



October 28, 2014

The General Manager

Karachi Stock Exchange Ltd.
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

(Fax Number 021-111-573-329, 32415763 & 32437560)

The Secretary

Lahore Stock Exchange Ltd.
19, Khayaban-e-Aiwan-e-Iqbal
P.O.Box No.1315
Lahore – 54000

(Fax Number 042- 111-441-441 & 042-36368485)

The Secretary

Islamabad Stock Exchange Ltd.
101-E Fazal-ul-Haq Road
Blue Area
Islamabad

(Fax Number 051-111-473-329 & 051-2275044)

Re: Announcement - Financial Results For The Period Ended September 30, 2014

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on, Tuesday, October 28, 2014 at 2:00 p.m., at the registered address of the Company viz. Plot 23, Sector 22, Korangi Industrial Area, Karachi, recommended the following:

(i) **CASH DIVIDEND**

Nil

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

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sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The financial results of the Company are as follows:

	Nine Months Ended		Quarter Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
	----- Rupees in '000 -----		----- Rupees in '000 -----	
Sales - Net	7,649,310	6,716,246	2,698,248	2,280,898
Cost of sales	(5,741,546)	(4,856,674)	(2,015,624)	(1,596,833)
Gross profit	1,907,764	1,859,572	682,624	684,065
Distribution and marketing costs	(1,352,938)	(1,134,364)	(419,883)	(392,858)
Administrative expenses	(204,743)	(176,425)	(80,504)	(63,992)
Other operating expenses	(34,103)	(171,999)	(13,117)	(108,497)
Other income	118,584	32,797	38,346	13,271
	(1,473,200)	(1,449,991)	(475,158)	(552,076)
Operating profit	434,564	409,581	207,466	131,989
Finance costs	(210,082)	(159,663)	(72,461)	(57,043)
Profit before taxation	224,482	249,918	135,005	74,946
Taxation – Current	(143,951)	(156,593)	(64,783)	(41,400)
- Deferred	16,321	39,475	(2,839)	3,218
	(127,630)	(117,118)	(67,622)	(38,182)
Net profit for the period	96,852	132,800	67,383	36,764
Basic earnings per share	Rs. 10.04	Rs. 13.77	Rs.6.99	Rs.3.81

Yours sincerely,
sanofi-aventis Pakistan limited

Saad Usman
Company Secretary

sanofi-aventis Pakistan limited

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