial instruments | 7,782 | (33,009) | - | (25,227) |
| | <u>(698,578)</u> | <u>(58,642)</u> | <u>(271,200)</u> | <u>(1,028,420)</u> |
| | <u>(1,082,885)</u> | <u>(36,032)</u> | <u>431,976</u> | <u>(686,941)</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| 13. OTHER ASSETS - NET | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- Rupees in '000 ----- |
|---|------|------------------------------------|------------------------------------|
| Income/ Mark-up accrued in local currency - net | 13.1 | 5,598,744 | 4,055,364 |
| Income/ Mark-up accrued in foreign currency | | 133,707 | 67,337 |
| Trade receivable from brokerage and advisory business - net | 13.2 | 1,505,318 | 1,307,031 |
| Advances, deposits, advance rent and other prepayments | | 723,901 | 725,902 |
| Acceptances | | 3,217,002 | 3,170,373 |
| Taxation (payments less provision) | | 1,147,526 | 462,440 |
| Dividend receivable | | 1,865 | 7,943 |
| Balances due from funds under management | | 112,825 | 110,222 |
| Receivable against bancassurance / bancatakaful | 13.3 | 75,056 | 89,727 |
| Stationery and stamps in hand | | 18,536 | 13,212 |
| Receivable from other banks in respect of remittance | 13.4 | 283,469 | 202,282 |
| Non-banking assets acquired in satisfaction of claims | 13.5 | 91,421 | 189,944 |
| Mark to market gain on derivative instruments | | 269,351 | 74,587 |
| Advance for subscription of TFC - unsecured | 13.6 | 845,917 | 133,333 |
| ATM settlement account | | 195,927 | 226,827 |
| Others | | 162,893 | 209,807 |
| | | <u>14,383,458</u> | <u>11,046,331</u> |
| Less: Provision held against other assets | 13.7 | (435,188) | (474,995) |
| Other assets (net of provisions) | | <u>13,948,270</u> | <u>10,571,336</u> |
| Surplus on revaluation of non-banking assets acquired in satisfaction of claims | | <u>93,869</u> | <u>13,395</u> |
| | | <u>14,042,139</u> | <u>10,584,731</u> |

13.1 This includes an amount of Rs.73.588 million (2017: Rs.24.890 million) due from related parties.

13.2 Included herein is a sum of Rs.326.567 million (2017: Rs.2.448 million) receivable from related parties.

13.3 This includes an amount of Rs.74.935 million (2017: Rs.74.240 million) due from related parties.

13.4 This includes an amount of Rs.232.239 million (2017: Rs.132.069 million) receivable from State Bank of Pakistan in respect of home remittance services provided by the Bank.

| 13.5 Non banking assets acquired in satisfaction of claims | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- Rupees in '000 ----- |
|---|------|------------------------------------|------------------------------------|
| Market value of non-banking assets acquired in satisfaction of claims | | <u>185,290</u> | <u>203,339</u> |

13.5.1 Movement of Non banking assets acquired in satisfaction of claims at market value:

| | | | |
|---|--------|----------------|----------------|
| As at January 01 | | 203,339 | 175,808 |
| Revaluation surplus arise during the year - net | | - | 13,395 |
| Addition during the year | 13.5.2 | 1,295 | 15,436 |
| Transferred to fixed assets during the year | 13.5.4 | (18,771) | - |
| Depreciation during the year | | (573) | (1,300) |
| | | <u>185,290</u> | <u>203,339</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

- 13.5.2** Non-banking assets acquired in satisfaction of claims are carried at revalued amount according to the requirements of the 'Regulation for Debt Property Swap' (the regulations) issued by SBP vide the BPRD Circular No. 1 of 2016, dated January 01, 2016.

Non-banking assets acquired in satisfaction of claims have been revalued by independent professional valuers as at December 31, 2018 and resulted no change is observed in valuations of these assets with respect to last year. The revaluation was carried out by M/s. Tristar International Consultants Pvt Ltd., bfa (Pvt) Ltd. and Engineering Pakistan International (Pvt) Limited. on the basis of professional assessment of present market values.

Had there been no revaluation, the carrying value of non-banking assets acquired in satisfaction of claims would have been lower by Rs.96.869 million (2017: Rs.97.242 million), and surplus on revaluation of assets net, deferred tax liability and depreciation expense would have been lower by Rs.92.858 million (2017: Rs.95.050 million), Rs.1,011 million (2017: Rs.2.192 million) and Rs.0.163 million (2017: Rs.0.329 million) respectively.

| | 2018 | 2017 |
|----------------------------|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| Written down value: | | |
| Leasehold Land | 88,640 | 88,640 |
| Building | 2,781 | 17,457 |
| | <u>91,421</u> | <u>106,097</u> |

- 13.5.3** During the year the Bank incurred an additional cost which is capitalized in the carrying value of non banking assets.

- 13.5.4** During the year, the Bank has utilized a building for its own operations and transferred the asset, along with related surplus, to fixed assets.

- 13.6** This represents advance against subscription of Term Finance Certificates - unsecured.

| | | | | 2018 | 2017 |
|-----------------------------|------------------|---------------|-------------------------------|----------------------------|----------------|
| | | | | ----- Rupees in '000 ----- | |
| Name of the company | Agreement date | Frequency | Profit rate per annum | Cost | |
| FINCA Microfinance Bank Ltd | November 2, 2017 | Quarterly | Three months KIBOR + 1.5% p.a | 133,333 | 133,333 |
| Pakistan Services Ltd. | March 14, 2018 | Semi annually | Six months KIBOR + 1% p.a | 712,584 | - |
| | | | | <u>845,917</u> | <u>133,333</u> |

| | 2018 | 2017 |
|---|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| 13.7 Provision held against other assets | | |
| Trade receivable from brokerage and advisory business - net | 403,318 | 403,318 |
| Others | 31,870 | 71,677 |
| | <u>435,188</u> | <u>474,995</u> |

- 13.7.1 Movement in provision held against other assets**

| | | |
|--------------------------------------|----------------|----------------|
| Opening balance | 474,995 | 430,189 |
| Charge for the year | 2,561 | 44,806 |
| Reversal for the year | (42,368) | - |
| Net (reversal) / charge for the year | (39,807) | 44,806 |
| Closing balance | <u>435,188</u> | <u>474,995</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 ----- Rupees in '000 ----- | 2017 |
|--|--------|------------------------------------|-------------------|
| 14. BILLS PAYABLE | | | |
| In Pakistan | | 3,326,595 | 3,669,463 |
| Outside Pakistan | | 193,329 | 154,815 |
| | | <u>3,519,924</u> | <u>3,824,278</u> |
| 15. BORROWINGS | | | |
| Secured | | | |
| Borrowings from State Bank of Pakistan under: | | | |
| Export refinancing scheme (ERF) | 15.2.1 | 15,329,309 | 10,970,007 |
| Long-Term Finance Facility (LTFF) | 15.2.2 | 1,055,928 | 1,390,366 |
| Financing Facility for Storage of Agricultural produce (FFSAP) | 15.2.3 | 121,922 | 69,365 |
| Repurchase agreement borrowings | 15.2.4 | 12,609,714 | 20,146,040 |
| | | <u>29,116,873</u> | <u>32,575,778</u> |
| Borrowing from financial institutions | | | |
| Repurchase agreement borrowings | 15.2.5 | 57,228,252 | 24,655,991 |
| | | <u>86,345,125</u> | <u>57,231,769</u> |
| Total secured | | | |
| Unsecured | | | |
| Call borrowings | 15.2.6 | 8,323,290 | 5,637,284 |
| Due against bills re-discounting | 15.2.7 | 1,388,619 | 1,488,994 |
| Overdrawn nostro accounts | | 501,629 | 198,996 |
| Total unsecured | | <u>10,213,538</u> | <u>7,325,274</u> |
| | | <u>96,558,663</u> | <u>64,557,043</u> |
| 15.1 Particulars of borrowings | | | |
| In local currency | | 89,413,109 | 59,291,448 |
| In foreign currencies | | 7,145,554 | 5,265,595 |
| | | <u>96,558,663</u> | <u>64,557,043</u> |

15.2.1 The Bank has entered into agreement with the State Bank of Pakistan (SBP) for extending export finance to customers. As per the terms of the agreement, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of finances by directly debiting the current account maintained by the Bank with SBP. These borrowings are repayable on a quarterly basis and will mature between January 02, 2019 and February 08, 2027 (December 31, 2018: January 09, 2018 and June 26, 2018). These carry mark-up at the rate from 1% to 4.50%% (December 31, 2017: 1% to 2%) per annum.

15.2.2 These borrowings have been obtained from the SBP for providing financing facilities to exporters for adoption of new technologies and modernization of their plant and machinery. These borrowings will mature between November 30, 2020 and November 30, 2028 (2017: August 25, 2019 and October 18, 2027). These carry mark-up at rates ranging from 2% to 3.50% (2017: 3.5% to 6.0%) per annum.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

- 15.2.3** These borrowings have been obtained from SBP under “Financing Facility for Storage of Agricultural Produce (FFSAP)” to encourage Private Sector to establish Silos, Warehouses and Cold Storages. These borrowings will mature between May 09, 2020 and July 23, 2025 (December 31, 2018: May 09, 2020 and July 31, 2024) and carry mark-up at the rates ranging from 2% to 2.50%% (December 31, 2017: 2% to 2.50%) per annum.
- 15.2.4** This represents collateralised borrowing from State Bank of Pakistan against Market Treasury Bills and Pakistan Investment Bonds (2017: Pakistan Investment Bonds) carrying mark-up at the rate of 10.18% (2017: 5.78%) per annum and will mature on January 04, 2019 (2017: January 05, 2018). The carrying value of securities given as collateral against these borrowings is given in note 10.1.
- 15.2.5** This represents collateralised borrowing from various financial institutions against Market Treasury Bills, Pakistan Investment Bonds, Bai Muajjal and Foreign Currency Bonds (2017: Market Treasury Bills, Pakistan Investment Bonds and Foreign Currency Bonds) carrying mark-up at the rates ranging from 3.30% to 10.40% (2017: 2.30% to 6.20%) per annum and will mature between January 02, 2019 and April 19, 2019 (2017: January 02, 2018 and March 20, 2018). The carrying value of securities given as collateral against these borrowings is given in note 8.2.1.
- 15.2.6** These represent call money borrowings from financial institutions which will mature between January 02, 2019 and February 28, 2019 (2017: January 02, 2018 and January 29, 2018), carrying interest at the rates ranging from 0.90% to 10.30%% (2017: 1.10% to 5.8%) per annum.
- 15.2.7** This represents obligation to the foreign corresponding banks on the discounting of foreign documentary bills purchased by the Bank on discount. These will mature on March 06, 2019 (2017: January 19, 2018 to March 05, 2019) and carry interest at the rate of 4.22% (2017: 1.65% to 4.22%) per annum.

16. DEPOSITS AND OTHER ACCOUNTS

| | 2018 | | | 2017 | | |
|-------------------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|--------------------|
| | In Local Currency | In Foreign currencies | Total | In Local Currency | In Foreign currencies | Total |
| Customers | | | | | | |
| Current accounts | 71,824,038 | 5,321,812 | 77,145,850 | 65,363,744 | 4,833,362 | 70,197,106 |
| Savings deposits | 61,444,549 | 2,576,579 | 64,021,128 | 45,163,103 | 2,103,313 | 47,266,416 |
| Term deposits | 118,807,475 | 11,430,120 | 130,237,595 | 126,867,634 | 5,034,788 | 131,902,422 |
| Margin accounts | 3,566,455 | 4,937 | 3,571,392 | 3,964,564 | 2,640 | 3,967,204 |
| | <u>255,642,517</u> | <u>19,333,448</u> | <u>274,975,965</u> | <u>241,359,045</u> | <u>11,974,103</u> | <u>253,333,148</u> |
| Financial Institutions | | | | | | |
| Current accounts | 860,064 | - | 860,064 | 1,018,278 | 1,424 | 1,019,702 |
| Savings deposits | 26,021,734 | - | 26,021,734 | 14,392,345 | - | 14,392,345 |
| Term deposits | 16,408,212 | 1,540,877 | 17,949,089 | 18,440,011 | 1,179,808 | 19,619,819 |
| | <u>43,290,010</u> | <u>1,540,877</u> | <u>44,830,887</u> | <u>33,850,634</u> | <u>1,181,232</u> | <u>35,031,866</u> |
| | <u>298,932,527</u> | <u>20,874,325</u> | <u>319,806,852</u> | <u>275,209,679</u> | <u>13,155,335</u> | <u>288,365,014</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|---------------------------------------|----------------------------|--------------------|
| | ----- Rupees in '000 ----- | |
| 16.1. Composition of deposits | | |
| - Individuals | 26,718,549 | 23,707,274 |
| - Government (Federal and Provincial) | 53,529,410 | 49,068,231 |
| - Public Sector Entities | 11,242,328 | 15,891,124 |
| - Banking Companies | 2,071,695 | 2,751,822 |
| - Non-Banking Financial Institutions | 37,627,460 | 24,558,181 |
| - Private Sector | 188,617,410 | 172,388,382 |
| | <u>319,806,852</u> | <u>288,365,014</u> |

This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 49,947.659 million (2017: Rs.74,669.395 million).

17. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

| | 2018 | | | 2017 | | |
|--|----------------------------|--|--------------------------|--------------------------|--|--------------------------|
| | Minimum lease payment | Financial charges for future periods | Principal outstanding | Minimum lease payment | Financial charges for future periods | Principal outstanding |
| | ----- Rupees in '000 ----- | | | | | |
| Not later than one year | 14,801 | 3,014 | 11,787 | 1,837 | 313 | 1,524 |
| Later than one year and not later than five years | 38,666 | 4,031 | 34,635 | 3,785 | 277 | 3,508 |
| | <u>53,467</u> | <u>7,045</u> | <u>46,422</u> | <u>5,622</u> | <u>590</u> | <u>5,032</u> |

- 17.1 The liability against asset subject to finance lease represents the lease entered into with a Modaraba for 34 different vehicles. The periodic lease payments include profit rates ranging from KIBOR 3M to 6M plus 1% to 1.5% with floor of 7% to 7.5% and ceiling of 20% (2017: KIBOR 6M plus 1.5% with floor of 7.5% and ceiling of 20%) per annum. The Company, shall be subject to compliance with the conditions specified in the lease agreements, purchase the assets from the lessor. There are no financial restrictions in the lease agreements.

| | | 2018 | 2017 |
|--|------|----------------------------|------------------|
| | Note | ----- Rupees in '000 ----- | |
| 18. SUB-ORDINATED LOANS | | | |
| Term Finance Certificates - First Issue | 18.1 | 2,997,600 | 2,998,800 |
| Term Finance Certificates - Second Issue | 18.2 | 1,999,200 | 2,000,000 |
| Term Finance Certificates - Second Issue | 18.3 | 2,500,000 | - |
| | | <u>7,496,800</u> | <u>4,998,800</u> |

- 18.1 In 2016, the Bank has issued Rs.3 billion of rated, privately placed, unsecured and subordinated term finance certificates ("TFCs" or "the Issue") as an instrument of redeemable capital under Section 120 of the Companies Ordinance, 1984 and as outlined by State Bank of Pakistan, SBP, under the BPRD circular No. 06 dated August 15, 2013 and Basel III guidelines. Summary of terms and conditions of the Issue are:

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | |
|-------------------------|---|
| Purpose: | To contribute toward the Bank's Tier II Capital for complying with the Capital Adequacy Ratio requirement and to utilize the funds in the Bank's business operations as permitted by its Memorandum & Articles of Association. |
| Issue date | December 14, 2016 |
| Tenor: | Up to Seven years from the Issue date. |
| Maturity Date: | December 14, 2023 |
| Rating | A + (Single A Plus) |
| Profit Rate: | Floating rate of return at Base rate + 1.4 percent per annum; Base rate is defined as the average six months KIBOR prevailing on the Base Rate setting date. The Base Rate will be set for the first time on the last working day prior to the Issue Date and subsequently on the immediately preceding business day before the start of each six monthly period |
| Profit payment: | Semi-annual |
| Redemption: | The instrument is structured to redeem 0.24% of the Issue amount during the first six years after the Issue date and the remaining Issue amount of 99.76% in two equal semi-annual installments of 49.88% each in the last year. |
| Security: | The Issue is unsecured and subordinated as to payment of Principal and profit to all other indebtedness of the Bank. |
| Call Option: | Exercisable in part or in full on or after the 10th redemption, subject to SBP's approval. |
| Lock-in-clause: | Principal and profit will be payable subject to compliance with MCR or CAR set by SBP. |
| Loss absorbency clause: | Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rule vide BPRD Circular # 6 of 2013 dated August 15, 2013, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank and/ or have them immediately written off (either partially or in full). Number of shares to be issued to TFC holders at the time of conversion will be equal to the 'Outstanding Face Value of the TFCs' divided by market value per share of the Bank's common share on the date of trigger as declared by SBP of the non-viability event as declared by SBP, subject to a cap of 467,836,257 shares. |

- 18.2** In 2017, the Bank has issued Rs.2 billion of rated, over the counter listed, unsecured and subordinated term finance certificates ("TFCs" or "the Issue") as an instrument of redeemable capital under Section 66 of the Companies Act, 2017 and as outlined by State Bank of Pakistan, SBP, under the BPRD circular No. 06 dated August 15, 2013 and Basel III guidelines. Summary of terms and conditions of the Issue are:

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | |
|-------------------------|--|
| Purpose: | To contribute toward the Bank's Tier II Capital for complying with the capital adequacy requirement and to utilize the funds in the Bank's business operations as permitted by its Memorandum & Articles of Association. |
| Issue date | December 29, 2017 |
| Tenor: | Up to Seven years from the Issue date. |
| Maturity Date: | December 29, 2024 |
| Rating | A + (Single A Plus) |
| Profit Rate: | Floating rate of return at Base rate + 1.4 percent per annum; Base rate is defined as the average six months KIBOR prevailing on the Base Rate setting date. The Base Rate will be set for the first time on the last working day prior to the Issue Date and subsequently on the immediately preceding business day before the start of each six monthly period. |
| Profit payment: | Semi-annual |
| Redemption: | The instrument is structured to redeem 0.24% of the Issue amount during the first six years after the Issue date and the remaining Issue amount of 99.76% in two equal semi-annual installments of 49.88% each in the last year. |
| Security: | The Issue is unsecured and subordinated as to payment of Principal and profit to all other indebtedness of the Bank. |
| Call Option: | Exercisable in part or in full on or after the 10th redemption, subject to SBP's approval. |
| Lock-in-clause: | Principal and profit will be payable subject to compliance with MCR or CAR set by SBP. |
| Loss absorbency clause: | Upon the occurrence of a Point of Non-Viability event as defined under SBP BPRD Circular # 6 of 2013 dated August 15, 2013, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank and/or have them immediately written off (either partially or in full). Number of shares to be issued to TFC holders at the time of conversion will be equal to the 'Outstanding Face Value of the TFCs' divided by market value per share of the Bank's common share on the date of trigger of Point of Non-Viability (PONV) as declared by SBP, subject to a cap of 319,982,544 shares. |

18.3 During the current year, the Bank has issued Rs.2.5 billion of rated, privately placed, unsecured, subordinated, perpetual and non-cumulative term finance certificates ("TFCs" or "the Issue") as an instrument of redeemable capital under Section 66(1) of the Companies Act, 2017 and as outlined by State Bank of Pakistan, SBP, under the BPRD circular No. 06 dated August 15, 2013 (the "Circular") and Basel III guidelines. Summary of terms and conditions of the Issue are:

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | |
|--------------------------------|--|
| Purpose: | To contribute toward the Bank's Tier I Capital for complying with the capital adequacy requirement and to utilize the funds in the Bank's business operations as permitted by its Memorandum & Articles of Association. |
| Issue date | December 31, 2018 |
| Maturity Date: | Perpetual |
| Rating | A (Single A) |
| Profit Rate: | Floating rate of return at Base rate + 2.25 percent per annum; Base rate is defined as the average six months KIBOR prevailing on the Base Rate setting date. The Base Rate will be set for the first time on the last working day prior to the Issue Date and subsequently on the immediately preceding business day before the start of each six monthly period |
| Profit payment frequency: | Semi-annually on a non-cumulative basis |
| Redemption: | Not applicable |
| Security: | The Issue is unsecured and subordinated as to payment of Principal and profit to all other claims except common shares. |
| Call Option: | Exercisable in part or in full at a par value on or after five years from the issue date, with prior approval of SBP. The Bank shall not exercise the call option unless the called instrument is replaced with capital of same or better quality. |
| Lock-in-clause: | Payment of profit will be made from current year's earning and subject to compliance with MCR or CAR set by SBP. |
| Loss absorbency clause: | |
| Pre-Specified Trigger ("PST") | Upon the occurrence of a Pre-Specified Trigger as defined under SBP BPRD Circular # 6 of 2013 dated August 15, 2013,, which stipulates that if an Issuer's Common Equity Tier 1 ("CET 1") ratio falls to or below 6.625% of Risk Weighted Assets ("RWA"), the Issuer will have full discretion to determine the amount of TFCs to be permanently converted into common shares or written off, subject to SBP regulations / instructions, and the cap specified below. The Bank will be able to exercise this discretion subject to: <ul style="list-style-type: none">- If and when Bank's CET 1 reaches the loss absorption trigger point, the aggregate amount of Additional Tier-1 capital to be converted must at least be the amount sufficient to immediately return the CET 1 ratio to above 6.625% of total RWA (if possible);- The converted amount should not exceed the amount needed to bring the CET 1 ratio to 8.5% of RWA (i.e. minimum CET 1 of 6.0% plus capital conservation buffer of 2.5%);- In case, conversion of Additional Tier-1 capital Instrument is not possible following the trigger event, the amount of the Instrument must be written off in the accounts resulting in increase in CET 1 of the Issuer; |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

Point of Non-Viability ("PONV") Upon the occurrence of a Point of Non-Viability event as defined under SBP BPRD Circular # 6 of 2013 dated August 15, 2013, which stipulates that SBP may, at its option, fully and permanently convert the TFCs into common shares of the Issuer and / or have them immediately written off (either partially or in full). Number of shares to be issued to TFC holders at the time of conversion will be equal to the 'Outstanding Value of the TFCs' divided by market value per share of the Issuer's common / ordinary share on the date of the PONV trigger event as declared by SBP, subject to the cap specified below;

The PONV trigger event is the earlier of:

- A decision made by SBP that a conversion or temporary / permanent write-off is necessary without which the Issuer would become non-viable;
- The decision to make a public sector injection of capital, or equivalent support, without which the Issuer would have become non-viable, as determined by SBP.
- The maximum number of shares to be issued to TFC holders at the Pre-Specified Trigger and / or Point of Non Viability (or otherwise as directed by SBP) will be subject to a specified cap of 329,595,476 ordinary shares, or such other number as may be agreed to in consultation with SBP;

| | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- |
|---|--------|------------------------------------|-------------------|
| 19. OTHER LIABILITIES | | | |
| Mark-up / return / interest payable in local currency | 19.1 | 2,679,843 | 2,121,637 |
| Mark-up / return / interest payable in foreign currency | | 107,641 | 47,076 |
| Accrued expenses | | 707,824 | 829,778 |
| Acceptances | | 3,217,002 | 3,170,373 |
| Trade payable from brokerage business | 19.2 | 2,054,051 | 1,021,060 |
| Payable in respect of defined benefit obligation - net | 39.5 | 102,494 | 175,118 |
| Unclaimed dividends | | 10,529 | 11,043 |
| Donation payable | 31.2.1 | 15,248 | 32,657 |
| Lease key money deposit | | 4,568,145 | 3,320,317 |
| Provision for Workers' Welfare Fund | 19.3 | 179,890 | 342,377 |
| Government duties | | 268,880 | 225,819 |
| Payable against remittance | | 442,811 | 361,808 |
| Retention money payable | | 35,053 | 29,245 |
| Visa debit card payable | | 80,202 | 148,650 |
| Others | | 204,154 | 182,269 |
| | | <u>14,673,767</u> | <u>12,019,227</u> |

19.1 Included herein is a sum of Rs.43.305 million (2017: Rs.72.114 million) payable to related parties.

19.2 Included herein is a sum of Rs.32.234 million (2017: Rs.14.368 million) payable to related parties.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

- 19.3 The Honorable Supreme Court of Pakistan (SCP) passed a judgment on November 10, 2016, declaring the insertion of amendments under the Workers' Welfare Ordinance, 1971, introduced in the Finance Act, 2008 pertaining to Federal WWF as unlawful for the reason that the WWF is not in the nature of tax and therefore, could not be introduced through money bill under the Constitution and restored the position prior to the amendments of Finance Acts of 2006 and 2008. The Federal Board of Revenue has filed a petition in the SCP against the said judgment, which is pending for hearing.

In view of the above developments regarding the applicability of federal WWF on Banks, the Bank sought a legal opinion to conclude on the reversal of Federal WWF charge, where the Bank's legal advisor of the view that review petition of FBR is unlikely to succeed as the banks do not fall into definition of Industrial Undertaking and thus, not liable to pay federal WWF. Therefore, based on legal advice, the Bank has decided to reverse the charge of Federal WWF of Rs. 74.702 million which was held at 2% of higher of profit before tax as per these unconsolidated financial statements or taxable income as per the income tax return, whichever is higher up to financial year 2014.

Further, as a consequence of the 18th amendment to the Constitution, levy for the WWF was also introduced by the Government of Sindh through the Sindh WWF Act, 2014, the Act. As per the Act, Banks are liable to pay SWWF. The Bank has challenged the issue of jurisdiction claimed by Sindh Revenue Board before the Honorable High Court of Sindh (the Court) through Constitutional Petition 1546/2017 i.e. the Act will be applied to trans-provincial companies to the extent that the obligation under the provincial law is to make distribution only to the proportionate profit of Sindh Province. The Court has restrained the Sindh Revenue Board to collect / recover Sindh Worker Welfare Fund till the next date of hearing.

During the year, the Bank reassessed the SWWF provision which was previously held on the entire operating results of the Bank (including other provinces, part of Pakistan, AJK and Bahrain Operations) and based on the above legal status and also based on the legal opinion, is of the view that the Bank will only liable to SWWF to the extent to its operations within Sindh and accordingly, have reversed the provision relating to operations outside Sindh (on best possible estimation) to the extent of Rs.81.842 million.

20. SHARE CAPITAL

20.1 Authorised capital

| 2018 | 2017 | | 2018 | 2017 |
|----------------------|----------------------|-------------------------------|-------------------|-------------------|
| ----- | ----- | Note | ----- | ----- |
| Number of shares | Number of shares | | Rupees in '000 | Rupees in '000 |
| <u>2,350,000,000</u> | <u>1,850,000,000</u> | Ordinary shares of Rs.10 each | <u>23,500,000</u> | <u>18,500,000</u> |

- 20.1.1 During the year, after having SBP approval vide its letter No. 'BPRD/LD-01/602-AM&AoA/16933/2018-8446', the shareholders of the Bank in their Annual General Meeting held on March 07, 2018 increased its authorised capital by Rs.5 billion, divided into 500 million ordinary shares of Rs.10 each.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

20.2 Issued, subscribed and paid-up capital

| | | | | 2018 | | 2017 | |
|----------------------|----------------------|--|------|----------------------------|--|--------------------|--|
| | | | | ----- Rupees in '000 ----- | | | |
| | | Ordinary shares | | Note | | | |
| 763,558,965 | 538,558,965 | Fully paid in cash | 20.3 | 7,635,590 | | 5,385,590 | |
| <u>533,905,297</u> | <u>533,905,297</u> | Issued for consideration other than cash | | <u>5,339,053</u> | | <u>5,339,053</u> | |
| <u>1,297,464,262</u> | <u>1,072,464,262</u> | | | <u>12,974,643</u> | | <u>10,724,643</u> | |
| - | - | Less: Discount on issue of shares | 20.3 | <u>(2,855,401)</u> | | <u>(2,105,401)</u> | |
| <u>1,297,464,262</u> | <u>1,072,464,262</u> | | | <u>10,119,242</u> | | <u>8,619,242</u> | |

20.3 On February 19, 2018, issued, subscribed and paid-up capital of the Bank has also increased by Rs. 2,250 million divided into 225 million ordinary shares of Rs. 10 each. The increase was on account of conversion of unlisted preference shares of Rs. 1,500 million divided into 150 million shares of Rs. 10 each at a conversion ratio of 1:1.5 (i.e. for every one preference share one and half ordinary shares were issued). The ordinary shares are issued at Rs. 6.67 per share i.e. at a discount of Rs. 3.33 per share as per the approvals of Securities and Exchange Commission of Pakistan vide its letter No. EMD/CI/102/2010 dated December 19, 2013 and State Bank of Pakistan vide its letter No. BPRD/BA&CA/649/19755/2013 dated December 30, 2013.

20.4 As at December 31, 2018, Jahangir Siddiqui & Co. Ltd. (the parent company) held 973,307,324 (December 31, 2017: 755,245,007) ordinary shares of Rs.10 each i.e. 75.02% holding (December 31, 2017: 70.42%).

