

**Unilever Pakistan Foods Limited**

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27 October 2008

The Secretary,  
Karachi Stock Exchange (Guarantee) Limited,  
Karachi.

(BY HAND)

The Secretary,  
Lahore Stock Exchange (Guarantee) Limited,  
Lahore.

By Fax  
(042- 6368484/5)

Dear Sirs,

**UNILEVER PAKISTAN FOODS LIMITED -  
Financial Results for the Period January 2008- September 2008**

At its meeting held today, our Board of Directors has approved the Financial Results of the Company for the nine months ended September 30, 2008.

	QUARTER ENDED		NINE MONTHS ENDED	
	July to September 2008	July to September 2007	January to September 2008	January to September 2007
	<i>(Rupees in thousand)</i>			
Sales	823,582	635,300	2,507,987	1,875,395
Less: Cost of Sales	531,189	380,864	1,541,297	1,172,363
<b>Gross Profit</b>	<b>292,393</b>	<b>254,436</b>	<b>966,670</b>	<b>703,032</b>
Less: Distribution, Admin & Other operating Expenses	132,460	147,997	485,038	432,466
<b>Add: Other Operating Income</b>	<b>9,118</b>	<b>4,783</b>	<b>15,477</b>	<b>17,065</b>
<b>Profit from Operations</b>	<b>169,051</b>	<b>111,222</b>	<b>497,109</b>	<b>287,631</b>
Less: Finance Cost	1,058	732	17,175	2,470
<b>Profit before Taxation</b>	<b>167,993</b>	<b>110,490</b>	<b>479,934</b>	<b>285,161</b>
Less: Taxation	61,618	39,937	169,471	101,180
<b>Profit after Tax</b>	<b>106,375</b>	<b>70,553</b>	<b>310,463</b>	<b>183,981</b>
<b>EPS-basic (Rupees)</b>	<b>17.28</b>	<b>11.46</b>	<b>50.42</b>	<b>29.88</b>

**INTERIM DIVIDEND**

Q3, 2008 - NIL (Q2, 2008 Rs. 22/-share).

Yours faithfully,  
UNILEVER PAKISTAN FOODS LIMITED

AMAR NASEER  
Company Secretary

Copy: Central Depository Company, Karachi.