



Otsuka

February 19, 2013

UNDER SEALED COVER

The General Manager
The Karachi Stock Exchange (Guarantee) Ltd.
Stock Exchange Building
Stock Exchange Road
Karachi

Subject: **Financial results for the half-yearly period ended December 31, 2012**

Dear Sir,

We have to inform you that the Board of Directors of our company in their Meeting held on today, February 19, 2013 at 10:00 a.m., recommended the following;

(i) CASH DIVIDEND

NIL

(ii) The financial results of the Company are as follows:

**PROFIT AND LOSS ACCOUNT
FOR THE HALF YEAR ENDED DECEMBER 31, 2012**

	Half year ended December 31,		Quarter ended December 31,	
	2012	2011	2012	2011
----- Rupees in '000 -----				
Net sales	687,084	851,849	288,955	448,622
Cost of sales	(480,354)	(634,712)	(206,880)	(306,738)
Gross profit	186,730	217,137	82,075	141,884
Selling and distribution expenses	(92,864)	(104,766)	(44,170)	(57,804)
Administrative & general expenses	(30,834)	(39,074)	(14,458)	(23,635)
	63,032	73,297	23,447	60,445
Other operating income	7,830	8,254	4,292	1,477
	70,862	81,551	27,739	61,922
Other operating expenses	(11,346)	(15,468)	(5,147)	(12,924)
Operating profit	59,516	66,083	22,592	48,998
Financial charges	(24,700)	(11,906)	(12,176)	(6,528)
Profit for the period before taxation	34,816	54,177	10,416	42,470
Taxation - net	(13,188)	(21,093)	(5,107)	(17,140)
Profit for the period after taxation	21,630	33,084	5,309	25,330

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Otsuka Pakistan Ltd.

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