

هَذَا مِنْ فَضْلِ رَبِّي



## CONTENTS

|                                                                             |    |
|-----------------------------------------------------------------------------|----|
| Corporate Information                                                       | 2  |
| Directors' Review                                                           | 3  |
| Independent Auditors' Review Report to the Members of Bank AL Habib Limited | 4  |
| Unconsolidated Condensed Interim Statement of Financial Position            | 5  |
| Unconsolidated Condensed Interim Profit and Loss Account                    | 6  |
| Unconsolidated Condensed Interim Statement of Comprehensive Income          | 7  |
| Unconsolidated Condensed Interim Cash Flow Statement                        | 8  |
| Unconsolidated Condensed Interim Statement of Changes in Equity             | 9  |
| Notes to the Unconsolidated Condensed Interim Financial Statements          | 10 |
| Consolidated Financial Statements                                           | 26 |



## CORPORATE INFORMATION

|                                                    |                                                                                                                                                                                                      |                                                                                                                    |
|----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|
| <b>Board of Directors</b>                          | Ali Raza D. Habib<br>Abbas D. Habib<br>Anwar Haji Karim<br>Manzoor Ahmed<br>Murtaza H. Habib<br>Qumail R. Habib<br>Safar Ali Lakhani<br>Shameem Ahmed<br>Syed Hasan Ali Bukhari<br>Syed Mazhar Abbas | <i>Chairman</i><br><i>Chief Executive &amp; Managing Director</i><br><br><br><br><br><br><i>Executive Director</i> |
| <b>Audit Committee</b>                             | Shameem Ahmed<br>Anwar Haji Karim<br>Murtaza H. Habib<br>Syed Mazhar Abbas                                                                                                                           | <i>Chairman</i><br><i>Member</i><br><i>Member</i><br><i>Member</i>                                                 |
| <b>Human Resource &amp; Remuneration Committee</b> | Syed Mazhar Abbas<br>Abbas D. Habib<br>Anwar Haji Karim<br>Murtaza H. Habib                                                                                                                          | <i>Chairman</i><br><i>Member</i><br><i>Member</i><br><i>Member</i>                                                 |
| <b>Company Secretary</b>                           | A. Saeed Siddiqui                                                                                                                                                                                    |                                                                                                                    |
| <b>Statutory Auditors</b>                          | KPMG Taseer Hadi & Co.<br>Chartered Accountants                                                                                                                                                      |                                                                                                                    |
| <b>Legal Advisor</b>                               | Liaquat Merchant Associates<br>Advocates and Corporate Legal Consultants                                                                                                                             |                                                                                                                    |
| <b>Registered Office</b>                           | 126-C, Old Bahawalpur Road,<br>Multan                                                                                                                                                                |                                                                                                                    |
| <b>Principal Office</b>                            | 2nd Floor, Mackinnons Building,<br>I.I. Chundrigar Road,<br>Karachi                                                                                                                                  |                                                                                                                    |
| <b>Share Registrar</b>                             | M/s. Noble Computer Services (Pvt.) Limited<br>First Floor, House of Habib Building, (Siddiqsons Tower),<br>3-Jinnah Co-operative Housing Society,<br>Main Shahr-e-Faisal, Karachi.                  |                                                                                                                    |
| <b>Website</b>                                     | www.bankalhabib.com                                                                                                                                                                                  |                                                                                                                    |



## DIRECTORS' REVIEW

On behalf of the Board of Directors of the Bank, it is my pleasure to present the un-audited financial statements of Bank AL Habib Limited along with the un-audited consolidated financial statements of Bank AL Habib Limited and the Bank's Subsidiary M/s. AL Habib Capital Markets (Private) Limited for the half year ended June 30, 2014.

Alhamdulillah, during the period under review, the performance of the Bank continued to be satisfactory. The deposits increased to Rs. 417.1 billion as compared to Rs. 386.2 billion on December 31, 2013. In the same period, advances decreased to Rs. 160.5 billion from Rs. 167.6 billion, while investments increased to Rs. 266.3 billion from Rs. 239.8 billion. The pre-tax profit of the Bank for the half year ended June 30, 2014 was Rs. 4,509.9 million as compared to Rs. 3,696.1 million during the corresponding period last year.

Your Bank now has a network of 436 offices, comprising 334 branches, 99 sub-branches, and three Representative Offices, and includes 17 Islamic Banking Branches and two overseas Branches. Continuing with our branch expansion policy, the Bank intends to open more branches and sub-branches during the year 2014.

Pakistan Credit Rating Agency Limited (PACRA) has maintained the Bank's long term and short term entity ratings at **AA+** (Double A plus) and **A1+** (A One plus), respectively. The ratings of our unsecured, subordinated TFCs have also been maintained at **AA** (Double A). These ratings denote a very low expectation of credit risk emanating from a very strong capacity for timely payment of financial commitments.

We wish to thank our customers for their continued support and confidence, the State Bank of Pakistan for their guidance, and local and foreign correspondents for their cooperation. We also thank all our staff members for their sincere and dedicated services.

On behalf of the Board of Directors

Karachi: August 27, 2014

ALI RAZA D. HABIB  
Chairman



## **INDEPENDENT AUDITORS' REVIEW REPORT TO THE MEMBERS OF BANK AL HABIB LIMITED**

### *Introduction*

We have reviewed the accompanying unconsolidated condensed interim statement of financial position of Bank AL Habib Limited ("the Bank") as at 30 June 2014, the related unconsolidated condensed interim profit and loss account, unconsolidated condensed interim statement of comprehensive income, unconsolidated condensed interim cash flow statement, unconsolidated condensed interim statement of changes in equity and notes to the accounts for the six-month period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this unconsolidated condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for Interim Financial Reporting. Our responsibility is to express a conclusion on the unconsolidated condensed interim financial information based on our review.

### *Scope of Review*

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of unconsolidated condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### *Conclusion*

Based on our review, nothing has come to our attention that causes us to believe that the accompanying unconsolidated condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for Interim Financial Reporting.

### *Other Matter*

The figures for the quarters ended 30 June 2014 in the unconsolidated condensed interim profit and loss account and unconsolidated condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

The financial statements of the Bank for the six-month period ended 30 June 2013 and for the year ended 31 December 2013 were reviewed and audited respectively by another firm of chartered accountants who have expressed unmodified conclusion and opinion thereon dated 29 August 2013 and 18 February 2014 respectively.

**Karachi - 27 August 2014**

**KPMG Taseer Hadi & Co.  
Chartered Accountants  
Muhammad Taufiq**



## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2014

|                                                     |      | (Un-audited)<br>30 June<br>2014 | (Audited)<br>31 December<br>2013 |
|-----------------------------------------------------|------|---------------------------------|----------------------------------|
|                                                     | Note | (Rupees in '000)                |                                  |
| <b>ASSETS</b>                                       |      |                                 |                                  |
| Cash and balances with treasury banks               |      | 33,306,124                      | 32,199,533                       |
| Balances with other banks                           |      | 2,891,450                       | 2,662,874                        |
| Lendings to financial institutions                  |      | —                               | —                                |
| Investments - net                                   | 7    | 266,288,405                     | 239,752,853                      |
| Advances - net                                      | 8    | 160,475,839                     | 167,579,360                      |
| Operating fixed assets                              | 9    | 13,377,129                      | 11,795,334                       |
| Deferred tax assets - net                           |      | —                               | —                                |
| Other assets                                        |      | 11,920,885                      | 6,736,964                        |
|                                                     |      | <b>488,259,832</b>              | <b>460,726,918</b>               |
| <b>LIABILITIES</b>                                  |      |                                 |                                  |
| Bills payable                                       |      | 8,873,779                       | 6,173,102                        |
| Borrowings                                          | 10   | 20,470,224                      | 29,480,026                       |
| Deposits and other accounts                         | 11   | 417,148,173                     | 386,160,762                      |
| Sub-ordinated loans                                 | 12   | 6,484,200                       | 6,485,900                        |
| Liabilities against assets subject to finance lease |      | —                               | —                                |
| Deferred tax liabilities - net                      |      | 1,901,333                       | 1,651,438                        |
| Other liabilities                                   |      | 5,878,320                       | 5,493,639                        |
|                                                     |      | <b>460,756,029</b>              | <b>435,444,867</b>               |
| <b>NET ASSETS</b>                                   |      | <b>27,503,803</b>               | <b>25,282,051</b>                |
| <b>REPRESENTED BY :</b>                             |      |                                 |                                  |
| Share capital                                       |      | 11,114,254                      | 10,103,868                       |
| Reserves                                            |      | 8,048,766                       | 7,569,407                        |
| Unappropriated profit                               |      | 4,894,950                       | 5,554,207                        |
|                                                     |      | <b>24,057,970</b>               | <b>23,227,482</b>                |
| Surplus on revaluation of assets - net of tax       | 13   | 3,445,833                       | 2,054,569                        |
|                                                     |      | <b>27,503,803</b>               | <b>25,282,051</b>                |
| <b>CONTINGENCIES AND COMMITMENTS</b>                |      |                                 |                                  |
|                                                     | 14   |                                 |                                  |

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

ALI RAZA D. HABIB  
*Chairman*

ABBAS D. HABIB  
*Chief Executive and  
Managing Director*

SYED HASAN ALI BUKHARI  
*Director*

SHAMEEM AHMED  
*Director*



## UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE HALF YEAR ENDED 30 JUNE 2014

|                                                                                          |      | Half year ended  |                 | Quarter ended   |                 |
|------------------------------------------------------------------------------------------|------|------------------|-----------------|-----------------|-----------------|
|                                                                                          | Note | 30 June<br>2014  | 30 June<br>2013 | 30 June<br>2014 | 30 June<br>2013 |
|                                                                                          |      | (Rupees in '000) |                 |                 |                 |
| Mark-up / return / interest earned                                                       | 15   | 20,597,740       | 19,208,802      | 10,916,792      | 9,524,174       |
| Mark-up / return / interest expensed                                                     | 16   | (11,920,877)     | (12,197,650)    | (6,318,495)     | (6,041,154)     |
| Net mark-up / return / interest income                                                   |      | 8,676,863        | 7,011,152       | 4,598,297       | 3,483,020       |
| Provision against non-performing loans and advances - net                                |      | (120,938)        | (254,239)       | (31,940)        | (92,141)        |
| Provision for diminution in the value of investments                                     |      | -                | -               | -               | -               |
| Bad debts written-off directly                                                           |      | -                | (96)            | -               | (96)            |
|                                                                                          |      | (120,938)        | (254,335)       | (31,940)        | (92,237)        |
| Net mark-up / return / interest income after provisions                                  |      | 8,555,925        | 6,756,817       | 4,566,357       | 3,390,783       |
| <b>NON MARK-UP / INTEREST INCOME</b>                                                     |      |                  |                 |                 |                 |
| Fee, commission and brokerage income                                                     |      | 1,032,918        | 840,741         | 572,828         | 422,774         |
| Dividend income                                                                          |      | 222,404          | 70,322          | 103,766         | 8,708           |
| Income from dealing in foreign currencies                                                |      | 527,073          | 266,698         | 263,777         | 137,073         |
| Gain on sale / redemption of securities - net                                            |      | 3,901            | 372,408         | 3,898           | 310,953         |
| Unrealised gain / (loss) on revaluation of investments<br>classified as held for trading |      | -                | -               | -               | -               |
| Other income                                                                             |      | 262,780          | 260,239         | 116,093         | 129,503         |
| Total non mark-up / interest income                                                      |      | 2,049,076        | 1,810,408       | 1,060,362       | 1,009,011       |
|                                                                                          |      | 10,605,001       | 8,567,225       | 5,626,719       | 4,399,794       |
| <b>NON MARK-UP / INTEREST EXPENSES</b>                                                   |      |                  |                 |                 |                 |
| Administrative expenses                                                                  |      | (5,993,263)      | (4,792,681)     | (3,098,117)     | (2,430,632)     |
| Other (provisions) / reversals / write-offs                                              |      | (4,625)          | 492             | -               | 10,864          |
| Other charges                                                                            |      | (97,199)         | (78,894)        | (55,629)        | (43,521)        |
| Total non mark-up / interest expenses                                                    |      | (6,095,087)      | (4,871,083)     | (3,153,746)     | (2,463,289)     |
|                                                                                          |      | 4,509,914        | 3,696,142       | 2,472,973       | 1,936,505       |
| Extra-ordinary / unusual items                                                           |      | -                | -               | -               | -               |
| <b>PROFIT BEFORE TAXATION</b>                                                            |      | 4,509,914        | 3,696,142       | 2,472,973       | 1,936,505       |
| Taxation - Current                                                                       |      | (1,684,771)      | (1,247,996)     | (908,165)       | (642,248)       |
| - Prior years                                                                            |      | -                | -               | -               | -               |
| - Deferred                                                                               |      | 114,877          | (14,812)        | 21,458          | (16,971)        |
|                                                                                          |      | (1,569,894)      | (1,262,808)     | (886,707)       | (659,219)       |
| <b>PROFIT AFTER TAXATION</b>                                                             |      | 2,940,020        | 2,433,334       | 1,586,266       | 1,277,286       |
| <b>Basic and diluted earnings per share - Rupees</b>                                     |      |                  |                 |                 |                 |
|                                                                                          | 17   | 2.65             | 2.19            | 1.43            | 1.15            |

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

ALI RAZA D. HABIB  
Chairman

ABBAS D. HABIB  
Chief Executive and  
Managing Director

SYED HASAN ALI BUKHARI  
Director

SHAMEEM AHMED  
Director



**UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)  
FOR THE HALF YEAR ENDED 30 JUNE 2014**

|                                                                                         | <b>Half year ended</b>  |                         | <b>Quarter ended</b>    |                         |
|-----------------------------------------------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|                                                                                         | <b>30 June<br/>2014</b> | <b>30 June<br/>2013</b> | <b>30 June<br/>2014</b> | <b>30 June<br/>2013</b> |
|                                                                                         | <b>(Rupees in '000)</b> |                         |                         |                         |
| <b>Profit after taxation</b>                                                            | <b>2,940,020</b>        | <b>2,433,334</b>        | <b>1,586,266</b>        | <b>1,277,286</b>        |
| <b>Other comprehensive income</b>                                                       |                         |                         |                         |                         |
| <b>Items that are or may be reclassified subsequently<br/>to profit or loss account</b> |                         |                         |                         |                         |
| Exchange differences on translation of net<br>investment in foreign branches            | (108,645)               | 22,167                  | 4,453                   | 9,558                   |
| <b>Items that will never be reclassified to profit<br/>or loss account subsequently</b> |                         |                         |                         |                         |
| Remeasurement of defined benefit plan                                                   | -                       | -                       | -                       | -                       |
| Related tax charge                                                                      | -                       | -                       | -                       | -                       |
| <b>Total comprehensive income transferred to equity</b>                                 | <b>2,831,375</b>        | <b>2,455,501</b>        | <b>1,590,719</b>        | <b>1,286,844</b>        |

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

Surplus arising on revaluation of fixed assets and available for sale investments is required to be shown separately below equity as 'Surplus on revaluation of assets' in accordance with the requirements specified by the State Bank of Pakistan (SBP). Accordingly, these have not been recognised as other comprehensive income.

**ALI RAZA D. HABIB**  
*Chairman*

**ABBAS D. HABIB**  
*Chief Executive and  
Managing Director*

**SYED HASAN ALI BUKHARI**  
*Director*

**SHAMEEM AHMED**  
*Director*



**UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)  
FOR THE HALF YEAR ENDED 30 JUNE 2014**

|                                                                           | 30 June<br>2014     | 30 June<br>2013     |
|---------------------------------------------------------------------------|---------------------|---------------------|
|                                                                           | (Rupees in '000)    |                     |
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                                |                     |                     |
| Profit before taxation                                                    | 4,509,914           | 3,696,142           |
| Less: Dividend income                                                     | (222,404)           | (70,322)            |
|                                                                           | <b>4,287,510</b>    | <b>3,625,820</b>    |
| <b>Adjustments for:</b>                                                   |                     |                     |
| Depreciation                                                              | 477,002             | 431,992             |
| Amortisation                                                              | 30,800              | 25,348              |
| Provision against non-performing loans and advances - net                 | 120,938             | 254,239             |
| Provision / (reversal) against off-balance sheet items                    | 4,625               | (492)               |
| Gain on sale / redemption of securities                                   | (3,901)             | (372,408)           |
| Charge for defined benefit plan                                           | 84,000              | 60,000              |
| Charge for compensated absences                                           | 24,122              | 20,111              |
| Gain on disposal of operating fixed assets                                | (50,726)            | (36,529)            |
|                                                                           | <b>686,860</b>      | <b>382,261</b>      |
|                                                                           | <b>4,974,370</b>    | <b>4,008,081</b>    |
| <b>(Increase) / decrease in operating assets</b>                          |                     |                     |
| Lendings to financial institutions                                        | -                   | (1,518,003)         |
| Advances - net                                                            | 6,982,583           | (3,215,427)         |
| Other assets - (excluding advance taxation)                               | (5,015,386)         | (501,236)           |
|                                                                           | <b>1,967,197</b>    | <b>(5,234,666)</b>  |
| <b>Increase / (decrease) in operating liabilities</b>                     |                     |                     |
| Bills payable                                                             | 2,700,677           | 3,362,657           |
| Borrowings                                                                | (10,209,569)        | (6,054,506)         |
| Deposits and other accounts                                               | 30,987,411          | 24,380,989          |
| Other liabilities - (excluding provision for taxation)                    | 240,777             | 223,036             |
|                                                                           | <b>23,719,296</b>   | <b>21,912,176</b>   |
|                                                                           | <b>30,660,863</b>   | <b>20,685,591</b>   |
| Income tax paid                                                           | (1,783,098)         | (1,660,341)         |
| Net cash flows from operating activities                                  | <b>28,877,765</b>   | <b>19,025,250</b>   |
| <b>CASH FLOW FROM INVESTING ACTIVITIES</b>                                |                     |                     |
| Net investment in securities                                              | (26,082,751)        | (19,250,486)        |
| Net investment in associates                                              | -                   | 132,409             |
| Dividend received                                                         | 148,391             | 70,322              |
| Investment in operating fixed assets                                      | (773,590)           | (652,520)           |
| Sale proceeds from disposal of operating fixed assets                     | 65,545              | 40,688              |
| Net cash used in investing activities                                     | <b>(26,642,405)</b> | <b>(19,659,587)</b> |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                                |                     |                     |
| Repayments of sub-ordinated loans                                         | (1,700)             | (1,700)             |
| Dividends paid                                                            | (1,989,615)         | (2,972,753)         |
| Net cash used in financing activities                                     | <b>(1,991,315)</b>  | <b>(2,974,453)</b>  |
| Exchange differences on translation of net investment in foreign branches | <b>(108,645)</b>    | <b>22,167</b>       |
| Increase / (decrease) in cash and cash equivalents                        | <b>135,400</b>      | <b>(3,586,623)</b>  |
| Cash and cash equivalents at the beginning of the period                  | <b>34,862,407</b>   | <b>37,209,056</b>   |
| Cash and cash equivalents at the end of the period                        | <b>34,997,807</b>   | <b>33,622,433</b>   |

