

PACKAGING THE FUTURE

Securing Food, Sustaining Lives

CORPORATE BRIEFING SESSION

**FOR THE YEAR ENDED 2024 &
1ST QUARTER ENDED SEPTEMBER 2025**





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Agenda



Company Overview



Key Drivers



Business Overview



Outlook



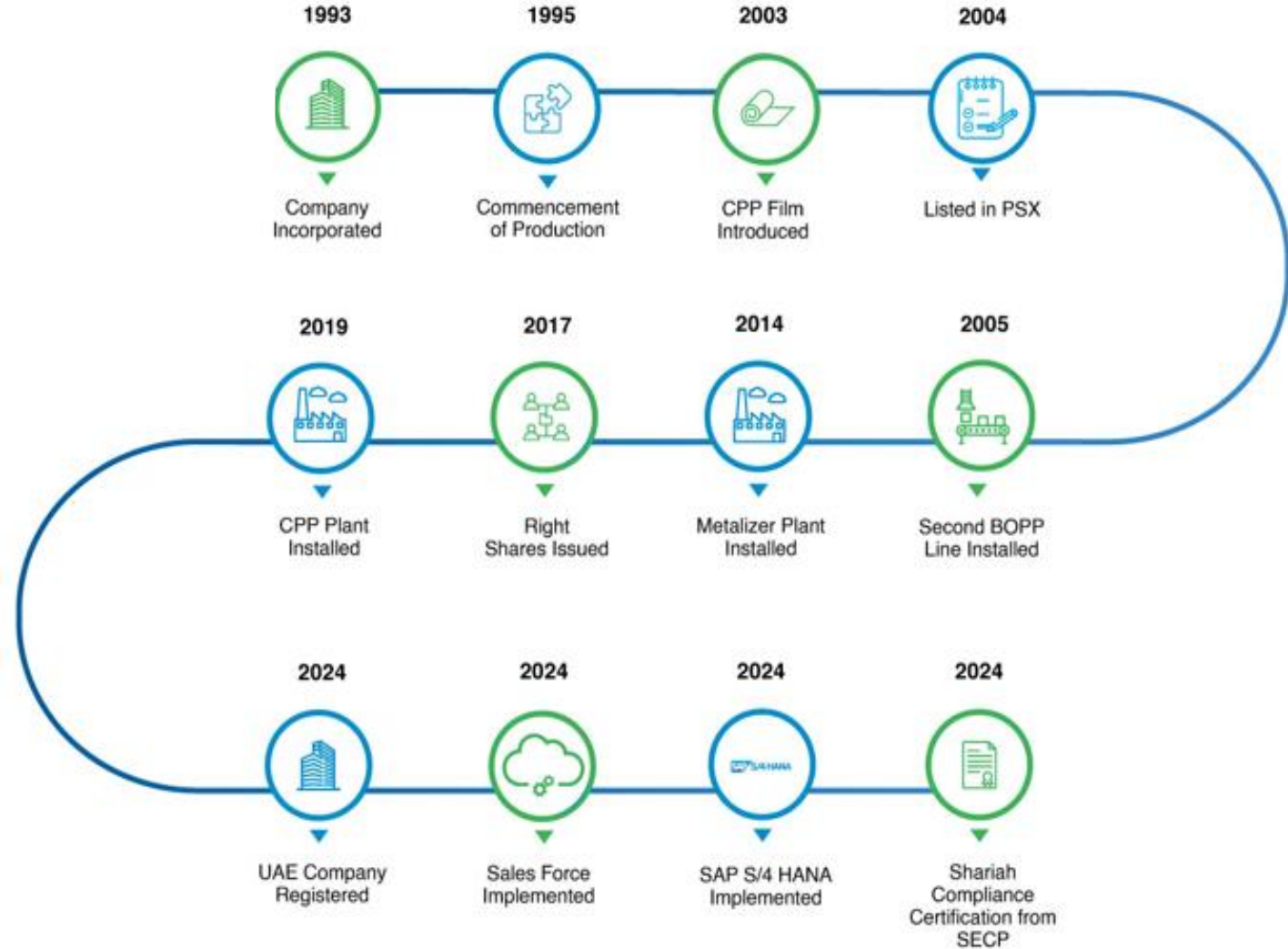
Q&A





Company Overview

Macpac Films Ltd was founded and incorporated in 1993 by Mr. Maqbool Elahi Shaikh, a pioneer in Pakistan's BOPP and CPP film industry, whose contributions to plastic packaging are widely recognized. Our journey over the past three decades reflects our commitment to excellence and growth, grounded in deep industry expertise and continuous innovation.

