

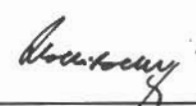
## PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED JUNE 30, 2016

	2016	2015
	(Rupees '000)	
Turnover	845,154	785,101
Sales tax, discounts and sales return	<u>(104,642)</u>	<u>(103,212)</u>
Sales and services - net	740,512	681,889
Cost of sales and services	<u>(343,393)</u>	<u>(319,470)</u>
Gross profit	397,119	362,419
Administrative, selling and general expenses	(195,574)	(170,362)
Other operating income	<u>1,836</u>	<u>3,426</u>
Operating profit	203,381	195,483
Financial charges	(324)	(4,440)
Net profit before taxation	<u>203,057</u>	<u>191,043</u>
Taxation	<u>69,811</u>	<u>50,483</u>
Net profit after taxation	<u><u>133,246</u></u>	<u><u>140,560</u></u>
Earning per share:	(Rupees)	
- Basic	<u>7.40</u>	<u>7.81</u>
- Diluted	<u>7.40</u>	<u>7.81</u>

Karachi  
Dated: 27/09/2016

  
**MUZAFFAR F. BAWEJA**  
Chief Executive

  
**ZUBAIR BAWEJA**  
Managing Director