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

ALI RAZA D. HABIB  
*Chairman*

ABBAS D. HABIB  
*Chief Executive and  
Managing Director*

SYED HASAN ALI BUKHARI  
*Director*

SHAMEEM AHMED  
*Director*



**UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)  
FOR THE HALF YEAR ENDED 30 JUNE 2014**

|                                                                      | Share<br>Capital | Statutory<br>Reserve | Foreign Currency<br>Translation<br>Reserve | Revenue Reserves   |                    | Unapp-<br>ropriated<br>Profit | Total       |
|----------------------------------------------------------------------|------------------|----------------------|--------------------------------------------|--------------------|--------------------|-------------------------------|-------------|
|                                                                      |                  |                      |                                            | Special<br>Reserve | General<br>Reserve |                               |             |
|                                                                      | (Rupees in '000) |                      |                                            |                    |                    |                               |             |
| Balance as at 01 January 2013 - Restated                             | 10,103,868       | 5,630,172            | 167,874                                    | 126,500            | 540,000            | 4,489,642                     | 21,058,056  |
| Total comprehensive income for the half year ended 30 June 2013:     |                  |                      |                                            |                    |                    |                               |             |
| Profit after tax                                                     | -                | -                    | -                                          | -                  | -                  | 2,433,334                     | 2,433,334   |
| Other comprehensive income                                           | -                | -                    | 22,167                                     | -                  | -                  | -                             | 22,167      |
|                                                                      | -                | -                    | 22,167                                     | -                  | -                  | 2,433,334                     | 2,455,501   |
| Transfer from surplus on revaluation of fixed assets - net of tax    | -                | -                    | -                                          | -                  | -                  | 18,664                        | 18,664      |
| Transfer to statutory reserve                                        | -                | 487,824              | -                                          | -                  | -                  | (487,824)                     | -           |
| Transactions with owners for the half year ended 30 June 2013:       |                  |                      |                                            |                    |                    |                               |             |
| Cash dividend (Rs. 3 per share)                                      | -                | -                    | -                                          | -                  | -                  | (3,031,160)                   | (3,031,160) |
| Balance as at 30 June 2013                                           | 10,103,868       | 6,117,996            | 190,041                                    | 126,500            | 540,000            | 3,422,656                     | 20,501,061  |
| Total comprehensive income for the half year ended 31 December 2013: |                  |                      |                                            |                    |                    |                               |             |
| Profit after tax                                                     | -                | -                    | -                                          | -                  | -                  | 2,721,215                     | 2,721,215   |
| Other comprehensive income                                           | -                | -                    | 50,004                                     | -                  | -                  | (63,462)                      | (13,458)    |
|                                                                      | -                | -                    | 50,004                                     | -                  | -                  | 2,657,753                     | 2,707,757   |
| Transfer from surplus on revaluation of fixed assets - net of tax    | -                | -                    | -                                          | -                  | -                  | 18,664                        | 18,664      |
| Transfer to statutory reserve                                        | -                | 544,866              | -                                          | -                  | -                  | (544,866)                     | -           |
| Balance as at 31 December 2013                                       | 10,103,868       | 6,662,862            | 240,045                                    | 126,500            | 540,000            | 5,554,207                     | 23,227,482  |
| Total comprehensive income for the half year ended 30 June 2014:     |                  |                      |                                            |                    |                    |                               |             |
| Profit after tax                                                     | -                | -                    | -                                          | -                  | -                  | 2,940,020                     | 2,940,020   |
| Other comprehensive income                                           | -                | -                    | (108,645)                                  | -                  | -                  | -                             | (108,645)   |
|                                                                      | -                | -                    | (108,645)                                  | -                  | -                  | 2,940,020                     | 2,831,375   |
| Transfer from surplus on revaluation of fixed assets - net of tax    | -                | -                    | -                                          | -                  | -                  | 19,885                        | 19,885      |
| Transfer to statutory reserve                                        | -                | 588,004              | -                                          | -                  | -                  | (588,004)                     | -           |
| Transactions with owners for the half year ended 30 June 2014:       |                  |                      |                                            |                    |                    |                               |             |
| Cash dividend (Rs. 2 per share)                                      | -                | -                    | -                                          | -                  | -                  | (2,020,772)                   | (2,020,772) |
| Issue of bonus shares in the ratio of 10 shares for 100 shares held  | 1,010,386        | -                    | -                                          | -                  | -                  | (1,010,386)                   | -           |
| Balance as at 30 June 2014                                           | 11,114,254       | 7,250,866            | 131,400                                    | 126,500            | 540,000            | 4,894,950                     | 24,057,970  |

The annexed notes 1 to 23 form an integral part of these unconsolidated condensed interim financial statements.

ALI RAZA D. HABIB      ABBAS D. HABIB      SYED HASAN ALI BUKHARI      SHAMEEM AHMED  
**Chairman**                      **Chief Executive and**                      **Director**                      **Director**  
**Managing Director**



## **NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE HALF YEAR ENDED 30 JUNE 2014**

### **1. STATUS AND NATURE OF BUSINESS**

Bank AL Habib Limited "the Bank" was incorporated in Pakistan on 15 October 1991 as a public limited company under the Companies Ordinance, 1984 having its registered office situated at 126-C, Old Bahawalpur Road, Multan, with principal place of business being in Karachi. Its shares are listed on all the three Stock Exchanges in Pakistan. It is a scheduled bank principally engaged in the business of commercial banking with a network of 334 branches (31 December 2013: 320 branches), 99 sub-branches (31 December 2013: 96 sub-branches) and 03 representative offices (31 December 2013: 03 offices). The branch network of the Bank includes 03 offshore branches (31 December 2013: 02 branches) and 17 Islamic Banking branches (31 December 2013: 17 branches).

### **2. BASIS OF PREPARATION**

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and resale arising under these arrangements are not reflected in these unconsolidated condensed interim financial statements as such but are restricted to the amount of the facility actually utilised and the appropriate portion of mark-up thereon.

The financial results of the Islamic Banking branches of the Bank have been included in these unconsolidated condensed interim financial statements for reporting purposes, after eliminating material inter-branch transactions / balances. Key financial figures of the Islamic Banking branches are disclosed in note 21 to these unconsolidated condensed interim financial statements.

### **3. STATEMENT OF COMPLIANCE**

- 3.1** These unconsolidated condensed interim financial statements of the Bank have been prepared, in accordance with the requirements of the International Accounting Standard (IAS) 34, Interim Financial Reporting, Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). In case requirements differ, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the said directives have been followed.
- 3.2** SBP vide BSD Circular No. 10, dated 26 August 2002 has deferred the applicability of International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement" and IAS 40, "Investment Property" for banking companies till further instructions. Further, according to the notification of SECP dated 28 April 2008, International Financial Reporting Standard 7 "Financial Instruments: Disclosure" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified, accounted for and valued in accordance with the requirement of various circulars issued by SBP.



**3.3** The disclosures made in these unconsolidated condensed interim financial statements have been limited based on a format prescribed by SBP vide BSD Circular Letter No. 2 dated 12 May 2004 and IAS 34 "Interim Financial Reporting". They do not include all the disclosures required for annual financial statements, and these unconsolidated condensed interim financial statements should be read in conjunction with the financial statements of the Bank for the year ended 31 December 2013.

**3.4** These are separate unconsolidated condensed interim financial statements of the Bank in which investments in subsidiary and associates are reported on the basis of direct equity interest and are not consolidated or accounted for by using equity method of accounting.

#### **4. BASIS OF MEASUREMENT**

##### **4.1 Accounting Convention**

These unconsolidated condensed interim financial statements have been prepared under the historical cost convention, except that certain fixed assets are stated at revalued amounts, certain investments and commitments in respect of certain forward exchange contracts have been marked to market and are carried at fair value and staff retirement benefits are carried at present value.

##### **4.2 Functional and Presentation currency**

These unconsolidated condensed interim financial statements are presented in Pak Rupees which is the Bank's functional currency and presentation currency.

##### **4.3 Accounting estimates and assumptions**

The preparation of these unconsolidated condensed interim financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The areas where assumptions and estimates are significant to these unconsolidated condensed interim financial statements are the same as those disclosed in the annual financial statements for the year ended 31 December 2013.

#### **5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies adopted for preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of annual financial statements of the Bank for the year ended 31 December 2013.

#### **6. FINANCIAL RISK MANAGEMENT**

The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed in the annual financial statements of the Bank for the year ended 31 December 2013.



| Note                                                                  | (Un-audited)<br>30 June 2014 |                        |                    | (Audited)<br>31 December 2013 |                        |                    |
|-----------------------------------------------------------------------|------------------------------|------------------------|--------------------|-------------------------------|------------------------|--------------------|
|                                                                       | Held by<br>Bank              | Given as<br>Collateral | Total              | Held by<br>Bank               | Given as<br>Collateral | Total              |
|                                                                       | (Rupees in '000)             |                        |                    |                               |                        |                    |
| <b>7. INVESTMENTS</b>                                                 |                              |                        |                    |                               |                        |                    |
| <b>7.1 Investments by types:</b>                                      |                              |                        |                    |                               |                        |                    |
| <b>Available for Sale Securities</b>                                  |                              |                        |                    |                               |                        |                    |
| Market Treasury Bills                                                 | 136,419,235                  | 3,843,432              | 140,262,667        | 101,159,729                   | 10,933,027             | 112,092,756        |
| Pakistan Investment Bonds                                             | 12,451,447                   | —                      | 12,451,447         | 12,412,522                    | —                      | 12,412,522         |
| Foreign Currency Bonds                                                | 2,138,150                    | —                      | 2,138,150          | 1,782,395                     | —                      | 1,782,395          |
| Sukuk Bonds                                                           | 4,144,261                    | —                      | 4,144,261          | 3,300,425                     | —                      | 3,300,425          |
| Fully paid-up ordinary shares - Listed                                | 3,021,456                    | —                      | 3,021,456          | 2,528,063                     | —                      | 2,528,063          |
| Fully paid-up ordinary shares - Unlisted                              | 39,570                       | —                      | 39,570             | 39,570                        | —                      | 39,570             |
| Term finance certificates - Listed                                    | 532,879                      | —                      | 532,879            | 544,625                       | —                      | 544,625            |
| Term finance certificates - Unlisted                                  | 2,532,670                    | —                      | 2,532,670          | 2,532,720                     | —                      | 2,532,720          |
| Units of mutual funds                                                 | 1,551,763                    | —                      | 1,551,763          | 1,175,000                     | —                      | 1,175,000          |
|                                                                       | <b>162,831,431</b>           | <b>3,843,432</b>       | <b>166,674,863</b> | <b>125,475,049</b>            | <b>10,933,027</b>      | <b>136,408,076</b> |
| <b>Held to Maturity Securities 7.2</b>                                |                              |                        |                    |                               |                        |                    |
| Market Treasury Bills                                                 | —                            | —                      | —                  | 83,858,220                    | —                      | 83,858,220         |
| Pakistan Investment Bonds                                             | 97,092,478                   | —                      | 97,092,478         | 17,654,496                    | —                      | 17,654,496         |
| Sukuk Bonds                                                           | 207,071                      | —                      | 207,071            | 211,342                       | —                      | 211,342            |
| Term finance certificates - Listed                                    | 91,002                       | —                      | 91,002             | 95,177                        | —                      | 95,177             |
| Foreign Currency Bonds                                                | 248,549                      | —                      | 248,549            | —                             | —                      | —                  |
|                                                                       | <b>97,639,100</b>            | <b>—</b>               | <b>97,639,100</b>  | <b>101,819,235</b>            | <b>—</b>               | <b>101,819,235</b> |
| <b>Associates</b>                                                     |                              |                        |                    |                               |                        |                    |
| Habib Sugar Mills Limited                                             | 180,977                      | —                      | 180,977            | 180,977                       | —                      | 180,977            |
| Habib Asset Management Limited                                        | 60,000                       | —                      | 60,000             | 60,000                        | —                      | 60,000             |
| First Habib Income Fund                                               | 250,000                      | —                      | 250,000            | 250,000                       | —                      | 250,000            |
| First Habib Stock Fund                                                | 50,000                       | —                      | 50,000             | 50,000                        | —                      | 50,000             |
| First Habib Cash Fund                                                 | 300,000                      | —                      | 300,000            | 300,000                       | —                      | 300,000            |
| First Habib Islamic Balanced Fund                                     | 25,000                       | —                      | 25,000             | 25,000                        | —                      | 25,000             |
|                                                                       | <b>865,977</b>               | <b>—</b>               | <b>865,977</b>     | <b>865,977</b>                | <b>—</b>               | <b>865,977</b>     |
| <b>Subsidiary</b>                                                     |                              |                        |                    |                               |                        |                    |
| AL Habib Capital Markets<br>(Private) Limited                         | 200,000                      | —                      | 200,000            | 200,000                       | —                      | 200,000            |
| <b>Investments at cost</b>                                            | <b>261,536,508</b>           | <b>3,843,432</b>       | <b>265,379,940</b> | <b>228,360,261</b>            | <b>10,933,027</b>      | <b>239,293,288</b> |
| Less : Provision for diminution in<br>the value of investments 7.3    | (5,700)                      | —                      | (5,700)            | (5,700)                       | —                      | (5,700)            |
| <b>Investments (net of provision)</b>                                 | <b>261,530,808</b>           | <b>3,843,432</b>       | <b>265,374,240</b> | <b>228,354,561</b>            | <b>10,933,027</b>      | <b>239,287,588</b> |
| Surplus on revaluation of available<br>for sale securities - net 13.2 | 914,549                      | (384)                  | 914,165            | 474,019                       | (8,754)                | 465,265            |
| <b>Total Investments</b>                                              | <b>262,445,357</b>           | <b>3,843,048</b>       | <b>266,288,405</b> | <b>228,828,580</b>            | <b>10,924,273</b>      | <b>239,752,853</b> |

7.2 The aggregate market value of held to maturity securities as at 30 June 2014 amounts to Rs. 97,282 million (31 December 2013: 101,709 million).

7.3 The provision for diminution in the value of investments comprises of provision against fully paid-up ordinary shares of Pakistan Export Finance Guarantee Agency Limited.



|                                                                                                     | (Un-audited)<br>30 June<br>2014 | (Audited)<br>31 December<br>2013 |
|-----------------------------------------------------------------------------------------------------|---------------------------------|----------------------------------|
| Note                                                                                                | (Rupees in '000)                |                                  |
| <b>8. ADVANCES</b>                                                                                  |                                 |                                  |
| Loans, cash credits, running finances, etc.                                                         |                                 |                                  |
| – In Pakistan                                                                                       | 133,094,554                     | 139,648,282                      |
| – Outside Pakistan                                                                                  | 10,085,153                      | 7,812,380                        |
|                                                                                                     | 143,179,707                     | 147,460,662                      |
| Net investment in finance lease / ijarah financing                                                  |                                 |                                  |
| – In Pakistan                                                                                       | 1,877,822                       | 985,898                          |
| – Outside Pakistan                                                                                  | –                               | –                                |
|                                                                                                     | 1,877,822                       | 985,898                          |
| Net book value of assets in Ijarah under IFAS 2                                                     | 581,730                         | 202,296                          |
| Murabaha                                                                                            | 2,484,279                       | 4,723,489                        |
| Bills discounted and purchased<br>(excluding market treasury bills)                                 |                                 |                                  |
| – Payable in Pakistan                                                                               | 3,839,642                       | 2,044,993                        |
| – Payable outside Pakistan                                                                          | 14,690,240                      | 18,245,217                       |
|                                                                                                     | 18,529,882                      | 20,290,210                       |
| Advances - gross                                                                                    | 166,653,420                     | 173,662,555                      |
| Provision against non-performing loans and advances                                                 |                                 |                                  |
| – Specific provision 8.1                                                                            | (3,606,765)                     | (3,543,124)                      |
| – General provision against small enterprises and<br>consumer advances (as per SBP regulations) 8.2 | (70,816)                        | (40,071)                         |
| – General provision 8.3                                                                             | (2,500,000)                     | (2,500,000)                      |
|                                                                                                     | (6,177,581)                     | (6,083,195)                      |
| Advances - net of provision                                                                         | 160,475,839                     | 167,579,360                      |

**8.1** Advances include Rs. 4,259.959 million (31 December 2013: Rs. 3,699.903 million) which have been placed under non-performing status as detailed below:

| 30 June 2014 (Un-audited)         |           |         |           |                    |          |           |           |                |           |
|-----------------------------------|-----------|---------|-----------|--------------------|----------|-----------|-----------|----------------|-----------|
| Classified advances               |           |         |           | Provision required |          |           |           | Provision held |           |
| Domestic                          | Overseas  | Total   |           | Domestic           | Overseas | Total     |           | Domestic       | Overseas  |
| (Rupees in '000)                  |           |         |           |                    |          |           |           |                |           |
| Category of classification        |           |         |           |                    |          |           |           |                |           |
| Other assets especially mentioned |           |         |           |                    |          |           |           |                |           |
|                                   | 450       | –       | 450       | 45                 | –        | 45        |           | 45             | –         |
| Substandard                       | 718,167   | –       | 718,167   | 178,736            | –        | 178,736   | 178,736   | –              | 178,736   |
| Doubtful                          | 113,814   | –       | 113,814   | 56,907             | –        | 56,907    | 57,020    | –              | 57,020    |
| Loss                              | 3,025,150 | 402,378 | 3,427,528 | 2,968,466          | 402,378  | 3,370,844 | 2,968,586 | 402,378        | 3,370,964 |
|                                   | 3,857,581 | 402,378 | 4,259,959 | 3,204,154          | 402,378  | 3,606,532 | 3,204,387 | 402,378        | 3,606,765 |



31 December 2013 (Audited)

| Category of classification        | Classified advances |                |                  | Provision required |                |                  | Provision held   |                |                  |
|-----------------------------------|---------------------|----------------|------------------|--------------------|----------------|------------------|------------------|----------------|------------------|
|                                   | Domestic            | Overseas       | Total            | Domestic           | Overseas       | Total            | Domestic         | Overseas       | Total            |
|                                   | (Rupees in '000)    |                |                  |                    |                |                  |                  |                |                  |
| Other assets especially mentioned | 16,121              | -              | 16,121           | -                  | -              | -                | -                | -              | -                |
| Substandard                       | 56,807              | -              | 56,807           | 14,208             | -              | 14,208           | 14,208           | -              | 14,208           |
| Doubtful                          | 98,528              | -              | 98,528           | 49,264             | -              | 49,264           | 49,264           | -              | 49,264           |
| Loss                              | 3,099,517           | 428,930        | 3,528,447        | 3,050,722          | 428,930        | 3,479,652        | 3,050,722        | 428,930        | 3,479,652        |
|                                   | <u>3,270,973</u>    | <u>428,930</u> | <u>3,699,903</u> | <u>3,114,194</u>   | <u>428,930</u> | <u>3,543,124</u> | <u>3,114,194</u> | <u>428,930</u> | <u>3,543,124</u> |

**8.2** General provision represents provision amounting to Rs. 48.155 million (31 December 2013: 40.071 million) against consumer finance portfolio and Rs. 22.661 million (31 December 2013: Nil) against advances to small enterprises as required by the Prudential Regulation issued by SBP.

