



April 22, 2016

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi – 74000

**Announcement - Financial Results For The Quarter Ended March 31, 2016**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on, Friday, April 22, 2016 at 03:00 p.m., at the registered office of the Company viz. Plot 23, Sector 22, Korangi Industrial Area, Karachi, recommended the following:

(i) **CASH DIVIDEND**

Nil

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

**sanofi-aventis Pakistan limited**

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan  
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk

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The financial results of the Company are as follows:

	March 31, 2016	March 31, 2015
	----- Rupees in '000-----	
<b>NET SALES</b>	2,650,499	2,244,276
Cost of sales	(1,773,374)	(1,535,517)
<b>GROSS PROFIT</b>	877,125	708,759
Distribution and marketing expenses	(546,667)	(498,542)
Administrative expenses	(69,855)	(56,961)
Other expenses	(64,967)	(22,070)
Other income	7,866	162,548
	(673,623)	(415,025)
<b>OPERATING PROFIT</b>	203,502	293,734
Finance costs	(51,530)	(89,719)
<b>PROFIT BEFORE TAXATION</b>	151,972	204,015
Taxation	(127,870)	(72,045)
<b>NET PROFIT FOR THE YEAR</b>	24,102	131,970
<b>BASIC EARNINGS PER SHARE (Rs. per share)</b>	2.50	13.68

Yours sincerely,

SAAD USMAN  
Company Secretary

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