



THALINDUSTRIES
CORPORATION

The Thal Industries Corporation Limited (PSX: TICL)

Corporate Briefing Session 2025
January 30, 2025 At 11:00 A.M

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- **Company Profile**
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Company Profile - Introduction

- **Incorporated as a public limited company on Sep 07, 1953**
- **Commenced its business as a sugar manufacturer on Mar 26, 1954**
- **Listed on Pakistan Stock Exchange in 1955**
- **Has two production units:**
 - I. Unit 1 - Layyah Sugar Mills , Layyah**
 - II. Unit 2 - Safina Sugar Mills , Lalian District Chinniot**
- **Provided employment to 645 employees during the year 2023-24**

Company Profile – Board of Directors

CHAIRPERSON

Mrs. Qaiser Shamim Khan

DIRECTORS

Mr. Muhammad Shamim Khan (D)

Mrs. Qaiser Shamim Khan (D)

Mr. Adnan Ahmed Khan (D)

Mr. Nauman Ahmed Khan (D)

Mrs. Farrah Khan (D)

Mrs. Sarah Hajra Khan (D)

Mr. Muhammad Khan (D)

Mr. Farid ud Din Ahmad (ID)

Mr. Muhammad Ashraf Khan Durani (ID)

Mr. Anwar Ahmed Khan (ID)

CHIEF EXECUTIVE

Mr. Muhammad Shamim Khan

AUDIT COMMITTEE

Mr. Muhammad Ashraf Khan Durani (Chairman)

Mrs. Qaiser Shamim Khan (Member)

Mr. Adnan Ahmed Khan (Member)

RISK MANAGEMENT COMMITTEE

Mr. Farid Ud Din Ahmed (Chairman)

Mr. Muhammad Ashraf Khan Durani (Member)

COMPANY SECRETARY

Mr. Wasif Mahmood

MANAGING DIRECTOR

Mr. Nauman Ahmed Khan

HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. Farid Ud Din Ahmed (Chairman)

Mr. Adnan Ahmed Khan (Member)

Mr. Muhammad Khan (Member)

NOMINATION COMMITTEE

Mr. Farid Ud Din Ahmed (Chairman)

Mr. Muhammad Ashraf Khan Durani (Member)

CHIEF FINANCIAL OFFICER

Mr. Hafiz Muhammad Arif

Company Profile – Production Units & Products

Unit 1: Layyah Sugar Mills

Designated sugarcane crushing capacity of 18,000 TCD

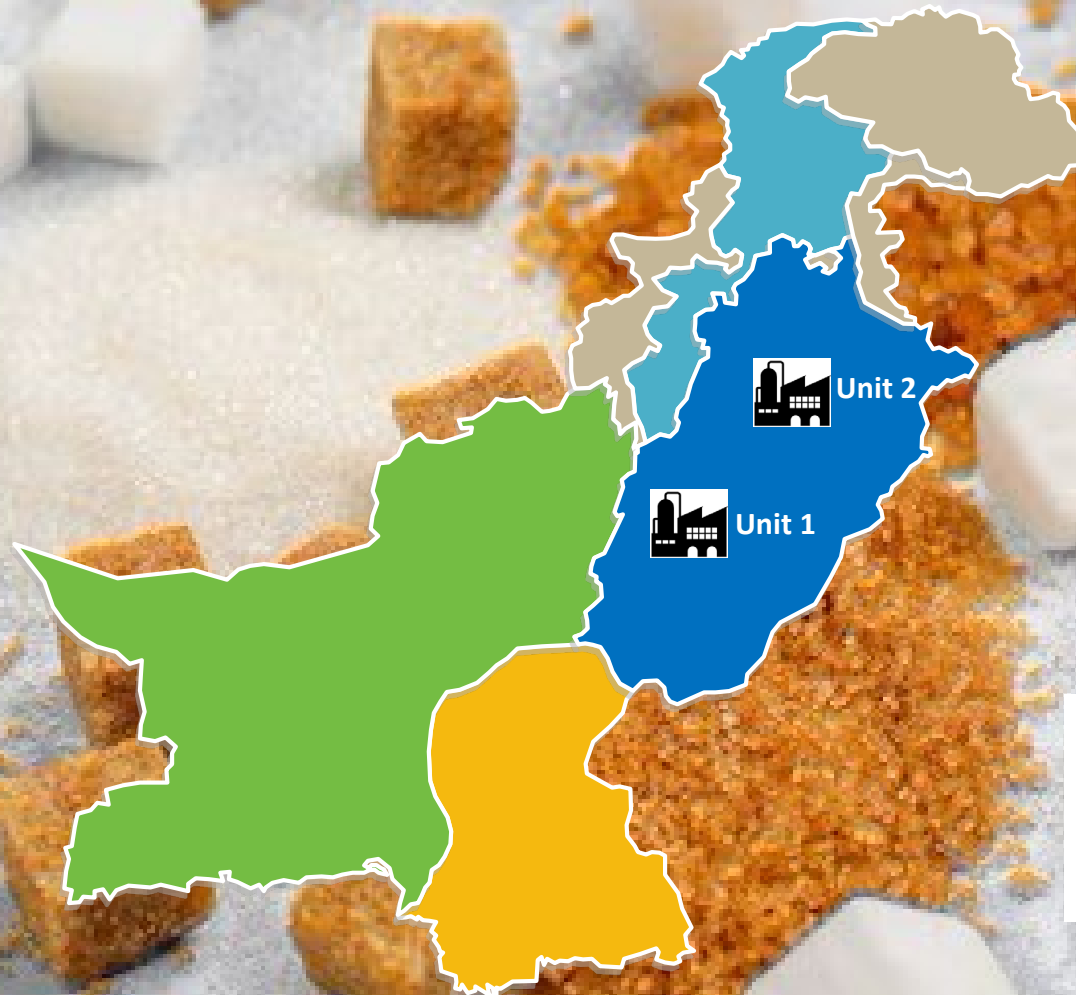
Bagasse based power generation capacity of more than **45MW**

