



April 26, 2017

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

Announcement - Financial Results For The Quarter Ended March 31, 2017

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on, Wednesday, April 26, 2017 at 03:00 p.m., at the registered office of the Company viz. Plot 23, Sector 22, Korangi Industrial Area, Karachi, recommended the following:

- (i) **CASH DIVIDEND**
Nil
- (ii) **BONUS SHARES**
Nil
- (iii) **RIGHT SHARES**
Nil
- (iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**
Nil
- (v) **ANY OTHER PRICE-SENSITIVE INFORMATION**
Nil

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The financial results of the Company are as follows:

	March 31, 2017	March 31, 2016
	----- Rupees in '000-----	
NET SALES	3,039,033	2,650,499
Cost of sales	(1,904,874)	(1,773,374)
GROSS PROFIT	1,134,159	877,125
Distribution and marketing expenses	(545,424)	(546,667)
Administrative expenses	(84,809)	(69,855)
Other expenses	(64,508)	(64,967)
Other income	13,049	7,866
	(681,692)	(673,623)
OPERATING PROFIT	452,467	203,502
Finance costs	(14,642)	(51,530)
PROFIT BEFORE TAXATION	437,825	151,972
Taxation	(126,755)	(127,870)
NET PROFIT FOR THE YEAR	311,070	24,102
BASIC EARNINGS PER SHARE (Rs. per share)	32.25	2.50

Yours sincerely,

SAAD USMAN
Company Secretary

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