

**Jubilee**  
GENERAL INSURANCE

**Accounts for the nine months ended  
30 September 2013 (Unaudited)**



نئے خواب - نیا جوش  
New Vision-New Passion

**Jubilee General Insurance Company Limited**

# CONTENTS

Corporate Information	02
Directors' Review	03
Interim Condensed Balance Sheet	04
Interim Condensed Profit and Loss Account	06
Interim Condensed Statement of Comprehensive Income	07
Interim Condensed Statement of Cash Flows	08
Interim Condensed Statement of Changes in Equity	10
Interim Condensed Statement of Premiums	11
Interim Condensed Statement of Claims	12
Interim Condensed Statement of Expenses	13
Interim Condensed Statement of Investment Income	14
Notes to the Interim Condensed Financial Statements	15

# Corporate Information

---

Chairman of the Board of Directors	Towfiq H. Chinoy	(Non-Executive Director)
------------------------------------	------------------	--------------------------

---

Directors	Akbarali Hashwani	(Non-Executive Director)
	Sadrudin Hashwani	(Non-Executive Director)
	Masood Noorani	(Non-Executive Director)
	Akbarali Pesnani	(Non-Executive Director)
	John Joseph Metcalf	(Non-Executive Director)
	R. Zakir Mahmood	(Non-Executive Director)
	Aly Noormahomed Rattansey	(Non-Executive Director)

---

President & Managing Director (Chief Executive)	Tahir Ahmed	(Executive Director)
--	-------------	----------------------

---

Company Secretary	Atiq Anwar Mahmudi
-------------------	--------------------

---

Auditors	Ernst & Young Ford Rhodes Sidat Hyder
----------	---------------------------------------

---

Legal Advisor	SurrIDGE & Beecheno
---------------	---------------------

---

Bankers	Habib Bank Limited
	Standard Chartered Bank (Pakistan) Limited.
	United Bank Limited
	Soneri Bank Limited
	Faysal Bank Limited
	Bank Alfalah Limited

---

Share Registrar	THK Associates (Pvt) Ltd Ground Floor, State Life Building No. 3, Dr. Ziauddin Ahmed Road, Karachi. Tel: 35689021, 35686658
-----------------	--

---

Head Office / Registered Office	2nd Floor, Jubilee Insurance House I. I. Chundrigar Road, Karachi, Pakistan UAN : (92-21) 111 - 654 - 111 Tel : (92-21) 32416022-26 Fax : (92-21) 32416728 , 32438738 E-Mail : info@jubileegeneral.com.pk Website : www.jubileegeneral.com.pk
---------------------------------	---

## Directors' Review

The Directors are pleased to present the interim un-audited Financial Statements for the nine months ended 30th September, 2013.

### Business Overview:

The results for the nine months are summarized below:

	2013 30 September	2012 30 September
	(Rupees '000)	
Premium written	5,625,772	4,967,561
Net premium revenue	2,545,332	2,234,798
Underwriting result	110,125	89,106
Investment income	703,525	562,265
Profit before tax	827,061	658,224
Profit after tax	720,066	583,993
Earning per share (Rupees)	5.28	4.28

By the grace of Allah, the Company has posted a growth of more than 13% in its written premium to reach Rs.5.63 billion. All classes of business contributed to the growth of premium. Net premium too increased by almost 14% to Rs.2.55 billion.

Despite property claims emanating from recent floods, the Company has posted underwriting profit of Rs.110 million which is 24% more than previous year. The investment income has also increased by 24% to Rs.704 million mainly due to capital gain on sale of securities.

### Future Outlook:

Business conditions are still challenging and the economy has yet to show signs of recovery following the election of new government. Nevertheless, we hope to maintain the growth momentum and improve underwriting profitability in the final quarter.



**Tawfiq H. Chinoy**  
Chairman

Karachi: October 29, 2013

# Interim Condensed Balance Sheet

as at 30 September 2013

Note	30 September	31 December
	2013 (Unaudited)	2012 (Audited)
	(Rupees in '000)	
		(Restated)
<b>Share capital and reserves</b>		
Authorised share capital: 150,000,000 (2012: 150,000,000) Ordinary shares of Rs. 10 each	<u>1,500,000</u>	<u>1,500,000</u>
Issued, subscribed and paid-up share capital [136,443,544 (2012: 118,646,560) Ordinary shares of Rs. 10 each]	1,364,435	1,186,465
Retained earnings	735,143	878,987
Reserves	<u>2,339,384</u>	<u>2,009,384</u>
	<b>4,438,962</b>	<b>4,074,836</b>
<b>Underwriting provisions</b>		
Provision for outstanding claims (including IBNR)	2,931,422	2,275,743
Provision for unearned premium	3,157,283	2,246,077
Commission Income unearned	145,727	82,048
Total underwriting provisions	<u>6,234,432</u>	<u>4,603,868</u>
<b>Deferred liabilities</b>		
Staff retirement benefits	406	619
<b>Creditors and accruals</b>		
Premium received in advance	39,614	35,975
Amount due to other insurers / reinsurers	977,282	568,914
Accrued expenses	26,260	29,981
Taxation-provision less payments	159,272	134,569
Other creditors and accruals	530,157	426,720
	<u>1,732,585</u>	<u>1,196,159</u>
<b>Other liabilities</b>		
Deposits and other payables	1,088,730	853,637
Unclaimed dividend	36,885	30,262
	<u>1,125,615</u>	<u>883,899</u>
<b>TOTAL LIABILITIES</b>	<b>9,093,038</b>	<b>6,684,545</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b><u>13,532,000</u></b>	<b><u>10,759,381</u></b>
<b>CONTINGENCIES</b>	8	

The annexed notes from 1 to 18 form an integral part of these interim condensed financial statements.

