



Unilever Pakistan Foods Limited
 Avari Plaza,
 Fatima Jinnah Road,
 Karachi - 75530
 T: +92 - 21-3566 0062
 F: +92 - 21 - 3567 4971
 F: +92 - 21 - 3567 4968

March 05, 2015

The General Manager
 Karachi Stock Exchange Limited
 Karachi.

By Hand & Fax
 111 573 329

The General Manager
 Lahore Stock Exchange Limited
 Lahore.

By Courier & Fax
 042 3636 8485

Dear Sirs,

UNILEVER PAKISTAN FOODS LIMITED
Financial Results for the year ended December 31, 2014

At its meeting held on March 04, 2015 at 14:30 Hrs at Karachi, the Board of Directors of the Company has approved the Audited Financial Results of the Company for the year ended December 31, 2014.

In 2014 the Company delivered EPS growth of 17%. Sales grew by 12%, mainly on the back of expanding volumes. Gross margin improved by 137bps over the previous year.

	2014	2013
	(Rupees in thousands)	
Sales	7,787,059	6,958,846
<u>Less: Cost of Sales</u>	<u>(4,426,989)</u>	<u>(4,051,302)</u>
Gross Profit	3,360,070	2,907,544
<u>Less: Distribution, Admin & Other Operating expenses</u>	<u>(1,733,930)</u>	(1,507,195)
<u>Add: Other Operating Income</u>	<u>113,582</u>	72,549
Profit from Operations	1,739,722	1,472,898
<u>Less: Finance Cost</u>	<u>(49,793)</u>	(9,043)
Profit before Taxation	1,689,929	1,463,855
<u>Less: Taxation</u>	<u>(518,108)</u>	(459,100)
Profit after Tax	1,171,821	1,004,755
<u>Add/ (less): Other comprehensive income</u>	<u>1,008</u>	(1,175)
Total Comprehensive income	1,172,829	1,003,580
EPS-basic (Rupees)	190.29	163.17



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DIVIDEND

Interim Dividend 2014 (already paid) Rs.94 or 940%.

Final Dividend 2014 : NIL.

(2013: Rs. 162.98 per Ordinary Share of Rs 10/-).

ANNUAL GENERAL MEETING & BOOK CLOSURE

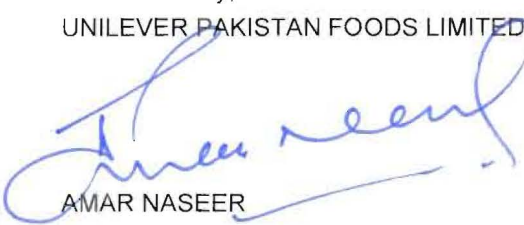
The Board has approved the convening of the next Shareholders Annual General Meeting for 16 April 2015 at 3.00 p.m. in Karachi.

The share transfer books of the Company will be closed from 10 April 2015 to 16 April 2015 (both days inclusive) to determine the entitlement for attending the Annual General Meeting. The books will be re-open on 17 April 2015. Transfers in good order, received at the Company's Share Registration Office, **Central Depository Company of Pakistan Limited, Share Registrar Department, CDC House, 99-B, Block-B, S.M.C.H.S., Main Shahra-e-Faisal, Karachi - 74400** by the close of business on April 09, 2015 will be treated in time for the purpose of determining the entitlement for attending the Annual General Meeting.

FUTURE OUTLOOK

Despite economic challenges, the business has continued to deliver profitable growth. The future outlook of the business is positive. We will plan to overcome any challenges through a combination of superior consumer understanding, global expertise and R&D capability, powerful innovations and world class customer service. Our brands will remain our biggest strength as we continue to provide better value to meet consumers' everyday needs. To make all this possible, we will continue to attract, develop and retain the best talent in the country.

Yours faithfully,
UNILEVER PAKISTAN FOODS LIMITED


AMAR NASEER
Company Secretary

Copy to:

- The Securities & Exchange Commission of Pakistan, Islamabad. Fax: 051 9204915.
- The Central Depository Company of Pakistan Limited, Karachi. Fax: 021-34326034 / 34326016
- The Central Depository Company of Pakistan Limited, Share Registrar Department, Karachi. Fax: 021-34326053