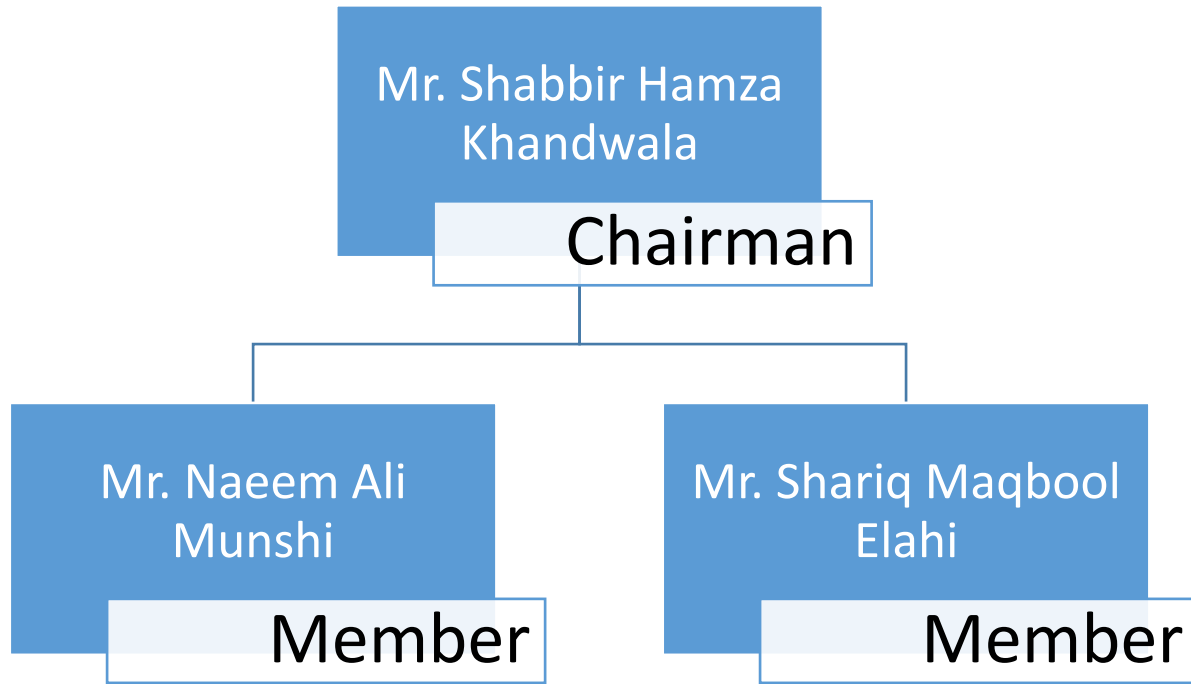


BOARD OF DIRECTORS



Back row from the left: Mr. Shariq Maqbool Elahi (NED), Mr. Ehtesham Maqbool Elahi (MD), Mr. Shabbir Hamza Khandwala (ID), Mr. Najm Ul Hassan (CEO), Mr. Fahad Munshi (NED)
Front row from the left: Mr. Naeem Ali Munshi (Chairman), Ms. Hafsa Abbasy (ID)

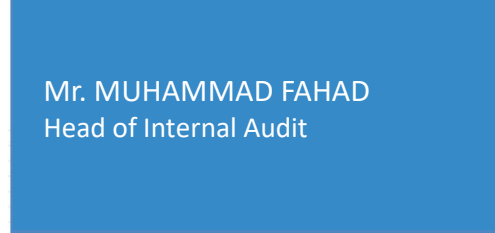
Audit Committee



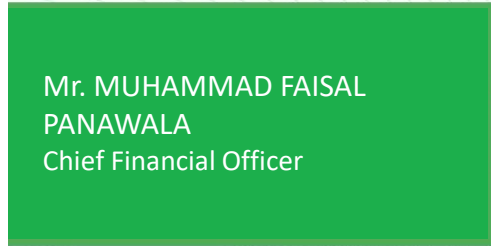
Management & Corporate



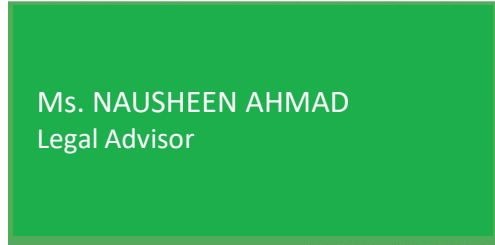
Mr. HABIB MAQBOOL ELAHI
Operations Director



Mr. MUHAMMAD FAHAD
Head of Internal Audit



Mr. MUHAMMAD FAISAL
PANAWALA
Chief Financial Officer



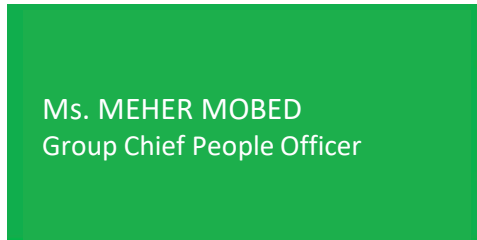
Ms. NAUSHEEN AHMAD
Legal Advisor



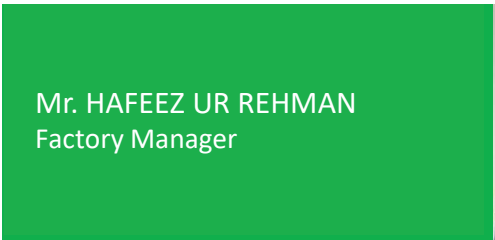
Mr. AQUIL A. KHAN
Company Secretary



Ms. MUNEEZA KASSIM
Group Chief Financial Officer



Ms. MEHER MOBED
Group Chief People Officer



Mr. HAFEEZ UR REHMAN
Factory Manager





Our Products

Macpac Films Limited offers a diverse range of high-quality BOPP and CPP films tailored to meet the dynamic needs of various industries. Our products are crafted with precision using advanced technologies and adhere to international standards, making them ideal for a wide array of applications from food packaging to specialty uses.



VERSATILE APPLICATIONS

Suitable for food, pharmaceutical, and industrial applications

HIGH BARRIER PROTECTION

Shields products from moisture, gas, sun rays and odors, enhancing shelf life

SUSTAINABLE OPTIONS

Recyclable films available for eco-friendly packaging.