21. PREFERENCE SHARES

21.1 Authorised capital

| 2018 | | 2017 | | 2018 | | 2017 | |
|------------------------------|--------------------|---|--|----------------------------|--|------------------|--|
| ----- Number of shares ----- | | | | ----- Rupees in '000 ----- | | | |
| <u>150,000,000</u> | <u>150,000,000</u> | Convertible preference shares of Rs.10 each | | <u>1,500,000</u> | | <u>1,500,000</u> | |

21.2 Issued, subscribed and paid-up capital

| | | | | | | | |
|----------|--------------------|-----------------|------|----------|--|------------------|--|
| <u>-</u> | <u>150,000,000</u> | Issued for cash | 20.3 | <u>-</u> | | <u>1,500,000</u> | |
|----------|--------------------|-----------------|------|----------|--|------------------|--|

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|--|----------------------------|------------------|
| Note | ----- Rupees in '000 ----- | ----- |
| 22. (DEFICIT) / SURPLUS ON REVALUATION OF ASSETS - NET OF TAX | | |
| (Deficit) / surplus on revaluation of: | | |
| Available-for-sale securities | 8.1 & 22.1 (3,215,435) | 282,547 |
| Operating fixed assets | 22.2 1,628,992 | 922,871 |
| Non-banking assets acquired in satisfaction of claims | 22.3 93,869 | 97,242 |
| | <u>(1,492,574)</u> | <u>1,302,660</u> |
| Deferred tax on (deficit) / surplus on revaluation of: | | |
| Available-for-sale securities | 1,188,153 | 46,679 |
| Operating fixed assets | (403,434) | (266,273) |
| Non-banking assets acquired in satisfaction of claims | (1,011) | (2,192) |
| | <u>783,708</u> | <u>(221,786)</u> |
| | <u>(708,866)</u> | <u>1,080,874</u> |

22.1 This includes general provision under IFRS 9 of Rs. 95.015 million (2017: nil) as disclosed in note 4.1.3

22.2 Fixed assets

| | | |
|---|------------------|------------------|
| Surplus on revaluation as at January 01 | 922,871 | - |
| Recognised during the year - net | 741,138 | 938,706 |
| | 1,664,009 | 938,706 |
| Less: Transferred to unappropriated profit: | | |
| Incremental depreciation during the year | (23,983) | (10,904) |
| Related deferred tax liability | (11,034) | (4,931) |
| | <u>(35,017)</u> | <u>(15,835)</u> |
| Surplus on revaluation as at December 31 | 1,628,992 | 922,871 |
| Less: Related deferred tax liability on: | | |
| Surplus on revaluation as at January 01 | (266,273) | - |
| Recognised / transfered during the year | (148,195) | (271,204) |
| Transferred to profit and loss account on account of incremental depreciation | 11,034 | 4,931 |
| | <u>(403,434)</u> | <u>(266,273)</u> |
| | <u>1,225,558</u> | <u>656,598</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|---|------------------------------------|-----------------------------------|
| Note | ----- Rupees in '000 ----- | |
| 22.3 Non-banking assets acquired In satisfaction of claims | | |
| Surplus on revaluation as at January 01 (Transferred) / recognized during the year | 97,242 (3,210) <u>94,032</u> | 84,175 13,396 <u>97,571</u> |
| Less: Transferred to unappropriated profit: | | |
| Incremental depreciation during the year | (106) | (214) |
| Related deferred tax liability | (57) | (115) |
| | <u>(163)</u> | <u>(329)</u> |
| Surplus on revaluation as at December 31 | <u>93,869</u> | 97,242 |
| Less: Related deferred tax liability on: | | |
| Surplus on revaluation as at January 01 | (2,192) | - |
| Transferred during the year | 1,124 | (2,307) |
| Transferred to profit and loss account on account of incremental depreciation | 57 | 115 |
| | <u>(1,011)</u> | <u>(2,192)</u> |
| | <u>92,858</u> | <u>95,050</u> |
| 22.4 Group's share | <u>(822,532)</u> | 875,648 |
| Non-controlling interest | <u>113,666</u> | 205,226 |
| | <u>(708,866)</u> | <u>1,080,874</u> |
| 23. CONTINGENCIES AND COMMITMENTS | | |
| Guarantees | 23.1 41,116,520 | 45,019,600 |
| Commitments | 23.2 59,868,869 | 60,515,307 |
| | <u>100,985,389</u> | <u>105,534,907</u> |
| 23.1 Guarantees: | | |
| Financial guarantees | 3,552,003 | 4,680,143 |
| Performance guarantees | 19,549,043 | 18,094,043 |
| Other guarantees | 18,015,474 | 22,245,414 |
| | 23.1.1 <u>41,116,520</u> | <u>45,019,600</u> |

23.1.1 Included herein the outstanding guarantees of Rs.19.201 million (2017: Rs.31.454 million) of related parties.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|--|--|-------------------|
| Note | ----- Rupees in '000 ----- | |
| 23.2 Commitments: | | |
| Documentary credits and short-term trade-related transactions | | |
| - letters of credit | 23.2.1 14,957,752 | 18,387,725 |
| Commitments in respect of: | | |
| - forward foreign exchange contracts | 23.2.2 34,627,442 | 11,649,460 |
| - forward government securities transactions | 23.2.3 2,707,039 | 1,935,515 |
| - Cross currency swaps (notional principal) | 23.2.4 3,992,763 | 4,223,400 |
| - Options (notional principal) | 23.2.4 2,631,433 | 2,421,402 |
| - forward lending | 23.2.5 284,137 | 21,398,301 |
| - forward lending | | |
| - Bank Guarantee from a commercial Bank in favor of National Clearing Company of Pakistan Limited | 23.2.6 400,000 | 400,000 |
| - Outstanding settlements against margin financing contracts - net | 23.2.7 12,348 | 4,529 |
| Commitments for acquisition of: | | |
| - operating fixed assets | 23.2.8 255,955 | 94,975 |
| | <u>59,868,869</u> | <u>60,515,307</u> |
| 23.2.1 | Included herein the outstanding letter of credits of Rs.44.016 million (2017: Rs.44.016 million) of related parties. | |
| 23.2.2 Commitments in respect of forward foreign exchange contracts | | |
| Purchase | 21,521,180 | 6,689,099 |
| Sale | 13,106,262 | 4,960,361 |
| | <u>34,627,442</u> | <u>11,649,460</u> |
| The Holding company utilises foreign exchange instruments to meet the needs of its customers and as part of its asset and liability management activity to hedge its own exposure to currency risk. At year end, all foreign exchange contracts have a remaining maturity of less than one year. | | |
| 23.2.3 Commitments in respect of forward government securities | | |
| Purchase | 209,471 | 1,496,072 |
| Sale | 2,497,568 | 439,443 |
| | <u>2,707,039</u> | <u>1,935,515</u> |
| 23.2.4 Commitments in respect of: | | |
| Interest rate swaps (notional principal) | 3,992,763 | 4,223,400 |
| Options (notional principal) | 2,631,433 | 2,421,402 |
| | <u>6,624,196</u> | <u>6,644,802</u> |
| 23.2.5 Commitments in respect of forward lending | | |
| Undrawn formal standby facilities, credit lines and other commitments to lend | 284,137 | 21,398,301 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

23.2.5.1 These represent commitments that are irrevocable because they cannot be withdrawn at the discretion of the bank without the risk of incurring significant penalty or expense.

| | | | |
|--------|---|----------------|----------------|
| 23.2.6 | Bank Guarantee from a commercial Bank in favor of National Clearing Company of Pakistan Limited | <u>400,000</u> | <u>400,000</u> |
| 23.2.7 | Outstanding settlements against margin financing contracts - net | <u>12,348</u> | <u>4,529</u> |
| 23.2.8 | Commitments for acquisition of operating fixed assets | <u>255,955</u> | <u>94,975</u> |

23.2.9 Tax related contingencies are disclosed in notes 35.2 to 35.5.

24. Derivative Instruments

Derivative instruments, such as Interest Rate Swaps, Options, Forward Exchange Contracts, Forward Government Securities are forward transactions that provide market making opportunities / hedge against the adverse movement of interest and exchange rates. Derivatives business also provides risk solutions for the existing and potential customers of the Group.

The Group has entered into a Interest Rate Swap transaction with its customer on back-to-back basis with an Authorized Derivative Dealer (ADD) without carrying any open position in its books. Specific approvals for the transactions have been granted by State Bank of Pakistan. Policies in line with SBP instructions have been formulated and are operative.

The transaction carries credit risk which is the risk that a party to a derivative contract will fail to perform its obligation. There are two types of credit risk associated with derivative transactions; 1) settlement, and 2) pre-settlement risk. Bank's Central Credit Committee is responsible for reviewing and managing associated Counterparty Credit Risks of the transaction.

The Group has also entered into Foreign Currency & Commodity Options from its Wholesale Banking Branch Bahrain for market making activities. The policy guidelines for taking derivative exposures are approved by the Board of Directors(BOD). Bank's Asset & Liability Committee (ALCO) is responsible for reviewing and managing associated risks of the transactions.

The transactions mainly carries credit risk (in the form of settlement & pre-settlement risk), market & liquidity risk and are managed by Treasury and monitored by Market Risk / Treasury Middle Office in line with Board of Directors approved limit framework. The Bank can hedge its risk by taking on & off balance sheet position in interbank market, where available.

Accounting policies in respect of derivative financial instruments are described in note 4.5.2.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

24.1 Product Analysis

| Counterparties | 2018 | | | | | | | |
|-----------------------------|----------------------------|----------------|--------------------|----------------|-------------------------|----------------|--------------------|----------------|
| | Cross currency swaps | | Options | | Forward rate agreements | | Forward securities | |
| | Notional principal | Mark to market | Notional principal | Mark to market | Notional principal | Mark to market | Notional principal | Mark to market |
| | ----- Rupees in '000 ----- | | | | | | | |
| With Banks | | | | | | | | |
| Hedging | 3,992,763 | 16,931 | - | - | - | - | - | - |
| Market making | - | - | 2,631,433 | (3,652) | 34,627,442 | 211,933 | 2,707,039 | 44,139 |
| With Fis other banks | | | | | | | | |
| Hedging | - | - | - | - | - | - | - | - |
| Market making | - | - | - | - | - | - | - | - |
| Total | | | | | | | | |
| Hedging | 3,992,763 | 16,931 | - | - | - | - | - | - |
| Market making | - | - | 2,631,433 | (3,652) | 34,627,442 | 211,933 | 2,707,039 | 44,139 |
| | ----- Rupees in '000 ----- | | | | | | | |
| | 2017 | | | | | | | |
| | Cross currency swaps | | Options | | Forward rate agreements | | Forward securities | |
| | Notional principal | Mark to market | Notional principal | Mark to market | Notional principal | Mark to market | Notional principal | Mark to market |
| | ----- Rupees in '000 ----- | | | | | | | |
| With Banks | | | | | | | | |
| Hedging | 4,223,400 | 6,118 | - | - | - | - | - | - |
| Market making | - | - | 2,421,402 | 4,874 | 11,649,458 | 61,523 | 1,611,882 | (437) |
| With Fis other banks | | | | | | | | |
| Hedging | - | - | - | - | - | - | - | - |
| Market making | - | - | - | - | - | - | - | - |
| Total | | | | | | | | |
| Hedging | 4,223,400 | 6,118 | - | - | - | - | - | - |
| Market making | - | - | 2,421,402 | 4,874 | 11,649,458 | 61,523 | 1,611,882 | (437) |

At the exchange rate prevailing at the end of the reporting period.

24.2 Maturity Analysis

| Remaining maturity of contracts | 2018 | | | | |
|---------------------------------|----------------------------|--------------------|----------------|------------------|----------------|
| | Number of contracts | Notional principal | Mark to market | | |
| | | | Positive | Negative | Net |
| | ----- Rupees in '000 ----- | | | | |
| Upto 1 month | 156 | 17,835,339 | 222,444 | (71,065) | 151,379 |
| 1 to 3 months | 61 | 10,868,070 | 179,595 | (72,610) | 106,985 |
| 3 to 6 months | 54 | 10,257,016 | 99,766 | (120,138) | (20,372) |
| 6 months to 1 year | 20 | 3,171,089 | 32,045 | (16,145) | 15,900 |
| 1 to 2 years | - | - | - | - | - |
| 2 to 3 years | 4 | 1,827,163 | 67,492 | (52,033) | 15,459 |
| 3 to 5 years | - | - | - | - | - |
| 5 to 10 years | - | - | - | - | - |
| Above 10 years | - | - | - | - | - |
| | 295 | 43,958,677 | 601,342 | (331,991) | 269,351 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| Remaining maturity of contracts | 2017 | | | | |
|---------------------------------|---------------------|--------------------|----------------|------------------|-----------------|
| | Number of contracts | Notional principal | Mark to market | | |
| | | | Positive | Negative | Net |
| ----- Rupees in '000 ----- | | | | | |
| Upto 1 month | 110 | 23,375,701 | 36,140 | (34,574) | 1,566 |
| 1 to 3 months | 74 | 4,439,924 | 5,914 | (32,416) | (26,502) |
| 3 to 6 months | 67 | 895,151 | 102 | (3,857) | (3,755) |
| 6 months to 1 year | 30 | 658,792 | 5,675 | (3,624) | 2,051 |
| 1 to 2 years | 2 | 209,700 | 13,859 | (13,589) | 270 |
| 2 to 3 years | 2 | 1,039,000 | 59,989 | (55,849) | 4,140 |
| 3 to 5 years | - | - | - | - | - |
| 5 to 10 years | - | - | - | - | - |
| Above 10 years | - | - | - | - | - |
| | <u>285</u> | <u>30,618,268</u> | <u>121,679</u> | <u>(143,909)</u> | <u>(22,230)</u> |

| 25. MARK-UP / RETURN / INTEREST EARNED | Note | 2018 | 2017 |
|--|------|----------------------------|-------------------|
| | | ----- Rupees in '000 ----- | |
| On: | | | |
| Loans and advances | | 19,717,645 | 10,106,910 |
| Investments | | 10,082,335 | 10,120,875 |
| Lendings to financial institutions | | 111,081 | 78,244 |
| Balance with banks | | 20,943 | 6,968 |
| Securities purchased under resale agreements | | 136,977 | 174,219 |
| | | <u>30,068,981</u> | <u>20,487,216</u> |

| 26. MARK-UP / RETURN / INTEREST EXPENSED | | 2018 | 2017 |
|---|------|-------------------|-------------------|
| Deposits | | 15,019,011 | 11,672,611 |
| Borrowings | 26.1 | 705,007 | 442,544 |
| Securities sold under repurchase agreements | | 4,975,964 | 1,734,670 |
| Sub-ordinated debt | | 407,992 | 227,917 |
| | | <u>21,107,974</u> | <u>14,077,742</u> |

| 26.1 Borrowings | | 2018 | 2017 |
|--|--|----------------|----------------|
| Export refinancing scheme (ERF) | | 260,801 | 140,359 |
| Long-Term Finance Facility (LTFF) | | 12,606 | 24,727 |
| Financing Facility for Storage of Agricultural produce (FFSAP) | | 2,249 | 1,897 |
| Other short term borrowings | | 429,351 | 275,561 |
| | | <u>705,007</u> | <u>442,544</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|--|----------------------------|------------------|
| Note | ----- Rupees in '000 ----- | |
| 27. FEE, COMMISSION AND BROKERAGE INCOME | | |
| Branch banking customer fees | 174,419 | 104,457 |
| Consumer finance related fees | 32,640 | 37,195 |
| Card related fees (debit and credit cards) | 291,035 | 238,038 |
| Credit related fees | 239,166 | 78,841 |
| Investment banking fees | 401,959 | 469,287 |
| Commission on trade | 468,623 | 372,540 |
| Commission on guarantees | 313,685 | 322,626 |
| Commission on cash management | 4,423 | 2,747 |
| Commission on remittances including home remittances | 27.1 116,004 | 57,523 |
| Commission on bancassurance | 188,040 | 164,861 |
| Commission on distribution of mutual funds | 178,971 | 296 |
| Commission on online services | 157,052 | 147,642 |
| Postage & courier income | 13,890 | 12,078 |
| Rebate income | 144,081 | 111,978 |
| Rebate on primary dealership | 4,118 | 9,096 |
| Brokerage income | 387,025 | 523,139 |
| Management fee | 203,854 | 212,356 |
| Others | - | 1,834 |
| | <u>3,318,985</u> | <u>2,866,534</u> |

27.1 This includes Rs.66.003 million (2017: Rs.33.462 million) in respect of commission income from home remittance services provided by the Bank. The amount is earned from State Bank of Pakistan at the rate of Saudi Riyal 20 (2017: Saudi Riyal 20) per transaction over USD 200 (2017: USD 200) and is shared between the Bank and various exchange companies as per terms of agreement with them.

| | 2018 | 2017 |
|--|----------------------------|---------------|
| | ----- Rupees in '000 ----- | |
| 28. INCOME FROM DERIVATIVES - NET | | |
| Realised | | |
| Options | 53,827 | 2,509 |
| Forward foreign exchange contracts | (63,079) | 27,685 |
| | (9,252) | 30,194 |
| Unrealised | | |
| Interest rate swaps | 10,815 | 66 |
| Options | (3,204) | 4,874 |
| Forward foreign exchange contracts | 211,933 | 61,524 |
| Forward government securities | (296) | (438) |
| | <u>219,248</u> | <u>66,026</u> |
| | <u>209,996</u> | <u>96,220</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|--|----------------------------|----------------------------|
| Note | ----- Rupees in '000 ----- | ----- Rupees in '000 ----- |
| 29. (LOSS) / GAIN ON SECURITIES - NET | | |
| Realised | (1,283,387) | 1,376,441 |
| Unrealised - held for trading | (55,773) | (3,958) |
| | <u>(1,339,160)</u> | <u>1,372,483</u> |
| 29.1 Realised gain on: | | |
| Federal government securities | | |
| Market treasury bills | (15,587) | 6,681 |
| Pakistan investment bonds | (1,042,574) | 134,656 |
| Ijara sukuk certificates | 572 | 2,074 |
| Shares | | |
| Listed companies | (297,488) | 319,239 |
| Unlisted companies | 4,488 | 652,889 |
| Non Government Debt Securities | | |
| Term finance certificates | 29.1.1 6,383 | 15,295 |
| Sukuk certificates | 3,965 | - |
| Mutual fund units | 29.1.2 99,692 | 57,812 |
| Foreign currency bonds | <u>(42,838)</u> | <u>187,795</u> |
| | <u>(1,283,387)</u> | <u>1,376,441</u> |

29.1.1 This includes gain arised of Rs. 1,893 million (2017: Rs. 10 million) on sale of term finance certificates of related parties.

29.1.2 This includes gain arised of Rs. 98.033 million (2017: Rs. 61.414 million) on sale of units of related parties.

| | 2018 | 2017 |
|------------------------------------|----------------------------|----------------------------|
| Note | ----- Rupees in '000 ----- | ----- Rupees in '000 ----- |
| 30. OTHER INCOME - NET | | |
| Rent on Property | 16,063 | 15,813 |
| Gain on sale of fixed assets - net | 30.1 121,599 | 76,156 |
| Others | 18,970 | 9,237 |
| | <u>156,632</u> | <u>101,206</u> |

30.1 This includes loss amounting of Rs. 0.862 million (2017: Rs. Nil) incurred due to transfer of furniture and electrical equipment at free of cost to Mr. Khalid Imran, Ex president of Bank, as approved in Board meeting dated April 25, 2018.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- |
|---|------|------------------------------------|----------------------|
| 31. OPERATING EXPENSES | | | |
| Total compensation expense | 31.1 | 5,365,443 | 4,204,871 |
| Property expense | | | |
| Rent & taxes | | 1,084,279 | 951,806 |
| Insurance | | 8,610 | 9,208 |
| Utilities cost | | 376,663 | 296,096 |
| Security (including guards) | | 354,517 | 302,143 |
| Repair & maintenance (including janitorial charges) | | 254,095 | 185,840 |
| Depreciation | | 263,088 | 215,637 |
| Depreciation on non banking assets | | 573 | 1,300 |
| | | 2,341,825 | 1,962,030 |
| Information technology expenses | | | |
| Software maintenance | | 131,238 | 114,697 |
| Hardware maintenance | | 199,316 | 103,568 |
| Depreciation | | 148,129 | 124,418 |
| Amortisation | | 74,660 | 64,242 |
| Network charges | | 113,113 | 82,287 |
| | | 666,456 | 489,212 |
| Other operating expenses | | | |
| Directors' fees and allowances | | 17,108 | 15,475 |
| Fee and allowances to Shariah Board | | 79 | 209 |
| Legal & professional charges | | 89,742 | 74,000 |
| Insurance | | 162,723 | 107,400 |
| Outsourced services costs | 38.1 | 127,430 | 461,486 |
| Travelling & conveyance | | 144,835 | 134,254 |
| NIFT clearing charges | | 35,228 | 32,329 |
| Depreciation | | 336,574 | 303,448 |
| Training & development | | 40,458 | 52,450 |
| Postage & courier charges | | 73,574 | 58,853 |
| Communication | | 109,754 | 65,199 |
| Stationery & printing | | 218,080 | 195,627 |
| Marketing, advertisement & publicity | | 389,448 | 326,757 |
| Donations | 31.2 | 22,592 | 32,857 |
| Auditors remuneration | 31.3 | 21,927 | 14,649 |
| Staff auto fuel & maintenance | | 160,373 | 140,696 |
| Bank charges | | 50,519 | 40,660 |
| Stamp duty | | 27,897 | 29,849 |
| Online verification charges | | 19,573 | 15,669 |
| Brokerage, fee and commission | | 46,689 | 66,314 |
| Card related fees (debit and credit cards) | | 6,683 | 5,561 |
| CDC and other charges | | 42,964 | 50,420 |
| Consultancy fee | | 71,932 | 73,770 |
| Deposit protection corporation | | 59,736 | - |
| Entertainment expenses | | 64,456 | 63,595 |
| Fee and Subscription | | 96,742 | 82,873 |
| Insurance | | 8,908 | 6,917 |
| Royalty | 31.4 | 27,500 | 20,000 |
| Ijarah rentals | | 3,284 | 287 |
| Employees social security | | 8,479 | 5,161 |
| Generator fuel & maintenance | | 79,289 | 55,011 |
| Others | | 33,984 | 23,498 |
| | | 2,598,560 | 2,555,274 |
| Add: Reimbursement of selling and distribution expenses | 31.5 | 10,972,284 (23,442) | 9,211,387 (2,655) |
| | | 10,948,842 | 9,208,732 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|---|----------------------------|------------------|
| | ----- Rupees in '000 ----- | |
| 31.1 Total compensation expense | | |
| Fees and Allowances etc. | 185,761 | 139,338 |
| Managerial Remuneration: | | |
| i) Fixed | 3,685,405 | 2,845,729 |
| ii) Variable | | |
| of which; | | |
| a) Cash Bonus / Awards etc. | 421,789 | 473,108 |
| b) Commission | 320,611 | 173,536 |
| Charge for defined benefit plan | 129,556 | 89,576 |
| Contribution to defined contribution Plan | 200,790 | 157,299 |
| Leaving indemnity | 2,313 | 1,804 |
| Medical | 324,857 | 248,829 |
| House rent allowance | 1,456 | 1,366 |
| Utilities | 162 | 152 |
| Conveyance | 14,611 | 547 |
| Insurance Staff | 76,139 | 17,804 |
| Others | 1,993 | 55,783 |
| | <u>5,365,443</u> | <u>4,204,871</u> |

31.1.1 The Bank operates a short term employee benefit scheme which includes cash awards / special bonus for all employees. Under this scheme, the bonus for all employees, including the Chief Executive Officer (CEO) is determined on the basis of employees' evaluation and the Bank's performance during the year.

| | Note | 2018 | 2017 |
|---|--------|----------------------------|---------------|
| | | ----- Rupees in '000 ----- | |
| 31.2 Donations | | | |
| Future Trust | 31.2.1 | 15,256 | 32,857 |
| The Supreme Court of Pakistan and The Prime Minister of Pakistan Diamer-Bhasha And Mohmand Dams Fund | | 7,336 | - |
| | | <u>22,592</u> | <u>32,857</u> |

31.2.1 This represents donation to a related party, wherein below mentioned persons are trustees. The registered office of the donee is located at 7th Floor, The Forum, Block 9, Clifton, Karachi.

- Mr. Suleman Lalani Chairman of the Bank and the Chief Executive Officer of Jahangir Siddiqui & Co. Ltd. (the parent company)
- Mr. Ali Raza Siddiqui Director of the parent company
- Mr. Kalim-ur-Rehman Director of the Bank and the parent company
- Mr. Hasan Shahid Director Finance & Company Secretary of the parent company
- Mr. Najmulul Hoda Khan Chief Financial Officer of the parent company
- Mr. Tariq Hussain Bhati Head of Money Market And Forex of JS Global Capital Limited, the Subsidiary Company

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|--|--|----------------------------|
| Note | ----- Rupees in '000 ----- | ----- |
| 31.3 Auditors' remuneration | | |
| Audit fee - Pakistan | 3,212 | 2,970 |
| Audit fee - Bahrain | 1,131 | 2,030 |
| Half-yearly review | 1,083 | 980 |
| Special certification and sundry advisory services | 12,973 | 6,587 |
| Taxation services | 180 | 190 |
| Out of pocket expenses and sales tax on services | 3,348 | 1,892 |
| 31.3.1 | <u>21,927</u> | <u>14,649</u> |
| 31.3.1 Geographical analysis | | |
| Pakistan | 20,296 | 10,664 |
| Bahrain | 1,631 | 3,985 |
| | <u>21,927</u> | <u>14,649</u> |
| 31.4 | Royalty represents amounts payable to Mr. Jahangir Siddiqui on account of use of name in the subsidiaries of the Bank. | |
| 31.5 | The SECP vide Circular 40/2016 dated December 30, 2016, prescribed certain conditions on Asset Management Companies (AMC) for charging of selling and marketing expenses to open end equity funds, for opening of new branches in cities, except Karachi, Lahore, Islamabad and Rawalpindi. Expenses can be charged to the extent of 0.4% per annum of net assets of fund or actual expenses whichever is lower. | |
| 32. Workers' Welfare Fund | Note | ----- Rupees in '000 ----- |
| Sindh Workers' Welfare Fund | | |
| Charge during the year | 32.1 10,483 | 37,831 |
| Reversal of prior years | 19.3 (98,210) | - |
| | <u>(87,727)</u> | 37,831 |
| Reversal of Federal Workers' Welfare Fund | 19.3 (74,702) | - |
| | <u>(162,429)</u> | <u>37,831</u> |
| 32.1 | Provision held at 2% of the higher of profit before tax or taxable income to the extent of operations carried out under Sindh Workers' Welfare Act, 2014. | |
| 33. OTHER CHARGES | 2018 | 2017 |
| | ----- Rupees in '000 ----- | ----- |
| Penalties imposed by State Bank of Pakistan | 14,748 | 12,833 |
| Others | 1,455 | 497 |
| | <u>16,203</u> | <u>13,330</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2018 | 2017 |
|---|----------------------------|----------------------------|
| Note | ----- Rupees in '000 ----- | ----- Rupees in '000 ----- |
| 34. PROVISIONS AND WRITE OFFS - NET | | |
| (Reversals) / provisions for diminution in value of investments | (300,401) | 84,797 |
| Provisions against loans & advances - specific | 350,928 | 143,449 |
| Provisions against loans & advances - general | 55,308 | 59,365 |
| Other (reversals) / provisions | (39,807) | 44,806 |
| General provision - under IFRS-9 | 4.1.3 92,270 | - |
| | 34.1 <u>158,298</u> | <u>332,417</u> |
| 34.1. The SBP vide its letter no. OSED/ SEU-26/026(01)/4617/19 dated February 27, 2019 advised the Bank to make provision of Rs.792.327 million against certain classified loans, investments and other assets, in a phased manner spreading equally (i.e. Rs.264.109 million each) over three reporting periods of December 31, 2018, March 31, 2019 and June 30, 2019. | | |
| 35. TAXATION | | |
| Current | (537,643) | (671,821) |
| Prior years | 4,535 | (87,938) |
| Deferred | 101,531 | (36,032) |
| | <u>(431,577)</u> | <u>(795,791)</u> |
| 35.1 Relationship between income tax expense and accounting profit | | |
| Profit before taxation | <u>1,070,612</u> | <u>1,862,677</u> |
| Tax at applicable rates in the Group | (362,828) | (647,154) |
| Effect of permanent differences | (71,020) | (91,253) |
| Tax effect of income charged at different tax rates-net | 11,966 | 34,637 |
| Tax effect of exempt capital gains | 30,213 | 23,436 |
| Effect of prior year deferred taxation | 12,876 | 38,101 |
| Effects of current and prior year super tax | (51,169) | (148,845) |
| Deferred tax recognised at higher rate | 2,598 | - |
| Others | (4,213) | (4,713) |
| | 35.1.1 <u>(431,577)</u> | <u>(795,791)</u> |

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35.1.1 The Group has recognised taxation impact on the basis of deemed tax return to be file on applicable tax rate with tax authorities, which are as follows:

| | Tax Rate | |
|-------------------------------|----------|------|
| | 2018 | 2017 |
| JS Bank Limited | 35% | 35% |
| JS Investments Limited | 29% | 30% |
| JS Global Capital Limited | 29% | 30% |
| JS ABAMCO Commodities limited | 29% | 30% |

35.2 JS Bank Limited (Holding Company, the Bank)

35.2.1 Income tax

The income tax returns filed under Section 114 of the Income Tax Ordinance, 2001 for the tax years 2007 through 2018. These returns filed were deemed to have been assessed in terms the provisions prevailing under income tax laws as applicable in Pakistan. However, the Officers of Inland Revenue Services (OIR) conducted the proceedings for making certain amendments in the deemed assessments for tax years 2008 to 2015. This was done by taking recourse of conducting tax audit or alternatively a direct amendment in the assessment contending that certain matters in the deemed assessments were not admissible as not conforming to the law and prejudiced the interest of revenue.

Based on the amended assessments in tax year 2008 to tax year 2015, the department had made certain dis-allowances of expenses and tax deductible claims besides creating minimum tax and Workers' Welfare Fund liabilities in the tax years 2010, 2011 & 2012 and tax years 2009, 2012 & 2013 respectively.

In respect of WWF, the Supreme Court of Pakistan has held in Judgement, PLD 2017 SC 28, that the amendments made in the WWF Ordinance through Finance Act, 2006 and 2008 were illegal and without lawful authority i.e. the banks do not fall into definition of Industrial Undertaking and thus, not liable to pay WWF. Therefore based on this, the Bank's contention is mandated and it is likely that its pending appeals in this will be decided favorably. The Bank has obtained appeal effect orders of respective years except 2013 and resultantly no demand is payable in this respect.

As a consequence of introduction of Sindh Workers' Welfare Fund Act, the Bank is required to pay WWF to Sindh Revenue Board effective from tax year 2015. The Bank has filed petition before the Honourable High Court of Sindh to contest applicability of SWWF in its case who has granted stay against recovery of SWWF from the Bank. The Bank has recognised full provision to the extend of Sindh Province refer note 19.3.

In respect of minimum tax, the Commissioner Inland Revenue-Appeals (the CIRA) has the not accepted the Bank's contentions of gross loss position and also decided that non-mark-up income is the fall in the definition of turnover including capital gains and dividend income. As result the demand of Rs. 38.907 million has been payable. The Bank has contesting the matter in further appeals before Appellate Tribunal Inland Revenue (ATIR) which are pending for hearing.

