



**THE HUB POWER COMPANY LIMITED**

**ANALYST BRIEFING**

**FY 2024-25**

September 05, 2025



01

HUBCO's Footprint

02

Updates on Group Portfolio

03

Operational Highlights

04

Financial Highlights

05

Awards and Achievements

06

Sustainability Initiatives

07

Community Impact

08

Q & A

# HUBCO's Footprint

*Pakistan's first and one of the largest Independent Power Producer (IPP) and now a diversified group with investments in power, mining, oil & gas, EVs and EV Charging Infrastructure*

HUBCO's mission is to drive sustainable growth through strategic investments in transformative projects, upholding international standards in safety and environment while creating long-term value for Pakistan, our stakeholders and the communities we serve as a responsible corporate leader.



**POWER CAPACITY**  
**2,289 MW**



**E&P (KBOED)**  
**10.7**



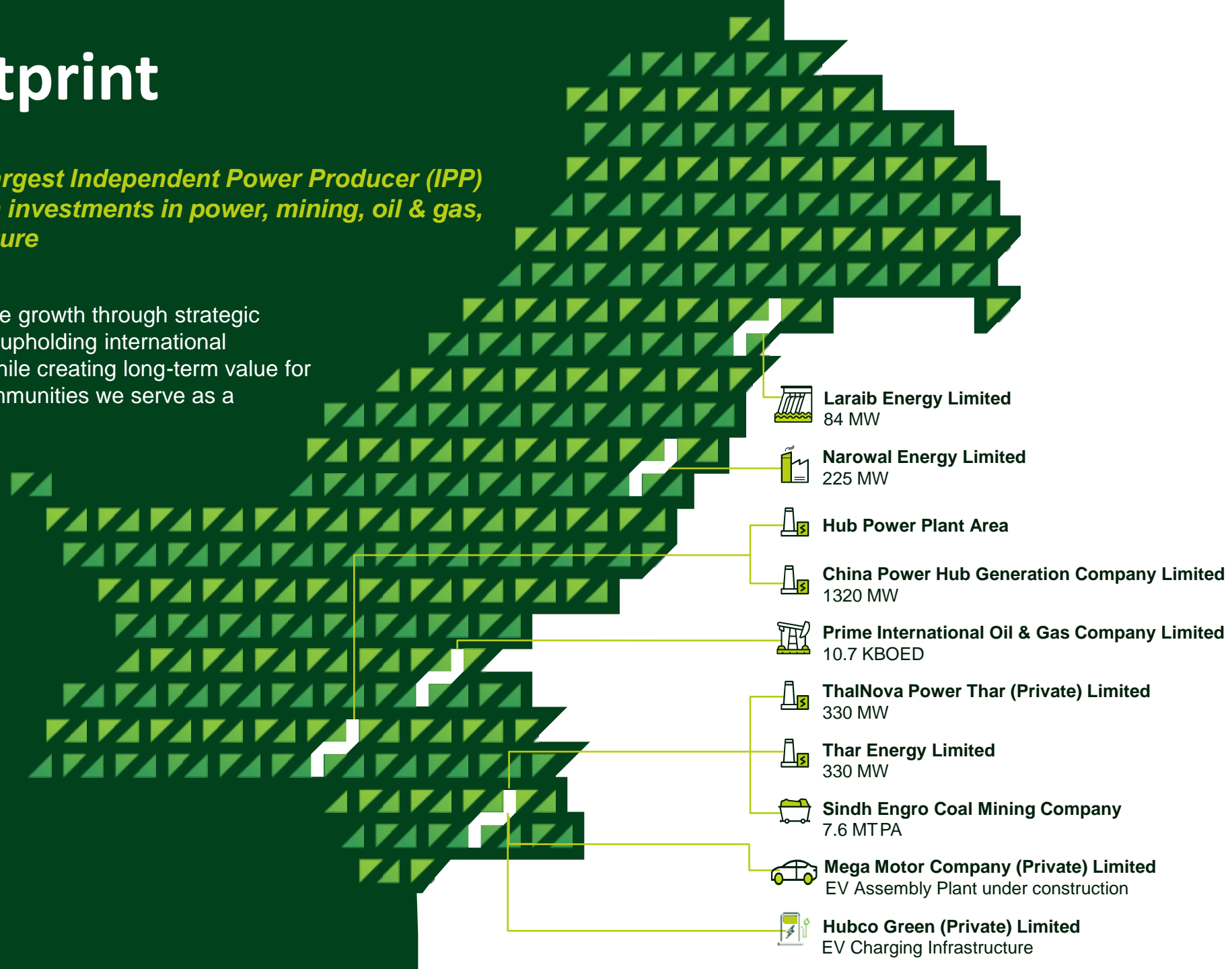
**MINING (MTPA)**  
**7.6**



**REVENUES (USD Mn) / 3Y CAGR**  
**297.68 / 11.5% (FY 2025)**



**PAT (USD Mn) / 5Y CAGR**  
**164.86 / 13.00% (FY 2025)**



- BYD brand launched in Pakistan by Mega Motor Co.
- Introduced three models; Atto 3, Seal and Shark 6
- Extremely positive response received from public  
Bookings remained beyond expectation
- Established Experience Centres / Dealerships in  
Karachi, Lahore and Islamabad
- Commenced construction of a state-of-the-art CKD  
assembly plant in Ghoro, with a production  
