



August 26, 2016

The General Manager
Karachi Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

Dear Sir,

Re: Announcement - Financial Results for the Period Ended June 30, 2016

We have to inform you that the Board of Directors of our Company in their meeting held on, Friday, August 26, 2016 at 03:00 p.m., at the registered office of the Company viz. Plot No.23, Sector 22, Korangi Industrial Area, Karachi, recommended the following:

- (i) **CASH DIVIDEND**
Nil
- (ii) **BONUS SHARES**
Nil
- (iii) **RIGHT SHARES**
Nil
- (iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**
Nil
- (v) **ANY OTHER PRICE-SENSITIVE INFORMATION**
Nil

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan.
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The financial results of the Company are as follows:

	Six Months Ended		Quarter Ended	
	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
----- Rupees in '000 -----				
NET SALES	5,715,606	5,426,446	3,065,107	3,182,170
Cost of sales	(3,779,998)	(3,904,920)	(2,006,624)	(2,369,403)
GROSS PROFIT	1,935,608	1,521,526	1,058,483	812,767
Distribution and marketing expenses	(1,165,334)	(1,044,092)	(618,667)	(545,550)
Administrative expenses	(148,609)	(144,380)	(78,754)	(87,419)
Other expenses	(76,393)	(31,343)	(11,426)	(73,935)
Other income	17,342	103,151	9,476	5,265
	(1,372,994)	(1,116,664)	(699,371)	(701,639)
OPERATING PROFIT	562,614	404,862	359,112	111,128
Finance costs	(93,583)	(169,161)	(42,053)	(79,442)
PROFIT BEFORE TAXATION	469,031	235,701	317,059	31,686
Taxation - Current	(203,245)	(139,600)	(104,120)	(68,187)
- Deferred	(23,231)	22,546	5,514	23,178
	(226,476)	(117,054)	(98,606)	(45,009)
NET PROFIT / (LOSS) FOR THE PERIOD	242,555	118,647	218,453	(13,323)
BASIC AND DILUTED EARNINGS / (LOSS) PER SHARE (Rs. Per share)	25.15	12.30	22.65	(1.38)

Yours sincerely,

Saad Usman
Company Secretary

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