



Unilever Pakistan Foods Limited  
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12 August 2011

→ The Secretary  
Karachi Stock Exchange (Guarantee) Limited  
Karachi.

By Hand & Fax  
111 573 329

The Secretary  
Lahore Stock Exchange (Guarantee) Limited  
Lahore.

By Courier & Fax  
042 111 441 441

Dear Sirs,

**UNILEVER PAKISTAN FOODS LIMITED**  
**Financial Results for the First Half (January - June), 2011**

In its meeting held on 11<sup>th</sup> August 2011 at 14:30 Hrs at Karachi, our Board of Directors has approved the Condensed Interim Financial Information of the Company for the half year ended June 30, 2011.

**Condensed Financial Information**

	<b>QUARTER ENDED</b>		<b>HALF YEAR ENDED</b>	
	<b>April to June 2011</b>	<b>April to June 2010</b>	<b>January to June 2011</b>	<b>January to June 2010</b>
	(Rupees in thousands)			
Sales	1,415,901	1,096,660	2,546,154	2,045,971
Less: Cost of Sales	<u>(852,248)</u>	<u>(640,378)</u>	<u>(1,522,222)</u>	<u>(1,226,742)</u>
Gross Profit	563,653	456,282	1,023,932	819,229
Less: Distribution, Admin & Other operating Expenses	<u>(266,018)</u>	<u>(279,447)</u>	<u>(510,395)</u>	<u>(491,479)</u>
Add: Other operating Income	<u>19,413</u>	<u>5,883</u>	<u>34,969</u>	<u>9,311</u>
	<b>317,048</b>	<b>182,718</b>	<b>548,506</b>	<b>337,061</b>
Restructuring Cost	-	-	<u>(5,000)</u>	-
Profit from Operations	<b>317,048</b>	<b>182,718</b>	<b>543,506</b>	<b>337,061</b>
Less: Finance Cost	<u>(2,360)</u>	<u>(3,718)</u>	<u>(4,646)</u>	<u>(6,750)</u>
Profit before Taxation	<b>314,688</b>	<b>179,000</b>	<b>538,860</b>	<b>330,311</b>
Less: Taxation	<u>(95,222)</u>	<u>(57,078)</u>	<u>(174,337)</u>	<u>(110,528)</u>
Profit after Tax	<b>219,466</b>	<b>121,922</b>	<b>364,523</b>	<b>219,783</b>
EPS-basic (Rupees)	<b>35.64</b>	<b>19.80</b>	<b>59.20</b>	<b>35.69</b>