**8.3** In line with its prudent policies, the Bank has also made general provision of Rs. 2,500 million (31 December 2013: Rs. 2,500 million) against its loans and advances portfolio. This general provision is in addition to the requirements of the Prudential Regulations.

(Un-audited) (Audited)  
30 June 31 December  
2014 2013  
(Rupees in '000)

**9. OPERATING FIXED ASSETS**

|                          |                   |                   |
|--------------------------|-------------------|-------------------|
| Capital work-in-progress | 467,189           | 290,962           |
| Property and equipments  | 12,872,711        | 11,467,207        |
| Intangible assets        | 37,229            | 37,165            |
|                          | <u>13,377,129</u> | <u>11,795,334</u> |

(Un-audited)  
Half year ended  
30 June 30 June  
2014 2013  
(Rupees in '000)

**9.1** The following additions were made at cost during the period:

|                                            |                |                |
|--------------------------------------------|----------------|----------------|
| Leasehold land                             | 121,487        | -              |
| Buildings on leasehold land                | 82,911         | 65,319         |
| Improvements to leasehold buildings        | 24,993         | 132,345        |
| Furniture and fixtures                     | 23,916         | 25,538         |
| Electrical, office and computer equipments | 231,413        | 207,759        |
| Vehicles                                   | 85,584         | 144,677        |
| Intangible assets                          | 27,059         | 20,481         |
|                                            | <u>597,363</u> | <u>596,119</u> |



| (Un-audited)<br>Half year ended |                 |
|---------------------------------|-----------------|
| 30 June<br>2014                 | 30 June<br>2013 |
| (Rupees in '000)                |                 |

9.2 The written down value of fixed assets disposed off during the period were as follows:

|                                            |               |              |
|--------------------------------------------|---------------|--------------|
| Leasehold land                             | 8,533         | —            |
| Furniture and fixtures                     | 1,596         | 352          |
| Electrical, office and computer equipments | 663           | 1,556        |
| Vehicles                                   | 4,027         | 2,264        |
|                                            | <b>14,819</b> | <b>4,172</b> |

9.3 During the period, the Bank's leasehold land and buildings on leasehold land were revalued by M/s. Iqbal A. Nanjee & Co. on the basis of their professional assessment of the present market value. As a result of revaluation the market value of leasehold land and buildings on leasehold land were determined at Rs. 9,695 million (31 December 2013: Rs. 8,444 million). The details of revalued amounts are as follows:

|                                    | (Rupees in '000) |
|------------------------------------|------------------|
| Total revalued amount of land      | 4,014,538        |
| Total revalued amount of buildings | 5,680,553        |

Had the land and buildings not been revalued, the total carrying amounts of revalued properties as at 30 June 2014 would have been as follows:

|          | (Rupees in '000) |
|----------|------------------|
| Land     | 3,424,233        |
| Building | 4,953,894        |

| (Un-audited)<br>30 June<br>2014 | (Audited)<br>31 December<br>2013 |
|---------------------------------|----------------------------------|
| (Rupees in '000)                |                                  |

## 10. BORROWINGS

### Secured

Borrowings from the State Bank of Pakistan under:

|                                                                                 |                   |                   |
|---------------------------------------------------------------------------------|-------------------|-------------------|
| — Export refinance scheme                                                       | 11,361,209        | 15,065,898        |
| — Long term financing for export oriented projects                              | 95,298            | 156,637           |
| — Long term financing for imported and locally manufactured plant and machinery | 3,438,103         | 3,225,277         |
| — Financing facility for storage of agricultural produce                        | 89,426            | 120,727           |
|                                                                                 | <b>14,984,036</b> | <b>18,568,539</b> |
| Repurchase agreement borrowings                                                 | <b>3,841,800</b>  | <b>10,911,487</b> |
|                                                                                 | <b>18,825,836</b> | <b>29,480,026</b> |

### Unsecured

Borrowings from financial institutions  
Overdrawn nostros accounts

|                   |                   |
|-------------------|-------------------|
| 444,621           | —                 |
| 1,199,767         | —                 |
| <b>1,644,388</b>  | <b>—</b>          |
| <b>20,470,224</b> | <b>29,480,026</b> |



(Un-audited) (Audited)  
30 June 31 December  
2014 2013  
Note (Rupees in '000)

## 11. DEPOSITS AND OTHER ACCOUNTS

### Customers

|                                     |                    |                    |
|-------------------------------------|--------------------|--------------------|
| Fixed deposits                      | 86,124,926         | 82,536,366         |
| Savings deposits                    | 125,165,792        | 124,273,324        |
| Current accounts - Remunerative     | 54,950,365         | 41,157,487         |
| Current accounts - Non-remunerative | 140,525,891        | 124,061,833        |
|                                     | <b>406,766,974</b> | <b>372,029,010</b> |

### Financial institutions

|                           |                    |                    |
|---------------------------|--------------------|--------------------|
| Remunerative deposits     | 9,805,976          | 13,448,880         |
| Non-remunerative deposits | 575,223            | 682,872            |
|                           | <b>10,381,199</b>  | <b>14,131,752</b>  |
|                           | <b>417,148,173</b> | <b>386,160,762</b> |

## 12. SUB-ORDINATED LOANS - UNSECURED

|                                                     |      |                  |                  |
|-----------------------------------------------------|------|------------------|------------------|
| Term Finance Certificates (TFCs) - II - (Quoted)    | 12.1 | 1,495,800        | 1,496,100        |
| Term Finance Certificates (TFCs) - III - (Unquoted) | 12.2 | 1,992,000        | 1,992,800        |
| Term Finance Certificates (TFCs) - IV - (Unquoted)  | 12.3 | 2,996,400        | 2,997,000        |
|                                                     |      | <b>6,484,200</b> | <b>6,485,900</b> |

### 12.1 Term Finance Certificates - II (Quoted)

|             |                                                                                       |
|-------------|---------------------------------------------------------------------------------------|
| Total issue | Rupees 1,500 million                                                                  |
| Rating      | <b>AA</b>                                                                             |
| Rate        | Payable six monthly at average six months' KIBOR plus 1.95% without any floor and cap |
| Redemption  | 6 - 84th month: 0.28%; 90th and 96th month: 49.86% each                               |
| Tenor       | 8 years                                                                               |
| Maturity    | February 2015                                                                         |

### 12.2 Term Finance Certificates - III (Unquoted)

|             |                                                                                         |
|-------------|-----------------------------------------------------------------------------------------|
| Total issue | Rupees 2,000 million                                                                    |
| Rating      | <b>AA</b>                                                                               |
| Rate        | Payable three monthly at 15.50% p.a. for first 5 years and 16.00% p.a. for next 3 years |
| Redemption  | 3rd - 84th month: 0.56%; 87th, 90th, 93rd and 96th month: 24.86% each                   |
| Tenor       | 8 years                                                                                 |
| Maturity    | June 2017                                                                               |



### 12.3 Term Finance Certificates - IV (Unquoted)

|             |                                                                                       |
|-------------|---------------------------------------------------------------------------------------|
| Total issue | Rupees 3,000 million                                                                  |
| Rating      | <b>AA</b>                                                                             |
| Rate        | Payable six monthly at 15.00% p.a. for first 5 years and 15.50% p.a. for next 5 years |
| Redemption  | 6th - 108th month: 0.36%; 114th and 120th month: 49.82% each                          |
| Tenor       | 10 years                                                                              |
| Maturity    | June 2021                                                                             |

|                                                                                                              | Note | (Un-audited)<br>30 June<br>2014<br>(Rupees in '000) | (Audited)<br>31 December<br>2013 |
|--------------------------------------------------------------------------------------------------------------|------|-----------------------------------------------------|----------------------------------|
| <b>13. SURPLUS ON REVALUATION OF ASSETS<br/>- NET OF TAX</b>                                                 |      |                                                     |                                  |
| Operating fixed assets                                                                                       | 13.1 | <b>2,775,185</b>                                    | 1,722,912                        |
| Available for sale investments                                                                               | 13.2 | <b>670,648</b>                                      | 331,657                          |
|                                                                                                              |      | <b>3,445,833</b>                                    | 2,054,569                        |
| <b>13.1 Operating fixed assets</b>                                                                           |      |                                                     |                                  |
| Balance at the beginning of the period / year                                                                |      | <b>2,318,881</b>                                    | 2,376,309                        |
| Surplus on revaluation of the Bank's properties during the period / year                                     |      | <b>1,327,022</b>                                    | —                                |
| Transferred to unappropriated profit in respect of incremental depreciation charged during the period / year |      | <b>(30,592)</b>                                     | (57,428)                         |
|                                                                                                              |      | <b>3,615,311</b>                                    | 2,318,881                        |
| Related deferred tax liability on:                                                                           |      |                                                     |                                  |
| Balance at the beginning of the period / year                                                                |      | <b>595,969</b>                                      | 616,069                          |
| Revaluation of Bank's properties during the period / year                                                    |      | <b>254,864</b>                                      | —                                |
| Incremental depreciation charged during the period / year transferred to profit and loss account             |      | <b>(10,707)</b>                                     | (20,100)                         |
|                                                                                                              |      | <b>(840,126)</b>                                    | (595,969)                        |
|                                                                                                              |      | <b>2,775,185</b>                                    | 1,722,912                        |
| <b>13.2 Available for sale investments</b>                                                                   |      |                                                     |                                  |
| Federal Government Securities                                                                                |      | <b>290,159</b>                                      | 190,125                          |
| Fully paid-up ordinary shares                                                                                |      | <b>452,788</b>                                      | 179,418                          |
| Term finance certificates, sukuks and other bonds                                                            |      | <b>5,365</b>                                        | 3,979                            |
| Units of mutual funds                                                                                        |      | <b>165,853</b>                                      | 91,743                           |
|                                                                                                              |      | <b>914,165</b>                                      | 465,265                          |
| Related deferred tax                                                                                         |      | <b>(243,517)</b>                                    | (133,608)                        |
|                                                                                                              |      | <b>670,648</b>                                      | 331,657                          |



|                                                                                        | (Un-audited)<br>30 June<br>2014 | (Audited)<br>31 December<br>2013 |
|----------------------------------------------------------------------------------------|---------------------------------|----------------------------------|
|                                                                                        | (Rupees in '000)                |                                  |
| <b>14. CONTINGENCIES AND COMMITMENTS</b>                                               |                                 |                                  |
| <b>14.1 Direct Credit Substitutes</b>                                                  |                                 |                                  |
| Financial guarantees issued favouring:                                                 |                                 |                                  |
| – Financial institutions                                                               | 152,363                         | 308,098                          |
| – Others                                                                               | 77,166                          | 171,805                          |
|                                                                                        | <u>229,529</u>                  | <u>479,903</u>                   |
| <b>14.2 Transaction-related contingent liabilities</b>                                 |                                 |                                  |
| Guarantees issued favouring:                                                           |                                 |                                  |
| – Government                                                                           | 16,213,068                      | 13,305,949                       |
| – Financial institutions                                                               | 301,997                         | 238,651                          |
| – Others                                                                               | 6,736,127                       | 6,112,025                        |
|                                                                                        | <u>23,251,192</u>               | <u>19,656,625</u>                |
| <b>14.3 Trade-related contingent liabilities</b>                                       |                                 |                                  |
| Letters of credit                                                                      | 79,543,703                      | 70,207,859                       |
| Acceptances                                                                            | 10,249,216                      | 6,895,498                        |
|                                                                                        | <u>89,792,919</u>               | <u>77,103,357</u>                |
| <b>14.4 Commitments in respect of forward lending</b>                                  |                                 |                                  |
| Commitments to extend credit (excluding commitments that are unilaterally cancellable) | 3,453,439                       | 1,130,970                        |
| <b>14.5 Commitments in respect of forward exchange contracts</b>                       |                                 |                                  |
| Purchase                                                                               | 28,912,400                      | 23,468,276                       |
| Sale                                                                                   | 22,550,260                      | 20,363,924                       |
| The maturities of above contracts are spread over a period upto one year.              |                                 |                                  |
| <b>14.6 Commitments for the acquisition of operating fixed assets</b>                  | 210,883                         | 144,931                          |



| (Un-audited)     |         |               |         |
|------------------|---------|---------------|---------|
| Half year ended  |         | Quarter ended |         |
| 30 June          | 30 June | 30 June       | 30 June |
| 2014             | 2013    | 2014          | 2013    |
| (Rupees in '000) |         |               |         |

#### 15. MARK-UP / RETURN / INTEREST EARNED

|                                                 |            |            |            |           |
|-------------------------------------------------|------------|------------|------------|-----------|
| On loans and advances to:                       |            |            |            |           |
| Customers                                       | 7,396,672  | 6,500,913  | 3,683,647  | 3,134,808 |
| Financial institutions                          | 114,155    | 108,761    | 53,241     | 86,627    |
|                                                 | 7,510,827  | 6,609,674  | 3,736,888  | 3,221,435 |
| On investments:                                 |            |            |            |           |
| Available for sale securities                   | 7,865,441  | 9,195,456  | 4,526,758  | 4,624,207 |
| Held to maturity securities                     | 5,138,296  | 3,342,122  | 2,606,334  | 1,650,783 |
|                                                 | 13,003,737 | 12,537,578 | 7,133,092  | 6,274,990 |
| On deposits with financial institutions         | 34,627     | 35,619     | 15,799     | 17,645    |
| On securities purchased under resale agreements | 48,527     | 24,972     | 31,013     | 9,736     |
| On call money lendings                          | 22         | 959        | –          | 368       |
|                                                 | 20,597,740 | 19,208,802 | 10,916,792 | 9,524,174 |

| (Un-audited)     |         |               |         |
|------------------|---------|---------------|---------|
| Half year ended  |         | Quarter ended |         |
| 30 June          | 30 June | 30 June       | 30 June |
| 2014             | 2013    | 2014          | 2013    |
| (Rupees in '000) |         |               |         |

#### 16. MARK-UP / RETURN / INTEREST EXPENSED

|                                                |            |            |           |           |
|------------------------------------------------|------------|------------|-----------|-----------|
| On deposits                                    | 9,676,390  | 8,983,575  | 4,975,532 | 4,510,448 |
| On sub-ordinated loans                         | 464,841    | 462,362    | 234,743   | 230,029   |
| On securities sold under repurchase agreements | 900,026    | 1,879,368  | 682,070   | 879,991   |
| On borrowings from SBP                         | 701,544    | 716,777    | 334,715   | 354,131   |
| On other borrowings                            | 178,076    | 155,568    | 91,435    | 66,555    |
|                                                | 11,920,877 | 12,197,650 | 6,318,495 | 6,041,154 |



| (Un-audited)     |                 |                 |                 |
|------------------|-----------------|-----------------|-----------------|
| Half year ended  |                 | Quarter ended   |                 |
| 30 June<br>2014  | 30 June<br>2013 | 30 June<br>2014 | 30 June<br>2013 |
| (Rupees in '000) |                 |                 |                 |

#### 17. BASIC AND DILUTED EARNINGS PER SHARE

|                                            |                  |                  |                  |                  |
|--------------------------------------------|------------------|------------------|------------------|------------------|
| Profit after taxation                      | <u>2,940,020</u> | <u>2,433,334</u> | <u>1,586,266</u> | <u>1,277,286</u> |
| (Number of shares in thousands)            |                  |                  |                  |                  |
| Weighted average number of ordinary shares | <u>1,111,425</u> | <u>1,111,425</u> | <u>1,111,425</u> | <u>1,111,425</u> |
| (Rupees)                                   |                  |                  |                  |                  |
| Basic and diluted earnings per share       | <u>2.65</u>      | <u>2.19</u>      | <u>1.43</u>      | <u>1.15</u>      |

| (Un-audited)     |                 |
|------------------|-----------------|
| Half year ended  |                 |
| 30 June<br>2014  | 30 June<br>2013 |
| (Rupees in '000) |                 |