OPTICAL EXCELLENCE

Superior gloss and clarity for appealing product presentation



BOPP Films

Versatile Applications

Food Packaging:

Suitable for confectionery, biscuits, snacks, tea, and baked goods

Labeling:

High-quality films for opaque and transparent labels.

Specialty Uses:

Ideal for over-wrapping, textile bags, pharmaceutical items, adhesive tapes, and decorative purposes

Product Ranges

- Plain films
- Overwrap films
- Sealable films
- Matte films
- Pearlized, white & metalized films
- Other specialized films



CPP Films

Versatile Applications

Food Packaging:

Used for candies, snacks, and other perishable items. for superior quality and performance.

Sealant Layer:

Provides strong seals in multi-layered packaging structures.

Lamination & Wrapping:

Lamination and wrapping provides strong seals in multi-layered packaging structure.

Product Ranges

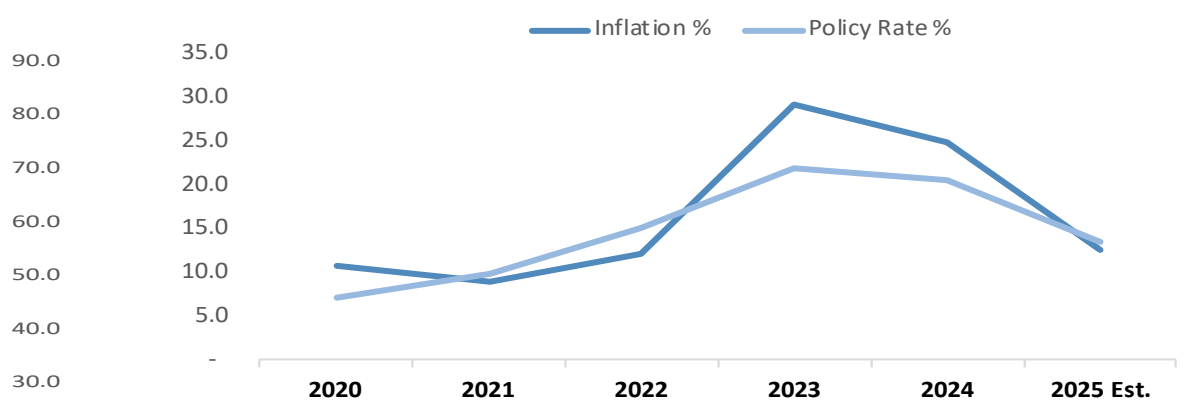
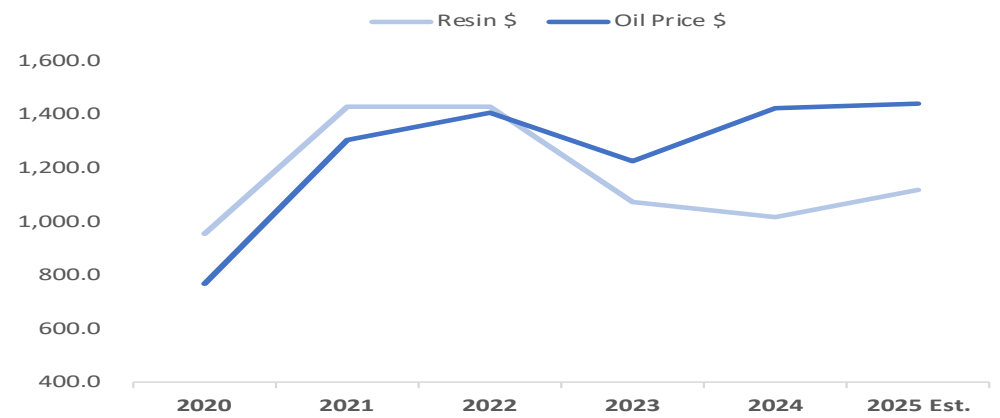
- Transparent films
- Opaque/milky films
- Metalized films
- Specialized films





Macro Economic Factors – Trend Analysis

FY	PKR:USD	Oil Price \$	Resin \$	Inflation %	Policy Rate %
2020	167.7	48.5	957.3	10.7	7.0
2021	157.3	75.2	1,429.4	8.9	9.8
2022	204.6	80.5	1,429.4	12.2	15.0
2023	286.1	71.3	1,074.3	29.2	22.0
2024	278.4	81.3	1,014.9	24.8	20.5
2025 Est.	297.0	82.0	1,119.5	12.5	13.5
CAGR	10.7%	10.9%	1.2%	18.2%	24.0%

