



**Unilever Pakistan Foods Limited**  
Formerly Rafhan Best Foods Ltd.  
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14 February 2008

The Secretary,  
Karachi Stock Exchange (Guarantee) Limited,  
Karachi.

The Secretary,  
Lahore Stock Exchange (Guarantee) Limited,  
Lahore.

021- 2437560  
(BY HAND)

By Fax  
(042- 6368484/5)

042 - 111 - 441 - 441

Dear Sirs,

**UNILEVER PAKISTAN FOODS LIMITED -**  
**Financial Results for the year January 2007-December 2007**

At its meeting held today, our Board of Directors has approved the Financial Results of the Company for the year January 2007–December 2007.

	<b>December</b>	December
	2007	2006
	-----Rupees in thousand-----	
Sales-Net	2,376,408	1,939,515
<u>Less: Cost of Sales</u>	<u>1,488,073</u>	<u>1,208,264</u>
<b>Gross Profit</b>	<b>888,335</b>	731,251
<u>Less: Distribution, Admin &amp; Other Operating Expenses</u>	<u>553,293</u>	467,757
<u>Add: Other Operating Income</u>	<u>19,742</u>	30,967
<b>Profit from Operations</b>	<b>354,784</b>	294,461
<u>Less: Finance Costs</u>	<u>8,710</u>	4,345
<b>Profit before Taxation</b>	<b>346,074</b>	290,116
<u>Less: Taxation</u>	<u>121,582</u>	102,137
<b>Profit after Tax</b>	<b>224,492</b>	187,979
<b>EPS- basic (Rupees)</b>	<b>36.46</b>	30.53

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