



August 24, 2017

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

Dear Sir,

Re: Announcement - Financial Results for the Period Ended June 30, 2017

We have to inform you that the Board of Directors of our Company in their meeting held on, Thursday, August 24, 2017 at 02:00 p.m. in Lahore, recommended the following:

(i) **CASH DIVIDEND**

Nil

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The financial results of the Company are as follows:

	Six Months Ended		Quarter Ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
----- Rupees in '000 -----				
NET SALES	6,629,117	5,715,606	3,590,084	3,065,107
Cost of sales	(4,156,510)	(3,779,998)	(2,251,636)	(2,006,624)
GROSS PROFIT	2,472,607	1,935,608	1,338,448	1,058,483
Distribution and marketing expenses	(1,122,146)	(1,165,334)	(576,722)	(618,667)
Administrative expenses	(198,623)	(148,609)	(113,814)	(78,754)
Other expenses	(210,656)	(76,393)	(146,148)	(11,426)
Other income	27,616	17,342	14,567	9,476
	(1,503,809)	(1,372,994)	(822,117)	(699,371)
OPERATING PROFIT	968,798	562,614	516,331	359,112
Finance costs	(27,388)	(93,583)	(12,746)	(42,053)
PROFIT BEFORE TAXATION	941,410	469,031	503,585	317,059
Taxation - Current	(282,309)	(203,245)	(194,653)	(104,120)
- Prior	(46,723)	-	(46,723)	-
- Deferred	233	(23,231)	39,332	5,514
	(328,799)	(226,476)	(202,044)	(98,606)
NET PROFIT / (LOSS) FOR THE PERIOD	612,611	242,555	301,541	(218,453)
BASIC AND DILUTED EARNINGS / (LOSS) PER SHARE (Rs. Per share)	63.52	25.15	31.26	22.65

Yours sincerely,

Saad Usman
Company Secretary

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