For tax year 2008-2015, the Bank has not accepted the amendments of Rs. 5.322 billion and have filed appeals before the Commissioner Inland Revenue-Appeals (the CIRA).

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CIRA has admitted the contention of the Bank in case of tax year 2008 that the amended order is barred by time and decided that any addition made in impugned order is annulled and not required to be further adjudicated. However, the department has filed an appeal against the decision of CIRA in ATIR where it is pending for hearing and decision.

With regard to appeals filed for tax year 2009 to 2014, the CIR(A) has decided the appeals accepting the Bank's contentions in respect of significant issues, and in 2015, not in favor of the Bank even on issues decided in favor in prior years. Whereas disallowance of amortization claim of goodwill have been decided in favor of department in all tax years. However, the Bank and the tax department are contesting the matters in further appeals before Appellate Tribunal Inland Revenue (ATIR) which are pending for hearing.

During the year, the tax department has passed appeal effect/rectification orders and allowed deleted and set-aside issues in the light of CIR(A) orders for tax year 2008 to 2014. As a result of these orders, the Bank's taxable losses has increased to Rs. 3.464 billion and reduced the demand of Rs. 1.212 billion in relevant tax years after adjustment of these losses.

Further for the tax year 2013, the ATIR has decided that the appeal filed by tax department in respect of calculating the amount of provisions against advances as allowable under Rule 1(c) of Seventh Schedule to the Income Tax Ordinance, 2001 and has maintained the CIRA decision that the allowability of provision for advances to be calculated at 1% of gross amount of advances as against the tax department contention that the same is to be calculated on net advances after deducting the amount of provisions created and allowed against advances.

The matter of allowability of amortization relating to goodwill is a contentious issue, therefore based on the opinion of lawyer there are arguments available to contend that goodwill on merger is a tax claimable deduction. Especially in the recent decision given by the High Court of Sindh in the case of merger of other bank in Pakistan where the court has ruled favorably that goodwill generated in merger is 'intangible' and amortization relating to goodwill is allowable deduction.

The Bank has not been accepting levy of Super Tax and has been contesting the matter in high court and other appellate forums. However, the Bank has recognised full provision in these unconsolidated financial statements against this levy after amendments made through finance act 2016 to 2018. Further, the Finance Supplementary (Second Amendment) Bill, 2019 issued dated January 23, 2019, has not yet been enacted, therefore, Super tax provision in respect of tax year 2018 of Rs. 55.505 million will be recognised once the Bill will be assented by President of Pakistan.

The management of Bank is confident that the appeals filed on various forums in respect of the above matters will be decided in the Bank's favor and accordingly no demand for payment would arise.

35.2.2 Withholding tax monitoring

Withholding tax monitoring was initiated against the Bank for tax year 2014-2018. Orders in respect of tax years 2014, 2015 and 2017 has been passed against which appeals have been filed before the CIR(A). CIR(A) has reminded back the matters for rectification in respect of tax years 2014 and 2015 against which rectified orders have been passed and demands have been rectified. Appeal for tax year 2017 has been heard and reserved for order. In respect of tax year 2018, proceedings are pending.

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35.2.3 Sales Tax

The Bank as a registered person under Sindh Sales Tax on Services Act, 2011 has been issued a Sales Tax Order from the Sindh Revenue Board (SRB) creating a demand of Rs. 48.838 million (besides Rs. 4.440 million is charged as penalty) against the Bank for allegedly non-payment of Sindh sales tax on certain 'presumed non-taxable services / incomes' amounting to Rs. 277.488 million for the tax periods from July 2011 to December 2013. The issue is common amongst the banking industry. An appeal was filed by the Bank before Commissioner SRB (Appeals) which has been decided in favor of the tax department except tax imposed on foreign exchange gain on Western Union remittance. The Bank and tax department have filed appeals before Appellate Tribunal which are pending for hearing.

The management of Bank is confident that the appeals filed in respect of the above matter will be decided in the Bank's favor and accordingly no demand for payment would arise.

35.2.4 Azad Jammu & Kashmir Operations

The Bank has commenced operations in Azad Jammu & Kashmir from tax year 2009 and has filed returns for the tax years 2009 to 2018 with the tax authorities of such region. The Commissioner has issued notices for amendment of assessment under Section 122 of the Income Tax Ordinance, 2001 (as adopted in AJK Region) for the tax year 2011 to 2017. All assessments orders are rectified and no additional demand has been raised.

35.3 JS Global Capital Limited (Subsidiary, the Company)

35.3.1 Except for tax year 2009, 2014, 2015, 2016, 2017 and 2018 income tax assessments have been filed and are deemed to have been assessed under the Income Tax Ordinance, 2001 (the Ordinance) unless selected by taxation authorities for audit purposes.

For tax year 2009, an ITRA no. 07/2013 was filed by the Commissioner Inland Revenue against an order passed by the Learned Appellate Tribunal Inland Revenue (ATIR) in ITA no. 923/KB/2011 dated August 28, 2012 which was related to the apportionment of expenses, allowability of expenses and claiming of tax deducted at source aggregating to Rs. 61.16 million. However, the same is pending for decision before the Sindh High Court (SHC).

For tax year 2014, an amended assessment order dated April 28, 2016, has been passed under section 122 (5A) of the Ordinance by the Additional Commissioner Inland Revenue (ACIR). Through said order, the ACIR raised demand amounting to Rs. 20.081 million. The Company has filed rectification application identifying various errors / details not considered by the ACIR and requested ACIR to rectify the same. In addition to that, the Company has also filed an appeal to the Commissioner Inland Revenue Appeals (CIRA) which is pending. The Company has also obtained stay against recovery of demand from SHC till the decision of CIR(A).

For tax year 2015, an order dated November 23, 2016 was passed under section 4B of the Ordinance by the Deputy Commissioner Inland Revenue (DCIR). Through said order, an income of Rs. 810.584 million was computed under section 4B of the Ordinance and resultant demand of super tax of Rs. 24.318 million was raised. An appeal was filed against the above order before CIR-A on December 01, 2016 identifying various errors / details not considered. The CIR-A, has confirmed DCIR's order vide his order dated May 30, 2017. In pursuance of the order of CIR-A, the Company has filed appeal before ATIR along with application

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for stay against recovery of demand. The appeal before ATIR has been heard and order is reserved whilst ATIR vide order dated July 18, 2017 has granted stay for 60 days and subsequently the said stay was further extended vide various orders by ATIR. Subsequently, recovery of aforesaid tax demand has now been stayed by the Hon'able SHC through C.P No 4915 of 2018 vide order dated June 28, 2018 with direction to the Department not to enforce recovery of tax demand till the decision of ATIR.

For tax year 2016 and 2017, notices dated December 27, 2016 and January 3, 2018 were issued under section 4B of the Ordinance by the DCIR. In the said notices the DCIR has contended that the Company is liable to pay Super Tax amounting to Rs. 24.483 million and Rs. 19.490 million on 'income' of Rs. 816.122 million and Rs. 649.676 million for Tax Years 2016 and 2017 respectively. The Company has challenged both notices through writ petition before SHC on constitutional grounds wherein the SHC has, vide its orders dated January 16, 2017 and January 11, 2018 for Tax Years 2016 and 2017 respectively, has stated that no coercive action shall be taken against the Company. The DCIR passed the orders under section 4B vide order dated April 23, 2018 and May 4, 2018 for tax years 2016 and 2017 respectively to levy Super tax of above mentioned amounts under the view that SHC has not restrained the department from passing an order. In pursuance of the said orders, Company filed appeals which were confirmed by CIR-A vide its order dated October 12, 2018 for both years. The Company has filed appeals before Appellant Tribunal Inland Revenue (ATIR) against the orders of CIR(A) which is pending. Meanwhile, the Company paid 50% of tax demand of both tax years to maintain the above suits in light of judgement of Hon'able Supreme Court of Pakistan (Civil Appeals No. 1171/2017 and other connected appeals) wherein, the pending suits are declared to be entertained on the condition that a minimum of 50% of tax demand is deposited with tax authorities during the pendency of appeal.

For tax year 2018, a notice under section 4B of the Ordinance by the DCIR dated December 7, 2018 was issued, contending that the Company is liable to pay Super Tax amounting to Rs. 45.211 million on 'income' of Rs. 1,507.039 million. The Company has challenged the notice on constitutional grounds before SHC through C.P. No. 8670 of 2018. The SHC, vide its order dated December 14, 2018, has stated that no coercive action shall be taken against the Company.

For tax year 2016, an amended assessment order has been passed under section 122(5A) of the Ordinance by the Additional Commissioner Inland Revenue (ACIR). Through the said order, the ACIR raised demand amounting to Rs. 241.217 million. Upon appeal filed, CIR-A confirmed the ACIR's order vide its order dated December 12, 2017. In pursuance of the order of CIR-A, the Company has filed appeal before ATIR which is pending for hearing. However, the recovery of aforesaid tax demands has been stayed by SHC through Suit No. 2675 of 2017 vide order dated December 26, 2017.

For tax year 2017, an amended assessment order has been passed under section 122(5A) of the Ordinance by the ACIR. Through the said order, the ACIR raised a demand amounting to Rs. 17.649 million. The Company has filed an appeal before CIR-A which has been heard, however, no order has been passed till date. The total tax demand was partially stayed by the order of SHC vide CP No. 5431 of 2017 dated August 16, 2017, while the remaining liability was adjusted from the available refunds as declared in the return for tax year 2017.

35.3.2 Sales Tax

During 2013, the Company received a show cause notice from the Sindh Revenue Board (SRB) under section 47 of the Sindh Sales Tax on Services Act, 2011. Subsequently, an order was passed reducing the demand to Rs. 9.86 million along with default surcharge. The Company filed an appeal before the CIR-A and

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after being decided against the Company, it subsequently filed an appeal before Appellate Tribunal SRB. During the year 2014, the Company paid an amount of Rs. 7.15 million in respect of the abovementioned liability before June 25, 2014 under the notification SRB 3-4/8/2014 to avail the exemption from application of penalty and 75% of default surcharge. Appellate Tribunal SRB vide order dated November 29, 2017 decided the issue of Sindh Sales Tax (SST) in favor of the Company. However, the issue of SST on advisory and consultancy services and commission earned on purchase/sale of mutual funds have been remanded back whilst the issue relating to SST on commission on foreign exchange dealing, services rendered outside Sindh and levy of default surcharge and penalty have been decided against the Company. The Company has filed a reference application before SHC in respect of the issues decided against the Company and remanded back.

During 2014, the Company also received another show cause notice from SRB under section 47 of the Sindh Sales Tax on Services Act, 2011. Subsequently, an order was passed raising a tax demand amounting to Rs. 10.77 million. The Company has filed an appeal against the order with CIR-A which is pending. Further, in respect of the same, rectification application has also been filed with the department. The Company and other stock brokers have also filed petition with the SHC and has been granted interim stay against recovery of demand. However, the Company has paid an amount of Rs. 9.24 million before June 25, 2014 under the notification SRB 3-4/8/2014 to avail the exemption of penalty and 75% of default surcharge.

Furthermore, for fiscal year 2014 and 2015, SRB alleged short payment of SST vide Notice dated February 02, 2017. The Company has submitted all the required details in response to the notice and no order in this respect has been passed.

35.3.3 Federal Excise Duty (FED)

Tax department has issued show cause notice dated June 08, 2015 confronting (alleged) non payment of Federal Excise Duty (FED) on Company's services under Federal Excise Act, 2005 and subsequently issued an order raising a demand amounting to Rs. 78.003 million for tax year 2010 to tax year 2013. The Company filed a rectification appeal, in addition, to filing an appeal in the SHC, through Stockbroker Association (of which the Company is also the member) against aforementioned order on the grounds that after 18th amendment to the Constitution, the services that were previously subjected to FED under the federal laws are now subject to the provincial sales tax and the Company has accordingly discharged its tax obligation. The SHC initially, stayed Federal Board of Revenue from demanding sales tax on services from stockbrokers and subsequently, disposed of the order in Company's favor. However, CIR-A on the matter of appeal filed by the Company issued an order in favor of the department vide its order dated January 31, 2017. In pursuance of the order of CIR-A the Company has filed an appeal before Appellate Tribunal SRB along with application for stay of demand which was granted initially for 30 days and was subsequently extended vide various orders. Appellate Tribunal SRB has decided the matter vide order dated December 20, 2017, received by us on April 09, 2018, whereby ATIR decided that FED is applicable only on the commission earned from trading of shares and no other type of commission comes under the ambit of FED. With this opinion, ATIR has remanded back the issue related to pre amendment era. For post amendment era, ATIR has relied upon the decision of SHC (stated above) and declared the charge of FED after July 01, 2011 null and void.

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35.4 JS Investments Limited (Subsidiary, the Company)

35.4.1 In respect of the appeals filed by the Company before Commissioner Inland Revenue (Appeals) [CIR (Appeals)] against orders passed for tax years 2006 and 2009 against demand of Rs.162 million and 66 million respectively, the CIR (Appeals) had not accepted the basis of additions by tax authorities and set aside both the orders in respect of allocation of expenses between various sources of income for fresh proceedings with the directions to apportion the common expenditure according to actual incurrence of expenditure to the various sources of income.

In respect of above said order of CIR (Appeals) for tax year 2006 and 2009, the Company filed second appeal before the Appellate Tribunal Inland Revenue (ATIR) in respect of apportionment of expenses. The ATIR vide order dated April 20, 2017 deleted the additions on proration of expenses for tax year 2006 however, confirmed the CIR(A)'s order whereby CIR(A) remanded back / set-aside the issue of apportionment of expenses.

The Appellate Tribunal Inland Revenue vide order dated May 21, 2016 was deleted the additions of tax amortization of management rights and remand back the issues of disallowed provisions and advertisement expenses for the tax year 2009.

The tax authorities issued orders giving effect (hereinafter referred collectively as 'appeal effect orders') to the order of CIR (Appeals) for both tax year 2006 and 2009 whereby demands for these tax years were reduced at Rs.77.33 million and Rs.59.93 million respectively. As the allocation of expenditure in the said appeal effect orders were not made according to actual incurrence of expenditure to the various sources of income, therefore, the Company again filed appeals before the CIR (Appeals) against the said orders.

In respect of second appeal filed by the Company before CIR (Appeals) against appeal effect orders for tax year 2006 and 2009, the CIR (Appeals) for tax year 2006 confirmed apportionment of expenditure made by the tax authorities in appeal effect order, however, adjustment of allowable expenses were set aside. For tax year 2009, CIR (Appeals) had set aside the appeal effect order in entirety for fresh assessment, which is yet to be made by tax authorities.

The CIR (Appeals) also rectified the order passed by his predecessor for tax Year 2006, whereby the addition regarding the portion of capital gain included in dividend received from mutual funds was held deleted. Resulted appeal effect order reflects refund of Rs.29 million. The tax authorities have filed an appeal before ATIR against said order of CIR (Appeals) in respect of deletion of addition regarding the portion of capital gain included in dividend. The ATIR vide order dated December 07, 2016 set-aside with the direction that the ACIR should examine the issue in the light of FBR Circular letter dated September 10, 2002.

In respect of tax year 2006, management contends, based on views of its tax advisor, that amendment of assessment for such tax year by tax authorities is time barred. Accordingly, the Company has filed an appeal before the Appellate Tribunal Inland Revenue. The ATIR of the view that the amendment of assessment is not time bared however, the ATIR deleted the addition of tax amortization of management right vide order dated February 10, 2017.

Order under section 122(1)/(5) dated December 30, 2017 for the tax year 2015 passed by the DCIR created demand of Rs.40 million against which Company filed appeal before the CIR(A). The DCIR consider our request for rectification and passed order under section 221 dated February 27, 2017 as a result of

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the above order the demand reduced to Rs.36.904 million. The appeal was heard and reserved for order however the order is not received till date. The DCIR passed order under section 122(1)/(5) of the Income Tax Ordinance, 2001 dated June 23, 2014 to reduce the refund claimed of Rs.8.499 million to Rs.3.102 million. The Company submitted appeal against the above order before the CIR (Appeal), the appeal was heard and reserved for order, however, the order is not received till date.

Management, based on views of its legal counsel, is confident of a favorable outcome in respect of above matters.

| | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- |
|---|------|------------------------------------|----------------------|
| 36. BASIC EARNINGS PER SHARE | | | |
| Profit after taxation for the year - attributable to ordinary equity holders of the Bank for diluted earnings | | 615,152 | 1,026,839 |
| Preference dividend for the year December 31, 2017 @ 12% p.a (2016: @ 12% p.a.) | 36.1 | (180,000) | (180,000) |
| Profit after taxation for the year - attributable to ordinary equity holders of the Bank for basic earnings | | <u>435,152</u> | <u>846,839</u> |
| | | ----- Numbers ----- | |
| Weighted average number of basic outstanding ordinary shares during the year | | <u>1,267,258,783</u> | <u>1,072,464,262</u> |
| | | ----- Rupee ----- | |
| Basic earnings per share | | <u>0.34</u> | <u>0.79</u> |

36.1 The shareholders of the Bank in their meeting held on March 29, 2018 approved non-cumulative preference dividend of Rs.180 million (2017: Rs.180 million) for the preference shareholders. Since it was not recognised as a liability at reporting period as of December 31, 2017 due to non-adjusting event in accordance with International Accounting Standard - IAS 10 "Events after the Reporting Period", the basic earnings per share of the current period has been adjusted accordingly.

36.2 Diluted earnings per share increases when taking the convertible preference shares into account, therefore the convertible preference shares are anti-dilutive and are excluded from the weighted average number of ordinary shares for the purpose of diluted earnings per share.

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| | Note | 2018 ----- Rupees in '000 ----- | 2017 ----- |
|---------------------------------------|-------|------------------------------------|-------------------|
| 37. CASH AND CASH EQUIVALENTS | | | |
| Cash and balances with treasury banks | 5 | 32,111,176 | 17,334,111 |
| Balances with other banks | 6 | 978,151 | 1,049,496 |
| Overdrawn nostro account | 15 | (501,629) | (198,996) |
| | | <u>32,587,698</u> | <u>18,184,611</u> |
| Less: General provision under IFRS 9 | 4,1,3 | (127) | - |
| | | <u>32,587,571</u> | <u>18,184,611</u> |

38. STAFF STRENGTH

| | | | |
|---|------|--------------|--------------|
| Permanent | | 321 | 3,420 |
| On Group's contract | | 3,528 | 1,421 |
| Group's own staff strength at the end of the year | | <u>3,849</u> | <u>4,841</u> |
| Outsourced services | 38.1 | 4,721 | 523 |
| | | <u>8,570</u> | <u>5,364</u> |

38.1. This represents third party contracts other than guards and janitorial services.

38.2. Geographical segment analysis

| | | | |
|----------|--|--------------|--------------|
| Pakistan | | 8,564 | 5,358 |
| Bahrain | | 6 | 6 |
| | | <u>8,570</u> | <u>5,364</u> |

39. DEFINED BENEFIT PLAN

39.1 General description

The Bank operates a recognized gratuity fund for all employees who opted for this scheme introduced by the management with effect from January 01, 2007.

The defined benefit is administered by a separate fund that is legally separate from the Bank. The plan is governed by the trust deed dated September 01, 2007. The trustees of the gratuity fund are composed of representatives from employers. The trustees of the gratuity fund are required by the trust deed to act in the interest of the fund and of all relevant stakeholders in the scheme, i.e. active employees, inactive employees, retirees and employers. The trustees of the gratuity fund are responsible for the investment policy with regard to the assets of the fund.

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39.2 The plan in Pakistan typically exposes the Bank to actuarial risks such as: salary risk, discount rate risk, mortality risk and investment risk defined as follow:

- **Salary increase risk:**

This is a risk to the Bank, because the benefits are based on the final salary, if the final salary is higher it will impacts the liability accordingly.

- **Discount rate risk**

The discount rate is based on the yield on government bonds. If the market yield of bonds varies, the discount rate would vary in the same manner and would affect the present value of obligation and fair value of assets.

- **Withdrawal risk:**

This is the risk that actual withdrawals experience is different than expected and will impact the obligation accordingly.

- **Longevity Risk**

This is the risk that actual lifetime of retirees is longer than expectation. The risk is measured at plan level over the entire population.

- **Investment risk**

This is the risk that the assets are under-performing and are not sufficient to meet the liabilities.

- **Maturity profile**

The weighted average duration of the defined benefit obligation works out to 11 years.

39.3 **Number of employees under the schemes**

The number of employees covered under defined benefit scheme (gratuity fund) is 3,522 (2017: 3,095).

39.4 **Principal actuarial assumptions**

Principal actuarial assumptions at the end of the reporting period expressed as weighted averages. The actuarial valuations were carried out on December 31, 2018 based on the Projected Unit Credit Method, using the following significant assumptions:

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| | | <u>2018</u> | <u>2017</u> |
|--|-----------|---------------------------------------|---------------------------------------|
| Valuation discount rate for year end obligation | per annum | 13.75% | 9.50% |
| Valuation discount rate for interest cost for the year | per annum | 9.50% | 8.00% |
| Expected return on plan assets | per annum | 13.75% | 9.50% |
| Future salary increase rate | | | |
| - upto three years | per annum | 10.50% | 10.50% |
| - more than three years | per annum | 13.75% | 10.50% |
| Effective duration of the discounted future cash flows | years | 11 | 11 |
| Normal retirement age | years | 60 | 60 |
| Withdrawal rates | | Moderate | Moderate |
| Mortality rates | | SLIC 2001- 2005, Setback 1 Year | SLIC 2001- 2005, Setback 1 Year |

39.5 Movement in defined benefit obligations, fair value of plan assets and their components

| | Defined benefit obligations | | Fair value of plan assets | | Net defined benefit liability (asset) | |
|---|-----------------------------|----------------|---------------------------|----------------|---------------------------------------|----------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | ----- Rupees in '000 ----- | | | | | |
| Balance as at January 01 | 548,530 | 367,635 | 373,412 | 249,327 | 175,118 | 118,308 |
| Included in profit or loss | | | | | | |
| Current service cost | 119,060 | 84,931 | - | - | 119,060 | 84,931 |
| Past service cost | 2,525 | - | - | - | 2,525 | - |
| Interest cost / income | 51,168 | 29,076 | 43,197 | 24,431 | 7,971 | 4,645 |
| | 172,753 | 114,007 | 43,197 | 24,431 | 129,556 | 89,576 |
| Included in other comprehensive income | | | | | | |
| Actuarial gains / losses arising from: | | | | | | |
| - financial assumptions | (127,462) | 611 | (25,329) | (10,273) | (102,133) | 10,884 |
| - experience adjustments | 75,071 | 74,658 | - | - | 75,071 | 74,658 |
| | (52,391) | 75,269 | (25,329) | (10,273) | (27,062) | 85,542 |
| Other movements | | | | | | |
| Contribution made during the year | - | - | 175,118 | 118,308 | (175,118) | (118,308) |
| Benefits paid during the year | (16,939) | (6,182) | (16,939) | (6,182) | - | - |
| Benefits payable during the year | (2,891) | (2,199) | (2,891) | (2,199) | - | - |
| | (19,830) | (8,381) | 155,288 | 109,927 | (175,118) | (118,308) |
| Balance as at December 31 | <u>649,062</u> | <u>548,530</u> | <u>546,568</u> | <u>373,412</u> | <u>102,494</u> | <u>175,118</u> |

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39.6 The composition of the plan assets at the end of the reporting period for each category, are as follows:

| | Note | Cost | | Fair value of plan assets | | | |
|---------------------------|--------|----------------|----------------|---------------------------|----------------|-------------|-------------|
| | | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | | Rupees in '000 | | Percentage | | | |
| Cash and cash equivalents | | 245,411 | 9,146 | 245,411 | 9,146 | 43.8% | 2.4% |
| Debt securities | 39.6.1 | 315,000 | 368,046 | 304,063 | 366,465 | 56.2% | 97.6% |
| | | <u>560,411</u> | <u>377,192</u> | <u>549,474</u> | <u>375,611</u> | <u>100%</u> | <u>100%</u> |

39.6.1 This represents investments held in Pakistan Investment Bonds (PIBs) and Term Finance Certificates (TFCs). The fair values of these securities are determined based on quoted market prices in active markets.

39.7 Maturity profile

39.7.1 Expected maturity analysis of undiscounted defined benefit obligation (benefit payments) for the gratuity fund is as follows:

| | Up to one year | Over 1-2 years | Over 2-5 years | Over 6-10 years | Over 10 and above years | Total |
|---------------------------------|-------------------|-------------------|-------------------|--------------------|----------------------------------|-------------------|
| Rupees in '000 | | | | | | |
| Balance as at December 31, 2018 | <u>27,055</u> | <u>38,929</u> | <u>184,327</u> | <u>848,062</u> | <u>18,055,928</u> | <u>19,154,301</u> |
| Balance as at December 31, 2017 | <u>17,411</u> | <u>21,450</u> | <u>130,589</u> | <u>469,756</u> | <u>9,092,944</u> | <u>9,732,150</u> |

39.8 Sensitivity analysis

39.8.1 Significant actuarial assumptions for the determination of the defined obligation are discount rate, and expected rate of salary increase. The sensitivity analysis below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant:

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| Particulars | Rate | Present value | Fair value | Net defined |
|--------------------------|------------------------------------|-------------------------------|--------------------|-------------------|
| | | of defined benefit obligation | of any plan assets | benefit liability |
| | | Rupees in '000 | | |
| Current results | - | 649,062 | 546,568 | 102,494 |
| Discount rate | | | | |
| 1% Increase | 14.75% | 590,606 | 546,568 | 44,038 |
| 1% Decrease | 12.75% | 716,238 | 546,568 | 169,670 |
| Salary Rate | | | | |
| 1% Increase | 14.75% | 717,386 | 546,568 | 170,818 |
| 1% Decrease | 12.75% | 588,581 | 546,568 | 42,013 |
| Withdrawal rate | | | | |
| 10% Increase | Moderate + one year | 632,272 | 546,568 | 85,704 |
| 10% Decrease | Moderate - one year | 667,335 | 546,568 | 120,767 |
| Mortality rate | | | | |
| One year age set back | Adjusted SLIC 2001-2005 - one year | 648,733 | 546,568 | 102,165 |
| One year age set forward | Adjusted SLIC 2001-2005 + one year | 649,413 | 546,568 | 102,845 |

Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as applied in calculating the defined benefit obligation liability recognised in this consolidated statement of financial position.

39.9 Experience Adjustments

The re-measurement gains / losses arise due to actual experience varying from the actuarial assumptions for the year.

| | 2018 | 2017 | 2016 | 2015 | 2014 |
|---|-----------------|----------------|----------------|---------------|---------------|
| Rupees in '000 | | | | | |
| Particulars | | | | | |
| Defined benefit obligation | 649,062 | 550,729 | 367,635 | 235,572 | 154,368 |
| Fair value of plan assets | (546,568) | (375,611) | (249,327) | (171,567) | (133,019) |
| Net defined benefit liability | <u>102,494</u> | <u>175,118</u> | <u>118,308</u> | <u>64,005</u> | <u>21,349</u> |
| Re-measurement loss / (gain) on obligation | (52,391) | 75,269 | 56,598 | 12,774 | 3,493 |
| Re-measurement loss / (gain) on plan assets | 25,329 | 10,273 | 393 | (3,104) | 3,655 |
| Other comprehensive income | <u>(27,062)</u> | <u>85,542</u> | <u>56,991</u> | <u>9,670</u> | <u>7,148</u> |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

- 39.10** The average duration of the payment of benefit obligation at December 31, 2018 is within one year.
- 39.11** The Bank contributes to the gratuity fund as per actuarial's expected charge for the next financial year. Based on actuarial advice and management estimates, the charge in respect of defined benefit obligation for the next one year works out to be Rs. 132.323 million. The amount of re-measurements to be recognised in other comprehensive income for year ending December 31, 2018 will be worked out as at the next valuation.

40. DEFINED CONTRIBUTION PLAN

The Group operates a contributory provident fund scheme for all permanent employees. The employer and employee both make a contribution of equal amount to the fund as follows:

| | Contribution basic salary | Number of employees | | Contribution made during the year | |
|-----------------------------|------------------------------|---------------------|-------|--------------------------------------|---------|
| | | 2018 | 2017 | 2018 | 2017 |
| | Percentages | Numbers | | Rupees in '000 | |
| Holding company | | | | | |
| - JS Bank Limited | 7.1% | 2,746 | 2,481 | 177,359 | 137,059 |
| Subsidiary companies | | | | | |
| - JS Global Capital Limited | 10.0% | 195 | 174 | 14,400 | 13,059 |
| - JS Investments Limited | 8.0% | 103 | 101 | 9,030 | 7,181 |

41. COMPENSATION OF DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements for the year in respect of the remuneration and benefits to the President / Chief Executive, Directors and Executives are as follows:

| | 2018 | | | | |
|---|----------------|--------------------|-------------|-------------------------|------------|
| | Directors | | President / | Key | Other |
| | Chairman | Non- Executives | CEO | Management Personnel | Executives |
| | Rupees in '000 | | | | |
| Fees and Allowances etc. | 600 | 13,850 | - | - | - |
| Managerial Remuneration | | | | | |
| i) Fixed | - | 2,658 | 38,331 | 266,597 | 1,327,444 |
| ii) Total Variable | | | | | |
| of which | | | | | |
| a) Cash Bonus / Awards | - | - | 25,000 | 91,025 | 171,902 |
| b) Bonus & Awards in Shares | - | - | - | - | - |
| Charge for defined benefit plan | - | - | 1,621 | 15,239 | 75,596 |
| Contribution to defined contribution plan | - | - | 4,185 | 21,689 | 110,461 |
| Rent & house maintenance | - | - | - | 1,473 | - |
| Utilities | - | - | - | 197 | 3,115 |
| Medical | - | - | 3,833 | 25,494 | 132,744 |
| Conveyance | - | - | 442 | 9,505 | 117,095 |
| Others * | - | - | 183 | 808 | 4,566 |
| Total | 600 | 16,508 | 48,595 | 346,002 | 1,778,678 |
| Number of persons | 1 | 21 | 1 | 29 | 568 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | | | |
|---|--------------|--------------------|--------------------|--------------------------------|---------------------|
| | Directors | | President / CEO | Key Management Personnel | Other Executives |
| | Chairman | Non- Executives | | | |
| ----- Rupees in '000 ----- | | | | | |
| Fees and Allowances etc. Managerial Remuneration | 1,450 | 11,550 | - | - | - |
| i) Fixed | - | 2,475 | 19,636 | 209,316 | 1,018,404 |
| ii) Total Variable of which | | | | | |
| a) Cash Bonus / Awards | | | | | |
| b) Bonus & Awards in Shares | - | - | 20,000 | 103,650 | 177,488 |
| Charge for defined benefit plan | - | - | - | - | - |
| Contribution to defined contribution plan | - | - | - | 11,655 | 59,566 |
| Rent & house maintenance | - | - | - | 10,810 | 57,087 |
| Utilities | - | - | - | 1,375 | - |
| Medical | - | - | - | 156 | 2,014 |
| Conveyance | - | - | 1,964 | 19,470 | 101,840 |
| Others* | - | - | - | 6,437 | 77,755 |
| Total | - | - | 26 | 896 | 4,168 |
| | <u>1,450</u> | <u>14,025</u> | <u>41,626</u> | <u>363,765</u> | <u>1,498,322</u> |
| Number of persons | <u>1</u> | <u>14</u> | <u>1</u> | <u>23</u> | <u>433</u> |

41.1. During the year, Mr. Basir Shamsie is appointed as President & Chief Executive Officer of the Bank in place of Mr. Khalid Imran w.e.f. July 16, 2018. The Board has approved his remuneration and terms and conditions of employment.

