

# SIEMENS

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Your letter of  
Our reference  
Date

FC-OT- 168 -13  
May 22, 2013

Dear Sir

## Form 7

### Financial Results for the six months period ended March 31, 2013

The Board of Directors of the Company in their meeting held on May 22, 2013 in Germany at 13.30 hours (Pakistan time) approved the unaudited financial results of the Company for the six months period ended March 31, 2013 which are as follows:

	Six months period ended March 31, 2013	Six months period ended March 31, 2012	Three months period ended March 31, 2013	Three months period ended March 31, 2012
------(Rupees in '000)-----				
<b>Net sales and services</b>	<b>5,977,721</b>	<b>6,749,990</b>	<b>3,045,629</b>	<b>3,279,618</b>
Cost of sales and services	(5,260,670)	(6,060,132)	(2,552,031)	(2,916,354)
<b>Gross profit</b>	<b>717,051</b>	<b>689,858</b>	<b>493,598</b>	<b>363,264</b>
Marketing and selling expenses	(383,288)	(305,724)	(166,117)	(123,570)
General administrative expenses	(83,353)	(114,782)	(43,864)	(81,908)
	<b>(466,641)</b>	<b>(420,506)</b>	<b>(209,981)</b>	<b>(205,478)</b>
	<b>250,410</b>	<b>269,352</b>	<b>283,617</b>	<b>157,788</b>
Other operating income / (loss)	72,912	3,084	71,379	(476)
Other operating expenses	(12,991)	(15,653)	(16,084)	(9,783)
Net other operating income / (expenses)	<b>59,921</b>	<b>(12,569)</b>	<b>55,295</b>	<b>(10,259)</b>
<b>Operating profit</b>	<b>310,331</b>	<b>256,783</b>	<b>338,912</b>	<b>147,527</b>
Financial income	9,220	27,939	1,865	22,414
Financial expenses	(102,949)	(74,233)	(61,747)	(37,947)
Net finance costs	<b>(93,729)</b>	<b>(46,294)</b>	<b>(59,882)</b>	<b>(15,533)</b>
<b>Profit before tax</b>	<b>216,602</b>	<b>210,489</b>	<b>279,030</b>	<b>131,994</b>
Income tax	(86,809)	(120,003)	(106,517)	(79,967)
<b>Net profit for the period</b>	<b>129,793</b>	<b>90,486</b>	<b>172,513</b>	<b>52,027</b>
Basic and diluted earnings per share (Rupees)	<b>15.74</b>	<b>10.97</b>	<b>20.92</b>	<b>6.31</b>

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