



Unilever Pakistan Foods Limited
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15 August 2012

The Secretary
Karachi Stock Exchange (Guarantee) Limited
Karachi.

By Hand & Fax
111 573 329

The Secretary
Lahore Stock Exchange (Guarantee) Limited
Lahore.

By Courier & Fax
042 3636 8485

Dear Sirs,

UNILEVER PAKISTAN FOODS LIMITED

Financial Results for the First Half (January - June), 2012

At its meeting held on 13th August 2012 at 14:30 Hrs at Karachi, our Board of Directors has approved the Condensed Interim Financial Information of the Company for the half year ended June 30, 2012.

On 18% higher sales, Earnings Per Share increased by 10% as the company buffered the impact on consumers of cost increases and continued to build brands by increasing investment in advertising and promotion.

Condensed Financial Information

	<u>QUARTER ENDED</u>		<u>HALF YEAR ENDED</u>	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
	(Rupees in thousands)			
Sales	1,540,236	1,415,901	3,006,587	2,546,154
Less: Cost of Sales	<u>(912,768)</u>	<u>(852,248)</u>	<u>(1,808,993)</u>	<u>(1,522,222)</u>
Gross Profit	627,468	563,653	1,197,594	1,023,932
Less: Distribution, Admin & Other operating Expenses	<u>(309,641)</u>	<u>(266,018)</u>	<u>(620,454)</u>	<u>(510,395)</u>
Add: Other operating Incomes	<u>8,030</u>	<u>19,413</u>	<u>34,649</u>	<u>34,969</u>
	325,857	317,048	611,789	548,506
Restructuring Cost	-	-	-	<u>(5000)</u>
Profit from Operations	325,857	317,048	611,789	543,506
Less: Finance Cost	<u>(6,812)</u>	<u>(2,360)</u>	<u>(10,959)</u>	<u>(4,646)</u>
Profit before Taxation	319,045	314,688	600,830	538,860
Less: Taxation	<u>(105,844)</u>	<u>(95,222)</u>	<u>(199,687)</u>	<u>(174,337)</u>
Profit after Tax	213,201	219,466	401,143	364,523
EPS-basic (Rupees)	34.62	35.64	66.15	59.20