#### 18. CASH AND CASH EQUIVALENTS

|                                       |                          |                   |
|---------------------------------------|--------------------------|-------------------|
| Cash and balances with treasury banks | <b>33,306,124</b>        | 31,625,770        |
| Balances with other banks             | <b>2,891,450</b>         | 2,154,471         |
| Overdrawn nostros accounts            | <b>(1,199,767)</b>       | (157,808)         |
|                                       | <u><b>34,997,807</b></u> | <u>33,622,433</u> |



## 19. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:

| Half year ended 30 June 2014 (Un-audited) |                   |                       |                              |              |
|-------------------------------------------|-------------------|-----------------------|------------------------------|--------------|
|                                           | Retail<br>Banking | Commercial<br>Banking | Inter Segment<br>Elimination | Total        |
|                                           | (Rupees in '000)  |                       |                              |              |
| Total income                              | 12,644,503        | 19,118,852            | (9,116,539)                  | 22,646,816   |
| Total expenses                            | (9,590,936)       | (17,662,505)          | 9,116,539                    | (18,136,902) |
| Net income                                | 3,053,567         | 1,456,347             | –                            | 4,509,914    |
| Segment assets (net of provisions)        | 389,066,766       | 469,015,398           | (369,822,332)                | 488,259,832  |
| Segment non performing loans              | 42,992            | 4,216,967             | –                            | 4,259,959    |
| Segment provision required                | 41,369            | 3,565,163             | –                            | 3,606,532    |
| Segment liabilities                       | 387,146,339       | 443,432,022           | (369,822,332)                | 460,756,029  |
| Segment return on net assets (ROA) (%)*   | 3.25%             | 4.08%                 |                              |              |
| Segment cost of funds (%)*                | 2.48%             | 3.98%                 |                              |              |
| Half year ended 30 June 2013 (Un-audited) |                   |                       |                              |              |
|                                           | Retail<br>Banking | Commercial<br>Banking | Inter Segment<br>Elimination | Total        |
|                                           | (Rupees in '000)  |                       |                              |              |
| Total income                              | 9,982,420         | 19,362,010            | (8,325,220)                  | 21,019,210   |
| Total expenses                            | (8,759,162)       | (16,889,126)          | 8,325,220                    | (17,323,068) |
| Net income                                | 1,223,258         | 2,472,884             | –                            | 3,696,142    |
| Segment assets (net of provisions)        | 337,799,136       | 458,027,106           | (321,064,055)                | 474,762,187  |
| Segment non performing loans              | 43,401            | 3,802,299             | –                            | 3,845,700    |
| Segment provision required                | 42,572            | 3,274,275             | –                            | 3,316,847    |
| Segment liabilities                       | 336,662,825       | 435,688,125           | (321,064,055)                | 451,286,895  |
| Segment return on net assets (ROA) (%)*   | 2.96%             | 4.23%                 |                              |              |
| Segment cost of funds (%)*                | 2.60%             | 3.88%                 |                              |              |

\*The percentages have been computed based on closing assets / liabilities figures.



## 20. RELATED PARTY TRANSACTIONS

Related parties of the Bank comprise subsidiary, associates (including entities having directors in common with the Bank), employee benefit plans, major share holders, directors and key management personnel and their close family members.

Transactions with related parties are carried out at an arm's length basis in terms of the policy as approved by the Board of Directors. The transactions with employees of the Bank are carried out in accordance with the terms of their employment.

Transactions for the period / year and balances outstanding as at the period / year end with related parties are summarised as follows:

| As at 30 June 2014 (Un-audited)                      |             |              |                                                   |                                                    |                              |              |
|------------------------------------------------------|-------------|--------------|---------------------------------------------------|----------------------------------------------------|------------------------------|--------------|
|                                                      | Subsidiary  | Associates   | Non<br>Executive<br>Directors<br>(Rupees in '000) | Key<br>Management<br>Personnel<br>(Rupees in '000) | Employee<br>Benefit<br>Plans | Total        |
| <b>Deposits</b>                                      |             |              |                                                   |                                                    |                              |              |
| At the beginning of the period                       | 61,957      | 1,813,814    | 142,104                                           | 368,941                                            | 174,811                      | 2,561,627    |
| Placement during the period                          | 613,561     | 49,812,141   | 655,439                                           | 1,209,497                                          | 5,045,354                    | 57,335,992   |
| Withdrawal during the period                         | (460,356)   | (49,504,440) | (587,244)                                         | (1,183,363)                                        | (5,167,856)                  | (56,903,259) |
| At the end of the period                             | 215,162     | 2,121,515    | 210,299                                           | 395,075                                            | 52,309                       | 2,994,360    |
| <b>Advances</b>                                      |             |              |                                                   |                                                    |                              |              |
| At the beginning of the period                       | 19,720      | 1,282,655    | 126                                               | 37,822                                             | –                            | 1,340,323    |
| Addition during the period                           | 3,700,041   | 12,878,825   | 2,886                                             | 38,042                                             | –                            | 16,619,794   |
| Repaid during the period                             | (3,719,761) | (12,691,845) | (2,749)                                           | (28,011)                                           | –                            | (16,442,366) |
| At the end of the period                             | –           | 1,469,635    | 263                                               | 47,853                                             | –                            | 1,517,751    |
| <b>Investments</b>                                   |             |              |                                                   |                                                    |                              |              |
| At the beginning of the period                       | 200,000     | 865,977      | –                                                 | –                                                  | –                            | 1,065,977    |
| Investment made during the period                    | –           | –            | –                                                 | –                                                  | –                            | –            |
| Investment redeemed / disposed off during the period | –           | –            | –                                                 | –                                                  | –                            | –            |
| At the end of the period                             | 200,000     | 865,977      | –                                                 | –                                                  | –                            | 1,065,977    |
| Contingencies and commitments                        | –           | 844,858      | –                                                 | –                                                  | –                            | 844,858      |
| As at 31 December 2013 (Audited)                     |             |              |                                                   |                                                    |                              |              |
| (Rupees in '000)                                     |             |              |                                                   |                                                    |                              |              |
| <b>Deposits</b>                                      |             |              |                                                   |                                                    |                              |              |
| At the beginning of the year                         | 6,320       | 1,691,582    | 146,594                                           | 294,767                                            | 151,603                      | 2,290,866    |
| Placement during the year                            | 1,950,871   | 76,167,530   | 767,897                                           | 1,186,282                                          | 4,538,194                    | 84,610,774   |
| Withdrawal during the year                           | (1,895,234) | (76,045,298) | (772,387)                                         | (1,112,108)                                        | (4,514,986)                  | (84,340,013) |
| At the end of the year                               | 61,957      | 1,813,814    | 142,104                                           | 368,941                                            | 174,811                      | 2,561,627    |
| <b>Advances</b>                                      |             |              |                                                   |                                                    |                              |              |
| At the beginning of the year                         | 7,166       | 1,615,380    | 351                                               | 28,605                                             | –                            | 1,651,502    |
| Addition during the year                             | 9,123,600   | 20,955,131   | 3,025                                             | 45,862                                             | –                            | 30,127,618   |
| Repaid during the year                               | (9,111,046) | (21,287,856) | (3,250)                                           | (36,645)                                           | –                            | (30,438,797) |
| At the end of the year                               | 19,720      | 1,282,655    | 126                                               | 37,822                                             | –                            | 1,340,323    |
| <b>Investments</b>                                   |             |              |                                                   |                                                    |                              |              |
| At the beginning of the year                         | 200,000     | 1,139,727    | –                                                 | –                                                  | –                            | 1,339,727    |
| Investment made during the year                      | –           | 647,501      | –                                                 | –                                                  | –                            | 647,501      |
| Investment redeemed / disposed off during the year   | –           | (921,251)    | –                                                 | –                                                  | –                            | (921,251)    |
| At the end of the year                               | 200,000     | 865,977      | –                                                 | –                                                  | –                            | 1,065,977    |
| Contingencies and commitments                        | –           | 721,649      | –                                                 | –                                                  | –                            | 721,649      |



Half year ended 30 June 2014 (Un-audited)

|                                           | Subsidiary | Associates | Non<br>Executive<br>Directors<br>(Rupees in '000) | Key<br>Management<br>Personnel | Employee<br>Benefit<br>Plans | Total   |
|-------------------------------------------|------------|------------|---------------------------------------------------|--------------------------------|------------------------------|---------|
| Purchase of fixed assets                  | -          | -          | -                                                 | -                              | -                            | -       |
| Sale of securities                        | -          | 14,842     | -                                                 | -                              | -                            | 14,842  |
| Redemption of mutual funds units          | -          | -          | -                                                 | -                              | -                            | -       |
| Purchase of mutual fund units/securities  | -          | -          | -                                                 | -                              | -                            | -       |
| Mark-up earned                            | 350        | 68,386     | -                                                 | 1,334                          | -                            | 70,070  |
| Mark-up expensed                          | 608        | 46,088     | 3,517                                             | 13,947                         | 8,019                        | 72,179  |
| Bank charges and commission               | 1          | 2,107      | 6                                                 | 64                             | -                            | 2,178   |
| Gain on sale of securities                | -          | 80         | -                                                 | -                              | -                            | 80      |
| Salaries and allowances                   | -          | -          | -                                                 | 119,790                        | -                            | 119,790 |
| Bonus                                     | -          | -          | -                                                 | 23,518                         | -                            | 23,518  |
| Contribution to defined contribution plan | -          | -          | -                                                 | 5,951                          | -                            | 5,951   |
| Contribution to defined benefit plan      | -          | -          | -                                                 | 13,606                         | -                            | 13,606  |
| Staff provident fund                      | -          | -          | -                                                 | -                              | 108,910                      | 108,910 |
| Staff gratuity fund                       | -          | -          | -                                                 | -                              | 84,000                       | 84,000  |
| Directors' fee                            | -          | -          | 1,650                                             | -                              | -                            | 1,650   |
| Insurance claim received                  | -          | 5,878      | -                                                 | -                              | -                            | 5,878   |
| Insurance premium paid                    | -          | 63,124     | -                                                 | -                              | -                            | 63,124  |
| Dividend income                           | -          | 36,191     | -                                                 | -                              | -                            | 36,191  |
| Rental income                             | 1,050      | -          | -                                                 | -                              | -                            | 1,050   |
| Other expense                             | 103        | 1,524      | -                                                 | -                              | -                            | 1,627   |
| Commission expense                        | 94         | -          | -                                                 | -                              | -                            | 94      |
| Other income                              | 250        | -          | -                                                 | -                              | -                            | 250     |

Half year ended 30 June 2013 (Un-audited)

|                                           | Subsidiary | Associates | Non<br>Executive<br>Directors<br>(Rupees in '000) | Key<br>Management<br>Personnel | Employee<br>Benefit<br>Plans | Total   |
|-------------------------------------------|------------|------------|---------------------------------------------------|--------------------------------|------------------------------|---------|
| Purchase of fixed assets                  | -          | 1,047      | -                                                 | -                              | -                            | 1,047   |
| Sale of securities                        | -          | -          | -                                                 | -                              | -                            | -       |
| Redemption of mutual funds units          | -          | 158,659    | -                                                 | -                              | -                            | 158,659 |
| Purchase of mutual fund units/securities  | -          | 26,250     | -                                                 | -                              | -                            | 26,250  |
| Mark-up earned                            | 578        | 71,782     | -                                                 | 771                            | -                            | 73,131  |
| Mark-up expensed                          | 428        | 34,257     | 4,242                                             | 9,852                          | 9,038                        | 57,817  |
| Bank charges and commission               | 1          | 2,395      | 5                                                 | 57                             | -                            | 2,458   |
| Gain on sale of securities                | -          | 8,659      | -                                                 | -                              | -                            | 8,659   |
| Salaries and allowances                   | -          | -          | -                                                 | 89,945                         | -                            | 89,945  |
| Bonus                                     | -          | -          | -                                                 | 8,542                          | -                            | 8,542   |
| Contribution to defined contribution plan | -          | -          | -                                                 | 3,525                          | -                            | 3,525   |
| Contribution to defined benefit plan      | -          | -          | -                                                 | 7,442                          | -                            | 7,442   |
| Staff provident fund                      | -          | -          | -                                                 | -                              | 90,469                       | 90,469  |
| Staff gratuity fund                       | -          | -          | -                                                 | -                              | 60,000                       | 60,000  |
| Directors' fee                            | -          | -          | 1,250                                             | -                              | -                            | 1,250   |
| Insurance claim received                  | -          | 5,500      | -                                                 | -                              | -                            | 5,500   |
| Insurance premium paid                    | -          | 77,521     | -                                                 | -                              | -                            | 77,521  |
| Dividend income                           | -          | 23,605     | -                                                 | -                              | -                            | 23,605  |
| Rental income                             | 1,622      | -          | -                                                 | -                              | -                            | 1,622   |
| Other expense                             | 360        | -          | -                                                 | -                              | -                            | 360     |
| Commission expense                        | 596        | -          | -                                                 | -                              | -                            | 596     |
| Other income                              | 250        | -          | -                                                 | -                              | -                            | 250     |



## 21. ISLAMIC BANKING BUSINESS

The Bank is operating 17 Islamic Banking branches in Pakistan at the end of reporting period (31 December 2013: 17 branches). The statement of financial position of these branches as at 30 June 2014 is as follows:

|                                                         |      | (Un-audited)<br>30 June<br>2014 | (Audited)<br>31 December<br>2013 |
|---------------------------------------------------------|------|---------------------------------|----------------------------------|
|                                                         | Note | (Rupees in '000)                |                                  |
| <b>ASSETS</b>                                           |      |                                 |                                  |
| Cash and balances with treasury banks                   |      | 359,849                         | 363,446                          |
| Balances with and due from financial institutions       |      | 60,066                          | 35,677                           |
| Investments                                             |      | 2,584,465                       | 1,493,818                        |
| Islamic financing and related assets                    | 21.1 | 9,396,521                       | 10,647,906                       |
| Operating fixed assets                                  |      | 66,048                          | 62,567                           |
| Other assets                                            |      | 215,039                         | 359,340                          |
| <b>Total assets</b>                                     |      | <b>12,681,988</b>               | <b>12,962,754</b>                |
| <b>LIABILITIES</b>                                      |      |                                 |                                  |
| Bills payable                                           |      | 194,555                         | 112,276                          |
| Due to financial institutions                           |      | 661,232                         | 1,643,761                        |
| Deposits and other accounts                             | 21.2 | 9,189,330                       | 8,617,703                        |
| – Current accounts                                      |      | 2,913,714                       | 2,198,218                        |
| – Saving accounts                                       |      | 1,936,058                       | 1,420,729                        |
| – Term deposits                                         |      | 3,651,194                       | 3,380,965                        |
| – Others                                                |      | 64,910                          | 11,348                           |
| – Deposits from financial institutions-remunerative     |      | 621,508                         | 1,605,680                        |
| – Deposits from financial institutions-non-remunerative |      | 1,946                           | 763                              |
| Due to Head office                                      |      | 995,066                         | 990,000                          |
| Other liabilities                                       |      | 388,170                         | 293,351                          |
| <b>Total liabilities</b>                                |      | <b>(11,428,353)</b>             | <b>(11,657,091)</b>              |
| <b>NET ASSETS</b>                                       |      | <b>1,253,635</b>                | <b>1,305,663</b>                 |
| <b>REPRESENTED BY:</b>                                  |      |                                 |                                  |
| Islamic banking fund                                    |      | 1,100,000                       | 1,000,000                        |
| Accumulated profit                                      |      | 150,875                         | 301,343                          |
|                                                         |      | 1,250,875                       | 1,301,343                        |
| Surplus on revaluation of assets                        |      | 2,760                           | 4,320                            |
|                                                         |      | 1,253,635                       | 1,305,663                        |



|                                                               | (Un-audited)<br>30 June<br>2014                                                                                                                                                                                                                                                                                                                                                       | (Audited)<br>31 December<br>2013 |
|---------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|
|                                                               | (Rupees in '000)                                                                                                                                                                                                                                                                                                                                                                      |                                  |
| <b>21.1 Islamic financing and related assets</b>              |                                                                                                                                                                                                                                                                                                                                                                                       |                                  |
| Murabaha                                                      | 2,484,279                                                                                                                                                                                                                                                                                                                                                                             | 4,684,555                        |
| Net book value of assets / investments in ijarah under IFAS 2 | 581,730                                                                                                                                                                                                                                                                                                                                                                               | 202,296                          |
| Diminishing musharika                                         | 3,119,267                                                                                                                                                                                                                                                                                                                                                                             | 3,056,660                        |
| Istisna                                                       | 1,462,537                                                                                                                                                                                                                                                                                                                                                                             | 651,646                          |
| Islamic Export refinance murabaha                             | 107,885                                                                                                                                                                                                                                                                                                                                                                               | 38,934                           |
| Islamic Export refinance istisna                              | 1,282,347                                                                                                                                                                                                                                                                                                                                                                             | 1,517,077                        |
| Gross financing                                               | 9,038,045                                                                                                                                                                                                                                                                                                                                                                             | 10,151,168                       |
| Less: general provisioning against consumer financing         | (523)                                                                                                                                                                                                                                                                                                                                                                                 | (523)                            |
| Net financing                                                 | 9,037,522                                                                                                                                                                                                                                                                                                                                                                             | 10,150,645                       |
| Advance against murabaha                                      | 357,960                                                                                                                                                                                                                                                                                                                                                                               | 449,831                          |
| Advance against ijarah                                        | 1,039                                                                                                                                                                                                                                                                                                                                                                                 | 47,430                           |
| Islamic financing and related assets - net of provision       | 9,396,521                                                                                                                                                                                                                                                                                                                                                                             | 10,647,906                       |
| <b>21.1.1 Islamic mode of financing</b>                       |                                                                                                                                                                                                                                                                                                                                                                                       |                                  |
| Financings / inventory / receivables                          | 9,038,045                                                                                                                                                                                                                                                                                                                                                                             | 10,151,168                       |
| Advances                                                      | 358,999                                                                                                                                                                                                                                                                                                                                                                               | 497,261                          |
| Less: general provisioning against consumer financing         | (523)                                                                                                                                                                                                                                                                                                                                                                                 | (523)                            |
|                                                               | 9,396,521                                                                                                                                                                                                                                                                                                                                                                             | 10,647,906                       |
| <b>21.2</b>                                                   | Remunerative deposits which are on Modaraba basis are considered as Redeemable Capital and non-remunerative deposits are classified as being on Qard basis. Deposit and other accounts include redeemable capital of Rs. 6,427.871 million (December 31, 2013: Rs. 6,437.972 million) and deposits on Qard basis of Rs. 2,761.459 million (December 31, 2013: Rs. 2,179.731 million). |                                  |
| <b>22. GENERAL</b>                                            |                                                                                                                                                                                                                                                                                                                                                                                       |                                  |
| <b>22.1</b>                                                   | Corresponding figures have been re-arranged / re-classified wherever necessary, for the purpose of comparison. However, no significant reclassifications have been made in these unconsolidated condensed interim financial statements.                                                                                                                                               |                                  |
| <b>22.2</b>                                                   | Figures have been rounded off to the nearest thousand rupees, unless otherwise stated.                                                                                                                                                                                                                                                                                                |                                  |
| <b>22.3</b>                                                   | Figures of the profit and loss account for the quarters ended 30 June 2014 and 30 June 2013 have not been subjected to limited scope review by the auditors.                                                                                                                                                                                                                          |                                  |
| <b>23. DATE OF AUTHORISATION</b>                              | These unconsolidated condensed interim financial statements were authorised for issue on 27 August 2014 by the Board of Directors of the Bank.                                                                                                                                                                                                                                        |                                  |

