



August 28, 2014

The General Manager

Karachi Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

(Fax Number 021-111-573-329, 32415763 & 32437560)

The Secretary

Lahore Stock Exchange Limited
19, Khayaban-e-Aiwan-e-Iqbal
P.O.Box No.1315
Lahore – 54000

(Fax Number 042- 111-441-441 & 042-6368484)

The Secretary

Islamabad Stock Exchange Limited
101-E Fazal-ul-Haq Road
Blue Area
Islamabad

(Fax Number 051-111-473-329 & 051-2275044)

Dear Sir,

Re: Announcement - Financial Results for the Period Ended June 30, 2014

We have to inform you that the Board of Directors of our Company in their meeting held on, Thursday, August 28, 2014 at 11:00 a.m., at the registered office of the Company viz. Plot No.23, Sector 22, Korangi Industrial Area, Karachi, recommended the following:

(i) **CASH DIVIDEND**

Nil

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

A handwritten signature in blue ink, consisting of a stylized 'S' followed by a horizontal line.

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The financial results of the Company are as follows:

	Six Months Ended		Quarter Ended	
	June 30, 2014	June 30, 2013	June 30, 2014	June 30, 2013
----- Rupees in '000 -----				
NET SALES	4,951,062	4,435,348	2,694,270	2,552,468
Cost of sales	(3,725,922)	(3,259,841)	(2,113,377)	(1,868,424)
GROSS PROFIT	1,225,140	1,175,507	580,893	684,044
Distribution and marketing expenses	(933,055)	(741,506)	(504,914)	(402,344)
Administrative expenses	(124,239)	(112,433)	(67,967)	(58,105)
Other operating expenses	(20,986)	(63,502)	(5,847)	(57,019)
Other operating income	80,238	19,526	13,642	13,779
	(998,042)	(897,915)	(565,086)	(503,689)
OPERATING PROFIT	227,098	277,592	15,807	180,355
Finance costs	(137,621)	(102,620)	(68,732)	(54,805)
PROFIT / (LOSS) BEFORE TAXATION FOR THE PERIOD	89,477	174,972	(52,925)	125,550
Taxation - Current	(79,168)	(115,193)	(37,834)	(71,652)
- Prior	-	-	11,663	-
- Deferred	19,160	36,257	32,017	24,448
	(60,008)	(78,936)	5,846	(47,204)
NET PROFIT / (LOSS) FOR THE PERIOD	29,469	96,036	(47,079)	78,346
BASIC AND DILUTED EARNINGS / (LOSS) PER SHARE (Rs. Per share)	3.06	9.96	(4.88)	8.12

Yours sincerely,


 Saad Usman
 Company Secretary

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