



PACKAGES LIMITED

Sec/43/2017

Karachi
01 March 2017

The Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi.

Dear Sir,

ACCOUNTING YEAR ENDED 31 DECEMBER 2016

We are pleased to inform you that the Board of Directors of the Company in their meeting held yesterday at Lahore recommended a cash dividend to the shareholders for approval at the Annual General Meeting as follows -

- i) to the preference shareholder (International Finance Corporation) as per the terms of the Subscription Agreement between Packages Limited and International Finance Corporation; and
- ii) to the ordinary shareholders at the rate of 250% i.e. Rs. 25.00 per ordinary share of Rs. 10.00 (2015: cash dividend 150% i.e. Rs. 15.00 per ordinary share of Rs. 10.00).

FINANCIAL RESULTS

The financial results of the Company are as follows :-

	Year ended 31.12.2016 Rs. in '000'	Year ended 31.12.2015 Rs. in '000'
Local sales	19,766,465	18,682,977
Export sales	27,064	28,321
	<u>19,793,529</u>	<u>18,711,298</u>
Less: Sales tax	2,933,794	2,657,232
Commission	20,415	29,089
	<u>2,954,209</u>	<u>2,686,321</u>
Net sales	C/F. 16,839,320	16,024,977



PACKAGES FOR EVERY PURPOSE

Head Office, Sales Office & Works :
SHAHRAH-E-ROOMI, P.O. AMER SIDHU, LAHORE - 54760, PAKISTAN PH : 35811541-46, 35811191-94 CABLE : PACKAGES LAHORE FAX : (042) 35811195

Registered Office & Regional Sales Office :
4TH FLOOR, THE FORUM, SUITE # 416-422, G-20, BLOCK 9, KHAYABAN-E-JAMI, CLIFTON, KARACHI-75600, PAKISTAN. PH : 35874047-49, 35378650-51, 35831618, 35833011 FAX: (021) 35860251

Regional Sales Office :
G. D. ARCADE, 2ND FLOOR, 73E FAZAL-UL-HAQ ROAD, BLUE AREA, ISLAMABAD-44000, PAKISTAN PH : 2348307-09, 2348306 FAX : (051) 2348310

	Year ended 31.12.2016 Rs. in '000'	Year ended 31.12.2015 Rs. in '000'
	B/F.	
Cost of sales	16,839,320 (13,221,323)	16,024,977 (12,663,569)
Gross profit	<u>3,617,997</u>	<u>3,361,408</u>
Administrative expenses	(897,392)	(752,730)
Distribution and marketing costs	(921,550)	(677,944)
Other operating expenses	(392,362)	(347,105)
Other income	390,298	244,022
Profit from operations	<u>1,796,991</u>	<u>1,827,651</u>
Finance costs	(1,307,505)	(643,032)
Investment income	6,472,005	2,617,891
Profit before tax	<u>6,961,491</u>	<u>3,802,510</u>
Tax	(1,365,762)	(507,094)
Profit for the year	<u><u>5,595,729</u></u>	<u><u>3,295,416</u></u>
Earnings per share		
- Basic	Rupees 62.61	37.42
- Diluted	Rupees 58.45	33.62

The consolidated financial results of the Company are as follows:-

	Year ended 31.12.2016 Rs. in '000'	Year ended 31.12.2015 Rs. in '000'
Local sales		
Own manufactured	27,075,230	24,384,609
Purchased for resale	215,810	169,155
	<u>27,291,040</u>	<u>24,553,764</u>
Export sales	612,004	609,968
	<u>27,903,044</u>	<u>25,163,732</u>
Less: Sales tax	3,360,556	3,047,509
Commission	46,814	55,514
	<u>3,407,370</u>	<u>3,103,023</u>
Net sales	24,495,674	22,060,709
Cost of sales	(19,061,596)	(17,307,773)
Gross profit	B/F. 5,434,078	4,752,936

**PACKAGES LIMITED**

	Year ended 31.12.2016 Rs. in '000'	Year ended 31.12.2015 Rs. in '000'
	B/F.	
Administrative expenses	5,434,078	4,752,936
Distribution and marketing costs	(1,428,118)	(1,135,786)
Other operating expenses	(1,225,621)	(895,060)
Other income	(444,213)	(391,701)
	407,504	271,660
Profit from operations	2,743,630	2,602,049
Finance costs	(1,494,508)	(757,823)
Investment income	6,054,991	2,387,359
Share of (loss)/ profit of investments accounted for under equity method – net of tax	(290,862)	232,923
Profit before tax	7,013,251	4,464,508
Tax	(1,661,744)	(1,067,850)
Profit for the year	5,351,507	3,396,658
Attributable to:		
Equity holders of the Parent Company	5,139,901	3,300,944
Non-controlling interest	211,606	95,714
	5,351,507	3,396,658

**Earnings per share attributable to equity holders
of the Parent Company during the year**

- Basic	Rupees	57.51	37.48
- Diluted	Rupees	53.78	33.68

The Annual General Meeting of the Company is proposed to be held at Karachi on Tuesday, 25 April 2017 at 10.30 A.M., the date which has already been cleared by your office.

The Share Transfer Books of the Company will be closed from 18 April 2017 to 25 April 2017 (both days inclusive).

We will be sending you 200 copies of the printed accounts for distribution amongst the members of the Exchange in due course of time. Additionally, the accounts shall also be e-mailed to the Exchange by this evening at aqfs@kse.com.pk in Portable Document Format (PDF) to enable the Exchange to place the same on its website. The accounts shall also be placed on the Company's website (http://www.packages.com.pk/periodical_reports.htm).



PACKAGES LIMITED

Please convey the above information to the members of your Stock Exchange.

Best regards.

Yours sincerely,
For PACKAGES LIMITED


(Adi J. Cawasji)
Company Secretary