


**PAK SUZUKI MOTOR CO. LTD.**

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GMF:07:01  
August 24, 2012

The General Manager  
Karachi Stock Exchange (Guarantee) Ltd.  
Stock Exchange Building  
Stock Exchange Road  
Karachi.

Dear Sir

**SUB: FINANCIAL RESULTS FOR THE HALF YEAR ENDED JUNE 30, 2012**

This is to inform you that the Board of Directors at its meeting held on August 24, 2012 approved the unaudited accounts for the half year ended June 30, 2012. The financial results of the Company are as follows:

	Half Year Ended		Quarter Ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
	(Rupees in thousand)		(Rupees in thousand)	
Turnover	36,471,418	23,250,706	17,706,853	10,680,958
Cost of sales	(34,219,430)	(22,427,028)	(16,433,354)	(10,200,184)
Gross profit	2,251,988	823,678	1,273,499	480,774
Distribution cost	(152,636)	(139,700)	(92,244)	(68,828)
Administrative expenses	(423,288)	(352,864)	(230,169)	(190,603)
	1,676,064	331,114	951,086	221,343
Finance cost	(6,753)	(9,259)	(2,271)	(4,661)
Other operating income	332,264	270,981	205,528	139,463
	2,001,575	592,836	1,154,343	356,145
Workers' profit participation fund	(100,079)	(29,548)	(57,717)	(17,713)
Workers' welfare fund	(38,030)	(15,400)	(21,933)	(10,902)
Donations	-	(1,892)	-	(1,892)
	(138,109)	(46,840)	(79,650)	(30,507)
Profit before taxation	1,863,466	545,996	1,074,693	325,638
Taxation	(494,129)	(267,107)	(294,178)	(138,174)
Net profit for the period	<u>1,369,337</u>	<u>278,889</u>	<u>780,515</u>	<u>187,464</u>
	----- Rupees -----		----- Rupees -----	
Basic earnings per share	<u>16.64</u>	<u>3.39</u>	<u>9.48</u>	<u>2.28</u>

Half yearly report 2012 will soon be available on our website [www.paksuzuki.com.pk](http://www.paksuzuki.com.pk).

Yours faithfully

(HIROFUMI NAGAO)  
CHIEF EXECUTIVE

cc: The Secretary  
Lahore Stock Exchange (Guarantee) Ltd.  
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