



United Brands
Limited

April 25, 2013

The General Manager
Karachi Stock Exchange Limited
Karachi.

FORM - 7

RE: FINANCIAL RESULTS FOR THE 3rd QUARTER ENDED MARCH 31, 2013

Sir

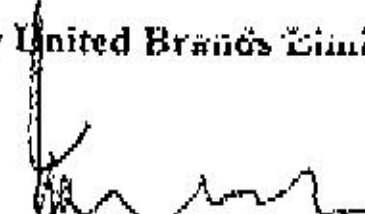
We have to inform you that the Board of Directors of our Company in their meeting held on Thursday, April 25, 2013 at 11:30 a.m. at 1st floor, NIC Building, Abbasi Shaheed Road, Karachi have approved the un-audited interim Financial Statements for the 3rd quarter ended March 31, 2013.

	Rupees in '000		Rupees in '000	
	CUMULATIVE		QUARTER ENDED	
	(Un-Audited) March 2013	(Un-Audited) March 2012	(Un-Audited) March 2013	(Un-Audited) March 2012
APPROPRIATIONS:				
(i) Cash Dividend	NIL	NIL	NIL	NIL
(ii) Bonus Shares	NIL	NIL	NIL	NIL
(iii) Right Shares	NIL	NIL	NIL	NIL
	<u>NIL</u>	<u>NIL</u>	<u>NIL</u>	<u>NIL</u>

	CUMULATIVE		3rd QUARTER	
	March 2013	March 2012	March 2013	March 2012
Net Sales	932,190	817,205	300,022	246,730
Cost of good Sold	<u>(816,441)</u>	<u>(720,086)</u>	<u>(262,073)</u>	<u>(217,872)</u>
Gross Profit	115,748	97,119	37,949	28,858
Distribution Expenses	<u>(58,361)</u>	<u>(54,567)</u>	<u>(18,753)</u>	<u>(20,040)</u>
Administrative Expenses	<u>(22,534)</u>	<u>(16,025)</u>	<u>(10,290)</u>	<u>(3,053)</u>
	<u>(80,896)</u>	<u>(70,665)</u>	<u>(29,113)</u>	<u>(23,705)</u>
Operating Profit / (Loss)	34,853	26,454	8,836	5,153
Other Income	230	-	120	-
Finance Costs	<u>(9,728)</u>	<u>(21,114)</u>	<u>(2,967)</u>	<u>(13,789)</u>
Profit/(loss) before taxation	25,354	5,340	5,989	(8,636)
Provision for taxation	<u>(8,874)</u>	<u>7,173</u>	<u>(2,096)</u>	<u>9,754</u>
Profit/(loss) after taxation	<u>16,480</u>	<u>12,513</u>	<u>3,893</u>	<u>1,118</u>
Earning/(Loss) per share-basic and diluted	<u>2.17</u>	<u>10.43</u>	<u>0.51</u>	<u>0.93</u>

Thanking you

For United Brands Limited


Company Secretary