



PAK SUZUKI MOTOR CO. LTD.

DSU-13, Pakistan Steel Industrial Estate,
Bin Qasim, Karachi - 75000
Ph : (92-21) 34723551-58
Fax : (92-21) 34723521-22
URL : <http://www.paksuzuki.com.pk>

Fax No. 021-111-573-329

PSCS/BM-127/2016
July 28, 2016

The Secretary
Pakistan Stock Exchange Ltd.
Stock Exchange Building
Karachi.

Dear Sir,

SUB: FINANCIAL RESULTS FOR THE HALF-YEAR ENDED JUNE 30, 2016

This is to inform you that the Board of Directors, at its meeting held on July 28, 2016, approved the unaudited accounts for the half-year ended June 30, 2016. The financial results of the Company duly reviewed by auditors are as follows:

	Half-Year Ended		Quarter Ended	
	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
	(Rupees in thousand)		(Rupees in thousand)	
Sales	38,988,857	39,997,075	18,995,270	20,352,432
Cost of sales	(35,006,197)	(34,898,161)	(17,216,628)	(17,432,721)
Gross profit	3,982,660	5,098,914	1,778,642	2,919,711
Distribution cost	(1,006,799)	(1,013,589)	(543,344)	(510,752)
Administrative expenses	(815,557)	(561,943)	(373,718)	(291,965)
	2,160,304	3,523,382	861,580	2,116,994
Finance cost	(84,428)	(23,858)	(3,172)	(1,903)
Other operating income	589,937	427,367	310,525	295,047
	2,665,813	3,926,891	1,168,933	2,410,138
Workers' profit participation fund	(133,293)	(196,344)	(58,448)	(120,507)
Workers' welfare fund	(50,652)	(78,000)	(22,210)	(49,181)
	(183,945)	(274,344)	(80,658)	(169,688)
Profit before taxation	2,481,868	3,652,547	1,088,275	2,240,450
Taxation	(1,046,379)	(1,232,500)	(600,429)	(766,508)
Net profit for the period	1,435,489	2,420,047	487,846	1,473,942
	----- Rupees -----		----- Rupees -----	
Basic earnings per share	17.44	29.41	5.93	17.91

Half-yearly report 2016 will soon be available on our website www.paksuzuki.com.pk.

Yours faithfully,


(HIROFUMI NAGAO)
CHIEF EXECUTIVE

REGIONAL OFFICE LAHORE
7-A, Aziz Avenue, Canal Bank Road,
Gulberg-5, Lahore.
Ph : (042) 35775456, 35775457
Fax : (042) 35751953

REGIONAL OFFICE RAWALPINDI
112-B, 3rd Floor, Mallhi Plaza,
Muree Road, Saddar, Rawalpindi Cantt.
Ph : (051) 5518073, 5567518
Fax : (051) 5585738

REGIONAL OFFICE MULTAN
Office No. 402, 4th Floor,
United Mall, Abadali Road, Multan.
Ph : (061) 4581127-4516765
Fax : (061) 4581126