



Unilever Pakistan Foods Limited
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17 August 2009

The Secretary
Karachi Stock Exchange (Guarantee) Limited
Karachi.

By Hand & Fax
111 573 329

The Secretary
Lahore Stock Exchange (Guarantee) Limited
Lahore.

By Courier & Fax
042 111 441 441

Dear Sirs,

UNILEVER PAKISTAN FOODS LIMITED
Financial Results for the First Half (January - June), 2009

At its meeting held today, the 17th August 2009 at 14:30 Hrs at Karachi, our Board of Directors has approved the Financial Statements of the Company for the half year ended June 30, 2009.

| | <u>QUARTER ENDED</u> | | <u>HALF YEAR ENDED</u> | |
|--|-------------------------------|-------------------------------|---------------------------------|---------------------------------|
| | <u>April to June 2009</u> | <u>April to June 2008</u> | <u>January to June 2009</u> | <u>January to June 2008</u> |
| | (Rupees in thousands) | | | |
| Sales | 1,010,221 | 879,995 | 1,808,945 | 1,684,385 |
| <u>Less: Cost of Sales</u> | <u>(629,718)</u> | <u>(517,514)</u> | <u>(1,112,977)</u> | <u>(984,817)</u> |
| Gross Profit | 380,503 | 362,481 | 695,968 | 699,568 |
| <u>Less: Distribution, Admin & Other. operating Expenses</u> | <u>(305,032)</u> | <u>(216,288)</u> | <u>(471,700)</u> | <u>(377,869)</u> |
| <u>Add: Other operating Income</u> | <u>6,708</u> | <u>3,627</u> | <u>9,815</u> | <u>6,359</u> |
| | 82,179 | 149,820 | 234,083 | 328,058 |
| Restructuring Cost | <u>(24,000)</u> | <u>-</u> | <u>(24,000)</u> | <u>-</u> |
| Profit from Operations | 58,179 | 149,820 | 210,083 | 328,058 |
| <u>Less: Finance Cost</u> | <u>(12,571)</u> | <u>(11,319)</u> | <u>(22,495)</u> | <u>(16,117)</u> |
| Profit before Taxation | 45,608 | 138,501 | 187,588 | 311,941 |
| <u>Less: Taxation</u> | <u>(13,614)</u> | <u>(47,369)</u> | <u>(63,132)</u> | <u>(107,853)</u> |
| Profit after Tax | 31,994 | 91,132 | 124,456 | 204,088 |
| EPS-basic (Rupees) | 5.20 | 14.80 | 20.21 | 33.14 |