

# SIEMENS

Siemens (Pakistan) Engineering Co. Ltd., B-72, Estate Avenue, SITE,  
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Your letter of  
Our reference  
Date

CS-OT-46 -12  
July 27, 2012

## Form 7

Dear Sir

### Financial Results for the nine months period ended June 30, 2012

The Board of Directors of our Company in their meeting held on July 27, 2012 at 11.00 hours (German time) at Munich, Germany, approved the unaudited financial results of the Company for the nine months period ended June 30, 2012 which are as follows:

1)

	Nine months period ended June 30, 2012	Nine months period ended June 30, 2011 (Restated)	Three months period ended June 30, 2012	Three months period ended June 30, 2011 (Restated)
------(Rupees In '000)-----				
<b>Net sales and services</b>	10,417,999	10,435,191	3,677,343	3,250,392
Cost of sales and services	(8,840,101)	(8,986,521)	(2,970,738)	(2,928,950)
<b>Gross profit</b>	1,577,898	1,448,670	706,605	321,442
Commission and allowances earned	98,160	41,139	17,727	18,569
	1,676,058	1,489,809	724,332	340,011
Marketing and selling expenses	(626,925)	(819,444)	(180,114)	(317,551)
General administrative expenses	(375,504)	(275,385)	(140,342)	(99,012)
Other operating income	4,466	43,500	1,370	40,422
	(997,963)	(1,051,329)	(319,086)	(376,141)
<b>Operating profit / (loss)</b>	678,095	438,480	405,246	(36,130)
Financial income	61,104	47,457	31,668	12,040
Financial expenses	(117,216)	(187,179)	(25,420)	(29,526)
Net financial costs	(56,112)	(139,722)	6,248	(17,486)
<b>Profit / (loss) before tax</b>	621,983	298,758	411,494	(53,616)
Income tax	(102,933)	(156,801)	17,070	(25,082)
<b>Net profit / (loss) for the period</b>	519,050	141,957	428,564	(78,698)
Basic and diluted earnings / (loss) per share (Rupees)	62.94	17.21	51.97	(9.54)

- 2) Furthermore, it has been resolved by the Board that the Diesel Generating sets and locally manufactured non-standard motor businesses, which were consistently running at a loss, shall be closed. However standard motor business will continue.

(continued on page 2)

Siemens Pakistan Engg. Co. Ltd., MD & CEO: Ali Hamdani; CFO: Murtaza Abbas  
Company Secretary: Saima Akbar Khattak

Co. Reg. No. CUIN 0000817; Reg. Address: B-72, Estate Avenue, S.I.T.E., Karachi.