



**PHILIP MORRIS  
(PAKISTAN) LIMITED**

April 26, 2013

The General Manager  
Karachi Stock Exchange (Guarantee) Limited  
Stock Exchange Road  
Stock Exchange Building  
Karachi

The Secretary  
Lahore Stock Exchange (Guarantee) Limited  
19, Khyaban e Aiwan e Iqbal  
Lahore

**Financial Results for the Quarter ended March 31, 2013**

Dear Sirs,

We have to inform you that the Board of Directors of the Company in their meeting held at 11.00 a.m. today considered and approved the unaudited financial statements of the Company for the quarter ended March 31, 2013 and recommended the following:

	<b>Quarter Ended</b>	
	<b>March 31, 2013</b>	<b>March 31, 2012</b>
<b>(Rupees in thousand)</b>		
Gross turnover	9,677,375	9,048,792
Less: Sales tax	1,339,610	1,250,490
Excise duty	4,506,313	4,202,640
Turnover - net of sales tax and excise duty	3,831,452	3,595,662
Cost of sales	2,773,367	2,635,560
Gross profit	1,058,085	960,102

**Philip Morris (Pakistan) Limited**

19th floor, The Harbour Front, Dolmen City, HC-3, Block 4, Clifton, Karachi - 75600, Pakistan | Tel: +92 21- 3520 9600 - 01  
Fax: +92 21- 3529 4350 | www.philipmorriskarachi.com.pk