capacity of 25,000 units per annum
- First LC established post year-end
- Indicative term sheet for financing signed with the  
local and foreign lenders





- Hubco Green (Pvt.) Ltd. established to develop a robust EV charging network across Pakistan
- Signed collaboration agreements with PSO, PARCO Gunvor and Attock Petroleum Limited (APL) to install EV chargers in major cities and motorways/ highways
- Launched EV charging station from Karachi and expanded installations in Lahore and Islamabad
- Footprint established on motorway in collaboration with PSO by installation at Lahore–Islamabad Motorway
- To address range anxiety associated with EVs, we plan to install a charger every 150-200kms distance along the motorway from Karachi to Peshawar over the next six months



- Availability of our Thar plants remained significantly better than the minimum required under the PPA
- The two plants having a combined total capacity of 660MW, contributed 3,362GWh into the national grid in FY2025, contributing a forex saving of ~USD 290m
- We are confident to declare maiden dividend from each of the companies in H2 2025

- CPHGC, which owns a 1,320MW imported coal-based power plant also maintained availability as required under the PPA
- CPHGC paid out sizable dividend to its shareholders post June 30, 2025

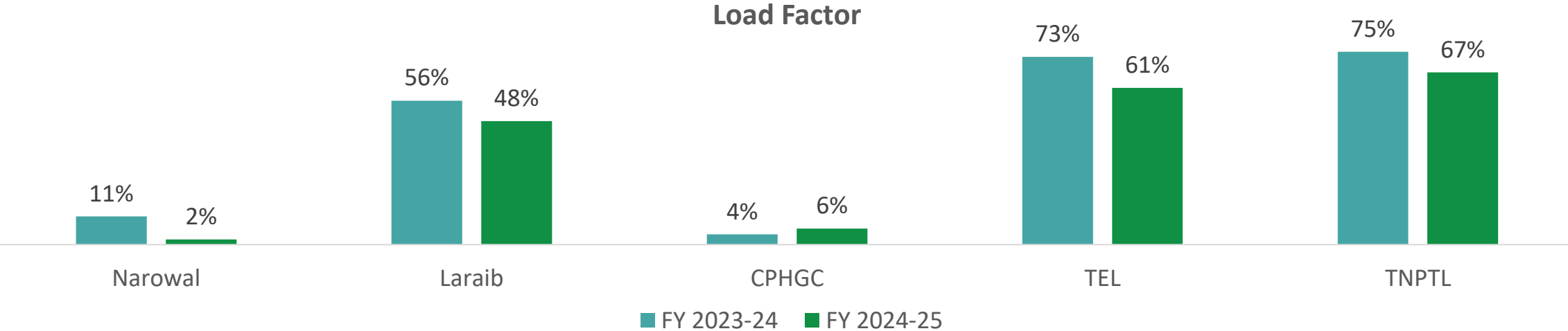
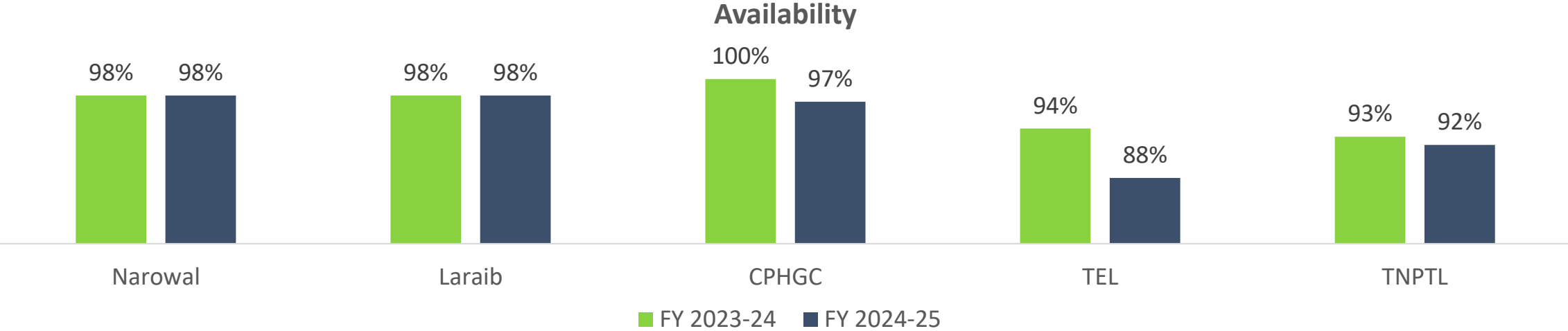




