



Unilever Pakistan Limited
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RM/
 18 April 2005

The Secretary,
 Karachi Stock Exchange (Guarantee) Limited,
 Karachi.

(BY HAND)

The Secretary,
 Lahore Stock Exchange (Guarantee) Limited,
 Lahore.

By Fax
 (042- 6368484/5)

The Secretary,
 Islamabad Stock Exchange (Guarantee) Limited,
 Islamabad.

By Fax
 (92-51- 2275044)

Dear Sirs,

Financial Results for January - March 2005

At its Meeting held today, our Board of Directors approved the unaudited Accounts for the first quarter covering the period January – March 2005, as shown below:

	<u>Jan – March 2005</u>	<u>Jan – March 2004</u>
	<u>(Rs. '000)</u>	<u>(Rs. '000)**</u>
Sales	4,415,421	4,993,454
Cost of Sales	<u>(2,867,605)</u>	<u>(3,550,733)</u>
Gross Profit	1,547,816	1,442,721
Distribution Cost	(642,800)	(644,502)
Administrative expenses	(222,633)	(241,189)
Other Operating Expenses	(72,306)	(60,429)
Other Operating Income	<u>22,927</u>	<u>14,448</u>
Profit from Operation	633,004	511,049
Financial costs - net	<u>73</u>	<u>(8,020)</u>
Profit before Taxation	633,077	503,029
Taxation	<u>(222,200)</u>	<u>(181,634)</u>
Profit after Tax	<u>410,877</u>	<u>321,395</u>
Earnings per share	Rs. 30.9	Rs. 24.2

** The comparative figures (Jan-March 2004) include sales of Rs.651million and segment profit of Rs.11 million from the Edible Oils and Fats Business (discontinued last year).