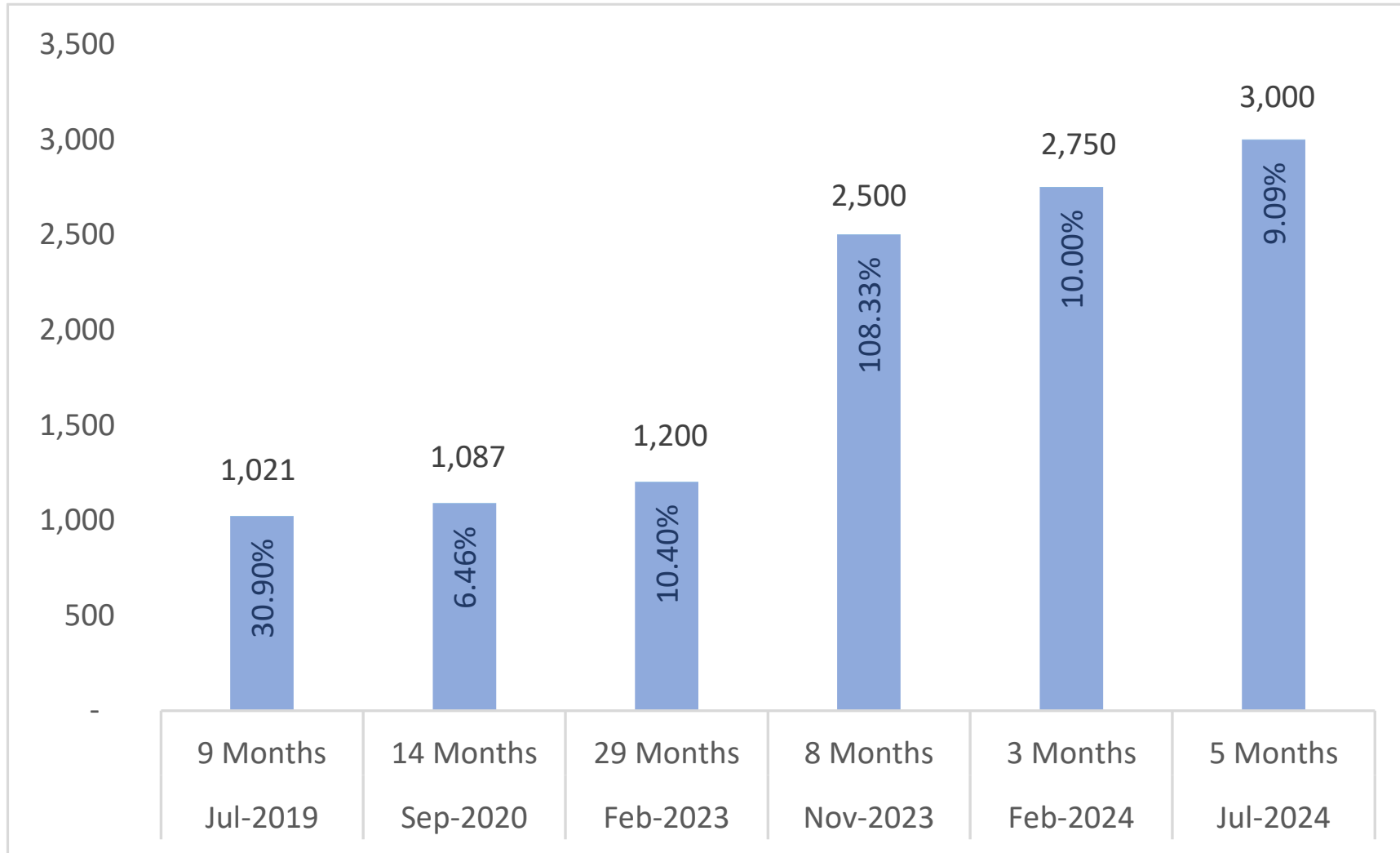


Source: Business Recorder



Domestic Gas Rates

Figures in PKR / MMBTU





Annual Results

FY 2024



Key Business Highlights – FY 2024

Figures in PKR

Financial Highlights



Revenue

FY24 PKR 5.6 Bn
FY23 PKR 5.5 Bn



Profitability

FY24 PKR 257 Mn
FY23 PKR 379 Mn



