



April 28, 2020

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

Announcement - Financial Results For The Quarter Ended March 31, 2020

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on, Tuesday, April 28, 2020 at 02:00 p.m., electronically via video link arrangement, recommended the following:

(i) **CASH DIVIDEND**

Nil

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The un-audited financial results for the quarter ended March 31, 2020 of the Company are as follows:

	March 31, 2020	March 31, 2019
	----- Rupees in '000-----	
NET SALES	3,421,068	3,592,000
Cost of sales	(2,686,914)	(2,623,801)
GROSS PROFIT	734,154	968,199
Distribution and marketing costs	(568,921)	(620,435)
Administrative expenses	(134,460)	(116,013)
Other expenses	(84,591)	(94)
Other income	16,802	8,764
	(771,170)	(727,778)
OPERATING (LOSS) / PROFIT	(37,016)	240,421
Finance costs	(12,273)	(6,011)
(LOSS) / PROFIT BEFORE TAXATION	(49,289)	234,410
Taxation - Current	(91,880)	(104,328)
- Deferred	56,756	(7,766)
	(35,124)	(112,094)
(LOSS) / PROFIT AFTER TAXATION	(84,413)	122,316
(LOSS) / EARNINGS PER SHARE - BASIC AND DILUTED (Rupees)	(8.75)	12.68

Yours sincerely,

Muhammad Yousuf
Company Secretary

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