	Note	30 September 2013 (Unaudited)	31 December 2012 (Audited)
(Rupees in '000)			
(Restated)			
<b>Cash and bank deposits</b>			
Cash and other equivalents		7,030	3,515
Current and other accounts		796,915	1,110,790
Deposits maturing within 12 months		170,646	145,233
		<u>974,591</u>	<u>1,259,538</u>
<b>Loans to employees</b>		612	757
<b>Investments</b>	9	6,866,965	5,927,293
<b>Investment properties</b>	10	145,114	149,017
<b>Deferred taxation</b>		34,226	31,207
<b>Current assets - others</b>			
Premium due but unpaid		1,956,083	854,280
Amount due from other insurers / reinsurers		96,302	76,910
Reinsurance recoveries due but unpaid		10,289	16,203
Salvage recoveries accrued		42,222	50,480
Accrued investment income		52,382	15,577
Reinsurance recoveries against outstanding claims		1,437,178	1,008,212
Deferred commission expense		266,119	175,365
Prepayments	11	1,463,175	992,212
Sundry receivables		52,512	63,697
		<u>5,376,262</u>	<u>3,252,936</u>
<b>Fixed assets</b>			
<b>Tangible and intangible</b>			
Buildings	12	6,115	6,329
Furniture and fixtures		22,362	27,450
Office equipment		59,186	59,900
Computer equipment		11,008	12,299
Vehicles		4,825	5,032
Computer software		30,734	27,623
		<u>134,230</u>	<u>138,633</u>
<b>TOTAL ASSETS</b>		<u><u>13,532,000</u></u>	<u><u>10,759,381</u></u>

  
 Towfiq H. Chinoy  
 Chairman

  
 Aly Noormahomed Rattansey  
 Director

  
 Akbarali Pesnani  
 Director

  
 Tahir Ahmed  
 Managing Director  
 (Chief Executive)

# Interim Condensed Profit and Loss Account (Unaudited)

for the nine months period ended 30 September 2013

Note	Three months period ended 30 September							2013 Aggregate	2012 Aggregate
	Fire and property	Marine, aviation and transport	Motor	Liability	Accident and health	Others	Treaty		
	(Rupees in '000)								
<b>Revenue account</b>									
Net premium revenue	162,916	151,133	222,536	16,013	188,231	134,783	-	875,612	772,724
Less:									
Net claims	142,099	96,037	111,643	-	173,355	80,802	-	603,936	532,703
Expenses	37,758	35,245	51,677	3,745	43,748	31,353	-	203,526	186,459
Net commission	26,301	27,156	19,851	(2,233)	6,442	(3,751)	-	73,766	67,742
<b>Underwriting result</b>	<u>(43,242)</u>	<u>(7,305)</u>	<u>39,365</u>	<u>14,501</u>	<u>(35,314)</u>	<u>26,379</u>	<u>-</u>	<u>(5,616)</u>	<u>(14,180)</u>
Investment income								234,879	174,217
Rental income								27,365	25,583
Return on bank deposits								14,574	11,380
Other income								8,572	1,042
General and administration expenses	13							(8,639)	(6,200)
Share of profit of an associate								17,356	8,123
								294,107	214,145
<b>Profit before tax</b>								<u>288,491</u>	<u>199,965</u>
Provision for taxation - current								(27,944)	(13,628)
- deferred								2,620	(1,629)
<b>Profit after tax</b>								<u>(25,324)</u>	<u>(15,257)</u>
								<u>263,167</u>	<u>184,708</u>

Note	Nine months period ended 30 September							2013 Aggregate	2012 Aggregate
	Fire and property	Marine, aviation and transport	Motor	Liability	Accident and health	Others	Treaty		
	(Rupees in '000)								
<b>Revenue account</b>									
Net premium revenue	497,827	413,827	657,682	41,356	548,160	386,480	-	2,545,332	2,234,798
Less:									
Net claims	330,645	221,237	362,878	4,191	493,604	187,004	-	1,599,559	1,400,993
Expenses	120,032	99,778	158,575	9,971	132,168	93,185	-	613,709	546,960
Net commission	87,504	76,502	58,208	(6,067)	17,877	(12,085)	-	221,939	197,739
<b>Underwriting result</b>	<u>(40,354)</u>	<u>16,310</u>	<u>78,021</u>	<u>33,261</u>	<u>(95,489)</u>	<u>118,376</u>	<u>-</u>	<u>110,125</u>	<u>89,106</u>
Investment income								573,015	452,514
Rental income								86,303	75,690
Return on bank deposits								44,207	34,061
Other income								9,888	6,002
General and administration expenses	13							(34,405)	(24,888)
Share of profit of an associate								37,928	25,739
								716,936	569,118
<b>Profit before tax</b>								<u>827,061</u>	<u>658,224</u>
Provision for taxation - current								(110,014)	(72,485)
- deferred								3,019	(1,746)
<b>Profit after tax</b>								<u>(106,995)</u>	<u>(74,231)</u>
								<u>720,066</u>	<u>583,993</u>
<b>Profit and loss appropriation account :</b>									(Restated)
<b>Balance at commencement of nine months period</b>								878,987	884,725
Profit after tax for the nine months period								720,066	583,993
Transfer to general reserve								(230,000)	(230,000)
Transfer to special reserve								(100,000)	(100,000)
Issuance of bonus shares: 2013: Rs.1.50 (15%) per share for the year 2012 [2012: Rs.2 (20%) per share for the year 2011]								(177,970)	(197,744)
Final cash dividend 2013: Rs.3 (30%) per share for the year 2012 [2012: Rs.3 (30%) per share for the year 2011]								(355,940)	(296,617)
								(143,844)	(240,368)
<b>Balance at end of nine months period</b>								<u>735,143</u>	<u>644,357</u>
<b>Earnings per share of Rs.10 each - basic and diluted (note 16)</b>								<u>5.28</u>	<u>4.28</u>

Rupees

  
Towfiq H. Chinoy  
Chairman

  
Aly Noormahomed Rattansey  
Director

  
Akbarali Pesnani  
Director

  
Tahir Ahmed  
Managing Director  
(Chief Executive)

## Interim Condensed Statement of Comprehensive Income (Unaudited)

for the nine months period ended 30 September 2013

	Three months period ended 30 September		Nine months period ended 30 September	
	2013	2012	2013	2012
	(Rupees in '000)		(Rupees in '000)	
Net profit for the period	263,167	184,708	720,066	583,993
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	<u>263,167</u>	<u>184,708</u>	<u>720,066</u>	<u>583,993</u>

The annexed notes from 1 to 18 form an integral part of these interim condensed financial statements.