The SBP, vide its BPRD Circular No. 01 January 25, 2017, issued «Guidelines and Disclosures on Governance and Remuneration Practices». Certain disclosure related to remuneration of Directors and management of the Bank were required to be presented in the financial statements in terms of such guidelines. Accordingly, revised format of the financial statement issued by the SBP incorporates such disclosure requirements. However, SBP through its circular number BPRD/R&PD/2018/17232 dated August 08, 2018 deferred the reporting of such disclosures till December 31, 2019. Therefore, the management has reported the remuneration disclosures in these consolidated financial statements in accordance with previous disclosure requirements of the SBP.

The Companies Act, 2017 has changed the definition of Executives from individuals with an annual basic salary exceeding Rs.0.500 million to individuals with an annual basic salary exceeding Rs 1.200 million. Pursuant to this change in definition, the comparative figures for executives have been restated.

The Chief Executive Officer (CEO) and certain Executives are provided with free club memberships. The CEO is also provided with free use of Bank maintained cars in accordance with their entitlement.

All Executives, including the CEO of the Bank, are also entitled to certain short term employee benefits which are disclosed in note 31.1 to these consolidated financial statements.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | | 2018 | | | | | | |
|----------------------------------|---------------------------|----------------------------|-----------------|---|---------------------------|----------------|---------------------|-------------------|
| | | Board Committees | | | | | | |
| | | Board Meetings | Audit Committee | Human Resource, Remuneration & Nomination Committee | Risk Management Committee | I.T Committee» | Executive Committee | Total Amount Paid |
| | | ----- Rupees in '000 ----- | | | | | | |
| Meeting Fees and Allowances Paid | | | | | | | | |
| Name of Director | | | | | | | | |
| 1 | Mr. Ali Jehangir Siddiqui | - | - | - | - | - | - | - |
| 2 | Mr. Adil Matcheswala | - | - | - | - | - | - | - |
| 3 | Mr. Ashraf Nawabi | - | - | - | - | - | - | - |
| 4 | Mr. G.M. Sikander | - | - | - | - | - | - | - |
| 5 | Mr. Kalim-ur-Rahman | - | - | - | - | - | - | - |
| 6 | Mr. Munawar Alam Siddiqui | - | - | - | - | - | - | - |
| 7 | Ms. Nargis Ghaloo | - | - | - | - | - | - | - |
| 8 | Mr. Shahab Anwar Khawaja | - | - | - | - | - | - | - |
| 9 | Mr. Abdul Hamid Mihrez | 300 | - | 100 | - | - | 100 | 200 |
| 10 | Mr. Munir Hassan | 300 | - | - | - | - | 100 | 100 |
| 11 | Mr. Ammar Talib Hajeyah | 300 | 100 | - | - | - | - | 100 |
| 12 | Mr. Khurshid Hadi | 300 | 400 | 136 | - | - | - | 536 |
| 13 | Mr. Asif Raza Sana | 275 | - | - | - | - | - | - |
| 14 | Mr. Ahsen Ahmed | 175 | - | 75 | - | - | - | 75 |
| Total amount paid | | 1,650 | 500 | 311 | - | - | 200 | 1,011 |

| | | 2017 | | | | | | |
|----------------------------------|---------------------------|----------------------------|-----------------|---|---------------------------|----------------|---------------------|-------------------|
| | | Board Committees | | | | | | |
| | | Board Meetings | Audit Committee | Human Resource, Remuneration & Nomination Committee | Risk Management Committee | I.T Committee» | Executive Committee | Total Amount Paid |
| | | ----- Rupees in '000 ----- | | | | | | |
| Meeting Fees and Allowances Paid | | | | | | | | |
| Name of Director | | | | | | | | |
| 1 | Mr. Ali Jehangir Siddiqui | 1,250 | - | 200 | - | - | - | 200 |
| 2 | Mr. Adil Matcheswala | 1,250 | 400 | - | - | - | - | 400 |
| 3 | Mr. Ashraf Nawabi | 1,250 | - | - | 400 | - | - | 400 |
| 4 | Mr. G.M. Sikander | 1,250 | 400 | 200 | - | - | - | 600 |
| 5 | Mr. Kalim-ur-Rahman | 1,250 | - | - | 400 | - | - | 400 |
| 6 | Mr. Munawar Alam Siddiqui | 1,250 | - | - | 400 | - | - | 400 |
| 7 | Ms. Nargis Ghaloo | 1,250 | - | 200 | - | - | - | 200 |
| 8 | Mr. Shahab Anwar Khawaja | 1,250 | 400 | - | - | - | - | 400 |
| 9 | Mr. Abdul Hamid Mihrez | 300 | - | 100 | - | - | 100 | 200 |
| 10 | Mr. Ammar Talib Hajeyah | 300 | 100 | - | - | - | - | 100 |
| 11 | Mr. Khurshid Hadi | 600 | 800 | - | - | - | - | 800 |
| 12 | Mr. Farid Arshad Masood | 262 | - | - | - | - | - | - |
| 13 | Mr. Fouad Fahmi Darwish | 300 | - | - | - | - | 100 | 100 |
| 14 | Mr. Asif Raza Sana | 200 | - | - | - | - | 25 | 25 |
| 15 | Mr. Ahsen Ahmed | 150 | - | 100 | - | - | - | 100 |
| Total amount paid | | 12,112 | 2,100 | 800 | 1,200 | - | 225 | 4,325 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

42. FAIR VALUE OF FINANCIAL INSTRUMENTS

IFRS 13 «Fair Value Measurement» defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to absence of current and active market for assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Bank's accounting policy as stated in note 4.5.1 to these consolidated financial statements.

The repricing profile, effective rates and maturity are stated in note 47.2.5 and 47.3 respectively, to these financial statements.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature or in the case of customer loans and deposits are frequently repriced.

Fair value hierarchy

IFRS 13 requires the Bank to classify fair value measurement using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has following levels:

- Level 1** Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.
- Level 2** Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3** Unobservable inputs for the asset or liability.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

42.1 Valuation techniques used in determination of fair values within level 2

| Item | Valuation approach and input used |
|---|--|
| Units of mutual funds | Fair values of investments in units of mutual funds are determined based on redemption prices disclosed at the Mutual Funds Association of Pakistan (MUFAP) as at the close of the business days. |
| Shares of listed companies | Fair values of investments in listed equity securities are valued on the basis of closing quoted market prices available at the Pakistan Stock Exchange. |
| Pakistan Investment Bonds / Market Treasury Bills | Fair values of Pakistan Investment Bonds and Market Treasury Bills are derived using PKRV rates (Reuters page). |
| Term Finance Certificates and Bonds | Investments in debt securities (comprising Term Finance Certificates, Bonds and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the SECP. |
| Derivatives | The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant underlying parameters including foreign currencies involved, interest rates, yield curves, volatilities, contracts duration, etc. |

42.2 Valuation techniques used in determination of fair values within level 3

| | |
|---|---|
| Fixed assets - Land and building | Fixed assets and Non-banking assets under satisfaction of claims are carried at revalued amounts determined by professional valuers (level 3 measurement) based on their assessment of the market values as disclosed in note 10 and 13 respectively. The valuations are conducted by the valuation experts appointed by the Bank which are also on the panel of State Bank of Pakistan. The valuation experts used a market based approach to arrive at the fair value of the Bank's properties. The market approach used prices and other relevant information generated by market transactions involving identical or comparable or similar properties. These values are adjusted to reflect the current condition of the properties. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty, accordingly a qualitative disclosure of sensitivity has not been presented in these financial statements. |
| Non-banking assets under satisfaction of claims | |

42.3 The Group's policy is to recognise transfers into and out of the different fair value hierarchy levels at the date the event or change in circumstances that caused the transfer occurred. There were no transfers between levels 1 and 2 during the year.

42.4 The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | As at December 31, 2018 | | | |
|--|-------------------------|--------------------|------------------|--------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| ----- Rupees in '000 ----- | | | | |
| On balance sheet financial instruments | | | | |
| Items carried at fair value | | | | |
| Financial assets classified as held-for-trading securities | | | | |
| Financial assets - measured at fair value | | | | |
| Investments | | | | |
| Federal Government Securities | - | 41,368,514 | - | 41,368,514 |
| Shares | 993,812 | - | - | 993,812 |
| Non Government Debt Securities | - | 133,356 | - | 133,356 |
| Open end mutual funds | - | 378,945 | - | 378,945 |
| | 993,812 | 41,880,815 | - | 42,874,627 |
| Financial assets classified as available-for-sale securities | | | | |
| Financial assets - measured at fair value | | | | |
| Investments | | | | |
| Federal Government Securities | - | 52,541,122 | - | 52,541,122 |
| Shares | 2,586,797 | - | - | 2,586,797 |
| Non Government Debt Securities | - | 808,626 | - | 808,626 |
| Open end mutual funds | - | 1,157,455 | - | 1,157,455 |
| Foreign Securities | - | 5,868,382 | - | 5,868,382 |
| | 2,586,797 | 60,375,585 | - | 62,962,382 |
| Financial assets - disclosed but not measured at fair value | | | | |
| Investments | | | | |
| Federal Government Securities | - | 39,836,881 | - | 39,836,881 |
| | - | 39,836,881 | - | 39,836,881 |
| | <u>3,580,609</u> | <u>142,093,281</u> | <u>-</u> | <u>145,673,890</u> |
| Non-Financial Assets | | | | |
| Revalued fixed assets | - | - | 1,659,236 | 1,659,236 |
| Non-banking assets acquired in satisfaction of claims | - | - | 185,290 | 185,290 |
| | <u>-</u> | <u>-</u> | <u>1,844,526</u> | <u>1,844,526</u> |
| Off balance sheet financial instruments | | | | |
| Commitments in respect of: | | | | |
| Forward foreign exchange contracts | | | | |
| Purchase | - | 21,946,624 | - | 21,946,624 |
| Sale | - | 13,319,774 | - | 13,319,774 |
| Forward government securities | | | | |
| Purchase | - | 209,530 | - | 209,530 |
| Sale | - | 1,494,554 | - | 1,494,554 |
| Derivative instruments | | | | |
| Cross currency swaps (notional principal) | - | 5,254,792 | - | 5,254,792 |
| Options (notional principal) | - | 2,627,781 | - | 2,627,781 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | As at December 31, 2018 | | | |
|---|----------------------------|--------------------|------------------|--------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| | ----- Rupees in '000 ----- | | | |
| On balance sheet financial instruments | | | | |
| Items carried at fair value | | | | |
| Financial assets classified as held-for-trading securities | | | | |
| Financial assets - measured at fair value | | | | |
| Investments | | | | |
| Federal Government Securities | - | 8,469,151 | - | 8,469,151 |
| Shares | 322,414 | - | - | 322,414 |
| Non Government Debt Securities | - | 69,678 | - | 69,678 |
| Open end mutual funds | - | 426,248 | - | 426,248 |
| | 322,414 | 8,965,077 | - | 9,287,491 |
| Financial assets classified as available-for-sale securities | | | | |
| Financial assets - measured at fair value | | | | |
| Investments | | | | |
| Federal Government Securities | - | 107,922,471 | - | 107,922,471 |
| Shares | 3,595,918 | - | - | 3,595,918 |
| Non Government Debt Securities | - | - | - | - |
| Open end mutual funds | - | 1,728,712 | - | 1,728,712 |
| Foreign Securities | - | 4,350,638 | - | 4,350,638 |
| | 3,595,918 | 114,001,821 | - | 117,597,739 |
| Financial assets - disclosed but not measured at fair value | | | | |
| Investments | | | | |
| Federal Government Securities | - | 41,033,889 | - | 41,033,889 |
| | - | 41,033,889 | - | 41,033,889 |
| | <u>3,918,332</u> | <u>164,000,787</u> | <u>-</u> | <u>167,919,119</u> |
| Non-Financial Assets | | | | |
| Revalued fixed assets | - | - | 2,745,141 | 2,745,141 |
| Non-banking assets acquired in satisfaction of claims | - | - | 203,339 | 203,339 |
| | - | - | <u>2,948,480</u> | <u>2,948,480</u> |
| Off balance sheet financial instruments | | | | |
| Commitments in respect of: | | | | |
| Forward foreign exchange contracts | | | | |
| Purchase | - | 6,851,332 | - | 6,851,332 |
| Sale | - | 5,061,071 | - | 5,061,071 |
| Forward government securities | | | | |
| Purchase | - | 1,495,823 | - | 1,495,823 |
| Sale | - | 116,000 | - | 116,000 |
| Derivative instruments | | | | |
| Cross currency swaps (notional principal) | - | 4,489,958 | - | 4,489,958 |
| Options (notional principal) | - | 2,426,276 | - | 2,426,276 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

43. SEGMENT INFORMATION

43.1. Segment Details with respect to Business Activities

| | 2018 | | | | | | | Total |
|---|----------------------------|----------------------|-------------------|-----------------------|-----------|---------------------|------------|-------------|
| | Corporate finance | Trading and sales | Retail banking | Commercial banking | Brokerage | Asset management | Others | |
| Profit & Loss | ----- Rupees in `000 ----- | | | | | | | |
| Net mark-up / return / profit | - | 4,594,203 | (3,613,379) | 7,828,472 | 149,229 | 2,482 | - | 8,961,007 |
| Inter segment revenue - net | - | (5,972,140) | 10,427,205 | (4,480,355) | - | (7,166) | - | (32,456) |
| Non mark-up / return / interest income | 335,946 | (544,403) | 1,526,940 | 713,390 | 608,536 | 353,601 | 108,965 | 3,102,975 |
| Total Income | 335,946 | (1,922,340) | 8,340,766 | 4,061,507 | 757,765 | 348,917 | 108,965 | 12,031,526 |
| Segment direct expenses | 111,513 | 172,382 | 5,010,617 | 1,414,121 | 658,927 | 376,230 | 389,851 | 8,133,641 |
| Inter segment expense allocation | - | 232,680 | 1,094,722 | 1,368,684 | (27,111) | - | - | 2,668,975 |
| Total expenses | 111,513 | 405,062 | 6,105,339 | 2,782,805 | 631,816 | 376,230 | 389,851 | 10,802,616 |
| Provisions | - | (11,844) | 92,534 | 197,904 | - | (80,490) | (39,806) | 158,298 |
| Profit before tax | 224,433 | (2,315,558) | 2,142,893 | 1,080,798 | 125,949 | 53,177 | (241,080) | 1,070,612 |
| Balance Sheet | | | | | | | | |
| Cash & Bank balances | - | 26,330,603 | 6,748,812 | - | 7,357 | 2,428 | - | 33,089,200 |
| Investments | - | 146,741,243 | - | - | 1,161,072 | 1,698,900 | - | 149,601,215 |
| Net inter segment lending | - | - | 142,567,445 | - | - | - | 6,556,733 | 149,124,178 |
| Lendings to financial institutions | - | 1,937,347 | - | - | - | - | - | 1,937,347 |
| Advances - performing | - | - | 93,802,563 | 155,702,540 | 313,609 | 3,590 | - | 249,822,302 |
| Advances - non-performing | - | - | 1,647,085 | 3,995,026 | - | - | - | 5,642,111 |
| Advances - (provisions) / reversals - net | - | - | (527,295) | (2,629,001) | - | - | - | (3,156,296) |
| | - | - | 94,922,353 | 157,068,565 | 313,609 | 3,590 | - | 252,308,117 |
| Others | - | 2,622,494 | 1,690,642 | 2,587,220 | 1,793,770 | 771,566 | 14,139,676 | 23,605,368 |
| Total Assets | - | 177,631,687 | 245,929,252 | 159,655,785 | 3,275,808 | 2,476,484 | 20,696,409 | 609,665,425 |
| Borrowings | - | 80,051,504 | 4,290,751 | 12,216,408 | - | - | - | 96,558,663 |
| Subordinated debt | - | 7,496,800 | - | - | - | - | - | 7,496,800 |
| Deposits & other accounts | - | - | 231,253,106 | 88,553,746 | - | - | - | 319,806,852 |
| Net inter segment borrowing | - | 91,475,842 | - | 57,648,336 | - | - | - | 149,124,178 |
| Others | - | 556,272 | 8,833,219 | 1,237,296 | 2,231,649 | 302,289 | 5,079,388 | 18,240,113 |
| Total Liabilities | - | 179,580,418 | 244,377,076 | 159,655,786 | 2,231,649 | 302,289 | 5,079,388 | 591,226,606 |
| Equity | - | - | - | - | - | - | 18,438,819 | 18,438,819 |
| Total Equity & Liabilities | - | 179,580,418 | 244,377,076 | 159,655,786 | 2,231,649 | 302,289 | 23,518,207 | 609,665,425 |
| Contingencies & Commitments | - | 43,239,446 | 34,959,767 | 21,114,506 | 412,348 | - | 143,933 | 99,457,652 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | | | | | | |
|---|----------------------------|----------------------|--------------------|-----------------------|------------------|---------------------|-------------------|--------------------|
| | Corporate finance | Trading and sales | Retail banking | Commercial banking | Brokerage | Asset management | Others | Total |
| Profit & Loss | ----- Rupees in '000 ----- | | | | | | | |
| Net mark-up / return / profit | - | 8,301,107 | (3,689,532) | 1,630,376 | 165,887 | 1,636 | - | 6,409,474 |
| Inter segment revenue - net | - | (8,720,051) | 8,416,392 | 303,659 | - | - | - | - |
| Non mark-up / return / interest income | 460,281 | 1,752,498 | 1,176,590 | 586,845 | 677,698 | 316,475 | 75,126 | 5,045,513 |
| Total Income | 460,281 | 1,333,554 | 5,903,450 | 2,520,880 | 843,585 | 318,111 | 75,126 | 11,454,987 |
| Segment direct expenses | 96,476 | 136,188 | 4,281,203 | 1,098,780 | 651,376 | 319,356 | 529,218 | 7,112,597 |
| Inter segment expense allocation | - | 214,061 | 844,951 | 1,101,199 | (6,237) | (6,678) | - | 2,147,296 |
| Total expenses | 96,476 | 350,249 | 5,126,154 | 2,199,979 | 645,139 | 312,678 | 529,218 | 9,259,893 |
| Provisions | - | 295,621 | 6,111 | 24,113 | - | (38,233) | 44,805 | 332,417 |
| Profit before tax | 363,805 | 687,684 | 771,185 | 296,788 | 198,446 | 43,666 | (498,897) | 1,862,677 |
| Balance Sheet | | | | | | | | |
| Cash & Bank balances | - | 12,134,325 | 6,233,729 | - | 13,616 | 1,937 | - | 18,383,607 |
| Investments | - | 169,611,558 | - | - | (691,492) | 1,368,769 | - | 170,288,835 |
| Net inter segment lending | - | - | 142,645,510 | - | - | - | 9,808,487 | 152,453,997 |
| Lendings to financial institutions | - | 3,116,199 | - | - | - | - | - | 3,116,199 |
| Advances - performing | - | - | 77,310,353 | 106,310,545 | 15,346 | 6,247 | - | 183,642,491 |
| Advances - non-performing | - | - | 613,448 | 2,644,549 | - | - | - | 3,257,997 |
| Advances - (provisions) / reversals - net | - | - | (384,240) | (2,355,073) | - | - | - | (2,739,313) |
| Others | - | - | 77,539,561 | 106,600,021 | 15,346 | 6,247 | - | 184,161,175 |
| Total Assets | - | 187,372,926 | 227,346,667 | 107,455,784 | 607,064 | 2,037,936 | 21,757,869 | 546,578,246 |
| Borrowings | - | 52,127,305 | 3,311,398 | 9,118,340 | - | - | - | 64,557,043 |
| Subordinated debt | - | 4,998,800 | - | - | - | - | - | 4,998,800 |
| Deposits & other accounts | - | - | 216,128,764 | 73,948,802 | (1,684,785) | (27,767) | - | 288,365,014 |
| Net inter segment borrowing | - | 130,116,158 | - | 23,134,642 | - | - | - | 153,250,800 |
| Others | - | 130,663 | 7,906,506 | 1,253,998 | 1,060,015 | 298,952 | 5,088,541 | 15,738,675 |
| Total Liabilities | - | 187,372,926 | 227,346,668 | 107,455,782 | (624,770) | 271,185 | 5,088,541 | 526,910,332 |
| Equity | - | - | - | - | 2,601,418 | 2,403,291 | 14,663,205 | 19,667,914 |
| Total Equity & Liabilities | - | 187,372,926 | 227,346,668 | 107,455,782 | 1,976,648 | 2,674,476 | 19,751,746 | 546,578,246 |
| Contingencies & Commitments | - | 19,906,145 | 37,821,703 | 25,585,623 | 404,529 | - | - | 83,313,471 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

43.2. Segment details with respect to geographical locations

| | 2018 | | Total |
|---|----------------------------|-------------------|--------------------|
| | Pakistan | Bahrain | |
| Profit & Loss | ----- Rupees in '000 ----- | | |
| Net mark-up / return / profit | 8,740,431 | 220,576 | 8,961,007 |
| Inter segment revenue - net | (32,456) | - | (32,456) |
| Non mark-up / return / interest income | 3,082,882 | 20,093 | 3,102,975 |
| Total Income | 11,790,857 | 240,669 | 12,031,526 |
| Segment direct expenses | 8,012,191 | 121,450 | 8,133,641 |
| Inter segment expense allocation | 2,668,975 | - | 2,668,975 |
| Total expenses | 10,681,166 | 121,450 | 10,802,616 |
| Provisions | 94,312 | 63,986 | 158,298 |
| Profit before tax | 1,015,379 | 55,233 | 1,070,612 |
| Balance Sheet | | | |
| Cash & Bank balances | 32,773,966 | 315,234 | 33,089,200 |
| Investments | 143,993,273 | 5,607,942 | 149,601,215 |
| Net inter segment lending | 147,036,382 | 2,087,796 | 149,124,178 |
| Lendings to financial institutions | - | 1,937,347 | 1,937,347 |
| Advances - performing | 247,948,659 | 1,873,643 | 249,822,302 |
| Advances - non-performing | 5,642,111 | - | 5,642,111 |
| Advances - (Provisions)/reversals - Net | (3,156,296) | - | (3,156,296) |
| | 250,434,474 | 1,873,643 | 252,308,117 |
| Others | 23,443,345 | 162,023 | 23,605,368 |
| Total Assets | 597,681,440 | 11,983,985 | 609,665,425 |
| Borrowings | 89,602,007 | 6,956,656 | 96,558,663 |
| Subordinated debt | 7,496,800 | - | 7,496,800 |
| Deposits & other accounts | 315,351,693 | 4,455,159 | 319,806,852 |
| Net inter segment borrowing | 148,853,466 | 270,712 | 149,124,178 |
| Others | 17,846,845 | 393,268 | 18,240,113 |
| Total Liabilities | 579,150,811 | 12,075,795 | 591,226,606 |
| Equity | 18,530,629 | (91,810) | 18,438,819 |
| Total Equity & Liabilities | 597,681,440 | 11,983,985 | 609,665,425 |
| Contingencies & Commitments | 96,788,490 | 2,669,162 | 99,457,652 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | |
|---|----------------------------|------------------|--------------------|
| | Pakistan | Bahrain | Total |
| | ----- Rupees in '000 ----- | | |
| Profit & Loss | | | |
| Net mark-up / return / profit | 6,250,388 | 159,086 | 6,409,474 |
| Inter segment revenue - net | - | - | - |
| Non mark-up / return / interest income | 4,858,483 | 187,030 | 5,045,513 |
| Total Income | 11,108,871 | 346,116 | 11,454,987 |
| Segment direct expenses | 7,010,848 | 101,749 | 7,112,597 |
| Inter segment expense allocation | 2,147,296 | - | 2,147,296 |
| Total expenses | 9,158,144 | 101,749 | 9,259,893 |
| Provisions | 332,417 | - | 332,417 |
| Profit before tax | 1,618,310 | 244,367 | 1,862,677 |
| Balance Sheet | | | |
| Cash & Bank balances | 18,043,890 | 339,717 | 18,383,607 |
| Investments | 167,244,792 | 3,044,043 | 170,288,835 |
| Net inter segment lending | 152,453,997 | - | 152,453,997 |
| Lendings to financial institutions | - | 3,116,199 | 3,116,199 |
| Advances - performing | 182,939,557 | 702,934 | 183,642,491 |
| Advances - non-performing | 3,257,997 | - | 3,257,997 |
| Advances - (Provisions)/reversals - Net | (2,739,313) | - | (2,739,313) |
| Others | 183,458,241 | 702,934 | 184,161,175 |
| Others | 18,058,440 | 115,993 | 18,174,433 |
| Total Assets | 539,259,360 | 7,318,886 | 546,578,246 |
| Borrowings | 59,478,457 | 5,078,586 | 64,557,043 |
| Subordinated debt | 4,998,800 | - | 4,998,800 |
| Deposits & other accounts | 287,589,380 | 775,634 | 288,365,014 |
| Net inter segment borrowing | 152,372,058 | 878,742 | 153,250,800 |
| Others | 15,672,206 | 66,469 | 15,738,675 |
| Total Liabilities | 520,110,901 | 6,799,431 | 526,910,332 |
| Equity | 19,148,459 | 519,455 | 19,667,914 |
| Total Equity & Liabilities | 539,259,360 | 7,318,886 | 546,578,246 |
| Contingencies & Commitments | 79,929,064 | 3,384,407 | 83,313,471 |

44. TRUST ACTIVITIES

The Group is not engaged in any significant trust activities.

45. RELATED PARTY TRANSACTIONS

The Group has related party relationship with its associates, parent, subsidiaries, companies having common directors, companies in which parent holds more than 20% shares, employee benefit plans, and its key management personnel (including their associates).

Contributions to the accounts in respect of staff retirement benefits are made in accordance with terms of the contribution plans. Remuneration of the key management personnel are in accordance with the terms of their employment. Other transactions are carried out as per agreed terms.

