



August 27, 2018

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

Dear Sir,

Re: Announcement - Financial Results for the Period Ended June 30, 2018

We have to inform you that the Board of Directors of our Company in their meeting held on, Monday, August 27, 2018 at 02:00 p.m. in Karachi, recommended the following:

- (i) **CASH DIVIDEND**
Nil
- (ii) **BONUS SHARES**
Nil
- (iii) **RIGHT SHARES**
Nil
- (iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**
Nil
- (v) **ANY OTHER PRICE-SENSITIVE INFORMATION**
Nil

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
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The financial results of the Company are as follows:

	Six Months Ended		Quarter Ended	
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
----- Rupees in '000 -----				
NET SALES	6,769,880	6,629,117	3,449,227	3,590,084
Cost of sales	(4,403,665)	(4,156,510)	(2,315,169)	(2,251,636)
GROSS PROFIT	2,366,215	2,472,607	1,134,058	1,338,448
Distribution and marketing costs	(1,090,329)	(1,122,146)	(512,246)	(576,722)
Administrative expenses	(246,831)	(198,623)	(131,406)	(113,814)
Other expenses	(186,115)	(210,656)	(47,440)	(146,148)
Other income	13,016	27,616	5,378	14,567
	(1,510,259)	(1,503,809)	(685,714)	(822,117)
OPERATING PROFIT	855,956	968,798	448,344	516,331
Finance costs	(6,556)	(27,388)	(2,508)	(12,746)
PROFIT BEFORE TAXATION	849,400	941,410	445,836	503,585
Taxation - Current	(286,895)	(282,309)	(140,225)	(194,653)
- Prior	13,959	(46,723)	-	(46,723)
- Deferred	27,768	233	30,351	39,332
	(245,168)	(328,799)	(109,874)	(202,044)
NET PROFIT FOR THE PERIOD	604,232	612,611	335,962	301,541
BASIC AND DILUTED EARNINGS PER SHARE (Rs. Per share)	62.65	63.52	34.83	31.26

Yours sincerely,


 Yasser Pirmuhammad
 Company Secretary