Towfiq H. Chinoy  
Chairman



Aly Noormahomed Rattansey  
Director



Akbarali Pesnani  
Director



Tahir Ahmed  
Managing Director  
(Chief Executive)

# Interim Condensed Statement of Cash Flows (Unaudited)

for the nine months period ended 30 September 2013

	2013	2012
	(Rupees in '000)	
<b>Operating cash flows</b>		
<b>(a) Underwriting activities</b>		
Premiums received	4,527,608	4,083,103
Reinsurance premiums paid	(2,221,907)	(2,115,447)
Claims paid	(1,882,829)	(1,823,728)
Reinsurance and other recoveries received	494,763	540,658
Commissions paid	(417,635)	(353,070)
Commissions received	244,615	178,185
Other underwriting payments (management expenses)	(593,019)	(532,971)
Net cash inflow / (outflow) from underwriting activities	151,596	(23,270)
<b>(b) Other operating activities</b>		
Income tax paid	(85,312)	(61,827)
General and administration expenses paid	(17,864)	(11,724)
Other operating payments	(782,148)	(714,065)
Other operating receipts	989,276	909,264
Loans advanced	(1,281)	(1,306)
Loans repayment received	1,336	1,315
Net cash inflow from other operating activities	104,007	121,657
<b>Total cash inflow from all operating activities</b>	<b>255,603</b>	<b>98,387</b>
<b>Investment activities</b>		
Profit / return received	85,994	81,058
Dividends received	81,460	59,140
Rentals received - net of expenses	150,794	69,367
Payments for purchase of investments / investment property	(7,891,230)	(6,299,040)
Proceeds from disposal of investments	7,347,651	5,898,018
Fixed capital expenditure	(21,276)	(34,250)
Proceeds from disposal of fixed assets	868	1,182
<b>Total cash (outflow) from investing activities</b>	<b>(245,739)</b>	<b>(224,525)</b>
<b>Financing activities</b>		
Dividends paid	(349,318)	(290,864)
<b>Total cash outflow from financing activities</b>	<b>(349,318)</b>	<b>(290,864)</b>
<b>Net cash from all activities</b>	<b>(339,454)</b>	<b>(417,002)</b>
Cash at beginning of nine months period	1,193,312	967,061
Cash at end of nine months period	<b>853,858</b>	<b>550,059</b>

	2013	2012
	(Rupees in '000)	
<b>Reconciliation to profit and loss account</b>		
Operating cash flows	255,603	98,387
Depreciation / amortisation expense	(24,333)	(18,920)
Loss on disposal of fixed assets	(479)	(55)
Profit on disposal of investments	411,479	314,016
Dividend income	122,973	92,851
Rental income	86,303	75,690
Other investment income	120,697	105,447
Increase in assets other than cash	2,106,001	1,502,014
Increase in liabilities other than running finance	(2,358,178)	(1,585,437)
<b>Profit after taxation</b>	<b>720,066</b>	<b>583,993</b>

**Definition of cash**

Cash comprises of cash in hand, policy stamps, bond papers, cheques in hand, bank balances and other deposits which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

**Cash for the purposes of the Statement of Cash Flows consists of:****Cash and bank deposits****Cash and other equivalents**

Cash	731	1,407
Policy stamps and bond papers in hand	6,299	5,473
	7,030	6,880

**Current and other accounts**

Current accounts	155,617	108,671
PLS savings accounts	641,298	410,933
	796,915	519,604

**Deposits maturing within 3 months (encashable on demand)**

Term deposits - Foreign Currency*	49,913	23,575
	<b>853,858</b>	<b>550,059</b>

\*These do not include term deposits amounting to Rs.900 thousands (30 September 2012: Rs.800 thousands) placed under lien and those deposits having maturity exceeding three months amounting to Rs.119,833 thousand (30 September 2012: Rs.64,470).

The annexed notes from 1 to 18 form an integral part of these interim condensed financial statements.

  
Towfiq H. Chinoy  
Chairman

  
Aly Noormahomed Rattansey  
Director

  
Akbarali Pesnani  
Director

  
Tahir Ahmed  
Managing Director  
(Chief Executive)