EPS

FY24 PKR 4.35
FY23 PKR 6.39



Exports

FY24 PKR 103 Mn
FY23 N/A

Scale



Market
Capitalization

FY24 PKR 1.12 Bn
FY23 PKR 0.93 Bn



Total
Employees

FY24 407
FY23 347



Tax
Contribution

FY24 PKR 1,225 Mn
FY23 PKR 1,357 Mn

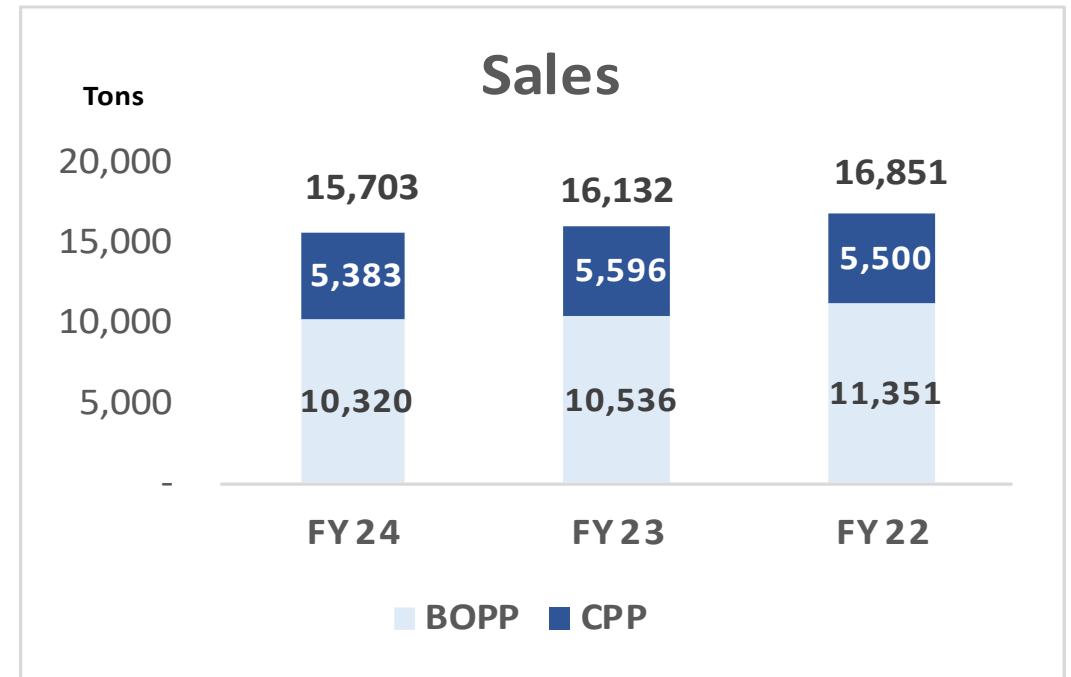
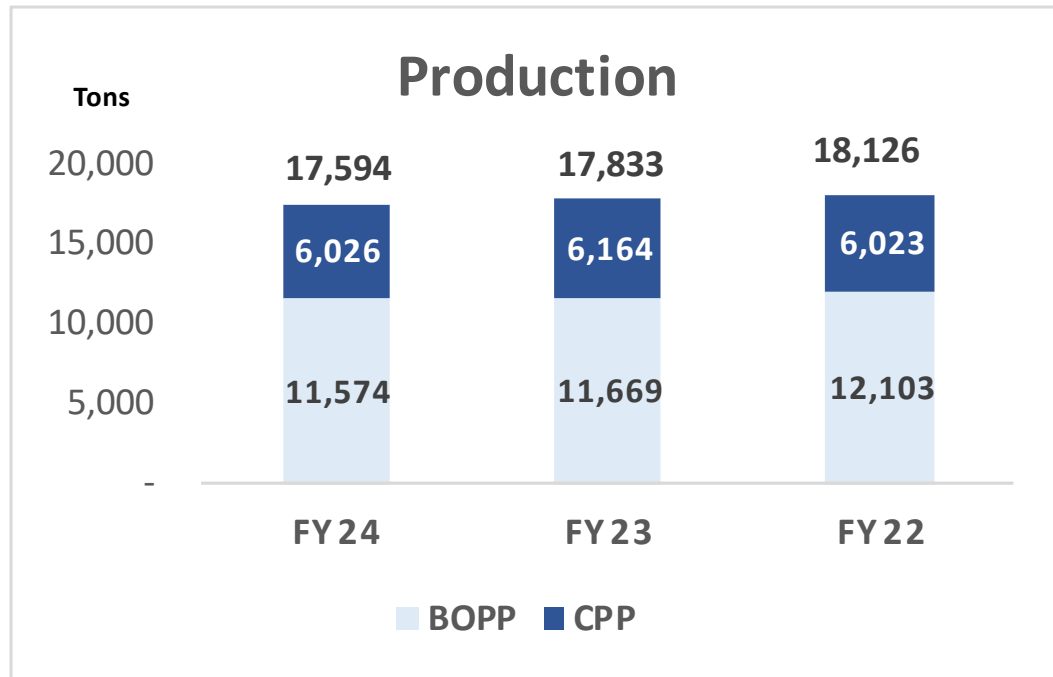


