



**PAKISTAN TOBACCO
COMPANY**

FAX

20th February, 2008

The General Manager
Karachi Stock Exchange (Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
KARACHI.

Evacuee Trust Complex
Agha Khan Road, Sector F-5/1
P.O. Box 2549
Islamabad - 44000

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Dear Sir

Financial Results for the year ended 31st December, 2007

We have to inform you that the Board of Directors of our Company in their meeting held on 20th February at 2 p.m. at our Head Office, Evacuee Trust Complex, Islamabad recommended the following:

Cash Dividend

A final Cash Dividend for the year ended 31st December, 2007 at Rs.3.90 per share i.e. 39%. This is in addition to Interim Dividends already paid @ Rs 5.50 per share i.e. 55%.

The financial results of the Company are as follows:-

	2007	2006
	(Rs.000s)	
Gross turnover	40,889,275	35,715,451
Sales tax	<u>5,534,452</u>	<u>4,833,285</u>
Turnover-net of sales tax	35,354,823	30,882,166
Cost of sales	<u>28,844,866</u>	<u>25,348,646</u>
GROSS PROFIT	6,509,957	5,533,520
Marketing and distribution expenses	<u>1,798,045</u>	<u>1,816,198</u>
Administrative expenses	<u>739,280</u>	<u>644,981</u>
	<u>2,537,325</u>	<u>2,461,179</u>
OPERATING PROFIT	3,972,632	3,072,341
Other income	102,634	68,088
Other expenses	<u>311,374</u>	<u>228,696</u>
	3,763,892	2,911,733
Finance cost	<u>50,317</u>	<u>51,060</u>
PROFIT BEFORE TAXATION	3,713,575	2,860,673
Tax charge	<u>1,300,517</u>	<u>955,685</u>
PROFIT AFTER TAXATION	2,413,058	1,904,988
Earnings per share (Rupees)	9.44	7.46

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