



March 12, 2015

The General Manager

Karachi Stock Exchange Ltd.
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

(Fax Number 021-111-573-329, 32415763 & 32437560)

The Secretary

Lahore Stock Exchange Ltd.
19, Khayaban-e-Aiwan-e-Iqbal
P.O.Box No.1315
Lahore – 54000

(Fax Number 042- 111-441-441 & 042-6368484)

The Secretary

Islamabad Stock Exchange Ltd.
101-E Fazal-ul-Haq Road
Blue Area
Islamabad

(Fax Number 051-111-473-329 & 051-2275044)

Re: Announcement - Financial Results For The Year Ended December 31, 2014

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on, Thursday, March 12, 2015 at 11:30 a.m., at the registered office of the Company viz. Plot 23, Sector 22, Korangi Industrial Area, Karachi, recommended the following:

(i) **CASH DIVIDEND**

A final cash dividend for the year ended December 31, 2014 @ Rs.7.00 per share i.e. 70%. Thus, the total dividend out of profits for the year ended December 31, 2014 would amount to Rs.67,513,320.

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The financial results of the Company are as follows:

	December 31, 2014	December 31, 2013
	----- Rupees in '000-----	
NET SALES	9,949,460	8,791,590
Cost of sales	(7,415,178)	(6,113,665)
GROSS PROFIT	2,534,282	2,677,925
Distribution and marketing expenses	(1,806,568)	(1,458,545)
Administrative expenses	(273,665)	(236,944)
Other operating expenses	(46,480)	(249,545)
Other operating income	221,906	40,505
	(1,904,807)	(1,904,529)
OPERATING PROFIT	629,475	773,396
Finance costs	(293,678)	(233,188)
PROFIT BEFORE TAXATION	335,797	540,208
Taxation	(97,332)	(230,383)
NET PROFIT FOR THE YEAR	238,465	309,825
Un-appropriated profit brought forward	144,841	133,568
Actuarial gain / (loss) recognized directly in equity – net of deferred taxation	(12,127)	(2,104)
	371,179	441,289
Appropriations:		
Transfer to general reserve	(200,000)	(200,000)
Proposed final dividend @ 70% (2013: 100%)	(67,513)	(96,448)
	(267,513)	(296,448)
Unappropriated profit carried forward	103,666	144,841
BASIC EARNINGS PER SHARE (Rs. per share)	24.72	32.12

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The Annual General Meeting of the Company will be held at 10:30 hours on Thursday, April, 27, 2015 in the Banquet Hall of the Beach Luxury Hotel, Molvi Tamizuddin Khan Road, Karachi.

The above entitlements, if approved by the Shareholders will be paid to the Shareholders whose names will appear in the Register of the Members on April 20, 2015.

The share transfer books of the Company shall remain closed from April 21, 2015 to April 27, 2015 (both days inclusive). Transfers received at FAMCO Associates (Pvt.) Limited, 8-F, Next to Hotel Faran, Nurshery, Block 6, P.E.C.H.S., Shabrae-Faisal, Karachi at the close of business on April 20, 2015 will be treated in time for the purpose of payment of Dividend.

We will be sending you 300 copies of printed accounts for distribution amongst the members of the Exchange 21 days before the date of AGM.

Yours sincerely,

A handwritten signature in blue ink, appearing to read "Saad Usman", with a long horizontal line underneath.

SAAD USMAN
Company Secretary

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