The details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these consolidated financial statements are as follows:

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | As at December 31, 2018 (Audited) | | | | | As at December 31, 2017 (Audited) | | | | |
|---|-----------------------------------|-----------|--------------------------|------------|-----------------------|-----------------------------------|-----------|--------------------------|------------|-----------------------|
| | Parent | Directors | Key management personnel | Associates | Other related parties | Parent | Directors | Key management personnel | Associates | Other related parties |
| | (Rupees in '000) | | | | | | | | | |
| Lendings to financial institutions | | | | | | | | | | |
| Opening balance | - | - | - | - | - | - | - | - | - | - |
| Addition during the year | - | - | - | - | 1,100,000 | - | - | - | - | - |
| Repaid during the year | - | - | - | - | (1,100,000) | - | - | - | - | - |
| Transfer in / (out) - net | - | - | - | - | - | - | - | - | - | - |
| Closing balance | - | - | - | - | - | - | - | - | - | - |
| Investments | | | | | | | | | | |
| Opening balance | 14,307 | - | - | - | 3,245,662 | 21,013 | - | - | - | 3,343,147 |
| Investment made during the period / year | 24,000 | - | - | 180,000 | 2,507,393 | (6,706) | - | - | - | 1,118,687 |
| Investment redeemed / disposed off during the period / year | (18,057) | - | - | - | (2,522,930) | - | - | - | - | (1,216,172) |
| Transfer in / (out) - net | - | - | - | - | - | - | - | - | - | - |
| Closing balance | 20,250 | - | - | 180,000 | 3,230,125 | 14,307 | - | - | - | 3,245,662 |
| Provision for diminution in value of investments | - | - | - | - | 65,022 | - | - | - | - | 65,022 |
| Advances | | | | | | | | | | |
| Opening balance | - | 5,505 | 394,773 | - | 2,114,695 | - | 5,883 | 301,543 | - | 1,737,578 |
| Addition during the period / year | - | 26,921 | 297,001 | - | 6,894,300 | - | 10,711 | 113,917 | - | 5,340,108 |
| Repaid during the period / year | - | (25,203) | (259,373) | - | (6,351,154) | - | (11,089) | (89,601) | - | (4,962,991) |
| Transfer in / (out) - net | - | - | 16,174 | - | 163,764 | - | - | 68,914 | - | - |
| Closing balance | - | 7,223 | 448,575 | - | 2,821,605 | - | 5,505 | 394,773 | - | 2,114,695 |
| Provision held against advances | - | - | - | - | - | - | - | - | - | - |
| Fixed Assets | | | | | | | | | | |
| Purchase of vehicle | - | - | 7,223 | - | - | - | - | - | - | - |
| Cost of disposal | - | - | 4,546 | - | - | - | - | - | - | - |
| Accumulated depreciation of disposal | - | - | (3,677) | - | - | - | - | - | - | - |
| WDV of disposal | - | - | 869 | - | - | - | - | - | - | - |
| Other Assets | | | | | | | | | | |
| Interest mark-up accrued | 618 | 241 | 612 | - | 72,735 | 260 | 52 | 428 | - | 24,128 |
| Receivable against bancassurance / bancatakaful | - | - | - | - | 74,935 | - | - | - | - | 74,240 |
| Trade receivable from brokerage and advisory business - net | 199,088 | 99 | - | - | 127,200 | - | 167 | - | - | 2,231 |
| Acceptances | - | - | - | - | - | - | - | - | - | 4,517 |
| Prepaid insurance | - | - | - | - | 3,468 | - | - | - | - | 8,012 |
| Prepaid rent | - | - | - | - | - | - | - | - | - | 27,317 |
| Other receivable | 258 | - | - | - | 8,611 | 564 | - | - | - | 7,901 |
| Provision against other assets | - | - | - | - | 2,438 | - | - | - | - | 44,806 |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | As at December 31, 2018 (Audited) | | | | | As at December 31, 2017 (Audited) | | | | |
|---|-----------------------------------|-----------|--------------------------|------------|-----------------------|-----------------------------------|-----------|--------------------------|------------|-----------------------|
| | Parent | Directors | Key management personnel | Associates | Other related parties | Parent | Directors | Key management personnel | Associates | Other related parties |
| | (Rupees in '000) | | | | | | | | | |
| Borrowings | | | | | | | | | | |
| Opening balance | - | - | - | - | 4,000,000 | - | - | - | - | - |
| Borrowings during the period / year | - | - | - | - | 280,850,000 | - | - | - | - | 110,840,000 |
| Settled during the period / year | - | - | - | - | (280,050,000) | - | - | - | - | (106,840,000) |
| Closing balance | - | - | - | - | 4,800,000 | - | - | - | - | 4,000,000 |
| Overdrawn nostros | - | - | - | - | - | - | - | - | - | - |
| Deposits and other accounts | | | | | | | | | | |
| Opening balance | 1,502,578 | 75,080 | 42,502 | - | 8,227,301 | 1,502,578 | 81,911 | 38,477 | - | 7,930,367 |
| Received during the period / year | 7,208,060 | 397,578 | 1,762,699 | - | 160,708,700 | 6,109,040 | 514,558 | 684,957 | - | 135,188,188 |
| Withdrawn during the period / year | (8,374,123) | (444,420) | (1,728,031) | - | (159,396,796) | (5,373,705) | (521,389) | (687,887) | - | (131,892,575) |
| Transfer in / (out) - net | - | 70 | (2,220) | - | 113,628 | - | - | 6,955 | - | (2,998,679) |
| Closing balance | 336,515 | 28,308 | 74,950 | - | 9,652,833 | 1,502,578 | 75,080 | 42,502 | - | 8,227,301 |
| Subordinated loans | - | - | - | - | 389,744 | - | - | - | - | 140,000 |
| Other Liabilities | | | | | | | | | | |
| Interest / return / mark-up payable on deposits | - | 6 | 333 | - | 42,582 | - | 58 | 121 | - | 66,683 |
| Interest / return / mark-up payable on borrowings | - | - | - | - | 1,355 | - | - | - | - | 1,907 |
| Interest / return / mark-up payable on subordinated loans | - | - | - | - | 1,541 | - | - | - | - | 88 |
| Acceptances | - | - | - | - | - | - | - | - | - | - |
| Trade payable from brokerage business | - | 804 | 46 | - | 20,947 | - | 8 | 7 | - | 14,353 |
| Accrued expenses | 160 | - | - | - | 6,070 | - | - | - | - | - |
| Payable to defined benefit plan | - | - | - | - | 102,494 | - | - | - | - | 175,118 |
| Others payable | - | - | - | - | - | - | - | - | - | 9 |
| Represented By | | | | | | | | | | |
| Share Capital | 9,733,073 | 17,417 | 900 | - | 81,678 | 7,552,450 | 2,005 | - | - | 26,090 |
| Preference shares | - | - | - | - | - | 1,453,749 | - | - | - | - |
| Contingencies and Commitments | | | | | | | | | | |
| Letter of guarantee | - | - | - | - | 19,201 | - | - | - | - | 31,454 |
| Letter of Credit | - | - | - | - | 38,440 | - | - | - | - | 39,499 |
| Mark-up / return / interest earned | 1,592 | 1,113 | 26,412 | - | 282,622 | 1,083 | 506 | 16,146 | - | 204,971 |
| Fee, commission and brokerage income | 13,162 | 259 | 240 | - | 627,585 | 3,069 | 104 | 206 | - | 424,023 |
| Dividend income | - | - | - | - | 46,543 | - | - | - | - | 119,251 |
| Gain / (loss) on sale of securities - Net | 160 | - | - | - | 182,025 | - | - | - | - | 110,370 |
| Rental income | - | - | - | - | 14,894 | - | - | - | - | 15,316 |
| Other income | - | (869) | - | - | - | - | - | - | - | - |
| Mark-up / return / interest paid | 112,872 | 3,201 | 2,596 | - | 742,792 | 101,339 | 4,356 | 1,216 | - | 647,163 |
| Remuneration paid | - | - | 123,478 | - | 391,498 | - | - | 75,382 | - | 389,297 |
| Preference Dividend Paid | 174,450 | - | 1,479 | - | 174,450 | - | - | 1,479 | - | - |
| Non-executive directors' fee | - | 16,586 | - | - | 525 | - | 15,000 | - | - | 475 |
| Net charge for defined contribution plans | - | - | - | - | 200,790 | - | - | - | - | 157,299 |
| Net charge / (reversal) for defined benefit plans | - | - | - | - | 129,556 | - | - | - | - | 89,576 |
| Donation | - | - | - | - | 21,244 | - | - | - | - | 32,000 |
| Rental expense | 1,712 | - | - | - | 1,524 | - | - | - | - | 42,000 |
| Advisory fee | - | - | - | - | 55,500 | - | - | - | - | 3,892 |
| Reimbursement of expenses | 6,921 | 1,205 | - | - | 6,844 | - | 3,811 | - | - | 20,000 |
| Royalty | - | - | - | - | 27,500 | - | - | - | - | 719 |
| Other expenses | - | - | - | - | 1,632 | - | - | - | - | - |
| Insurance premium paid | - | - | - | - | 322,087 | - | - | - | - | 225,165 |
| Insurance claims settled | - | - | - | - | 18,517 | - | - | - | - | 23,603 |

Notes to the Consolidated Financial Statements

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46 CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS

2018 2017
----- Rupees in '000 -----

Minimum Capital Requirement (MCR):
Paid-up capital (net of losses)

| | |
|-------------------|-------------------|
| <u>10,119,242</u> | <u>10,119,242</u> |
|-------------------|-------------------|

Capital Adequacy Ratio (CAR):

Eligible Common Equity Tier 1 (CET 1) Capital
Eligible Additional Tier 1 (ADT 1) Capital
Total Eligible Tier 1 Capital
Eligible Tier 2 Capital
Total Eligible Capital (Tier 1 + Tier 2)

| | |
|-------------------|-------------------|
| <u>15,075,642</u> | 14,588,320 |
| <u>2,332,784</u> | 1,031,067 |
| <u>17,408,426</u> | 15,619,387 |
| <u>4,678,095</u> | 5,211,580 |
| <u>22,086,521</u> | <u>20,830,967</u> |

Risk Weighted Assets (RWAs):

Credit Risk
Market Risk
Operational Risk
Total

| | |
|--------------------|--------------------|
| <u>145,566,525</u> | 140,564,647 |
| <u>6,442,937</u> | 5,604,964 |
| <u>19,783,433</u> | 17,009,023 |
| <u>171,792,895</u> | <u>163,178,634</u> |

Common Equity Tier 1 Capital Adequacy ratio
Tier 1 Capital Adequacy Ratio
Total Capital Adequacy Ratio

| | |
|---------------|---------------|
| <u>8.78%</u> | 8.94% |
| <u>10.13%</u> | 9.57% |
| <u>12.86%</u> | <u>12.77%</u> |

Banks should specify the capital requirements applicable to them including the minimum capital adequacy ratio requirements.

Banks should also disclose the approach followed by them for determining credit risk, market risk and operational risk exposures in the capital adequacy calculation.

2018 2017
----- Rupees in '000 -----

Leverage Ratio (LR):

Eligible Tier-1 Capital
Total Exposures
Leverage Ratio

| | |
|--------------------|--------------|
| <u>17,408,426</u> | 15,619,387 |
| <u>523,980,031</u> | 463,731,398 |
| <u>3.32%</u> | <u>3.37%</u> |

Liquidity Coverage Ratio (LCR):

Total High Quality Liquid Assets
Total Net Cash Outflow
Liquidity Coverage Ratio

| | |
|-------------------|-------------|
| <u>55,404,403</u> | 123,802,091 |
| <u>52,473,282</u> | 47,605,907 |
| <u>106%</u> | <u>260%</u> |

Net Stable Funding Ratio (NSFR):

Total Available Stable Funding
Total Required Stable Funding
Net Stable Funding Ratio

| | |
|--------------------|-------------|
| <u>298,128,452</u> | 237,773,400 |
| <u>280,818,624</u> | 225,716,392 |
| <u>106%</u> | <u>105%</u> |

46.1 The link to the full disclosure is available at <https://www.jsbl.com/information/financial-reports/>

Notes to the Consolidated Financial Statements

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47. RISK MANAGEMENT

Risk Management is a discipline at the core of every financial institution and encompasses all the activities that affect its risk profile. At the Bank, it involves identification, measurement, monitoring and controlling risks to ensure that:

- a) The individuals who take or manage risks clearly understand it;
- b) The Bank's Risk exposure is within the limits established by Board of Directors (BoD);
- c) Risk taking decisions are in line with the business strategy and objectives set by BoD;
- d) The expected payoffs compensate for the risks taken;
- e) Risk taking decisions are explicit and clear;
- f) Sufficient capital as a buffer is available to take risk; and
- g) Risk management function is independent of risk taking unit.

Bank has a comprehensive set of Risk Management Policies, practices and procedures which enable the Bank to take into consideration, in an appropriate manner, all major kinds of risks mainly credit, market, liquidity, operational and IT security risks. Keeping in view the dynamics of internal and external environment, we regularly review and update our Risk Management policies and procedures in accordance with regulatory environment and international standards.

Risk Management activities remain at the forefront of all activities of the Bank which places the highest priority on conducting its business in a prudent manner in line with the relevant laws and regulatory requirements.

Risk management framework of Bank includes:

- a) Clearly defined risk management policies and procedures covering risk identification, acceptance, measurement, monitoring, reporting and control;
- b) Well constituted organizational structure, defining clearly roles and responsibilities of individuals involved in risk taking as well as managing it. The bank, in addition to risk management functions for various risk categories, has instituted an Integrated Risk Management Committee (IRMC) as well as Central Credit Committee (CCC). IRMC oversees the overall risk management at the bank and provide guidance in setting strategic targets as well as concentration limits and monitor progress related to earnings growth, keeping in view the capital constraints and also adhere to the concentration limits. The IRMC monitors the strategic target and aggregate limits at the Business Group level and concentration limits (by industry, geography, size, tenor) so that one category of assets or dimension of risk cannot materially harm the performance of the Bank. Whereas, Central Credit Committee (CCC) is entrusted with the responsibility of monitoring lending risk profile of the bank. CCC meets regularly to actively supervise credit risk across its lending portfolio.
- c) An effective management information system that ensures flow of information from operational level to top management and a system to address any exceptions observed; and

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

- d) A mechanism to ensure an ongoing review of systems, policies and procedures for risk management and procedures to adopt changes.

While the overall responsibility of risk management rests with the BOD, it is the duty of Senior Management to devise risk management strategy by setting up well defined policies and procedures for mitigating / controlling risks, duly approved by the Board.

Giving due consideration to the above, the Bank has put in place the following hierarchy of Risk Management:

- Board Risk Management Committee (BRMC);
- Integrated Risk Management Committee (IRMC) which comprises of the President / Chief Executive Officer (CEO), Deputy CEO, Group Head Credit & Risk Management, Chief Financial Officer, Group Head Corporate & Retail Banking, Group Head Operations and Head of Compliance.
- Asset - Liability Committee which comprises of the President / Chief Executive Officer (CEO), Deputy CEO, Treasurer, Group Head Risk Management, Other Business Heads.
- Central Credit Committee comprising of the President / CEO, Deputy CEO, Chief Risk Officer, Head of Credit Risk, Chief Financial Officer, Country Head Branch Banking Operations and Head of Operational and Environmental Risk.
- Operational Risk Steering Committee which comprises of the Group Head, Credit & Risk Management, Head of Operations, Head of Information Technology and Head of Compliance.
- Risk Management Group (RMG), a dedicated and independent set-up that comprises of Regional Credit Heads, Heads of Market & Liquidity Risks, Operational Risk and Treasury Middle Office.

RMG is managed by Chief Risk Officer to supervise the following Divisions:

- a) Credit Risk Management (CRM) covering Corporate / Commercial and Retail Banking Risks
- b) Operational Risk Management
- c) Market Risk Management (MRM)
- d) Treasury Middle Office
- e) Basel II / III Implementation Unit
- f) Credit Administration Department
- g) Special Assets Management (SAM)
- h) Information Security
- i) Consumer Risk
- j) Agriculture Credit

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The Bank's RMG generates the requisite risk reporting for the different tiers of management. These are also subjected to internal audit review.

Risk Matrix / Categories

Bank, in common with other banks, generates its revenues by accepting Country, Credit, Liquidity, Interest Rate Risk in the Banking Book, Market, Operational and other risks. Effective management of these risks is the decisive factor in the Bank's profitability.

Risk Appetite

The Bank's risk appetite is reflected in its endeavours to maintain a favourable credit rating and encompasses the following:

- The business strategy
- The expectations of stakeholders at different time horizons
- The characteristics of the risk-bearing entities
- The nature and characteristics of the risks undertaken
- The possible spread of risk situations across organizational units, assets-at-risk, and future time horizons.

Risk appetite drives business activity. It combines anticipations in risk and profitability with management preferences to control capital and resource allocation, as well as the distribution of exposure across activities and portfolios.

Bank's hedging strategy is embedded in its risk management practices for addressing material categories of risk.

47.1 Credit Risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. Credit risk is managed in terms of credit policies, approved by the BOD and regulations issued by the SBP. The bank is exposed to credit risk on loans and advances, fund placements with financial institutions and certain investments.

Credit risk management is an ongoing process. The overall credit policy and the credit risk instructions are issued by the Board of Directors. In this regards, a Central Credit Committee (CCC) is entrusted with the responsibility of monitoring lending risk profile of the bank. In order to maintain healthy growth of the credit portfolio, the Bank's Credit Risk Management processes are consistently upgraded and improved to meet future challenges.

The Bank's strategy is to minimise credit risk through product, geography, industry and customer diversification. Credit limits are established for all counter-parties after a careful assessment of their credit worthiness. An effective credit granting procedure, which requires pre-sanction evaluation of credit proposal,

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adequacy of security and pre-disbursement examination of charge documents is in place and managed by Risk Management Group (RMG) & Credit Administration Department (CAD). The Bank maintains a sound portfolio diversified in nature to counter the risk of credit concentration and further confines risk through diversification of its assets by geographical and industrial sector. For managing impaired assets in the portfolio, the Bank follows the Prudential Regulations and Risk Management guidelines issued by SBP and the Remedial Management Policy approved by the Board.

47.1.2 Credit risk: Standardised approach

The Bank has adopted the Standardised Approach of Basel II for risk weighing its Credit Risk Exposures.

The following table illustrates the approved External Credit Assessment Institutions (ECAIs) whose ratings are being utilised by the Bank with respect to material categories of exposures:

| Exposures | JCR-VIS | PACRA | MOODY'S | FITCH | S&P |
|--------------------------|---------|-------|---------|-------|-----|
| Corporate | ✓ | ✓ | - | - | - |
| Banks | ✓ | ✓ | ✓ | ✓ | ✓ |
| SME's (retail exposures) | ✓ | ✓ | - | - | - |
| Sovereigns | ✓ | ✓ | ✓ | ✓ | ✓ |
| Securitisations | N/A | N/A | N/A | N/A | N/A |
| Others (specify) | N/A | N/A | N/A | N/A | N/A |

The Bank has used Issue Specific Ratings for rating / risk weighing Issue Specific Exposures and Entity Ratings for rating / risk weighing claims against specific counterparties. Both short and long term ratings have been used to rate corresponding short and long term exposures. For this purpose, Mapping Grid provided by SBP as given below:

Long - Term Ratings Grades Mapping

| SBP Rating Grade | PACRA | JCR-VIS | Fitch | Moody's | S&P | ECA Scores |
|------------------|-------------------------|-------------------------|-------------------------|--------------------------|-------------------------|------------|
| 1 | AAA AA+ AA AA- | AAA AA+ AA AA- | AAA AA+ AA AA- | Aaa Aa1 Aa2 Aa3 | AAA AA+ AA AA- | 1 |
| 2 | A+ A A- | A+ A A- | A+ A A- | A1 A2 A3 | A+ A A- | 2 |
| 3 | BBB+ BBB BBB- | BBB+ BBB BBB- | BBB+ BBB BBB- | Baa1 Baa2 Baa3 | BBB+ BBB BBB- | 3 |
| 4 | BB+ BB BB- | BB+ BB BB- | BB+ BB BB- | Ba1 Ba2 Ba3 | BB+ BB BB- | 4 |
| 5 | B+ B B- | B+ B B- | B+ B B- | B1 B2 B3 | B+ B B- | 5,6 |
| 6 | CCC+ and below | CCC+ and below | CCC+ and below | Caa1 and below | CCC+ and below | 7 |

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Short - Term Ratings Grades Mapping

| SBP | PACRA | JCR-VIS | Fitch | Moody's | S&P |
|-----|--------|---------|--------|---------|-----------|
| S1 | A-1 | A-1 | F-1 | P-1 | A-1+, A-1 |
| S2 | A-2 | A-2 | F-2 | P-2 | A-2 |
| S3 | A-3 | A-3 | F-3 | P-3 | A-3 |
| S4 | Others | Others | Others | Others | Others |

47.1.3 Policies and processes for collateral valuation and management as regards Basel II;

For Credit Risk Mitigation purposes the Bank uses only the eligible collaterals under Comprehensive Approach of Credit Risk Mitigation under Standardised Approach as prescribed by SBP under Circular No. 8 of 2006, which includes Cash and Cash Equivalent Securities including Government Securities (like Cash Margins, Lien on Bank Accounts, Foreign Deposit Receipts, Term Deposit Receipts, Pledge of Defense Saving Certificates, Regular Income Certificates, Special Saving Certificates, T-Bills and Pakistan Investment Bonds etc.) and Shares Listed on the Main Index.

Under Bank's policy all collaterals are subject to periodic valuations to monitor the adequacy of margins held. Shares / Marketable securities are valued by the Bank on daily basis to calculate the Drawing Power (DP). In case of any shortfall in the requisite margins, the DP is adjusted to the appropriate level and the business units are informed to take appropriate action as per the agreement with the customer.

Particulars of bank's significant on-balance sheet and off-balance sheet credit risk in various sectors are analysed as follows:

47.1.4 Lendings to financial institutions

Credit risk by public / private sector

| | Gross lendings | | Non-performing lendings | | Provision held | |
|--------------------|----------------------------|------------------|-------------------------|----------|----------------|----------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | ----- Rupees in '000 ----- | | | | | |
| Public/ Government | - | - | - | - | - | - |
| Private | 1,941,659 | 3,116,199 | - | - | (4,312) | - |
| | <u>1,941,659</u> | <u>3,116,199</u> | <u>-</u> | <u>-</u> | <u>(4,312)</u> | <u>-</u> |

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| 47.1.5 Investment in debt securities | Gross Investments | | Non-performing Investments | | Provision held | |
|---|----------------------------|------------------|----------------------------|----------------|----------------|----------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | ----- Rupees in '000 ----- | | | | | |
| Credit risk by industry sector | | | | | | |
| Textile | 391,478 | 391,478 | 391,478 | 391,478 | 391,478 | 391,478 |
| Chemical and Pharmaceuticals | 149,860 | 149,860 | 149,860 | 149,860 | 149,860 | 149,860 |
| Construction | 141,667 | 175,000 | - | - | - | - |
| Power (electricity), Gas, Water, Sanitary | 214,286 | 285,714 | - | - | - | - |
| Refinery | 531,621 | 681,000 | - | - | - | - |
| Fertilizer | 255,099 | 335,371 | - | - | - | - |
| Pharmaceuticals | - | 495,000 | - | - | - | - |
| Transport, Storage and Communication | 158,712 | 182,322 | 158,712 | 182,322 | 158,712 | 182,322 |
| Financial | 645,282 | 89,307 | - | - | - | - |
| Others | 5,868,382 | 4,382,291 | - | 53,527 | - | 31,653 |
| | <u>8,356,387</u> | <u>7,167,343</u> | <u>700,050</u> | <u>777,187</u> | <u>700,050</u> | <u>755,313</u> |

| Credit risk by public / private sector | Gross investments | | Non-performing investments | | Provision held | |
|--|----------------------------|------------------|----------------------------|----------------|----------------|----------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | ----- Rupees in '000 ----- | | | | | |
| Public/ Government | 3,231,444 | 675,128 | - | - | - | - |
| Private | 5,124,943 | 6,492,215 | 700,050 | 777,187 | 700,050 | 755,313 |
| | <u>8,356,387</u> | <u>7,167,343</u> | <u>700,050</u> | <u>777,187</u> | <u>700,050</u> | <u>755,313</u> |

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| | Gross Advances | | Non-performing Advances | | Provision held | |
|---|--------------------|--------------------|-------------------------|------------------|------------------|------------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| ----- Rupees in '000 ----- | | | | | | |
| 47.1.6 Advances | | | | | | |
| Credit risk by industry sector | | | | | | |
| Agri finance | 4,260,641 | 2,584,965 | 73,275 | - | 824 | - |
| Automobile and transportation equipment | 4,582,078 | 3,599,906 | 84,018 | 74,875 | 61,832 | 61,875 |
| Brokerage | 4,846,099 | 2,681,932 | 156,801 | 167,596 | 156,801 | 167,596 |
| Cement | 1,606,779 | 209,356 | - | - | - | - |
| Chemical | 3,037,111 | 2,365,522 | 324,584 | - | - | - |
| Construction | 4,960,152 | 3,711,869 | - | - | - | - |
| Electronics and electrical appliances | 260,812 | 301,375 | - | - | - | - |
| Engineering, IT and other services | 5,591,012 | 4,639,050 | 27,598 | 21,683 | 2,600 | 16,857 |
| Fertilizer | 3,811,120 | 3,206,664 | 1,348,383 | 1,260,418 | 1,348,943 | 1,260,418 |
| Financial | 2,194,635 | 3,005,047 | - | - | - | - |
| Food / confectionery / beverages | 34,546,699 | 36,076,698 | 119,192 | 134,370 | 60,728 | 79,968 |
| Individuals | 33,308,319 | 20,158,317 | 658,355 | 364,142 | 114,847 | 75,397 |
| Insurance and security | 169,843 | 159,353 | - | - | - | - |
| Metal and steel | 10,075,944 | 6,477,004 | 1,933,978 | 154,067 | 120,648 | 23,161 |
| Mining and quarrying | 56,973 | 57,529 | - | - | - | - |
| Paper / board / furniture | 1,462,601 | 1,125,618 | 8,000 | - | - | - |
| Petroleum, oil and gas | 4,530,087 | 3,837,523 | 32,559 | - | 21,357 | - |
| Pharmaceuticals | 5,300,071 | 4,836,857 | - | - | - | - |
| Plastic | 2,128,861 | 1,898,580 | - | - | - | - |
| Power and water | 26,446,393 | 12,940,341 | - | 21,448 | - | 21,448 |
| Real estate | 2,305,823 | 1,767,479 | 1,300,000 | - | - | - |
| Rubber | - | - | - | - | - | - |
| Shipbreaking | 1,950,437 | 4,166,705 | 963,164 | 157,926 | 220,048 | 125,658 |
| Storage | 57,734 | 114,685 | - | - | - | - |
| Sugar | 2,794,493 | 2,176,604 | 279,579 | 200,000 | 203,363 | 200,000 |
| Tele-communication | 2,474,279 | 1,239,201 | - | - | - | - |
| Textile | | | | | | |
| Composite | 8,543,776 | 5,418,311 | 324,114 | 315,665 | 302,781 | 304,153 |
| Ginning | 1,669,933 | 1,310,409 | 48,949 | 29,999 | 3,270 | - |
| Spinning | 7,657,631 | 7,977,933 | 278,441 | 278,441 | 278,441 | 278,441 |
| Weaving | 10,360,474 | 8,600,624 | 46,650 | 3,500 | - | - |
| | 28,231,814 | 23,307,277 | 698,154 | 627,605 | 584,492 | 582,594 |
| Transportation services | 44,020,624 | 24,214,240 | 21,341 | 22,928 | 18,901 | 17,681 |
| Trust and non-profit organisations | 478,904 | 361,330 | - | - | - | - |
| Tyre | 313,531 | 278,180 | - | - | - | - |
| Wholesale and retail trade | 13,490,993 | 11,037,390 | 81,462 | 14,361 | 14,255 | 6,309 |
| Others | 6,169,550 | 4,363,891 | 199,024 | 36,578 | 60,249 | - |
| | <u>255,464,412</u> | <u>186,900,488</u> | <u>8,309,467</u> | <u>3,257,997</u> | <u>2,989,888</u> | <u>2,638,960</u> |
| ----- Rupees in '000 ----- | | | | | | |
| | Gross Advances | | Non-performing Advances | | Provision held | |
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| ----- Rupees in '000 ----- | | | | | | |
| Credit risk by public / private sector | | | | | | |
| Public/ Government | 59,571,898 | 37,342,990 | - | - | - | - |
| Private | 195,892,514 | 149,557,498 | 8,309,467 | 3,257,997 | 2,989,888 | 2,638,960 |
| | <u>255,464,412</u> | <u>186,900,488</u> | <u>8,309,467</u> | <u>3,257,997</u> | <u>2,989,888</u> | <u>2,638,960</u> |

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47.1.7 Credit risk by industry sector

| | Contingencies and commitments | |
|---|-------------------------------|--------------------|
| | 2018 | 2017 |
| | ----- Rupees in '000 ----- | |
| Agri finance | - | - |
| Automobile and transportation equipment | 1,845,619 | 2,680,780 |
| Brokerage | 226,400 | 625,700 |
| Cement | 700,638 | 1,357,619 |
| Chemical | 614,360 | 583,005 |
| Construction | 20,726,673 | 24,731,408 |
| Electronics and electrical appliances | 220,084 | 711,868 |
| Engineering, IT and other services | 5,822,923 | 2,850,006 |
| Fertilizer | 3,469,510 | 2,354,865 |
| Financial | 45,956,350 | 22,362,318 |
| Food / confectionery / beverages | 2,664,450 | 1,797,201 |
| Individuals | 1,496,003 | 2,796,610 |
| Insurance and security | 20,197 | 27,245 |
| Metal and steel | 1,944,885 | 3,220,008 |
| Mining and quarrying | 148,415 | 882,839 |
| Paper / board / furniture | 816,494 | 585,175 |
| Petroleum, oil and gas | 1,243,540 | 419,202 |
| Pharmaceuticals | 664,106 | 629,771 |
| Plastic | 453,318 | 350,709 |
| Power and water | 1,790,608 | 22,626,105 |
| Real estate | 3,000 | 68,352 |
| Rubber | - | 12,743 |
| Shipbreaking | 120,887 | 58,004 |
| Sugar | 43,198 | 117,518 |
| Tele-communication | 128,892 | 494,461 |
| Textile | | |
| Composite | 1,629,969 | 1,759,328 |
| Ginning | 316,425 | 275,140 |
| Spinning | 1,098,879 | 1,875,447 |
| weaving | 1,280,623 | 1,200,908 |
| | 4,325,896 | 5,110,823 |
| Transportation | - | - |
| Trust and non-profit organisations | 5,666 | 49,233 |
| Tyre | 23,010 | 81,506 |
| Wholesale and retail trade | 3,021,803 | 4,369,688 |
| Others | 2,488,464 | 6,750,518 |
| | <u>100,985,389</u> | <u>108,705,280</u> |

Credit risk by public / private sector

| | Contingencies and commitments | |
|--------------------|-------------------------------|--------------------|
| | 2018 | 2017 |
| | ----- Rupees in '000 ----- | |
| Public/ Government | - | - |
| Private | 100,985,389 | 107,977,119 |
| | <u>100,985,389</u> | <u>107,977,119</u> |

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47.1.8 Concentration of Advances

The bank top 10 exposures on the basis of total (funded and non-funded exposures) aggregated to Rs.91,153.787 million (2017: Rs.64,479.401 million) are as following:

| | 2018 | 2017 |
|----------------|----------------------------|-------------------|
| | ----- Rupees in '000 ----- | |
| Funded | 70,831,917 | 44,248,326 |
| Non Funded | 20,321,870 | 20,231,075 |
| Total Exposure | <u>91,153,787</u> | <u>64,479,401</u> |

The sanctioned limits against these top 10 exposures aggregated to Rs.95,322.310 million (2017: Rs.88,532.430 million).

