

# SIEMENS

Siemens (Pakistan) Engineering Co. Ltd., B-72, Estate Avenue, SITE,  
P.O.Box. No. 7158 Karachi-75700

The General Manager  
Karachi Stock Exchange (Guarantee) Ltd.  
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Your letter of Our reference Date	FC-OT- 98 -13 January 29, 2013

Dear Sir

## Form 7

### Financial Results for the three months period ended December 31, 2012

The Board of Directors of our Company in their meeting held on January 29, 2013 at 15.00 hours (Dubai time) at United Arab Emirates, Dubai approved the unaudited financial results of the Company for the three months period ended December 31, 2012 which are as follows:

	Three months period ended December 31, 2012	Three months period ended December 31, 2011
	(Rupees ' 000)	
<b>Net sales and services</b>	2,932,092	3,470,372
Cost of sales and services	(2,708,639)	(3,143,778)
<b>Gross profit</b>	223,453	326,594
Marketing and selling expenses	(217,171)	(182,154)
General administrative expenses	(39,489)	(32,874)
	(256,660)	(215,028)
	(33,207)	111,566
Other operating income	1,533	3,560
Other operating expenses	3,093	(5,870)
Net other operating income / (expenses)	4,626	(2,310)
<b>Operating (loss) / profit</b>	(28,581)	109,256
Financial income	7,355	5,525
Financial expenses	(41,202)	(36,286)
Net finance costs	(33,847)	(30,761)
<b>(Loss) / profit before tax</b>	(62,428)	78,495
Income tax reversal / (expense)	19,708	(40,036)
<b>Net (loss) / profit for the period</b>	(42,720)	38,459
Basic and diluted (loss) / earnings per share (Rupees)	(5.18)	4.66

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Siemens (Pakistan) Engineering Company Limited, MD & CEO: Guenter Zwilckl; CFO: Murtaza Abbas  
Company Secretary: Mohammad Rafi  
Co. Reg No. CUIN 0000617, Registered office: B-72, Estate Avenue, S.I.T.E., Karachi