- Ark Metals is engaged in the business of exploration, and development of mineral mines in Pakistan
- Drilling operations and trenching is in process to study and analyze the extent of mineralization

- Prime successfully acquired two new exploration blocks (Sukhpur II & Naing Sharif) and commenced exploration activities
- Farmed into Baran Block and continues to pursue other similar opportunities to maximize production





PPA of Hub plant was prematurely expired during the year, effective October 1, 2024

# Financial Highlights



FY Ended June 30 (PKR Mn)	Unconsolidated			Consolidated		
	2025	2024	% change	2025	2024	% change
Revenue	13,210	41,534	(68%)	83,351	130,526	(36%)
Gross Profit	9,058	30,434	(70%)	39,824	68,346	(42%)
EBITDA	23,691	47,499	(50%)	84,545	123,525	(32%)
Net Profit	19,079	33,879	(44%)	46,131	70,018	(34%)
EPS (PKR)	14.71	26.12	(44%)	35.57	53.98	(34%)

Revenues and associated profits declined pursuant to early termination of Hubco's PPA during the year

The company was able to partially offset impact by:

- Using settlement proceeds to prepay its debts resulting in significant reduction in its finance cost
- Proactive optimization of operating expenses post closure of Hub plant operations
- Collections from power purchaser remained higher than previous years, resulting in improved cash flows across all power generation assets



Achieved Corporate Excellence Award in Power Generation and Distribution Sector by Management Association of Pakistan



- Recognized for excellence in Health, Safety & Environmental performance at Hub Power Plant and Narowal Energy Limited at the 10th Int'l Awards on Environment, Health & Safety by The Professional Network
- Received Environmental Management Award at the 10th Int'l Awards on Environment, Health & Safety by The Professional Network



Secured the Top 25 Companies Award by Pakistan Stock Exchange





- ESG policy development
- Mangrove plantation in collaboration with IUCN
- WWF Green Office Certification at head office and plant sites
- Sustainability reporting aligned with IFRS (S1 & S2), GRI, SECP & SASB requirements
- Compliance with OSHA CFR 1910, ISO 45001, ISO 14001 and PSM
- Water and waste management (e.g., hazardous waste disposal, waste segregation)
- Sustainable procurement initiative
- Tree plantation drive

## EDUCATION



- Sponsoring school education with TCF
- Provided scholarships to engineering students of MUST



## LIVELIHOOD



- Digital marketing skills training for females
- Hosted a mega career counselling event for females
- Computer skills training for females

## HEALTHCARE



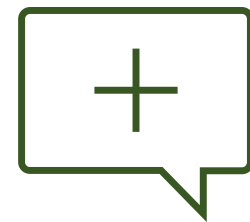
- Nutrition support to new and expecting mothers
- Medical camps
- Polio vaccination drives for animals



## INFRASTRUCTURE



- Installed RO plants
- Constructed pit latrines
- Renovated health facilities in Thar Block-2
- Computer labs in Government schools and colleges



**Q&A Session**