



Unilever

26th January 2007

The Secretary,
Karachi Stock Exchange (Guarantee) Limited,
Karachi.
The Secretary,
Lahore Stock Exchange (Guarantee) Limited,
Lahore.
The Secretary,
Islamabad Stock Exchange (Guarantee) Limited,

(BY HAND)

By Fax
(042- 6368484/5)

By Fax
(92-51- 2275044)

Dear Sirs,

Financial Results for the year January 2006-December 2006

At its meeting held today, our Board of Directors has approved the Financial Results of the Company for the year January 2006–December 2006....

2006 turnover grew an impressive 18.8% (2005: 11%) as we built on the growth momentum started in 2005. Sharper focus and increased resource allocation in marketing and customer management have been the drivers behind this growth.

Home and Personal Care along with Ice Cream delivered significant sales and profit increases but Beverage profitability was severely impacted by the cost of tea leaf arising from the drought in Kenya and we were unable to pass the full impact on to the consumer. This restricted the overall profit growth to 2.6% for the full year.

	December 2006	December 2005
	—Rupees in Millions—	
Sales-Net	20,988	17,671
Less: Cost of Sales	13,110	10,817
Gross Profit	7,878	6,854
Less: Distribution, Admin & Other Operating Expenses	5,410	4,483
Add: Other Operating Income	203	188
	2,671	2,559
Less: Restructuring Costs	110	-
Profit from Operations	2,561	2,559
Less: Finance Costs	64	77
Profit before Taxation	2,497	2,482
Less: Taxation	853	680
Profit after Tax	1,644	1,602

EPS- basic (Rupees)

124

120

KARACHI STOCK EXCHANGE