47.1.9 Advances - Province/Region-wise Disbursement & Utilization

| Province/Region | 2018 | | | | | | | |
|--------------------------------|----------------------------|---------------|---------------|------------|-------------|--------------|--------------------------|------------|
| | Disbursements | Utilization | | | | | | |
| | | Punjab | Sindh | KPK & FATA | Balochistan | Islamabad | AJK & Gilgit - Baltistan | Bahrain |
| | ----- Rupees in '000 ----- | | | | | | | |
| Punjab | 44,031 | 44,031 | - | - | - | - | - | |
| Sindh | 60,838 | - | 60,838 | - | - | - | - | |
| KPK including FATA | 901 | - | - | 901 | - | - | - | |
| Balochistan | 202 | - | - | - | 202 | - | - | |
| Islamabad | 7,711 | - | - | - | - | 7,711 | - | |
| AJK including Gilgit-Baltistan | 438 | - | - | - | - | - | 438 | |
| Bahrain | 949 | - | - | - | - | - | 949 | |
| Total | 115,070 | 44,031 | 60,838 | 901 | 202 | 7,711 | 438 | 949 |

| Province/Region | 2017 | | | | | | | |
|--------------------------------|----------------------------|---------------|---------------|------------|-------------|--------------|--------------------------|--------------|
| | Disbursements | Utilization | | | | | | |
| | | Punjab | Sindh | KPK & FATA | Balochistan | Islamabad | AJK & Gilgit - Baltistan | Bahrain |
| | ----- Rupees in '000 ----- | | | | | | | |
| Punjab | 41,191 | 41,191 | - | - | - | - | - | |
| Sindh | 60,032 | - | 60,032 | - | - | - | - | |
| KPK including FATA | 336 | - | - | 336 | - | - | - | |
| Balochistan | 44 | - | - | - | 44 | - | - | |
| Islamabad | 6,035 | - | - | - | - | 6,035 | - | |
| AJK including Gilgit-Baltistan | 185 | - | - | - | - | - | 185 | |
| Bahrain | 2,566 | - | - | - | - | - | 2,566 | |
| Total | 110,389 | 41,191 | 60,032 | 336 | 44 | 6,035 | 185 | 2,566 |

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47.2 Market Risk

Market risk is the risk of loss due to adverse changes in interest rates, foreign exchange rates, equity prices and market conditions. From the perspective of the Bank, market risk comprises of interest rate risk, foreign exchange risk and equity position risk, which the Bank is exposed to in its trading book.

The Bank has an approved market risk policy wherein the governance structure for managing market risk, measurement tools used and the market risk exposure limits have been addressed. The Bank's strategy for managing market risk is to relate the level of risk exposures to their risk appetite and the capital at hand.

The Board of Directors (BoD) and the Asset and Liability Committee (ALCO) are responsible for addressing market risk from a strategic perspective and are assisted by the market risk function in meeting these objectives.

The Market Risk Unit reports directly to Chief Risk Officer and is responsible for ensuring the implementation of market risk policy in line with the Bank's strategy.

Risk reporting undertaken by the market risk function includes:

- a) Portfolio Reports
- b) Limit monitoring reports
- c) Sensitivity analysis ; and
- d) Stress testing of the portfolio

Currently, the Bank is using the market risk standardised approach for the purpose of computing regulatory capital, the details of which are set out above.

47.2.1 Balance sheet split by trading and banking books

| | 2018 | | | 2017 | | |
|---------------------------------------|--------------------|-------------------|--------------------|--------------------|------------------|--------------------|
| | Banking book | Trading book | Total | Banking book | Trading book | Total |
| ----- Rupees in '000 ----- | | | | | | |
| Cash and balances with treasury banks | 32,111,176 | - | 32,111,176 | 17,334,111 | - | 17,334,111 |
| Balances with other banks | 978,024 | - | 978,024 | 1,049,496 | - | 1,049,496 |
| Lendings to financial institutions | 1,937,347 | - | 1,937,347 | 3,116,199 | - | 3,116,199 |
| Investments | 106,726,588 | 42,874,627 | 149,601,215 | 161,001,344 | 9,287,491 | 170,288,835 |
| Advances | 252,308,117 | - | 252,308,117 | 184,161,175 | - | 184,161,175 |
| Fixed assets | 6,947,725 | - | 6,947,725 | 5,712,715 | - | 5,712,715 |
| Intangible assets | 2,206,512 | - | 2,206,512 | 1,876,987 | - | 1,876,987 |
| Deferred tax assets | 408,992 | - | 408,992 | - | - | - |
| Other assets | 14,042,139 | - | 14,042,139 | 10,584,731 | - | 10,584,731 |
| | <u>417,666,620</u> | <u>42,874,627</u> | <u>460,541,247</u> | <u>384,836,758</u> | <u>9,287,491</u> | <u>394,124,249</u> |

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47.2.2 Foreign Exchange Risk

Main objective of foreign exchange risk management is to ensure that the foreign exchange exposure of the Bank lies within the defined appetite of the Bank.

Daily reports are generated to monitor the internal and regulatory limits with respect to the overall foreign currency exposures. The overall net open position, whether short or long has the potential to negatively impact the profit and loss depending upon the direction of movement in foreign exchange rates.

Foreign exchange open and mismatched positions are marked to market on a daily basis.

Currency risk arises where the value of financial instruments changes due to changes in foreign exchange rates. In order to manage currency risk exposure the bank enters into ready / spot, forward and swap transactions with SBP and in the interbank market. The Bank's foreign exchange exposure comprises of forward contracts, foreign currencies cash in hand, balances with banks abroad, foreign placement with SBP and foreign currencies assets and liabilities. The net open position is managed within the statutory limits, as fixed by SBP. Counter parties limit are also fixed to limit risk concentration. Appropriate segregation of duties exists between the front and back office functions while compliance with the net open position limit is independently monitored on an ongoing basis.

| | 2018 | | | Net foreign currency exposure |
|----------------------|----------------------------|--------------------|----------------------------|-------------------------------------|
| | Assets | Liabilities | Off-balance sheet items | |
| | ----- Rupees in '000 ----- | | | |
| Pakistan Rupee | 440,710,798 | 413,451,401 | 228,778 | 27,488,175 |
| United States Dollar | 17,831,833 | 24,723,033 | 7,101,304 | 210,104 |
| Great Britain Pound | 740,134 | 2,687,806 | 1,520,893 | (426,779) |
| Euro | 1,054,817 | 873,899 | (226,641) | (45,723) |
| Other currencies | 203,665 | 366,289 | 217,570 | 54,946 |
| | 19,830,449 | 28,651,027 | 8,613,126 | (207,452) |
| | <u>460,541,247</u> | <u>442,102,428</u> | <u>8,841,904</u> | <u>27,280,723</u> |
| | 2017 | | | Net foreign currency exposure |
| | Assets | Liabilities | Off-balance sheet items | |
| | ----- Rupees in '000 ----- | | | |
| Pakistan Rupee | 375,952,164 | 355,809,052 | 228,778 | 20,371,890 |
| United States Dollar | 16,159,391 | 14,305,112 | (1,405,232) | 449,047 |
| Great Britain Pound | 1,147,121 | 3,735,250 | 2,546,068 | (42,061) |
| Euro | 778,748 | 738,975 | (100,213) | (60,440) |
| Other currencies | 86,825 | 137,143 | (28,235) | (78,553) |
| | 18,172,085 | 18,916,480 | 1,012,388 | 267,993 |
| | <u>394,124,249</u> | <u>374,725,532</u> | <u>1,241,166</u> | <u>20,639,883</u> |

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| | 2018 | | 2017 | |
|---|----------------------------|--------------|--------------|--------------|
| | Banking book | Trading book | Banking book | Trading book |
| | ----- Rupees in '000 ----- | | | |
| Impact of 1% change in foreign exchange rates on: | | | | |
| - Profit and loss account | - | (2,075) | - | 2,680 |
| - Other comprehensive income | - | - | - | - |

47.2.3 Equity position Risk

Equity positions in the banking book include Investment in equities that are available-for-sale or held for strategic investment purposes. These investments are generally regarded as riskier relative to fixed income securities owing to the inherent volatility of stock market prices. The Bank mitigates these risks through diversification and capping maximum exposures in a single company, compliance with regulatory requirement, following the guidelines laid down in the Bank's Investment Policy as set by the Board of Directors (BoD). The Bank follows a delivery versus payment settlement system thereby minimizing risk available in relation to settlement risk.

Equity price risk is managed by applying trading limit and scrip-wise and portfolio wise nominal limits.

| | 2018 | | 2017 | |
|---|----------------------------|--------------|--------------|--------------|
| | Banking book | Trading book | Banking book | Trading book |
| | ----- Rupees in '000 ----- | | | |
| Impact of 5% change in equity prices on | | | | |
| - Profit and loss account | - | - | - | - |
| - Other comprehensive income | 127,845 | - | 177,329 | - |

47.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB)-Basel II Specific

Yield/ Interest rate sensitivity position for on-balance sheet instruments is based on the earlier of contractual re-pricing or maturity date and for off-balance sheet instruments is based on settlement date. This also refers to the non-trading market risk. Apart from the gap analysis between the market rate sensitive assets and liabilities as per the table given below, the banks/DFIs are required to disclose as the following also:-

- The nature of IRRBB and key assumptions, including assumptions regarding loan repayments and behavior of non-maturity deposits, and frequency of IRRBB measurements.
- The increase (decline) in earnings or economic value (or any other relevant measures used by management) for upward and downward shocks according to management's method for measuring IRRBB, broken down by currencies (if any, and then translated into Rupees).

| | 2018 | | 2017 | |
|---|----------------------------|--------------|--------------|--------------|
| | Banking book | Trading book | Banking book | Trading book |
| | ----- Rupees in '000 ----- | | | |
| Impact of 1% change in interest rates on: | | | | |
| - Profit and loss account | (487,440) | 401,571 | (423,640) | 13,781 |
| - Other comprehensive income | 113,353 | - | 30,224 | - |

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47.2.5 Mismatch of interest rate sensitive assets and liabilities

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market interest rates. The Bank is exposed to interest / mark-up rate risk as a result of mismatches or gaps in the amount of interest / mark up based assets and liabilities that mature or re-price in a given period. The Bank manages this risk by matching/re-pricing of assets and liabilities. The assets and liabilities committee (ALCO) of the Bank monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Bank.

| | 2018 | | | | | | | | | | Non-interest bearing financial instrument | |
|--|-----------------------------------|--------------|---------------|--------------------|--------------------|-------------------------|-------------------|-------------------|-------------------|--------------------|---|----------------|
| | Effective yield interest rate - % | Total | Up to 1 month | Over 1 to 3 months | Over 3 to 6 months | Over 6 months to 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 to 10 years | | Above 10 years |
| Rupees in '000 | | | | | | | | | | | | |
| On-balance sheet financial instruments | | | | | | | | | | | | |
| Assets | | | | | | | | | | | | |
| Cash and balances with treasury banks | - | 32,111,176 | 2,409,529 | - | - | - | - | - | - | - | - | 29,701,647 |
| Balances with other banks | 1.00 - 2.00 | 978,024 | 115,256 | - | - | - | - | - | - | - | - | 862,768 |
| Lendings to financial institutions | 2.85 - 8.06 | 1,937,347 | 692,522 | 693,980 | 320,214 | 230,631 | - | - | - | - | - | - |
| Investments | 2.38 - 12.54 | 149,601,215 | 43,725,233 | 1,927,670 | 8,253,450 | 39,568,470 | 21,104,693 | 9,954,792 | 3,220,239 | 125,000 | 5,310,418 | |
| Advances | 4.00 - 39.00 | 252,308,117 | 170,361,201 | 36,938,051 | 33,390,503 | 754,809 | 536,305 | 1,359,373 | 1,105,829 | 2,199,721 | 5,319,579 | |
| Other assets | - | 13,114,412 | - | - | - | - | - | - | - | - | - | 13,114,412 |
| | | 450,050,291 | 217,303,741 | 39,559,701 | 41,964,167 | 40,553,910 | 21,640,998 | 11,314,165 | 4,326,088 | 2,324,721 | 54,308,824 | |
| Liabilities | | | | | | | | | | | | |
| Bills payable | - | 3,519,924 | - | - | - | - | - | - | - | - | - | 3,519,924 |
| Borrowings | 1.00 - 10.40 | 96,558,663 | 62,931,449 | 21,953,065 | 9,423,293 | 141,529 | 216,947 | 963,707 | 898,846 | - | - | |
| Deposits and other accounts | 0.75 - 11.00 | 319,806,852 | 137,418,672 | 47,697,606 | 24,357,189 | 30,664,239 | 265,347 | 210,529 | - | - | 78,005,913 | |
| Sub-ordinated loans | 12.04 - 13.04 | 7,496,800 | - | - | 4,997,800 | 2,499,000 | - | - | - | - | - | |
| Liabilities against assets subject to finance lease | - | 46,422 | - | - | 46,422 | - | - | - | - | - | - | |
| Other liabilities | 7.71 | 14,673,767 | 238,628 | - | - | - | - | - | - | - | 14,435,139 | |
| | | 442,102,428 | 200,588,749 | 69,650,671 | 38,824,704 | 33,304,768 | 482,294 | 1,174,236 | 898,846 | - | 95,960,976 | |
| | | 7,947,863 | 16,714,992 | (30,090,970) | 3,139,463 | 7,249,142 | 21,158,704 | 10,139,929 | 3,427,222 | 2,324,721 | (41,652,152) | |
| On-balance sheet financial instruments | | | | | | | | | | | | |
| Commitments in respect of forward purchase and commitments to extend credits | | 23,726,533 | 9,244,215 | 8,427,285 | 4,054,070 | 743,298 | 727,248 | - | - | - | - | |
| Commitments in respect of forward exchange contracts - sale | | (16,597,344) | (7,427,832) | (2,648,585) | (4,802,946) | (459,317) | (728,246) | - | - | - | - | |
| Off-balance sheet gap | | 7,129,189 | 1,816,383 | 5,778,700 | (748,876) | 283,981 | (1,000) | - | - | - | - | |
| Total yield / interest risk sensitivity gap | | | 18,531,375 | (24,312,270) | 2,390,587 | 7,553,123 | 21,157,704 | 10,199,929 | 3,427,222 | 2,324,721 | (41,652,152) | |
| Cumulative yield / interest risk sensitivity gap | | | 18,531,375 | (5,780,895) | (3,390,307) | 4,142,816 | 40,837,332 | 50,977,261 | 54,404,483 | 56,729,204 | - | |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| Effective yield interest rate - % | 2017 | | | | | | | | | | Non-interest bearing financial instrument | |
|--|----------------|---------------|--------------------|--------------------|---------------------|-------------------|-------------------|-------------------|--------------------|----------------|---|--------------|
| | Total | Up to 1 month | Over 1 to 3 months | Over 3 to 6 months | Over 6 to 12 months | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 to 10 years | Above 10 years | | |
| | Rupees in '000 | | | | | | | | | | | |
| On-balance sheet financial instruments | | | | | | | | | | | | |
| Assets | | | | | | | | | | | | |
| Cash and balances with treasury banks | 17,334,111 | 1,890,361 | - | - | - | - | - | - | - | - | - | 15,443,730 |
| Balances with other banks | 1,049,496 | 188,987 | - | - | - | - | - | - | - | - | - | 860,509 |
| Lendings to financial institutions | 3,116,199 | 1,281,177 | 1,181,464 | 653,558 | - | - | - | - | - | - | - | - |
| Investments | 170,288,835 | 10,674,488 | 10,828,812 | 2,944,155 | 1,378,498 | 87,666,361 | 17,987,185 | 30,288,933 | 2,433,702 | - | - | 6,086,701 |
| Advances | 184,161,175 | 125,644,234 | 17,567,979 | 23,960,133 | 3,371,024 | 4,567,373 | 3,361,651 | 2,391,316 | 925,085 | 1,753,343 | - | 619,037 |
| Other assets | 9,642,278 | - | - | - | - | - | - | - | - | - | - | 9,642,278 |
| | 385,592,094 | 139,679,267 | 29,576,255 | 27,557,846 | 4,749,522 | 92,233,734 | 21,348,836 | 32,680,249 | 3,356,787 | 1,753,343 | - | 32,652,255 |
| Liabilities | | | | | | | | | | | | |
| Bills payable | 3,824,278 | - | - | - | - | - | - | - | - | - | - | 3,824,278 |
| Borrowings | 64,557,043 | 49,798,126 | 8,092,537 | 5,204,967 | 14,289 | 31,234 | 16,839 | 464,313 | 934,738 | - | - | - |
| Deposits and other accounts | 0.1 - 9.11 | 288,365,014 | 103,912,554 | 37,710,625 | 32,621,440 | 1,949,163 | 850,207 | 70,674 | - | - | - | 73,471,704 |
| Sub-ordinated loans | 7.53 | 4,988,800 | - | 4,988,800 | - | - | - | - | - | - | - | - |
| Liabilities against assets subject to finance lease | - | 5,032 | 94 | 290 | 590 | 1,225 | 636 | 2,006 | - | - | - | - |
| Other liabilities | - | 12,019,227 | - | - | - | - | - | - | - | - | - | 12,019,227 |
| | 373,769,394 | 153,710,774 | 45,671,375 | 47,914,682 | 32,636,319 | 1,961,622 | 867,682 | 536,993 | 934,738 | - | - | 89,315,209 |
| | 11,822,700 | (14,031,507) | (16,293,120) | (20,356,836) | (27,886,797) | 90,282,112 | 20,481,154 | 32,143,256 | 2,424,049 | 1,753,343 | - | (56,662,954) |
| On-balance sheet financial instruments | | | | | | | | | | | | |
| Commitments in respect of forward purchase and commitments to extend credits | 30,348,378 | 4,474,661 | 1,557,991 | 21,879,036 | 888,207 | 752,858 | 530,417 | 265,208 | - | - | - | - |
| Commitments in respect of forward exchange contracts - sale | (9,344,185) | (4,100,495) | (1,187,368) | (58,117) | (2,464,363) | (738,217) | (530,417) | (265,208) | - | - | - | - |
| Off-balance sheet gap | 21,004,193 | 374,166 | 370,623 | 21,820,919 | (1,576,156) | 14,641 | - | - | - | - | - | - |
| Total yield / interest risk sensitivity gap | | (13,657,341) | (15,922,497) | 1,464,083 | (29,462,953) | 90,286,753 | 20,481,154 | 32,143,256 | 2,424,049 | 1,753,343 | - | (56,662,954) |
| Cumulative yield / interest risk sensitivity gap | | (13,657,341) | (29,579,838) | (28,115,755) | (57,578,709) | (57,578,709) | 32,688,045 | 53,169,199 | 85,312,455 | 87,736,504 | 89,489,847 | |
| Reconciliation to total assets | | | | | | | | | | | | |
| Balance as per balance sheet | 460,541,247 | 394,124,249 | | | | | 442,102,428 | | | 374,456,335 | | |
| Less: Non financial assets | | | | | | | | | | | | |
| Investments - net | 6,947,725 | 5,712,715 | | | | | | | | | | |
| Fixed assets | 2,206,512 | 1,876,987 | | | | | | | | | | |
| Intangible assets | 408,992 | - | | | | | | | | | | |
| Deferred tax assets - net | 927,727 | 942,453 | | | | | | | | | | |
| Other assets | 10,490,956 | 8,532,155 | | | | | | | | | | |
| | 450,050,291 | 385,592,094 | | | | | 442,102,428 | | | 373,769,394 | | |
| Reconciliation to total liabilities | | | | | | | | | | | | |
| Balance as per balance sheet | | | | | | | | | | | | |
| Less: Non financial liabilities | | | | | | | | | | | | |
| Other liabilities | | | | | | | | | | | | |
| Deferred tax liabilities - net | | | | | | | | | | | | |
| | | | | | | | | | | | | |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

47.3 Liquidity risk

Liquidity risk is the risk that the Bank will not be able to raise funds to meet its commitments. The Bank's Asset and Liability Committee (ALCO) manages the liquidity position on a continuous basis.

Bank's policy to liquidity management is to maintain adequate liquidity at all times and in all currencies under both normal and stress conditions, to meet our contractual and potential payment obligations without incurring additional and unacceptable cost to the business.

Treasury is responsible for the managing liquidity risk under the guidance of Asset-Liability Committee of the Bank. The Bank's liquidity risk management approach starts at the intraday level (operational liquidity) managing the daily payments queue and factoring in our access to the qualifying securities of State Bank of Pakistan. It then covers tactical liquidity risk management dealing with the access to unsecured funding sources and the liquidity characteristics of our asset inventory (asset liquidity). Finally, the strategic perspective comprises the maturity profile of all assets and liabilities on our statement of financial position.

For monitoring and controlling liquidity risk, the Bank generates a scenario sensitive maturity statement of financial position, and run controlled mismatches that are monitored and discussed by ALCO members regularly. The Bank prepares various types of reports and analysis for assisting ALCO in taking necessary strategic actions for managing liquidity risk in the Bank. These include liquidity ratios, Concentration analysis, Gap reports, Stress testing, Liquidity Coverage ratio & Net Stable Funding Ratio analysis etc.

47.3.1 Maturities of Assets and Liabilities - based on contractual maturity of the assets and liabilities of the Bank 2018

| | Total | Upto 1 day | Over 1 to 7 days | Over 7 to 14 days | Over 14 days to 1 month | Over 1 to 2 months | Over 2 to 3 months | Over 3 to 6 months | Over 6 to 9 months | Over 9 months to 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 years |
|---|-------------|--------------|------------------|-------------------|-------------------------|--------------------|--------------------|--------------------|--------------------|-------------------------|-------------------|-------------------|-------------------|--------------|
| | | | | | | | | | | | | | | |
| Assets | | | | | | | | | | | | | | |
| Cash and balances with treasury banks | 32,111,176 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Balances with other banks | 978,024 | - | - | - | - | 683,980 | 320,214 | - | - | - | - | - | - | - |
| Lending to financial institutions | 1,937,347 | - | - | - | 692,522 | 13,772,470 | 7,952,158 | 703,587 | 230,631 | - | - | - | - | - |
| Investments | 149,601,215 | 693,166 | 29,193,124 | 70,000 | 13,772,470 | 1,470,422 | 7,952,158 | 703,587 | 4,384,676 | 39,088,053 | 16,677,589 | 21,371,032 | 10,391,370 | 5,451,860 |
| Advances | 252,308,117 | 86,874,414 | 1,567,111 | 2,690,265 | 6,989,923 | 10,548,317 | 15,582,229 | 4,384,676 | 611,322 | 7,375,561 | 29,110,196 | 27,903,133 | 35,955,762 | 9,990,290 |
| Fixed assets | 6,947,725 | 704,797 | 15,611 | 32,600 | 66,852 | 295,690 | 402,818 | 611,322 | 886,294 | 384,677 | 886,294 | 688,756 | 371,840 | 2,294,258 |
| Intangible assets | 2,206,512 | 36,877 | 1,695 | 3,390 | 7,265 | 202,210 | 43,165 | 64,536 | 56,961 | 76,129 | 156,892 | 125,146 | 114,330 | 1,464,832 |
| Deferred tax assets - net | 408,992 | (167) | (2,742) | - | (9,814) | 107,766 | 128,277 | 56,961 | 220,647 | 185,793 | 220,647 | 164,934 | 194,088 | (748,359) |
| Other assets | 14,042,139 | 12,591,869 | - | - | - | 111,629 | 109,108 | 33,252 | 33,252 | 23,095 | 443,945 | 358,535 | 422,454 | 59,881 |
| | 460,541,247 | 133,990,156 | 30,774,799 | 2,796,255 | 21,519,218 | 13,828,642 | 24,547,969 | 6,084,965 | 47,093,308 | 47,505,563 | 50,611,536 | 47,449,824 | 18,512,762 | |
| Liabilities | | | | | | | | | | | | | | |
| Bills payable | 3,519,924 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Borrowings | 96,598,663 | 501,628 | 53,797,467 | 1,081,509 | 7,550,844 | 29,13,396 | 9,423,293 | 133,726 | 7,803 | 29,827 | 216,947 | 963,707 | 898,846 | |
| Deposits and other accounts | 319,806,852 | 171,421,737 | 10,500,849 | 11,722,567 | 21,579,433 | 27,798,853 | 24,357,189 | 5,427,169 | 25,237,070 | 1,187,357 | 1,187,357 | 265,347 | 210,529 | |
| Subordinated debt | 7,496,800 | (1) | - | - | - | - | 1,000 | - | 1,000 | 2,000 | 2,000 | 2,000 | 2,996,200 | 4,494,601 |
| Liabilities against assets subject to finance lease | 46,422 | 32 | 226 | 452 | 982 | 982 | 2,947 | 2,947 | 1,254 | 11,783 | 10,727 | 12,125 | - | - |
| Deferred tax liabilities - net | 14,673,762 | 10,106,196 | - | - | 97,423 | 164,442 | 261,943 | - | 484,408 | 1,288,951 | 1,203,208 | 1,061,299 | 5,892 | |
| Other liabilities | 442,102,423 | 185,549,516 | 64,296,542 | 12,804,528 | 29,228,682 | 30,719,231 | 34,046,372 | 5,563,842 | 25,731,535 | 2,519,918 | 1,698,229 | 5,243,860 | 5,399,339 | |
| | 18,438,824 | (61,559,360) | (33,523,743) | (10,008,273) | (7,709,464) | (16,884,589) | (9,498,403) | 521,123 | 21,361,773 | 44,985,645 | 48,913,307 | 42,205,964 | 13,113,423 | |
| Net assets | | | | | | | | | | | | | | |
| Share capital - net | 10,119,242 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Preference shares | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Reserves | 1,712,170 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Deficit on revaluation of assets - net of tax | (622,532) | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Unappropriated profit | 5,825,742 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Non-controlling interest | 1,604,197 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | 18,438,819 | - | - | - | - | - | - | - | - | - | - | - | - | - |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

Maturity of assets and liabilities - based on contractual maturities of assets and liabilities of the Bank

2017

| | Upto 1 day | Over 1 to 7 days | Over 7 to 14 days | Over 14 days to 1 month | Over 1 to 2 months | Over 2 to 3 months | Over 3 to 6 months | Over 6 to 9 months | Over 9 to 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 years |
|---|-------------|------------------|-------------------|-------------------------|--------------------|--------------------|--------------------|--------------------|------------------|-------------------|-------------------|-------------------|--------------|
| Assets | | | | | | | | | | | | | |
| Cash and balances with treasury banks | 17,334,111 | - | - | - | - | - | - | - | - | - | - | - | - |
| Balances with other banks | 1,049,496 | 563,465 | - | 717,712 | 187,709 | 993,755 | 653,558 | - | - | - | - | - | - |
| Lending to financial institutions | 3,116,199 | 187,395 | 70,000 | 10,207,094 | 12,094,992 | 1,989,771 | 4,856,411 | - | - | - | - | - | - |
| Investments | 170,288,835 | 54,414 | - | 5,846,130 | 15,227,410 | 16,798,636 | 15,922,819 | 1,558,423 | 36,711 | 87,513,881 | 18,432,455 | 30,873,586 | 2,433,702 |
| Advances | 184,161,175 | 17,403,527 | 3,176,971 | 63,945 | 413,857 | 169,772 | 347,847 | 28,646,459 | 15,513,100 | 14,447,686 | 16,180,136 | 24,357,212 | 8,842,159 |
| Operating fixed assets | 5,712,715 | 1,939 | 26,287 | 63,945 | 413,857 | 169,772 | 347,847 | 418,713 | 472,233 | 758,021 | 546,518 | 394,324 | 2,086,215 |
| Deferred tax assets - net | 1,876,987 | 1,216 | 2,613 | 5,685 | 11,572 | 16,764 | 33,114 | 36,991 | 53,637 | 101,744 | 84,784 | 55,563 | 1,472,098 |
| Other assets | 394,124,249 | 2,564,240 | 3,275,871 | 16,840,366 | 27,944,135 | 19,950,105 | 22,153,443 | 30,969,364 | 16,075,681 | 103,348,626 | 35,687,664 | 56,421,667 | 14,872,403 |
| Liabilities | | | | | | | | | | | | | |
| Bills payable | 3,824,278 | - | - | - | - | - | - | - | - | - | - | - | - |
| Borrowings | 64,557,043 | 46,581,860 | 1,065,500 | 1,938,449 | 1,609,418 | 6,496,119 | 5,204,967 | 11,544 | 2,745 | 31,234 | 16,839 | 464,313 | 934,738 |
| Deposits and other accounts | 288,365,014 | 9,698,666 | 15,984,018 | 15,521,993 | 9,038,095 | 23,789,778 | 37,710,625 | 14,367,219 | 18,254,221 | 1,949,163 | 850,207 | 70,674 | - |
| Subordinated debt | 4,998,800 | - | - | - | - | - | 1,000 | - | 1,000 | 2,000 | 2,000 | 4,001 | 4,988,799 |
| Liabilities against assets subject to finance lease | 5,032 | - | - | 95 | 191 | - | 290 | 590 | - | 1,225 | 636 | 2,005 | - |
| Deferred tax liabilities - net | 686,941 | 2,117 | 7,148 | 2,513 | 4,207 | 19,444 | - | - | - | (109,862) | - | 6,707 | 749,838 |
| Other liabilities | 12,019,227 | 8,464,251 | - | 19,012 | 154,643 | 51,778 | 39,881 | 145,678 | 232,333 | 1,020,464 | 1,280,411 | 610,776 | - |
| Net assets | 374,456,335 | 147,623,140 | 17,056,666 | 17,481,952 | 10,806,554 | 36,357,119 | 42,956,763 | 14,525,031 | 18,490,289 | 2,894,224 | 2,150,083 | 1,158,476 | 6,673,375 |
| | 19,667,914 | (53,716,403) | (13,780,795) | (641,586) | 17,137,581 | (16,407,014) | (20,803,320) | 16,444,333 | (2,414,618) | 100,454,402 | 33,537,571 | 55,263,191 | 8,199,028 |
| | | | | | | | | | | | | | |
| Share capital - net | 8,619,242 | | | | | | | | | | | | |
| Preference shares | 1,500,000 | | | | | | | | | | | | |
| Reserves | 1,540,987 | | | | | | | | | | | | |
| Deficit on revaluation of assets - net of tax | 875,648 | | | | | | | | | | | | |
| Unappropriated profit | 5,463,357 | | | | | | | | | | | | |
| Non-controlling interest | 1,688,680 | | | | | | | | | | | | |
| | 19,667,914 | | | | | | | | | | | | |

