



FAX # 021-111-573-329

April 24, 2013

The General Manager
Karachi Stock Exchange(Guarantee) Ltd.
Karachi Stock Exchange Building
Stock Exchange Road
Karachi.

Sub: FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2013

Dear Sir,

We would like to inform you that the Board of Directors of our company in their meeting held on Wednesday, April 24, 2013, at 11:30 am at the registered office 12th Floor, Executive Tower, Dolmen City, Marine Drive, Block - 4, Clifton, Karachi, declared the following results:

	(Rs. in '000)	
	Jan to Mar 2013	Jan to Mar 2012
Net sales	382,807	262,626
Cost of Sales	<u>(274,295)</u>	<u>(203,199)</u>
Gross profit	108,513	59,426
Selling and distribution expenses	<u>(74,096)</u>	<u>(65,420)</u>
Administrative expenses	<u>(31,291)</u>	<u>(24,510)</u>
	<u>(105,387)</u>	<u>(89,930)</u>
	3,126	(30,504)
Other operating income	1,225	2,404
Other operating expenses	<u>(366)</u>	<u>400</u>
	3,985	(27,700)
Finance Cost	<u>(3,788)</u>	<u>(7,707)</u>
Profit before taxation	197	(35,407)
Taxation	<u>437</u>	<u>12,194</u>
Profit after taxation	<u>635</u>	<u>(23,213)</u>
Earnings per share	<u>0.12</u>	<u>(4.36)</u>
	<i>Rupees</i>	

We will be sending you 300 copies of printed accounts for the distribution amongst the members of the exchange.

Yours truly,
For ZIL LIMITED,


(ATAUR-REHMAN SHAIKH)
Company Secretary