Unit 2: Safina Sugar Mills

Designated sugarcane crushing capacity of 12,000 TCD

Bagasse based power generation capacity of more than **13MW**

Selling 22.5MW of electricity to CPPA(G)L from Unit-1, under Bagasse Based Upfront Tariff Policy 2013



Products



Ultra White Refined Sugar
ICUMSA: <45



White Refined Sugar
(Fine Grain)
ICUMSA: <60



White Refined Sugar
ICUMSA: <100



Molasses
BRX: 90 Degrees
PURITY: 48%



Bio Fertilizer
ORGANIC CARBON: ~25%

Company Profile – Associated Businesses & Certifications



ALMOIZ
INDUSTRIES LIMITED



Corporate Member



Baba Farid
Sugar Mills Limited



Moiz Textile Mills Ltd



Naubahar Bottling Company (Pvt) Ltd.



Company Profile – Our Vision & Values

“Leading through quality and innovation”



PIONEERING NEW IDEAS
To drive business growth.



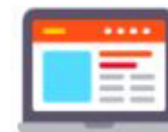
BUILDING TRUSTING RELATIONSHIP
To convert key stakeholders to advocate.



ENSURING QUALITY AT ALL LEVELS
To aim for excellence.



PROMOTING SUSTAINABLE FUTURE
To protect and enrich our communities.