# Interim Condensed Statement of Changes in Equity (Unaudited)

for the nine months period ended 30 September 2013

	Share capital	Reserves					Total Reserves	Total
	Issued, subscribed and paid-up	Capital reserve		Revenue reserves				
		Reserve for exceptional losses	General reserves	Special reserve	Retained earnings	Total Revenue Reserves		
(Rupees in '000)								
<b>Balance as at 01 January 2012</b>	988,721	9,384	1,670,000	-	874,764	2,544,764	2,554,148	3,542,869
Effect of change in accounting policy as stated in note 5.2	-	-	-	-	9,961	9,961	9,961	9,961
<b>Balance as at 01 January 2012 - Restated</b>	988,721	9,384	1,670,000	-	884,725	2,554,725	2,564,109	3,552,830
<b>Changes in equity for the nine months period ended 30 September 2012</b>								
Profit after tax for the nine months period	-	-	-	-	583,993	583,993	583,993	583,993
Other comprehensive income	-	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	583,993	583,993	583,993	583,993
Final cash dividend at Rs.3 (30%) per share for the year 2011	-	-	-	-	(296,617)	(296,617)	(296,617)	(296,617)
Issuance of bonus shares @ Rs.2 per share (20%) for the year 2011	197,744	-	-	-	(197,744)	(197,744)	(197,744)	-
Transfer to general reserve	-	-	230,000	-	(230,000)	-	-	-
Transfer to special reserve	-	-	-	100,000	(100,000)	-	-	-
<b>Balance as at 30 September 2012</b>	<u>1,186,465</u>	<u>9,384</u>	<u>1,900,000</u>	<u>100,000</u>	<u>644,357</u>	<u>2,644,357</u>	<u>2,653,741</u>	<u>3,840,206</u>
<b>Balance as at 01 January 2013</b>	1,186,465	9,384	1,900,000	100,000	876,979	2,876,979	2,886,363	4,072,828
Effect of change in accounting policy as stated in note 5.2	-	-	-	-	2,008	2,008	2,008	2,008
<b>Balance as at 01 January 2013 - Restated</b>	1,186,465	9,384	1,900,000	100,000	878,987	2,878,987	2,888,371	4,074,836
<b>Changes in equity for the nine months period ended 30 September 2013</b>								
Profit after tax for the nine months period	-	-	-	-	720,066	720,066	720,066	720,066
Other comprehensive income	-	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	720,066	720,066	720,066	720,066
Final cash dividend at Rs.3 (30%) per share for the year 2012	-	-	-	-	(355,940)	(355,940)	(355,940)	(355,940)
Issuance of bonus shares @ Rs.1.5 per share (15%) for the year 2012	177,970	-	-	-	(177,970)	(177,970)	(177,970)	-
Transfer to general reserve	-	-	230,000	-	(230,000)	-	-	-
Transfer to special reserve	-	-	-	100,000	(100,000)	-	-	-
<b>Balance as at 30 September 2013</b>	<u>1,364,435</u>	<u>9,384</u>	<u>2,130,000</u>	<u>200,000</u>	<u>735,143</u>	<u>3,065,143</u>	<u>3,074,527</u>	<u>4,438,962</u>

The annexed notes from 1 to 18 form an integral part of these interim condensed financial statements.

  
Towfiq H. Chinoy  
Chairman

  
Aly Noormahomed Rattansey  
Director

  
Akbarali Pesnani  
Director

  
Tahir Ahmed  
Managing Director  
(Chief Executive)

# Interim Condensed Statement of Premiums (Unaudited)

for the nine months period ended 30 September 2013

## Business underwritten inside Pakistan

## Three months period ended 30 September

Class	Premiums written	Unearned premium reserve		Premium earned	Reinsurance ceded	Prepaid reinsurance premium		Reinsurance expenses	2013 Net premium revenue	2012 Net premium revenue
		Opening	Closing			Opening	Closing			
(Rupees in '000)										
<b>Direct and facultative</b>										
1. Fire and property damage	675,566	594,155	877,070	392,651	366,307	307,644	444,216	229,735	162,916	119,401
2. Marine, aviation and transport	174,344	82,285	81,129	175,500	23,625	10,390	9,648	24,367	151,133	139,842
3. Motor	260,955	438,422	468,096	231,281	9,691	18,070	19,016	8,745	222,536	203,781
4. Liability	55,736	278,402	209,958	124,180	46,286	247,300	185,419	108,167	16,013	9,227
5. Accident and health	365,735	310,844	488,348	188,231	-	-	-	-	188,231	146,792
6. Miscellaneous	474,024	1,060,012	1,032,682	501,354	322,971	814,879	771,279	366,571	134,783	153,647
<b>Total</b>	<b>2,006,360</b>	<b>2,764,120</b>	<b>3,157,283</b>	<b>1,613,197</b>	<b>768,880</b>	<b>1,398,283</b>	<b>1,429,578</b>	<b>737,585</b>	<b>875,612</b>	<b>772,690</b>
<b>Treaty</b>										
7. Proportional / non-proportional	-	-	-	-	-	-	-	-	-	34
<b>Grand total</b>	<b>2,006,360</b>	<b>2,764,120</b>	<b>3,157,283</b>	<b>1,613,197</b>	<b>768,880</b>	<b>1,398,283</b>	<b>1,429,578</b>	<b>737,585</b>	<b>875,612</b>	<b>772,724</b>

## Nine months period ended 30 September

Class	Premiums written	Unearned premium reserve		Premium earned	Reinsurance ceded	Prepaid reinsurance premium		Reinsurance expenses	2013 Net premium revenue	2012 Net premium revenue
		Opening	Closing			Opening	Closing			
(Rupees in '000)										
<b>Direct and facultative</b>										
1. Fire and property damage	1,396,525	627,819	877,070	1,147,274	779,397	314,266	444,216	649,447	497,827	442,283
2. Marine, aviation and transport	515,499	71,351	81,129	505,721	87,865	13,677	9,648	91,894	413,827	381,105
3. Motor	775,997	371,546	468,096	679,447	29,656	11,125	19,016	21,765	657,682	587,465
4. Liability	471,878	92,720	209,958	354,640	429,020	69,683	185,419	313,284	41,356	36,472
5. Accident and health	707,919	328,589	488,348	548,160	-	-	-	-	548,160	408,656
6. Miscellaneous	1,757,954	754,052	1,032,682	1,479,324	1,304,337	559,786	771,279	1,092,844	386,480	378,789
<b>Total</b>	<b>5,625,772</b>	<b>2,246,077</b>	<b>3,157,283</b>	<b>4,714,566</b>	<b>2,630,275</b>	<b>968,537</b>	<b>1,429,578</b>	<b>2,169,234</b>	<b>2,545,332</b>	<b>2,234,770</b>
<b>Treaty</b>										
7. Proportional / non-proportional	-	-	-	-	-	-	-	-	-	28
<b>Grand total</b>	<b>5,625,772</b>	<b>2,246,077</b>	<b>3,157,283</b>	<b>4,714,566</b>	<b>2,630,275</b>	<b>968,537</b>	<b>1,429,578</b>	<b>2,169,234</b>	<b>2,545,332</b>	<b>2,234,798</b>

The annexed notes from 1 to 18 form an integral part of these interim condensed financial statements.

