Unilever

Unilever Pakistan Foods Limited
Avari Plaza,
Fatima Jinnah Road,
Karachi - 75530

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28 October 2015

The General Manager
Karachi Stock Exchange Limited
Karachi.

By Hand & Fax
111 573 329

The General Manager
Lahore Stock Exchange Limited
Lahore.

By Courier & Fax
042 3636 8485

Dear Sirs,

UNILEVER PAKISTAN FOODS LIMITED
Financial Results for the Nine months ended 30 September, 2015

At its meeting held on 27 October 2015 at 14:30 Hrs at Karachi, the Board of Directors of the Company has approved the un-audited Condensed Interim Financial Information for the nine months ended 30 September, 2015.

Sales grew by 9% for the nine months ended September 2015 and gross margin improved by 39bps. In the discrete Q3, sales grew by 8% and gross margin improved by 202bps. However due to higher investment in innovations, EPS was flat. For the nine months EPS grew by 6%.

Condensed Financial Information

	QUARTER ENDED		NINE MONTS ENDED	
	September 30, 2015	**September 30, 2014**	**September 30, 2015**	**September 30, 2014**
	(Rupees in thousands)			
Sales	1,938,087	1,794,513	6,408,766	5,900,392
Less: Cost of Sales	(1,079,378)	(1,034,474)	(3,570,389)	(3,309,421)
Gross Profit	**858,709**	**760,039**	**2,838,377**	**2,590,971**
Less: Distribution, Admin & Other operating Expenses	(567,075)	(437,108)	(1,657,599)	(1,401,769)
Add: Other operating Income	18,378	30,597	68,648	64,696
Less: Finance Cost	(5,083)	(2,674)	(29,282)	(23,488)
Profit before Taxation	**304,929**	**350,854**	**1,220,144**	**1,230,410**
Less: Taxation	(73,645)	(122,111)	(319,104)	(382,544)
Profit after Tax	**231,284**	**228,743**	**901,040**	**847,866**
EPS-basic (Rupees)	**37.56**	**37.15**	**146.33**	**137.69**

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Interim Dividend - 2015

Q3 2015: **NIL** (Q2, 2015: Rs. 54.00 or 540%, already paid).

Future Outlook

In the improving macro-economic environment and with increasing competitive intensity, the company will continue to drive the agenda of improving consumer lives through relevant innovations and to invest in strengthening brand equity.

Yours faithfully,
UNILEVER PAKISTAN FOODS LIMITED

AMAR NASEER
Company Secretary

Copy to:

- The Securities & Exchange Commission of Pakistan, Islamabad Fax 051 9204915.
- The Central Depository Company of Pakistan Limited, Karachi. Fax: 021-34326034 / 34326016
- Share Registrar Department, The Central Depository Company of Pakistan Limited, Karachi. Fax: 021-34326053.