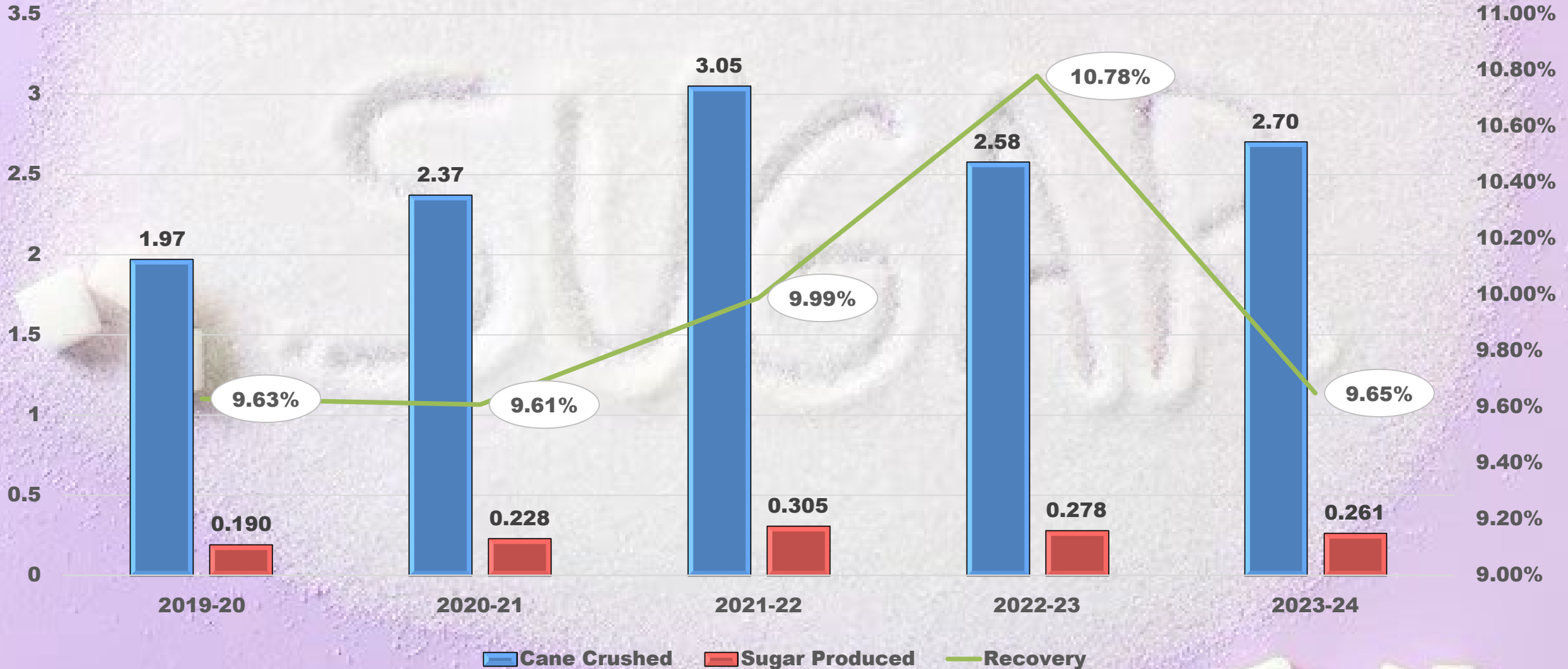
ADVANCING THROUGH TECHNOLOGY
To improve productivity and quality.



RESPECTING AND WINNING TOGETHER
To develop high-performance teams.

