



**PAKISTAN TOBACCO
COMPANY**

20 February, 2013

FAX

Managing Director
Karachi Stock Exchange (Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Silver Square, Plot No. 15,
F-11 Markaz, Islamabad

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Dear Sir,

Financial Results for the Year ended 31st December, 2012

We have to inform you that the Board of Directors of our Company in their meeting held on 20th February, 2013 at 2 pm in Company's Head Office in Islamabad recommended the following:

Cash Dividend

Final Dividend for the financial year ended 31st December, 2012 at Rupees 3.25 per share i.e. 32.50 %. This is in addition to two Interim Dividends already paid at Rs. 3.05 per share i.e. 30.50%.

The financial results of the Company are as follows:

	Rs in 000	
	December 31, 2012	December 31, 2011
Gross turnover	75,531,228	67,491,816
Excise duties	(38,854,830)	(34,719,661)
Sales tax	(10,796,089)	(9,822,181)
Net turnover	25,880,309	22,949,974
Cost of sales	(17,434,790)	(16,709,273)
Gross profit	8,445,519	6,240,701
Selling and distribution expenses	(3,516,601)	(3,129,938)
Administrative expenses	(1,381,918)	(1,321,713)
Other operating expenses	(908,888)	(1,182,363)
Other operating income	90,400	53,967
	(5,717,007)	(5,580,047)
Operating profit	2,728,512	660,654
Finance income	65,057	39,160
Finance cost	(138,533)	(140,539)
Net finance income / (cost)	(73,476)	(101,379)
Profit before income tax	2,655,036	559,275
Income tax expense	(926,578)	(195,490)
Profit for the period	1,728,458	363,785
Earnings per share (Rupees)	6.77	1.42