  
Towfiq H. Chinoy  
Chairman

  
Aly Noormahomed Rattansay  
Director

  
Akbarali Pesnani  
Director

  
Tahir Ahmed  
Managing Director  
(Chief Executive)

# Interim Condensed Statement of Claims (Unaudited)

for the nine months period ended 30 September 2013

## Business underwritten inside Pakistan

### Three months period ended 30 September

Class	Claims Paid	Outstanding claims		Claims expense	Reinsurance and other recoveries received	Reinsurance and other recoveries in respect of outstanding claims		Reinsurance and other recoveries revenue	2013 Net claims expense	2012 Net claims expense
		Opening	Closing			Opening	Closing			
(Rupees in '000)										
<b>Direct and facultative</b>										
1. Fire and property damage	74,812	491,437	677,418	260,793	46,422	151,781	224,053	118,694	142,099	121,301
2. Marine, aviation and transport	173,561	424,957	791,566	540,170	102,438	157,097	498,792	444,133	96,037	64,510
3. Motor	82,180	258,252	291,456	115,384	762	51,406	54,385	3,741	111,643	120,213
4. Liability	-	210,837	210,837	-	1	204,235	204,234	-	-	324
5. Accident and health	163,987	89,687	99,055	173,355	-	-	-	-	173,355	123,171
6. Miscellaneous	99,691	768,221	861,090	192,560	50,197	436,375	497,936	111,758	80,802	103,071
<b>Total</b>	<b>594,231</b>	<b>2,243,391</b>	<b>2,931,422</b>	<b>1,282,262</b>	<b>199,820</b>	<b>1,000,894</b>	<b>1,479,400</b>	<b>678,326</b>	<b>603,936</b>	<b>532,590</b>
<b>Treaty</b>										
7. Proportional / non-proportional	-	-	-	-	-	-	-	-	-	113
<b>Grand total</b>	<b>594,231</b>	<b>2,243,391</b>	<b>2,931,422</b>	<b>1,282,262</b>	<b>199,820</b>	<b>1,000,894</b>	<b>1,479,400</b>	<b>678,326</b>	<b>603,936</b>	<b>532,703</b>

### Nine months period ended 30 September

Class	Claims Paid	Outstanding claims		Claims expense	Reinsurance and other recoveries received	Reinsurance and other recoveries in respect of outstanding claims		Reinsurance and other recoveries revenue	2013 Net claims expense	2012 Net claims expense
		Opening	Closing			Opening	Closing			
(Rupees in '000)										
<b>Direct and facultative</b>										
1. Fire and property damage	448,172	627,521	677,418	498,069	221,746	278,375	224,053	167,424	330,645	291,926
2. Marine, aviation and transport	306,819	311,874	791,566	786,511	122,640	56,158	498,792	565,274	221,237	170,352
3. Motor	334,826	258,476	291,456	367,806	6,789	56,246	54,385	4,928	362,878	361,733
4. Liability	3,254	211,793	210,837	2,298	253	206,380	204,234	(1,893)	4,191	1,591
5. Accident and health	478,894	84,345	99,055	493,604	-	-	-	-	493,604	348,967
6. Miscellaneous	310,864	781,734	861,090	390,220	166,813	461,533	497,936	203,216	187,004	226,404
<b>Total</b>	<b>1,882,829</b>	<b>2,275,743</b>	<b>2,931,422</b>	<b>2,538,508</b>	<b>518,241</b>	<b>1,058,692</b>	<b>1,479,400</b>	<b>938,949</b>	<b>1,599,559</b>	<b>1,400,973</b>
<b>Treaty</b>										
7. Proportional / non-proportional	-	-	-	-	-	-	-	-	-	20
<b>Grand total</b>	<b>1,882,829</b>	<b>2,275,743</b>	<b>2,931,422</b>	<b>2,538,508</b>	<b>518,241</b>	<b>1,058,692</b>	<b>1,479,400</b>	<b>938,949</b>	<b>1,599,559</b>	<b>1,400,993</b>

The annexed notes from 1 to 18 form an integral part of these interim condensed financial statements.



Towfiq H. Chinoy  
Chairman



Aly Noormahomed Rattansey  
Director



Akbarali Pesnani  
Director



Tahir Ahmed  
Managing Director  
(Chief Executive)

# Interim Condensed Statement of Expenses (Unaudited)

for the nine months period ended 30 September 2013

## Business underwritten inside Pakistan

Class	Three months period ended 30 September							2013 Net underwriting expense	2012 Net underwriting expense
	Commission paid or payable	Deferred commission		Net commission expense	Other management expenses	Underwriting expense	Commission from reinsurers*		
	Opening	Closing							
(Rupees in '000)									
<b>Direct and facultative</b>									
1. Fire and property damage	95,637	67,556	116,030	47,163	37,758	84,921	20,862	64,059	53,454
2. Marine, aviation and transport	25,792	13,231	11,602	27,421	35,245	62,666	265	62,401	59,457
3. Motor	23,256	38,736	41,789	20,203	51,677	71,880	352	71,528	67,128
4. Liability	1,904	4,558	4,004	2,458	3,745	6,203	4,691	1,512	515
5. Accident and health	10,948	11,674	16,180	6,442	43,748	50,190	-	50,190	40,113
6. Miscellaneous	43,074	69,331	76,514	35,891	31,353	67,294	39,642	27,602	33,535
<b>Total</b>	<b>200,611</b>	<b>205,086</b>	<b>266,119</b>	<b>139,578</b>	<b>203,526</b>	<b>343,104</b>	<b>65,812</b>	<b>277,292</b>	<b>254,202</b>
<b>Treaty</b>									
7. Proportional / non-proportional	-	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>200,611</b>	<b>205,086</b>	<b>266,119</b>	<b>139,578</b>	<b>203,526</b>	<b>343,104</b>	<b>65,812</b>	<b>277,292</b>	<b>254,202</b>