ALI RAZA D. HABIB  
Chairman

ABBAS D. HABIB  
Chief Executive and  
Managing Director

SYED HASAN ALI BUKHARI  
Director

SHAMEEM AHMED  
Director



## Consolidated Financial Statements

Bank AL Habib Limited

and

Subsidiary Company



## CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2014

|                                                                       |      | (Un-audited)<br>30 June<br>2014 | (Audited)<br>31 December<br>2013 |
|-----------------------------------------------------------------------|------|---------------------------------|----------------------------------|
|                                                                       | Note | (Rupees in '000)                |                                  |
| <b>ASSETS</b>                                                         |      |                                 |                                  |
| Cash and balances with treasury banks                                 |      | 33,306,126                      | 32,199,552                       |
| Balances with other banks                                             |      | 2,942,309                       | 2,664,729                        |
| Lendings to financial institutions                                    |      | —                               | —                                |
| Investments - net                                                     | 7    | 266,338,040                     | 239,986,042                      |
| Advances - net                                                        | 8    | 160,475,905                     | 167,569,070                      |
| Operating fixed assets                                                | 9    | 13,397,578                      | 11,815,577                       |
| Deferred tax assets - net                                             |      | —                               | —                                |
| Other assets                                                          |      | 12,030,684                      | 6,786,943                        |
|                                                                       |      | <b>488,490,642</b>              | <b>461,021,913</b>               |
| <b>LIABILITIES</b>                                                    |      |                                 |                                  |
| Bills payable                                                         |      | 8,873,779                       | 6,173,102                        |
| Borrowings                                                            | 10   | 20,470,224                      | 29,480,026                       |
| Deposits and other accounts                                           | 11   | 416,991,604                     | 386,098,828                      |
| Sub-ordinated loans                                                   | 12   | 6,484,200                       | 6,485,900                        |
| Liabilities against assets subject to finance lease                   |      | —                               | —                                |
| Deferred tax liabilities - net                                        |      | 1,889,447                       | 1,642,923                        |
| Other liabilities                                                     |      | 5,944,274                       | 5,559,900                        |
|                                                                       |      | <b>460,653,528</b>              | <b>435,440,679</b>               |
| <b>NET ASSETS</b>                                                     |      | <b>27,837,114</b>               | <b>25,581,234</b>                |
| <b>REPRESENTED BY :</b>                                               |      |                                 |                                  |
| Share capital                                                         |      | 11,114,254                      | 10,103,868                       |
| Reserves                                                              |      | 8,048,766                       | 7,569,407                        |
| Unappropriated profit                                                 |      | 5,072,741                       | 5,703,859                        |
| <b>Equity attributable to the shareholders of the Holding company</b> |      | <b>24,235,761</b>               | <b>23,377,134</b>                |
| Non-controlling interest                                              |      | 114,825                         | 109,744                          |
| <b>Total equity</b>                                                   |      | <b>24,350,586</b>               | <b>23,486,878</b>                |
| Surplus on revaluation of assets - net of tax                         | 13   | 3,486,528                       | 2,094,356                        |
|                                                                       |      | <b>27,837,114</b>               | <b>25,581,234</b>                |
| <b>CONTINGENCIES AND COMMITMENTS</b>                                  |      |                                 |                                  |
|                                                                       | 14   |                                 |                                  |

The annexed notes 1 to 23 form an integral part of these consolidated condensed interim financial statements.

|                                      |                                                                    |                                           |                                  |
|--------------------------------------|--------------------------------------------------------------------|-------------------------------------------|----------------------------------|
| ALI RAZA D. HABIB<br><i>Chairman</i> | ABBAS D. HABIB<br><i>Chief Executive and<br/>Managing Director</i> | SYED HASAN ALI BUKHARI<br><i>Director</i> | SHAMEEM AHMED<br><i>Director</i> |
|--------------------------------------|--------------------------------------------------------------------|-------------------------------------------|----------------------------------|



**CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)  
FOR THE HALF YEAR ENDED 30 JUNE 2014**

|                                                                                                                | Note | Half year ended  |                 | Quarter ended   |                 |
|----------------------------------------------------------------------------------------------------------------|------|------------------|-----------------|-----------------|-----------------|
|                                                                                                                |      | 30 June<br>2014  | 30 June<br>2013 | 30 June<br>2014 | 30 June<br>2013 |
|                                                                                                                |      | (Rupees in '000) |                 |                 |                 |
| Mark-up / return / interest earned                                                                             | 15   | 20,597,461       | 19,208,262      | 10,916,678      | 9,524,043       |
| Mark-up / return / interest expensed                                                                           | 16   | (11,920,271)     | (12,197,227)    | (6,317,958)     | (6,040,838)     |
| Net mark-up / return / interest income                                                                         |      | 8,677,190        | 7,011,035       | 4,598,720       | 3,483,205       |
| Provision against non-performing loans and advances - net                                                      |      | (120,938)        | (254,239)       | (31,940)        | (92,141)        |
| Provision for diminution in the value of investments                                                           |      | -                | -               | -               | -               |
| Bad debts written-off directly                                                                                 |      | -                | (96)            | -               | (96)            |
|                                                                                                                |      | (120,938)        | (254,335)       | (31,940)        | (92,237)        |
| Net mark-up / return / interest income after provisions                                                        |      | 8,556,252        | 6,756,700       | 4,566,780       | 3,390,968       |
| <b>NON MARK-UP / INTEREST INCOME</b>                                                                           |      |                  |                 |                 |                 |
| Fee, commission and brokerage income                                                                           |      | 1,047,301        | 853,447         | 581,233         | 428,832         |
| Dividend income                                                                                                |      | 187,106          | 47,620          | 91,016          | 8,728           |
| Income from dealing in foreign currencies                                                                      |      | 527,073          | 266,698         | 263,777         | 137,073         |
| Gain on sale / redemption of securities - net                                                                  |      | 26,167           | 385,887         | 25,731          | 320,507         |
| Unrealised gain / (loss) on revaluation of investments<br>classified as held for trading                       |      | -                | -               | -               | -               |
| Share of profit from associates                                                                                |      | 54,168           | 79,829          | 35,301          | 54,088          |
| Other income                                                                                                   |      | 262,697          | 263,377         | 115,583         | 133,074         |
| Total non mark-up / interest income                                                                            |      | 2,104,512        | 1,896,858       | 1,112,641       | 1,082,302       |
|                                                                                                                |      | 10,660,764       | 8,653,558       | 5,679,421       | 4,473,270       |
| <b>NON MARK-UP / INTEREST EXPENSES</b>                                                                         |      |                  |                 |                 |                 |
| Administrative expenses                                                                                        |      | (6,018,910)      | (4,813,179)     | (3,111,634)     | (2,441,703)     |
| Other (provisions) / reversals / write-offs                                                                    |      | (4,625)          | 492             | -               | 10,864          |
| Other charges                                                                                                  |      | (97,225)         | (79,004)        | (55,655)        | (43,631)        |
| Total non mark-up / interest expenses                                                                          |      | (6,120,760)      | (4,891,691)     | (3,167,289)     | (2,474,470)     |
|                                                                                                                |      | 4,540,004        | 3,761,867       | 2,512,132       | 1,998,800       |
| Extra-ordinary / unusual items                                                                                 |      | -                | -               | -               | -               |
| <b>PROFIT BEFORE TAXATION</b>                                                                                  |      | 4,540,004        | 3,761,867       | 2,512,132       | 1,998,800       |
| Taxation - Current                                                                                             |      | (1,685,012)      | (1,248,226)     | (908,267)       | (642,412)       |
| - Prior years                                                                                                  |      | -                | -               | -               | -               |
| - Deferred                                                                                                     |      | 118,248          | (15,351)        | 23,108          | (16,841)        |
|                                                                                                                |      | (1,566,764)      | (1,263,577)     | (885,159)       | (659,253)       |
| <b>PROFIT AFTER TAXATION</b>                                                                                   |      | 2,973,240        | 2,498,290       | 1,626,973       | 1,339,547       |
| <b>Attributable to:</b>                                                                                        |      |                  |                 |                 |                 |
| Shareholders of the Holding Company                                                                            |      | 2,968,159        | 2,492,492       | 1,620,913       | 1,333,936       |
| Non-controlling interest                                                                                       |      | 5,081            | 5,798           | 6,060           | 5,611           |
|                                                                                                                |      | 2,973,240        | 2,498,290       | 1,626,973       | 1,339,547       |
| <b>Basic and diluted earnings per share attributable<br/>to equity holders of the Holding Company - Rupees</b> |      |                  |                 |                 |                 |
|                                                                                                                | 17   | 2.67             | 2.24            | 1.46            | 1.20            |

The annexed notes 1 to 23 form an integral part of these consolidated condensed interim financial statements.

ALI RAZA D. HABIB  
*Chairman*

ABBAS D. HABIB  
*Chief Executive and  
Managing Director*

SYED HASAN ALI BUKHARI  
*Director*

SHAMEEM AHMED  
*Director*



**CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)  
FOR THE HALF YEAR ENDED 30 JUNE 2014**

|                                                                                         | <b>Half year ended</b>  |                         | <b>Quarter ended</b>    |                         |
|-----------------------------------------------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|                                                                                         | <b>30 June<br/>2014</b> | <b>30 June<br/>2013</b> | <b>30 June<br/>2014</b> | <b>30 June<br/>2013</b> |
|                                                                                         | <b>(Rupees in '000)</b> |                         |                         |                         |
| <b>Profit after taxation</b>                                                            | <b>2,973,240</b>        | <b>2,498,290</b>        | <b>1,626,973</b>        | <b>1,339,547</b>        |
| <b>Other comprehensive income</b>                                                       |                         |                         |                         |                         |
| <b>Items that are or may be reclassified subsequently<br/>to profit or loss account</b> |                         |                         |                         |                         |
| Exchange differences on translation of net<br>investment in foreign branches            | (108,645)               | 22,167                  | 4,453                   | 9,558                   |
| <b>Items that will never be reclassified to profit<br/>or loss account subsequently</b> |                         |                         |                         |                         |
| Remeasurement of defined benefit plan                                                   | -                       | -                       | -                       | -                       |
| Related tax charge                                                                      | -                       | -                       | -                       | -                       |
| <b>Total comprehensive income transferred to equity</b>                                 | <b>2,864,595</b>        | <b>2,520,457</b>        | <b>1,631,426</b>        | <b>1,349,105</b>        |
| <b>Attributable to:</b>                                                                 |                         |                         |                         |                         |
| Shareholders of the Holding company                                                     | 2,859,514               | 2,514,659               | 1,625,366               | 1,343,494               |
| Non-controlling interest                                                                | 5,081                   | 5,798                   | 6,060                   | 5,611                   |
|                                                                                         | <b>2,864,595</b>        | <b>2,520,457</b>        | <b>1,631,426</b>        | <b>1,349,105</b>        |

The annexed notes 1 to 23 form an integral part of these consolidated condensed interim financial statements.

Surplus arising on revaluation of fixed assets and available for sale investments is required to be shown separately below equity as 'Surplus on revaluation of assets' in accordance with the requirements specified by the State Bank of Pakistan (SBP). Accordingly, these have not been recognised as other comprehensive income.

ALI RAZA D. HABIB  
*Chairman*

ABBAS D. HABIB  
*Chief Executive and  
Managing Director*

SYED HASAN ALI BUKHARI  
*Director*

SHAMEEM AHMED  
*Director*



**CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)  
FOR THE HALF YEAR ENDED 30 JUNE 2014**

|                                                                           | Note | 30 June<br>2014<br>(Rupees in '000) | 30 June<br>2013     |
|---------------------------------------------------------------------------|------|-------------------------------------|---------------------|
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                                |      |                                     |                     |
| Profit before taxation                                                    |      | 4,540,004                           | 3,761,867           |
| Less: Dividend income                                                     |      | (187,106)                           | (47,620)            |
|                                                                           |      | <b>4,352,898</b>                    | <b>3,714,247</b>    |
| <b>Adjustments for:</b>                                                   |      |                                     |                     |
| Depreciation                                                              |      | 477,944                             | 432,923             |
| Amortisation                                                              |      | 30,980                              | 25,348              |
| Provision against non-performing loans and advances - net                 |      | 120,938                             | 254,239             |
| Provision / (reversal) against off-balance sheet items                    |      | 4,625                               | (492)               |
| Gain on sale / redemption of securities                                   |      | (26,167)                            | (385,887)           |
| Charge for defined benefit plan                                           |      | 84,000                              | 60,000              |
| Charge for compensated absences                                           |      | 24,122                              | 20,111              |
| Gain on disposal of operating fixed assets                                |      | (51,700)                            | (40,892)            |
| Share of profit from associates                                           |      | (54,168)                            | (79,829)            |
|                                                                           |      | <b>610,574</b>                      | <b>285,521</b>      |
|                                                                           |      | <b>4,963,472</b>                    | <b>3,999,768</b>    |
| <b>(Increase) / decrease in operating assets</b>                          |      |                                     |                     |
| Lendings to financial institutions                                        |      | -                                   | (1,518,003)         |
| Advances - net                                                            |      | 6,972,227                           | (3,211,815)         |
| Other assets - (excluding advance taxation)                               |      | (5,073,989)                         | (502,606)           |
|                                                                           |      | <b>1,898,238</b>                    | <b>(5,232,424)</b>  |
| <b>Increase / (decrease) in operating liabilities</b>                     |      |                                     |                     |
| Bills payable                                                             |      | 2,700,677                           | 3,362,657           |
| Borrowings                                                                |      | (10,209,569)                        | (6,054,247)         |
| Deposits and other accounts                                               |      | 30,892,776                          | 24,272,475          |
| Other liabilities - (excluding provision for taxation)                    |      | 240,489                             | 326,803             |
|                                                                           |      | <b>23,624,373</b>                   | <b>21,907,688</b>   |
|                                                                           |      | <b>30,486,083</b>                   | <b>20,675,032</b>   |
| Income tax paid                                                           |      | (1,784,556)                         | (1,661,810)         |
| Net cash flows from operating activities                                  |      | <b>28,701,527</b>                   | <b>19,013,222</b>   |
| <b>CASH FLOW FROM INVESTING ACTIVITIES</b>                                |      |                                     |                     |
| Net investment in securities                                              |      | (25,858,047)                        | (19,236,560)        |
| Net investment in associates                                              |      | 36,191                              | 156,014             |
| Dividend received                                                         |      | 113,093                             | 47,620              |
| Investment in operating fixed assets                                      |      | (774,917)                           | (652,551)           |
| Sale proceeds from disposal of operating fixed assets                     |      | 66,500                              | 45,051              |
| Net cash used in investing activities                                     |      | <b>(26,417,180)</b>                 | <b>(19,640,426)</b> |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                                |      |                                     |                     |
| Repayments of sub-ordinated loans                                         |      | (1,700)                             | (1,700)             |
| Dividends paid                                                            |      | (1,989,615)                         | (2,972,753)         |
| Net cash used in financing activities                                     |      | <b>(1,991,315)</b>                  | <b>(2,974,453)</b>  |
| Exchange differences on translation of net investment in foreign branches |      | (108,645)                           | 22,167              |
| Increase / (decrease) in cash and cash equivalents                        |      | <b>184,387</b>                      | <b>(3,579,490)</b>  |
| Cash and cash equivalents at the beginning of the period                  |      | <b>34,864,281</b>                   | <b>37,211,593</b>   |
| Cash and cash equivalents at the end of the period                        | 18   | <b>35,048,668</b>                   | <b>33,632,103</b>   |

The annexed notes 1 to 23 form an integral part of these consolidated condensed interim financial statements.

