


PAK SUZUKI MOTOR CO. LTD.

DSU-13, Pakistan Steel Industrial Estate,
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PSCS/BM-113/2013
March 21, 2013

Fax No. (021) 111-573-329
The General Manager
Karachi Stock Exchange (Guarantee) Limited
Stock Exchange Building
Karachi.

Dear Sir,

Subject: FINANCIAL RESULTS FOR THE YEAR ENDED DEC 31, 2012

We have to inform you that the Board of Directors in their meeting held at 9.30 a.m. on Thursday, March 21, 2013, recommended the following:

CASH DIVIDEND

A final cash dividend for the year ended Dec 31, 2012 @ Rs. 2.50 per share i.e. 25%.

The financial results of the Company are as follows:

	2012	2011
	(Rs. in thousand)	
Turnover	58,531,137	52,718,563
Cost of sales	(56,185,397)	(50,849,153)
Gross profit	2,345,740	1,869,410
Distribution cost	(356,960)	(263,651)
Administrative expenses	(860,753)	(735,935)
	1,128,027	869,824
Finance cost	(11,100)	(17,845)
Other operating income	493,985	620,390
	1,610,912	1,472,369
Workers' profit participation fund	(80,545)	(73,525)
Workers' welfare fund	(30,607)	(31,655)
Donations	-	(1,892)
	(111,152)	(107,072)
Profit before taxation	1,499,760	1,365,297
Taxation	(521,738)	(570,876)
Net profit for the year	978,022	794,421
Unappropriated profit brought forward	1,851	2,030
Profit available for appropriation	979,873	796,451