


**PAK SUZUKI MOTOR CO. LTD.**

DSU-13, Pakistan Steel Industrial Estate,  
Bin Qasim, Karachi-75000  
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**PSCS/BM-109/2012**
**March 19, 2012**
**Fax No. (021) 111-573-329**

The General Manager  
Karachi Stock Exchange (Guarantee) Limited  
Stock Exchange Building  
Karachi.

Dear Sir,

**Subject: FINANCIAL RESULTS FOR THE YEAR ENDED DEC 31, 2011**

We have to inform you that the Board of Directors in their meeting held at 9.30 a.m. on Monday, March 19, 2012, recommended the following:

**CASH DIVIDEND**

A final cash dividend for the year ended Dec 31, 2011 @ Rs. 2/- per share i.e. 20%.

The financial results of the Company are as follows:

	2011	2010
	(Rs. in thousand)	
Turnover	52,718,563	42,642,762
Cost of sales	50,849,153	41,638,975
Gross profit	1,869,410	1,003,787
Distribution cost	263,651	197,361
Administrative expenses	735,935	636,332
Other operating income	869,824	170,094
Finance cost	620,390	575,078
Workers' profit participation fund	1,490,214	745,172
Workers' welfare fund	17,845	21,349
Donations	1,472,369	723,823
Profit before taxation	73,525	35,979
Taxation	31,655	15,576
Net profit for the year	1,892	4,253
Unappropriated profit brought forward	107,072	55,808
Profit available for appropriation	1,365,297	668,015
	570,876	456,872
	794,421	211,143
	2,030	2,037
	796,451	213,180

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