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

47.3.2 Maturity of assets and liabilities - Based on working prepared by the Asset and Liability Committee (ALCO) of the Bank

| | 2018 | | | | | | | | | |
|---|-------------|---------------|--------------------|--------------------|-------------------------|-------------------|-------------------|-------------------|--------------------|----------------|
| | Total | Up to 1 month | Over 1 to 3 months | Over 3 to 6 months | Over 6 months to 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 to 10 years | Above 10 years |
| ----- Rupees in '000 ----- | | | | | | | | | | |
| Assets | | | | | | | | | | |
| Cash and balances with treasury banks | 32,111,176 | 32,111,176 | - | - | - | - | - | - | - | - |
| Balances with other banks | 978,024 | 978,024 | - | - | - | - | - | - | - | - |
| Lendings to financial institutions | 1,937,347 | - | 1,386,502 | 320,214 | 230,631 | - | - | - | - | - |
| Investments | 149,601,215 | 2,649,788 | 47,292,399 | 7,952,158 | 703,587 | 39,068,053 | 16,677,589 | 21,500,037 | 10,387,365 | 3,370,239 |
| Advances | 252,308,117 | 17,897,320 | 47,380,092 | 37,347,407 | 42,684,231 | 27,839,057 | 29,514,376 | 35,740,509 | 9,324,108 | 4,581,017 |
| Fixed assets | 6,947,725 | 348,935 | 303,680 | 206,708 | 389,103 | 700,640 | 577,021 | 950,386 | 1,186,186 | 2,285,066 |
| Intangible assets | 2,206,512 | 19,631 | 90,835 | 22,517 | 43,065 | 85,800 | 92,015 | 162,257 | 226,768 | 1,463,624 |
| Deferred tax assets - net | 408,992 | (37,671) | 114,861 | 118,517 | 41,196 | 463,531 | 136,155 | 161,997 | 52,325 | (641,919) |
| Other assets | 14,042,139 | 12,591,869 | - | 109,108 | 33,252 | 23,095 | 443,945 | 358,535 | 422,454 | 59,881 |
| | 460,541,247 | 66,559,072 | 96,568,369 | 46,076,629 | 44,125,065 | 68,180,176 | 47,441,101 | 58,873,721 | 21,599,206 | 11,117,908 |
| Liabilities | | | | | | | | | | |
| Bills payable | 3,519,924 | 3,519,924 | - | - | - | - | - | - | - | - |
| Borrowings | 96,558,663 | 501,629 | 84,382,885 | 9,423,293 | 133,726 | 7,803 | 29,827 | 216,947 | 963,707 | 898,846 |
| Deposits and other accounts | 319,806,852 | 7,690,803 | 99,801,021 | 34,916,968 | 16,182,737 | 40,907,148 | 15,522,433 | 104,575,213 | 210,529 | - |
| Subordinated debt | 7,496,800 | - | - | 1,000 | - | 1,000 | 2,000 | 2,000 | 2,996,201 | 4,494,599 |
| Liabilities against assets subject to finance lease | 46,422 | 982 | 1,964 | 2,946 | 5,895 | 11,783 | 10,727 | 12,125 | - | - |
| Deferred tax liabilities - net | - | - | - | - | - | - | - | - | - | - |
| Other liabilities | 14,673,767 | 10,106,201 | 261,865 | 261,943 | - | 484,408 | 1,288,951 | 1,203,208 | 1,061,299 | 5,892 |
| | 442,102,428 | 21,819,539 | 184,447,735 | 44,606,150 | 16,322,358 | 41,412,142 | 16,853,938 | 106,009,493 | 5,231,736 | 5,399,337 |
| Net assets | 18,438,819 | 44,739,533 | (87,879,366) | 1,470,479 | 27,802,707 | 26,768,034 | 30,587,163 | (47,135,772) | 16,367,470 | 5,718,571 |
| Share capital - net | 10,119,242 | | | | | | | | | |
| Preference shares | - | | | | | | | | | |
| Reserves | 1,712,170 | | | | | | | | | |
| Deficit on revaluation of assets - net of tax | (822,532) | | | | | | | | | |
| Unappropriated profit | 5,825,742 | | | | | | | | | |
| Non-controlling interest | 1,604,197 | | | | | | | | | |
| | 18,438,819 | | | | | | | | | |

To identify the behavioural maturities of non-contractual assets and liabilities, the Bank has used the following methodology:

For determining the core portion of non contractual liabilities (non-volatile portion), the bank has used the average method whereby average balance maintained over past five year has been classified as core and has been placed in 'over 3 to 5 years' maturity bucket. Non contractual assets and remaining volatile portion of non contractual liabilities have been stratified in relevant maturity bucket using bucket wise percentages determined by using average volatility in respective period / bucket.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

| | 2017 | | | | | | | | | |
|---|-------------|---------------|--------------------|--------------------|-------------------------|-------------------|-------------------|-------------------|--------------------|----------------|
| | Total | Up to 1 month | Over 1 to 3 months | Over 3 to 6 months | Over 6 months to 1 year | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 to 10 years | Above 10 years |
| ----- Rupees in '000 ----- | | | | | | | | | | |
| Assets | | | | | | | | | | |
| Cash and balances with treasury banks | 17,334,111 | 17,334,111 | - | - | - | - | - | - | - | - |
| Balances with other banks | 1,049,496 | 1,049,496 | - | - | - | - | - | - | - | - |
| Lending to financial institutions | 3,116,199 | 1,281,177 | 1,181,464 | 653,558 | - | - | - | - | - | - |
| Investments | 170,288,835 | 10,518,903 | 15,940,309 | 3,018,365 | 1,557,634 | 87,513,881 | 18,432,455 | 30,873,586 | 2,433,702 | - |
| Advances | 184,161,175 | 26,052,684 | 32,531,971 | 32,302,184 | 32,014,489 | 13,088,475 | 14,987,448 | 24,277,156 | 6,102,823 | 2,803,945 |
| Fixed assets | 5,712,715 | 60,460 | 395,841 | 153,832 | 286,152 | 562,144 | 432,033 | 799,532 | (235,116) | 3,257,837 |
| Intangible assets | 1,876,987 | 10,720 | 28,336 | 33,114 | 90,628 | 101,744 | 84,784 | 55,563 | 1,472,098 | - |
| Deferred tax assets - net | - | - | - | - | - | - | - | - | - | - |
| Other assets | 10,584,731 | 8,175,983 | 10,002 | 339,729 | 308,743 | 527,294 | 443,771 | 740,982 | 38,227 | - |
| | 394,124,249 | 64,483,534 | 50,087,923 | 36,500,782 | 34,257,646 | 101,793,538 | 34,380,491 | 56,746,819 | 9,811,734 | 6,061,782 |
| Liabilities | | | | | | | | | | |
| Bills payable | 3,824,278 | 3,824,278 | - | - | - | - | - | - | - | - |
| Borrowings | 64,557,043 | 49,798,126 | 8,092,537 | 5,204,967 | 14,289 | 31,234 | 16,839 | 464,313 | 934,738 | - |
| Deposits and other accounts | 288,365,014 | 44,458,133 | 43,579,674 | 48,699,165 | 39,643,889 | 12,176,863 | 13,514,535 | 86,292,755 | - | - |
| Subordinated debt | 4,998,800 | - | - | 1,000 | 1,000 | 2,000 | 2,000 | 4,001 | 4,988,799 | - |
| Liabilities against assets subject to finance lease | 5,032 | 94 | 191 | 290 | 590 | 1,225 | 636 | 2,006 | - | - |
| Deferred tax liabilities - net | 686,941 | 4,829 | 2,117 | 22,738 | 2,513 | (121,245) | 19,444 | 6,707 | 49,857 | 699,981 |
| Other liabilities | 12,019,227 | 8,483,264 | 206,421 | 145,426 | 272,466 | 1,020,464 | 1,280,411 | 610,775 | - | - |
| | 374,456,335 | 106,568,724 | 51,880,940 | 54,073,586 | 39,934,747 | 13,110,541 | 14,833,865 | 87,380,557 | 5,973,394 | 699,981 |
| Net assets | 19,667,914 | (42,085,190) | (1,793,017) | (17,572,804) | (5,677,101) | 88,682,997 | 19,546,626 | (30,633,738) | 3,838,340 | 5,361,801 |
| Share capital - net | 8,619,242 | | | | | | | | | |
| Preference shares | 1,500,000 | | | | | | | | | |
| Reserves | 1,540,987 | | | | | | | | | |
| Deficit on revaluation of assets - net of tax | 875,648 | | | | | | | | | |
| Unappropriated profit | 5,463,357 | | | | | | | | | |
| Non-controlling interest | 1,668,680 | | | | | | | | | |
| | 19,667,914 | | | | | | | | | |

47.4 Operational risk

The Bank currently uses Basic Indicator Approach to Operational Risk for regulatory capital calculations. We define operational risk as the risk of loss resulting from inadequate or failed internal processes, people and system or from external events. With the evolution of Operational Risk Management into a separate distinct discipline, the Bank's strategy is to further strengthen its risk management system along new industry standards. Accordingly the Bank has set up a separate Operational Risk Management (ORM) Unit. ORM Unit resides within Risk Management Group (RMG). Its responsibility is to implement Operational Risk management tools across the bank for effective measurement and monitoring of operational risk faced by different areas of the Bank.

Bank's operational risk management process involves a structured and uniform approach across the bank. It includes risk identification and assessments, the monitoring of Key Risk Indicators (KRIs) and Risk Control Self-Assessment (RCSA) activities for key operational risks. In order to build a robust operational risk monitoring mechanism, an Operational Risk Steering Committee (ORSC) has been constituted to effectively address operational risk issues.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

The bank has implemented a comprehensive “Operational Risk Management Framework” which has also been approved by the Board of Directors. The purpose of bank-wide Operational Risk Management Framework is aimed at laying out clearly defined roles and responsibilities of individuals / units across different functions of the bank that are involved in performing various operational risk management tasks. Operational risk is much more pervasive in a financial institution and every operating unit is exposed to operational risk, regardless of whether it is a business or a support function. This framework has been devised to explain the various building blocks of the operational risk management processes, and their inter-relationships. The framework also captures both qualitative and quantitative guidelines for managing and quantifying operational risks across the Bank.

The ORM Unit conducts operational risk profiling for all major operational areas of the bank and assists various functions of the bank in developing KRIs which are monitored against predefined thresholds. Findings from KRIs are used as predictive indicators of potential operational risks.

Operation risk loss data collection is governed by bank’s Transaction in Difficulty (TID) Policy which has been developed and implemented to collate operational losses and near misses in a systematic and organized way.

The bank’s Business Continuity (BCP) Policy includes risk management strategies to mitigate inherent risks and prevent interruption of mission critical services caused by disaster events. The resilience of BCP is tested and rehearsed on an annual basis by the bank.

48. DERIVATIVE RISK

The policy guidelines for taking derivative exposures are approved by the Board of Directors (BOD). Bank’s Asset & Liability Committee (ALCO) is responsible for reviewing and managing associated risks of the transactions.

The nature, scope and purpose of derivatives business, for trading purposes or hedging purpose and the types of derivative in which they deal.

The overall responsibility for offering derivative products and sustaining profitability lies with the Treasurer and in his absence with his delegate. The Market Risk Unit / Treasury Middle Office of the Bank responsible for measurement & monitoring of the market risk exposures, analysis of present and potential risk factors.

The Market Risk Unit also monitors associated Credit, Market and Liquidity Risk in line with Board of Directors approved limit framework. The unit coordinates with the business regarding approvals for derivatives risk limits and produces various reports / analysis for ALCO / BRMC on periodic basis. These reports provide details of outstanding un-hedged positions, profitability and status of compliance with limits. Treasury Operations records derivatives activity in the Bank’s books and is responsible for reporting to the SBP.

The derivative transaction such as Cross Currency Swaps carries credit risk which is the risk that a party to a derivative contract will fail to perform its obligation. There are two types of credit risk associated with derivative transactions; 1) settlement, and 2) pre-settlement risk. Bank’s Central Credit Committee is responsible for reviewing and managing associated Counterparty Credit Risks of the transaction.

The Bank has entered into a Cross Currency Swap transaction with its customer on back-to-back basis with an Authorized Derivative Dealer (ADD) without carrying any open position in its books. Specific approvals for

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

the transactions have been granted by State Bank of Pakistan. Policies in line with SBP instructions have been formulated and are operative.

The Bank has also entered into Foreign Currency & Commodity Options from its Wholesale Banking Branch Bahrain for market making activities. The Bank can hedge its risk by taking on & off-balance sheet position in interbank market, where available.

49. CUSTOMER SATISFACTION AND FAIR TREATMENT

We are committed to providing its customers with the highest level of service quality and satisfaction and has therefore set-up an independent Service Management and Business Conduct function that oversees service quality, phone banking, problem resolution and the fair treatment of customers.

A total of 17,571 complaints were received by the Bank in 2018 and the average time taken to resolve these complaints was 3 working days. Our Complaint Handling Policy and Grievance Redressal Mechanism ensures that complaints are resolved in a timely manner and recurrence of complaints is prevented where possible. Customers have the option of registering their complaints at our branches, phone banking center, JS Bank's website and via email. Complaint management process is kept as transparent as possible through registration, acknowledgement, interim response where applicable, resolution and root cause analysis of recurring complaints. Customers are also given the option of contacting the Banking Mohtasib office in case they are dissatisfied with the response received from the Bank.

To create enhanced visibility of its complaint handling function, JS Bank has incorporated awareness messages in several customer communications such as account statements, ATM screens, and letters. For increased accessibility of the recourse mechanism for the customers, JSBL has made the information available on social media and has also sent SMS messages to its customers every quarter.

Fair Treatment of Customers is an integral part of our corporate culture. The Bank has institutionalized a Consumer Protection Framework. Our priority is to keep customer benefits in mind while designing, selling and managing products and services, without any discrimination. Our focus is to maintain fairness in our customer dealings, clarity in communication, develop a service culture and design an effective grievance handling mechanism. We also focus on financial literacy of our customers, for promoting responsible conduct and informed financial decisions by consumers, through our Consumer Education and Financial Literacy Program.

Notes to the Consolidated Financial Statements

For the year ended December 31, 2018

50. GENERAL

50.1 These consolidated financial statements have been prepared in accordance with the revised format for financial statements of Banks issued by the SBP through BPRD Circular no. 2 dated January 25, 2018 and related clarifications / modifications.

50.2 The figures in the consolidated financial statements have been rounded off to the nearest thousand.

51. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors have proposed cash preference dividend of 12% (December 31, 2017: 12%) amounting to Rs.24.164 million (December 31, 2017: Rs.180 million) and in their meeting held on March 05, 2019. This appropriation will be approved in the forth coming Annual General Meeting.

52. DATE OF AUTHORISATION FOR ISSUE

These consolidated financial statements were authorized for issue by the Board of Directors of the Bank in their meeting held on March 05, 2019.

President and
Chief Executive Officer

Chief Financial Officer

Director

Director

Chairman

Annexure I

As at December 31, 2018

As referred to in note 13.2.2 to the financial statements

Details of fixed assets deleted with original cost or book value in excess of Rs.1.00 million or Rs.0.25 million respectively (whichever is less).

| Particulars | Cost | Accumulated depreciation | Written down value | Sale proceeds | Gain | Mode of disposal | Buyers' particulars and relationship with Bank (if any) | |
|--|---------------|--------------------------|--------------------|---------------|--------------|------------------|---|---|
| | | | | | | | ----- Rupees in '000 ----- | |
| Vehicles | | | | | | | | |
| Honda Civic | 2,091 | 1,882 | 209 | 1,600 | 1,391 | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Honda Civic | 2,363 | 71 | 2,292 | 2,100 | (192) | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Toyota Corolla | 1,828 | 701 | 1,127 | 1,775 | 648 | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Toyota Corolla | 1,753 | 789 | 964 | 1,450 | 486 | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Toyota Corolla | 2,198 | 220 | 1,978 | 2,150 | 172 | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Toyota Corolla | 1,828 | 670 | 1,158 | 1,700 | 543 | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Toyota Corolla | 1,864 | 112 | 1,752 | 1,780 | 28 | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Suzuki Cultus | 1,099 | 220 | 879 | 1,050 | 171 | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Suzuki Cultus | 1,032 | 654 | 378 | 850 | 472 | Negotiation | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| | <u>16,054</u> | <u>5,317</u> | <u>10,737</u> | <u>14,455</u> | <u>3,718</u> | | | |
| Electrical, office and computer equipment | | | | | | | | |
| Generator | 902 | 592 | 310 | 756 | 446 | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | Address: 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Generator | 902 | 620 | 282 | 701 | 419 | Insurance Claim | Name | EFU General Insurance Limited - related party, |
| | | | | | | | Address | Address: 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| | <u>17,857</u> | <u>6,528</u> | <u>11,329</u> | <u>15,912</u> | <u>4,583</u> | | | |

13.2.3 Other represent disposal whose original cost or book value is not in excess of Rs.1.0 million or Rs.0.25 million respectively.

Annexure II

As at December 31, 2018

As referred to in note 10.2.3 to the financial statements Details of disposal of fixed assets made to related parties

| Particulars | Cost | Accumulated depreciation | Written down value | Sale proceeds | Gain | Mode of disposal | Buyers' particulars and relationship with Bank (if any) | |
|--|----------------------------|--------------------------|--------------------|---------------|---------|------------------|---|--|
| | ----- Rupees in '000 ----- | | | | | | | |
| Building | 2,370 | 539 | 1,831 | 81 | (1,750) | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| <u>Electrical, office and computer equipment</u> | | | | | | | | |
| Communication Equipment | 2,181 | 1,291 | 890 | 695 | (195) | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Office Machines and Equipments | 4,107 | 2,286 | 1,821 | 2,412 | 591 | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Office Machines and Equipments | 892 | 308 | 584 | - | (584) | | Name Address CNIC | Khalid Imran H - 502, Creek Vista appartments, DHA, Karachi 35201-2969630-3 |
| Computer | 1,577 | 1,099 | 478 | 1,093 | 615 | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Furniture & Fixture | 44 | 7 | 37 | 109 | 72 | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Furniture & Fixture | 1,333 | 562 | 771 | - | (771) | | Name Address CNIC | Khalid Imran H - 502, Creek Vista appartments, DHA, Karachi 35201-2969630-3 |
| | 10,134 | 5,553 | 4,581 | 4,309 | (272) | | | |
| <u>Vehicles</u> | | | | | | | | |
| Suzuki Cultus | 1,039 | 641 | 398 | 900 | 502 | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Suzuki Cultus | 1,391 | 153 | 1,238 | 1,200 | (38) | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Suzuki Cultus | 1,129 | 169 | 960 | 1,035 | 75 | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Honda Motorcycle | 104 | 48 | 56 | 80 | 24 | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Honda Motorcycle | 103 | 62 | 41 | 80 | 39 | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Honda Motorcycle | 103 | 69 | 34 | 80 | 46 | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Toyota Corolla | 2,198 | 989 | 1,209 | 2,000 | 791 | Insurance | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Honda Civic | 2,322 | 2,322 | - | - | - | | Name Address CNIC | Khalid Imran H - 502, Creek Vista appartments, DHA, Karachi 35201-2969630-3 |
| | 8,389 | 4,453 | 3,936 | 5,375 | 1,439 | | | |
| <u>The subsidiary companies</u> | | | | | | | | |
| Office Equipments | 327 | 311 | 16 | 203 | 187 | Insurance Claim | Name Address | EFU General Insurance Limited - related party, 1st Floor Kashif Centre Main Shahra-e-faisal Karachi |
| Total | 21,220 | 10,856 | 10,364 | 9,968 | (396) | | | |

Pattern of Shareholding

| S.No. | No. of Shareholders | Shareholdings | Total Shares Held |
|-------|---------------------|------------------------------------|-------------------|
| 1 | 617 | Shareholding From 1 to 100 | 7,824 |
| 2 | 601 | Shareholding From 101 to 500 | 241,583 |
| 3 | 586 | Shareholding From 501 to 1000 | 549,019 |
| 4 | 1203 | Shareholding From 1001 to 5000 | 3,399,686 |
| 5 | 362 | Shareholding From 5001 to 10000 | 2,883,965 |
| 6 | 186 | Shareholding From 10001 to 15000 | 2,323,360 |
| 7 | 94 | Shareholding From 15001 to 20000 | 1,688,927 |
| 8 | 82 | Shareholding From 20001 to 25000 | 1,873,370 |
| 9 | 58 | Shareholding From 25001 to 30000 | 1,629,463 |
| 10 | 25 | Shareholding From 30001 to 35000 | 840,268 |
| 11 | 33 | Shareholding From 35001 to 40000 | 1,266,562 |
| 12 | 12 | Shareholding From 40001 to 45000 | 528,484 |
| 13 | 54 | Shareholding From 45001 to 50000 | 2,642,326 |
| 14 | 9 | Shareholding From 50001 to 55000 | 477,688 |
| 15 | 5 | Shareholding From 55001 to 60000 | 293,180 |
| 16 | 4 | Shareholding From 60001 to 65000 | 250,695 |
| 17 | 4 | Shareholding From 65001 to 70000 | 268,202 |
| 18 | 10 | Shareholding From 70001 to 75000 | 733,096 |
| 19 | 4 | Shareholding From 75001 to 80000 | 314,800 |
| 20 | 5 | Shareholding From 80001 to 85000 | 417,714 |
| 21 | 4 | Shareholding From 85001 to 90000 | 351,623 |
| 22 | 5 | Shareholding From 90001 to 95000 | 463,181 |
| 23 | 23 | Shareholding From 95001 to 100000 | 2,296,000 |
| 24 | 5 | Shareholding From 100001 to 105000 | 512,254 |
| 25 | 3 | Shareholding From 105001 to 110000 | 325,389 |
| 26 | 5 | Shareholding From 110001 to 115000 | 564,518 |
| 27 | 1 | Shareholding From 115001 to 120000 | 117,500 |
| 28 | 3 | Shareholding From 120001 to 125000 | 370,500 |
| 29 | 2 | Shareholding From 125001 to 130000 | 253,000 |
| 30 | 3 | Shareholding From 130001 to 135000 | 397,890 |
| 31 | 3 | Shareholding From 135001 to 140000 | 417,000 |
| 32 | 4 | Shareholding From 145001 to 150000 | 600,000 |
| 33 | 3 | Shareholding From 150001 to 155000 | 460,738 |
| 34 | 2 | Shareholding From 155001 to 160000 | 316,949 |
| 35 | 1 | Shareholding From 160001 to 165000 | 164,000 |
| 36 | 2 | Shareholding From 180001 to 185000 | 366,928 |
| 37 | 1 | Shareholding From 185001 to 190000 | 187,000 |
| 38 | 4 | Shareholding From 195001 to 200000 | 800,000 |
| 39 | 1 | Shareholding From 200001 to 205000 | 203,000 |
| 40 | 1 | Shareholding From 205001 to 210000 | 210,000 |
| 41 | 1 | Shareholding From 210001 to 215000 | 215,000 |
| 42 | 2 | Shareholding From 215001 to 220000 | 437,500 |
| 43 | 1 | Shareholding From 230001 to 235000 | 232,000 |
| 44 | 1 | Shareholding From 235001 to 240000 | 237,250 |
| 45 | 2 | Shareholding From 255001 to 260000 | 512,695 |
| 46 | 1 | Shareholding From 265001 to 270000 | 270,000 |
| 47 | 1 | Shareholding From 295001 to 300000 | 300,000 |
| 48 | 1 | Shareholding From 300001 to 305000 | 302,500 |
| 49 | 1 | Shareholding From 305001 to 310000 | 307,291 |
| 50 | 1 | Shareholding From 320001 to 325000 | 322,000 |
| 51 | 1 | Shareholding From 325001 to 330000 | 328,320 |
| 52 | 1 | Shareholding From 340001 to 345000 | 345,000 |
| 53 | 1 | Shareholding From 345001 to 350000 | 348,500 |
| 54 | 1 | Shareholding From 350001 to 355000 | 352,500 |
| 55 | 1 | Shareholding From 360001 to 365000 | 362,000 |
| 56 | 1 | Shareholding From 370001 to 375000 | 375,000 |
| 57 | 1 | Shareholding From 385001 to 390000 | 390,000 |
| 58 | 1 | Shareholding From 395001 to 400000 | 400,000 |

| S.No. | No. of Shareholders | Shareholdings | | | Total Shares Held | |
|--------------|---------------------|-------------------------|-----------|----|-------------------|----------------------|
| 60 | 1 | Shareholding From | 425001 | to | 430000 | 426,000 |
| 61 | 7 | Shareholding From | 495001 | to | 500000 | 3,500,000 |
| 62 | 1 | Shareholding From | 500001 | to | 505000 | 503,500 |
| 63 | 1 | Shareholding From | 525001 | to | 530000 | 530,000 |
| 64 | 1 | Shareholding From | 545001 | to | 550000 | 550,000 |
| 65 | 1 | Shareholding From | 550001 | to | 555000 | 554,500 |
| 66 | 1 | Shareholding From | 560001 | to | 565000 | 564,500 |
| 67 | 1 | Shareholding From | 570001 | to | 575000 | 570,850 |
| 68 | 1 | Shareholding From | 630001 | to | 635000 | 635,000 |
| 69 | 2 | Shareholding From | 690001 | to | 695000 | 1,388,000 |
| 70 | 1 | Shareholding From | 720001 | to | 725000 | 722,500 |
| 71 | 1 | Shareholding From | 725001 | to | 730000 | 730,000 |
| 72 | 1 | Shareholding From | 745001 | to | 750000 | 748,731 |
| 73 | 1 | Shareholding From | 855001 | to | 860000 | 858,779 |
| 74 | 2 | Shareholding From | 995001 | to | 1000000 | 2,000,000 |
| 75 | 1 | Shareholding From | 1135001 | to | 1140000 | 1,137,000 |
| 76 | 2 | Shareholding From | 1145001 | to | 1150000 | 2,300,000 |
| 77 | 2 | Shareholding From | 1295001 | to | 1300000 | 2,600,000 |
| 78 | 1 | Shareholding From | 1390001 | to | 1395000 | 1,394,500 |
| 79 | 1 | Shareholding From | 1495001 | to | 1500000 | 1,500,000 |
| 80 | 1 | Shareholding From | 1540001 | to | 1545000 | 1,545,000 |
| 81 | 1 | Shareholding From | 1560001 | to | 1565000 | 1,562,000 |
| 82 | 1 | Shareholding From | 1695001 | to | 1700000 | 1,700,000 |
| 83 | 1 | Shareholding From | 1740001 | to | 1745000 | 1,741,000 |
| 84 | 1 | Shareholding From | 1745001 | to | 1750000 | 1,750,000 |
| 85 | 1 | Shareholding From | 1760001 | to | 1765000 | 1,764,500 |
| 86 | 1 | Shareholding From | 1795001 | to | 1800000 | 1,800,000 |
| 87 | 1 | Shareholding From | 1870001 | to | 1875000 | 1,872,400 |
| 88 | 1 | Shareholding From | 1880001 | to | 1885000 | 1,883,500 |
| 89 | 1 | Shareholding From | 1910001 | to | 1915000 | 1,912,000 |
| 90 | 1 | Shareholding From | 1920001 | to | 1925000 | 1,921,811 |
| 91 | 1 | Shareholding From | 2075001 | to | 2080000 | 2,076,322 |
| 92 | 1 | Shareholding From | 2110001 | to | 2115000 | 2,111,748 |
| 93 | 1 | Shareholding From | 2270001 | to | 2275000 | 2,274,000 |
| 94 | 2 | Shareholding From | 2495001 | to | 2500000 | 5,000,000 |
| 95 | 1 | Shareholding From | 2605001 | to | 2610000 | 2,609,000 |
| 96 | 2 | Shareholding From | 2995001 | to | 3000000 | 6,000,000 |
| 97 | 1 | Shareholding From | 3245001 | to | 3250000 | 3,250,000 |
| 98 | 1 | Shareholding From | 3925001 | to | 3930000 | 3,928,000 |
| 99 | 1 | Shareholding From | 4225001 | to | 4230000 | 4,228,000 |
| 100 | 1 | Shareholding From | 4805001 | to | 4810000 | 4,807,000 |
| 101 | 1 | Shareholding From | 4930001 | to | 4935000 | 4,935,000 |
| 102 | 1 | Shareholding From | 4960001 | to | 4965000 | 4,963,000 |
| 103 | 1 | Shareholding From | 5095001 | to | 5100000 | 5,098,500 |
| 104 | 1 | Shareholding From | 6050001 | to | 6055000 | 6,054,000 |
| 105 | 1 | Shareholding From | 7150001 | to | 7155000 | 7,154,000 |
| 106 | 1 | Shareholding From | 8905001 | to | 8910000 | 8,908,161 |
| 107 | 1 | Shareholding From | 10995001 | to | 11000000 | 11,000,000 |
| 108 | 1 | Shareholding From | 13285001 | to | 13290000 | 13,288,204 |
| 109 | 1 | Shareholding From | 17375001 | to | 17380000 | 17,376,500 |
| 110 | 1 | Shareholding From | 19500001 | to | 19505000 | 19,504,194 |
| 111 | 1 | Shareholding From | 27375001 | to | 27380000 | 27,380,000 |
| 112 | 1 | Shareholding From | 34620001 | to | 34625000 | 34,623,558 |
| 113 | 1 | Shareholding From | 46070001 | to | 46075000 | 46,072,442 |
| 114 | 1 | Shareholding From | 973305001 | to | 973310000 | 973,307,324 |
| Total | 4119 | Percentage: 100% | | | | 1,297,464,262 |

Pattern of Shareholding

| Categories of Shareholders | Shares Held | Percentage % |
|--|----------------------|--------------|
| Banks, development finance institutions, non-banking finance companies. | 2,064,851 | 0.16 |
| Insurance Companies | 19,509,194 | 1.50 |
| Directors and their spouse(s) and Minor children | | |
| Mr. Suleman Lalani | 8,229 | |
| Mr. Ashraf Nawabi | 1 | |
| Mr. Shahab Anwar Khawaja | 1 | |
| Mr. Kalim-ur-Rahman | 1,500,001 | |
| Mr. Nargis Ali Akber Ghaloo | 33,001 | |
| Mr. G.M. Sikander | 1 | |
| Mr. Munawar Alam Siddiqui | 1 | |
| Mr. Adil Matcheswala | 200,000 | |
| Mr. Basir Shamsie | 1 | |
| Mrs. Safia Munawar | 155,000 | |
| Mrs. Shamsa Suleman | 50,489 | |
| Mrs. Hafsa Shamsie | 328,320 | |
| Sub - Totals: | 2,275,045 | 0.17 |
| Associated companies, undertakings and Related Parties | | |
| Jahangir Siddiqui & Co. Limited | 973,307,324 | 75.02 |
| Modarabas and Mutual Funds | 14,513,143 | 1.11 |
| NIT & ICP | 972 | 0.00 |
| Executives | 90,004 | 0.00 |
| Foreign Investors | 28,941,383 | 2.23 |
| Others | 141,770,867 | 10.92 |
| Individual - Local | 114,991,479 | 8.89 |
| G-Totals | 1,297,464,262 | 100 |

Details of the transactions carried out by the Directors, Chief Executive Officer, Chief Financial Officer, Company Secretary and their spouse and minor children during the period from January 01, 2018 to December 31, 2018.