ALI RAZA D. HABIB  
*Chairman*

ABBAS D. HABIB  
*Chief Executive and  
Managing Director*

SYED HASAN ALI BUKHARI  
*Director*

SHAMEEM AHMED  
*Director*



## CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDED 30 JUNE 2014

|                                                                      | Attributable to the shareholders of the Holding Company |                   |                                      |                  |                 |                       |             |                          |              |
|----------------------------------------------------------------------|---------------------------------------------------------|-------------------|--------------------------------------|------------------|-----------------|-----------------------|-------------|--------------------------|--------------|
|                                                                      | Share Capital                                           | Statutory Reserve | Foreign Currency Translation Reserve | Revenue Reserves |                 | Unappropriated Profit | Total       | Non-controlling Interest | Total Equity |
|                                                                      |                                                         |                   |                                      | Special Reserve  | General Reserve |                       |             |                          |              |
|                                                                      | (Rupees in '000)                                        |                   |                                      |                  |                 |                       |             |                          |              |
| Balance as at 01 January 2013 - Restated                             | 10,103,868                                              | 5,630,172         | 167,874                              | 126,500          | 540,000         | 4,598,577             | 21,166,991  | 106,753                  | 21,273,744   |
| Total comprehensive income for the half year ended 30 June 2013:     |                                                         |                   |                                      |                  |                 |                       |             |                          |              |
| Profit after tax                                                     | -                                                       | -                 | -                                    | -                | -               | 2,492,492             | 2,492,492   | 5,798                    | 2,498,290    |
| Other comprehensive income                                           | -                                                       | -                 | 22,167                               | -                | -               | -                     | 22,167      | -                        | 22,167       |
|                                                                      | -                                                       | -                 | 22,167                               | -                | -               | 2,492,492             | 2,514,659   | 5,798                    | 2,520,457    |
| Transfer from surplus on revaluation of fixed assets - net of tax    | -                                                       | -                 | -                                    | -                | -               | 18,664                | 18,664      | -                        | 18,664       |
| Transfer to statutory reserve                                        | -                                                       | 487,824           | -                                    | -                | -               | (487,824)             | -           | -                        | -            |
| Transactions with owners for the half year ended 30 June 2013:       |                                                         |                   |                                      |                  |                 |                       |             |                          |              |
| Cash dividend (Rs. 3 per share)                                      | -                                                       | -                 | -                                    | -                | -               | (3,031,160)           | (3,031,160) | -                        | (3,031,160)  |
| Balance as at 30 June 2013                                           | 10,103,868                                              | 6,117,996         | 190,041                              | 126,500          | 540,000         | 3,590,749             | 20,669,154  | 112,551                  | 20,781,705   |
| Total comprehensive income for the half year ended 31 December 2013: |                                                         |                   |                                      |                  |                 |                       |             |                          |              |
| Profit after tax                                                     | -                                                       | -                 | -                                    | -                | -               | 2,702,774             | 2,702,774   | (2,807)                  | 2,699,967    |
| Other comprehensive income                                           | -                                                       | -                 | 50,004                               | -                | -               | (63,462)              | (13,458)    | -                        | (13,458)     |
|                                                                      | -                                                       | -                 | 50,004                               | -                | -               | 2,639,312             | 2,689,316   | (2,807)                  | 2,686,509    |
| Transfer from surplus on revaluation of fixed assets - net of tax    | -                                                       | -                 | -                                    | -                | -               | 18,664                | 18,664      | -                        | 18,664       |
| Transfer to statutory reserve                                        | -                                                       | 544,866           | -                                    | -                | -               | (544,866)             | -           | -                        | -            |
| Balance as at 31 December 2013                                       | 10,103,868                                              | 6,662,862         | 240,045                              | 126,500          | 540,000         | 5,703,859             | 23,377,134  | 109,744                  | 23,486,878   |
| Total comprehensive income for the half year ended 30 June 2014:     |                                                         |                   |                                      |                  |                 |                       |             |                          |              |
| Profit after tax                                                     | -                                                       | -                 | -                                    | -                | -               | 2,968,159             | 2,968,159   | 5,081                    | 2,973,240    |
| Other comprehensive income                                           | -                                                       | -                 | (108,645)                            | -                | -               | -                     | (108,645)   | -                        | (108,645)    |
|                                                                      | -                                                       | -                 | (108,645)                            | -                | -               | 2,968,159             | 2,859,514   | 5,081                    | 2,864,595    |
| Transfer from surplus on revaluation of fixed assets - net of tax    | -                                                       | -                 | -                                    | -                | -               | 19,885                | 19,885      | -                        | 19,885       |
| Transfer to statutory reserve                                        | -                                                       | 588,004           | -                                    | -                | -               | (588,004)             | -           | -                        | -            |
| Transactions with owners for the half year ended 30 June 2014:       |                                                         |                   |                                      |                  |                 |                       |             |                          |              |
| Cash dividend (Rs. 2 per share)                                      | -                                                       | -                 | -                                    | -                | -               | (2,020,772)           | (2,020,772) | -                        | (2,020,772)  |
| Issue of bonus shares in the ratio of 10 shares for 100 shares held  | 1,010,386                                               | -                 | -                                    | -                | -               | (1,010,386)           | -           | -                        | -            |
| Balance as at 30 June 2014                                           | 11,114,254                                              | 7,250,866         | 131,400                              | 126,500          | 540,000         | 5,072,741             | 24,235,761  | 114,825                  | 24,350,586   |

The annexed notes 1 to 23 form an integral part of these consolidated condensed interim financial statements.

**ALI RAZA D. HABIB**  
*Chairman*

**ABBAS D. HABIB**  
*Chief Executive and  
Managing Director*

**SYED HASAN ALI BUKHARI**  
*Director*

**SHAMEEM AHMED**  
*Director*



## **NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE HALF YEAR ENDED 30 JUNE 2014**

### **1. STATUS AND NATURE OF BUSINESS**

The Group consists of :

- Bank AL Habib Limited (Holding Company)
- AL Habib Capital Markets (Private) Limited (Subsidiary Company)

Bank AL Habib Limited (the Bank) was incorporated in Pakistan on 15 October 1991 as a public limited company under the Companies Ordinance, 1984 having its registered office at 126-C, Old Bahawalpur Road, Multan, with principal place of business being in Karachi. Its shares are listed on all the three Stock Exchanges in Pakistan. It is a scheduled bank principally engaged in the business of commercial banking with a network of 334 branches (31 December 2013: 320 branches), 99 sub-branches (31 December 2013: 96 sub-branches) and 03 representative offices (31 December 2013: 03 offices). The branch network of the Bank includes 03 offshore branches (31 December 2013: 02 branches) and 17 Islamic Banking branches (31 December 2013: 17 branches). The Bank has invested in 66.67% shares of AL Habib Capital Markets (Private) Limited (the Company). The Company was incorporated in Pakistan on 23 August 2005 as a private limited company under the Companies Ordinance, 1984. The Company is a corporate member of the Karachi Stock Exchange Limited and is engaged in equity, money market and foreign exchange brokerage services, equity research, corporate financial advisory and consultancy services.

### **2. BASIS OF PREPARATION**

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and resale arising under these arrangements are not reflected in these consolidated condensed interim financial statements as such but are restricted to the amount of the facility actually utilised and the appropriate portion of mark-up thereon.

The financial results of the Islamic Banking branches of the Bank have been included in these consolidated condensed interim financial statements for reporting purposes, after eliminating material inter-branch transactions / balances. Key financial figures of the Islamic Banking branches are disclosed in note 21 to these consolidated condensed interim financial statements.

### **3. STATEMENT OF COMPLIANCE**

- 3.1** These consolidated condensed interim financial statements of the Group have been prepared, in accordance with the requirements of the International Accounting Standard (IAS) 34, Interim Financial Reporting, Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). In case requirements differ, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 and the said directives have been followed.



**3.2** SBP vide BSD Circular No. 10, dated 26 August 2002 has deferred the applicability of International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement" and IAS 40, "Investment Property" for banking companies till further instructions. Further, according to the notification of SECP dated 28 April 2008, International Financial Reporting Standard 7 "Financial Instruments: Disclosure" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified, accounted for and valued in accordance with the requirement of various circulars issued by SBP.

**3.3** The disclosures made in these consolidated condensed interim financial statements have been limited based on a format prescribed by SBP vide BSD Circular Letter No. 2 dated 12 May 2004 and IAS 34 "Interim Financial Reporting". They do not include all the disclosures required for annual financial statements, and these consolidated condensed interim financial statements should be read in conjunction with the financial statements of the Group for the year ended 31 December 2013.

#### **4. BASIS OF MEASUREMENT**

##### **4.1 Accounting Convention**

These consolidated condensed interim financial statements have been prepared under the historical cost convention, except that certain fixed assets are stated at revalued amounts, certain investments and commitments in respect of certain forward exchange contracts have been marked to market and are carried at fair value and staff retirement benefits are carried at present value.

##### **4.2 Functional and Presentation currency**

These consolidated condensed interim financial statements are presented in Pak Rupees which is the Group's functional currency and presentation currency.

##### **4.3 Accounting estimates and assumptions**

The preparation of these consolidated condensed interim financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The areas where assumptions and estimates are significant to these consolidated condensed interim financial statements are the same as those disclosed in the annual financial statements for the year ended 31 December 2013.

#### **5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies adopted for preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of annual financial statements of the Group for the year ended 31 December 2013.

#### **6. FINANCIAL RISK MANAGEMENT**

The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed in the annual financial statements of the Bank for the year ended 31 December 2013.



| Note                                                               | (Un-audited)<br>30 June 2014 |                        |                    | (Audited)<br>31 December 2013 |                        |                    |
|--------------------------------------------------------------------|------------------------------|------------------------|--------------------|-------------------------------|------------------------|--------------------|
|                                                                    | Held by<br>Group             | Given as<br>Collateral | Total              | Held by<br>Group              | Given as<br>Collateral | Total              |
|                                                                    | (Rupees in '000)             |                        |                    |                               |                        |                    |
| <b>7. INVESTMENTS</b>                                              |                              |                        |                    |                               |                        |                    |
| <b>7.1 Investments by types:</b>                                   |                              |                        |                    |                               |                        |                    |
| <b>Available for Sale Securities</b>                               |                              |                        |                    |                               |                        |                    |
| Market Treasury Bills                                              | 136,419,235                  | 3,843,432              | 140,262,667        | 101,159,729                   | 10,933,027             | 112,092,756        |
| Pakistan Investment Bonds                                          | 12,451,447                   | -                      | 12,451,447         | 12,412,522                    | -                      | 12,412,522         |
| Foreign Currency Bonds                                             | 2,138,150                    | -                      | 2,138,150          | 1,782,395                     | -                      | 1,782,395          |
| Sukuk Bonds                                                        | 4,144,261                    | -                      | 4,144,261          | 3,300,425                     | -                      | 3,300,425          |
| Fully paid-up ordinary shares - Listed                             | 3,028,967                    | -                      | 3,028,967          | 2,542,652                     | -                      | 2,542,652          |
| Fully paid-up ordinary shares - Unlisted                           | 64,855                       | -                      | 64,855             | 64,855                        | -                      | 64,855             |
| Term finance certificates - Listed                                 | 532,879                      | -                      | 532,879            | 544,625                       | -                      | 544,625            |
| Term finance certificates - Unlisted                               | 2,532,670                    | -                      | 2,532,670          | 2,532,720                     | -                      | 2,532,720          |
| Units of mutual funds                                              | 1,551,763                    | -                      | 1,551,763          | 1,371,246                     | -                      | 1,371,246          |
|                                                                    | <b>162,864,227</b>           | <b>3,843,432</b>       | <b>166,707,659</b> | <b>125,711,169</b>            | <b>10,933,027</b>      | <b>136,644,196</b> |
| <b>Held to Maturity Securities 7.2</b>                             |                              |                        |                    |                               |                        |                    |
| Market Treasury Bills                                              | -                            | -                      | -                  | 83,858,220                    | -                      | 83,858,220         |
| Pakistan Investment Bonds                                          | 97,092,478                   | -                      | 97,092,478         | 17,654,496                    | -                      | 17,654,496         |
| Sukuk Bonds                                                        | 207,071                      | -                      | 207,071            | 211,342                       | -                      | 211,342            |
| Term finance certificates - Listed                                 | 91,002                       | -                      | 91,002             | 95,177                        | -                      | 95,177             |
| Foreign Currency Bonds                                             | 248,549                      | -                      | 248,549            | -                             | -                      | -                  |
|                                                                    | <b>97,639,100</b>            | <b>-</b>               | <b>97,639,100</b>  | <b>101,819,235</b>            | <b>-</b>               | <b>101,819,235</b> |
| <b>Associates</b>                                                  |                              |                        |                    |                               |                        |                    |
| Habib Sugar Mills Limited                                          | 330,666                      | -                      | 330,666            | 317,917                       | -                      | 317,917            |
| Habib Asset Management Limited                                     | 78,425                       | -                      | 78,425             | 74,577                        | -                      | 74,577             |
| First Habib Income Fund                                            | 270,038                      | -                      | 270,038            | 259,725                       | -                      | 259,725            |
| First Habib Stock Fund                                             | 51,815                       | -                      | 51,815             | 56,765                        | -                      | 56,765             |
| First Habib Cash Fund                                              | 325,940                      | -                      | 325,940            | 312,930                       | -                      | 312,930            |
| First Habib Islamic Balanced Fund                                  | 25,777                       | -                      | 25,777             | 27,134                        | -                      | 27,134             |
|                                                                    | <b>1,082,661</b>             | <b>-</b>               | <b>1,082,661</b>   | <b>1,049,048</b>              | <b>-</b>               | <b>1,049,048</b>   |
| <b>Investments at cost</b>                                         | <b>261,585,988</b>           | <b>3,843,432</b>       | <b>265,429,420</b> | <b>228,579,452</b>            | <b>10,933,027</b>      | <b>239,512,479</b> |
| Less : Provision for diminution in<br>the value of investments 7.3 | (5,700)                      | -                      | (5,700)            | (6,586)                       | -                      | (6,586)            |
| <b>Investments (net of provision)</b>                              | <b>261,580,288</b>           | <b>3,843,432</b>       | <b>265,423,720</b> | <b>228,572,866</b>            | <b>10,933,027</b>      | <b>239,505,893</b> |
| Surplus on revaluation of available<br>for sale securities - net   | 914,704                      | (384)                  | 914,320            | 488,903                       | (8,754)                | 480,149            |
| <b>Total Investments</b>                                           | <b>262,494,992</b>           | <b>3,843,048</b>       | <b>266,338,040</b> | <b>229,061,769</b>            | <b>10,924,273</b>      | <b>239,986,042</b> |

7.2 The aggregate market value of held to maturity securities as at 30 June 2014 amounts to Rs. 97,282 million (31 December 2013: 101,709 million).

7.3 The provision for diminution in the value of investments comprises of provision against fully paid-up ordinary shares of Pakistan Export Finance Guarantee Agency Limited.



|                                                                                                 |      | (Un-audited)<br>30 June<br>2014<br>(Rupees in '000) | (Audited)<br>31 December<br>2013 |
|-------------------------------------------------------------------------------------------------|------|-----------------------------------------------------|----------------------------------|
| <b>8. ADVANCES</b>                                                                              | Note |                                                     |                                  |
| Loans, cash credits, running finances, etc.                                                     |      |                                                     |                                  |
| – In Pakistan                                                                                   |      | 133,094,620                                         | 139,637,992                      |
| – Outside Pakistan                                                                              |      | 10,085,153                                          | 7,812,380                        |
|                                                                                                 |      | <b>143,179,773</b>                                  | 147,450,372                      |
| Net investment in finance lease / ijarah financing                                              |      |                                                     |                                  |
| – In Pakistan                                                                                   |      | 1,877,822                                           | 985,898                          |
| – Outside Pakistan                                                                              |      | –                                                   | –                                |
|                                                                                                 |      | <b>1,877,822</b>                                    | 985,898                          |
| Net book value of assets in ijarah under IFAS 2                                                 |      | 581,730                                             | 202,296                          |
| Murabaha                                                                                        |      | 2,484,279                                           | 4,723,489                        |
| Bills discounted and purchased<br>(excluding market treasury bills)                             |      |                                                     |                                  |
| – Payable in Pakistan                                                                           |      | 3,839,642                                           | 2,044,993                        |
| – Payable outside Pakistan                                                                      |      | 14,690,240                                          | 18,245,217                       |
|                                                                                                 |      | <b>18,529,882</b>                                   | 20,290,210                       |
| Advances - gross                                                                                |      | <b>166,653,486</b>                                  | 173,652,265                      |
| Provision against non-performing loans and advances                                             |      |                                                     |                                  |
| – Specific provision                                                                            | 8.1  | (3,606,765)                                         | (3,543,124)                      |
| – General provision against small enterprises and<br>consumer advances (as per SBP regulations) | 8.2  | (70,816)                                            | (40,071)                         |
| – General provision                                                                             | 8.3  | (2,500,000)                                         | (2,500,000)                      |
|                                                                                                 |      | <b>(6,177,581)</b>                                  | (6,083,195)                      |
| Advances - net of provision                                                                     |      | <b>160,475,905</b>                                  | 167,569,070                      |

**8.1** Advances include Rs. 4,259.959 million (31 December 2013: Rs. 3,699.903 million) which have been placed under non-performing status as detailed below:

| 30 June 2014 (Un-audited)         |                  |                |                    |                  |                |                  |                  |                |                  |
|-----------------------------------|------------------|----------------|--------------------|------------------|----------------|------------------|------------------|----------------|------------------|
| Classified advances               |                  |                | Provision required |                  |                | Provision held   |                  |                |                  |
| Domestic                          | Overseas         | Total          | Domestic           | Overseas         | Total          | Domestic         | Overseas         | Total          |                  |
| (Rupees in '000)                  |                  |                |                    |                  |                |                  |                  |                |                  |
| Category of classification        |                  |                |                    |                  |                |                  |                  |                |                  |
| Other assets especially mentioned |                  |                |                    |                  |                |                  |                  |                |                  |
|                                   | 450              | –              | 450                | 45               | –              | 45               | 45               | –              | 45               |
| Substandard                       | 718,167          | –              | 718,167            | 178,736          | –              | 178,736          | 178,736          | –              | 178,736          |
| Doubtful                          | 113,814          | –              | 113,814            | 56,907           | –              | 56,907           | 57,020           | –              | 57,020           |
| Loss                              | 3,025,150        | 402,378        | 3,427,528          | 2,968,466        | 402,378        | 3,370,844        | 2,968,586        | 402,378        | 3,370,964        |
|                                   | <u>3,857,581</u> | <u>402,378</u> | <u>4,259,959</u>   | <u>3,204,154</u> | <u>402,378</u> | <u>3,606,532</u> | <u>3,204,387</u> | <u>402,378</u> | <u>3,606,765</u> |



31 December 2013 (Audited)

| Category of classification        | Classified advances |                |                  | Provision required |                |                  | Provision held   |                |                  |
|-----------------------------------|---------------------|----------------|------------------|--------------------|----------------|------------------|------------------|----------------|------------------|
|                                   | Domestic            | Overseas       | Total            | Domestic           | Overseas       | Total            | Domestic         | Overseas       | Total            |
|                                   |                     |                |                  | (Rupees in '000)   |                |                  |                  |                |                  |
| Other assets especially mentioned | 16,121              | -              | 16,121           | -                  | -              | -                | -                | -              | -                |
| Substandard                       | 56,807              | -              | 56,807           | 14,208             | -              | 14,208           | 14,208           | -              | 14,208           |
| Doubtful                          | 98,528              | -              | 98,528           | 49,264             | -              | 49,264           | 49,264           | -              | 49,264           |
| Loss                              | 3,099,517           | 428,930        | 3,528,447        | 3,050,722          | 428,930        | 3,479,652        | 3,050,722        | 428,930        | 3,479,652        |
|                                   | <u>3,270,973</u>    | <u>428,930</u> | <u>3,699,903</u> | <u>3,114,194</u>   | <u>428,930</u> | <u>3,543,124</u> | <u>3,114,194</u> | <u>428,930</u> | <u>3,543,124</u> |

**8.2** General provision represents provision amounting to Rs. 48.155 million (31 December 2013: 40.071 million) against consumer finance portfolio and Rs. 22.661 million (31 December 2013: Nil) against advances to small enterprises as required by the Prudential Regulation issued by SBP.