Net
Equity

FY24 PKR 2.2 Bn
FY23 PKR 1.9 Bn



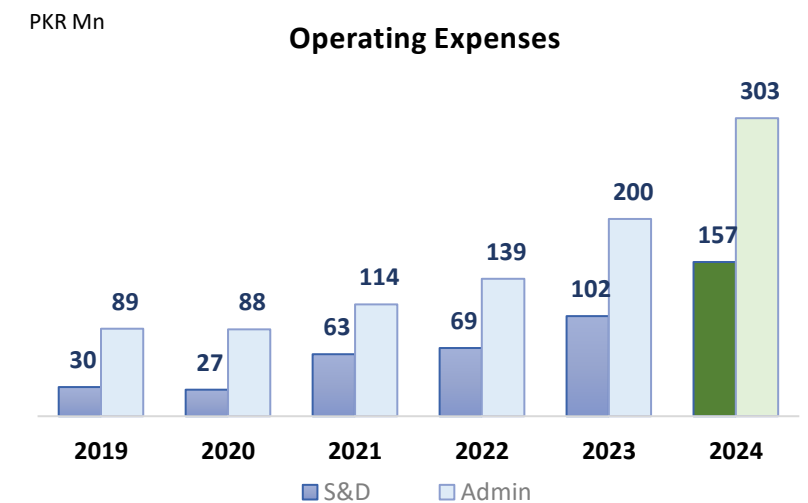
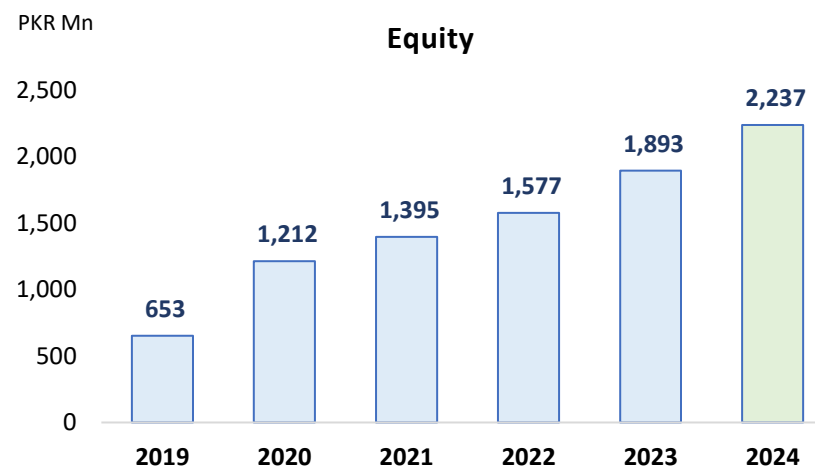
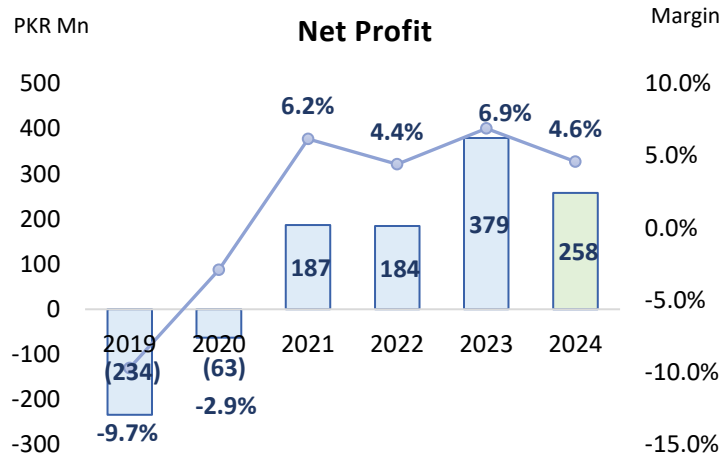
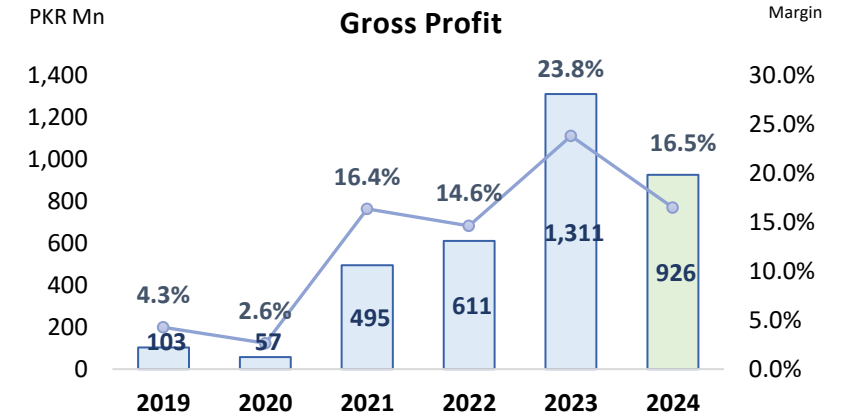
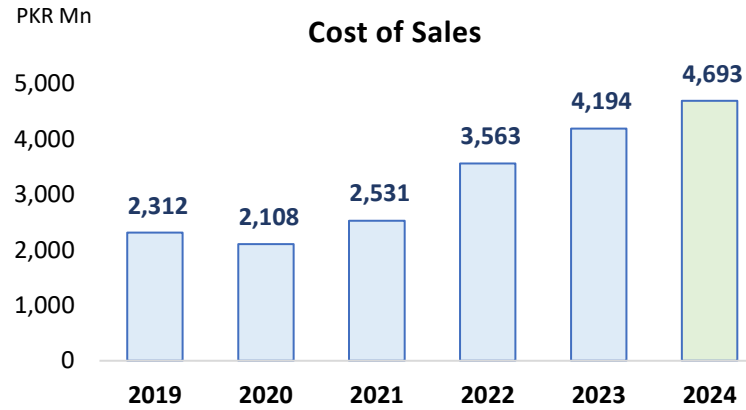
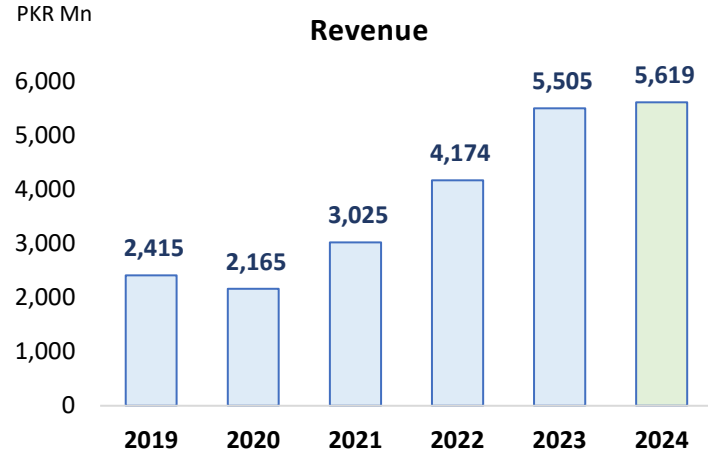
Operational Highlights – FY24