Class	Nine months period ended 30 September							2013 Net underwriting expense	2012 Net underwriting expense
	Commission paid or payable	Deferred commission		Net commission expense	Other management expenses	Underwriting expense	Commission from reinsurers*		
	Opening	Closing							
(Rupees in '000)									
<b>Direct and facultative</b>									
1. Fire and property damage	186,811	70,103	116,030	140,884	120,032	260,916	53,380	207,536	190,634
2. Marine, aviation and transport	78,637	11,477	11,602	78,512	99,778	178,290	2,010	176,280	159,955
3. Motor	66,622	34,265	41,789	59,098	158,575	217,673	890	216,783	195,054
4. Liability	7,524	3,770	4,004	7,290	9,971	17,261	13,357	3,904	5,554
5. Accident and health	24,550	9,507	16,180	17,877	132,168	150,045	-	150,045	112,452
6. Miscellaneous	129,485	46,243	76,514	99,214	93,185	192,399	111,299	81,100	81,047
<b>Total</b>	<b>493,629</b>	<b>175,365</b>	<b>266,119</b>	<b>402,875</b>	<b>613,709</b>	<b>1,016,584</b>	<b>180,936</b>	<b>835,648</b>	<b>744,696</b>
<b>Treaty</b>									
7. Proportional / non-proportional	-	-	-	-	-	-	-	-	2
<b>Grand Total</b>	<b>493,629</b>	<b>175,365</b>	<b>266,119</b>	<b>402,875</b>	<b>613,709</b>	<b>1,016,584</b>	<b>180,936</b>	<b>835,648</b>	<b>744,698</b>

\* Commission from reinsurers is arrived at after taking the impact of opening and closing unearned commission.

The annexed notes from I to 18 form an integral part of these interim condensed financial statements.



Towfiq H. Chinoy  
Chairman



Aly Noormahomed Rattansey  
Director



Akbarali Pesnani  
Director



Tahir Ahmed  
Managing Director  
(Chief Executive)

# Interim Condensed Statement of Investment Income (Unaudited)

for the nine months period ended 30 September 2013

	Three months period ended 30 September		Nine months period ended 30 September	
	2013	2012	2013	2012
	(Rupees in '000)		(Rupees in '000)	
<b>Income from non-trading investments</b>				
<b>Held to maturity investments</b>				
Return on government securities	11,159	14,804	32,297	46,109
Return on term finance certificates	3,405	4,607	11,050	11,215
Amortisation of discount	1,262	132	1,483	356
	<u>15,826</u>	<u>19,543</u>	<u>44,830</u>	<u>57,680</u>
<b>Available-for-sale</b>				
<b>Dividend income</b>				
Related parties	5,077	4,038	9,692	8,234
Others	53,208	39,802	113,281	84,617
	<u>58,285</u>	<u>43,840</u>	<u>122,973</u>	<u>92,851</u>
	<u>74,111</u>	<u>63,383</u>	<u>167,803</u>	<u>150,531</u>
Gain on sale of non-trading investments	163,041	113,163	411,479	314,016
Provision for Impairment in value of available-for-sale securities	-	(407)	-	(6,786)
Investment related expenses	(2,273)	(1,922)	(6,267)	(5,247)
<b>Net investment income</b>	<u><u>234,879</u></u>	<u><u>174,217</u></u>	<u><u>573,015</u></u>	<u><u>452,514</u></u>

The annexed notes from 1 to 18 form an integral part of these interim condensed financial statements.

  
Towfiq H. Chinoy  
Chairman

  
Aly Noormahomed Rattansey  
Director

  
Akbarali Pesnani  
Director

  
Tahir Ahmed  
Managing Director  
(Chief Executive)

# Notes to the Interim Condensed Financial Statements (Unaudited)

for the nine months period ended 30 September 2013

## 1. STATUS AND NATURE OF BUSINESS

Jubilee General Insurance Company Limited (the Company) is a public limited company incorporated in Pakistan on 16 May 1953. The Company is listed on the Karachi and Lahore stock exchanges and is engaged in general insurance business. The registered office of the Company is situated at 2nd Floor, Jubilee Insurance House, I. I. Chundrigar Road, Karachi.

## 2. STATEMENT OF COMPLIANCE

These interim condensed financial statements of the Company for the nine months period ended 30 September 2013 are unaudited and have been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

The disclosures made in these interim condensed financial statements have, however, been limited based on a format prescribed by the Securities and Exchange Commission of Pakistan in its Circular No. 7 of 2003 and International Accounting Standard 34, Interim Financial Reporting. They do not include all the disclosures required for annual financial statements, and these interim condensed financial statements should be read in conjunction with the annual financial statements of the Company for the year ended 31 December 2012.

## 3. BASIS OF MEASUREMENT

These interim condensed financial statements have been prepared under historical cost convention.

## 4. ACCOUNTING ESTIMATES AND JUDGMENTS

In preparing these interim condensed financial statements, the estimates / judgments and associated assumptions made by management in applying the Company's accounting policies and reported amounts of assets, liabilities, income and expenses are the same as those applied in the annual financial statements as at and for the year ended 31 December 2012.

