


PAK SUZUKI MOTOR CO. LTD.

DSU-13, Pakistan Steel Industrial Estate,
Bin Qasim, Karachi-75000,
Tel: 4750788-95 (8 Lines)
Fax: 4750101-03.

PSCS/BM-89/2008
February 28, 2008

Fax No. 021-2415763 & 2437560

The General Manager
Karachi Stock Exchange (Guarantee) Limited
Stock Exchange Building
Karachi.

Dear Sir,

Subject: FINANCIAL RESULTS FOR THE YEAR ENDED DEC 31, 2007

We have to inform you that the Board of Directors in their meeting held at 09.30 a.m. on Thursday, February 28 2008, recommended the following:

CASH DIVIDEND

A final cash dividend for the year ended Dec 31, 2007 @ Rs.. 5/- per share i.e. 50%.

The financial results of the Company are as follows:

	2007	2006 Restated
	(Rs. in thousand)	
Turnover	50,844,632	48,203,084
Cost of sales	46,084,400	42,509,374
Gross profit	<u>4,760,232</u>	<u>5,693,710</u>
Distribution cost	427,041	567,210
Administrative expenses	511,055	472,242
	<u>3,822,136</u>	<u>4,654,258</u>
Finance cost	143,786	282,605
Other operating income	921,011	1,162,916
	<u>4,599,361</u>	<u>5,534,569</u>
Workers' profit participation fund	<u>229,968</u>	<u>276,631</u>
Workers' welfare fund	<u>88,130</u>	<u>105,894</u>
	<u>318,098</u>	<u>382,525</u>
Profit before taxation	<u>4,281,263</u>	<u>5,152,044</u>
Taxation	1,506,731	1,798,193
Net profit for the year	<u>2,774,532</u>	<u>3,353,851</u>
Unappropriated profit brought forward	47,450	63,822
Profit available for appropriation	<u>2,821,982</u>	<u>3,417,673</u>