MACFL – Financials at a Glance

Figures in PKR Million





Q1 Results

FY 2025



Key Business Highlights – Q1 FY 2025

Figures in PKR

Financial Highlights



Revenue

FY25 PKR 1.47 Bn
FY24 PKR 1.46 Bn



Profitability

FY25 PKR 7.45 Mn
FY24 PKR 116.7 Mn



EPS

FY25 PKR 0.13
FY24 PKR 1.97



Exports

FY25 8.61 Mn
FY24 N/A

Scale



Market
Capitalization

FY25 PKR 1.10 Bn
FY24 PKR 1.01 Bn



Total
Employees

FY25 422
FY24 358



Tax
Contribution

FY25 PKR 365.12 Mn
FY24 PKR 276.71 Mn



Net
Equity

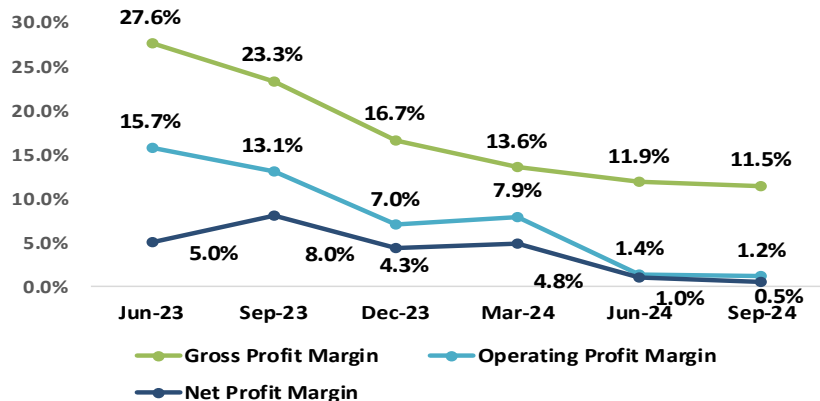
FY24 PKR 2.2 Bn
FY23 PKR 1.9 Bn



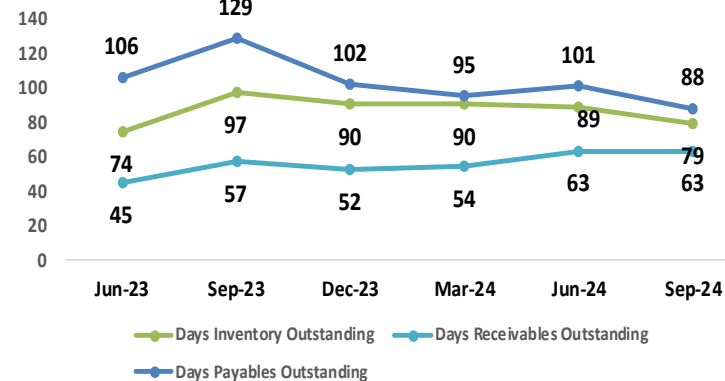
MACPAC
FILMS Ltd.

