



February 14, 2012

The General Manager  
Karachi Stock Exchange(Guarantee) Ltd,  
Karachi Stock Exchange Building  
Stock Exchange Road  
Karachi,

FAX # 021-111-573-329

**Sub: FINANCIAL RESULTS FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2011**

Dear Sir,

We would like to inform you that the Board of Directors of our company in their meeting held on Tuesday, February 14, 2012 following results:

	<u>Six months period ended</u>		<u>Three months period ended</u>	
	<u>31 December 2011</u>	<u>31 December 2010</u>	<u>31 December 2011</u>	<u>31 December 2010</u>
	<u>(Rupees in '000)</u>		<u>(Rupees in '000)</u>	
Net sales	1,074,235	759,293	568,479	364,325
Cost of sales	(763,541)	(588,450)	(391,332)	(282,720)
Gross profit	310,694	170,843	177,147	81,605
Selling and distribution cost	(187,014)	(81,134)	(49,778)	(38,841)
Administrative expenses	(51,311)	(33,391)	(28,932)	(18,288)
	(238,325)	(114,525)	(78,710)	(57,129)
	72,369	56,318	98,437	24,476
Other income	4,002	4,836	2,452	2,741
Other expenses	(7,470)	(4,296)	(7,889)	(1,406)
	68,901	56,858	93,000	25,811
Finance cost	(6,893)	(662)	(3,253)	(501)
Profit before taxation	62,008	56,196	89,747	25,310
Taxation	(21,923)	(19,787)	(31,458)	(8,343)
Profit for the period	40,085	36,409	58,289	16,967
Earnings per share - basic and diluted	<i>Rupees</i> 7.53	6.84	10.95	3.19

We will be sending you 300 copies of printed accounts for the distribution amongst the members of the exchange.

Yours truly,  
For ZIL LIMITED,

  
ATA-UR-REHMAN SHAIKH  
Company Secretary