## 5. SIGNIFICANT ACCOUNTING POLICIES AND RISK MANAGEMENT

In preparing these interim condensed financial statements, the estimates / judgments and associated assumptions made by management in applying the Company's accounting policies and reported amounts of assets, liabilities, income and expenses are the same as those applied in the annual financial statements as at and for the year ended 31 December 2012.

### 5.1 New, amended and revised International Financial Reporting (IFRSs) standards and interpretations

The Company has adopted the following revised standard, amendments and interpretation of IFRSs which became effective for the current period:

IAS 1 - Presentation of financial statements - Presentation of items of other comprehensive income (Amendment)

IAS 19 - Employee Benefits - (Revised)

IFRS 7 - Financial Instruments: Disclosures - (Amendment)

- Amendments enhancing disclosures about offsetting of financial assets and financial liabilities

The adoption of the above revision and amendments of the standards did not have any effect on the interim condensed financial statements except as described in note 5.2 below.

Further, certain new standards have been issued by IASB which are effective for accounting periods beginning on or after 01 January 2013 but are yet to be notified by the SECP for the purpose of applicability in Pakistan.

### 5.2 Change in accounting policy

During the period, the Company has adopted IAS 19 - Employee Benefits - (Revised). Amendments to IAS 19 range from fundamental changes to simple clarification and re-wording. The significant changes include the following:

For defined benefit plans, the ability to defer recognition of actuarial gains and losses (i.e., the corridor approach) has been removed whereby the actuarial gains and losses are now recognised in other comprehensive income when they occur and only the current and past service costs, gains or losses on settlements, and net interest income (expense) are recorded in the profit and loss account. All other changes in the net defined benefit asset (liability) are recognised in other comprehensive income with no subsequent recycling to profit and loss account.

The adoption of above revised standard has resulted in change in accounting policy of the Company relating to recognition of actuarial gains and losses, which resulted in restatement of prior year figures. The impact of restatement on interim condensed balance sheet is mentioned below:

	31 December 2012 (Rupees in '000)
Decrease in the defined benefit plan obligation	2,008
Increase in the retained earnings	2,008

#### 6. PREMIUM DEFICIENCY RESERVE

No provision has been made as the unearned premium reserve for each class of business as at nine months period ended is adequate to meet the expected future liability after reinsurance from claims and other expenses, expected to be incurred after the balance sheet date in respect of policies in force at the balance sheet date.

	30 September 2013 (Unaudited)	31 December 2012 (Audited)
Note	(Rupees in '000)	
<b>7. OTHER CREDITORS AND ACCRUALS</b>		
Federal excise duty and sales tax	48,634	38,530
Federal insurance fee	3,413	2,251
Workers' Welfare Fund	35,463	18,922
Tax deducted at source	1,732	929
Commission payable	399,858	323,864
Premium payable	32,589	28,946
Claims payable	2,094	6,605
Miscellaneous	6,374	6,673
	<u>530,157</u>	<u>426,720</u>

#### 8. CONTINGENCIES - Taxation

The contingencies for taxation as at 30 September 2013 amounted to Rs.Nil (31 December 2012: Rs.14,700 thousands).

#### 9. INVESTMENTS

##### In related parties

##### Investment in an associate

- Jubilee Life Insurance Company Limited

[4,032,766 shares (31 December 2012: 4,032,766 shares)]

9.1 112,783 103,084

Available-for-sale - quoted equity securities / mutual funds

654,079 554,079  
766,862 657,163

##### Others

##### Held to maturity

Government securities

Term finance certificates - quoted

9.2 488,642 467,352  
98,354 128,221  
586,996 595,573

##### Available-for-sale

Quoted equity securities / mutual funds

5,510,607 4,672,057

Unquoted equity securities

- Matiar Sugar Mills Limited

[715,000 shares (31 December 2012: 715,000 shares)]

2,500 2,500  
6,866,965 5,927,293

	30 September 2013 (Unaudited)	31 December 2012 (Audited)
	(Rupees in '000)	
<b>9.1 Investment in an associate</b>		
Balance at the beginning of the period / year	103,084	81,907
Share of profit upto 30 June (2012: 30 September)	37,928	33,275
Dividend received	(28,229)	(12,098)
	9,699	21,177
Closing balance	<u>112,783</u>	<u>103,084</u>
<b>9.2</b>	These include Pakistan Investment Bonds of face value amounting to Rs.141,800 thousands (31 December 2012: Rs.122,700 thousands) which are placed with State Bank of Pakistan under section 29 of the Insurance Ordinance, 2000.	
<b>9.3</b>	Market value of investments except for unquoted securities as at 30 September 2013 amounted to Rs.8,362,003 thousands (31 December 2012: Rs.6,733,090 thousands).	
<b>10. INVESTMENT PROPERTIES</b>		
	The market value of the investment properties as per valuations carried out by professional valuers in 2011 is Rs.1,591,094 thousands. The management of the Company has ascertained that there is no material change in the valuation of the investment properties upto 30 September 2013.	
<b>11. PREPAYMENTS</b>		
Prepaid reinsurance premium ceded	1,429,578	968,537
Rent	21,601	13,684
Computer software maintenance fee	1,287	5,230
Miscellaneous expenses	10,709	4,761
	<u>1,463,175</u>	<u>992,212</u>
<b>12. FIXED ASSETS - Tangible and intangible</b>		
	Additions during the nine months period ended 30 September 2013 amounted to Rs.21,276 thousands (30 September 2012: Rs.34,250 thousands) while disposals had a cost of Rs.6,724 thousands (30 September 2012: Rs.4,830 thousands) and written down value of Rs.1,347 thousands (30 September 2012: Rs.1,240 thousands).	