None of the Directors, CEO, CFO and Company Secretary their spouse and minor children during the year January 01, 2018 to December 31, 2018 carried out transactions in the shares of the bank. Except Mr. Kalim-ur-Rahman who was allotted 1,500,000 Ordinary Shares of the Bank upon conversion of Preference Shares on 3 March, 2018.

Branch Network

SINDH

Karachi

Shaheen Complex Branch
Tel: 111 - 572 - 265
021 - 32272569 - 80

Karachi Stock Exchange Branch
Tel: 021 - 3246 2851 - 4

S.I.T.E. Branch
Tel: 021 - 3255 0080 - 4

Khy-e-Ittehad, DHA Phase II Ext,
Branch
Tel: 021 - 35313811 - 4

Park Towers Clifton Branch
Tel: 021 - 35832011 - 9

Teen Talwar Branch
Tel: 021 - 35834127
021 - 3583 6974

Gulshan-e-Iqbal Branch
Tel: 021 - 34829055 - 60

Shahrah-e-Faisal Branch
Tel: 021 - 34373240 - 4

North Nazimabad Branch
Tel: 021 - 36721010 - 2

Gulistan-e-Jauhar Branch
Tel: 021 - 34662002 - 5

Safoora Goth Branch
Tel: 021 - 34661805 - 9

Jheel Park Branch
Tel: 021 - 34544831 - 5

Nazimabad Branch
Tel: 021 - 36612325

Korangi Industrial Area Branch
Tel: 021 - 35055826
021 - 35052773

Zamzama Branch
Tel: 021 - 35295224 - 5

F.B Area Branch
Tel: 021 - 36316229

Khy-e-Shahbaz, DHA Phase VI
Branch
Tel: 021 - 35243415 - 9

Gulshan Chowranghi Branch
Tel: 021 - 34833290 - 3

Dhoraji Branch
Tel: 021 - 34946280 - 2

Shah Faisal Colony Branch
Tel: 021 - 34686191 - 4

Islamia College Branch
Tel: 021 - 34924021 - 4

M.A. Jinnah Road Branch
Tel: 021 - 32742006 - 8

Lucky Star Branch
Tel: 021 - 35622431 - 9

Gulshan-e-Hadeed Branch
Tel: 021 - 34715201 - 3

Cloth Market Branch
Tel: 021 - 3246 4042 - 8

Hawks Bay Branch
Tel: 021 - 3235 4060 - 3

Garden West Branch
Tel: 021 - 3224 0093 - 7

Timber Market Branch
Tel: 021 - 32763079

Abul Hasan Isphahani Road Branch
Tel: 021 - 3469 354 - 9

Jodia Bazar Branch
Tel: 021 - 3243 5304 - 6

New Challi Branch
Tel: 021 - 3260 210 - 3

North Napier Branch
Tel: 021 - 32467791 - 94

Electronic Market Branch
Tel: 021 - 32700430 - 33

Urdu Bazar Branch
Tel: 021 - 3260 3075 - 77

Bahadarabad Branch
Tel: 021 - 3492 2802 - 05

Sohrab Goth Branch
Tel: 021 - 3469 0612 - 17

North Karachi Industrial Area Branch
Tel: 021 - 36962910 - 11

UP Morr Branch
Tel: 021 - 3694 8010 - 15

Orangi Town Branch Karachi
Tel: 021 - 3669 7927 - 30

IBA City Campus Branch Karachi
Tel: 021 - 3229 4811 - 13

26th Street DHA Phase V Branch
Tel: 021 - 3505 5826

Landhi Branch
Tel: 021 - 3504 6923 - 25

Progressive Centre,
Shahrah-e-Faisal Branch
Tel: 021 - 34324682 - 5

Khy-e-Bokhari I DHA Phase IV
Branch
Tel: 021 - 3534 0353 - 60

Korangi Road, DHA Phase I Branch
Tel: 021 - 35803541

Hayderi Market Branch
Tel: 021 - 3667 7904

Shershah Branch
Tel: 021 - 32581013 - 17

Malir Cantt Branch
Tel: 021 - 3449 0225 - 27/29

Ocean Mall Branch
Tel: 021 - 3516 601-02

Regal Chowk Saddar Branch
Tel: 021 - 3563 0591-99

Branch Network

Marriott Road Branch
Tel: 021 - 32469609 - 11

The center Saddar Branch
Tel: 021 - 35165560 - 7

DHA Phase 8 Branch
Tel: 0345 - 8211949 - 51

Bohara Pir Branch
Tel: 021 - 32713124 - 7

Khadda Market DHA Phase V
Branch
Tel: 021 - 35242401 - 4

Delhi Colony Branch
Tel: 021 - 35168645 - 6

Papoosh Nagar Branch
Tel: 021 - 36700071 - 3

Boat Basin Branch
Tel: 35177900 - 07

New Sabzi Mandi Branch
Tel: 0345 - 8211641 - 43

Clifton Block-2 Branch
Tel: +92 213 5177909

Chase Shaheed-e-Millat Road
Branch
Tel: 021 - 34370270 - 71

Fishries Branch
Karachi
Tel: 021 - 32384011 - 14

Garden East Branch
Tel: 021 - 32244281 - 82 - 83

Soldier Bazar Branch
Tel: 021 - 32244531 - 32 - 33

Hyderabad

Saddar Branch
Tel: 022 - 2730925 - 7

Latifabad Branch
Tel: 022 - 3817971 - 4

Cloth Market Branch
Tel: 022 - 26182700 - 13

Qasimabad Branch
Tel: 022 - 2652191

Citizen Colony Branch
Tel: 022 - 2100892 - 95

SITE Branch
Tel: 022 - 3885192

DHA Branch
Tel: 022 - 2108078

Anaj Mandi Branch
Tel: 022 - 2638802 - 3

Latifabad No: 6 Branch
Tel: 022 - 3411521 - 6

Kohsar Society Branch
Tel: 022 - 3400914

Sanghar

Sanghar Branch
Tel: 0235 - 800162 - 5

Chak 41 Jamrao Branch
Tel: 0345 - 8211961
0345 - 8211971

Jamshoro Branch
Tel: 022 - 3878101 - 4

Mirpurkhas Branch
Tel: 0233 - 876001 - 4

Kot Ghulam Muhammad Branch
Tel: 0233 - 866242 - 4

Sukkur

Shaheed Gunj Branch
Tel: 071 - 5627481 - 2

Society Branch
Tel: 071 - 5633826

Military Road Branch
Tel: 071 - 5630830 - 31

Pano Aqil Branch
Tel: 071 - 5690403

Larkana Branch
Tel: 074 - 405 8603 - 5

Khairpur Branch
Tel: 024 - 3715316 - 8

Maatli Branch Badin
Tel: 029 - 7841514

Nawabshah Branch
Tel: 024 - 4330 561 - 4

Sultanabad Branch
Tel: 0233 - 500498

Tando Allahyar Branch
Tel: 0223 - 892001 - 4

Chambar Branch
Tel: 0223 - 897033 - 35

Moro Branch
Tel: 0242 - 413200 - 3

Kunri Branch
Tel: 0238 - 558163 - 6

Tando Mohammad Khan Branch
Tel: 022 - 3340617 - 8

Digri Branch
Tel: 023 - 3870305 - 7

Sehwan Sharif Branch
Tel: 025 - 4620305 - 7

Ghotki Branch
Tel: 072 - 3600484 - 85

Kandhkot Branch Kashmore
Tel: 072 - 2573048

Shikarpur Branch
Tel: 072 - 6540374 - 75

Shahdadkot Branch
Tel: 074 - 4013160

Shahdadpur Branch
Tel: 0235 - 84317475

Branch Network

Mithi Branch
Tel: 0232 - 261651

Tando Adam Branch
Tel: 0235 - 571880 - 81

Mehar Branch
Tel: 025 - 4730186

Dadu Branch
Tel: 025 - 471160102

Jacobabad Branch
Tel: 0722 - 652677

Badin Branch
Tel: 0297 - 861201

Tando Jam Branch
Tel: 022 - 2765612 - 14

Thatta Branch
Tel: 029 - 8550934

Umerkot Branch
Tel: 0238 - 570157 - 59

Sheikh Berkiyo Branch
Tel: 0335 - 2929824 - 23

Behar Colony Kotri Branch
Tel: 022 - 3871401 - 03 - 06

Bhiria City Branch
Tel: 0242 - 432131 - 35

Khipro Branch
Tel: 023 - 5879073-6

Daharki Branch Ghotki
Tel: 072 - 3641290

Kashmore Branch Kandhkot
Tel: 072 - 257770 - 07

Golarchi Branch Badin
Tel: 0297 - 853253 - 57

Naushehro Feroz Branch

BALUCHISTAN

Quetta

Cantt Branch
Tel: 081 - 2863301

M.A. Jinnah Road Branch
Tel: 081 - 286 5501 - 4

Zarghoon Road Branch
Tel: 081 - 2472985

Dera Murad Jamali Branch Nairabad
Tel: 0838 - 710266

Usta Muhammad Branch Jafarabad
Tel: 083 - 8612421/23

Gawadar Branch
Tel: 086 - 4210246

Dukki Branch
Tel: 0824 - 666172

Khanozai Branch
Tel: 082 - 6427207

Muslim Bagh Qilla Saifullah
Balochistan, Zhob
Tel: 082-3669335 - 36

Loralai
Tel: 0824 - 410102 - 03 - 04

Khuzdar
Tel: 0848550336

Ormara
Tel: 0863310140, 144, 143,142 & 147

PUNJAB

Lahore

Upper Mall Branch
Tel: 042 - 111 - 572 - 265

Allama Iqbal Town Branch
Tel: 042 - 35434253 - 5

Azam Cloth Market Branch
Tel: 042 - 37671195 - 6

Shadman Branch
Tel: 042 - 37503701 - 8

College Road Township Branch
Tel: 042 - 35117491 - 94

Devine Mega Mall Branch
Tel: 042 - 35700081 - 85

Bhagbanpura Branch
Tel: 042 - 36858873 - 74

Choubergly Branch
Tel: 042 - 37362981 - 8

Wapda Town Branch
Tel: 042 - 35211557 - 64

M.M. Alam Road Branch
Tel: 042 - 35778721 - 30

Model Town Branch
Tel: 042 - 35915614 - 8

Circular Road Branch
Tel: 042 - 37379325 - 8

Brandreth Road Branch
Tel: 042 - 37381316 - 9

DHA T Block Branch
Tel: 042 - 35707651 - 9

Shah Alam Market Branch
Tel: 042 - 37375734 - 7

Cavalry Branch
Tel: 042 - 366 10282 - 4

Raiwind Road Branch
Tel: 042 - 529 1247 - 8

Urdu bazar Branch
Tel: 042 - 37115918

Badami Bagh Branch
Tel: 042 - 37946853

Bahria Town Branch
Tel: 042 - 35976212

Branch Network

Ichra Bazar Branch
Tel: 042 - 37428406

Shahdara Branch
Tel: 0423 - 7931903-5

Shadbagh Branch
Tel: 042 - 37604549 - 51

DHA Phase VI Branch
Tel: 042 - 37180747

Johar Town Branch
Tel: 042 - 35241084 - 90

Zarar Shaheed Raod Branch
Tel: 042 - 36639902 - 05

DHA Z - Block Branch
Tel: 042 - 35692957 - 59

Ferozpur Road Branch
Tel: 042 - 35402151-3

The Mall Branch
Tel: 042 - 36285673 - 7

Gulberg Branch
Tel: 042 - 35771036 - 38

Mughalpura Branch
Tel: 042 - 36533818 - 822

Gulshan Ravi Branch
Tel: 042 - 35464541 - 43

New Garden Town Branch
Tel: 042 - 35940463 - 7

Timber Market Ravi Road Branch
Tel: 042 - 37721924 - 7

Walton Road Branch
Tel: 042 - 36677204 - 06

PECO Road Branch
Tel: 042 - 35203014

Mcleod Road
Tel: 042 - 36311176

Sunder Industrial Estate
Tel: 0311 - 0013425/6

Valancia Society
Tel: 042 - 35226045

Daroghawala
Tel: 042 - 36858872

State Life Employees Housing
Scheme

Gujranwala

G.T. Road Branch
Tel: 055 - 3257363
055 - 3257365
055 - 3257617

Bank Square Branch
Tel: 055 - 4234401 - 3

Sheikhupura Road Branch
Tel: 055 - 4233854 - 57

Muridke Branch
Tel: 042 - 37951054 - 7

Kamoki Branch
Tel: 055 - 6810282 - 83 - 85

Ghakkhar Mandi Branch
Tel: 055 - 3882556 - 59
055 - 3882561

Wazirabad Branch
Tel: 055 - 6605841 - 4

Ali Pur Chatta Branch
Tel: 0556 - 333220
0556 - 333151 - 3

Faisalabad

Grain Market Branch
Tel: 041 - 2633382 - 84

Karkhana Bazar Branch
Tel: 041 - 2624501 - 3

Liaquat Road Branch
Tel: 041 - 241 2263 - 65

Satiana Road Branch
Tel: 041 - 8556381 - 85

Gulistan Colony Branch
Tel: 041 - 8785791 - 5

Ghulam Mohammad Branch
Tel: 041 - 2692192 - 94

Jaranwala
Tel: 041 - 4313037

Multan

Abdali Road Branch
Tel: 061 - 4574496

Vehari Road Branch
Tel: 061 - 6241101 - 02

Bosan Road Branch
Tel: 061 - 6223416

Mouza Gajju Hatta Branch
Tel: 061 - 4396046 - 9

Wapda Town Phase 1 Branch
Tel: 061 - 6524733 - 38

Sialkot

Aziz Shaheed Road Branch
Tel: 052 - 427 2351 - 4

Shahab Pura Branch
Tel: 052 - 4242681

Paris Road Sialkot
Tel: 052 - 4269535/6

Nekapura Branch
Tel: 052 - 3543582 - 4

Daska Branch
Tel: 052 - 6610461 - 4

Ugoki Branch
Tel: 052 - 3513952

Kasur

Kasur Branch
Tel: 049 - 276158 - 4

Agrow Kasur Branch
Tel: 049 - 2771308 - 9

Allahabad Theeng Morr Branch
Tel: 049 - 201 6310
049 - 2016312

Branch Network

Pattoki Branch
Tel: 049 - 4424053/4

Sheikhupura

Sheikhupura Branch
Tel: 056 - 3810273 - 6

Agrow Sheikhupura Branch
Tel: 056 - 3035790

Agrow Warburton Branch
Tel: 056 - 2794065 - 8

Nankana Sahab Branch
Tel: 056 - 2877503 - 4

Sahiwal

Sahiwal Branch
Tel: 040 - 422 2733 - 5

Chichawatni Branch
Tel: 040 - 5481792

Chak No. 89 Branch
Tel: 040 - 4550409 - 10 - 11 - 16

Pak Pattan

Pak Pattan Branch
Tel: 0457 - 352591 - 4

Ada Noor Pur Branch
Tel: 0457 - 419629

Qaboola Branch
Tel: 0457 - 851248 - 51

Dinga Branch
Tel: 0537 - 401368

Gulyana Branch
Tel: 0537 - 588460 - 64

Kharian Branch
Tel: 0537 - 534211

Lala Musa Branch
Tel: 0537 - 519656 - 8

Dipalpur Branch
Tel: 044 - 454 2246 - 9

Okara Branch
Tel: 044 - 252872 - 30

Gojra Branch
Tel: 046 - 3513637

Pirmahal Branch
Tel: 046 - 3367406 - 7

Toba Tek Singh Branch
Tel: 046 - 2512052 - 5

Layyah Branch
Tel: 060 - 6415045

Chah Chand Wala Branch Rajanpur
Tel: 060 - 4567122

Haroonabad Branch
Tel: 063 - 2250614 - 15

Chishtian Branch
Tel: 063 - 2023490

Rahim Yar Khan Branch
Tel: 068 - 5879511 - 4

Chak 72 NP Rahim Yar Khan

Sadiqabad Branch
Tel: 068 - 5803933 - 38

Mouza Kachi Jamal Branch
Khanpur
Tel: 0685577190 - 195

Narowal Branch
Tel: 054 - 2411271 - 73

Jehlum Branch
Tel: 054 - 4611840 - 3

Chakwal Branch
Tel: 054 - 3554317

Rabwa Branch
Tel: 047 - 6214042 - 5

Jhang Branch
Tel: 047 - 7652941 - 43

Chiniot Branch
Tel: 047 - 6332713 - 14

Hasilpur Branch
Tel: 062 - 2441305 - 8

Bhawalpur Branch
Tel: 062 - 2889176 - 78

Gujrat Branch
Tel: 053 - 353 8091 - 4

Kacheri Chowk Branch
Tel: 053 - 3600583

Khanewal Branch
Tel: 065 - 2557491 - 3

Mian Chunnoo Branch
Tel: 065 - 2661282 - 85

Mouza parhar Sharqi Kot Addu
Branch
Tel: 066 - 2240146 - 49

Muzaffargarh Branch
Tel: 066 - 2424691 - 2

Mouza Ghalwan Ali Pur
Muzaffargarh
Tel: 066 - 2700126

Vehari Branch
Tel: 067 - 3360715 - 8

Burewala Branch
Tel: 067 - 3351359

Gagoo Mandi Branch
Tel: 067 - 3501071 - 76

Sargodha Branch
Tel: 048 - 3768286 - 90

DG Khan Branch
Tel: 064 - 2470954

Jauharabad Branch
Tel: 045 - 4723319 - 20 - 22

Hafizabad Branch
Tel: 0547 - 526407 - 10

Sambrial Branch
Tel: 0526 - 524105

Branch Network

Bhakkar Branch
Tel: 0453 - 510407 - 409

Arifwala Branch
Tel: 0457- 835 477 - 81

Jalalpur Jattan Branch
Tel: 05827 - 404389 - 91

Mandi Bahauddin Branch
Tel: 0546 - 509452 - 3

Lodhran Branch
Tel: 0608 - 361892 - 93

Bhawalnagar Branch
Tel: 063 - 2279434 - 38

Mandi Faizabad Branch
Tel: 0423 - 7931903 - 5

Gohad Pur Branch
Tel: 0524 - 265499 - 98

Mouza Fadda

Rawalpindi

Satellite Town Branch
Tel: 051 - 4842984 - 6

Bank Road Branch
Tel: 051 - 5120731 - 5

Raja Bazar Branch
Tel: 051 - 5778560 - 3

Bahria Town Branch
Tel: 051 - 5731351 - 4

Saidpur Road Branch
Tel: 051 - 5768049

Peshawar Road Branch
Tel: 051 - 5492873 - 4

Bahria Town Phase VII Branch
Tel: 051 - 5154891 - 4

AECHS
Tel: 051 - 5497012 - 15

Chakri Road Branch
Tel: 051 - 5129024

Range Road Branch
Tel: 051 - 5128871
051 - 5128875

Kurri Road Branch
Tel: 051 - 4930342 - 43 - 45

Khayaban-e-Sir Syed Branch
Tel: 051 - 4832091 - 94

Wah Cantt Branch
Tel: 051 - 4256022

Falcon Complex Branch
0311 - 1279501 - 505 - 512

RCCI industrial Estate, Rawat
Branch
Tel: 0345 - 8210861 - 71

Taxila Branch
Tel: 051 - 4535315

Lalazar Rawalpindi Cantt
Rawalpindi
Tel: 051 - 5122064 - 5

GHQ Rawalpindi

Chaklala Scheme III Branch

Islamabad

Blue Area Branch
Tel: 051 - 111 - 572 - 265

I-9 Markaz Branch
Tel: 051 - 4431296 - 8

F-8 Markaz Branch
Tel: 051 - 2818296 - 8

F-7 Markaz Branch
Tel: 051 - 2608402 - 5

I-8 Markaz Branch
Tel: 051 - 4864523 - 6

F-10 Markaz
Tel: 051 - 2112957 - 58

PWD/DHA Ph-2 Branch
Tel: 051 - 5170584 - 5

Islamabad Stock Exchange Branch
Tel: 051 - 2894407 - 10

DHA Phase II Branch
Tel: 051 - 4358882

Khanna Pul Branch
Tel: 051 - 4478006 - 07

G-11 Markaz Branch
Tel: 051 - 2830601

E-11 Markaz Branch
Tel: 051 - 2304993

G - 15 Markaz Branch
Tel: 051 - 2160240 - 41

G - 13 Markaz Branch
Tel: 051 - 2301378 - 9

Tarlai Branch
Tel: 051 - 2241860 - 4 - 66

Barakahu Branch
Tel: 051 - 2165032 - 7

Gulberg green
Islamabad
Tel: 0310 - 5998931

B-17 Islamabad
Tel: 051 - 5443519

Talangang Chakwal
Tel: 054 - 366257374

Attock Branch
Tel: 0572 - 610500

Dina Branch
Tel: 054 - 4634273 - 5

Liaqat Shaeed Road
Bhalwal
Tel: 048 - 6642745/9

F-11 Markaz

Branch Network

KHYBER PAKHTOONKHWA

Peshawar

Cantt Branch
Tel: 091 - 5279981

University Road Branch
Tel: 091 - 5711572 - 5

Karkhano Bazar Branch
Tel: 091 - 5893134 - 7

G.T Road Branch
Tel: 091 - 2593901 - 4

Dabgari Gardens Branch
Tel: 091 - 2591422 - 7

Grain Market Branch
Tel: 091 - 2590673 - 8

Shakus Branch
Tel: 091 - 5602382/83/85

Naz Cinema

Topi Branch
Tel: 0938 - 272003 - 4

Bafa Branch Mansehra
Tel: 0997 - 5110024 - 6

Mansehra Branch
Tel: 0997 - 301882 - 84

Mardan Branch
Tel: 0937 - 873445 - 873452

D I Khan Branch
Tel: 0966 - 733216 - 19

Mingora Branch
Tel: 0946 - 711740 - 43

Abbottabad Branch
Tel: 099 - 233 1491 - 4

Saleh Khana Branch
Tel: 0923 - 651113 - 17

Timergara Branch
Tel: 0945 - 821921

HariPur Branch
Tel: 0995 - 627370

Bannu Branch
Tel: 0928 - 6601673

Nowshera Branch
Tel: 092 - 3612004

Mattani Changan Thordar Branch
Tel: 093 - 8537567

Chahkdarah
Malakand Agency
Tel: 094 - 5703335 - 336 - 337

Dara Adam Khel
Tel: 092 - 22810187

Dir Upper

Shaidu, Nowshera

AZAD JAMMU & KASHMIR (AJK)

Chaksawari Branch
Tel: 05827 - 454790

Mirpur Branch
Tel: 05827 - 437281 - 4

Jatlan Branch
Tel: 05827 - 404388

Dadyal Branch
Tel: 0586 - 3044668 - 70

Naarr Branch
Tel: 05826 - 420784 - 85

Muzaffarabad Branch
Tel: 05822 - 929765 - 7

Kotli Branch
Tel: 05826 - 448228 - 30

Khui Ratta Branch
Tel: 05826 - 414906 - 7

Shensa Branch
Tel: 05826 - 422779 - 422300

Rawalakot Branch
Tel: 05824 - 445961 - 63

Charroi Branch
05826 - 415474 - 76

Hattian Muzaffarabad Branch
Tel: 058 - 22424011 - 14

Seri Branch
Tel: 058 - 26 - 432731 - 4

Chitral Branch
Tel: 0943 - 413027 - 29

Bagh Branch
Tel: 0346 - 5449449

GILGIT BALTISTAN

Gilgit Branch
Tel: 0581 - 150615 - 7

Chilas Branch

Skardu

INTERNATIONAL BRANCH


Bahrain Branch
Tel: 00973 - 1710460



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Form of Proxy

13th Annual General Meeting

The Company Secretary
JS Bank Limited
Shaheen Commercial Complex
Dr. Ziauddin Ahmed Road
P.O. Box 4847 Karachi 74200 Pakistan

I/We _____ of _____ being member(s) of JS Bank Limited holding _____ ordinary shares as per Register Folio No./CDC /A/c No. _____ hereby appoint _____ of _____ or failing him _____ of _____ as my / our proxy to attend, act and vote for me / us and on my / our behalf at the 13th Annual General Meeting of the Bank to be held on March 28, 2019 and / or any adjournment thereof.

As witness my / our hand / seal this ____ day of _____ 2019 signed by _____ in the presence of (name & address)

Witness:

1. Name: _____
Address _____
CNIC or _____
Passport No. _____
Signature _____

Signature on Rs. 5/-
Revenue Stamp

The signature should
agree with the specimen
registered with the Bank

Witness:

2. Name: _____
Address _____
CNIC or _____
Passport No. _____
Signature _____

Important:

1. A member of the Bank entitled to attend and vote may appoint another member as his / her proxy to attend and vote instead of him / her.
2. The proxy form, duly completed and signed, must be received at the Office of the Bank situated at Shaheen Commercial Complex Dr. Ziauddin Ahmed Road, Karachi 74200 not less than 48 hours before the time of holding the meeting.
3. No person shall act as proxy unless he / she himself is a member of the Bank, except that a corporation may appoint a person who is not a member.
4. If a member appoints more than one proxy and / or more than one instruments of proxy are deposited by a member with the Bank, all such instruments of proxy shall be rendered invalid.
5. Beneficial Owner of the physical shares and the shares registered in the name of Central Depository Company of Pakistan Ltd (CDC) and / or their proxies are required to produce their original Computerized National Identity Card (CNIC) or Passport for identification purposes at the time of attending meeting. The Form of proxy must be submitted with the Bank within the stipulated time, duly witnessed by two persons whose names, address and CNIC numbers must be mentioned on the form, along with attested copies of CNIC or the Passport of the beneficial owner and the proxy. In case of a corporate entity, the Board of Directors' Resolution / Power of Attorney along with the specimen signature shall be submitted (unless it has been provided earlier along with the proxy form to the Bank).

پراکسی فارم

تیرہواں سالانہ اجلاس عام

کمپنی سیکرٹری

جے ایس بینک لمیٹڈ

شاہین کمرشل کمپلیکس

ڈاکٹر ضیاء الدین احمد روڈ

پی او باکس نمبر 4847، کراچی 74200، پاکستان

میں / ہم _____ جے ایس بینک لمیٹڈ کے ممبران اور بمطابق رجسٹرڈ فوئیو نمبر / سی ڈی سی / اکاؤنٹ نمبر _____
عمومی حصص کے مالکان ہیں، جناب _____ یا ان کی عدم دستیابی کی صورت میں جناب _____
کو بینک کے تیرہویں سالانہ اجلاس عام منعقدہ 28 مارچ 2019 یا کسی ملتوی شدہ تاریخ پر اپنی جانب سے حاضر ہونے، حصہ لینے اور ووٹ دینے کے لیے
عوضی (Proxy) مقرر کرتا ہوں / کرتے ہیں۔

گواہان (نام اور پتے) کی موجودگی میں آج بروز _____، 2019 کو میں نے ذاتی طور پر دستخط کئے / مہر ثبت کی۔

گواہ:

-1

نام:

دستخط:

پتہ:

کمپیوٹرائزڈ قومی شناختی کارڈ یا پاسپورٹ نمبر: _____

گواہ:

-2

نام:

دستخط:

پتہ:

کمپیوٹرائزڈ قومی شناختی کارڈ یا پاسپورٹ نمبر: _____

5 روپے کی ریونیو اسٹیپ پر
دستخط کئے جائیں
دستخط بینک میں موجود نمونے کے دستخط
کے مطابق ہونا چاہئیں

اہم نوٹ:

- 1- بینک کا کوئی ممبر کسی دوسرے ممبر کو اپنی جگہ اجلاس میں حاضر ہونے، حصہ لینے اور ووٹ دینے کے لیے عوضی مقرر کر سکتا ہے۔
- 2- باقاعدہ مکمل اور دستخط شدہ پراکسی فارم اجلاس عام کے انعقاد سے کم از کم 48 گھنٹے قبل بینک کے دفتر بمقام شاہین کمرشل کمپلیکس، ڈاکٹر ضیاء الدین احمد روڈ، پی او باکس نمبر 4847، کراچی 74200، پاکستان پر موصول ہو جانا چاہئیں۔
- 3- ایسا کوئی شخص بطور عوضی اجلاس میں شریک نہیں ہو سکتا جو بینک کا / کی ممبر نہ ہو، ماسوائے کوئی کارپوریشن جو کسی غیر ممبر کو اپنا عوضی مقرر کر سکتی ہے۔
- 4- اگر کوئی ممبر ایک سے زائد عوضی مقرر کرتا ہے اور ایک سے زائد عوضی فارم بینک کو موصول ہوتے ہیں تو ایسے تمام فارم منسوخ تصور کیے جائیں گے۔
- 5- فزیکل حصص کے مالکان اور سی ڈی سی میں رجسٹرڈ حصص کے مالکان اور ایان کے عوضی کو اجلاس میں شرکت کے وقت اپنا اصل کمپیوٹرائزڈ قومی شناختی کارڈ (CNIC) یا پاسپورٹ شناختی مقاصد کے لیے پیش کرنا ہوگا۔ باقاعدہ مکمل اور دستخط شدہ پراکسی فارم بینک میں مقررہ وقت پر جمع کروادیا جائے، جس پر دو گواہوں کے دستخط، نام، پتہ، کمپیوٹرائزڈ قومی شناختی کارڈ نمبر یا پاسپورٹ نمبر درج ہو۔ اس کے ہمراہ بینیفیشل مالک اور پراکسی کے کمپیوٹرائزڈ قومی شناختی کارڈ نمبر یا پاسپورٹ کی تصدیق شدہ نقل بھی منسلک ہونا ضروری ہے۔ کارپوریٹ ادارے کی صورت میں بورڈ آف ڈائریکٹرز کی قرارداد اور آف اٹارنی بمعہ نمونے کے دستخط جمع کروائی جائے (اگر پہلے سے پراکسی فارم کے ہمراہ جمع نہیں کروائی گئی)۔



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