



PAK SUZUKI MOTOR CO. LTD.

DSU-13, Pakistan Steel Industrial Estate,
Bin Qasim, Karachi - 75000
Ph : (92-21) 34723551-58
Fax : (92-21) 34723521-22
URL : <http://www.paksuzuki.com.pk>

The Secretary
Pakistan Stock Exchange Ltd.
Stock Exchange Building
Karachi.

Dear Sir,

SUB: FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2018.

We have to inform you that the Board of Directors at its meeting held on March 25, 2019 have recommended the following:

CASH DIVIDEND

A final cash dividend for the year ended December 31, 2018 @ Rs. 3.16 per share i.e. 31.6 %.

The financial results of the company are as follows:

	January to December	
	2018	2017
	-----Rupees in thousand-----	
Turnover	119,853,898	101,811,611
Cost of sales	(112,809,033)	(92,159,038)
Gross Profit	7,044,865	9,652,573
Distribution costs	(2,706,853)	(2,804,256)
Administrative expenses	(2,301,080)	(1,599,815)
	2,036,932	5,248,502
Finance costs	(362,523)	(68,088)
Other income	565,943	864,711
	2,240,352	6,045,125
Workers' profit participation fund	(111,856)	(301,660)
Workers' welfare fund	(42,348)	(112,337)
	(154,204)	(413,997)
Profit from operations	2,086,148	5,631,128
Share of loss of equity accounted investee	(3,212)	(11,914)
Profit before taxation	2,082,936	5,619,214
Taxation	(784,828)	(1,793,393)
Net Profit for the period after Tax	1,298,108	3,825,821
	-----Rupees -----	
Earning per share - basic	15.77	46.49

REGIONAL OFFICE LAHORE
7-A, Aziz Avenue, Canal Bank Road,
Gulberg-5, Lahore.
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REGIONAL OFFICE MULTAN
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The above entitlement will be paid to the shareholders whose names will appear in the Register of Members as on 17th April 2019.

The Annual Report of the Company will be transmitted through PUCARS atleast 21 days before holding of Annual General Meeting.

The 36th Annual General Meeting of the Company will be held at Ramada Plaza, near Airport, Karachi on Wednesday, April 23, 2019 at 10:00 A.M.

The Share Transfer Books of the Company will remain closed from April 17, 2019 to April 23, 2019 (both days inclusive). Transfers received at Central Depository Company of Pakistan Limited, CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahrah-e-Faisal, Karachi by the close of business on April 16, 2019 will be treated in time for the purpose of above entitlement to the transferees.

Yours faithfully

MASAFUMI HARANO
CHIEF EXECUTIVE OFFICER

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