	Three months period ended 30 September		Nine months period ended 30 September	
	2013 (Unaudited)	2012 (Unaudited)	2013 (Unaudited)	2012 (Unaudited)
	(Rupees in '000)		(Rupees in '000)	
<b>13. OTHER CHARGES / INCOME</b>				
<b>Income from financial assets / liabilities</b>				
Exchange gain	8,511	1,012	10,230	5,752
Return on loans to employees	24	25	68	69
Others	56	-	69	236
<b>Income from non-financial assets</b>				
(loss) / gain on sale of fixed assets	(19)	5	(479)	(55)
	<u>8,572</u>	<u>1,042</u>	<u>9,888</u>	<u>6,002</u>

#### 14. TRANSACTIONS WITH RELATED PARTIES / ASSOCIATED UNDERTAKINGS

Related parties / associated undertakings comprise of associated companies, directors, key management personnel and employees' funds. The transactions and balances with related parties / associated companies, other than those which have been disclosed elsewhere in these interim condensed financial statements, are as follows:

	Three months period ended 30 September		Nine months period ended 30 September	
	2013 (Unaudited)	2012 (Unaudited)	2013 (Unaudited)	2012 (Unaudited)
	(Rupees in '000)		(Rupees in '000)	
<b>Associated companies</b>				
Insurance premium written (including government levies administrative surcharge and policy stamps)	221,939	186,349	419,698	421,267
Insurance premium received / adjusted during the period	229,228	163,994	323,986	415,464
Insurance commission paid	-	46	-	666
Insurance claims paid	47,867	33,381	169,521	114,203
Investment advisory services	1,350	1,350	4,050	4,050
Purchases of goods and services	-	13,881	1,908	20,541
Dividend income	5,077	4,039	9,692	8,234
Dividend received from associate under equity method	10,082	-	28,229	12,098
Dividend paid	-	-	245,262	189,544
Rent income	9,225	7,209	26,755	21,627
Investment in shares / mutual funds	-	-	1,200,000	500,000
Disposal of shares / mutual funds	-	-	1,128,170	516,144
Directors' fee	40	-	80	100
Donations	-	-	8,000	455
<b>Key management personnel</b>				
Remuneration	10,982	5,768	22,419	18,747
Dividend paid	-	-	601	501
<b>Employees' funds</b>				
Contribution to provident fund	3,774	3,431	9,512	8,512
Provision for gratuity fund	3,300	3,000	9,900	9,000
<b>Others</b>				
Insurance premium written (including government levies administrative surcharge and policy stamps)	394	2	462	45
Insurance premium received / adjusted during the period	32	23	150	99
Directors' fee	440	-	1,440	1,300
Dividend paid	-	-	7,218	6,456

## 15. SEGMENT REPORTING

Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirements of the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following is a schedule of class of business wise assets.

	30 September 2013 (Unaudited)							Total
	Fire and property damage	Marine, aviation and transport	Motor	Liability	Accident and health	Miscellaneous	Unallocated assets	
	(Rupees in '000)							
Segment assets	1,286,244	741,300	412,455	548,816	256,006	1,992,949	-	5,237,770
Unallocated assets	-	-	-	-	-	-	8,294,230	8,294,230
<b>Total assets</b>	<b>1,286,244</b>	<b>741,300</b>	<b>412,455</b>	<b>548,816</b>	<b>256,006</b>	<b>1,992,949</b>	<b>8,294,230</b>	<b>13,532,000</b>

	31 December 2012 (Audited)							Total
	Fire and property damage	Marine, aviation and transport	Motor	Liability	Accident and health	Miscellaneous	Unallocated assets	
	(Rupees in '000)							
Segment assets	912,356	183,149	240,948	335,321	108,002	1,370,212	-	3,149,988
Unallocated assets	-	-	-	-	-	-	7,609,393	7,609,393
<b>Total assets</b>	<b>912,356</b>	<b>183,149</b>	<b>240,948</b>	<b>335,321</b>	<b>108,002</b>	<b>1,370,212</b>	<b>7,609,393</b>	<b>10,759,381</b>

## 16. EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the net profit for the period by the weighted average number of shares as at the period end as follows:

	Three months period ended 30 September		Nine months period ended 30 September	
	2013 (Unaudited)	2012 (Unaudited)	2013 (Unaudited)	2012 (Unaudited)
	(Rupees in '000)		(Rupees in '000)	
Profit after tax for the period	263,167	184,708	720,066	583,993
	(Number in '000)			
Weighted average number of shares of Rs.10 each	136,444	136,444	136,444	136,444
	(Rupees)			
Basic earnings per share of Rs.10 each - basic and diluted	1.93	1.35	5.28	4.28

**16.1** No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

**16.2** The number of shares for the prior period has also been adjusted for the effect of bonus shares issued during the current period.

**17. DATE OF AUTHORISATION FOR ISSUE**

These interim condensed financial statements were authorised for issue in accordance with a resolution of the Board of Directors on 29 October 2013.

**18. GENERAL**

Figures in these interim condensed financial statements have been rounded off to the nearest thousand of rupees, unless otherwise stated.



Towfiq H. Chinoy  
Chairman



Aly Noormahomed Rattansey  
Director



Akbarali Pesnani  
Director



Tahir Ahmed  
Managing Director  
(Chief Executive)

[WWW.JUBILEEGENERAL.COM.PK](http://WWW.JUBILEEGENERAL.COM.PK)

2nd Floor, Jubilee Insurance House,  
I.I. Chundrigar Road,  
Karachi 74000, Pakistan

UAN: 111 654 111, Tel: 32416022-26  
Fax: 32438738, 32416728  
Email: [info@jubileegeneral.com.pk](mailto:info@jubileegeneral.com.pk)