

April 26, 2012

The General Manager
Karachi Stock Exchange (Guarantee) Ltd.
Karachi.



RE: FINANCIALS RESULTS FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2012

Sir

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday April 26, 2012 at 04:00 p.m have approved the un-audited Condensed interim financial statements for the nine months period ended March 31, 2012 is as follows :

APPROPRIATIONS:

	For the Quarter		For the nine months period	
	Jan-Mar 2012	Jan-Mar 2011	Jul-Mar 2012	Jul-Mar 2011
(I) Cash Dividend	NIL	NIL	NIL	NIL
(I) Bonus Shares	NIL	NIL	NIL	NIL
(II) Right Shares	NIL	NIL	NIL	NIL
	<u>NIL</u>	<u>NIL</u>	<u>NIL</u>	<u>NIL</u>
	Jan-Mar 2012	Jan-Mar 2011	Jul-Mar 2012	Jul-Mar 2011
	<u>(Rupees in 000)</u>		<u>(Rupees in 000)</u>	
Net sales				
Cost of goods sold	43,189	398,897	366,068	905,416
Gross profit	<u>(39,270)</u>	<u>(294,663)</u>	<u>(308,292)</u>	<u>(698,351)</u>
Distribution fee for handling of products	3,919	104,234	57,776	207,065
Selling expenses	3,919	104,234	-	686
Distribution expenses	<u>(15,405)</u>	<u>(53,710)</u>	57,776	207,751
Administrative and general expenses	<u>(4,119)</u>	<u>(7,232)</u>	<u>(88,431)</u>	<u>(164,752)</u>
	<u>(3,327)</u>	<u>(4,922)</u>	<u>(14,071)</u>	<u>(28,229)</u>
Operating (loss) / profit	<u>(22,851)</u>	<u>(65,864)</u>	<u>(10,978)</u>	<u>(21,508)</u>
Other income	<u>(18,932)</u>	<u>38,370</u>	<u>(113,480)</u>	<u>(214,489)</u>
Finance costs	3,125	3,067	<u>(55,704)</u>	<u>(6,738)</u>
Profit/ (loss) before taxation	<u>(15,695)</u>	<u>(13,141)</u>	32,168	9,051
Share of profits of associates	<u>(31,502)</u>	<u>28,296</u>	<u>(43,500)</u>	<u>(46,235)</u>
Provision for taxation	58,867	(21,519)	<u>(67,036)</u>	<u>(43,922)</u>
Profit / (loss) after taxation	<u>(9,140)</u>	<u>(663)</u>	100,435	5,812
	<u>18,225</u>	<u>6,114</u>	<u>(12,935)</u>	<u>(872)</u>
	<u>1.98</u>	<u>0.67</u>	<u>2.23</u>	<u>(4.24)</u>

Thanking you

For and behalf of
United Distributors Pakistan Limited


Director

The Spirit of Growth

UNITED DISTRIBUTORS PAKISTAN LIMITED
1st Floor, NIC Building, Abbasi Shaheed Road, Karachi - 75530
Tel: (92-21) 35635514-16 (3 Lines) Fax: (92-21) 35635518
<http://www.udpl.com.pk>