



April 18, 2013

The General Manager

Karachi Stock Exchange (Guarantee) Ltd.
Karachi.

Dear Sir,

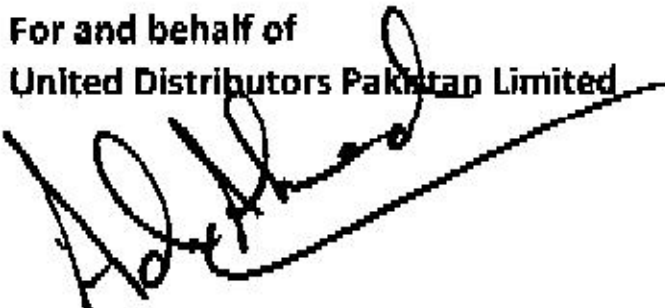
RE: FINANCIALS RESULTS FOR THE THIRD QUARTER ENDED MARCH 31, 2013

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday April 18, 2013 at 11:30 a.m have approved the un-audited condensed interim financial statements for the period ended March 31, 2013 is as follows :

APPROPRIATIONS:

	For the Quarter		For the nine months period	
	Jan-Mar 2013	Jan-Mar 2012	Jul-Mar 2013	Jul-Mar 2012
(i) Cash Dividend	NIL	NIL	NIL	NIL
(ii) Bonus Shares	NIL	NIL	NIL	NIL
(iii) Right Shares	NIL	NIL	NIL	NIL
	<u>NIL</u>	<u>NIL</u>	<u>NIL</u>	<u>NIL</u>
	<u>Jan-Mar 2013</u>	<u>Jan-Mar 2012</u>	<u>Jul-Mar 2013</u>	<u>Jul-Mar 2012</u>
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	<u>(Rupees in 000)</u>	<u>(Rupees in 000)</u>	<u>(Rupees in 000)</u>	<u>(Rupees in 000)</u>
Net sales	89,085	43,189	249,334	366,068
Cost of goods sold	(68,593)	(39,270)	(194,973)	(308,292)
Gross profit	20,492	3,919	54,361	57,776
Selling expenses	(34,062)	(15,405)	(64,599)	(88,431)
Distribution expenses	(4,667)	(4,119)	(13,562)	(14,071)
Administrative and general expenses	(4,503)	(3,327)	(13,856)	(10,978)
	<u>(43,232)</u>	<u>(22,851)</u>	<u>(92,017)</u>	<u>(113,480)</u>
Operating loss	(22,740)	(18,932)	(37,656)	(55,704)
Other income	493	3,125	69,016	32,167
Finance costs	(833)	(15,695)	(24,921)	(43,500)
Gain on dis-investment	-	-	190,521	-
Share of profits of associates	-	58,867	-	100,435
Profit / (loss) before taxation	(23,080)	27,365	197,360	33,398
Provision for taxation	(891)	(9,140)	(39,736)	(12,935)
Earning / (loss) after taxation	<u>(23,971)</u>	<u>18,225</u>	<u>157,624</u>	<u>20,463</u>
Earnings / (loss) per share-basic and diluted	<u>(2.61)</u>	<u>(4.43)</u>	<u>17.16</u>	<u>2.23</u>

Thanking you

For and behalf of
United Distributors Pakistan Limited

Company Secretary
The Spirit of Growth