



April 23, 2019

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

Announcement - Financial Results For The Quarter Ended March 31, 2019

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on, Tuesday, April 23, 2019 at 02:30 p.m., at the registered office of the Company viz. Plot 23, Sector 22, Korangi Industrial Area, Karachi, recommended the following:

(i) **CASH DIVIDEND**

Nil

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
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The un-audited financial results for the quarter ended March 31, 2019 of the Company are as follows:

| | March 31, 2019 | March 31, 2018 |
|--|---------------------------|-------------------|
| | ----- Rupees in '000----- | |
| NET SALES | 3,592,000 | 3,320,653 |
| Cost of sales | (2,623,801) | (2,088,496) |
| GROSS PROFIT | 968,199 | 1,232,157 |
| Distribution and marketing costs | (620,435) | (578,083) |
| Administrative expenses | (116,013) | (115,425) |
| Other expenses | (94) | (138,675) |
| Other income | 8,764 | 7,638 |
| | (727,778) | (824,545) |
| OPERATING PROFIT | 240,421 | 407,612 |
| Finance costs | (6,011) | (4,048) |
| PROFIT BEFORE TAXATION | 234,410 | 403,564 |
| Taxation - Current | (104,328) | (146,670) |
| - Prior | - | 13,959 |
| - Deferred | (7,766) | (2,583) |
| | (112,094) | (135,294) |
| PROFIT AFTER TAXATION | 122,316 | 268,270 |
| EARNINGS PER SHARE - BASIC AND DILUTED (Rupees) | 12.68 | 27.82 |

Yours sincerely,

Muhammad Yousuf
Company Secretary