**8.3** In line with its prudent policies, the Bank has also made general provision of Rs. 2,500 million (31 December 2013: Rs. 2,500 million) against its loans and advances portfolio. This general provision is in addition to the requirements of the Prudential Regulations.

(Un-audited) (Audited)  
30 June 31 December  
2014 2013  
(Rupees in '000)

## 9. OPERATING FIXED ASSETS

|                          |                   |                   |
|--------------------------|-------------------|-------------------|
| Capital work-in-progress | 467,189           | 290,963           |
| Property and equipments  | 12,883,091        | 11,477,984        |
| Intangible assets        | 47,298            | 46,630            |
|                          | <u>13,397,578</u> | <u>11,815,577</u> |

(Un-audited)  
Half year ended  
30 June 30 June  
2014 2013  
(Rupees in '000)

**9.1** The following additions were made at cost during the period:

|                                            |                |                |
|--------------------------------------------|----------------|----------------|
| Leasehold land                             | 121,487        | -              |
| Buildings on leasehold land                | 82,911         | 65,319         |
| Improvements to leasehold buildings        | 24,993         | 132,345        |
| Furniture and fixtures                     | 23,916         | 25,538         |
| Electrical, office and computer equipments | 231,955        | 207,790        |
| Vehicles                                   | 85,584         | 144,677        |
| Intangible assets                          | 27,059         | 20,481         |
|                                            | <u>597,905</u> | <u>596,150</u> |



**(Un-audited)**  
**Half year ended**  
**30 June 30 June**  
**2014 2013**  
**(Rupees in '000)**

**9.2** The written down value of fixed assets disposed off during the period were as follows:

|                                            |               |              |
|--------------------------------------------|---------------|--------------|
| Leasehold land                             | 8,533         | —            |
| Furniture and fixtures                     | 1,596         | 352          |
| Electrical, office and computer equipments | 663           | 1,556        |
| Vehicles                                   | 4,027         | 2,264        |
|                                            | <u>14,819</u> | <u>4,172</u> |

**9.3** During the period, the Bank's leasehold land and buildings on leasehold land were revalued by M/s. Iqbal A. Nanjee & Co. on the basis of their professional assessment of the present market value. As a result of revaluation the market value of leasehold land and buildings on leasehold land were determined at Rs. 9,695 million (31 December 2013: Rs. 8,444 million). The details of revalued amounts are as follows:

|                                    |                         |
|------------------------------------|-------------------------|
|                                    | <b>(Rupees in '000)</b> |
| Total revalued amount of land      | 4,014,538               |
| Total revalued amount of buildings | 5,680,553               |

Had the land and buildings not been revalued, the total carrying amounts of revalued properties as at 30 June 2014 would have been as follows:

|          |                         |
|----------|-------------------------|
|          | <b>(Rupees in '000)</b> |
| Land     | 3,424,233               |
| Building | 4,953,894               |

|                         |                    |
|-------------------------|--------------------|
| <b>(Un-audited)</b>     | <b>(Audited)</b>   |
| <b>30 June</b>          | <b>31 December</b> |
| <b>2014</b>             | <b>2013</b>        |
| <b>(Rupees in '000)</b> |                    |

**10. BORROWINGS**

**Secured**

Borrowings from the State Bank of Pakistan under:

|                                                                                 |                   |            |
|---------------------------------------------------------------------------------|-------------------|------------|
| – Export refinance scheme                                                       | 11,361,209        | 15,065,898 |
| – Long term financing for export oriented projects                              | 95,298            | 156,637    |
| – Long term financing for imported and locally manufactured plant and machinery | 3,438,103         | 3,225,277  |
| – Financing facility for storage of agricultural produce                        | 89,426            | 120,727    |
|                                                                                 | <u>14,984,036</u> | 18,568,539 |
| Repurchase agreement borrowings                                                 | 3,841,800         | 10,911,487 |
|                                                                                 | <u>18,825,836</u> | 29,480,026 |

**Unsecured**

Borrowings from financial institutions  
Overdrawn nostros accounts

|                   |                   |
|-------------------|-------------------|
| 444,621           | —                 |
| 1,199,767         | —                 |
| <u>1,644,388</u>  | —                 |
| <u>20,470,224</u> | <u>29,480,026</u> |



(Un-audited) (Audited)  
**30 June 31 December**  
**2014 2013**  
 Note (Rupees in '000)

## 11. DEPOSITS AND OTHER ACCOUNTS

### Customers

|                                     |                    |                    |
|-------------------------------------|--------------------|--------------------|
| Fixed deposits                      | 86,124,926         | 82,536,366         |
| Savings deposits                    | 125,165,792        | 124,273,324        |
| Current accounts - Remunerative     | 54,950,365         | 41,157,487         |
| Current accounts - Non-remunerative | 140,525,891        | 124,061,833        |
|                                     | <b>406,766,974</b> | <b>372,029,010</b> |

### Financial institutions

|                           |                    |                    |
|---------------------------|--------------------|--------------------|
| Remunerative deposits     | 9,649,458          | 13,448,617         |
| Non-remunerative deposits | 575,172            | 621,201            |
|                           | <b>10,224,630</b>  | <b>14,069,818</b>  |
|                           | <b>416,991,604</b> | <b>386,098,828</b> |

## 12. SUB-ORDINATED LOANS - UNSECURED

|                                                     |      |                  |                  |
|-----------------------------------------------------|------|------------------|------------------|
| Term Finance Certificates (TFCs) - II - (Quoted)    | 12.1 | 1,495,800        | 1,496,100        |
| Term Finance Certificates (TFCs) - III - (Unquoted) | 12.2 | 1,992,000        | 1,992,800        |
| Term Finance Certificates (TFCs) - IV - (Unquoted)  | 12.3 | 2,996,400        | 2,997,000        |
|                                                     |      | <b>6,484,200</b> | <b>6,485,900</b> |

### 12.1 Term Finance Certificates - II (Quoted)

|             |                                                                                       |
|-------------|---------------------------------------------------------------------------------------|
| Total issue | Rupees 1,500 million                                                                  |
| Rating      | <b>AA</b>                                                                             |
| Rate        | Payable six monthly at average six months' KIBOR plus 1.95% without any floor and cap |
| Redemption  | 6 - 84th month: 0.28%; 90th and 96th month: 49.86% each                               |
| Tenor       | 8 years                                                                               |
| Maturity    | February 2015                                                                         |

### 12.2 Term Finance Certificates - III (Unquoted)

|             |                                                                                         |
|-------------|-----------------------------------------------------------------------------------------|
| Total issue | Rupees 2,000 million                                                                    |
| Rating      | <b>AA</b>                                                                               |
| Rate        | Payable three monthly at 15.50% p.a. for first 5 years and 16.00% p.a. for next 3 years |
| Redemption  | 3rd - 84th month: 0.56%; 87th, 90th, 93rd and 96th month: 24.86% each                   |
| Tenor       | 8 years                                                                                 |
| Maturity    | June 2017                                                                               |



### 12.3 Term Finance Certificates - IV (Unquoted)

|             |                                                                                       |
|-------------|---------------------------------------------------------------------------------------|
| Total issue | Rupees 3,000 million                                                                  |
| Rating      | <b>AA</b>                                                                             |
| Rate        | Payable six monthly at 15.00% p.a. for first 5 years and 15.50% p.a. for next 5 years |
| Redemption  | 6th - 108th month: 0.36%; 114th and 120th month: 49.82% each                          |
| Tenor       | 10 years                                                                              |
| Maturity    | June 2021                                                                             |

|                                                                                                              | Note | (Un-audited)<br>30 June<br>2014<br>(Rupees in '000) | (Audited)<br>31 December<br>2013 |
|--------------------------------------------------------------------------------------------------------------|------|-----------------------------------------------------|----------------------------------|
| <b>13. SURPLUS ON REVALUATION OF ASSETS<br/>- NET OF TAX</b>                                                 |      |                                                     |                                  |
| Operating fixed assets                                                                                       | 13.1 | <b>2,775,185</b>                                    | 1,722,912                        |
| Available for sale investments                                                                               | 13.2 | <b>711,343</b>                                      | 371,444                          |
|                                                                                                              |      | <b>3,486,528</b>                                    | 2,094,356                        |
| <b>13.1 Operating fixed assets</b>                                                                           |      |                                                     |                                  |
| Balance at the beginning of the period / year                                                                |      | <b>2,318,881</b>                                    | 2,376,309                        |
| Surplus on revaluation of the Bank's properties during the period / year                                     |      | <b>1,327,022</b>                                    | -                                |
| Transferred to unappropriated profit in respect of incremental depreciation charged during the period / year |      | <b>(30,592)</b>                                     | (57,428)                         |
|                                                                                                              |      | <b>3,615,311</b>                                    | 2,318,881                        |
| Related deferred tax liability on:                                                                           |      |                                                     |                                  |
| Balance at the beginning of the period / year                                                                |      | <b>595,969</b>                                      | 616,069                          |
| Revaluation of Bank's properties during the period / year                                                    |      | <b>254,864</b>                                      | -                                |
| Incremental depreciation charged during the period / year transferred to profit and loss account             |      | <b>(10,707)</b>                                     | (20,100)                         |
|                                                                                                              |      | <b>(840,126)</b>                                    | (595,969)                        |
|                                                                                                              |      | <b>2,775,185</b>                                    | 1,722,912                        |
| <b>13.2 Available for sale investments</b>                                                                   |      |                                                     |                                  |
| Federal Government Securities                                                                                |      | <b>290,159</b>                                      | 190,125                          |
| Fully paid-up ordinary shares                                                                                |      | <b>452,943</b>                                      | 182,202                          |
| Term finance certificates, sukuks, other bonds and others                                                    |      | <b>45,905</b>                                       | 28,883                           |
| Units of mutual funds                                                                                        |      | <b>165,853</b>                                      | 103,842                          |
|                                                                                                              |      | <b>954,860</b>                                      | 505,052                          |
| Related deferred tax                                                                                         |      | <b>(243,517)</b>                                    | (133,608)                        |
|                                                                                                              |      | <b>711,343</b>                                      | 371,444                          |



|                                                                                           | (Un-audited)<br>30 June<br>2014<br>(Rupees in '000) | (Audited)<br>31 December<br>2013 |
|-------------------------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------|
| <b>14. CONTINGENCIES AND COMMITMENTS</b>                                                  |                                                     |                                  |
| <b>14.1 Direct Credit Substitutes</b>                                                     |                                                     |                                  |
| <b>Financial guarantees issued favouring:</b>                                             |                                                     |                                  |
| – Financial institutions                                                                  | 152,363                                             | 308,098                          |
| – Others                                                                                  | 77,166                                              | 171,805                          |
|                                                                                           | <u>229,529</u>                                      | <u>479,903</u>                   |
| <b>14.2 Transaction-related contingent liabilities</b>                                    |                                                     |                                  |
| <b>Guarantees issued favouring:</b>                                                       |                                                     |                                  |
| – Government                                                                              | 16,213,068                                          | 13,305,949                       |
| – Financial institutions                                                                  | 301,997                                             | 238,651                          |
| – Others                                                                                  | 6,736,127                                           | 6,112,025                        |
|                                                                                           | <u>23,251,192</u>                                   | <u>19,656,625</u>                |
| <b>14.3 Trade-related contingent liabilities</b>                                          |                                                     |                                  |
| Letters of credit                                                                         | 79,543,703                                          | 70,207,859                       |
| Acceptances                                                                               | 10,249,216                                          | 6,895,498                        |
|                                                                                           | <u>89,792,919</u>                                   | <u>77,103,357</u>                |
| <b>14.4 Commitments in respect of forward lending</b>                                     |                                                     |                                  |
| Commitments to extend credit (excluding<br>commitments that are unilaterally cancellable) | <u>3,453,439</u>                                    | <u>1,130,970</u>                 |
| <b>14.5 Commitments in respect of forward exchange<br/>contracts</b>                      |                                                     |                                  |
| Purchase                                                                                  | <u>28,912,400</u>                                   | <u>23,468,276</u>                |
| Sale                                                                                      | <u>22,550,260</u>                                   | <u>20,363,924</u>                |
| The maturities of above contracts are spread over a<br>period upto one year.              |                                                     |                                  |
| <b>14.6 Commitments for the acquisition of operating<br/>fixed assets</b>                 | <u>218,246</u>                                      | <u>154,299</u>                   |



| (Un-audited)     |                 |                 |                 |
|------------------|-----------------|-----------------|-----------------|
| Half year ended  |                 | Quarter ended   |                 |
| 30 June<br>2014  | 30 June<br>2013 | 30 June<br>2014 | 30 June<br>2013 |
| (Rupees in '000) |                 |                 |                 |

#### 15. MARK-UP / RETURN / INTEREST EARNED

|                                                 |            |            |            |           |
|-------------------------------------------------|------------|------------|------------|-----------|
| On loans and advances to:                       |            |            |            |           |
| Customers                                       | 7,396,330  | 6,500,332  | 3,683,500  | 3,134,647 |
| Financial institutions                          | 114,155    | 108,761    | 53,241     | 86,627    |
|                                                 | 7,510,485  | 6,609,093  | 3,736,741  | 3,221,274 |
| On investments:                                 |            |            |            |           |
| Available for sale securities                   | 7,865,441  | 9,195,456  | 4,526,758  | 4,624,207 |
| Held to maturity securities                     | 5,138,296  | 3,342,122  | 2,606,334  | 1,650,783 |
|                                                 | 13,003,737 | 12,537,578 | 7,133,092  | 6,274,990 |
| On deposits with financial institutions         | 34,690     | 35,619     | 15,832     | 17,645    |
| On securities purchased under resale agreements | 48,527     | 24,972     | 31,013     | 9,736     |
| On call money lendings                          | 22         | 1,000      | –          | 398       |
|                                                 | 20,597,461 | 19,208,262 | 10,916,678 | 9,524,043 |

| (Un-audited)     |                 |                 |                 |
|------------------|-----------------|-----------------|-----------------|
| Half year ended  |                 | Quarter ended   |                 |
| 30 June<br>2014  | 30 June<br>2013 | 30 June<br>2014 | 30 June<br>2013 |
| (Rupees in '000) |                 |                 |                 |

#### 16. MARK-UP / RETURN / INTEREST EXPENSED

|                                                |            |            |           |           |
|------------------------------------------------|------------|------------|-----------|-----------|
| On deposits                                    | 9,675,784  | 8,983,152  | 4,974,995 | 4,510,132 |
| On sub-ordinated loans                         | 464,841    | 462,362    | 234,743   | 230,029   |
| On securities sold under repurchase agreements | 900,026    | 1,879,368  | 682,070   | 879,991   |
| On borrowings from SBP                         | 701,544    | 716,777    | 334,715   | 354,131   |
| On other borrowings                            | 178,076    | 155,568    | 91,435    | 66,555    |
|                                                | 11,920,271 | 12,197,227 | 6,317,958 | 6,040,838 |



(Un-audited)

| Half year ended |                 | Quarter ended   |                 |
|-----------------|-----------------|-----------------|-----------------|
| 30 June<br>2014 | 30 June<br>2013 | 30 June<br>2014 | 30 June<br>2013 |

(Rupees in '000)

**17. BASIC AND DILUTED EARNINGS PER SHARE  
ATTRIBUTABLE TO EQUITY HOLDERS OF THE  
HOLDING COMPANY**

|                                                                               |                                 |                  |                  |                  |
|-------------------------------------------------------------------------------|---------------------------------|------------------|------------------|------------------|
| Profit after taxation - attributable to equity holders of the Holding company | <u>2,968,159</u>                | <u>2,492,492</u> | <u>1,620,913</u> | <u>1,333,936</u> |
|                                                                               | (Number of shares in thousands) |                  |                  |                  |
| Weighted average number of ordinary shares                                    | <u>1,111,425</u>                | <u>1,111,425</u> | <u>1,111,425</u> | <u>1,111,425</u> |
|                                                                               | (Rupees)                        |                  |                  |                  |
| Basic and diluted earnings per share                                          | <u>2.67</u>                     | <u>2.24</u>      | <u>1.46</u>      | <u>1.20</u>      |