MACFL – Quarterly Ratios

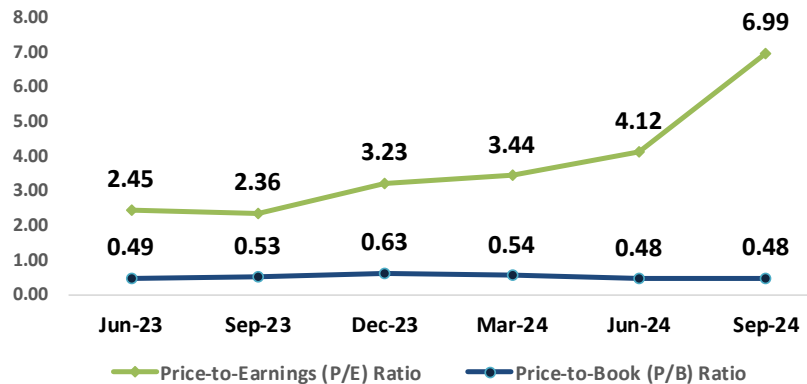
GP / OP / NP Margin



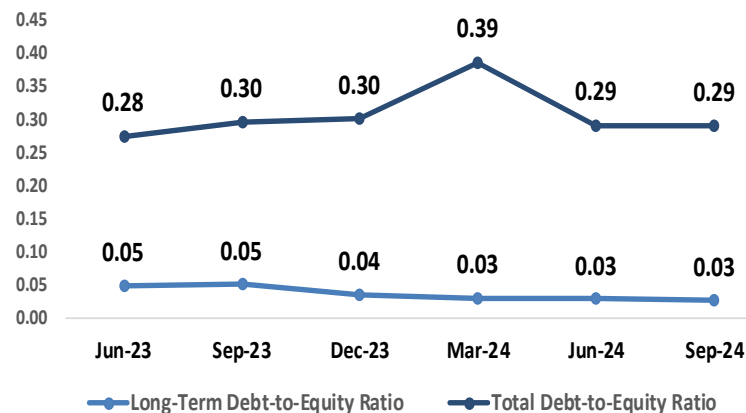
Operating Ratios



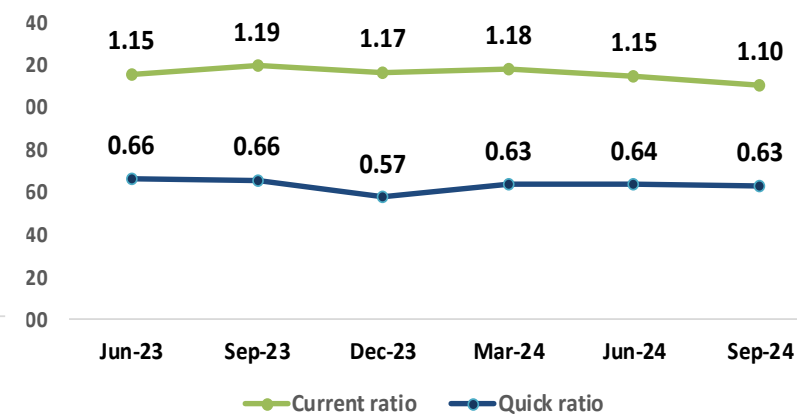
P/E & P/B Ratio



Debt-to-Equity Ratio



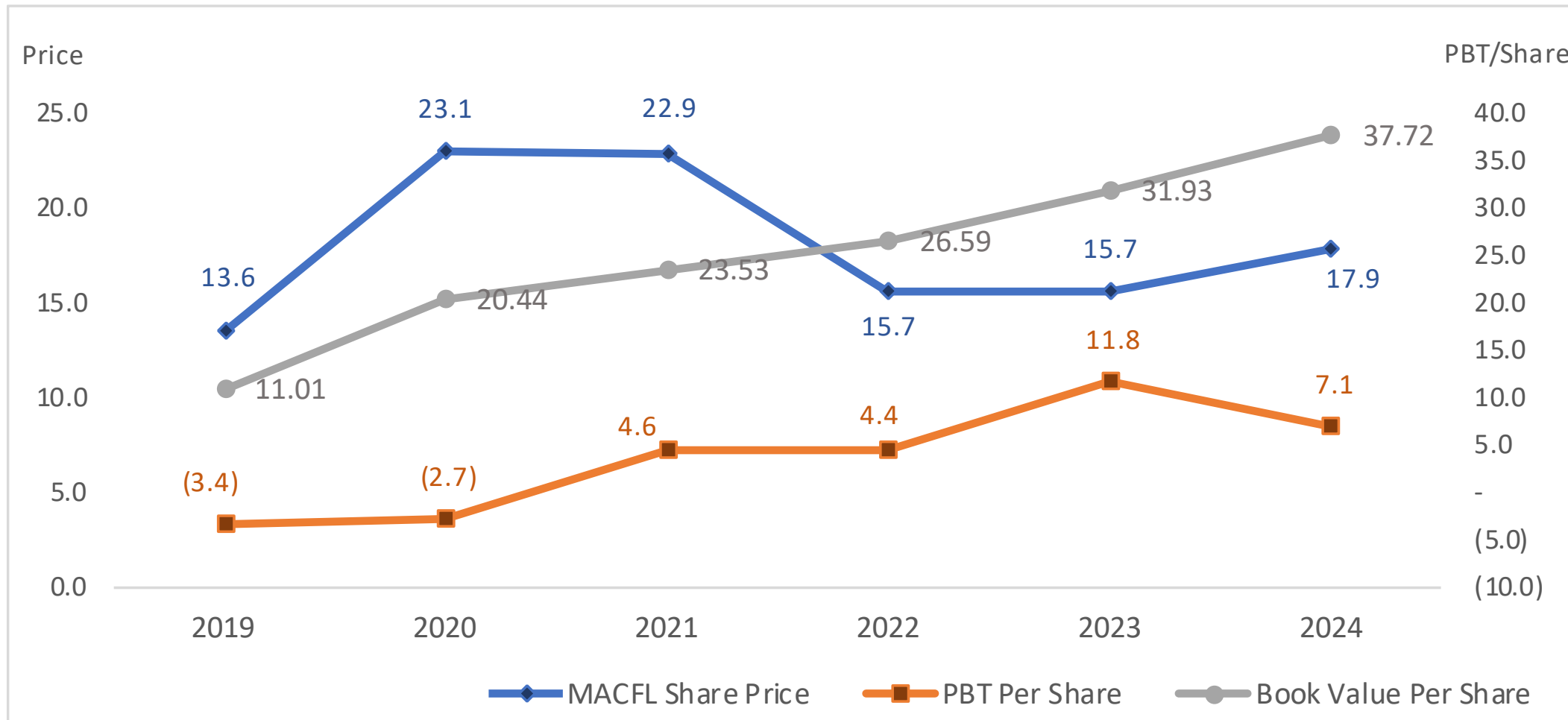
Liquidity Ratios





MACPAC
FILMS Ltd.

MACFL – PBT per share to Stock Price

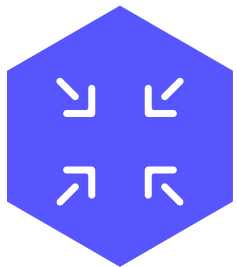


Key Areas & Future Outlook



ENERGY COST

Energy prices will be shaped by regulatory changes, and geopolitical dynamics, leading to a complex landscape.



CONSUMER DEMAND

Shrinkflation in Pakistan involves reducing the size of packaged goods while maintaining prices, leading to less packaging material usage. Also increase in domestic utility costs have negatively affected the purchasing power.



PROJECTS

Completed implementation of SAP and Salesforce to provide a unified platform to integrate operations.



SUPPLY CHAIN UNCERTAINTY

Geopolitical tensions are expected to disrupt supply chains and drive-up raw material prices.



GAS PRICES

Due to another 9% increase in gas rates for industrial captive power units in July 2024 and gas disruptions, the company is exploring alternative power solutions, including an ongoing solar project, to reduce energy costs

Thankyou!



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