Financial Review – Operational Highlights

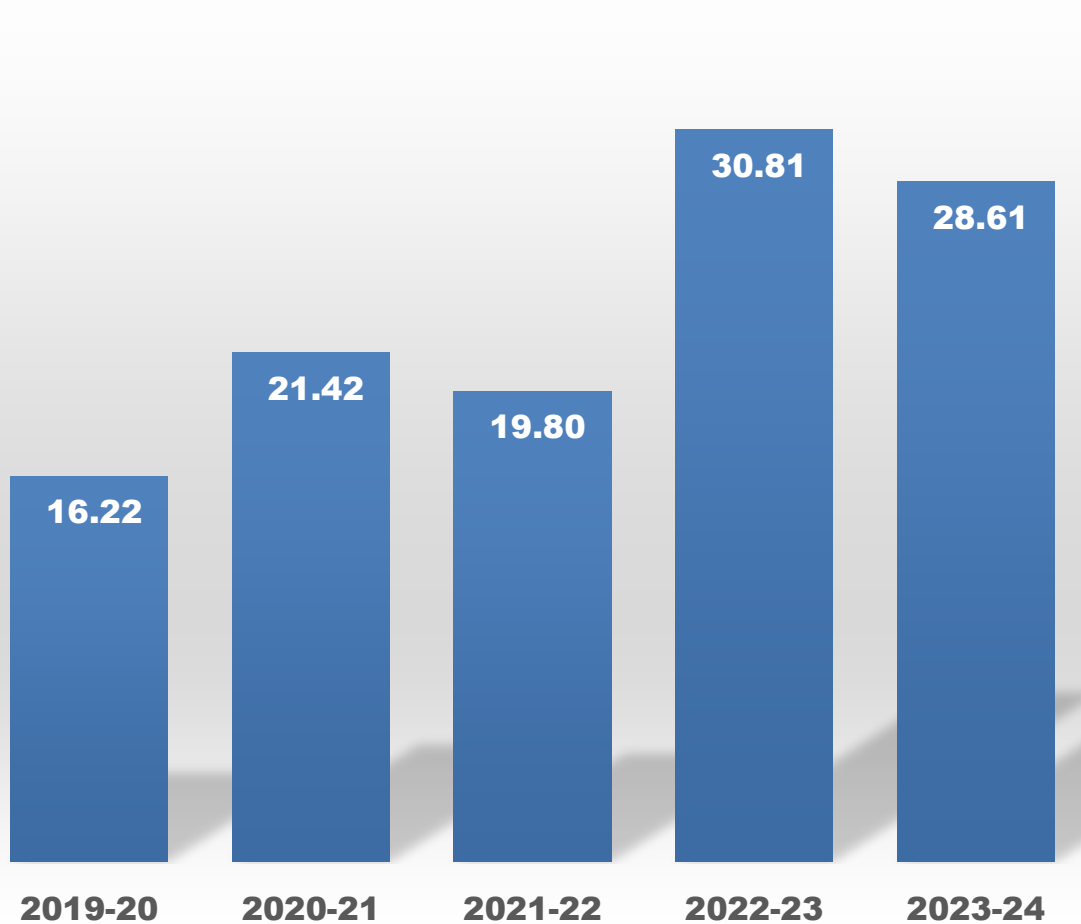
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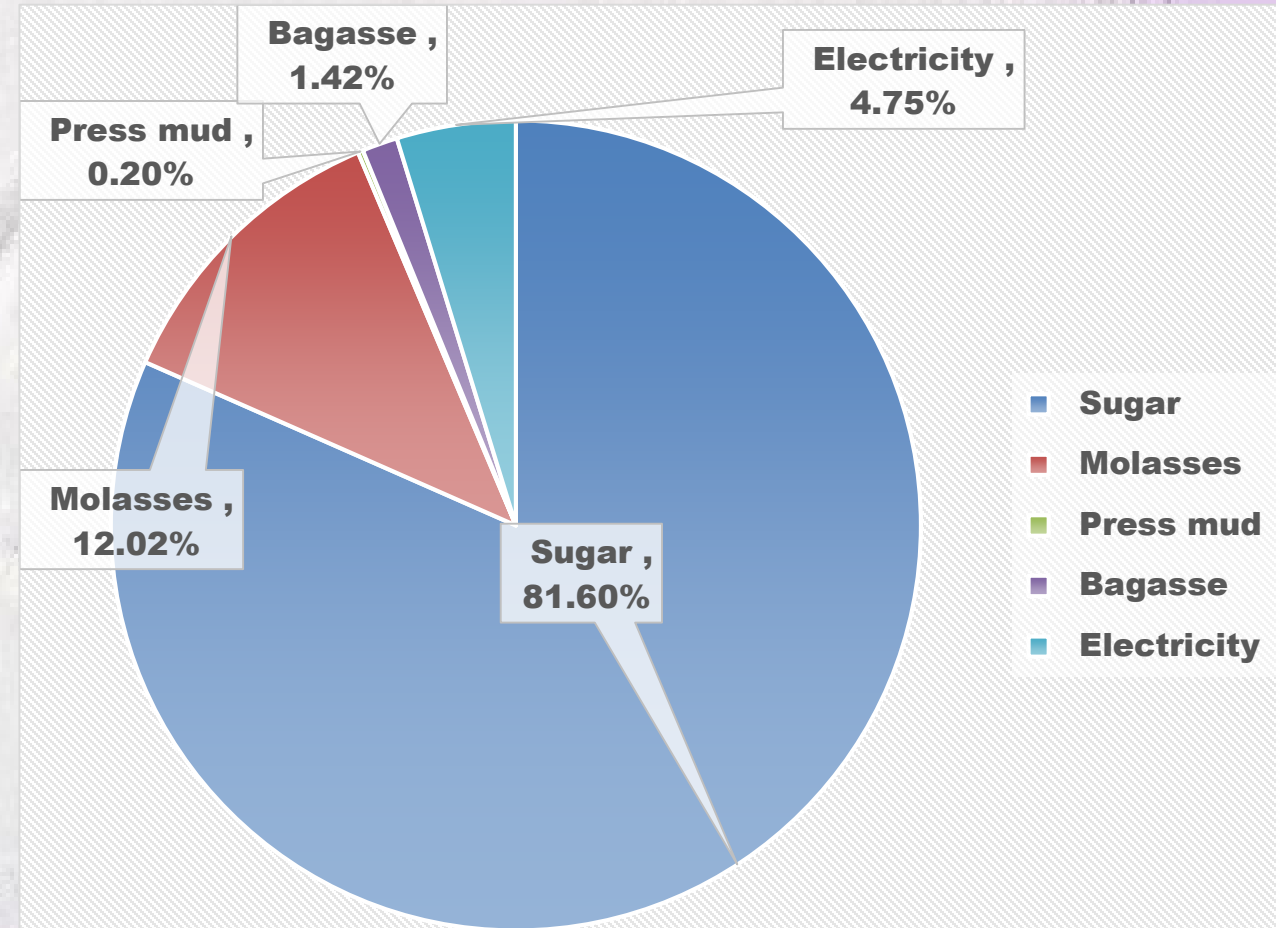
Financial Review – Net Sales

