

19<sup>th</sup> February, 2016

Managing Director  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi

Dear Sir,



**PAKISTAN TOBACCO  
COMPANY**

Pakistan Tobacco Company Ltd.  
Serena Business Complex  
Khayaban-e-Suhrwardy,  
Islamabad

PABX: +92 (51) 2083200-1  
Fax: +92 (51) 2604516  
Website: www.ptc.com.pk

**Financial Results for the Year ended 31<sup>st</sup> December, 2015**

We have to inform you that the Board of Directors of our Company in their meeting held on 19<sup>th</sup> February, 2016 at 2:30pm in Company's Head Office in Islamabad recommended the following:

**Cash Dividend**

Final Dividend for the financial year ended 31<sup>st</sup> December, 2015 at Rupees 18.00 per share i.e. 180%. This is in addition to one Interim Dividend already paid at Rs. 6 per share i.e.60%.

The financial results of the Company are as follows:

	Rs in '000'	Rs in '000'
	December 31, 2015	December 31, 2014
Gross turnover	125,012,583	107,217,617
Excise duties	(63,290,222)	(54,447,161)
Sales tax	(18,815,170)	(16,151,379)
<b>Net turnover</b>	<b>42,907,191</b>	<b>36,619,077</b>
Cost of sales	(24,351,991)	(22,771,684)
<b>Gross profit</b>	<b>18,555,200</b>	<b>13,847,393</b>
Selling and distribution Expenses	(4,854,542)	(3,877,112)
Administrative expenses	(2,434,574)	(2,398,881)
Other operating expenses	(1,068,191)	(650,753)
Other operating income	137,176	166,415
	(8,220,131)	(6,760,331)
<b>Operating profit</b>	<b>10,335,069</b>	<b>7,087,062</b>
Finance income	315,866	199,795
Finance cost	(71,862)	(99,056)
Net finance income	244,004	100,739
<b>Profit before income tax</b>	<b>10,579,073</b>	<b>7,187,801</b>
Income tax expense	(3,532,639)	(2,337,656)
<b>Profit for the period</b>	<b>7,046,434</b>	<b>4,850,145</b>
Earnings per share (Rupees)	27.58	18.98

The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on 13<sup>th</sup> April , 2016.

The Share Book Transfer Books of the Company will be closed from 14<sup>th</sup> April , 2016 to 20<sup>th</sup> April, 2016 (both days inclusive). Transfers received at the office of the Company's Share Registrar, FAMCO Associates (Pvt.) Ltd, 8-F, Near Hotel Faran, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi at the close of business on 13<sup>th</sup> April 2016, will be treated in time for the purpose of above entitlement to the transferees.

We will be sending you copies of printed annual reports for distribution amongst members of the Exchange in due course of time.

Yours faithfully  
Pakistan Tobacco Company Limited



Ayesha Rafique  
Company Secretary