



August 27, 2013

UNDER SEALED COVER

The General Manager
The Karachi Stock Exchange (Guarantee) Ltd.
Stock Exchange Building
Stock Exchange Road
Karachi

Subject: **Financial results for the year ended June 30, 2013**

Dear Sir,

We have to inform you that the Board of Directors of our company in their Meeting held at 10:30 A.M. on Tuesday, August 27, 2013, recommended the following;

(i) **FINAL CASH DIVIDEND**

NIL

The financial results of the Company are as follows:

**PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED JUNE 30, 2013**

	<u>2013</u>	<u>2012</u>
	<i>(Rupees '000)</i>	
Net sales	1,293,711	1,594,772
Cost of sales	(980,634)	(1,128,322)
Gross profit	313,077	466,450
Selling and distribution expenses	(182,155)	(209,538)
Administration and general expenses	(67,409)	(75,225)
	63,513	181,687
Other Income	30,994	28,855
	94,507	210,542
Other Operating expenses	(51,247)	(32,447)
Operating Profit	43,260	178,095
Financial charges	(46,606)	(31,805)
(Loss) / profit for the year before taxation	(3,346)	146,290

Otsuka Pakistan Ltd.

Head Office : 30-B, Sindhi Muslim Co-operative Housing Society, Karachi-74400, Pakistan. Phones : (+9221) 3452 8651-54 Fax: (+9221) 3454 9857 URL www.otsuka.pk
Factory : No. F/4-9, Hub Industrial Trading Estate, Distt. Lasbella, Balochistan, Pakistan. Phones: (+92853) 302363, 303218, 303517, 304395-97 Fax: (+92853) 364057