Sales grew at 5-year CAGR of 15.24%

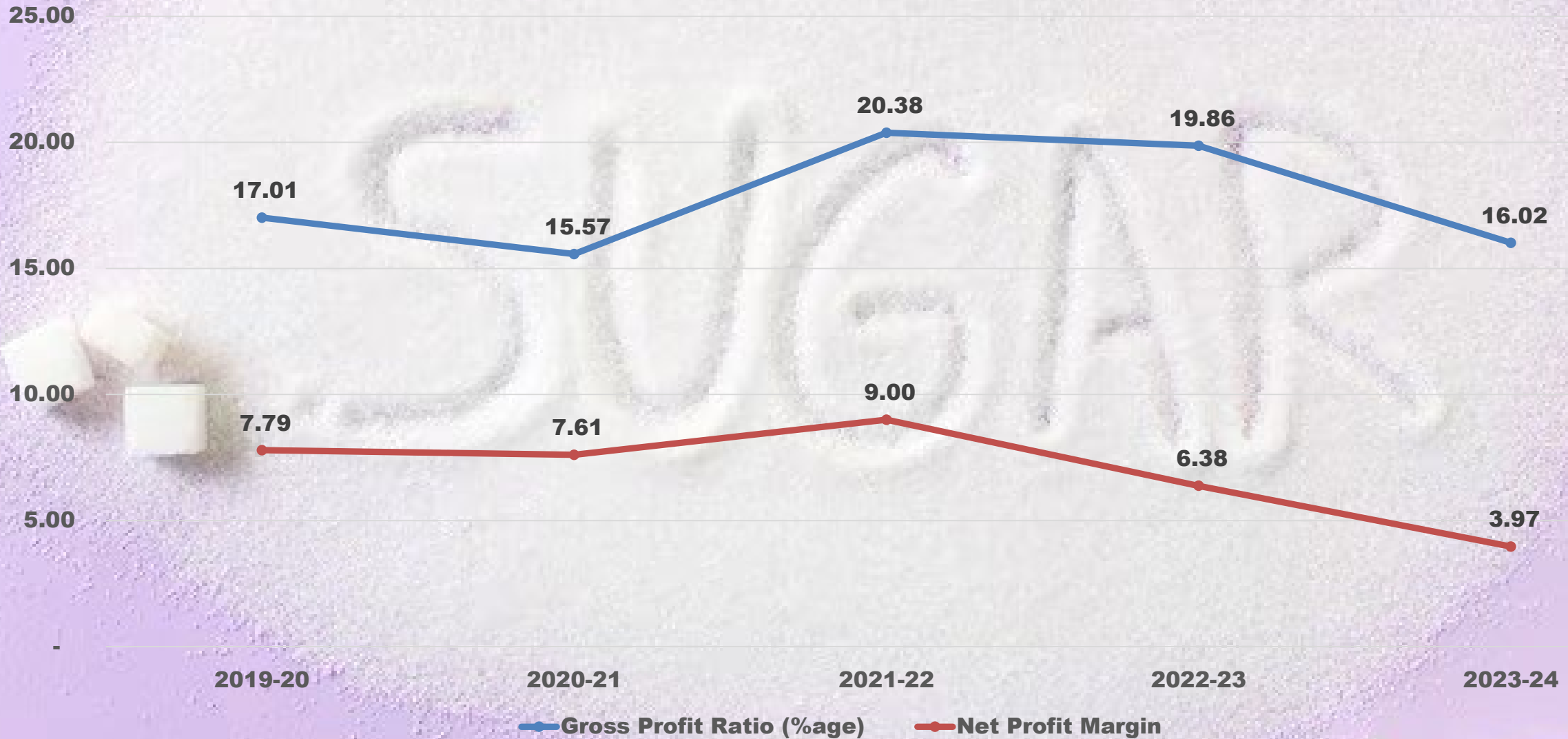
PKR Bn



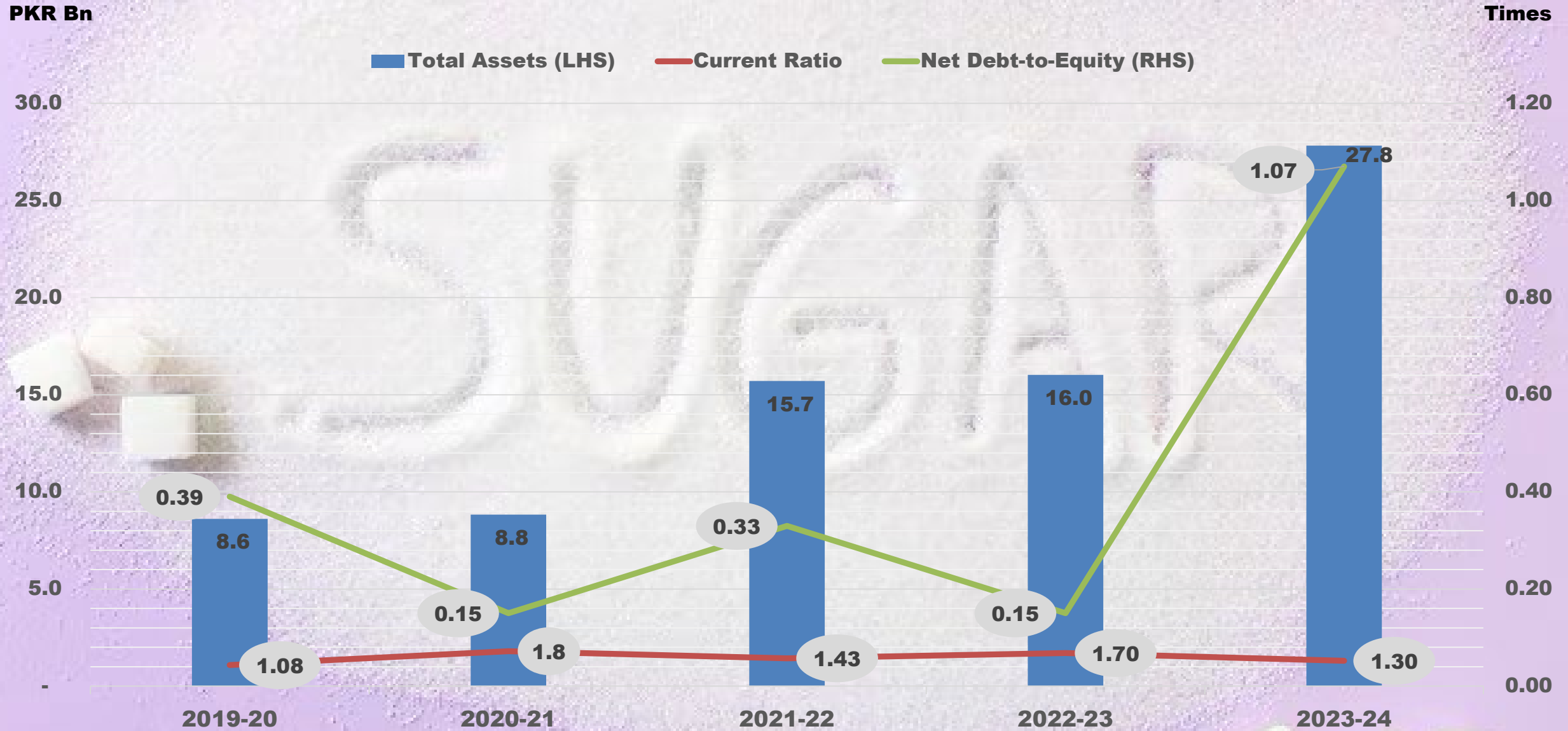
Revenue Breakup 2023-24



Financial Review – Gross Profit & Net Profit Margins



Financial Review – Total Assets, Current Ratio & Net Debt/Equity

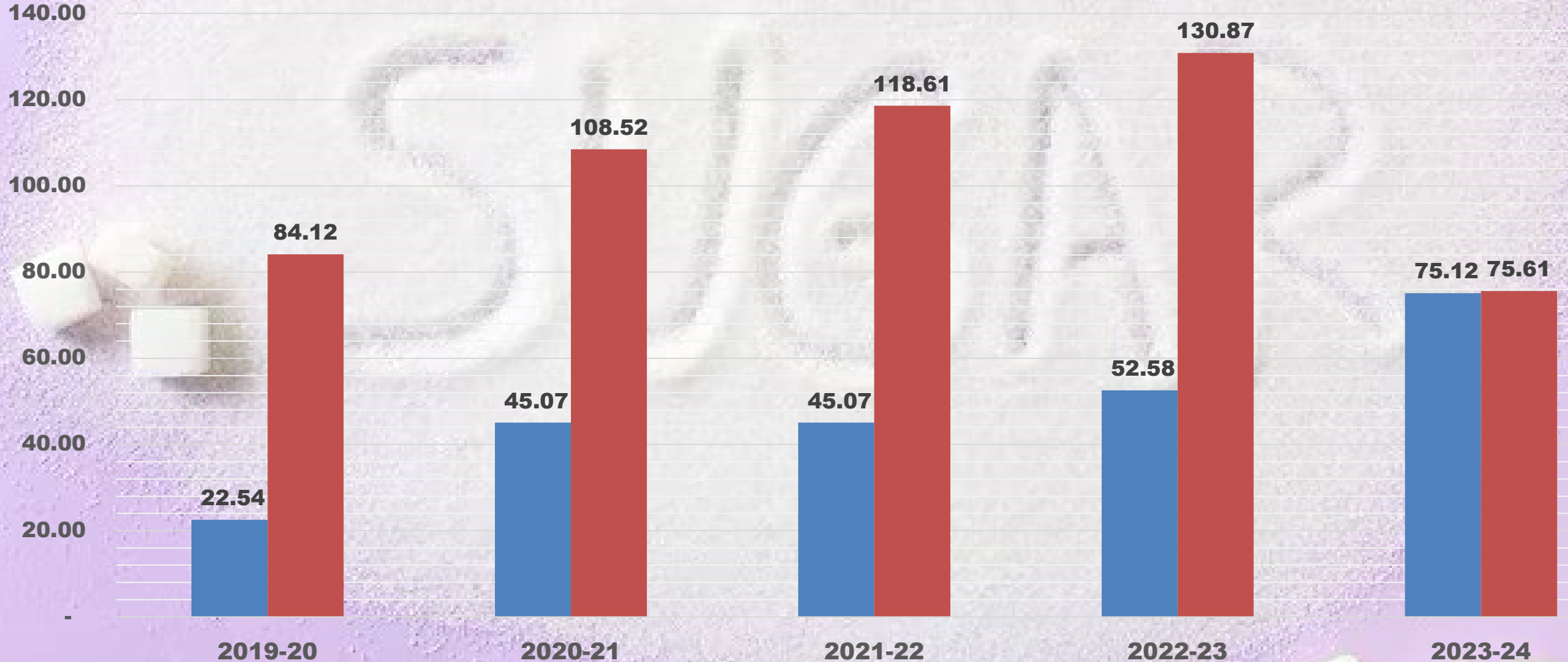


Financial Review – EPS & Dividend Paid

PKR

■ Dividend Paid (Rs in million)

■ Earning/(Loss) Per Share (Rs.)



Future Outlook

- **Sugarcane crop size and sugar production remain consistent with the previous year.**
- **Mills have autonomy to set procurement prices, finalized at season's end.**
- **Excess sugar has depressed prices, challenging mills' ability to pay farmers. Export opportunities are crucial to address the surplus and improve foreign currency reserves.**
- **The State Bank of Pakistan reduced the policy rate to 13% in December 2024, easing cash flows and profitability.**
- **Inflation and high operating costs demand strategic financial planning to sustain operations.**
- **Profitability hinges on cane procurement costs, recovery rates, and sugar prices, with global conflicts affecting the domestic economy.**

Questions & Answers



Thank You!

