

# SIEMENS

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Your letter of  
Our reference  
Date

FC-OT-207-13  
July 29, 2013

Dear Sir

**Form 7**

## Financial Results for the nine months period ended June 30, 2013

The Board of Directors of the Company in their meeting held on July 29, 2013 in Germany at 15.00 hours (Pakistan time) approved the unaudited financial results of the Company for the nine months period ended June 30, 2013 which are as follows:

	Nine months period ended June 30, 2013	Nine months period ended June 30, 2012	Three months period ended June 30, 2013	Three months period ended June 30, 2012
----- (Rupees in '000) -----				
<b>Net sales and services</b>	9,777,180	10,429,443	3,799,459	3,679,453
Cost of sales and services	<u>(8,683,710)</u>	<u>(9,076,404)</u>	<u>(3,423,040)</u>	<u>(3,016,272)</u>
<b>Gross profit</b>	1,093,470	1,353,039	376,419	663,181
Marketing and selling expenses	<u>(544,442)</u>	<u>(466,824)</u>	<u>(161,154)</u>	<u>(161,100)</u>
General administrative expenses	<u>(119,415)</u>	<u>(189,764)</u>	<u>(36,062)</u>	<u>(74,982)</u>
	<u>(663,857)</u>	<u>(656,588)</u>	<u>(197,216)</u>	<u>(236,082)</u>
	429,613	696,451	179,203	427,099
Other operating income	<u>79,383</u>	<u>4,466</u>	<u>6,471</u>	<u>1,370</u>
Other operating expenses	<u>(19,023)</u>	<u>(34,651)</u>	<u>(6,032)</u>	<u>(18,986)</u>
Net other operating income / (expenses)	<u>60,360</u>	<u>(30,185)</u>	<u>439</u>	<u>(17,616)</u>
<b>Operating profit</b>	489,973	666,266	179,642	409,483
Financial income	<u>11,091</u>	<u>61,104</u>	<u>1,871</u>	<u>33,165</u>
Financial expenses	<u>(186,911)</u>	<u>(105,387)</u>	<u>(83,962)</u>	<u>(31,154)</u>
Net finance (costs) / income	<u>(175,820)</u>	<u>(44,283)</u>	<u>(82,091)</u>	<u>2,011</u>
<b>Profit before tax</b>	314,153	621,983	97,551	411,494
Income tax	<u>(150,515)</u>	<u>(102,933)</u>	<u>(63,706)</u>	<u>17,070</u>
<b>Net profit for the period</b>	<u>163,638</u>	<u>519,050</u>	<u>33,845</u>	<u>428,564</u>
Basic and diluted earnings per share (Rupees)	<u>19.84</u>	<u>62.94</u>	<u>4.10</u>	<u>51.97</u>

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