



October 20, 2015

The General Manager

Karachi Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

(Fax Number 021-111-573-329, 32415763 & 32437560)

The Secretary

Lahore Stock Exchange Limited
19, Khayaban-e-Aiwan-e-Iqbal
P.O.Box No.1315
Lahore – 54000

(Fax Number 042- 111-441-441 & 042-6368484)

The Secretary

Islamabad Stock Exchange Limited
101-E Fazal-ul-Haq Road
Blue Area
Islamabad

(Fax Number 051-111-473-329 & 051-2275044)

Dear Sir,

**Re: Announcement - Financial Results for the Nine Months Period Ended
September 30, 2015**

We have to inform you that the Board of Directors of our Company in their meeting held on, Tuesday, October 20, 2015 at 03:00 p.m., at the registered office of the Company viz. Plot No.23, Sector 22, Korangi Industrial Area, Karachi, recommended the following:

(i) **CASH DIVIDEND**

Nil

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The financial results of the Company are as follows:

	Nine Months Ended		Quarter Ended	
	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014
----- Rupees in '000 -----				
Net Sales	8,328,257	7,649,310	2,901,811	2,698,248
Cost of sales	(6,092,365)	(5,741,546)	(2,187,445)	(2,015,624)
GROSS PROFIT	2,235,892	1,907,764	714,366	682,624
Distribution and marketing expenses	(1,557,232)	(1,352,938)	(513,140)	(419,883)
Administrative expenses	(233,234)	(204,743)	(88,854)	(80,504)
Other operating expenses	(34,113)	(34,103)	(2,770)	(13,117)
Other operating income	81,151	118,584	(22,000)	38,346
	(1,743,428)	(1,473,200)	(626,764)	(475,158)
OPERATING PROFIT	492,464	434,564	87,602	207,466
Finance costs	(234,260)	(210,082)	(65,099)	(72,461)
PROFIT BEFORE TAXATION FOR THE PERIOD	258,204	224,482	22,503	135,005
Taxation - Current	(221,499)	(143,951)	(81,899)	(64,783)
- Prior	-	-	-	-
- Deferred	72,201	16,321	49,655	(2,839)
	(149,298)	(127,630)	(32,244)	(67,622)
NET PROFIT / (LOSS) FOR THE PERIOD	108,906	96,852	(9,741)	67,383
BASIC AND DILUTED EARNINGS / (LOSS) PER SHARE (Rs. Per share)	11.29	10.04	(1.01)	6.99

Yours sincerely,

Asim Jamal
Chief Executive

sanofi-aventis Pakistan limited

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