(Un-audited)

Half year ended

| 30 June<br>2014 | 30 June<br>2013 |
|-----------------|-----------------|
|-----------------|-----------------|

(Rupees in '000)

**18. CASH AND CASH EQUIVALENTS**

|                                       |                          |                   |
|---------------------------------------|--------------------------|-------------------|
| Cash and balances with treasury banks | <b>33,306,126</b>        | 31,625,786        |
| Balances with other banks             | <b>2,942,309</b>         | 2,164,125         |
| Overdrawn nostros accounts            | <b>(1,199,767)</b>       | (157,808)         |
|                                       | <u><b>35,048,668</b></u> | <u>33,632,103</u> |



## 19. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:

|                                         | Half year ended 30 June 2014 (Un-audited) |                       |                                         |                              |              |
|-----------------------------------------|-------------------------------------------|-----------------------|-----------------------------------------|------------------------------|--------------|
|                                         | Retail<br>Banking                         | Commercial<br>Banking | Retail<br>Brokerage<br>(Rupees in '000) | Inter Segment<br>Elimination | Total        |
| Total income                            | 12,644,503                                | 19,138,937            | 39,637                                  | (9,121,104)                  | 22,701,973   |
| Total expenses                          | (9,590,936)                               | (17,660,045)          | (32,092)                                | 9,121,104                    | (18,161,969) |
| Net income                              | 3,053,567                                 | 1,478,892             | 7,545                                   | —                            | 4,540,004    |
| Segment assets (net of provisions)      | 389,066,766                               | 469,034,596           | 396,788                                 | (370,007,508)                | 488,490,642  |
| Segment non performing loans            | 42,992                                    | 4,216,967             | —                                       | —                            | 4,259,959    |
| Segment provision required              | 41,369                                    | 3,565,163             | —                                       | —                            | 3,606,532    |
| Segment liabilities                     | 387,146,339                               | 443,275,483           | 239,214                                 | (370,007,508)                | 460,653,528  |
| Segment return on net assets (ROA) (%)* | 3.25%                                     | 4.08%                 | 9.99%                                   |                              |              |
| Segment cost of funds (%)*              | 2.48%                                     | 3.98%                 | 13.42%                                  |                              |              |

  

|                                         | Half year ended 30 June 2013 (Un-audited) |                       |                                         |                              |              |
|-----------------------------------------|-------------------------------------------|-----------------------|-----------------------------------------|------------------------------|--------------|
|                                         | Retail<br>Banking                         | Commercial<br>Banking | Retail<br>Brokerage<br>(Rupees in '000) | Inter Segment<br>Elimination | Total        |
| Total income                            | 9,982,420                                 | 19,411,186            | 41,594                                  | (8,330,080)                  | 21,105,120   |
| Total expenses                          | (8,759,162)                               | (16,886,469)          | (27,702)                                | 8,330,080                    | (17,343,253) |
| Net income                              | 1,223,258                                 | 2,524,717             | 13,892                                  | —                            | 3,761,867    |
| Segment assets (net of provisions)      | 337,799,136                               | 458,041,602           | 481,821                                 | (321,251,502)                | 475,071,057  |
| Segment non performing loans            | 43,401                                    | 3,802,299             | —                                       | —                            | 3,845,700    |
| Segment provision required              | 42,572                                    | 3,274,275             | —                                       | —                            | 3,316,847    |
| Segment liabilities                     | 336,662,825                               | 435,560,539           | 325,558                                 | (321,251,502)                | 451,297,420  |
| Segment return on net assets (ROA) (%)* | 2.96%                                     | 4.24%                 | 8.63%                                   |                              |              |
| Segment cost of funds (%)*              | 2.60%                                     | 3.88%                 | 8.51%                                   |                              |              |

\*The percentages have been computed based on closing assets / liabilities figures.



## 20. RELATED PARTY TRANSACTIONS

Related parties of the Group comprise associates (including entities having directors in common with the Group), employee benefit plans, major share holders, directors and key management personnel and their close family members.

Transactions with related parties are carried out at an arm's length basis in terms of the policy as approved by the Board of Directors. The transactions with employees of the Group are carried out in accordance with the terms of their employment.

Transactions for the period / year and balances outstanding as at the period / year end with related parties are summarised as follows:

|                                                                 | As at 30 June 2014 (Un-audited) |                         |                                              |                        | Total        |
|-----------------------------------------------------------------|---------------------------------|-------------------------|----------------------------------------------|------------------------|--------------|
|                                                                 | Associates                      | Non Executive Directors | Key Management Personnel<br>(Rupees in '000) | Employee Benefit Plans |              |
| <b>Deposits</b>                                                 |                                 |                         |                                              |                        |              |
| At the beginning of the period                                  | 1,813,814                       | 142,104                 | 368,941                                      | 174,811                | 2,499,670    |
| Placement during the period                                     | 49,812,141                      | 655,439                 | 1,209,497                                    | 5,045,354              | 56,722,431   |
| Withdrawal during the period                                    | (49,504,440)                    | (587,244)               | (1,183,363)                                  | (5,167,856)            | (56,442,903) |
| At the end of the period                                        | 2,121,515                       | 210,299                 | 395,075                                      | 52,309                 | 2,779,198    |
| <b>Advances</b>                                                 |                                 |                         |                                              |                        |              |
| At the beginning of the period                                  | 1,282,655                       | 126                     | 37,822                                       | –                      | 1,320,603    |
| Addition during the period                                      | 12,878,825                      | 2,886                   | 38,042                                       | –                      | 12,919,753   |
| Repaid during the period                                        | (12,691,845)                    | (2,749)                 | (28,011)                                     | –                      | (12,722,605) |
| At the end of the period                                        | 1,469,635                       | 263                     | 47,853                                       | –                      | 1,517,751    |
| <b>Investments</b>                                              |                                 |                         |                                              |                        |              |
| At the beginning of the period                                  | 1,049,048                       | –                       | –                                            | –                      | 1,049,048    |
| Investment made during the period                               | –                               | –                       | –                                            | –                      | –            |
| Investment redeemed / disposed off / adjusted during the period | 33,613                          | –                       | –                                            | –                      | 33,613       |
| At the end of the period                                        | 1,082,661                       | –                       | –                                            | –                      | 1,082,661    |
| Contingencies and commitments                                   | 844,858                         | –                       | –                                            | –                      | 844,858      |
| As at 31 December 2013 (Audited)                                |                                 |                         |                                              |                        |              |
| (Rupees in '000)                                                |                                 |                         |                                              |                        |              |
| <b>Deposits</b>                                                 |                                 |                         |                                              |                        |              |
| At the beginning of the year                                    | 1,691,582                       | 146,594                 | 294,767                                      | 151,603                | 2,284,546    |
| Placement during the year                                       | 76,167,530                      | 767,897                 | 1,186,282                                    | 4,538,194              | 82,659,903   |
| Withdrawal during the year                                      | (76,045,298)                    | (772,387)               | (1,112,108)                                  | (4,514,986)            | (82,444,779) |
| At the end of the year                                          | 1,813,814                       | 142,104                 | 368,941                                      | 174,811                | 2,499,670    |
| <b>Advances</b>                                                 |                                 |                         |                                              |                        |              |
| At the beginning of the year                                    | 1,615,380                       | 351                     | 28,605                                       | –                      | 1,644,336    |
| Addition during the year                                        | 20,955,131                      | 3,025                   | 45,862                                       | –                      | 21,004,018   |
| Repaid during the year                                          | (21,287,856)                    | (3,250)                 | (36,645)                                     | –                      | (21,327,751) |
| At the end of the year                                          | 1,282,655                       | 126                     | 37,822                                       | –                      | 1,320,603    |
| <b>Investments</b>                                              |                                 |                         |                                              |                        |              |
| At the beginning of the year                                    | 1,279,273                       | –                       | –                                            | –                      | 1,279,273    |
| Investment made during the year                                 | 647,501                         | –                       | –                                            | –                      | 647,501      |
| Investment redeemed / disposed off / adjusted during the year   | (877,726)                       | –                       | –                                            | –                      | (877,726)    |
| At the end of the year                                          | 1,049,048                       | –                       | –                                            | –                      | 1,049,048    |
| Contingencies and commitments                                   | 721,649                         | –                       | –                                            | –                      | 721,649      |



Half year ended 30 June 2014 (Un-audited)

|                                              | Associates | Non<br>Executive<br>Directors | Key<br>Management<br>Personnel<br>(Rupees in '000) | Employee<br>Benefit<br>Plans | Total   |
|----------------------------------------------|------------|-------------------------------|----------------------------------------------------|------------------------------|---------|
| Purchase of fixed assets                     | —          | —                             | —                                                  | —                            | —       |
| Sale of securities                           | 14,842     | —                             | —                                                  | —                            | 14,842  |
| Redemption of mutual funds units             | —          | —                             | —                                                  | —                            | —       |
| Purchase of mutual fund units/securities     | —          | —                             | —                                                  | —                            | —       |
| Mark-up earned                               | 68,386     | —                             | 1,334                                              | —                            | 69,720  |
| Mark-up expensed                             | 46,088     | 3,517                         | 13,947                                             | 8,019                        | 71,571  |
| Bank charges and commission                  | 2,107      | 6                             | 64                                                 | —                            | 2,177   |
| Gain on sale of securities                   | 80         | —                             | —                                                  | —                            | 80      |
| Salaries and allowances                      | —          | —                             | 124,903                                            | —                            | 124,903 |
| Bonus                                        | —          | —                             | 23,518                                             | —                            | 23,518  |
| Contribution to defined<br>contribution plan | —          | —                             | 6,291                                              | —                            | 6,291   |
| Contribution to defined<br>benefit plan      | —          | —                             | 13,606                                             | —                            | 13,606  |
| Staff provident fund                         | —          | —                             | —                                                  | 109,765                      | 109,765 |
| Staff gratuity fund                          | —          | —                             | —                                                  | 84,000                       | 84,000  |
| Directors' fee                               | —          | 1,650                         | —                                                  | —                            | 1,650   |
| Insurance claim received                     | 5,878      | —                             | —                                                  | —                            | 5,878   |
| Insurance premium paid                       | 63,925     | —                             | —                                                  | —                            | 63,925  |
| Dividend income                              | 36,191     | —                             | —                                                  | —                            | 36,191  |
| Brokerage and advisory income                | 2,369      | —                             | —                                                  | —                            | 2,369   |

Half year ended 30 June 2013 (Un-audited)

|                                              | Associates | Non<br>Executive<br>Directors | Key<br>Management<br>Personnel<br>(Rupees in '000) | Employee<br>Benefit<br>Plans | Total   |
|----------------------------------------------|------------|-------------------------------|----------------------------------------------------|------------------------------|---------|
| Purchase of fixed assets                     | 1,047      | —                             | —                                                  | —                            | 1,047   |
| Sale of securities                           | —          | —                             | —                                                  | —                            | —       |
| Redemption of mutual funds units             | 158,659    | —                             | —                                                  | —                            | 158,659 |
| Purchase of mutual fund units/securities     | 26,250     | —                             | —                                                  | —                            | 26,250  |
| Mark-up earned                               | 71,782     | —                             | 771                                                | —                            | 72,553  |
| Mark-up expensed                             | 34,257     | 4,242                         | 9,852                                              | 9,038                        | 57,389  |
| Bank charges and commission                  | 2,395      | 5                             | 57                                                 | —                            | 2,457   |
| Gain on sale of securities                   | 8,659      | —                             | —                                                  | —                            | 8,659   |
| Salaries and allowances                      | —          | —                             | 94,458                                             | —                            | 94,458  |
| Bonus                                        | —          | —                             | 8,542                                              | —                            | 8,542   |
| Contribution to defined<br>contribution plan | —          | —                             | 3,825                                              | —                            | 3,825   |
| Contribution to defined<br>benefit plan      | —          | —                             | 7,442                                              | —                            | 7,442   |
| Staff provident fund                         | —          | —                             | —                                                  | 91,992                       | 91,992  |
| Staff gratuity fund                          | —          | —                             | —                                                  | 60,000                       | 60,000  |
| Directors' fee                               | —          | 1,250                         | —                                                  | —                            | 1,250   |
| Insurance claim received                     | 5,500      | —                             | —                                                  | —                            | 5,500   |
| Insurance premium paid                       | 78,077     | —                             | —                                                  | —                            | 78,077  |
| Dividend income                              | 23,605     | —                             | —                                                  | —                            | 23,605  |
| Brokerage and advisory income                | 769        | —                             | —                                                  | —                            | 769     |



## 21. ISLAMIC BANKING BUSINESS

The Bank is operating 17 Islamic Banking branches in Pakistan at the end of reporting period (31 December 2013: 17 branches). The statement of financial position of these branches as at 30 June 2014 is as follows:

|                                                         |      | (Un-audited)<br>30 June<br>2014 | (Audited)<br>31 December<br>2013 |
|---------------------------------------------------------|------|---------------------------------|----------------------------------|
|                                                         | Note | (Rupees in '000)                |                                  |
| <b>ASSETS</b>                                           |      |                                 |                                  |
| Cash and balances with treasury banks                   |      | 359,849                         | 363,446                          |
| Balances with and due from financial institutions       |      | 60,066                          | 35,677                           |
| Investments                                             |      | 2,584,465                       | 1,493,818                        |
| Islamic financing and related assets                    | 21.1 | 9,396,521                       | 10,647,906                       |
| Operating fixed assets                                  |      | 66,048                          | 62,567                           |
| Other assets                                            |      | 215,039                         | 359,340                          |
| <b>Total assets</b>                                     |      | <b>12,681,988</b>               | <b>12,962,754</b>                |
| <b>LIABILITIES</b>                                      |      |                                 |                                  |
| Bills payable                                           |      | 194,555                         | 112,276                          |
| Due to financial institutions                           |      | 661,232                         | 1,643,761                        |
| Deposits and other accounts                             | 21.2 | 9,189,330                       | 8,617,703                        |
| – Current accounts                                      |      | 2,913,714                       | 2,198,218                        |
| – Saving accounts                                       |      | 1,936,058                       | 1,420,729                        |
| – Term deposits                                         |      | 3,651,194                       | 3,380,965                        |
| – Others                                                |      | 64,910                          | 11,348                           |
| – Deposits from financial institutions-remunerative     |      | 621,508                         | 1,605,680                        |
| – Deposits from financial institutions-non-remunerative |      | 1,946                           | 763                              |
| Due to Head office                                      |      | 995,066                         | 990,000                          |
| Other liabilities                                       |      | 388,170                         | 293,351                          |
| <b>Total liabilities</b>                                |      | <b>(11,428,353)</b>             | <b>(11,657,091)</b>              |
| <b>NET ASSETS</b>                                       |      | <b>1,253,635</b>                | <b>1,305,663</b>                 |
| <b>REPRESENTED BY:</b>                                  |      |                                 |                                  |
| Islamic banking fund                                    |      | 1,100,000                       | 1,000,000                        |
| Accumulated profit                                      |      | 150,875                         | 301,343                          |
|                                                         |      | 1,250,875                       | 1,301,343                        |
| Surplus on revaluation of assets                        |      | 2,760                           | 4,320                            |
|                                                         |      | 1,253,635                       | 1,305,663                        |



|                                                               | (Un-audited)<br>30 June<br>2014<br>(Rupees in '000) | (Audited)<br>31 December<br>2013 |
|---------------------------------------------------------------|-----------------------------------------------------|----------------------------------|
| <b>21.1 Islamic financing and related assets</b>              |                                                     |                                  |
| Murabaha                                                      | 2,484,279                                           | 4,684,555                        |
| Net book value of assets / investments in ijarah under IFAS 2 | 581,730                                             | 202,296                          |
| Diminishing musharika                                         | 3,119,267                                           | 3,056,660                        |
| Istisna                                                       | 1,462,537                                           | 651,646                          |
| Islamic Export refinance murabaha                             | 107,885                                             | 38,934                           |
| Islamic Export refinance istisna                              | 1,282,347                                           | 1,517,077                        |
| Gross financing                                               | 9,038,045                                           | 10,151,168                       |
| Less: general provisioning against consumer financing         | (523)                                               | (523)                            |
| Net financing                                                 | 9,037,522                                           | 10,150,645                       |
| Advance against murabaha                                      | 357,960                                             | 449,831                          |
| Advance against ijarah                                        | 1,039                                               | 47,430                           |
| Islamic financing and related assets - net of provision       | 9,396,521                                           | 10,647,906                       |
| <b>21.1.1 Islamic mode of financing</b>                       |                                                     |                                  |
| Financings / inventory / receivables                          | 9,038,045                                           | 10,151,168                       |
| Advances                                                      | 358,999                                             | 497,261                          |
| Less: general provisioning against consumer financing         | (523)                                               | (523)                            |
|                                                               | 9,396,521                                           | 10,647,906                       |

**21.2** Remunerative deposits which are on Modaraba basis are considered as Redeemable Capital and non-remunerative deposits are classified as being on Qard basis. Deposit and other accounts include redeemable capital of Rs. 6,427.871 million (December 31, 2013: Rs. 6,437.972 million) and deposits on Qard basis of Rs. 2,761.459 million (December 31, 2013: Rs. 2,179.731 million).

## 22. GENERAL

**22.1** Corresponding figures have been re-arranged / re-classified wherever necessary, for the purpose of comparison. However, no significant reclassifications have been made in these consolidated condensed interim financial statements.

**22.2** Figures have been rounded off to the nearest thousand rupees, unless otherwise stated.

**22.3** Figures of the profit and loss account for the quarters ended 30 June 2014 and 30 June 2013 have not been subjected to limited scope review by the auditors.

## 23. DATE OF AUTHORISATION

These consolidated condensed interim financial statements were authorised for issue on 27 August 2014 by the Board of Directors of the Group.

ALI RAZA D. HABIB  
*Chairman*

ABBAS D. HABIB  
*Chief Executive and  
Managing Director*

SYED HASAN ALI BUKHARI  
*Director*

SHAMEEM AHMED  
*Director*